2024 Virginia Medicaid

MEMBER ADVISORY COMMITTEE (MAC)







General MAC Meeting

June 10, 2024 10:00 AM - 12:30 PM







Virginia Medicaid Member Advisory Committee (MAC) Meeting:

General Meeting

Monday, June 10, 2024



1

Accessibility Check-in Reminders: All Attendees

- Say your name each time you speak.
- Attendees are provided materials ahead of time and in an accessible format.
- Use a microphone to project your speech; if one is not available repeat questions when asked.
- Language access options provided upon request to include real time captioning.
- Spell acronyms and avoid or define terms, jargon, and idioms.
- Speak clearly; avoid speaking too fast, which is particularly helpful to individuals whose primary language is not the one in which you are speaking, sign language interpreters, and real time captioners.



2

Accessibility Check-in Reminders: Speakers

- Summarize major points.
- Avoid reading word-for-word text on presentation slides unless you are reading a quotation.
- Give background and contextual information.
- Display key terms and concepts visually.
- Describe visuals such as images, objects, infographics, diagrams, and more so that non-visual participants can understand the information being presented.
 - Example: "On the screen is a diagram which represents the process flow which starts with..."
- Offer outlines and other scaffolding tools: connecting your presentation information by building upon what participates may already know.
- Give attendees time to process information; pause between topics, and after you ask for questions.



3

Accessible, Inclusive Self-Introductions

Participants with vision take in a lot of information about the people and the environment around them. To offer context for all participants, visual and non-visual (people with blindness or low-vision, a brief description of yourself using a few sentences. At a minimum, include the following details:

- Name
- · Members (the region and who you are representing on the MAC)
- · Organization and role

You may also include your gender identity, your pronouns, your race or ethnicity, your skin color, hair color and style, whether you have facial hair, what clothing and jewelry you are wearing, and a short description of your background.

- Member Example:
 - My name is ____ from ___ region and I am representing ____. I am a black woman with curly black hair and round gold glasses wearing a
 red dress and snazzy black heels.
- Speaker/Facilitator Example:
 - My name is ____ with (<u>insert organization</u>) where I serve as the (<u>insert role</u>). I am a Hispanic male with wavy brown hair wearing a blue button-down shirt and khaki pants with a gold apple watch and navy-blue loafers.

If presenting virtually, you can include the background color or setting.

- Example
 - My name is ___ from ___ region and I am representing ____. I am a black woman with curly black hair and round gold glasses. I'm wearing a red blouse. Behind me is a gray wall with several framed pictures, next to a bookshelf.



4

Table of Contents

- 1. Call to Order
- 2. Member Roll Call and Introductions
- 3. Minutes Approval 04.08.2024 MAC Meeting
- 4. Presentation: Navigating Transportation Benefits
- Presentation: Dental Benefit Update & DentaQuest Partnership Resources
- 6. Public Comment
- 7. Closing Remarks and Announcements
- 8. Adjournment



GENERAL MEETING AGENDA

June 10, 2024 10:00 AM - 12:30 PM

> Presenter: Natalie Pennywell

Outreach and Community Engagement Manager Virginia Department of Medical Assistance Services



Virginia Medicaid Member Advisory Committee MAC MEETING AGENDA



June 10, 2024

Location: Virginia Department of Medical Assistance Services (DMAS), 600 E. Broad Street, Richmond, VA 23219

Access Link for WebEx Event	Phone Bridge for Audio ONLY	Access Code for Audio ONLY
https://covaconf.webex.com/covaconf/j.php ?MTID=m93f9af7e5a39e6f0787b07de433cc	. 1 515 466 0000 TIG TO 11	Webinar number: 2420 026 3478
<u>ea2</u>	Access code: 242 002 63478	Webinar password: XinFt3MnM65 (94638366 from phones and video systems)

The link to view live captions is as follows:

https://www.streamtext.net/player?event=HamiltonRelayRCC-0610-VA4085

Approximate Time

10:00 a.m.	Call to Order & Introductions Call to Order Welcome by DMAS Executive Leadership, Committee Member, ELT, and Speaker Introductions
10:15 a.m.	Vote on April 08, 2024 MAC Minutes
10:20 a.m.	Presentation – Navigating Transportation Benefits 15-minute presentation; 15-minute Q&A
10:50 a.m.	Presentation – Dental Benefit Update & DentaQuest Partnership Resources 30-minute presentation; 15-minute Q&A
11:35 p.m.	Public Comment *Those wishing to make a public comment must join via the WebEx link or In-person. Send a message to one of the hosts or place your full name and location in the comments to be recognized during this time. Each speaker will be granted only two (2) minutes to speak.
11:50 a.m.	Closing Remarks and Announcements
12:00 p.m.	Adjournment

NOTE: Reasonable accommodations for meeting presentations will be provided upon request for persons with disabilities and limited English proficiency. Please notify the **DMAS Civil Rights Coordinator** at (804) 482-7269, or at civilrightscoordinator@dmas.virginia.gov at least five (5) business days before the meeting to make arrangement.

Committee Contacts: Natalie Pennywell and Dorothy "Dot" Swann at mac@dmas.virginia.gov



Agenda

- 1. Call to Order
- 2. Member Roll Call and Introductions
- 3. Minutes Approval 04.08.2024 MAC Meeting
- 4. Presentation: Navigating Transportation Benefits
- 5. Presentation: Dental Benefit Update & DentaQuest Partnership Resources
- 6. Public Comment
- 7. Closing Remarks and Announcements
- 8. Adjournment



6

MEMBER ROLL CALL & INTRODUCTIONS

Presenter: Natalie Pennywell

Outreach and Community Engagement Manager Virginia Department of Medical Assistance Services



Welcome Remarks – DMAS Executive Leadership



Cheryl RobertsAgency Director

Jeff LunardiChief Deputy Director

Sarah HattonDeputy of Administration

Cardinal Care
Virginia's Medicaid Program

/



MAC Members

- JoAnn Croghan
- Jacqi Dix
- Mark Dixon (Virtual)
- Sydnee Evans (Virtual)
- Lorri Griffin
- Chiquita Hubbard
- Sheila Johnson
- Leah Leuschner (Virtual)
- Brian Marroquin
- Bryan Roaché (Virtual)
- Kyung Sook Jun

Introductions

- Meeting Facilitator(s)
- Executive Leadership Team Member(s)
- MAC Support Staff
- Speakers

Introduce yourself in the chat!

- Name
- Organization
- What's is your favorite summer activity and is it on your to do list for this summer?





9

MAC Member Roll Call

- ☐ JoAnn Croghan
- ☐ Jacqi Dix
- ☐ Mark Dixon (Virtual)
- ☐ Sydnee Evans (Virtual)
- ☐ Lorri Griffin
- ☐ Chiquita Hubbard
- ☐ Sheila Johnson
- ☐ Leah Leuschner (Virtual)
- ☐ Brian Marroquin
- ☐ Bryan Roaché (Virtual)
- ☐ Kyung Sook Jun



10

Introductions	
☐ Meeting Facilitator(s)	
☐ Executive Leadership Team Member(s)	
☐ MAC Support Staff	
☐ Speakers	
CardinalCare Viginis Medical Program	11

Notes







MINUTES APPROVAL

Presenter:
Natalie Pennywell

Outreach and Community Engagement Manager
Virginia Department of Medical Assistance Services





Notes

14

Medicaid Member Advisory Committee (MAC) Meeting Department of Medical Assistance Services

Via WebEx Videoconferencing

April 8, 2024 Minutes

Committee Members	DMAS Staff		
Present: In Person	DMAS Executive Leadership Team Members		
JoAnn Croghan	Cheryl Roberts, Agency Director		
Jacqi Dix	Jeff Lunardi, Chief Deputy Director		
Lorri Griffin	Sarah Hatton, Deputy Director of Administration		
Chiquita Hubbard	Ivory Banks, Chief of Staff		
Sheila Johnson	Tammy Whitlock, Deputy Director for Complex Care Services		
Brian Marroquin	John Kissel, Deputy Director for Technology		
Bryan Roaché	Dr. Lisa Price Stevens, Chief Medical Officer		
Kyung Sook Jun			
	Speaker(s)/Facilitators(s)		
Present: Virtual	Sara Cariano, Director, Eligibility Policy and Outreach Division, DMAS		
Mark Dixon	Melissa Terrell, Medical Assistance Program Consultant, Sr., VDSS		
Leah Leuschner	Ashley Harrell, Senior Program Advisor, Behavioral Health Division, DMAS		
	Christine Minnick, Child Welfare Program Specialist, DMAS		
Absent	Adrienne Fegans, Deputy Director of Program Operations, DMAS		
Sydnee Evans			
	DMAS Support Team Members		
	Natalie Pennywell, Outreach and Community Engagement, Manager (meeting organizer and facilitator)		
Dorothy Swann, Outreach and Member Engagement Specialist (meeting organizer)			
	Kristin Lough, Hearing Officer (minutes recorder)		
	Jonathan Hendler, Visual Communications Designer (photographer)		
	Rachel Lawrence, Strategic Initiatives Specialist		
	(greeter and attendance support)		
	Norman Gaines, AV Specialist (technology support)		
	Sonya Scott, ITS Operations Analyst (technology support)		
	Closed Caption		

Jesus A Perez, Civil Rights Compliance Specialist, DMAS

Attendance					
# of Committee Members	# of ELT Members	# of Speakers	#of Support Team Members	# of General Public	Total
10	8	5	6	42	71

Member Engagement Since Last Meeting				
# of Comments	# Inquiries	# Outstanding Inquiries	# Inquiries Closed	Total
5	29	0	29	34

Welcome and Call To Order

Natalie Pennywell called to order the meeting of the Medicaid Member Advisory Committee (MAC or Committee) at 10:05 a.m. on Monday, April 8, 2024, via WebEx online meeting platform. Ms. Pennywell went over an accessibility check-in to assist in accessibility for all listeners. She then introduced the DMAS Director, Cheryl Roberts.

Welcome

Welcome - Cheryl Roberts, Agency Director

Director Roberts greeted the Committee and thanked the Committee for their participation. She hoped that the members receive valid and reasonable information in the meetings and that the MAC members communicate back to DMAS, either in writing or by speaking at the meeting. Director Roberts reminded the MAC members that each represent about 166,000 Medicaid members, and that their participation is important.

Welcome – Jeff Lunardi, Chief Deputy Director

Deputy Director Lunardi greeted everyone and stated how important it is to make sure the policies in place work for the members.

Welcome – Sarah Hatton – Deputy of Administration

Deputy of Administration Hatton greeted the Committee and thanked the Committee for their participation in the MAC meeting. She explained that the members would have opportunities to help throughout the year, including the online application process.

Member Introduction

Ms. Pennywell asked members to introduce themselves, indicate where they are in Virginia, and who they represent on the MAC. The committee members, residing in different regional areas from around the state, introduced themselves and stated who they are representing. Director Roberts indicated gratitude for those members and expressed her experience about representing a child with long-term care needs.

Review and Vote to Approve Minutes from Meeting on November 13, 2023

Each of the MAC members were provided a copy of the November 13, 2023, meeting draft minutes, and the draft minutes were also posted on the Committee's webpage on DMAS' website, as well as on the Virginia Town Hall website.

MAC member Jacqi Dix made a motion to accept the draft minutes from the November 13, 2023, meeting. MAC member Lorri Griffin seconded the motion to accept the minutes. Ms. Pennywell offered the Committee the opportunity to provide objections or changes to the minutes. The Committee then voted to approve the minutes with a unanimous vote.

Presentation - Virginia Medicaid 12-Months Continuous Eligibility (CE) for Children

Sara Cariano – Director, Eligibility Policy and Outreach Division

Effective January 1, 2024, children in Medicaid and FAMIS will remain enrolled for a 12-month protected coverage period, regardless of changes in circumstance, including parental income increases. This will not apply for children who turn 19, move from the state, request termination of coverage, have eligibility approved incorrectly due to fraud or error, death, or for children whose Medicaid was approved with hospital presumptive eligibility (HPE) with a "reasonable opportunity period." Enrolled children cannot be moved to FAMIS during the period because it is considered a reduction of coverage.

Annual renewals are still required, but once children are approved after a renewal, a new 12-month CE period begins. Families must still report changes within 10 days of the changes occurring, which will make renewals easier. The CE period is not applicable to parents, so reporting changes allows workers to properly reevaluate the entire family timely. The intent of this additional coverage reduces churn, which

is losing coverage due to administrative issues rather than lack of eligibility, as well as reduces workload at the local departments of social services and reduces cost to providers.

Questions and Comments from Committee Members:

In response to a question about whether members had heard of the program and how they learned of changes within Medicaid, the following responses were received.

A member had heard of the program.

A member typically learns of changes from DMAS via emails. She indicated great appreciation for the program and asked why DMAS does not open the same opportunities for people with long-term care (LTC).

A member stated that he was not aware of this opportunity but learns most of the information about Medicaid through a newsletter from his local Department of Social Services. How much time do parents have to recertify and what are the steps for that?

Ms. Cariano answered that all the local Departments of Social Services are required to comply with the same rules. The eligibility period for adults is 12 months for most adults unless something changes, their coverage will continue. However, families must report changes within 10 days of the changes occur, like increased income, pregnancy, and others. Agencies attempt to review eligibility ex parte, which means not sending the big renewal packet in the mail and instead completing the review electronically. Members can renew on paper, online, or via a telephone call to Cover Virginia. Prior to ending coverage, the LDSS sends a notice informing people that their coverage will reduce or end along with appeal rights. Members also have 90 days after closure due to failure to provide a renewal application to reapply.

Ms. Pennywell thanked the participants and introduced Ms. Terrell.

Presentation – Role of Local Department of Social Services

Melissa Terrell – Medical Assistance Program Consultant, Sr., Virginia Department of Social Services

Ms. Terrell introduced Virginia Department of Social Services (VA DSS), which is in partnership with local departments of social services (LDSS) and the Community Action Partnership (VaCAP). Ms. Terrell indicated that the experiences in a specific LDSS may vary from other offices, but they are part of five regions of the state and held to the same policy throughout the state. Ms. Terrell noted that there are limitations with internet access and mail delays and walked members through alternative access through

<u>www.dss.virginia.gov</u>. The website includes contact information for each LDSS, press releases, and access to LDSS websites, if they exist.

LDSS reviews ongoing coverage and new applications for Medicaid and FAMIS. DMAS manages the Medicaid payments, cards, and more. LDSS will refer members with inappropriate coverage or payments to the DMAS Recipient Audit Unit (RAU) or, if they lose coverage, to the State Health Benefit Exchange. People can apply and renew online at Common Help www.commonhelp.virginia.gov. Individuals can receive a paper application mailed to them, which they can then mail, fax, or drop off to the LDSS. People can also call the Virginia Department of Social Services Enterprise Call Center at (855) 635-4370. Applicants can take photographs of verifications and email those pictures to workers, but they can also mail, fax, or drop off verifications during the application process. Ms. Terrell asked that members provide feedback of communication with a LDSS.

Responses from the Committee Members:

LDSS workers have told members that cannot email responses to them only to hear days later that they will accept electronic verification via email. Ms. Terrell stated that there should not be a LDSS without email access.

Is the system mobile friendly, are there apps or preferred browsers? Some of the helpful information mentioned by Ms. Terrell was not available on a phone browser. Ms. Terrell navigated through the webpage on her phone and noted that she also could not find some of the helpful links and would report it to the appropriate individuals after the meeting.

Some local nonprofit organizations could help applicants and members access Medicaid applications and benefits from Social Services. Do local agencies have lists of those organizations to help members? Ms. Terrell indicated that she encouraged local agencies to keep information about their locality for referrals for assistance, and that she would encourage creation and preservation of those lists again.

Are there rules against sending certain types of information? Members have received pushback from workers about receiving information that could violate HIPAA. Are there rules about emailing potential Protected Health Information (PHI) or for family members and representatives sending emails on behalf of the applicant or member? Ms. Terrell indicated there could be pushback from workers for fear of lack of encryption on incoming emails.

Ms. Hatton stated that Cover Virginia has a separate email inbox that can accept the information coming in, but that Cover Virginia will not respond to the recipient because of PHI and HIPAA protection. Ms. Hatton agreed to send that information to the members.

Is Adoption Assistance coverage available to members after 18? What happens when she becomes an adult for Medicaid? Ms. Terrell referred the member to her Adoption Assistance Case Manager. Ms.

Cariano indicated that the parent's income may count as the member becomes an adult. One of the biggest pieces for those individuals is to obtain a Social Security disability approval if possible.

Case workers do not return calls and members do not receive mail approvals or denials, including online responses when renewals are completed online. Case workers have voicemail messages that say do not leave more than one message, I will return your call, but the calls are not returned. Members are expected to return timely, but those responses are not reciprocated.

Presentation – Addiction and Recovery Treatment Services (ARTS) 1115 Waiver Renewal

Ashley Harrell – Senior Program Advisor, Behavioral Health Division Christine Minnick – Child Welfare Program Specialist

Ms. Harrell explained that a demonstration waiver, 1115, allows DMAS to use federal Medicaid dollars for certain benefits. It was initially approved for the Governor's Access Plan (GAP), and 1115 waivers are typically approved for five years. This waiver, which expires December 31, 2024, approved benefits for substance use disorders, former foster care youth who aged out, and high needs support benefits. The General Assembly did not provide funding support for the high needs support benefit.

Ms. Minnick noted that individuals who turn 18 while in foster care in any state will continue receiving Medicaid coverage up to age 26. Through the waiver, DMAS hopes to help prevent homelessness, incarceration, and substance abuse, as well as continuing to enroll those individuals in Medicaid automatically after aging out of coverage.

Ms. Harrell introduced the ARTS program, including opioid addiction and substance use disorders programs. ARTS includes managed care which allows coordination between physical healthcare and behavioral health. Individuals aged 21 and over will receive care in facilities with 16 or more beds for treating behavioral health issues. Individuals can be seen in an acute care setting or an inpatient setting. This is beneficial for crisis and overdose events. This also allows DMAS to implement evidence-based criteria.

Overdoses increased substantially between late 2019 and 2022, which has peaked around 108,000 fatalities, which is a 64% increase in Virginia between December 2019 and 2021. Fatal drug overdoses have been the leading method of unnatural death since 2013 in Virginia, and fentanyl has been the driving force behind overdoses. Ms. Harrell walked members through increasing care for recovery over the past few years.

Questions raised by Committee Members included:

Under Project BRAVO, for members 11 to 18, can you speak to the supply of providers and needs? What is DMAS doing about it? Ms. Whitlock answered that DMAS is aware there are not sufficient licensed providers, but the Governor's Right Help Right Now plan is working to drive new providers and education for those individuals.

DMAS needs to address having sufficient workforce. Programs are available through high school prior to college, and we should continue to encourage those individuals to pursue those career opportunities earlier and with more support.

A member has a friend who owns a behavioral health clinic and that friend struggles with hiring mostly because of the restrictions becoming licensed. The clinic owner is not reimbursed if those individuals are unlicensed, and that friend is struggling to keep the clinic open due to the costs of paying workers with insurance restrictions.

Can DMAS speak with stakeholders and design a specific program to help those who may want to get in the mental health field? This program could provide support for management, payment, billing, and continuation of practice. Ms. Harrell stated that DMAS works with providers to assist with billing, but acknowledged how complex management process can be.

Ms. Harrell asked members what they saw as the biggest challenges for former foster care youth and individuals with substance use disorders.

Presentation – Cardinal Care Resources and Transportation Process Review

Adrienne Tyler Fegans – Deputy of Programs and Operations

Ms. Fegans introduced Cardinal Care, the new name for the Virginia Medicaid program. DMAS has put out for bid a contract for the five DMAS health plans as part of the process. DMAS will change the communication and style of communication for members. DMAS will still send out letters but will include additional communication styles like social media. Ms. Fegans asked for help from the MAC members to help her review the letters for accessibility and understanding for the members. There will be member Town Halls and Ms. Fegans would like MAC members to appear at the Town Halls if possible. Ms. Fegans asked that MAC members provide comment on the logo options available in her presentation. She also asked for participants in a national group that will meet twice about Medicaid non-emergency transportation.

Questions raised by Committee Members included:

Are caregivers eligible for the transportation advisory group? Yes.

Public Comment

Chiquita Hubbard thanked the MAC for the opportunity to present. She mentioned that families are often caregivers and asked about the political process of approving a bill regarding caregivers.

Kyung Sook Jun provided public comment.

Jacqi Dix noted that there are benefits for individuals under 21 and over 21. There are benefits for those under age 21, and her daughter is age 21, but cognitively is not. Ms. Dix encourages waiver services that are serving individuals with developmental delays.

Brian Marroquin indicated that there are several providers on the MCO Provider Directories, but when you research those providers, many of them are in the same practice. This is misleading and can become problematic. Many specialty doctors do not accept Medicaid.

Adjournment

Ms. Pennywell thanked the Committee for joining, and she stated that DMAS will evaluate the MAC member questions and comments to create agenda topics for future meetings.

Ms. Pennywell thanked members for their participation and adjourned the meeting at 12:33 p.m.

Navigating Transportation Benefits

Presenter:

Aaron Moore

Manager, Transportation Management Services Unit Virginia Department of Medical Assistance Services





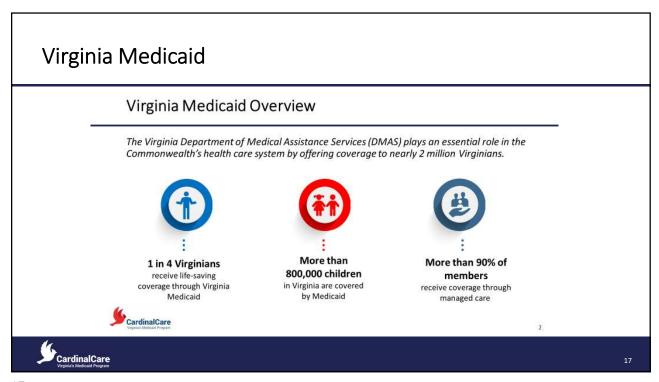


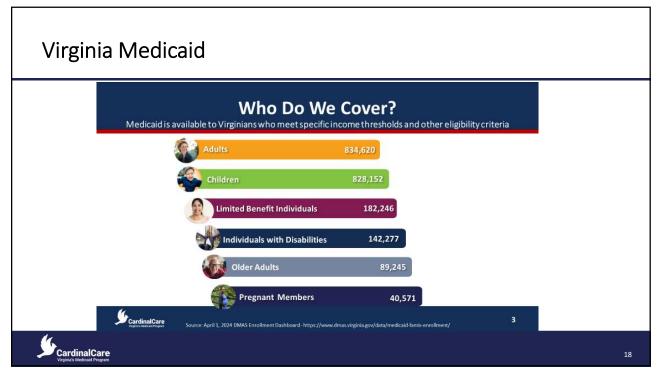
DMAS Fee-For-Service (FFS) and MCO NEMT Programs

Medicaid Member Advisory Committee (MAC) Meeting
June 10, 2024



16





Transportation Management Services Unit (TMSU) Staff and Structure

- TMSU Manager (Aaron Moore)
- TMSU Supervisor/Field Monitor Supervisor (Joey Miller)
- Fee For Service NEMT Contract Manager (Nicki Taylor)
- Contract Monitor (Vacant)
- Senior Program Support Technician (Charlotte Bennett)
- Field Monitors (Listed by Region on the next slide)

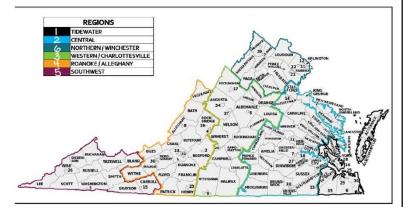


19

19

TMSU Field Monitors

- Chuck Halman Region 1
- Tina Davis Region 2
- David Hafey Regions 3,4,5
- Dee Dee Jones Region 6



CardinalCare
Virginia's Medicaid Program

20

Audience Survey – Break for Questions

- Does anyone have any questions regarding the Virginia Medicaid overview?
- Are there any questions regarding the structure, staffing or nature of the Transportation Management Service Unit (TMSU)?



2:

21

DMAS NEMT Introduction

- Non-Emergency Medical Transportation (NEMT)
 - a. NEMT is Medicaid benefit for the majority of Fee For Service (FFS) and

Managed Care Organization (MCO) Members to a non-emergency Medicaid-covered service

b. MCO NEMT Programs have additional transportation to non-traditional Medicaid locations

(i.e. grocery store, place of worship, DMV, barber/beauty saloon, library, Gov Office)

- The FFS and Five MCOs have a contracted NEMT Broker
 - a. Brokers can and do have several contracts (i.e. ModivCare)
 - b. Therefore Virginia has Six Statewide NEMT Programs.
- NEMT is not for emergency transportation. Members must dial 911 for emergency services
- NEMT Programs may have variations to the information and services provided
- All NEMT Transportation services must be preauthorized and paid for by the broker
 - a. NEMT Brokers find providers to transport Medicaid Members
 - b. Members do not have the right to choose their provider however, they can recommend a provider



22

Types of NEMT Service

Ambulatory (Taxi, TNC, Volunteer Driver)

Members are able to get in and out of the vehicle independently. Common vehicles used for ambulatory service are minivans and sedans.

Wheelchair Van

Members that are unable to safely transfer from the wheelchair into a vehicle will be transported in their wheelchair. All wheelchairs will be safely secured in the vehicle for all transports.

Van-Stretcher

Members that need to be transported on a stretcher but do not require medical care or monitoring will be transported on a vanstretcher vehicle.

Stretcher (Non-Emergency Ambulance)

Members that need to be transported on a stretcher and require medical care and monitoring will be transported on an ambulance.

Gas Reimbursement

Members, family, friends can receive gas reimbursement to Medicaid Services

Bus Tickets

Members living on a bus line can receive bus tickets to ride the bus to their Medicaid Service



2:

23

Audience Survey – Break for Questions

- Does anyone have any questions regarding the Virginia Medicaid NEMT program overview?
- Are there any questions regarding the types of services included in the Virginia NEMT programs?



Virginia Commonwealth NEMT Programs

- DMAS Serves 2.16 Million Medicaid Members
 - Includes 729,446 Medicaid Expansion Members
- ID/D Waiver NEMT Services
 - FFS NEMT transports to their waivered services
 - Community Living (CL) waiver 11,571 Members
 - Building Independence (BI) Waiver 307 Members
 - Family and Individual Support (FIS) 4,156 Members
 - MCO NEMT Programs transport ID/D Members to their acute care
- DMAS has Six NEMT Programs
 - FFS NEMT Program serves an Average Population of 128,532
 - Five Managed Care Organizations (MCO)
 - Each MCO has their own NEMT Program
 - FFS/MCO Contracted Transportation Brokers may have multiple NEMT Contracts
 - Transporting Multiple contracts with the same provider network



25

2

NEMT Program Consistency

- Collaboration, Cooperation, Communication
- EQUALS Consistency among all six NEMT Programs
 - FFS, CCC Plus and Medallion 4.0 NEMT Contractual Requirements
 - Member Transport Requirements
 - · Driver Requirements
 - · Provider Requirements
 - Reporting
 - DOJ Requirements
- The DMAS Transportation Management Services Unit (TMSU) works to balance Broker Corporate requirements with DMAS required changes for safe, reliable, on time transportation



26

NEMT Brokers

- A NEMT Broker is a company who contracts with DMAS or a MCO who coordinates all aspects of NEMT services. Transportation brokers are required to preauthorize NEMT services by taking reservations, assign trips, provide customer service and pay for NEMT services.
- Transportation Brokers are committed to providing excellent customer service. They achieve this by fulfilling the following responsibilities:
 - Broker may provide internet access for requests for transportation services
 - · All Brokers provide toll-free telephone access for requests for NEMT services
 - · All Brokers provide 24-hour toll-free access to services for urgent trips on holidays, weekends and after business hours
 - Brokers take reservations up to five business days in advance
 - Schedule "URGENT" trips need for less than three or five-day notice (i.e. urgent doctor appt, hospital discharge, Member wakes up sick & doctor wants to see Member same-day)
 - · All Brokers verify Member's Medicaid eligibility
 - Brokers can verify the Member's appointment is for a Medicaid-covered service
 - Brokers will use the most appropriate and cost-effective type of transportation
 - · All Brokers respond to transportation inquiries and requests in a timely manner
 - All Brokers provide necessary interpreter services for telephonic communication
 - · All Brokers document, research and respond to complaints in a timely manner
 - · All Brokers provide adequate notice to Members of delays, alternative schedules or alternate pick-up arrangements.



27

2

Data and Software

- FFS NEMT Trip Digitization
 - 100% of NEMT Providers and Volunteer Drivers have trip digitization (GPS tracked vehicles and electronic billing)
- NEMT Encounter Data
 - Encounter data requirements are the same for FFS and MCO contracts.
 - Includes Emergency Air, Emergency and Non-Emergency Ground Ambulance and all NEMT Services
 - · Ability to collect trip data for each Member
 - On-time performance scheduled & actual drop-off times
 - · Facility locations
 - Number of trip legs and trip type to include all data (i.e. name of provider, number of miles, amount paid, transportation HCPCS Codes)



28

Transportation Information Management Software (TIMS)

- Optimized Automated Scheduling
 - · Include automated provider manifest download, billing & GPS tracking
 - Automated suggested trip assignment based on quality, price, and distance
 - · Ability to access hospital discharge software to streamline hospital discharges
- Member Information Management
- Transportation Network Management & Support
- Reporting –including adhoc reports when requested
- Import, Export, Collect Data and Files
 - · Submit encounter data
 - · Stores data for accurate reporting of support efficiencies in monitoring contract
 - Imports eligibility file(s)
- Provide HIPAA compliant web-based electronic portal for Members and Facilities to access (i.e. Transportation.DMAS.Virginia.gov)
- Member Apps make reservations, cancel trips, ability track vehicle location by GPS



29

29

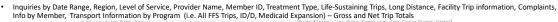
Audience Survey – Break for Questions

- Does anyone have any questions regarding the technology being utilized in relation to the trips delivered in association with the FFS NEMT Program?
- Are there any other items that need clarification?



DMAS Access to all FFS NEMT Program Information

DMAS FFS NEMT Program Information – ModivCare's Tableau



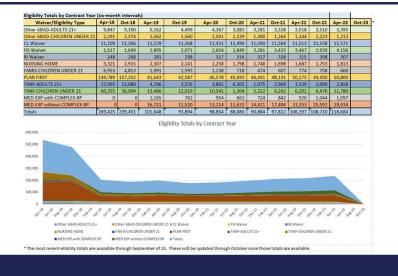


Cardinal Care
Virginia's Medicaid Program

31

31

DMAS FFS NEMT Program Metrics



CardinalCare
Virginia's Medicaid Program

32

DMAS FFS NEMT Program Metrics



33

CardinalCare

Visiolial's Medicaid Program

DMAS FFS NEMT Program Metrics

Trip Counts	Contract Year 2021	Contract Year 2022	Contract Year 2023
Gross Trips	1,178,504	2,008,634	2,520,937
Net Trips	732,833	1,573,957	2,050,657
Unduplicated Riders	7,845	9,214	10,208
Average Trips per Member	93	171	188
Average Trips per Week	1.8	3.29	3.61



24

Audience Survey – Break for Questions

- Are there any questions regarding the Metrics covered on the previous slides?
- Are there any other items that need clarification?



35

35

Questions

Send Questions to TMSU email: transportation@dmas.virginia.gov

DMAS web site: http://www.dmas.virginia.gov

FFS web site: http://transportation@dmas.virginia.gov

Presenter: Aaron Moore

aaron.moore@DMAS.Virginia.gov



Aaron Moore



36

CardinalCare
Virginia's Medicaid Program



Dental Benefit Update & DentaQuest Partnership Resources

Presenter: Justin Gist

Dental Program Manager
Virginia Department of Medical Assistance Services

Tim Whited
VA SFC Outreach Coordinator
DentaQuest



Virginia Medicaid

SMILES FOR CHILDREN DENTAL PROGRAM June 2024



Justin Gist, Dental Program Manager, DMAS
Tim Whited, VA SFC Outreach Coordinator, DentaQuest



38





HISTORY OF THE SMILES FOR CHILDREN PROGRAM

- □ In 2005, Virginia's **Smiles For Children** program was established to improve access to high quality dental services for children enrolled in Medicaid.
- □ In 2015, Virginia's Smiles For Children program expanded coverage for pregnant members enrolled in Medicaid.
- □ In 2021, Virginia's Smiles For Children program expanded coverage for adult members enrolled in Medicaid.





41

41

OVERVIEW

What is Smiles for Children?

Smiles For Children is Virginia's Medicaid, FAMIS, or FAMIS Plus dental program. Members enrolled in **Smiles For Children**, 20 years of age and younger, receive comprehensive dental benefits. Comprehensive dental benefits are also provided to pregnant adult women enrolled in Medicaid, FAMIS MOMS, and Adult Medicaid members over age 21.

Enrollment

There is no special enrollment or *Smiles For Children* dental card. The member may use the <u>Cardinal Care plastic ID card or Managed Care Organization (MCO) member ID card</u> for all dental care. *Smiles For Children* will only pay for dental services while the member is enrolled in Medicaid. If coverage ends, the member will receive a letter indicating their benefits have ended. The program will not pay for any dental services after the end date on the letter. The member will have to pay for any services received after the end date on the letter.

Who is DentaQuest?

DentaQuest works with the Virginia Department of Medical Assistance Services (DMAS) to ensure the dental plan runs well. DentaQuest will work with members to ensure they get the necessary dental care.



42

BENEFITS

Members under 21

Smiles For Children members under age 21 are covered for all medically necessary dental services and orthodontic (braces) procedures provided by a participating dentist. Some of the other services that are available to children include fluoride treatment (every six months), sealants, cleanings (every six months), space maintainers, extractions (tooth pulling), anesthesia, crowns (some caps), braces (if approved), root canal treatments, x-rays (when necessary), fillings, and oral disease services.

Members 21 and over

Smiles For Children members 21 and over are covered for all medically necessary dental services procedures provided by a participating dentist. Some of the other services that are available to adults include x-rays and examinations (when necessary), cleanings (every six months), fillings, extractions (tooth pulling), root canal treatments, gum related treatment, dentures, and oral disease services.

Pregnant Members

Prenatal dental care is safe, effective, and necessary! And it's covered through Virginia Medicaid. Pregnant members who are 21 years old and older in Medicaid or FAMIS can get dental benefits. These dental benefits will be available through the *Smiles For Children* program. Benefits include cleanings, exams, fillings, and crowns. Root canals, x-rays, and anesthesia are also covered. Braces are not covered. These benefits will stop 12th months after the end of pregnancy.



43

43

BENEFIT OVERVIEW

1

Children (0-20)

- COE/POE
- X Rays
- Cleanings
- Fluoride
- Sealants
- · Space maintainer
- Anesthesia
- Extractions
- Braces
- Restorative

Pregnant Members

2

- X-rays
- Exams
- Cleanings
- Fillings
- RCT
- · Gum related treatment
- Crowns, bridges, partials
- Dentures
- Extractions
- Braces NOT covered

Adult Prior to 7/1/22

- Limited Exams
- Medically necessary extractions and a ssociated diagnos
 - tic services

*Adult Post 7/1/22

X-rays and examinations

- Cleanings
- Fillings
- Root canals
- Gum related treatment
- Tooth extractions and other oral surgeries
- Other appropriate general services such as anesthesia

CardinalCare
Virginia's Medicaid Program

44

DMAS MISSION STATEMENT

•Improving the health and well-being of Virginians through <u>access</u> to high quality health care coverage.



Cardinal Care
Virginia's Medicaid Program

45

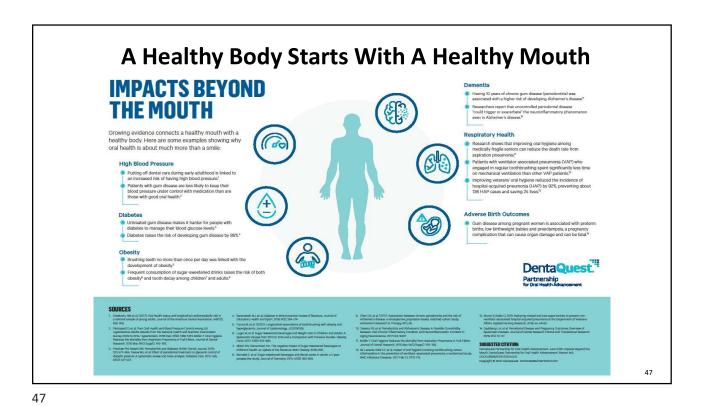
45

WHERE ARE WE?



Cardinal Care
Virginia's Medicaid Program

46



ADULT DENTAL



Effective Date

July 1, 2021



New Population

Over 1 million new members



Benefit Model

Comprehensive benefits based on a preventive, restorative model



Strategic Partnership

Work with key partners to assist with delivery of new services and provider recruitment



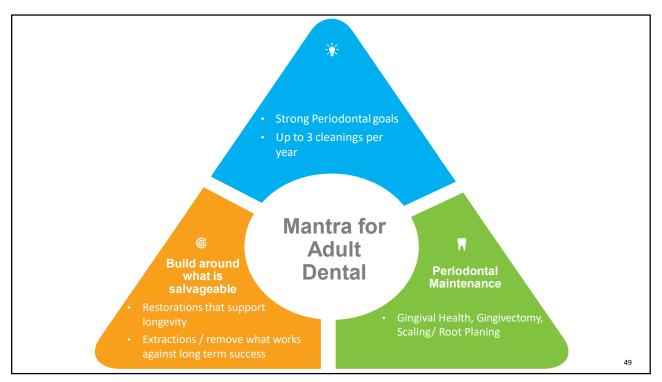
Adult Benefit Goals:

- Prevention and Education
- Build around what is salvageable
- Periodontal Maintenance
- Innovative Strategies to Improve Utilization and access to care through Member, Provider, and Stakeholder Outreach

Cardinal Care

Cardinal Care

Cardinal Medical Program



49

THE BENEFIT IN ACTION

- □ 567,751 adult members have received a dental service of any kind.
- □ 271,678 adult members have received a dental cleaning
- 240,323 adult members have received a comprehensive evaluation.
- □ 756,283 Adult members have received restorative services.
- ■What's even better?

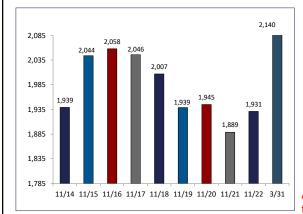


E0



51

Provider Participation



Files with Incomplete/Missing Documentation	21
The switt meonipiete/wissing became ration	21
Application Aging	Complete Applications in Proces
0-15 days	14
16-30 days	10
31-59 days	0
60 and over	0
Total providers processed CY2024 and added to network 1/1/2024 to 4/21/2024	66
CY2023 Providers Processed	280

As of March 31, 2024, **2,140** dentists are participating in the *SFC* program:

- This represents approximately 28% of Virginia licensed dentists.
- 37% of the states practicing dentists participate in the SFC program.

52



HOW ARE WE ENGAGING MEMBERS & STAKEHOLDERS?



Improving Dental Care for Children and Adults



53

53

OUTREACH AND COMMUNITY ENGAGEMENT

Outreach Plan

- DentaQuest has focused outreach strategies throughout the entire Commonwealth.
 - Our Programs are designed to educate our members and community partners.
 - Increased utilization of the dental benefit is a key measure used to evaluate the success of our outreach activities.

Programs

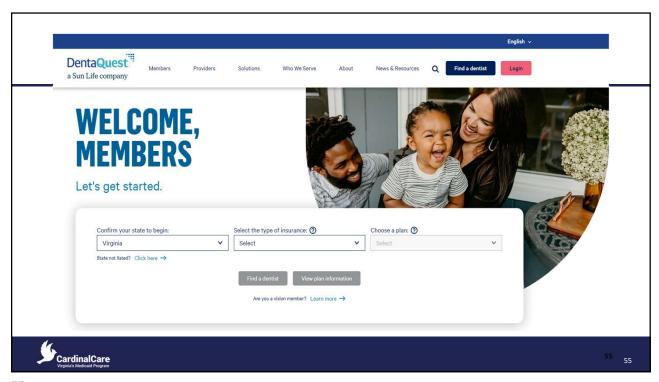
- New Member Welcome Program
- Smiling Stork Program
- Broken Appointment Program
- Emergency Dental Redirect Program
- Chronic Conditions Program

Community Engagement

- VA Smiles For Children Outreach Coordinators serve on multiple Community Coalitions throughout the Commonwealth.
- VA Smiles For Children Outreach Coordinators have hosted/attended over 145 events (Jan 2024 April 2024) to include: State and Regional Conferences, presentations to community partners/Medicaid members and meetings with Community Stakeholders.



54





MEMBER RESOURCES

• Member Accessible Resources

Members can visit <u>DentaQuest.com</u> to access the <u>Member Handbook</u> and use the <u>Find A Dentist Tool</u>

Preventistry Central

<u>Preventistry Central</u> is a one-stop-shop for prevention-focused best practices and education to encourage a lifetime of good oral health. You'll also find industry news, articles from thought leaders and information on trends shaping dental benefits, insurance and care. *Preventistry Pulse Newsletter*. Sign up for the newsletter <u>here.</u>

Member Feedback

Members can provide feedback through the <u>Semi-Annual Member Survey.</u>
Members can file a Complaint & Grievance by calling Member Services at 1-888-912-3456



5

57

WHERE ARE WE GOING?



Improving Dental Care for Children and Adults



58

PROGRAM ENHANCEMENTS

- Effective January 1, 2024, the Department of Medical Assistance Services dental program enacted the following changes:
 - Extend the age limitation for children receiving fluoride varnish from non-dental providers from "through age 3" to "through age 5";
 - Remove the current limitation on the number of times a dentist can bill the behavioral management code when treating adults with disabilities;
 - Provide payment for crowns for patients who received root canal therapy prior to becoming a Medicaid beneficiary;
 - □ Provide reimbursement for pre-treatment evaluations performed by dentists treating patients requiring deep sedation or general anesthesia to mirror the Centers for Medicare and Medicaid Services (CMS) guidelines.



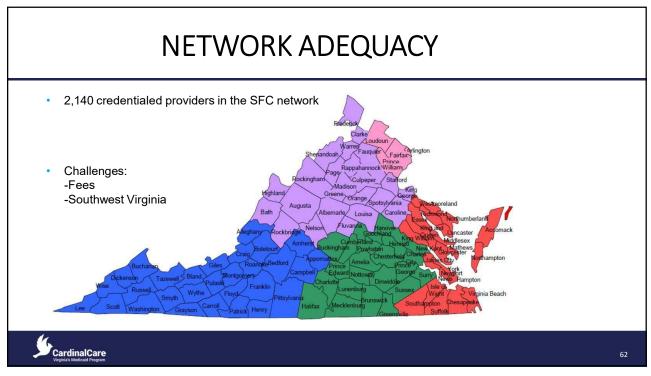
50

59



60





SOCIAL DETERMINANTS OF HEALTH



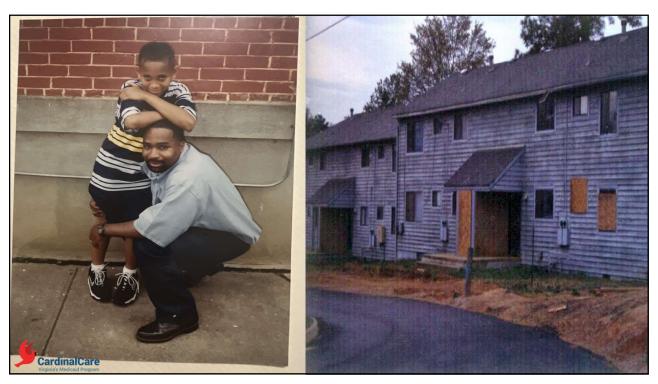
- 1. Economic Stability
- 2. Education Access and Quality
- 3. Health Care Access and Quality
- 4. Neighborhood and Built Environment
- 5. Social and Community Context

Goal

CardinalCare

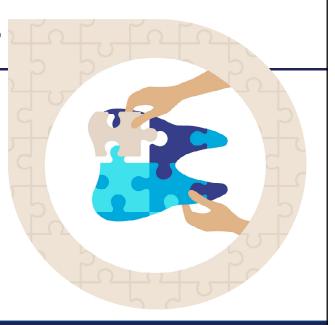
63

63



What Are Your Thoughts?

- What part(s) of the dental benefit have you or whomever you are representing truly enjoyed?
- What additional enhancements to the overall benefit for children and adults would you suggest we consider?
- How can we better the way you experience your dental benefit in the community?
- Is there anything else we need to consider regarding the Virginia Medicaid Dental Program?





65

65

Questions? Stay Connected!

DMAS Dental Program

- Justin Gist, Dental Program Manager Justin.gist@dmas.virginia.gov
- DentaQuest Community Outreach
 - Tim Whited, VA SFC Outreach Coordinator <u>tim.whited@greatdentalplans.com</u>
- DentaQuest
 - Member Services: 1 (888) 912-3456
 - Website: www.dentaquest.com





66

PUBLIC COMMENT



Public Comment - Open to the Public

- Public comment period is 15 minutes.
- Those wishing to make a public comment must join via the WebEx link or In-person.
- Send a message to one of the hosts or place your full name and location in the comments to be recognized during this time.
- Each speaker will be granted only 2 minutes to speak.

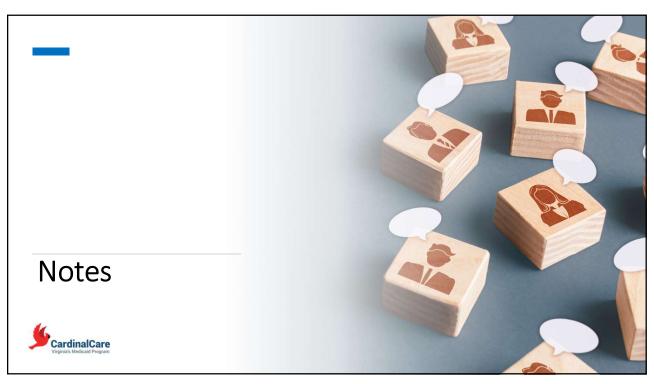
PUBLIC COMMENT



- Public comment period is 15 minutes.
- Those wishing to make a public comment must join via the WebEx link or in-person.
- Send a message to one of the hosts or place your full name and location in the comments to be recognized during this time.
- Each speaker will be granted only two (2) minutes to speak.

67

67



MAC AGENCY SUPPORT



MAC Agency Support

Name, Position, MAC Role

- Sandra Coffey (Sandi), EPO Administrative Assistant, Steering Committee Member
- Norman Gaines, AV Specialist, Technology Support
- Sarah Hatton, Deputy of Administration and Coverage, Ex-Officio Member; Co-Facilitator
- Jonathan Hendler, Visual Communications Designer, Photographer
- Rachel Lawerence, Strategic Initiatives Specialist, Greeter
- Kristin Lough, Hearing Officer, Minutes
- Natalie Pennywell, Outreach & Community Engagement Manager,
 Facilitator; Steering Committee
- Jesus Perez, Civil Rights Compliance Specialist, Closed Captioning
- Cheryl Roberts, Agency Director, Co-Facilitator
- Sonya Scott, ITS Operations Analyst, Technology Support
- Dorothy Swann, Outreach and Member Engagement Specialist,
 Steering Committee Member

DMAS Support Staff

<u>Name</u>	<u>Position</u>	MAC Role
Sandra Coffey (Sandi)	EPO Administrative Assistant	Steering Committee Member
Sarah Hatton	Deputy of Administration and Coverage	Ex-Officio Member; Co-Facilitator
Kristin Lough	Hearing Officer	Minutes
Jonathan Hendler	Visual Communications Designer	Greeter
Rachel Lawerence	Strategic Initiatives Specialist	Photographer
Natalie Pennywell	Outreach & Community Engagement Manager	Facilitator; Steering Committee
Jesus Perez	Civil Rights Compliance Specialist	Closed Captioning
Cheryl Roberts	Agency Director	Co-Facilitator
Sonya Scott/Norman Gaines	ITS Operations Analyst/AV Specialist	Technology Support
Dorothy Swann (Dot)	Outreach and Member Engagement Specialist	Steering Committee Member
CardinalCare Viginais Medicad Program		69

69





Wrap-Up

Presenter:
Natalie Pennywell

Outreach and Community Engagement Manager Virginia Department of Medical Assistance Services

2024 MEETING DATES



2024 Meeting Dates

- April 08, 2024
- June 10, 2024
- August 12, 2024
- October 21, 2024

2024 Meeting Location

- 600 E. Broad Street, Richmond, VA 23219
- In-Person w/ Virtual Option
 - Virtual information can be found on Virginia Regulatory Town Hall

2024 Meeting Time

10:00 AM - 12:30 PM

2024 Virginia Medicaid MAC Meetings

Dates

- •April 08, 2024
- •June 10, 2024
- •August 12, 2024
- •October 21, 2024

General MAC Meeting:

• 10:00 AM - 12:30 PM

Location:

- 600 E Broad Street, Richmond, VA 23219
- In-Person w/ Virtual Option
 - Virtual information can be found on Virginia Regulatory Town Hall



71

7:

Thank you! Do not hesitate to Contact Us!

Medicaid Member Advisory Committee (MAC)

Department of Medical Assistance Services (DMAS)

Commonwealth of Virginia

600 East Broad Street, Richmond, VA 23219

Email: mac@dmas.virginia.gov

Website: https://www.dmas.virginia.gov/for-members/member-advisory-committee/

Cover Virginia: https://coverva.dmas.virginia.gov/ Cover Virginia Emai: covervirginia@dmas.virginia.gov/





72

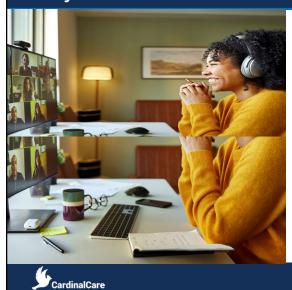


ADJOURNMENT

Presenter: Natalie Pennywell

Outreach and Community Engagement Manager Virginia Department of Medical Assistance Services

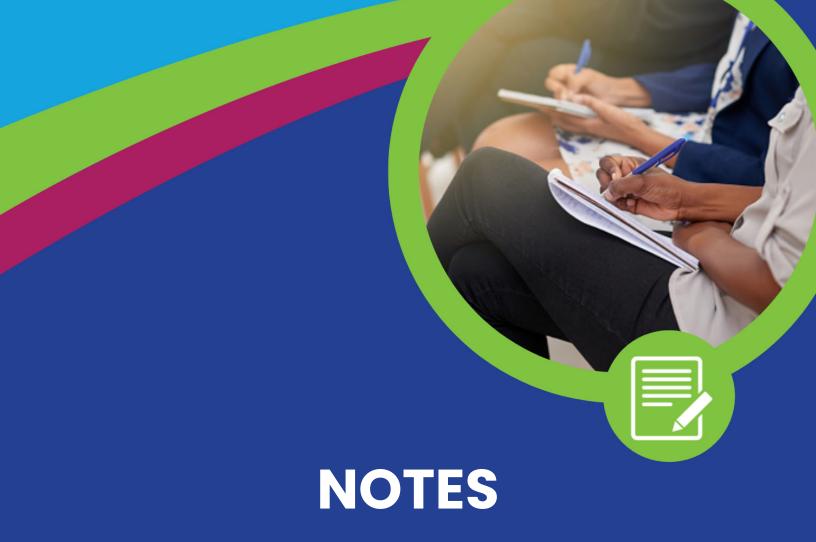
Adjournment



- Don't forget to tell a friend about Virginia Medicaid MAC.
- Encourage a member to apply to be a MAC member.
- Do something outside and get an extra dose of Vitamin D and fresh air this week!

See you on August 12, 2024!

73



Meeting Notes		

Meeting Notes		

Meeting Notes		



About Virginia's Medicaid Member Advisory Committee

Virginia is one of only two states to create a Medicaid Member Advisory Committee made up exclusively of members and their authorized representatives. Launched in April 2019, the group meets quarterly to provide the Medicaid Director with valuable feedback and recommendations on the agency's programs, policies, services and communications.

The committee members represent all regions of the state and a cross-section of Medicaid programs. Through their participation, they are helping to make Medicaid more accessible and effective in serving our larger membership.

