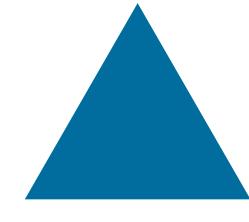
HEALTH WEALTH CAREER

FISCAL YEAR 2020 MEDALLION 4.0 RATE REPORT

RATES EFFECTIVE JULY 1, 2019

MAY 23, 2019

Commonwealth of Virginia





Mr. William J. Lessard Jr.
Director of Provider Reimbursement
Department of Medical Assistance Services
Commonwealth of Virginia
600 East Broad Street, Suite 1300
Richmond, VA 23219

Subject: Medallion 4.0 Rate Development and Certification for Fiscal Year 2020

May 23, 2019

Dear Bill:

In partnership with the Commonwealth of Virginia (Commonwealth) Department of Medical Assistance Services (DMAS), Mercer Government Human Services Consulting (Mercer) has developed actuarially sound¹ capitation rates for the Commonwealth's Medallion 4.0 program for the fiscal year 2020 (FY 2020) for the 12-month period from July 1, 2019 through June 30, 2020.

Per 42 CFR §438.4, the Centers for Medicare & Medicaid Services (CMS) requires that actuarially sound rates meet several criteria for approval, including the following:

- Have been developed in accordance with generally accepted actuarial principles and practices.
- Are appropriate for the populations to be covered and the services to be furnished under the contract.
- Have been certified by actuaries who meet qualification standards established by the American Academy of Actuaries and the Actuarial Standards Board.

The following report provides an overview of the analyses and methodologies used to develop the FY 2020 Medallion 4.0 capitation rates for purposes of satisfying these requirements. This report follows the general outline of the CMS July 2019 through June 2020 Medicaid Managed Care Rate

¹ Actuarially sound/actuarial soundness — Medicaid capitation rates are "actuarially sound" if, for business for which the certification is being prepared and for the period covered by the certification, projected capitation rates and other revenue sources provide for all reasonable, appropriate and attainable costs. For purposes of this definition, other revenue sources include, but are not limited to, expected reinsurance and governmental stop-loss cash flows, governmental risk adjustment cash flows and investment income. For purposes of this definition, costs include, but are not limited to, expected health benefits, health benefit settlement expenses, administrative expenses, the cost of capital, and government-mandated assessments, fees and taxes. http://www.actuarialstandardsboard.org/wp-content/uploads/2015/03/asop049 179.pdf

Development Guide (RDG), which is applicable to contract periods beginning on or after July 1, 2019. The final rates by managed care organization (MCO) are included in Exhibit 8.

TABLE OF CONTENTS

1.	General Information	1
	Program Background	1
	Rate Development Overview	4
	Rate Change	5
2.	Data	7
	Encounter Base Data Source	7
3.	Projected Benefit Costs and Trends	16
	Historical Base Program Changes	16
	Prospective Trend	20
	Prospective Program Changes	22
4.	Special Contract Provisions Related to Payment	26
	Incentive Arrangements	26
	Withhold Arrangements	26
	Delivery System Provider Payment Initiatives	26
5.	Projected Non-Benefit Costs	30
	Administration	30
	Underwriting Gain	31
	Health Insurance Providers Fee	31
6.	Risk Adjustment and Acuity Adjustments	32

• Risk	Adjustment	32
• Risk-	Sharing Mechanisms	32
7. Certificat	ion of Final Rates	33
Exhibit 1:	Base Data Development	35
Exhibit 2:	Historical Base Program Change Adjustments	234
Exhibit 3:	Prospective Trend	301
Exhibit 4:	Prospective Program Change Adjustments	305
Exhibit 5:	Managed Care Savings Adjustment	372
Exhibit 6:	Major TPL Factors	374
Exhibit 7:	Base Capitation Rate Calculation Sheets	376
Exhibit 8:	Final MCO Rates After CDPS+RX Risk Adjustment	443
Exhibit 9:	Directed Payment Estimates	448

1

GENERAL INFORMATION

PROGRAM BACKGROUND

The Virginia Medicaid managed care program has provided health care coverage to Medicaid recipients since 1992. Medallion 4.0 is a fully capitated, risk-based Medicaid managed acute care program that is mandatory statewide. The current Medallion 4.0 program replaced the previous Medallion 3.0 program and was phased in by region beginning August 1, 2018, with all regions phased in by December 2018.

As of the date of this report, there are six MCOs operating in the Medallion 4.0 managed care program: Aetna Better Health, Anthem HealthKeepers Plus, Magellan, Optima Family Care, United and VA Premier.

Covered Populations

To be eligible for enrollment with a Medallion 4.0 MCO, individuals must be non-dual eligible (i.e., Medicaid only) and meet the criteria defined in the contract between the Commonwealth and the MCOs. The populations covered by the Medallion 4.0 program include those who are:

- Low income families and children (LIFC)
- Adoption Assistance (AA)
- Foster Care (FC)
- Members with comprehensive private insurance or third party liability as a primary payer (Major TPL)

Effective January 1, 2019, the Commonwealth expanded the existing Medicaid program to adults with income levels up to 138% of the federal poverty level (FPL). New adult enrollees who are eligible for managed care will be assigned to one of two existing managed care programs based on their medical complexity. The Commonwealth has developed an MCO Member Health Screening tool that will identify new entrants who are determined to be non-Medically Complex. These members will be enrolled in the Medallion 4.0 program and all others will enroll in Commonwealth Coordinated Care Plus (CCC Plus). The documentation and certification of the FY 2020 Medallion 4.0 rates for non-Medically Complex expansion eligibles is included within this rate report.

Covered Services

The Medallion 4.0 program covers acute, behavioral health and pharmacy services. For a full list of covered services, please refer to the "Covered Services" section of the approved managed care contract.

Services Excluded

Any State Plan services that are not included in the Medallion 4.0 program benefit package and are provided to enrollees on a fee-for-service (FFS) basis have been excluded from this rate report. Excluded services are primarily dental services, school-based services, Therapeutic Group Home services and Treatment Foster Care Case Management.

Rate Structure

The rates paid to the Medallion 4.0 MCOs vary depending on the member's rate cell and/or region. There is a separate one-time payment for delivery events. The following table outlines the rate cells and reimbursement structure effective during FY 2020. Note, the MCO Enrolled group historically included only individuals without Major TPL.

RATE CELL STRUCTURE

RATE CELL	TPL CATEGORY	AGE	GEOGRAPHY
LIFC	MCO Enrolled	Under 1, Child (age 1–20), Adult (age 21+)	Regional Capitation
	Major TPL	Under 1, Child (age 1–20), Adult (age 21+)	Regional Capitation
AA	MCO Enrolled	Children under age 21	Statewide Capitation
	Major TPL	Children under age 21	Statewide Capitation
FC	MCO Enrolled/Major TPL Combined	Children under age 21	Statewide Capitation
Expansion	MCO Enrolled	19–20 Male, 19–20 Female, 21–44 Male, 21–44 Female and 45–64 Male/Female	Regional Capitation
	Major TPL	19–20 Male, 19–20 Female, 21–44 Male, 21–44 Female and 45–64 Male/Female	Regional Capitation
Maternity Kick	MCO Enrolled/Major TPL Combined	All Ages	Statewide Delivery Payment

Maternity delivery payments are separate from the monthly capitation rates paid for non-maternity services. The maternity payment reimburses the MCOs for their inpatient and professional benefits associated with a live birth. A delivery event is defined based on the following surgical procedure codes:

- 10D00Z0: Classical C-section
- 10D00Z1: Low Cervical C-Section
- 10D00Z2: Extraperitoneal C-Section
- 10D07Z3: Low Forceps Vaginal Delivery
- 10D07Z4: Mid-Forceps Vaginal Delivery
- 10D07Z5: High Forceps Vaginal Delivery
- 10D07Z6: Vacuum Vaginal Delivery
- 10D07Z7: Internal Version for Vaginal Delivery
- 10D07Z8: Other Vaginal Delivery
- 10E0XZZ: Delivery, products of conception, external, no device, no qualifier

The maternity kick payment is developed on a statewide basis across LIFC, AA/FC, Family Access to Medical Insurance Security (FAMIS) and FAMIS MOMS for MCO Enrolled and Major TPL members combined. The Medicaid Expansion population receives the same maternity delivery payment developed for these populations for any eligible deliveries.

Regional Groups

The Medallion 4.0 program includes six separate regions. The FY 2020 region groups are consistent with the CCC Plus and Program of All-Inclusive Care for the Elderly (PACE) managed care programs. Counties and cities that make up the rate regions displayed below represent region mappings in effect for July 1, 2019.

REGION/COUNTY MAPPING

REGION	COUNTIES AND CITIES
Central Virginia	Amelia, Brunswick, Caroline, Charles City, Chesterfield, Colonial
	Heights, Cumberland, Dinwiddie, Emporia, Essex, Franklin City,
	Fredericksburg, Goochland, Greensville, Hanover, Henrico,
	Hopewell, King and Queen, King George, King William, Lancaster,
	Lunenburg, Matthews, Mecklenburg, Middlesex, New Kent,
	Northumberland, Nottoway, Petersburg, Powhatan, Prince Edward,
	Prince George, Richmond City, Richmond County, Southampton,
	Spotsylvania, Stafford, Surry, Sussex, Westmoreland

REGION	COUNTIES AND CITIES
Charlottesville/Western	Albemarle, Amherst, Appomattox, Augusta, Buckingham, Campbell, Charlotte, Charlottesville, Danville, Fluvanna, Greene, Halifax, Harrisonburg, Louisa, Lynchburg, Madison, Nelson, Orange, Pittsylvania, Rockingham, Staunton, Waynesboro
Northern/Winchester	Alexandria, Arlington, Clarke, Culpeper, Fairfax City, Fairfax County, Falls Church, Fauquier, Frederick, Loudoun, Manassas City, Manassas Park City, Page, Prince William, Rappahannock, Shenandoah, Warren, Winchester
Roanoke/Alleghany	Alleghany, Bath, Bedford County, Botetourt, Buena Vista, Covington, Craig, Floyd, Franklin County, Giles, Henry, Highland, Lexington, Martinsville, Montgomery, Patrick, Pulaski, Radford, Roanoke City, Roanoke County, Rockbridge, Salem, Wythe
Southwest	Bland, Bristol, Buchanan, Carroll, Dickenson, Galax, Grayson, Lee, Norton, Russell, Scott, Smyth, Tazewell, Washington, Wise
Tidewater	Accomack, Chesapeake, Gloucester, Hampton, Isle of Wight, James City County, Newport News, Norfolk, Northampton, Poquoson, Portsmouth, Suffolk, Virginia Beach, Williamsburg, York

RATE DEVELOPMENT OVERVIEW

Capitation rates for the Medallion 4.0 program were developed in accordance with rate-setting guidelines established by CMS. The final rates presented reflect all known benefit changes applicable to the Medallion 4.0 program.

The base data used to develop the FY 2020 rates included calendar year (CY) 2016 and CY 2017 encounter data from the Medallion 3.0 managed care program and FFS data. Please refer to Section 2 of this report for further detail on the base data. Mercer applied the following adjustments to the CY 2016 and CY 2017 (January 1, 2016–December 31, 2017) base data:

- Base adjustments adjustments to the base period data that do not reflect changes in MCO requirements (for example, claims completion factors)
- Base program changes not reflected in the base data adjustments to the base period data that **do** reflect changes in MCO requirements (for example, fee schedule changes)
- Trend factors to forecast expenditures and utilization to the contract period
- Prospective program changes adjustments to the contract period data that do reflect changes in MCO requirements (for example, new benefits) including Expansion-specific utilization/acuity adjustments
- Managed care savings adjustments applied to services utilizing FFS data

Major TPL factors for the newly enrolled TPL population

Once the FY 2020 projected medical costs are developed, adjustments are applied to reflect various non-benefit cost components of the final capitation rates. These adjustments are discussed in more detail in subsequent sections of this report and include:

- Administration expense
- Underwriting gain

The capitation rates for LIFC Child and LIFC Adult rate cells will be risk-adjusted using the CDPS+Rx Risk Adjustment model. The Major TPL rate cells for LIFC Child and LIFC Adult are not subject to risk-adjustment.

Expansion Rate Development Overview

As historic data is not yet available for the Medicaid Expansion population, Mercer utilized existing LIFC Child (ages 19-20) and Adult populations as a proxy. These populations consist of similar non-disabled individuals with available age stratification consistent with Expansion individuals. Additionally, the Expansion population will receive similar benefits and will be managed by the same managed care organizations as the LIFC population. As such, the LIFC population was determined to be the most appropriate proxy population where data was readily available.

To develop the Expansion rates, Mercer utilized all base data adjustments, programmatic changes and non-benefit add-ons applied to these base LIFC populations. Due to the unique characteristics of the Expansion population, such as eligible ages, acuity and pent-up demand, Expansion-specific adjustments were developed that are in addition to those applied to the base LIFC populations. Proxy base data and all adjustments used to develop the Expansion rates are illustrated in the Exhibits included in this report.

RATE CHANGE

The FY 2020 rates represent an aggregate 3.45% increase to the statewide weighted average rate across all non-expansion rate cells and an aggregate 3.92% decrease for Expansion rate cells from the prior rates effective January 1, 2019 (excluding maternity). The table below compares the FY 2020 capitation rates to the prior January 2019 rates by rate cell on a statewide basis. Exhibit 8 includes the final FY 2020 rates for each rate cell and region. Key drivers of the rate changes include:

- Updated base data
- Refined service categorization
- Additional hospital inflation and rebasing adjustments
- Removal or reduction of initial implementation adjustments for Medicaid Expansion, including pent-up demand and seasonality adjustments

MEDALLION 4.0 RATE CHANGE SUMMARY

RATE CELL	TPL CATEGORY	STATEWIDE
LIFC Under 1	MCO Enrolled	12.11%
	Major TPL	-18.04%
LIFC Child	MCO Enrolled	4.69%
	Major TPL	-20.78%
LIFC Adult	MCO Enrolled	-0.13%
	Major TPL	5.11%
Adoption Assistance	MCO Enrolled	4.53%
	Major TPL	-20.83%
Foster Care	MCO Enrolled	-5.84%
	Major TPL	-26.46%
Expansion (Combined)	MCO Enrolled	-3.98%
	Major TPL	-2.07%
Maternity Kick	Combined	3.07%

2 DATA

Mercer utilized CY 2016 and CY 2017 MCO-submitted encounter and FFS data as the primary data sources in the rate-setting process. The encounter data reflects the actual medical expense for the Medallion 4.0 eligible population enrolled in the historical Medallion 3.0 acute managed care program. FFS data was used for services recently carved into managed care including behavioral health case management, early intervention and community behavioral health services and for the new Major TPL populations. Financial data was also reviewed for reasonability and used for costs that are not reported in the encounter claims. As the Medallion 4.0 program became effective beginning in August 2018, actual Medallion 4.0 encounter data experience was not yet available. Further, data specific to the Expansion program that became effective beginning January 1, 2019 was not yet available. In future rate cycles, Mercer and the Commonwealth expect to use actual Medallion 4.0 encounter data in the development of the rates.

Mercer assessed the quality and completeness of the data per ASOP 23 (Data Quality) in order to deem the data sufficient to support rate setting. This included a review of the data for changes year over year, errors in reporting including missing or repeating data, overall reasonableness and consistency across data sources to ensure it was reasonable to develop the rates.

Along with describing the underlying base experience as reported above, each of the base data adjustments that was applied to the encounter base data source are described in this section. The impacts of the adjustments applied to the base data to form the rate base are provided in Exhibit 1.

ENCOUNTER BASE DATA SOURCE

Mercer received and validated Medallion 3.0 encounter data from the participating MCOs for the CY 2015, CY 2016 and CY 2017 time periods for encounters submitted through June 2018, which reflect the three most recent and complete years of experience available for rate development. Mercer validated the data and selected the CY 2016 and CY 2017 time periods as the base for FY 2020 rate development. Each year of base experience was blended together using an enrollment weighting.

Encounter Base Data Adjustments

Mercer reviewed the encounter data to ensure they were appropriate for the populations and services covered in Medallion 4.0. This review included comparing the encounter data results at a rate cell and category of service (COS) level to the previous FY 2015 and FY 2016 data utilized in the FY 2019 rate development. Additionally, Mercer provided summaries to each of the MCOs to allow them an opportunity to review and validate the data used for rate setting. The following items were not included in the encounter data costs; therefore, no adjustment was necessary:

- Services not covered in the Medallion 4.0 benefit package
- Non-State plan services
- Graduate Medical Education (GME) payments
- Disproportionate Share Hospital (DSH) payments
- Wrap around payments made to FQHCs/RHCs such that total reimbursement is at the level authorized in the State Plan
- Payments from TPL recoveries
- · Retro period eligibility coverage under FFS

After processing the data, Mercer identified adjustments within the data set as follows:

- Duplicate claims removal. The impact of this step was a reduction of approximately \$4.7 million
- Claims not matched to individuals in the enrollment roster. The impact of removing these claims was a reduction of about \$39,200.
- Services typically covered through waivers such as Nursing Facility, Adult Day Care, and Respite Care. The impact of removing these services was a reduction of about \$30,000.
- Certain COS were identified that are frequently paid for through subcapitated arrangements, including vision and non-emergency medical transportation services. In order to reflect the actual costs for these services under subcapitation, Mercer relied on supplemental vendor data and known contract arrangements to price in the costs for these arrangements. In aggregate, these subcapitation arrangements results in an increase of about \$68.9 million.

Mercer subsequently considered the following adjustments when forming the rate base. The impacts of these adjustments at the region, rating group and COS level are shown in Exhibit 1.

- Incurred but not reported (IBNR)
- Provider Incentives
- · Clinical and pharmacy efficiencies

Incurred but Not Reported

The encounter and FFS data used in rate setting included paid claims runout through June 2018. To account for the remaining outstanding claim liability, Mercer developed completion factors to apply to the base data. Claims payment triangles using monthly data from January 2015 through June 2018 were analyzed to estimate the amount of outstanding claim liability due to claim payment lag. Mercer applied COS-specific completion factors separately for CY 2016 and CY 2017.

The statewide aggregate adjustment for incurred but not reported claims is summarized below:

	LIFC <1		LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	1.87%	0.52%	0.78%	0.42%	0.48%	2.12%	0.74%

Provider Incentives

The Medallion 3.0 MCOs historically provided incentive payments to providers for coordinating care, ensuring access and improving quality. Similar arrangements are anticipated to continue under the Medallion 4.0 program. These payments were not included in the encounter data. To account for the impact of these payments, Mercer applied an adjustment based on financial data from the MCOs for provider incentive arrangements for the historical populations under the Medallion 3.0 managed care program. These payments were added to the base data costs for the Physician – Evaluation and Management COS.

The statewide aggregate adjustment for provider incentives is summarized below:

	LIFC <1		LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	0.22%	0.67%	0.27%	0.24%	0.19%	0.00%	0.34%

Pharmacy and Clinical Efficiency Adjustments

After the base data was adjusted to reflect the populations and benefits expected to be covered for FY 2020, Mercer applied various efficiency adjustments based on a review of the base period encounter claims. These adjustments are intended to reflect efficient provision of services in the hospital inpatient, emergency department (ED), and pharmacy settings, and are consistent with the Commonwealth's goals, Joint Legislative Audit Review Committee (JLARC) recommendations and requirements included in the biennial budget that the Medallion 4.0 program be operated in an efficient, high quality matter.

The final impacts by COS and rate cell for the combined clinical efficiency and combined pharmacy efficiency adjustments are included in Exhibit 1. The data, methodologies, and assumptions for each adjustment are described in further detail below.

The statewide aggregate efficiency adjustments are summarized below:

			LIFC ADULT	AA	FC	MATERNITY	EXP
Pharmacy Adjustment	-0.02%	-0.09%	-0.12%	-0.19%	-0.10%	0.00%	-0.11%

		LIFC CHILD	LIFC ADULT	AA	FC	MATERNITY	EXP
Clinical Adjustment	-0.37%	-0.15%	-0.28%	-0.05%	-0.07%	0.00%	-0.25%

Pharmacy Clinical Edits

Mercer performed a retrospective analysis of the CY 2016 and CY 2017 pharmacy encounter data to identify potentially inappropriate prescribing and/or dispensing patterns using a customized series of clinical rules-based pharmacy utilization management edits. These edits were developed by Mercer's Managed Pharmacy Practice based on published literature, industry standard practices, clinical appropriateness review, professional expertise and information gathered during the review of several MCO pharmacy programs across the country. Mercer's clinical resources update the set of customized edits each year to incorporate new drugs introduced during the time period corresponding to the base data time period. These updates address changes in industry standards and incorporate new edits that address changes in medical practice or emerging clinical issues.

The customized edits reviewed individual pharmacy claims to identify issues related to inappropriate dosage limits and quantity limits, therapeutic duplication issues, long- and short-acting opiate polypharmacy, excessive opiate use based on morphine equivalent doses per day thresholds, duration of therapy issues, excessive use of acetaminophen, and age, gender and pregnancy-related issues. Existing and new edits were updated to include appropriate medications for the corresponding base time period. Edits are separated into pediatric and adult, in order to accommodate differing limits in each population. Each edit was assigned a priority ranking based on order of highest clinical importance (such as, adverse drug events, patient safety, etc.), clinical standards of practice, and professional judgment to ensure that each claim was only counted once. For example, if a pharmacy claim met the criteria for a dosage limit edit and a therapeutic duplication edit, the claim and the associated dollars would only be counted as inefficient for the highest priority edit. In this example, Mercer is most concerned that a patient received duplicate therapy for the same chemical compound and identifies that as the highest priority.

Although the criteria associated with each edit is clinically sound, it is expected that situations exist in which clinical or operational rationale support the payment of a claim that did not meet the initial criteria. Therefore, each custom pharmacy edit was assigned an adjustment factor that varies by edit. Such rationale includes, but is not limited to, clinical practice guidelines, eligibility data issues, off-label prescribing practices, medication titration issues, individual patient response to therapy and professional judgment.

The analysis also took into consideration the probability that a certain percentage of the pharmacy claims that met the edit criteria could have been modified and appropriately treated in another manner (for example, prescribed as a different medication). Mercer considers these "cost offsets," which will be directly applied to offset the avoidable dollars quantified for each edit. The final

adjustment applied a 20% TEL to the results. The overall amount removed from the encounter base for the clinical edits pharmacy efficiency is \$2.28 million.

Drug-Disease Matching

Mercer also reviewed the pharmacy claims for select medications to determine if clinically appropriate diagnosis codes appeared in the medical claims data. The select list of medications included those for which off-label use is associated with the potential for misuse/abuse, medications that are relatively high cost and/or carry safety concerns. Mercer clinicians developed a list of clinically appropriate diagnosis codes based on peer-reviewed literature, FDA-approved indications and clinically accepted off-label use.

At the recipient level, Mercer identified pharmacy claims during CY 2016 and CY 2017 that did not have a corresponding clinically appropriate diagnosis in the medical claims data set. Each pharmacy claim for which the recipient did not have an appropriate diagnosis was considered inappropriate (or avoidable). Avoidable costs were calculated as the claims paid amount for the inappropriate pharmacy claims.

Although the diagnosis-drug (DxRx) pairings are clinically sound, it is expected that situations exist in which clinical rationale support the lack of corresponding medical diagnosis. As such, adjustment factors were applied to the results for each medication ultimately included in the analysis. The adjustment value for this analysis took into consideration the probability that a certain percentage of the pharmacy claims that did not have corresponding diagnosis could have been prescribed a different medication. Such considerations are quantified as cost offsets, which reduced the adjustment value. The final adjustment applied a 20% TEL to the results. The overall amount removed from the encounter base for the DxRx efficiency is \$1.13 million.

Physician-administered Drugs

The final pharmacy-related adjustment Mercer completed was to identify potentially avoidable costs due to reimbursement inefficiencies for physician-administered medications. Mercer reviewed the MCO CY 2016 and CY 2017 professional encounter data to identify the drug-related health care common procedure coding system (HCPCS) codes with the highest reimbursement expense. The top 50 HCPCS codes were included in the analysis with the exception of blood factor products, vaccines and FDA-approved devices.

To identify the potentially avoidable costs, Mercer compared the MCO per unit reimbursement rate to an industry benchmark. For the industry benchmark, Mercer used the CMS average sales price per unit reimbursement rate for a similar time period. Prior to calculating the avoidable dollars, Mercer removed outlier claims for which MCO unit prices were not consistent with the benchmark unit price or other MCO unit prices for a given HCPCS code. Mercer calculated avoidable dollars only in scenarios in which it was apparent the MCO had missed opportunities for more efficient pricing. Mercer also removed claims from outpatient categories of service where the Enhanced Ambulatory Patient Group payment methodology incorporated physician-administered drugs.

To calculate avoidable costs for each HCPCS code, Mercer derived a benchmark paid amount from the encounter claims by finding the ratio of the benchmark unit price and the MCO unit price and multiplying it by the total paid amount for that particular HCPCS code. Then, the derived benchmark paid amount was subtracted from the actual paid amount to come up with the avoidable cost for each HCPCS code. For claims in which the MCO unit price was less than the benchmark, the difference was counted against the benchmark savings (i.e., negative avoidable cost value). To account for any overlap resulting from the submittal of correlating National Drug Code claims for rebate aggregation purposes, Mercer removed all claims from the other pharmacy-related analyses. Mercer also dampened the effect of the adjustment for known concerns regarding specific provider contracting.

This analysis has been provided as informational only and is not included in the current rates. The overall amount identified from the encounter base for the HCPCS efficiency is \$118 thousand.

Potentially Preventable Admissions

Illness prevention and timely access to appropriate care to avoid exacerbation of health conditions are important medical care elements for all health care providers. The Commonwealth and JLARC requirements expect the Medallion 4.0 MCOs to support the health of their members by preventing diseases and/or preventing complications of existing diseases. Since hospital expense represents a significant portion of all medical expenditures, Mercer performed a retrospective data analysis of the MCOs' CY 2016 and CY 2017 inpatient encounter data using potentially preventable admission (PPA) indicators developed by the Agency for Healthcare Research and Quality (AHRQ). These conditions are collectively referred to as prevention quality indicators (PQI) for adults and pediatric quality indicators (PDI), respectively. Mercer utilized twelve adult PQI and five PDI quality indicators as part of the analysis.

Evidence suggests that hospital admissions for these conditions could have been avoided through high-quality outpatient care and/or the conditions could have been less severe if treated early and appropriately. AHRQ's technical specifications provide criteria that define each PQI and PDI that Mercer utilized in the analysis of the MCOs' inpatient hospital encounter data. AHRQ acknowledges that there are factors outside of the direct control of the health care system that can result in a hospitalization (e.g., environmental or patient compliance). Therefore, a variety of factors are evaluated and taken into account throughout the analysis.

Although the AHRQ technical specifications include exclusionary criteria specific to each PQI and PDI, Mercer also applied clinically-based global exclusion criteria that removes a member's inpatient admissions from all inpatient efficiency analyses. The global exclusion criteria were utilized to identify certain conditions and situations (e.g., indications of trauma, burns, HIV/AIDS) that might require more complex treatment for members. Based on a review of the CY 2016 and CY 2017 inpatient encounter data, any member identified as having indications of any of the qualifying clinical

global exclusion criteria resulted in all of that member's admissions being removed from all inpatient efficiency analyses prior to each inpatient analysis.

Mercer's analysis also applies an enrollment duration filter. Enrollment duration was used as a proxy to account for such issues as patient compliance, MCO outreach and education, time to intervene, and other related concepts. This filter meant that an individual had to be enrolled with the same MCO for a minimum amount of consecutive months prior to that individual's PQI or PDI hospital admission to be considered subject to the adjustment. Only the dollars associated with the PQI and PDI hospital admissions that met these enrollment duration criteria were included in the final adjustment.

Mercer then worked with the Commonwealth to identify the targeted efficiency level (TEL) as determined by their efficiency goals and understanding of unique program factors. Since FY 2020 represents the first year incorporating these adjustments into rate-setting, the final TEL selected also considered a "phase-in" of these adjustments. For FY 2020, the TEL applied to PPA was 20% after all other adjustments described above. The overall amount removed from the FY 2020 encounter base for the PPA efficiency is \$2.76 million.

Readmissions

Many hospital readmissions represent health care expenditures that could be avoided through high-quality outpatient care and post-discharge transition planning. The Commonwealth expects MCOs to work with members and their physicians to ensure this care is provided. Mercer's readmission analysis focused on hospital admissions within 30 days of a previous discharge for the same recipient at any facility and for any diagnosis-related group. After identifying these 30-day readmissions in CY 2016 and CY 2017 encounter data, Mercer applied the clinically-based global exclusion criteria to remove certain members' inpatient admissions from the analysis. Mercer clinicians then reviewed the remaining readmissions and removed claims for elective admissions, instances where the member left against medical advice, populations for which readmissions may be scheduled or unavoidable (e.g., under the age of three years) and admissions for which a follow-up outpatient encounter was identified between admissions.

In order to avoid making duplicative adjustments for inefficient inpatient admissions, Mercer excluded from consideration those readmissions which had already been identified as potentially inefficient in the PPA analysis.

Only inpatient hospital dollars (i.e., facility or uniform billing type of data) associated with the potentially preventable readmissions formed the basis of the rate adjustment. Professional services billed separately from the inpatient hospital claims were not included in the analysis, and therefore, the adjustment values do not reflect the full cost associated with these admissions. These excluded professional services, in conjunction with a portion of the TEL applied, were an assumed proxy for the value of the additional ambulatory care associated with mitigating the need for a hospital

admission. The final adjustment applied a 20% TEL to the results. The overall amount removed from the encounter base for the readmissions efficiency is \$1.46 million.

Low Acuity Non-Emergent Emergency Department

Mercer performed a retrospective analysis of the MCOs' CY 2016 and CY 2017 emergency department (ED) encounter data to identify ED visits that could have been avoided and/or appropriately managed in a lower level of care. This analysis was not intended to imply that members should be denied access to EDs or that the MCOs should deny payment for ED visits. Instead, the analysis was designed to reflect the State's objective that more effective, efficient and innovative managed care could have prevented or preempted the need for some members to seek care in the ED setting for low acuity, primary care treatable conditions.

The criteria used to define low acuity non-emergent (LANE) ED visits was based on publicly available studies, as well as input from Mercer's clinical staff. A limited set of diagnosis codes was used as the basis for identifying a LANE ED visit for the applicable claims in CY 2016 and CY 2017. Preventable percentages ranging from 0% to 100% were assigned to each diagnosis code to account for external factors that can influence and impact variation in ED use based on the input of Mercer clinicians. No adjustment was made for any possible up-coding by providers.

For the FY 2020 rate development, Mercer excluded low cost visits from the LANE analysis to account for more appropriate health services management. A hierarchical process was used for the remaining LANE visits to identify which ones could have been prevented or pre-empted. Beginning with the lowest acuity visits, data was accumulated until the percentage of preventable/pre-emptible visits was achieved for each respective diagnosis code. Regardless of the targeted percentage, no LANE ED visits/dollars associated with the most complex, clinical decision-making procedure codes were included in the final adjustment. In addition, a replacement cost offset (average cost physician visit and average laboratory and radiology costs if applicable) was made for the majority of LANE visits that were deemed preventable/pre-emptible to reflect the costs associated with ambulatory outpatient care for the conditions.

Using this methodology, Mercer identified ED visits with the greatest potential for successful intervention/prevention through more efficient, effective and innovative managed care. The final adjustment applied a 20% TEL to these results. The overall amount removed from the FY 2020 base for the LANE efficiency is \$3.68 million across all non-maternity rate cells.

Expansion-Eligible Age Adjustment

Medicaid Expansion includes individuals ages 19–64. Because the underlying Medallion 4.0 LIFC rates include ages outside this age band, adjustments were necessary to ensure utilization is consistent with the narrower Expansion-eligible age bands.

To develop the age adjustment, Mercer reviewed historic CY 2016 and CY 2017 encounter and FFS data with runout through June 2018 by age and gender. Mercer compared the data restricted to

ages 19–64 with the data for all ages in each LIFC rate cell used to develop the Medicaid Expansion rates. Note that while the LIFC rate cells are aggregated across Child (ages 1-20 male/female) and Adult (ages 21+), Mercer utilized more detailed age/gender bands for purposes of this analysis. Due to notable variation by region, this adjustment was developed on a statewide basis. This factor was then applied to regional LIFC data to calculate the age-adjusted base. The table below illustrates the impacted rate cells and the development of the associated adjustment factor based on per member per month (PMPM) relativities. No adjustment was applied for ages 21 to 44.

MEDALLION 4.0	LIFC	MEDICAID EXPAN	ADJUSTMENT	
RATE CELL PMPM		RATE CELL	PMPM	ADJUSTMENT
15–20 Male	\$186.99	19–20 Male	\$ 273.12	46.06%
15–20 Female	\$ 226.54	19–20 Female	\$313.87	38.55%
45+ Combined	\$651.00	45-64 Combined	\$646.97	-0.62%

The impact of this analysis was an aggregate Statewide increase of 10.85% specific to the Expansion rate cells.

3

PROJECTED BENEFIT COSTS AND TRENDS

Program change adjustments recognize the impact of benefit or eligibility changes occurring during and after the base data period. CMS requires that the rate setting methodology used to determine actuarially sound rates incorporate the results of any program changes that have taken place, or are anticipated to take place, between the start of the base period and the conclusion of the contract period.

It is also necessary to recognize the impact of medical trend in the development of prospective rates. The impact is applied through the prospective trend factors described below.

HISTORICAL BASE PROGRAM CHANGES

Historical program change adjustments recognize the impact of benefit or eligibility changes occurring prior to the beginning of the contract period. Adjustments for historical base program changes were applied to bring each year of data to a consistent time period. Final adjustments by rate cell and COS for each of the items listed below are provided in Exhibit 2.

Common Core Formulary

The Common Core Formulary (CCF) includes both closed and open classes on the preferred drug list (PDL). The plans will not be allowed to add or delete drugs from closed classes in the CCF. Plans may add drugs to the open classes, but cannot remove drug products. The CCF analysis calculates the impact of the implementation of the CCF at the start of the Medallion 4.0 contract. The closed classes were reviewed for potential shifts in utilization due to the CCF implementation. Some open classes were also reviewed as part of the CCF analysis. The overall pharmacy trends were adjusted appropriately to address potential differences in generic and biosimilar adoption rates in the open classes.

The most recent PDL list (effective January 1, 2019) only listed the preferred drug information by CCF Market Baskets; therefore, in order to evaluate the non-preferred drugs Mercer evaluated the impact by Mercer Therapeutic Classes. All adjusted classes were reviewed in two steps. First, these drug classes were adjusted to reflect the anticipated shift of non-preferred drug claims to preferred drugs. This assumption was applied at the drug level. Second, specific drug level assumptions were made at the drug level to determine the unit cost impact of the shift to preferred products.

There were no assumptions included for cost or utilization shifts for the Hepatitis C agents market basket in the CCF adjustment. The separate Hepatitis C adjustment will address utilization and trend changes due to increase in users related to policy changes. The trend was adjusted to reflect the cost of the Direct Acting Antivirals included as preferred on the CCF.

The statewide aggregate adjustment for this program change is summarized below:

	_	LIFC CHILD	LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	0.31%	1.53%	0.23%	2.14%	1.89%	0.00%	0.27%

Fee Schedule Changes

Mercer understands that the participating MCOs align their provider contracting as an amount related to the FFS fee schedule for many services. Therefore, the same fee schedule changes applicable in FFS will be implemented in the managed care program as noted in Section 5.6 of the Medallion 4.0 managed care contract.

- Freestanding Psychiatric Hospital Reimbursement Changes Effective July 1, 2016, July 1, 2018 and July 1, 2019, inflation adjustments of 1.05%, 2.90% and 2.90%, respectively, were made to reimbursement for freestanding psychiatric hospital services due to FFS fee schedule changes. Additionally, effective July 1, 2016 and July 1, 2019, increases of 2.50% and 3.00%, respectively, to freestanding psychiatric hospital services was made due to the impact of hospital rebasing changes. DMAS provided a list of freestanding psychiatric hospitals.
- Inpatient Hospital Reimbursement Changes Effective July 1, 2016, July 1, 2018, and July 1, 2019, inflation adjustments of 1.05%, 2.90% and 2.90%, respectively, were made to reimbursement for inpatient hospital services due to FFS fee schedule changes. Additionally, effective July 1, 2016 and July 1, 2019, a 2.65% decrease and a 2.60% increase to encounter inpatient medical/surgical services, respectively and a 27.00% increase and a 22.50% decrease to encounter inpatient psych services, respectively, were made due to the impact of hospital rebasing changes. These changes were not applicable to Children's Hospital Kings Daughter (CHKD) and Freestanding Psychiatric Hospitals; therefore, claims for these facilities were not adjusted.
- Inpatient Hospital Children's Hospital of the King's Daughter Reimbursement Changes Effective July 1, 2016, July 1, 2017, July 1, 2018 and July 1, 2019, inflation adjustments of 2.10%, 2.80%, 2.90% and 2.90%, respectively, were made to reimbursement for inpatient CHKD services due to FFS fee schedule changes. Additionally, effective July 1, 2016 and July 1, 2019, a 2.65% decrease and a 2.60% increase, respectively, to inpatient CHKD services were made due to hospital rebasing.
- Outpatient Hospital Reimbursement Changes Effective July 1, 2016, July 1, 2018 and July 1, 2019, inflation adjustments of 1.05%, 2.90% and 2.90%, respectively, were made to reimbursement for outpatient hospital services due to FFS fee schedule changes. Additionally, effective July 1, 2016 and July 1, 2019, increases of 0.10% and 2.30%, respectively, to

outpatient hospital services were made due to the impact of hospital rebasing changes. These changes were not applicable to CHKD; therefore, claims for this facility were not adjusted.

- Outpatient Hospital CHKD Reimbursement Changes Effective July 1, 2016, July 1, 2017, July 1, 2018 and July 1, 2019, inflation adjustments of 2.10%, 2.80%, 2.90% and 2.90%, respectively, were made to reimbursement for outpatient CHKD services due to FFS fee schedule changes. Additionally, effective July 1, 2016 and July 1, 2019, increases of 0.10% and 2.30%, respectively, to outpatient CHKD services were made due to hospital rebasing.
- Resource-based relative value scale (RBRVS) Adjustment Effective July 1, 2017,
 July 1, 2018 and July 1, 2019, RBRVS rebasing changes of -0.19%, -0.14% and -0.15% were
 made for the respective time periods. This adjustment was applied to all Physician and
 Professional claims excluding those with J codes or anesthesia related codes administered in an
 office setting.
- Critical Access Hospitals (CAH) Effective July 1, 2019, the VA General Assembly authorized
 a unit cost adjustment to increase the rates for critical access hospitals to the equivalent of
 100% of cost. This represents a 29.00% adjustment to inpatient CAH services and a 43.00%
 adjustment to outpatient CAH services. DMAS provided a list of the CAH impacted by this
 change.
- Physician Adult Primary Care Effective July 1, 2019, the VA General Assembly authorized an increase of 5.00% for adult primary care services. This adjustment was applied to experience that was related to the CPT codes of 99201 through 99457, excluding 99281 through 99285 for the adult populations only.
- **Physician Psychiatric Services** Effective July 1, 2019, the VA General Assembly authorized an increase of 21.00% for physician psychiatric services. This adjustment was applied to experience that was related to the CPT codes of 90785 through 90870 as well as psych testing and telemedicine alcohol screening codes.
- **Physician Emergency Services** Effective July 1, 2019, the VA General Assembly authorized an increase of 1.00% for physician emergency services. This adjustment was applied to experience that was related to the CPT codes of 99281 through 99285.
- **Telemedicine** Effective July 1, 2019, the VA General Assembly authorized an increase in the telehealth originating site fee to Medicare. A DMAS budget analysis found the telehealth utilization to be immaterial so no adjustment was made.

For all adjustments above, modifications were also made to trend factors to ensure that projected changes in costs due to fee schedule changes were accounted for only once in rate development.

The statewide aggregate adjustment for these program changes are summarized below:

	LIFC <1	LIFC CHILD	LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	4.90%	1.90%	3.47%	1.13%	1.69%	5.20%	3.53%

Hepatitis C Treatment

The Hepatitis C treatment program change adjustment represents a utilization adjustment only due to the state policy changes from treatment of infected members with fibrosis score of 3 (F3) or higher to F2 beginning July 1, 2016 and F0 or higher effective January 1, 2017. The adjustment was only applicable to the LIFC Adult population based on utilization of drugs for the treatment of Hepatitis C by rate cell.

Additionally, there are changes expected to utilization and the cost of drugs for treatment for Hepatitis C due to changes in the marketplace. This includes recently launched (January 2019) authorized generics for Epclusa and Harvoni. The impact of changes in pricing is addressed in the pharmacy trend.

The statewide aggregate adjustment for this program change is summarized below:

	LIFC <1		LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	0.00%	0.00%	0.87%	0.00%	0.00%	0.00%	0.96%

Adult Institutions for Mental Diseases

CMS published the Managed Care Final Rule on May 6, 2016, that included provisions regarding the treatment of utilization at IMDs in capitation payment and rate setting. Specifically, the Final Rule outlines that states, "[...] may make a monthly capitation payment to an MCO or PIHP [prepaid inpatient health plan] for an enrollee aged 21–64 receiving inpatient treatment in an Institution for Mental Diseases, as defined in §435.1010 of this chapter, so long as the facility is a hospital providing psychiatric or substance use disorder inpatient care or a sub-acute facility providing psychiatric or substance use disorder crisis residential services, and length of stay in the IMD is for a short term stay of no more than 15 days during the period of the monthly capitation payment." As a result of this provision, Mercer incorporated an adjustment to the capitation rates that reflects the appropriate cost and utilization of allowable stays in an IMD facility.

If a member was a patient in an IMD for greater than 15 days during a month, all of the member's managed care costs (IMD and non-IMD) and their enrollment during that month were excluded from rate development. In these instances, Mercer removed the managed care costs for 11 members who received IMD treatment in managed care, representing a downward adjustment of approximately \$193,000.

Another component of §438.6(e) states that capitation rates "...must price utilization at the cost of the same services through providers included under the State Plan". For IMD stays 15 days or less within the month, Mercer repriced the historical IMD stays representing 1,593 days based on the average service cost under the State Plan, representing approximately \$1.4 million of in-lieu of IMD costs (base + repricing adjustment) within the rates.

The combined adjustment (removal of costs associated with IMD long stays + adjustment to reprice IMD short stays) resulted in a downward adjustment of approximately \$199,000 or less than -0.01% to the base data period.

The statewide aggregate IMD adjustment is summarized below:

	_	LIFC CHILD	LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	0.00%	0.00%	0.00%	0.00%	0.00%	-0.05%	-0.01%

Alternative Benefit Plan Considerations

The Medicaid Expansion population is eligible to receive all alternative benefit plan (ABP) benefits including essential health benefits that are not contractually required in the Commonwealth's traditional medical assistance programs for adult populations. Additional benefits covered under the ABP include smoking cessation, immunizations and wellness exams for adults over age 21.

Through discussions with the Commonwealth and review of historic encounter data, Mercer determined that MCOs have historically provided these services in-lieu of other State Plan covered benefits. As such, these services are already included in the base data used to develop the Medallion 4.0 rates.

Based on procedure codes provided by the Commonwealth, Mercer summarized historic expenses associated with these additional services and compared the average PMPMs to similar services in other state programs for Medicaid Expansion populations. Mercer did not find significant differences in PMPM levels and therefore, does not anticipate increased utilization of these additional ABP covered benefits. These services represent 0.5% of the total base period medical expense.

PROSPECTIVE TREND

As part of the FY 2020 rate development process for the Medallion 4.0 program, Mercer reviewed detailed historical encounter data and FFS data summarized by month of service and grouped by major COS and population type.

Mercer reviewed 40 months of historical FFS and encounter data from July 2015 through October 2018. Mercer assessed the reasonableness of the encounter and FFS data by comparing it against data used in past rate development. The analysis includes a review of the utilization per 1,000, unit cost and PMPM statistics. The historical experience for the populations and services that are

covered under Medallion 4.0 was the primary data source used for the trend analysis as it reflects the Commonwealth's specific Medicaid environment, including medical management practices, network construction and population risk.

Mercer's trend analysis also takes into account the effect of factors addressed elsewhere such as program changes. When a change is separately adjusted (as is appropriate for a one-time change), including its effect results in double-counting in the rate development process. Therefore, Mercer has adjusted final trend factors to account for the changes described previously for fee schedule changes, Hepatitis C and CCF adjustments in order to account for their impact only once.

Trends are comprised of changes in unit cost and utilization, which lead to an ultimate change in the PMPM trend. The final trend factors were applied from the mid-point of the base period (January 1, 2017) to the mid-point of the FY 2020 contract period (January 1, 2020). This reflects 36 months of movement for trend application.

Historic program data used in the trend analysis may not fully account for future changes expected to the pharmacy costs due to a variety of factors, including newly diagnosed patients, expanded clinical indications, direct to consumer advertising, anticipated patent expirations, and new drugs entering the market faster due to breakthrough therapy approvals granted by the food and drug administration. To account for these changes, Mercer performs an on-going trend review process requiring monthly review of newly approved drugs and an annual review of all therapeutic classes. The reviews are handled by a team of Mercer pharmacists with several years of Medicaid experience. Mercer's Managed Pharmacy Practice reviewed potential blockbusters in the pipeline for approval, highly utilized brand name drugs in the pipeline for generic approval, and potential biosimilar medications in the pipeline, leveraging professional experience and industry reviews.

To further supplement the trend analysis, Mercer reviewed information from proprietary work with other states' Medicaid programs, publicly available reports on general health expenditure trend and Medicaid trends, and Bureau of Labor Statistics Consumer Price Index medical trend information. These sources provide a cross-section of information pertaining to the dynamics of the healthcare marketplace that help inform the process of developing prospective trend assumptions. This information combined with professional actuarial opinion was used to develop the final trend assumptions used in the FY 2020 rates.

Because Expansion-specific data is not yet available, Mercer leveraged the trend analyses by COS used to develop the LIFC population rates.

Final trend assumptions can be seen in Exhibit 3 and Exhibit 7.

The statewide aggregate adjustment for trend is represented as an annualized value and is summarized below:

	LIFC <1		LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	1.66%	4.44%	2.57%	5.62%	6.02%	1.42%	2.54%

PROSPECTIVE PROGRAM CHANGES

The Commonwealth and Mercer reviewed program changes that would have a material impact on the cost and utilization that occur during the FY 2020 contract period.

The impact of the individual adjustments described below by region, rate cell and COS can be found in Exhibit 4. Note that any impact on LIFC Child and LIFC Adult rate cells from program changes described below was also applied in the development of the Expansion rate cells. Additional adjustments are applied solely to the Expansion rate cells as indicated.

Addiction and Recovery Treatment Services

Addiction and Recovery Treatment Services (ARTS) were identified based on procedure and revenue codes outlined in Attachment 1 Part 2C of the Medallion 4.0 contract. This includes services that can be used by more than just ARTS users, such as Evaluation and Management codes, pregnancy tests, drug testing, EKG's and psychotherapy. Beginning April 2017, the Commonwealth implemented utilization of ARTS across all Medallion population groups. Mercer reviewed historic data associated with ARTS services and determined that an adjustment was necessary to account for presence of ARTS services during only a portion of the base data period as well as the ongoing utilization ramp-up of ARTS after the implementation date.

Mercer analyzed ARTS PMPMs over a 24-month period from May 2016 through April 2018 by rate cell and developed separate trend inflation factors to reflect anticipated growth beyond the study period. The application of these trend factors by rate cell were used to develop projected ARTS PMPMs during FY 2020. These PMPM projections are then compared to the ARTS PMPMs during the base data time period to calculate the program change adjustment percentage. The final program change represents an adjustment for both the presence of ARTS services during only a portion of the base data period as well as the ongoing utilization ramp-up of ARTS between the implementation date and FY 2020 contract period.

The statewide aggregate adjustment for ARTS is summarized below:

	_	LIFC CHILD	LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	0.00%	0.34%	2.42%	0.54%	0.80%	0.00%	2.19%

Pharmacy Rebates Adjustment

Medallion 4.0 MCOs continue to negotiate competitive rebate agreements with their pharmacy benefit managers even though the Commonwealth is also receiving rebates for the MCO pharmacy

expenditures. Therefore, it was necessary to make an adjustment to account for these rebates, which will be retained by the MCOs. The rebate assumptions applied to the FY 2020 Medallion 4.0 rates were based on industry intelligence and professional assessment of marketplace competition and rebating activity. Consideration was also given for the impact the CCF contractual requirements will have on the future of rebates that are available. Adjustments ranged from -0.7% to -2.6% by rate cell to the Pharmacy COS only.

The statewide aggregate adjustment for pharmacy rebates is summarized below:

	LIFC <1	LIFC CHILD	LIFC ADULT	AA	FC	MATERNITY	EXP
Adjustment	-0.03%	-0.28%	-0.65%	-0.18%	-0.15%	0.00%	-0.72%

Pent-Up Demand

The Medicaid Expansion population is expected to have a temporary increase in utilization during early months of eligibility due to limited prior access to services. Mercer expects an impact due to pent-up demand on individuals that were not previously eligible for State or Medicaid-sponsored benefits.

To calculate the pent-up demand factor, Mercer relied on analyses from other State Expansion populations on observed utilization levels by month as individuals become eligible. These analyses suggest monthly utilization levels differ in early months of eligibility when compared to more long-term eligibility months. Mercer then summarized monthly enrollment projections provided by the Commonwealth to determine the volume of new entrants each month. The projected volume of new entrants includes a monthly eligible turnover rate or 'churn' of 5% based on State modeling assumptions and levels observed in other state programs.

Using the projected volume of members by duration by month for the FY 2020 contract period, Mercer applied the utilization adjustment factors to determine the aggregate pent-up demand adjustment. The impact of this analysis was an aggregate Statewide increase of 0.55% specific to the Expansion rate cells. The pent-up demand impact was reduced from 2.20% from the initial Medallion 4.0 Expansion rates effective January 1, 2019 through June 30, 2019 as the rate of new enrollment continues to taper off through the FY 2020 contract period, as expected.

Expansion BH Acuity Adjustments

Using publicly available research as well as experience in other state Expansion programs, Mercer expects that the Medicaid Expansion population will have a higher medical acuity compared to traditional non-disabled Medicaid individuals, specifically for mental health/substance use disorder (MH/SUD) services. In VA, these services are represented in the following COS:

ARTS

- Case Management
- Community Behavioral Health
- Early Intervention
- Inpatient Psychiatric
- Physician Psychiatric

Based on Mercer's research and experience in other state programs, Mercer applied a 20.0% adjustment factor to the services outlined above to capture the higher expected acuity level when compared to the Medallion 4.0 LIFC population. The impact of this analysis was an aggregate Statewide increase of 2.70% specific to the Expansion rate cells.

Managed Care Adjustments

The Medallion 4.0 program includes newly carved-in benefits that transitioned to managed care at the start of the Medallion 4.0 contract. As these were transitioned into managed care from FFS, Medicaid savings due to managed care are expected over the long term. Mercer applied managed care adjustments varying by service as outlined below.

• **Behavioral Health:** A 16% savings adjustment was applied to Community Behavioral Health only. No savings were assumed for Early Intervention or Case Management services.

As the FY 2020 rates reflect a full 12-month period, the proration previously included in the FY 2019 rates was removed from these adjustments. The detailed managed care savings impact to all services can be seen in Exhibit 5 with aggregate impacts of this adjustment by rate cell and region provided in Exhibit 7.

The statewide aggregate adjustment for managed care savings is summarized below:

	L			LIFC ADULT	AA	FC	MATERNITY	EXP
Adjust	ment -	0.01%	-4.84%	-1.73%	-5.56%	-7.15%	0.00%	-1.58%

Major Third Party Liability Factors

The Medallion 4.0 program covers members with comprehensive private insurance as the primary payer. These members are referred to as "Major TPL" and MCOs will receive a proportion of the projected managed care medical costs based on a historical analysis of cost differences between the historically MCO enrolled and the FFS TPL population. The factors are applied by two major service groupings:

- Community Behavioral Health/Early Intervention/Case Management Services
- All other services

Factors were also grouped into major rating groups as follows:

- LIFC Adult/FAMIS MOMS/Maternity Kick
- AA/FC
- LIFC Child

Encounter data and FFS data for the CY 2016 and CY 2017 base data time period was the primary data source used to develop this adjustment. Experience was compared for the MCO enrolled and FFS TPL populations Statewide by major service grouping for each major rating group to develop final TPL factors. Due to the small population sizes and variability observed in the experience, the factors were blended with prior factors (grouped as described above) to smooth the observed volatility.

The impact to each service category can be seen in Exhibit 6 and aggregate impacts to the rates in Exhibit 7.

4

SPECIAL CONTRACT PROVISIONS RELATED TO PAYMENT

This section describes contract provisions for delivery system and payment initiatives under 42 CFR §438.6 that impact the final net payments to the MCOs for reasons other than risk adjustment under the MCO contract.

INCENTIVE ARRANGEMENTS

Incentive arrangements are defined under 42 CFR 438.6(a) as "any payment mechanism under which an MCO may receive additional funds over and above the capitation rate it was paid for meeting targets specified in the contract". Payments under these arrangements must not exceed 105% of the approved capitation payment. The Commonwealth has one incentive program for Medallion 4.0 MCOs: Performance Incentive Award (PIA) that may result in additional payments to an MCO based upon their relative quality performance for measures defined by DMAS. Total payments are budget-neutral overall.

WITHHOLD ARRANGEMENTS

Withhold arrangements are defined under 42 CFR 438.6(a) as "any payment mechanism under which a portion of a capitation rate is withheld from an MCO, PIHP, or PAHP and a portion of or all of the withheld amount will be paid to the MCO, PIHP, or PAHP for meeting targets specified in the contract". The PIA arrangement may result in penalties or awards based on individual MCO performance on specified measures as compared to all participating MCOs. Total payments are budget-neutral overall.

DELIVERY SYSTEM PROVIDER PAYMENT INITIATIVES

The CMS RDG defines provider payment initiatives as those that require managed care plans to:

- "Implement value-based purchasing models for provider reimbursement, such as pay for performance arrangements, bundled payments, or other service payment models intended to recognize value or outcomes over volume of services;
- Participate in a multi-payer or Medicaid-specific delivery system reform or performance improvement initiative;
- Adopt a minimum fee schedule for network providers that provide a particular service under the contract;
- Provide a uniform dollar or percentage increase for network providers that provide a particular service under the contract; or

Adopt a maximum fee schedule for network providers that provide a particular service under the
contract, so long as the MCO retains the ability to reasonably manage risk and has discretion in
accomplishing the goals of the contract"

The following items address the Commonwealth's provider payment initiatives that will be submitted to CMS for approval. The initiatives related to hospitals and physician services are funded separately from the capitation rates and **are not** included in the final rates provided in Exhibit 8. Mercer developed these estimates using historic expenses and anticipated directed payment information provided by the Commonwealth. Mercer confirms that the logic used to develop these estimates reflects all known and reasonable factors. These estimates are provided as part of this rate report solely for purposes of CMS review. Please refer to the detail below for more information regarding the distribution methodology and Exhibit 9 for FY 2020 directed payment estimates.

Private Acute Care Hospitals

Effective October 1, 2018, DMAS established a payment initiative for private acute care hospitals to ensure that certain networks are maintained and reductions in disparity are promoted. The payment initiative is intended to supplement the base managed care rates negotiated between the MCOs and certain eligible providers. This is an approved directed payment arrangement under 42 CFR §438.6(c).

Eligible Providers

Providers eligible for enhanced payments for providing managed care services are private acute care hospitals located in Virginia that provide inpatient and/or outpatient services. For purposes of this payment arrangement, private acute care hospitals exclude public hospitals, freestanding psychiatric and rehabilitation hospitals, children's hospitals, long stay hospitals, long-term acute care hospitals and critical access hospitals.

Payment Amount

The estimated uniform rate increase established by the Commonwealth for inpatient services during FY 2020 is 42.3% for inpatient services and 45.6% for outpatient services. The actual uniform percentage increase will be determined based on an analysis of the FFS Upper Payment Limit (UPL) with adjustments for consideration of managed care reimbursement.

Non-State Government Owned Hospitals

Effective January 1, 2019, DMAS established a payment initiative for Chesapeake Regional Medical Center (non-state government-owned acute care hospital) in the form of a uniform percentage increase. This will ensure that there is effective management of chronic conditions. The payment initiative is intended to supplement the base managed care rates negotiated between the MCOs and certain eligible providers. This is an approved directed payment arrangement under 42 CFR §438.6(c).

Eligible Providers

The provider eligible for enhanced payments for providing Medallion 4.0 managed care services is Chesapeake Regional Medical Center.

Payment Amount

The estimated uniform rate increase effective January 1, 2019 established by the Commonwealth is 15.0% for both inpatient services and outpatient services. The actual uniform percentage increase will be determined based on an analysis of the FFS UPL with adjustments for consideration of managed care reimbursement.

Physicians Affiliated with University of Virginia, Virginia Commonwealth University and Eastern Virginia Medical Center

Effective January 1, 2019, DMAS established a payment initiative for physicians affiliated with the practice plans of Virginia's three allopathic medical schools (University of Virginia [UVA], Virginia Commonwealth University [VCU] and Eastern Virginia Medical Center [EVMS]) to strengthen access to primary care networks and ensure effective management of chronic conditions. The payment initiative is intended to supplement the base managed care rates negotiated between the MCOs and certain eligible providers. This is an approved directed payment arrangement under 42 CFR §438.6(c).

Eligible Providers

Providers eligible for enhanced payments for providing managed care services are physicians affiliated with UVA, VCU and EVMS.

Payment Amount

The estimated uniform rate increase established by the Commonwealth for UVA and VCU is equivalent to 258% of the Medicare Fee Schedule. The estimated uniform rate increase established by the Commonwealth for EVMS is equivalent to 137% of the Medicare Fee Schedule. The actual uniform percentage increase will be determined based on an analysis of the FFS UPL with adjustments for consideration of managed care reimbursement.

Distribution Methodology

The payments for the described directed payments will be made to eligible providers quarterly throughout the contract period based on actual utilization. MCO encounter data will be used to link the enhanced payments to utilization of applicable services as defined above for MCO enrollees. DMAS will calculate each providers' payment increase by MCO using valid encounters received during the previous quarter. DMAS will then issue an additional payment to each MCO based on the increase calculated for applicable services provided to the MCO's enrollees. Due to the uniform percentage increase being calculated after the encounters have been received, the directed payments will occur retroactively to each MCO.

For the directed payments noted above, a final rate certification will be completed following the end of the contract period to document final payments made to the MCOs under these arrangements. The capitation rates within this rate report do not include costs for these directed payments. Actual PMPMs will be calculated retroactively and certified after the end of the rating period.

Community Mental Health Services, ARTS and Early Intervention Services

The Medallion 4.0 contract also includes a minimum fee schedule for community mental health services, ARTS and Early Intervention Services. MCOs must pay no less than the DMAS fee schedule for these services. This is an approved directed payment arrangement under 42 CFR §438.6(c). The impact of this payment arrangement is included in the capitation rates. Specifically, the FFS and managed care experience utilized in rate development already reflected these minimum fee schedule requirements; therefore, no further adjustment was necessary.

5

PROJECTED NON-BENEFIT COSTS

This section describes the administrative costs, underwriting gain, relevant taxes and how they were incorporated into the rates. The impact of the non-medical expense loads is included in Exhibit 7.

ADMINISTRATION

The starting point for the Medallion 4.0 administrative expense development was the historical administrative expense in Medallion 3.0 and Medallion 4.0. Mercer certified public accountants and financial consultants reviewed the administrative expenses reported in the Medallion 3.0/4.0 MCOs' CY 2018 financial reports. These reviews identify administrative expenses that should be excluded for rate development purposes, as well as reporting inconsistencies among MCOs. Mercer also utilized administrative audit report details completed by Myers and Stauffer to make adjustments for non-allowable expenses. Additionally, costs that are accounted for separately or are not applicable to the Medicaid program are also removed. These may include, but are not limited to, amounts paid for the Health Insurance Providers Fee (HIF) and premium taxes that are not applicable to Medicaid plans. As a result of this process, reported administrative expenses are adjusted to produce an appropriate baseline for a capitation rate administrative load.

The baseline administrative load for each population group was then trended to the midpoint of the contract period for a total of 18 months. As the enrolled populations increase, there are expected to be economies of scale achieved in the administrative expense. Reductions were applied to aggregate administrative expense to reflect economies of scale achieved for fixed costs with increasing enrollment growth. The statewide administrative cost was then split between the MCO Enrolled and Major TPL populations using a fixed and variable cost methodology.

The trended and adjusted administrative load was further adjusted to include additional considerations for Medallion 4.0 carved-in benefits including behavioral health services. As the Medallion 4.0 requirements became effective throughout the second half of CY 2018, these adjustments were prorated to appropriately consider the portion of the base administrative costs already reflecting these additional requirements. The behavioral health adjustment contributed to an additional \$1.10 PMPM to the aggregate administrative expense to all populations. Additional consideration is also included to reflect contract language on care management staffing ratios for vulnerable populations. The care management adjustment contributed to an additional \$1.02 PMPM to the aggregate administrative expense. The final statewide administrative cost with all adjustments is \$29.79.

The statewide administrative cost was then split out by region and rate cell using a fixed and variable cost methodology that is budget neutral overall. For the maternity kick payment, a

proportionate administrative adjustment is applied to reflect the appropriate variable expense only in a budget-neutral manner. Fixed admin PMPM continues to apply to the non-maternity PMPMs for each rate cell.

For the Medicaid Expansion population, adjustments were applied to reflect the higher administrative costs associated with adult only populations and additional expenses related to Medicaid Expansion enrollment screenings required in the MCO contract. Screening requirements take into account the time for screening and the number of newly eligible Expansion enrollees. Once the number of new enrollees is identified, reductions are made to account for those that cannot be reached or those that have re-enrolled and do not require a re-screening. The screening requirements contributed to an additional \$0.20 PMPM to the aggregate administrative expense.

The final Statewide administrative cost for the Expansion population is \$42.07 PMPM and is split out by region and rate cell using a consistent methodology as described above.

UNDERWRITING GAIN

An underwriting gain component was applied to the rates and represents an assumption of 1.00% to the final premium.

HEALTH INSURANCE PROVIDERS FEE

The draft FY 2020 Medallion 4.0 rates do not include amounts related to the federal Health Insurance Providers Fee (HIF). Adjustments related to the HIF assessment are applied through retrospective adjustments to the fiscal year ending prior to the release of the fee each fall. The fees related to FY 2020 will not be known until the fall of 2020. At that time, retroactive adjustments will be made for each MCO.

6

RISK ADJUSTMENT AND ACUITY ADJUSTMENTS

This section describes the risk and acuity adjustments the Commonwealth employs for Medallion 4.0 populations and services during the FY 2020 contract period.

RISK ADJUSTMENT

Within the Medallion 4.0 program, capitation rates for the LIFC Child and LIFC Adult MCO Enrolled rate cells are subject to risk adjustment. To perform the risk adjustment process, the combined Chronic Illness and Disability Payment System and Medicaid Rx risk-adjustment model (CDPS+Rx) Version 6.3 was utilized. The CDPS+Rx model utilizes demographic, diagnostic, and pharmacy data to classify individuals into demographic and disease categories that are used to predict the health care expenditures for each individual. Adjustments were included to reflect expected costs for the newly covered behavioral health services. Risk-adjustment plan factors were calculated for each MCO and region combination for the LIFC Child and LIFC Adult rate cells.

These final factors are then applied to the base capitation rates to arrive at the MCO-specific risk-adjusted rates. Risk-adjusted rates are included in Exhibit 8. Additional detail regarding the risk-adjustment methodology will be provided in a separate methodology letter.

RISK-SHARING MECHANISMS

Risk-sharing mechanisms include arrangements such as reinsurance, risk corridors or stop-loss limits. Acuity-driven plan risk-adjustment is not included in these risk-sharing mechanisms and is separately discussed in this report. The Medallion 4.0 contract includes a pharmacy reinsurance pool that is intended to mitigate risk associated with excessive pharmacy claims between MCOs. This reinsurance pool is budget-neutral overall and funds will be redistributed between MCOs after the rating period based on actual pharmacy claims exceeding the \$175,000 attachment point are known.

The Medicaid Expansion population will be subject to a risk-corridor. The risk corridor will provide two-sided risk mitigation for both MCOs and DMAS and will be evaluated for medical expenses only. This risk corridor will apply for the first 2.5 years of Medicaid Expansion and will apply to medical expense only. The corridor is structured for 2-sided risk mitigation based on potential variability in the early years of the program. Please refer to section 15.14.B of the Medallion 4.0 contract (Risk Corridor for Medicaid Expansion Population) for additional details.

MERCER 32

7 CERTIFICATION OF FINAL RATES

This certification assumes items in the Medicaid State Plan or waiver, as well as the Medallion 4.0 MCO contract, have been approved by CMS. In preparing the rates, Mercer has used and relied upon enrollment, eligibility, claim, reimbursement levels, benefit design, financial data and information supplied by the Commonwealth and its vendors. The Commonwealth and its vendors are solely responsible for the validity and completeness of this supplied data and information. We have reviewed the summarized data and information for internal consistency and reasonableness, but we did not audit it. In our opinion it is appropriate for the intended rate setting purpose. However, if the data and information are incomplete/inaccurate, the values shown in this report may differ significantly from values that would be obtained with accurate and complete information; this may require a later revision to this report.

Because modeling all aspects of a situation or scenario is not possible or practical, Mercer may use summary information, estimates or simplifications of calculations to facilitate the modeling of future events in an efficient and cost-effective manner. Mercer may also exclude factors or data that are immaterial in our judgment. Use of such simplifying techniques does not, in our judgment, affect the reasonableness, appropriateness or attainability of the results for the Medicaid program. Actuarial assumptions may also be changed from one certification period to the next because of changes in mandated requirements, program experience, changes in expectations about the future and other factors. A change in assumptions is not an indication that prior assumptions were unreasonable, inappropriate or unattainable when they were made.

Mercer certifies that the rates shown in Exhibit 8 were developed in accordance with generally accepted actuarial practices and principles and are appropriate for the Medicaid covered populations and services under the Medallion 4.0 managed care contract. The undersigned actuaries are members of the American Academy of Actuaries and meets its qualification standards to certify to the actuarial soundness of Medicaid managed care capitation rates.

Rates developed by Mercer are actuarial projections of future contingent events. All estimates are based upon the information and data available at a point in time, and are subject to unforeseen and random events. Therefore, any projection must be interpreted as having a likely, and potentially wide, range of variability from the estimate. Any estimate or projection may not be used or relied upon by any other party or for any other purpose than for which it was issued by Mercer. Mercer is not responsible for the consequences of any unauthorized use. Actual MCO costs will differ from these projections. Mercer has developed these rates on behalf of the State to demonstrate compliance with the CMS requirements under 42 CFR 438.4 and accordance with applicable law and regulations. Use of these rates for any purpose beyond that stated may not be appropriate.

MERCER 33

MCOs are advised that the use of these rates may not be appropriate for their particular circumstance and Mercer disclaims any responsibility for the use of these rates by MCOs for any purpose. Mercer recommends that any MCO considering contracting with the Commonwealth should analyze its own projected medical expense, administrative expense and any other premium needs for comparison to these rates before deciding whether to contract with the Commonwealth.

The Commonwealth understands that Mercer is not engaged in the practice of law, or in providing advice on taxation matters. This report, which may include commenting on legal or taxation issues or regulations, does not constitute and is not a substitute for legal or taxation advice. Accordingly, Mercer recommends that the Commonwealth secure the advice of competent legal and taxation counsel with respect to any legal or taxation matters related to this report or otherwise.

This certification letter assumes the reader is familiar with the Commonwealth's Medallion 4.0 program, Medicaid eligibility rules, and financing and actuarial rating techniques. It has been prepared exclusively for the Commonwealth, MCOs and CMS, and should not be relied upon by third parties. Other readers should seek the advice of actuaries or other qualified professionals competent in the area of actuarial rate projections to understand the technical nature of these results. Mercer is not responsible for, and expressly disclaims liability for, any reliance on this report by third parties.

The Commonwealth agrees to notify Mercer within 30 days of receipt of this report if it disagrees with anything contained in this report or is aware of any information or data that would affect the results of this report that has not been communicated or provided to Mercer or incorporated herein. The report will be deemed final and acceptable to the Commonwealth if nothing is received by Mercer within such 30-day period. If there are any questions regarding this report, please contact Brad Diaz at +1 612 642 8756 or Katherine Long at +1 602 522 8569.

Sincerely,

Brad Diaz, FSA, MAAA

Principal

Katherine Long, FSA, MAAA

Principal

EXHIBIT 1BASE DATA DEVELOPMENT

Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Under 1
Member Months:	110,761
Base Year	CY 2016

	Raw Base Data						Base Ad	justments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,346	21	2	\$ 64.1	\$ 0.01	0.00%	0.00%	0.00%	0.00%	2	\$ 64.11	\$ 0.01	
Case Management Services	\$ 191,035	3,433	372	\$ 55.6	\$ 1.72	0.00%	0.00%	0.00%	0.00%	372	\$ 55.65	\$ 1.72	
Community Behavioral Health	\$ 31,078	105	11	\$ 295.98	\$ 0.28	0.00%	0.00%	0.00%	0.00%	11	\$ 295.98	\$ 0.28	
DME/Supplies	\$ 358,569	2,856	309	\$ 125.5	\$ 3.24	0.14%	0.00%	0.00%	0.00%	310	\$ 125.55	\$ 3.24	
Early Intervention Services	\$ 243,603	6,468	701	\$ 37.60	\$ 2.20	0.00%	0.00%	0.00%	0.00%	701	\$ 37.66	\$ 2.20	
FQHC/RHC	\$ 6,146	96	10	\$ 64.02	\$ 0.06	0.09%	0.00%	0.00%	0.00%	10	\$ 64.02	\$ 0.06	
Home Health Services	\$ 868,720	3,758	407	\$ 231.1	\$ 7.84	0.14%	0.00%	0.00%	0.00%	408	\$ 231.17	\$ 7.85	
Inpatient - Maternity Kick Payment	\$ -	-	•	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 11,184,563	9,195	996	\$ 1,216.3	\$ 100.98	1.53%	0.00%	0.00%	0.00%	1,011	\$ 1,216.38	\$ 102.52	
Inpatient - Other	\$ 19,712,468	18,605	2,016	\$ 1,059.5	\$ 177.97	1.53%	0.00%	0.00%	-0.97%	2,046	\$ 1,049.30	\$ 178.95	
Inpatient - Psych	\$ 1,625	17	2	\$ 95.59	\$ 0.01	1.53%	0.00%	0.00%	0.00%	2	\$ 95.59	\$ 0.01	
Lab/Radiology	\$ 441,508	20,178	2,186	\$ 21.8	\$ 3.99	0.12%	0.00%	0.00%	4.47%	2,189	\$ 22.85	\$ 4.17	
Outpatient - ER	\$ 2,216,020	11,616	1,258	\$ 190.7	\$ 20.01	0.12%	0.00%	0.00%	-3.60%	1,260	\$ 183.90	\$ 19.31	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 3,268,224	10,080	1,092	\$ 324.23	\$ 29.51	0.12%	0.00%	0.00%	0.00%	1,093	\$ 324.23	\$ 29.54	
Pharmacy	\$ 1,804,549	41,928	4,543	\$ 43.0	\$ 16.29	0.00%	0.00%	-0.45%	0.00%	4,543	\$ 42.85	\$ 16.22	
Physician - Anesthesia	\$ 106,143	51,779	5,610	\$ 2.0	\$ 0.96	0.09%	0.00%	0.00%	0.00%	5,615	\$ 2.05	\$ 0.96	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 12,748,945	207,470	22,478	\$ 61.4	\$ 115.10	0.09%	0.83%	0.00%	0.00%	22,498	\$ 61.96	\$ 116.16	
Physician - Maternity	\$ -	-	•	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 1,241,892	69,419	7,521	\$ 17.89	\$ 11.21	0.09%	0.00%	0.00%	2.05%	7,528	\$ 18.26	\$ 11.45	
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Specialist	\$ 864,301	8,905	965	\$ 97.00	\$ 7.80	0.09%	0.00%	0.00%	0.00%	966	\$ 97.06	\$ 7.81	
Physician - Vision	\$ 152,195	928	101	\$ 164.00	\$ 1.37	0.03%	0.00%	0.00%	0.00%	101	\$ 163.91	\$ 1.37	
Transportation/Emergency	\$ 177,618	760	82	\$ 233.7	\$ 1.60	0.14%	0.00%	0.00%	0.00%	82	\$ 233.71	\$ 1.61	
Transportation/Non-emergency	\$ 930,822	2,544	276	\$ 365.89	\$ 8.40	0.01%	0.00%	0.00%	0.00%	276	\$ 365.43	\$ 8.41	
Gross Medical Total	\$ 56,551,369	470,161			\$ 510.57	0.88%	0.18%	-0.01%	-0.40%			\$ 513.86	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Under 1
Member Months:	107,893
Base Year	CY 2017

	Raw Base Data							Base Ad		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cos	t	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 4,845	72	8	\$ 67	.29	\$ 0.04	0.27%	0.00%	0.00%	0.00%	8	\$ 67.29	\$	0.05
Case Management Services	\$ 203,278	4,280	476	\$ 47	.49	\$ 1.88	0.27%	0.00%	0.00%	0.00%	477	\$ 47.49	\$	1.89
Community Behavioral Health	\$ 29,632	98	11	\$ 302	.37	\$ 0.27	0.27%	0.00%	0.00%	0.00%	11	\$ 302.37	\$	0.28
DME/Supplies	\$ 226,640	2,119	236	\$ 106	.96	\$ 2.10	1.25%	0.00%	0.00%	0.00%	239	\$ 106.96	\$	2.13
Early Intervention Services	\$ 761,363	14,212	1,581	\$ 53	.57	\$ 7.06	0.27%	0.00%	0.00%	0.00%	1,585	\$ 53.57	\$	7.08
FQHC/RHC	\$ 12,427	156	17	\$ 79	.66	\$ 0.12	0.73%	0.00%	0.00%	0.00%	17	\$ 79.66	\$	0.12
Home Health Services	\$ 930,663	3,892	433	\$ 239	.12	\$ 8.63	1.25%	0.00%	0.00%	0.00%	438	\$ 239.12	\$	8.73
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 11,564,043	9,073	1,009	\$ 1,274	.56	\$ 107.18	4.64%	0.00%	0.00%	0.00%	1,056	\$ 1,274.58	\$	112.16
Inpatient - Other	\$ 23,557,600	18,466	2,054	\$ 1,275	.73	\$ 218.34	4.65%	0.00%	0.00%	-0.97%	2,149	\$ 1,263.50	\$	226.28
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Lab/Radiology	\$ 454,232	20,309	2,259	\$ 22	.37	\$ 4.21	1.04%	0.00%	0.00%	4.03%	2,287	\$ 23.22	\$	4.43
Outpatient - ER	\$ 2,046,188	10,554	1,174	\$ 193	.88	\$ 18.96	1.54%	0.00%	0.00%	-3.60%	1,192	\$ 186.89	\$	18.56
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 3,938,277	9,882	1,099	\$ 398	.53	\$ 36.50	1.53%	0.00%	0.00%	0.00%	1,116	\$ 398.53	\$	37.06
Pharmacy	\$ 1,887,763	40,747	4,532	\$ 46	.33	\$ 17.50	0.00%	0.00%	-0.77%	0.00%	4,532	\$ 45.97	\$	17.36
Physician - Anesthesia	\$ 99,709	58,120	6,464	\$ 1	.72	\$ 0.92	0.74%	0.00%	0.00%	0.00%	6,512	\$ 1.72	\$	0.93
Physician - Dental	\$ 20	1	0	\$ 19	.75	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 19.75	\$	0.00
Physician - Evaluation & Management	\$ 12,704,842	193,434	21,514	\$ 65	.68	\$ 117.75	0.74%	1.11%	0.00%	0.00%	21,672	\$ 66.41	\$	119.94
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,275,832	79,850	8,881	\$ 15	.98	\$ 11.82	0.75%	0.00%	0.00%	1.85%	8,946	\$ 16.28	\$	12.13
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 749,610	7,663	852	\$ 97	.82	\$ 6.95	0.74%	0.00%	0.00%	0.00%	859	\$ 97.82	\$	7.00
Physician - Vision	\$ 161,842	1,105	123	\$ 146	.46	\$ 1.50	0.28%	0.00%	0.00%	0.00%	124	\$ 145.80	\$	1.50
Transportation/Emergency	\$ 167,663	846	94	\$ 198	.18	\$ 1.55	1.25%	0.00%	0.00%	0.00%	95	\$ 198.18	\$	1.57
Transportation/Non-emergency	\$ 878,763	2,007	223	\$ 437	.85	\$ 8.14	0.09%	0.00%	0.00%	0.00%	226	\$ 432.84	\$	8.15
Gross Medical Total	\$ 61,655,231	476,886				\$ 571.45	3.01%	0.22%	-0.02%	-0.43%			\$	587.35

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Under 1
Member Months:	218,654
Base Year	CY 2016/2017

	Raw Base Data							Base Adj		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	ا	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 6,191	93	5	\$	66.57	\$ 0.03	0.22%	0.00%	0.00%	0.00%	5	\$ 66.57	\$	0.03
Case Management Services	\$ 394,313	7,713	423	\$	51.12	\$ 1.80	0.14%	0.00%	0.00%	0.00%	424	\$ 51.12	\$	1.81
Community Behavioral Health	\$ 60,710	203	11	\$ 2	299.07	\$ 0.28	0.14%	0.00%	0.00%	0.00%	11	\$ 299.07	\$	0.28
DME/Supplies	\$ 585,209	4,975	273	\$ 1	117.63	\$ 2.68	0.57%	0.00%	0.00%	0.00%	275	\$ 117.58	\$	2.69
Early Intervention Services	\$ 1,004,966	20,680	1,135	\$	48.60	\$ 4.60	0.21%	0.00%	0.00%	0.00%	1,137	\$ 48.61	\$	4.61
FQHC/RHC	\$ 18,573	252	14	\$	73.70	\$ 0.08	0.52%	0.00%	0.00%	0.00%	14	\$ 73.73	\$	0.09
Home Health Services	\$ 1,799,383	7,650	420	\$ 2	235.21	\$ 8.23	0.72%	0.00%	0.00%	0.00%	423	\$ 235.24	\$	8.29
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 22,748,606	18,268	1,003	\$ 1,2	245.27	\$ 104.04	3.11%	0.00%	0.00%	0.00%	1,033	\$ 1,245.72	\$	107.28
Inpatient - Other	\$ 43,270,067	37,071	2,035	\$ 1,1	167.22	\$ 197.89	3.23%	0.00%	0.00%	-0.97%	2,097	\$ 1,157.62	\$	202.30
Inpatient - Psych	\$ 1,625	17	1	\$	95.59	\$ 0.01	1.53%	0.00%	0.00%	0.00%	1	\$ 95.59	\$	0.01
Lab/Radiology	\$ 895,740	40,487	2,222	\$	22.12	\$ 4.10	0.59%	0.00%	0.00%	4.25%	2,238	\$ 23.04	\$	4.30
Outpatient - ER	\$ 4,262,208	22,170	1,217	\$ 1	192.25	\$ 19.49	0.80%	0.00%	0.00%	-3.60%	1,226	\$ 185.33	\$	18.94
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 7,206,500	19,962	1,096	\$ 3	361.01	\$ 32.96	0.89%	0.00%	0.00%	0.00%	1,105	\$ 361.27	\$	33.25
Pharmacy	\$ 3,692,312	82,675	4,537	\$	44.66	\$ 16.89	0.00%	0.00%	-0.61%	0.00%	4,537	\$ 44.39	\$	16.78
Physician - Anesthesia	\$ 205,852	109,899	6,031	\$	1.87	\$ 0.94	0.40%	0.00%	0.00%	0.00%	6,057	\$ 1.87	\$	0.95
Physician - Dental	\$ 20	1	0	\$	19.75	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 19.75	\$	0.00
Physician - Evaluation & Management	\$ 25,453,787	400,904	22,002	\$	63.49	\$ 116.41	0.41%	0.97%	0.00%	0.00%	22,090	\$ 64.11	\$	118.03
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 2,517,723	149,269	8,192	\$	16.87	\$ 11.51	0.43%	0.00%	0.00%	1.95%	8,228	\$ 17.19	\$	11.79
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 1,613,911	16,568	909	\$	97.41	\$ 7.38	0.39%	0.00%	0.00%	0.00%	913	\$ 97.41	\$	7.41
Physician - Vision	\$ 314,037	2,033	112	\$ 1	154.47	\$ 1.44	0.16%	0.00%	0.00%	0.00%	112	\$ 154.04	\$	1.44
Transportation/Emergency	\$ 345,281	1,606	88	\$ 2	214.99	\$ 1.58	0.68%	0.00%	0.00%	0.00%	89	\$ 214.90	\$	1.59
Transportation/Non-emergency	\$ 1,809,586	4,551	250	\$ 3	397.62	\$ 8.28	0.05%	0.00%	0.00%	0.00%	251	\$ 395.34	\$	8.28
Gross Medical Total	\$ 118,206,600	947,047				\$ 540.61	1.99%	0.21%	-0.02%	-0.41%			\$	550.12

notes

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Child
Member Months:	1,361,899
Base Year	CY 2016

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit	t Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,998,942	45,169	398	\$	66.39	\$ 2.20	0.00%	0.00%	0.00%	0.00%	398	\$ 66.39	\$ 2.20	
Case Management Services	\$ 638,927	5,709	50	\$	111.92	\$ 0.47	0.00%	0.00%	0.00%	0.00%	50	\$ 111.92	\$ 0.47	
Community Behavioral Health	\$ 77,907,432	1,147,842	10,114	\$	67.87	\$ 57.20	0.00%	0.00%	0.00%	0.00%	10,114	\$ 67.87	\$ 57.21	
DME/Supplies	\$ 2,273,740	13,893	122	\$	163.66	\$ 1.67	0.14%	0.00%	0.00%	0.00%	123	\$ 163.66	\$ 1.67	
Early Intervention Services	\$ 886,567	13,751	121	\$	64.47	\$ 0.65	0.00%	0.00%	0.00%	0.00%	121	\$ 64.47	\$ 0.65	
FQHC/RHC	\$ 33,906	826	7	\$	41.05	\$ 0.02	0.09%	0.00%	0.00%	0.00%	7	\$ 41.05	\$ 0.02	
Home Health Services	\$ 1,322,811	5,943	52	\$	222.58	\$ 0.97	0.14%	0.00%	0.00%	0.00%	52	\$ 222.58	\$ 0.97	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Other	\$ 13,689,051	6,194	55	\$ 2	2,209.91	\$ 10.05	1.53%	0.00%	0.00%	-0.97%	55	\$ 2,188.56	\$ 10.11	
Inpatient - Psych	\$ 5,120,274	4,856	43	\$ 1	1,054.42	\$ 3.76	1.33%	0.00%	0.00%	0.00%	43	\$ 1,052.33	\$ 3.81	
Lab/Radiology	\$ 3,991,140	138,458	1,220	\$	28.83	\$ 2.93	0.12%	0.00%	0.00%	3.60%	1,222	\$ 29.86	\$ 3.04	
Outpatient - ER	\$ 16,126,120	71,910	634	\$	224.25	\$ 11.84	0.12%	0.00%	0.00%	-3.60%	634	\$ 216.17	\$ 11.43	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 21,652,194	52,522	463	\$	412.25	\$ 15.90	0.12%	0.00%	0.00%	0.00%	463	\$ 412.25	\$ 15.92	
Pharmacy	\$ 41,201,409	617,156	5,438	\$	66.76	\$ 30.25	0.00%	0.00%	-0.50%	0.00%	5,438	\$ 66.42	\$ 30.10	
Physician - Anesthesia	\$ 845,477	463,407	4,083	\$	1.82	\$ 0.62	0.09%	0.00%	0.00%	0.00%	4,087	\$ 1.82	\$ 0.62	
Physician - Dental	\$ 148	3	0	\$	49.25	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 49.25	\$ 0.00	
Physician - Evaluation & Management	\$ 34,440,859	664,386	5,854	\$	51.84	\$ 25.29	0.09%	3.76%	0.00%	0.00%	5,859	\$ 53.79	\$ 26.26	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 6,382,314	795,589	7,010	\$	8.02	\$ 4.69	0.09%	0.00%	0.00%	2.90%	7,016	\$ 8.25	\$ 4.83	
Physician - Psych	\$ 1,723	34	0	\$	50.66	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 50.66	\$ 0.00	
Physician - Specialist	\$ 3,796,739	89,336	787	\$	42.50	\$ 2.79	0.09%	0.00%	0.00%	0.00%	788	\$ 42.50	\$ 2.79	
Physician - Vision	\$ 2,545,231	17,956	158	\$	141.75	\$ 1.87	0.03%	0.00%	0.00%	0.00%	158	\$ 141.67	\$ 1.87	
Transportation/Emergency	\$ 851,490	4,837	43	\$	176.04	\$ 0.63	0.14%	0.00%	0.00%	0.00%	43	\$ 176.04	\$ 0.63	
Transportation/Non-emergency	\$ 4,220,744	39,164	345	\$	107.77	\$ 3.10	0.03%	0.00%	0.00%	0.00%	346	\$ 107.65	\$ 3.10	
Gross Medical Total	\$ 240,927,239	4,198,941				\$ 176.91	0.16%	0.54%	-0.09%	-0.16%			\$ 177.70	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Child
Member Months:	1,417,371
Base Year	CY 2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 4,562,817	69,989	593	\$	65.19	\$ 3.22	0.27%	0.00%	0.00%	0.00%	594	\$ 65.19	\$ 3.23	
Case Management Services	\$ 696,877	6,556	56	\$ 1	06.30	\$ 0.49	0.27%	0.00%	0.00%	0.00%	56	\$ 106.30	\$ 0.49	
Community Behavioral Health	\$ 91,609,395	1,249,103	10,575	\$	73.34	\$ 64.63	0.27%	0.00%	0.00%	0.00%	10,604	\$ 73.34	\$ 64.81	
DME/Supplies	\$ 2,186,140	14,170	120	\$ 1	54.28	\$ 1.54	1.25%	0.00%	0.00%	0.00%	121	\$ 154.28	\$ 1.56	
Early Intervention Services	\$ 1,129,282	19,301	163	\$	58.51	\$ 0.80	0.27%	0.00%	0.00%	0.00%	164	\$ 58.51	\$ 0.80	
FQHC/RHC	\$ 59,287	2,490	21	\$	23.81	\$ 0.04	0.73%	0.00%	0.00%	0.00%	21	\$ 23.81	\$ 0.04	
Home Health Services	\$ 1,715,341	6,822	58	\$ 2	51.44	\$ 1.21	1.25%	0.00%	0.00%	0.00%	58	\$ 251.44	\$ 1.23	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 1,246	2	0	\$ 6	23.01	\$ 0.00	4.64%	0.00%	0.00%	0.00%	0	\$ 623.01	\$ 0.00	
Inpatient - Other	\$ 14,132,361	6,033	51	\$ 2,3	42.43	\$ 9.97	4.64%	0.00%	0.00%	-0.97%	53	\$ 2,319.86	\$ 10.33	
Inpatient - Psych	\$ 5,389,879	5,291	45	\$ 1,0	18.69	\$ 3.80	4.64%	0.00%	0.00%	0.00%	47	\$ 1,018.70	\$ 3.98	
Lab/Radiology	\$ 4,281,984	149,097	1,262	\$	28.72	\$ 3.02	1.05%	0.00%	0.00%	3.19%	1,278	\$ 29.58	\$ 3.15	
Outpatient - ER	\$ 15,270,341	69,718	590	\$ 2	19.03	\$ 10.77	1.53%	0.00%	0.00%	-3.60%	599	\$ 211.14	\$ 10.54	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 26,597,736	60,721	514	\$ 4	38.03	\$ 18.77	1.53%	0.00%	0.00%	0.00%	522	\$ 438.03	\$ 19.05	
Pharmacy	\$ 42,938,422	628,244	5,319	\$	68.35	\$ 30.29	0.00%	0.00%	-0.51%	0.00%	5,319	\$ 68.00	\$ 30.14	
Physician - Anesthesia	\$ 904,071	499,585	4,230	\$	1.81	\$ 0.64	0.74%	0.00%	0.00%	0.00%	4,261	\$ 1.81	\$ 0.64	
Physician - Dental	\$ 1,030	11	0	\$	93.67	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 93.67	\$ 0.00	
Physician - Evaluation & Management	\$ 36,101,595	675,976	5,723	\$	53.41	\$ 25.47	0.73%	5.15%	0.00%	0.00%	5,765	\$ 56.16	\$ 26.98	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 6,584,998	883,254	7,478	\$	7.46	\$ 4.65	0.74%	0.00%	0.00%	2.68%	7,533	\$ 7.66	\$ 4.81	
Physician - Psych	\$ 1,856	33	0	\$	56.23	\$ 0.00	0.77%	0.00%	0.00%	0.00%	0	\$ 56.25	\$ 0.00	
Physician - Specialist	\$ 3,798,152	89,089	754	\$	42.63	\$ 2.68	0.74%	0.00%	0.00%	0.00%	760	\$ 42.63	\$ 2.70	
Physician - Vision	\$ 2,593,844	18,137	154	\$ 1	43.01	\$ 1.83	0.27%	0.00%	0.00%	0.00%	155	\$ 142.35	\$ 1.83	
Transportation/Emergency	\$ 910,701	8,367	71	\$ 1	08.84	\$ 0.64	1.25%	0.00%	0.00%	0.00%	72	\$ 108.84	\$ 0.65	
Transportation/Non-emergency	\$ 4,322,869	24,043	204	\$ 1	79.80	\$ 3.05	0.18%	0.00%	0.00%	0.00%	206	\$ 177.90	\$ 3.06	
Gross Medical Total	\$ 265,790,223	4,486,032				\$ 187.52	0.86%	0.70%	-0.08%	-0.14%			\$ 190.03	

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Child
Member Months:	2,779,270
Base Year	CY 2016/2017

	Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit (Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 7,561,760	115,158	497	\$	65.66	\$ 2.72	0.17%	0.00%	0.00%	0.00%	498	\$ 65.66	\$ 2.73
Case Management Services	\$ 1,335,804	12,265	53	\$	108.91	\$ 0.48	0.14%	0.00%	0.00%	0.00%	53	\$ 108.91	\$ 0.48
Community Behavioral Health	\$ 169,516,827	2,396,945	10,349	\$	70.72	\$ 60.99	0.15%	0.00%	0.00%	0.00%	10,364	\$ 70.73	\$ 61.08
DME/Supplies	\$ 4,459,880	28,063	121	\$	158.92	\$ 1.60	0.69%	0.00%	0.00%	0.00%	122	\$ 158.90	\$ 1.62
Early Intervention Services	\$ 2,015,849	33,052	143	\$	60.99	\$ 0.73	0.15%	0.00%	0.00%	0.00%	143	\$ 60.99	\$ 0.73
FQHC/RHC	\$ 93,193	3,316	14	\$	28.10	\$ 0.03	0.50%	0.00%	0.00%	0.00%	14	\$ 28.08	\$ 0.03
Home Health Services	\$ 3,038,152	12,765	55	\$:	238.01	\$ 1.09	0.77%	0.00%	0.00%	0.00%	56	\$ 238.09	\$ 1.10
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	\$ 1,246	2	0	\$ (623.01	\$ 0.00	4.64%	0.00%	0.00%	0.00%	0	\$ 623.01	\$ 0.00
Inpatient - Other	\$ 27,821,413	12,228	53	\$ 2,3	275.30	\$ 10.01	3.11%	0.00%	0.00%	-0.97%	54	\$ 2,254.33	\$ 10.22
Inpatient - Psych	\$ 10,510,153	10,147	44	\$ 1,0	,035.79	\$ 3.78	3.03%	0.00%	0.00%	0.00%	45	\$ 1,034.54	\$ 3.90
Lab/Radiology	\$ 8,273,124	287,555	1,242	\$	28.77	\$ 2.98	0.60%	0.00%	0.00%	3.39%	1,250	\$ 29.71	\$ 3.10
Outpatient - ER	\$ 31,396,461	141,628	612	\$:	221.68	\$ 11.30	0.81%	0.00%	0.00%	-3.60%	616	\$ 213.68	\$ 10.98
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	\$ 48,249,930	113,243	489	\$ 4	426.07	\$ 17.36	0.90%	0.00%	0.00%	0.00%	493	\$ 426.17	\$ 17.52
Pharmacy	\$ 84,139,831	1,245,400	5,377	\$	67.56	\$ 30.27	0.00%	0.00%	-0.51%	0.00%	5,377	\$ 67.22	\$ 30.12
Physician - Anesthesia	\$ 1,749,548	962,992	4,158	\$	1.82	\$ 0.63	0.42%	0.00%	0.00%	0.00%	4,176	\$ 1.82	\$ 0.63
Physician - Dental	\$ 1,178	14	0	\$	84.15	\$ 0.00	0.65%	0.00%	0.00%	0.00%	0	\$ 84.20	\$ 0.00
Physician - Evaluation & Management	\$ 70,542,454	1,340,362	5,787	\$	52.63	\$ 25.38	0.42%	4.47%	0.00%	0.00%	5,811	\$ 54.99	\$ 26.63
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	\$ 12,967,312	1,678,843	7,249	\$	7.72	\$ 4.67	0.42%	0.00%	0.00%	2.79%	7,280	\$ 7.94	\$ 4.82
Physician - Psych	\$ 3,578	67	0	\$	53.40	\$ 0.00	0.45%	0.00%	0.00%	0.00%	0	\$ 53.43	\$ 0.00
Physician - Specialist	\$ 7,594,891	178,425	770	\$	42.57	\$ 2.73	0.41%	0.00%	0.00%	0.00%	774	\$ 42.57	\$ 2.74
Physician - Vision	\$ 5,139,075	36,093	156	\$	142.38	\$ 1.85	0.15%	0.00%	0.00%	0.00%	156	\$ 142.01	\$ 1.85
Transportation/Emergency	\$ 1,762,191	13,204	57	\$	133.46	\$ 0.63	0.72%	0.00%	0.00%	0.00%	57	\$ 133.29	\$ 0.64
Transportation/Non-emergency	\$ 8,543,613	63,207	273	\$	135.17	\$ 3.07	0.11%	0.00%	0.00%	0.00%	274	\$ 134.56	\$ 3.08
Gross Medical Total	\$ 506,717,462	8,684,974	_	_		\$ 182.32	0.53%	0.62%	-0.08%	-0.15%			\$ 183.99

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Adult
Member Months:	339,185
Base Year	CY 2016

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 1,322,625	22,659	802	\$	58.37	\$ 3.90	0.00%	0.00%	0.00%	0.00%	802	\$ 58.37	\$ 3.	.90	
Case Management Services	\$ 5,872	683	24	\$	8.60	\$ 0.02	0.00%	0.00%	0.00%	0.00%	24	\$ 8.60	\$ 0.	.02	
Community Behavioral Health	\$ 25,879,957	130,266	4,609	\$ 1	198.67	\$ 76.30	0.00%	0.00%	0.00%	0.00%	4,609	\$ 198.67	\$ 76.	.30	
DME/Supplies	\$ 1,233,793	5,971	211	\$ 2	206.63	\$ 3.64	0.14%	0.00%	0.00%	0.00%	212	\$ 206.63	\$ 3.	.64	
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	-	
FQHC/RHC	\$ 48,814	1,020	36	\$	47.86	\$ 0.14	0.09%	0.00%	0.00%	0.00%	36	\$ 47.86	\$ 0.	.14	
Home Health Services	\$ 354,888	1,108	39	\$ 3	320.30	\$ 1.05	0.14%	0.00%	0.00%	0.00%	39	\$ 320.30	\$ 1.	.05	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	-	
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Other	\$ 25,301,463	11,666	413	\$ 2,1	168.80	\$ 74.59	1.53%	0.00%	0.00%	-0.97%	419	\$ 2,147.84	\$ 75.	.00	
Inpatient - Psych	\$ 2,660,953	2,406	85	\$ 1,1	105.97	\$ 7.85	1.32%	0.00%	0.00%	0.00%	86	\$ 1,103.72	\$ 7.	.95	
Lab/Radiology	\$ 5,349,196	88,360	3,126	\$	60.54	\$ 15.77	0.14%	0.00%	0.00%	2.70%	3,130	\$ 62.17	\$ 16.	.22	
Outpatient - ER	\$ 16,248,384	48,039	1,700	\$ 3	338.23	\$ 47.90	0.12%	0.00%	0.00%	-3.60%	1,702	\$ 326.04	\$ 46.	.23	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 16,963,154	29,217	1,034	\$ 5	580.59	\$ 50.01	0.12%	0.00%	0.00%	0.00%	1,035	\$ 580.59	\$ 50.	.07	
Pharmacy	\$ 35,339,510	599,555	21,212	\$	58.94	\$ 104.19	0.00%	0.00%	-0.50%	0.00%	21,212	\$ 58.65	\$ 103.	.67	
Physician - Anesthesia	\$ 1,291,338	795,652	28,149	\$	1.62	\$ 3.81	0.09%	0.00%	0.00%	0.00%	28,175	\$ 1.62	\$ 3.	.81	
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	-	
Physician - Evaluation & Management	\$ 18,803,031	528,979	18,715	\$	35.55	\$ 55.44	0.09%	1.71%	0.00%	0.00%	18,732	\$ 36.16	\$ 56.	.44	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 4,246,068	415,102	14,686	\$	10.23	\$ 12.52	0.09%	0.00%	0.00%	4.39%	14,699	\$ 10.68	\$ 13.	.08	
Physician - Psych	\$ 15,936	134	5	\$ 1	118.93	\$ 0.05	0.09%	0.00%	0.00%	0.00%	5	\$ 118.93	\$ 0.	.05	
Physician - Specialist	\$ 4,578,041	154,700	5,473	\$	29.59	\$ 13.50	0.09%	0.00%	0.00%	0.00%	5,478	\$ 29.59	\$ 13.	.51	
Physician - Vision	\$ 551,340	4,666	165	\$ 1	118.16	\$ 1.63	0.04%	0.00%	0.00%	0.00%	165	\$ 118.11	\$ 1.	.63	
Transportation/Emergency	\$ 793,022	4,889	173	\$	162.21	\$ 2.34	0.14%	0.00%	0.00%	0.00%	173	\$ 162.21	\$ 2.	.34	
Transportation/Non-emergency	\$ 1,408,506	20,586	728	\$	68.42	\$ 4.15	0.07%	0.00%	0.00%	0.00%	729	\$ 68.37	\$ 4.	.16	
Gross Medical Total	\$ 162,395,890	2,865,658				\$ 478.78	0.31%	0.20%	-0.11%	-0.31%			\$ 479.	.21	

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- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Adult
Member Months:	369,588
Base Year	CY 2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Uni	it Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	F	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 3,567,908	452,151	14,681	\$	7.89	\$ 9.65	0.27%	0.00%	0.00%	0.00%	14,721	\$ 7.89	\$	9.68	
Case Management Services	\$ 10,315	1,643	53	\$	6.28	\$ 0.03	0.28%	0.00%	0.00%	0.00%	53	\$ 6.28	\$	0.03	
Community Behavioral Health	\$ 33,837,547	157,520	5,114	\$	214.81	\$ 91.55	0.27%	0.00%	0.00%	0.00%	5,128	\$ 214.81	\$	91.81	
DME/Supplies	\$ 1,440,815	7,106	231	\$	202.76	\$ 3.90	1.25%	0.00%	0.00%	0.00%	234	\$ 202.76	\$	3.95	
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 77,357	4,498	146	\$	17.20	\$ 0.21	0.73%	0.00%	0.00%	0.00%	147	\$ 17.20	\$	0.21	
Home Health Services	\$ 554,247	1,590	52	\$	348.58	\$ 1.50	1.25%	0.00%	0.00%	0.00%	52	\$ 348.58	\$	1.52	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 2,747	2	0	\$	1,373.74	\$ 0.01	4.64%	0.00%	0.00%	0.00%	0	\$ 1,373.74	\$	0.01	
Inpatient - Other	\$ 23,864,621	10,869	353	\$	2,195.67	\$ 64.57	4.64%	0.00%	0.00%	-0.97%	369	\$ 2,174.51	\$	66.92	
Inpatient - Psych	\$ 2,622,976	2,866	93	\$	915.20	\$ 7.10	4.64%	0.00%	0.00%	0.00%	97	\$ 915.23	\$	7.43	
Lab/Radiology	\$ 5,474,755	90,449	2,937	\$	60.53	\$ 14.81	1.22%	0.00%	0.00%	2.13%	2,974	\$ 61.80	\$	15.31	
Outpatient - ER	\$ 13,023,841	42,896	1,393	\$	303.61	\$ 35.24	1.53%	0.00%	0.00%	-3.60%	1,414	\$ 292.67	\$	34.49	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 19,670,162	33,630	1,092	\$	584.90	\$ 53.22	1.53%	0.00%	0.00%	0.00%	1,109	\$ 584.90	\$	54.04	
Pharmacy	\$ 38,293,924	597,265	19,392	\$	64.12	\$ 103.61	0.00%	0.00%	-0.46%	0.00%	19,392	\$ 63.82	\$	103.14	
Physician - Anesthesia	\$ 1,373,539	860,005	27,923	\$	1.60	\$ 3.72	0.73%	0.00%	0.00%	0.00%	28,128	\$ 1.60	\$	3.74	
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 19,372,112	541,240	17,573	\$	35.79	\$ 52.42	0.74%	2.50%	0.00%	0.00%	17,702	\$ 36.69	\$	54.12	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 3,520,937	452,058	14,678	\$	7.79	\$ 9.53	0.74%	0.00%	0.00%	4.27%	14,785	\$ 8.12	\$	10.01	
Physician - Psych	\$ 11,619	107	3	\$	108.59	\$ 0.03	0.76%	0.00%	0.00%	0.00%	3	\$ 108.62	\$	0.03	
Physician - Specialist	\$ 4,538,621	160,883	5,224	\$	28.21	\$ 12.28	0.74%	0.00%	0.00%	0.00%	5,262	\$ 28.21	\$	12.37	
Physician - Vision	\$ 581,602	5,705	185	\$	101.95	\$ 1.57	0.37%	0.00%	0.00%	0.00%	187	\$ 101.57	\$	1.58	
Transportation/Emergency	\$ 832,393	6,588	214	\$	126.35	\$ 2.25	1.25%	0.00%	0.00%	0.00%	217	\$ 126.35	\$	2.28	
Transportation/Non-emergency	\$ 1,497,028	16,469	535	\$	90.90	\$ 4.05	0.48%	0.00%	0.00%	0.00%	541	\$ 90.21	\$	4.07	
Gross Medical Total	\$ 174,169,068	3,445,540				\$ 471.25	1.24%	0.28%	-0.10%	-0.25%			\$	476.72	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	LIFC Adult
Member Months:	708,773
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	st	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 4,890,533	474,810	8,039	\$	0.30	\$ 6.90	0.20%	0.00%	0.00%	0.00%	8,060	\$ 10.29	\$ 6.91		
Case Management Services	\$ 16,187	2,326	39	\$	6.96	\$ 0.02	0.18%	0.00%	0.00%	0.00%	39	\$ 6.96	\$ 0.02		
Community Behavioral Health	\$ 59,717,504	287,786	4,872	\$ 2	7.51	\$ 84.25	0.16%	0.00%	0.00%	0.00%	4,880	\$ 207.52	\$ 84.39		
DME/Supplies	\$ 2,674,609	13,077	221	\$ 2	4.53	\$ 3.77	0.74%	0.00%	0.00%	0.00%	223	\$ 204.52	\$ 3.80		
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
FQHC/RHC	\$ 126,172	5,518	93	\$	22.87	\$ 0.18	0.49%	0.00%	0.00%	0.00%	94	\$ 22.84	\$ 0.18		
Home Health Services	\$ 909,135	2,698	46	\$ 3	86.97	\$ 1.28	0.82%	0.00%	0.00%	0.00%	46	\$ 337.04	\$ 1.29		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 2,747	2	0	\$ 1,3	3.74	\$ 0.00	4.64%	0.00%	0.00%	0.00%	0	\$ 1,373.74	\$ 0.00		
Inpatient - Other	\$ 49,166,084	22,535	382	\$ 2,1	31.76	\$ 69.37	3.04%	0.00%	0.00%	-0.97%	393	\$ 2,160.91	\$ 70.79		
Inpatient - Psych	\$ 5,283,930	5,272	89	\$ 1,0	2.26	\$ 7.46	2.97%	0.00%	0.00%	0.00%	92	\$ 999.84	\$ 7.68		
Lab/Radiology	\$ 10,823,951	178,809	3,027	\$	0.53	\$ 15.27	0.69%	0.00%	0.00%	2.41%	3,049	\$ 61.98	\$ 15.75		
Outpatient - ER	\$ 29,272,224	90,935	1,540	\$ 3	21.90	\$ 41.30	0.75%	0.00%	0.00%	-3.60%	1,552	\$ 310.19	\$ 40.11		
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 36,633,316	62,847	1,064	\$ 5	32.90	\$ 51.69	0.88%	0.00%	0.00%	0.00%	1,073	\$ 582.91	\$ 52.14		
Pharmacy	\$ 73,633,434	1,196,820	20,263	\$	31.52	\$ 103.89	0.00%	0.00%	-0.48%	0.00%	20,263	\$ 61.23	\$ 103.39		
Physician - Anesthesia	\$ 2,664,877	1,655,657	28,031	\$	1.61	\$ 3.76	0.42%	0.00%	0.00%	0.00%	28,151	\$ 1.61	\$ 3.78		
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Evaluation & Management	\$ 38,175,143	1,070,219	18,120	\$	35.67	\$ 53.86	0.42%	2.12%	0.00%	0.00%	18,195	\$ 36.43	\$ 55.23		
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 7,767,004	867,160	14,682	\$	8.96	\$ 10.96	0.38%	0.00%	0.00%	4.34%	14,744	\$ 9.34	\$ 11.48		
Physician - Psych	\$ 27,556	241	4	\$ 1	4.34	\$ 0.04	0.37%	0.00%	0.00%	0.00%	4	\$ 114.33	\$ 0.04		
Physician - Specialist	\$ 9,116,662	315,583	5,343	\$	28.89	\$ 12.86	0.41%	0.00%	0.00%	0.00%	5,365	\$ 28.89	\$ 12.92		
Physician - Vision	\$ 1,132,942	10,371	176	\$ 1	9.24	\$ 1.60	0.21%	0.00%	0.00%	0.00%	176	\$ 108.99	\$ 1.60		
Transportation/Emergency	\$ 1,625,415	11,477	194	\$ 1	1.62	\$ 2.29	0.71%	0.00%	0.00%	0.00%	196	\$ 141.53	\$ 2.31		
Transportation/Non-emergency	\$ 2,905,533	37,055	627	\$	8.41	\$ 4.10	0.28%	0.00%	0.00%	0.00%	631	\$ 78.14	\$ 4.11		
Gross Medical Total	\$ 336,564,958	6,311,198				\$ 474.86	0.79%	0.24%	-0.10%	-0.28%			\$ 477.91		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19 to 20 Female
Member Months:	125,403
Base Year	CY 2016

			Raw Base Data					Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 532,897	7,583	726	\$ 70.28	\$ 4.25	0.00%	0.00%	0.00%	0.00%	-7.25%	1,087	\$ 43.52	\$	3.94	
Case Management Services	\$ 2,458	423	40	\$ 5.81	\$ 0.02	0.00%	0.00%	0.00%	0.00%	440.21%	217	\$ 5.86	\$	0.11	
Community Behavioral Health	\$ 6,685,950	73,790	7,061	\$ 90.61	\$ 53.32	0.00%	0.00%	0.00%	0.00%	-52.87%	2,174	\$ 138.73	, \$	25.13	
DME/Supplies	\$ 167,820	1,007	96	\$ 166.65	\$ 1.34	0.14%	0.00%	0.00%	0.00%	91.53%	195	\$ 157.68	\$	2.57	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 6,370	378	36	\$ 16.85	\$ 0.05	0.09%	0.00%	0.00%	0.00%	150.97%	70	\$ 21.97	\$	0.13	
Home Health Services	\$ 39,194	235	22	\$ 166.78	\$ 0.31	0.14%	0.00%	0.00%	0.00%	91.17%	42	\$ 172.75	\$	0.60	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 2,632,831	1,319	126	\$ 1,995.48	\$ 20.99	1.53%	0.00%	0.00%	-0.97%	205.58%	518	\$ 1,494.81	\$	64.51	
Inpatient - Psych	\$ 1,564,584	1,659	159	\$ 943.09	\$ 12.48	1.47%	0.00%	0.00%	0.00%	-54.68%	67	\$ 1,034.77	\$	5.74	
Lab/Radiology	\$ 1,016,006	20,414	1,953	\$ 49.77	\$ 8.10	0.13%	0.00%	0.00%	2.59%	253.59%	4,834	\$ 73.05	\$	29.43	
Outpatient - ER	\$ 2,958,874	10,212	977	\$ 289.74	\$ 23.59	0.12%	0.00%	0.00%	-3.60%	142.42%	2,143	\$ 309.18	\$	55.20	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 2,420,994	6,278	601	\$ 385.63	\$ 19.31	0.12%	0.00%	0.00%	0.00%	4.96%	993	\$ 245.15	\$	20.29	
Pharmacy	\$ 5,110,257	88,858	8,503	\$ 57.51	\$ 40.75	0.00%	0.00%	-0.50%	0.00%	-9.03%	9,446	\$ 46.86	\$	36.89	
Physician - Anesthesia	\$ 195,809	131,284	12,563	\$ 1.49	\$ 1.56	0.09%	0.00%	0.00%	0.00%	478.80%	72,618	\$ 1.49	\$	9.05	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 4,122,300	110,585	10,582	\$ 37.28	\$ 32.87	0.09%	2.89%	0.00%	0.00%	51.40%	13,985	\$ 43.98	\$	51.25	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 831,880	78,453	7,507	\$ 10.60	\$ 6.63	0.09%	0.00%	0.00%	4.08%	38.93%	9,815	\$ 11.74	. \$	9.60	
Physician - Psych	\$ 162	3	0	\$ 53.91	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-	
Physician - Specialist	\$ 512,727	29,247	2,799	\$ 17.53	\$ 4.09	0.09%	0.00%	0.00%	0.00%	43.99%	15,799	\$ 4.48	\$	5.89	
Physician - Vision	\$ 255,664	2,373	227	\$ 107.74	\$ 2.04	0.04%	0.00%	0.00%	0.00%	-14.93%	140	\$ 149.01	\$	1.74	
Transportation/Emergency	\$ 183,290	1,051	101	\$ 174.40	\$ 1.46	0.14%	0.00%	0.00%	0.00%	193.31%	303	\$ 170.18	\$	4.29	
Transportation/Non-emergency	\$ 422,261	3,430	328	\$ 123.11	\$ 3.37	0.04%	0.00%	0.00%	0.00%	42.66%	739	\$ 77.99	\$	4.81	
Gross Medical Total	\$ 29,662,326	568,582			\$ 236.54	0.26%	0.40%	-0.09%	-0.24%	39.53%			\$	331.14	

Note



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19 to 20 Female
Member Months:	129,907
Base Year	CY 2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 825,829	12,971	1,198	\$ 63.67	\$ 6.36	0.27%	0.00%	0.00%	0.00%	-7.23%	1,795	\$ 39	54	\$ 5.91
Case Management Services	\$ 1,790	262	24	\$ 6.83	\$ 0.01	0.28%	0.00%	0.00%	0.00%	440.13%	130	\$ 6	91	\$ 0.07
Community Behavioral Health	\$ 8,614,514	84,389	7,795	\$ 102.08	\$ 66.31	0.27%	0.00%	0.00%	0.00%	-52.72%	2,400	\$ 157	20	\$ 31.44
DME/Supplies	\$ 156,031	986	91	\$ 158.25	\$ 1.20	1.25%	0.00%	0.00%	0.00%	90.56%	185	\$ 150	58	\$ 2.32
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
FQHC/RHC	\$ 12,019	1,491	138	\$ 8.06	\$ 0.09	0.73%	0.00%	0.00%	0.00%	150.00%	266	\$ 10	53	\$ 0.23
Home Health Services	\$ 59,791	274	25	\$ 218.22	\$ 0.46	1.25%	0.00%	0.00%	0.00%	90.23%	47	\$ 227	41	\$ 0.89
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Inpatient - Newborn	\$ 1,246	2	0	\$ 623.01	\$ 0.01	4.64%	0.00%	0.00%	0.00%	1055.59%	2	\$ 625	37	\$ 0.12
Inpatient - Other	\$ 2,014,516	1,068	99	\$ 1,885.90	\$ 15.51	4.64%	0.00%	0.00%	-0.97%	199.51%	405	\$ 1,427	30	\$ 48.13
Inpatient - Psych	\$ 1,485,600	1,550	143	\$ 958.45	\$ 11.44	4.64%	0.00%	0.00%	0.00%	-55.22%	60	\$ 1,071	18	\$ 5.36
Lab/Radiology	\$ 1,004,166	20,581	1,901	\$ 48.79	\$ 7.73	1.17%	0.00%	0.00%	2.25%	251.23%	4,705	\$ 71	64	\$ 28.09
Outpatient - ER	\$ 2,531,318	9,356	864	\$ 270.56	\$ 19.49	1.53%	0.00%	0.00%	-3.60%	140.44%	1,895	\$ 290	39	\$ 45.85
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Outpatient - Other	\$ 3,175,319	6,987	645	\$ 454.46	\$ 24.44	1.53%	0.00%	0.00%	0.00%	4.89%	1,067	\$ 292	80	\$ 26.03
Pharmacy	\$ 5,074,531	91,583	8,460	\$ 55.41	\$ 39.06	0.00%	0.00%	-0.51%	0.00%	-9.03%	9,398	\$ 45	14	\$ 35.35
Physician - Anesthesia	\$ 181,208	121,801	11,251	\$ 1.49	\$ 1.39	0.73%	0.00%	0.00%	0.00%	475.81%	65,037	\$ 1	49	\$ 8.09
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Physician - Evaluation & Management	\$ 4,234,216	110,274	10,186	\$ 38.40	\$ 32.59	0.73%	4.03%	0.00%	0.00%	50.53%	13,462	\$ 45	83	\$ 51.42
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Physician - Other	\$ 863,026	54,608	5,044	\$ 15.80	\$ 6.64	0.74%	0.00%	0.00%	3.39%	38.97%	6,595	\$ 17	50	\$ 9.62
Physician - Psych	\$ 470	8	1	\$ 58.80	\$ 0.00	0.75%	0.00%	0.00%	0.00%	-100.00%	-	\$		\$ -
Physician - Specialist	\$ 473,993	32,023	2,958	\$ 14.80	\$ 3.65	0.74%	0.00%	0.00%	0.00%	43.73%	16,699	\$ 3	80	\$ 5.28
Physician - Vision	\$ 258,468	2,521	233	\$ 102.53	\$ 1.99	0.30%	0.00%	0.00%	0.00%	-14.94%	143	\$ 142	13	\$ 1.70
Transportation/Emergency	\$ 177,022	1,174	108	\$ 150.79	\$ 1.36	1.25%	0.00%	0.00%	0.00%	191.12%	326	\$ 147	66	\$ 4.02
Transportation/Non-emergency	\$ 424,359	2,496	231	\$ 170.02	\$ 3.27	0.26%	0.00%	0.00%	0.00%	31.25%	519	\$ 99	32	\$ 4.30
Gross Medical Total	\$ 31,569,434	556,405			\$ 243.02	1.07%	0.54%	-0.08%	-0.19%	27.59%				\$ 314.21

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19 to 20 Female
Member Months:	255,310
Base Year	CY 2016/2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Co	st		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,358,726	20,554	966	\$ 66.11	\$ 5.	32 0.17%	0.00%	0.00%	0.00%	-7.24%	1,447	\$ 4	11.01	\$	4.94
Case Management Services	\$ 4,248	685	32	\$ 6.20	\$ 0.	0.12%	0.00%	0.00%	0.00%	440.17%	172	\$	6.26	\$	0.09
Community Behavioral Health	\$ 15,300,464	158,179	7,435	\$ 96.73	\$ 59.	0.16%	0.00%	0.00%	0.00%	-52.79%	2,289	\$ 14	18.59	\$	28.34
DME/Supplies	\$ 323,850	1,993	94	\$ 162.49	\$ 1.	0.68%	0.00%	0.00%	0.00%	91.06%	190	\$ 15	54.16	\$	2.44
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 18,389	1,869	88	\$ 9.84	\$ 0.	0.51%	0.00%	0.00%	0.00%	150.34%	169	\$	12.84	\$	0.18
Home Health Services	\$ 98,985	509	24	\$ 194.47	\$ 0.	0.81%	0.00%	0.00%	0.00%	90.60%	44	\$ 20	2.17	\$	0.74
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 1,246	2	0	\$ 623.01	\$ 0.	00 4.64%	0.00%	0.00%	0.00%	1055.59%	1	\$ 62	25.37	\$	0.06
Inpatient - Other	\$ 4,647,348	2,388	112	\$ 1,946.45	\$ 18.	20 2.88%	0.00%	0.00%	-0.97%	202.90%	460	\$ 1,46	34.61	\$	56.17
Inpatient - Psych	\$ 3,050,185	3,209	151	\$ 950.51	\$ 11.	3.01%	0.00%	0.00%	0.00%	-54.94%	63	\$ 1,0	52.36	\$	5.54
Lab/Radiology	\$ 2,020,172	40,995	1,927	\$ 49.28	\$ 7.	0.65%	0.00%	0.00%	2.42%	252.41%	4,768	\$	72.34	\$	28.75
Outpatient - ER	\$ 5,490,192	19,568	920	\$ 280.57	\$ 21.	0.77%	0.00%	0.00%	-3.60%	141.50%	2,017	\$ 30	00.19	\$	50.45
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 5,596,312	13,265	623	\$ 421.89	\$ 21.	0.92%	0.00%	0.00%	0.00%	4.92%	1,031	\$ 2	70.25	\$	23.21
Pharmacy	\$ 10,184,788	180,441	8,481	\$ 56.44	\$ 39.	0.00%	0.00%	-0.51%	0.00%	-9.03%	9,422	\$ 4	15.99	\$	36.11
Physician - Anesthesia	\$ 377,017	253,085	11,895	\$ 1.49	\$ 1.	18 0.40%	0.00%	0.00%	0.00%	477.36%	68,760	\$	1.49	\$	8.56
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 8,356,515	220,859	10,381	\$ 37.84	\$ 32.	73 0.42%	3.47%	0.00%	0.00%	50.96%	13,719	\$ 4	14.90	\$	51.34
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 1,694,906	133,061	6,254	\$ 12.74	\$ 6.	0.42%	0.00%	0.00%	3.73%	38.95%	8,177	\$	14.10	\$	9.61
Physician - Psych	\$ 632	11	1	\$ 57.47	\$ 0.	0.58%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Specialist	\$ 986,719	61,270	2,880	\$ 16.10	\$ 3.	0.40%	0.00%	0.00%	0.00%	43.86%	16,257	\$	4.12	\$	5.58
Physician - Vision	\$ 514,133	4,894	230	\$ 105.05	\$ 2.	0.17%	0.00%	0.00%	0.00%	-14.93%	142	\$ 14	15.47	\$	1.72
Transportation/Emergency	\$ 360,312	2,225	105	\$ 161.94	\$ 1.	11 0.69%	0.00%	0.00%	0.00%	192.22%	315	\$ 15	58.30	\$	4.15
Transportation/Non-emergency	\$ 846,620	5,926	279	\$ 142.87	\$ 3.	32 0.15%	0.00%	0.00%	0.00%	36.93%	627	\$ 8	36.97	\$	4.55
Gross Medical Total	\$ 61,231,760	1,124,988			\$ 239.	0.68%	0.47%	-0.08%	-0.21%	33.35%				\$	322.53



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19 to 20 Male
Member Months:	109,683
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 305,315	4,300	470	\$ 71.00	\$ 2.78	0.00%	0.00%	0.00%	0.00%	209.98%	1,423	\$ 72.7	6 \$	8.63
Case Management Services	\$ 77	2	0	\$ 38.59	\$ 0.00	0.00%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 6,473,436	79,409	8,688	\$ 81.52	\$ 59.02	0.00%	0.00%	0.00%	0.00%	23.42%	6,889	\$ 126.8	9 \$	72.85
DME/Supplies	\$ 176,863	995	109	\$ 177.75	\$ 1.61	0.14%	0.00%	0.00%	0.00%	-66.26%	48	\$ 136.0	1 \$	0.54
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 2,823	44	5	\$ 64.15	\$ 0.03	0.09%	0.00%	0.00%	0.00%	153.52%	11	\$ 71.6	0 \$	0.07
Home Health Services	\$ 20,421	168	18	\$ 121.55	\$ 0.19	0.14%	0.00%	0.00%	0.00%	-14.08%	29	\$ 67.2	6 \$	0.16
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,677,685	529	58	\$ 3,171.43	\$ 15.30	1.53%	0.00%	0.00%	-0.97%	59.91%	100	\$ 2,938.0	9 \$	24.59
Inpatient - Psych	\$ 809,577	828	91	\$ 977.75		1.42%	0.00%	0.00%	0.00%	329.40%	381	\$ 1,013.2	7 \$	32.15
Lab/Radiology	\$ 284,069	8,318	910	\$ 34.15	\$ 2.59	0.11%	0.00%	0.00%	4.29%	9.52%	941	\$ 37.7	6 \$	2.96
Outpatient - ER	\$ 1,369,307	4,543	497	\$ 301.41	\$ 12.48	0.12%	0.00%	0.00%	-3.60%	174.10%	1,331	\$ 297.8	2 \$	33.02
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,617,812	3,284	359	\$ 492.63	\$ 14.75	0.12%	0.00%	0.00%	0.00%	9.91%	377	\$ 516.4	9 \$	16.23
Pharmacy	\$ 4,487,616	46,578	5,096	\$ 96.35	\$ 40.91	0.00%	0.00%	-0.50%	0.00%	31.70%	6,764	\$ 95.1	2 \$	53.61
Physician - Anesthesia	\$ 56,616	35,292	3,861	\$ 1.60	\$ 0.52	0.09%	0.00%	0.00%	0.00%	-8.08%	3,904	\$ 1.4	6 \$	0.47
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 2,034,309	37,980	4,155	\$ 53.56	\$ 18.55	0.09%	5.12%	0.00%	0.00%	39.62%	9,290	\$ 35.1	9 \$	27.25
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 415,095	54,672	5,981			0.09%	0.00%	0.00%	3.78%	-61.56%	656	\$ 27.6	7 \$	1.51
Physician - Psych	\$ 589	12	1	\$ 49.05	\$ 0.01	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 468,917	5,998	656	\$ 78.18	\$ 4.28	0.09%	0.00%	0.00%	0.00%	29.96%	1,036	\$ 64.4	4 \$	5.56
Physician - Vision	\$ 196,838	1,672	183	\$ 117.73	\$ 1.79	0.03%	0.00%	0.00%	0.00%	-8.08%	146	\$ 135.4	1 \$	1.65
Transportation/Emergency	\$ 75,321	421	46			0.14%	0.00%	0.00%	0.00%	262.89%	174	\$ 171.9	8 \$	2.50
Transportation/Non-emergency	\$ 324,303	1,887	206	\$ 171.86	\$ 2.96	0.03%	0.00%	0.00%	0.00%	19.05%	431	\$ 98.0	0 \$	3.52
Gross Medical Total	\$ 20,796,986	286,932			\$ 189.61	0.21%	0.50%	-0.11%	-0.18%	50.87%			\$	287.27

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19 to 20 Male
Member Months:	115,484
Base Year	CY 2017

	Raw Base Data						Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 490,262	6,952	722	\$ 70.52	\$ 4.25	0.27%	0.00%	0.00%	0.00%	209.39%	2,185	\$ 72.33	\$ 13.17
Case Management Services	\$ 127	3	0	\$ 42.45	\$ 0.00	0.28%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$ -
Community Behavioral Health	\$ 7,457,584	79,543	8,265	\$ 93.76	\$ 64.58	0.27%	0.00%	0.00%	0.00%	23.36%	6,554	\$ 146.26	\$ 79.88
DME/Supplies	\$ 192,050	1,032	107	\$ 186.10	\$ 1.66	1.25%	0.00%	0.00%	0.00%	-65.54%	47	\$ 146.97	\$ 0.58
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	\$ 4,196	69	7	\$ 60.81	\$ 0.04	0.73%	0.00%	0.00%	0.00%	152.54%	16	\$ 68.20	\$ 0.09
Home Health Services	\$ 32,577	165	17	\$ 197.44	\$ 0.28	1.25%	0.00%	0.00%	0.00%	-13.94%	27	\$ 110.43	\$ 0.25
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Other	\$ 1,572,669	600	62	\$ 2,621.12	\$ 13.62	4.64%	0.00%	0.00%	-0.97%	58.14%	108	\$ 2,476.15	\$ 22.32
Inpatient - Psych	\$ 749,379	733	76	\$ 1,022.34	\$ 6.49	4.64%	0.00%	0.00%	0.00%	342.30%	320	\$ 1,126.06	\$ 30.03
Lab/Radiology	\$ 310,761	9,027	938	\$ 34.43	\$ 2.69	1.02%	0.00%	0.00%	3.26%	9.64%	970	\$ 38.07	\$ 3.08
Outpatient - ER	\$ 1,130,500	4,258	442	\$ 265.50	\$ 9.79	1.53%	0.00%	0.00%	-3.60%	171.68%	1,185	\$ 263.71	\$ 26.03
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	\$ 2,148,712	3,967	412	\$ 541.65	\$ 18.61	1.53%	0.00%	0.00%	0.00%	9.78%	433	\$ 575.18	\$ 20.74
Pharmacy	\$ 4,582,294	48,008	4,989	\$ 95.45	\$ 39.68	0.00%	0.00%	-0.51%	0.00%	31.70%	6,621	\$ 94.23	\$ 51.99
Physician - Anesthesia	\$ 61,078	38,248	3,974	\$ 1.60	\$ 0.53	0.74%	0.00%	0.00%	0.00%	-8.03%	4,019	\$ 1.46	\$ 0.49
Physician - Dental	\$ 591	3	0	\$ 197.05	\$ 0.01	0.73%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$ -
Physician - Evaluation & Management	\$ 2,169,132	37,831	3,931	\$ 57.34	\$ 18.78	0.73%	6.99%	0.00%	0.00%	38.70%	8,789	\$ 38.34	\$ 28.08
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	\$ 428,734	25,237	2,622	\$ 16.99	\$ 3.71	0.74%	0.00%	0.00%	3.05%	-61.69%	287	\$ 61.66	\$ 1.48
Physician - Psych	\$ 338	5	1	\$ 67.53	\$ 0.00	0.75%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$ -
Physician - Specialist	\$ 461,801	4,946	514	\$ 93.37	\$ 4.00	0.74%	0.00%	0.00%	0.00%	29.78%	811	\$ 77.35	\$ 5.23
Physician - Vision	\$ 198,570	1,275	132	\$ 155.74	\$ 1.72	0.24%	0.00%	0.00%	0.00%	-7.80%	106	\$ 180.02	\$ 1.59
Transportation/Emergency	\$ 76,097	508	53	\$ 149.80	\$ 0.66	1.25%	0.00%	0.00%	0.00%	259.81%	200	\$ 144.37	\$ 2.40
Transportation/Non-emergency	\$ 349,294	1,360	141	\$ 256.83	\$ 3.02	0.18%	0.00%	0.00%	0.00%	15.02%	295	\$ 141.71	\$ 3.49
Gross Medical Total	\$ 22,416,746	263,770			\$ 194.11	0.94%	0.67%	-0.10%	-0.15%	47.84%			\$ 290.90



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19 to 20 Male
Member Months:	225,167
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments	Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 795,577	11,252	600	\$ 70.71	\$ 3.53	0.17%	0.00%	0.00%	0.00%	209.62%	1,814	\$ 72.49	\$	10.96
Case Management Services	\$ 205	5	0	\$ 40.91	\$ 0.00	0.18%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 13,931,020	158,952	8,471	\$ 87.64	\$ 61.87	0.15%	0.00%	0.00%	0.00%	23.39%	6,717	\$ 136.5	\$ \$	76.45
DME/Supplies	\$ 368,914	2,027	108	\$ 182.00	\$ 1.64	0.72%	0.00%	0.00%	0.00%	-65.88%	48	\$ 141.59	\$	0.56
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 7,018	113	6	\$ 62.11	\$ 0.03	0.48%	0.00%	0.00%	0.00%	152.93%	14	\$ 69.52	2 \$	0.08
Home Health Services	\$ 52,998	333	18	\$ 159.15	\$ 0.24	0.83%	0.00%	0.00%	0.00%	-13.99%	28	\$ 88.6	\$	0.20
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 3,250,354	1,129	60	\$ 2,878.97	\$ 14.44	3.03%	0.00%	0.00%	-0.97%	59.04%	104	\$ 2,692.64	\$	23.43
Inpatient - Psych	\$ 1,558,956	1,561	83			2.97%	0.00%	0.00%	0.00%	335.70%		\$ 1,066.23	\$	31.06
Lab/Radiology	\$ 594,830	17,345	924	\$ 34.29	\$ 2.64	0.59%	0.00%	0.00%	3.75%	9.58%	956	\$ 37.93	2 \$	3.02
Outpatient - ER	\$ 2,499,807	8,801	469	\$ 284.04	\$ 11.10	0.76%	0.00%	0.00%	-3.60%	173.00%	1,256	\$ 281.33	<u>≀</u> \$	29.44
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 3,766,523	7,251	386	\$ 519.45	\$ 16.73	0.93%	0.00%	0.00%	0.00%	9.83%	406	\$ 548.60) \$	18.54
Pharmacy	\$ 9,069,911	94,586	5,041	\$ 95.89	\$ 40.28	0.00%	0.00%	-0.51%	0.00%	31.70%	6,691	\$ 94.60	\$ د	52.78
Physician - Anesthesia	\$ 117,694	73,540	3,919	\$ 1.60	\$ 0.52	0.43%	0.00%	0.00%	0.00%	-8.06%	3,963	\$ 1.40	5 \$	0.48
Physician - Dental	\$ 591	3	0	\$ 197.05	\$ 0.00	0.73%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 4,203,440	75,811	4,040	\$ 55.45	\$ 18.67	0.42%	6.09%	0.00%	0.00%	39.14%	9,033	\$ 36.70	\$ ز	27.67
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 843,828	79,909	4,259	\$ 10.56	\$ 3.75	0.42%	0.00%	0.00%	3.41%	-61.62%	467	\$ 38.40) \$	1.49
Physician - Psych	\$ 926	17	1	\$ 54.48	\$ 0.00	0.33%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 930,718	10,944	583	\$ 85.04	\$ 4.13	0.41%	0.00%	0.00%	0.00%	29.87%	920	\$ 70.2	\$	5.39
Physician - Vision	\$ 395,408	2,947	157	\$ 134.17	\$ 1.76	0.13%	0.00%	0.00%	0.00%	-7.94%	126	\$ 154.7	\$	1.62
Transportation/Emergency	\$ 151,418	929	50	\$ 162.99	\$ 0.67	0.70%	0.00%	0.00%	0.00%	261.33%	187	\$ 156.88	\$ \$	2.45
Transportation/Non-emergency	\$ 673,596	3,247	173	\$ 207.45	\$ 2.99	0.10%	0.00%	0.00%	0.00%	16.96%	361	\$ 116.3	\$	3.50
Gross Medical Total	\$ 43,213,732	550,702			\$ 191.92	0.59%	0.59%	-0.11%	-0.16%	49.29%			\$	289.14



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 21 to 44 Female
Member Months:	268,030
Base Year	CY 2016

			Raw Base Data			Base Adjustments Fina								
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 1,074,285	19,113	856	\$ 56.21	\$ 4.01	0.00%	0.00%	0.00%	0.00%	0.00%	856	\$ 56	21	\$ 4.01
Case Management Services	\$ 5,872	683	31	\$ 8.60	\$ 0.02	0.00%	0.00%	0.00%	0.00%	0.00%	31	\$ 8	60	\$ 0.02
Community Behavioral Health	\$ 22,243,632	112,628	5,042	\$ 197.50	\$ 82.99	0.00%	0.00%	0.00%	0.00%	0.00%	5,042	\$ 197	50	\$ 82.99
DME/Supplies	\$ 869,942	4,162	186	\$ 209.02	\$ 3.25	0.14%	0.00%	0.00%	0.00%	0.00%	186	\$ 209	32	\$ 3.25
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- 1:	\$ -
FQHC/RHC	\$ 43,345	912	41	\$ 47.53	\$ 0.16	0.09%	0.00%	0.00%	0.00%	0.00%	41	\$ 47	58	\$ 0.16
Home Health Services	\$ 254,433	816	37	\$ 311.81	\$ 0.95	0.14%	0.00%	0.00%	0.00%	0.00%	37	\$ 312	19	\$ 0.95
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Inpatient - Other	\$ 16,535,614	7,993	358	\$ 2,068.73	\$ 61.69	1.53%	0.00%	0.00%	-0.97%	0.00%	358	\$ 2,080	01	\$ 62.03
Inpatient - Psych	\$ 2,083,628	1,865	83	\$ 1,117.23	\$ 7.77	1.32%	0.00%	0.00%	0.00%	0.00%	84	\$ 1,131	68	\$ 7.88
Lab/Radiology	\$ 4,704,552	75,787	3,393	\$ 62.08	\$ 17.55	0.14%	0.00%	0.00%	2.57%	0.00%	3,393	\$ 63	76	\$ 18.03
Outpatient - ER	\$ 13,601,365	40,921	1,832	\$ 332.38	\$ 50.75	0.12%	0.00%	0.00%	-3.60%	0.00%	1,832	\$ 320	78	\$ 48.98
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Outpatient - Other	\$ 12,192,488	21,681	971	\$ 562.36	\$ 45.49	0.12%	0.00%	0.00%	0.00%	0.00%	971	\$ 563	03	\$ 45.54
Pharmacy	\$ 24,918,069	442,270	19,801	\$ 56.34	\$ 92.97	0.00%	0.00%	-0.50%	0.00%	0.00%	19,801	\$ 56	06	\$ 92.50
Physician - Anesthesia	\$ 1,140,070	703,918	31,515	\$ 1.62	\$ 4.25	0.09%	0.00%	0.00%	0.00%	0.00%	31,515	\$ 1	62	\$ 4.26
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Physician - Evaluation & Management	\$ 14,930,512	417,432	18,689	\$ 35.77	\$ 55.70	0.09%	1.71%	0.00%	0.00%	0.00%	18,689	\$ 36	41	\$ 56.71
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -
Physician - Other	\$ 3,248,918	302,068	13,524	\$ 10.76	\$ 12.12	0.09%	0.00%	0.00%	4.80%	0.00%	13,524	\$ 11	28	\$ 12.72
Physician - Psych	\$ 4,300	40	2	\$ 107.49	\$ 0.02	0.09%	0.00%	0.00%	0.00%	0.00%	2	\$ 107	50	\$ 0.02
Physician - Specialist	\$ 3,401,507	142,568	6,383	\$ 23.86	\$ 12.69	0.09%	0.00%	0.00%	0.00%	0.00%	6,383	\$ 23	88	\$ 12.70
Physician - Vision	\$ 407,719	3,313	148	\$ 123.07	\$ 1.52	0.04%	0.00%	0.00%	0.00%	0.00%	148	\$ 123	12	\$ 1.52
Transportation/Emergency	\$ 638,979	3,862	173	\$ 165.45	\$ 2.38	0.14%	0.00%	0.00%	0.00%	0.00%	173	\$ 165	67	\$ 2.39
Transportation/Non-emergency	\$ 1,095,362	15,418	690	\$ 71.04	\$ 4.09	0.07%	0.00%	0.00%	0.00%	0.00%	690	\$ 71	09	
Gross Medical Total	\$ 123,394,591	2,317,450			\$ 460.38	0.28%	0.21%	-0.10%	-0.30%	0.00%				\$ 460.74

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 21 to 44 Female
Member Months:	293,383
Base Year	CY 2017

			Raw Base Data			Base Adjustments Final I								
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,823,628	342,744	14,019	\$ 8.24	\$ 9.62	0.27%	0.00%	0.00%	0.00%	0.00%	14,019	\$ 8.	26 \$	9.65
Case Management Services	\$ 10,315	1,643	67	\$ 6.28	\$ 0.04	0.28%	0.00%	0.00%	0.00%	0.00%	67	\$ 6.	30 \$	0.04
Community Behavioral Health	\$ 29,142,248	136,276	5,574	\$ 213.85	\$ 99.33	0.27%	0.00%	0.00%	0.00%	0.00%	5,574	\$ 214.	13 \$	99.60
DME/Supplies	\$ 1,052,897	5,053	207	\$ 208.37	\$ 3.59	1.25%	0.00%	0.00%	0.00%	0.00%	207	\$ 210.	97 \$	3.63
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	9	-
FQHC/RHC	\$ 65,995	4,264	174	\$ 15.48	\$ 0.22	0.73%	0.00%	0.00%	0.00%	0.00%	174	\$ 15.	59 \$	0.23
Home Health Services	\$ 424,928	1,142	47	\$ 372.09	\$ 1.45	1.25%	0.00%	0.00%	0.00%	0.00%	47	\$ 376.	55 \$	1.47
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	9	-
Inpatient - Newborn	\$ 2,747	2	0	\$ 1,373.74	\$ 0.01	4.64%	0.00%	0.00%	0.00%	0.00%	0	\$ 1,373.	74 \$	0.01
Inpatient - Other	\$ 15,037,535	7,884	322	\$ 1,907.37	\$ 51.26	4.64%	0.00%	0.00%	-0.97%	0.00%	322	\$ 1,976.	70 \$	53.12
Inpatient - Psych	\$ 2,051,857	2,211	90	\$ 928.02	\$ 6.99	4.64%	0.00%	0.00%	0.00%	0.00%	90	\$ 971.	29 \$	7.32
Lab/Radiology	\$ 4,773,339	77,286	3,161	\$ 61.76	\$ 16.27	1.23%	0.00%	0.00%	2.06%	0.00%	3,161	\$ 63.	31 \$	16.81
Outpatient - ER	\$ 11,021,249	36,813	1,506	\$ 299.38	\$ 37.57	1.53%	0.00%	0.00%	-3.60%	0.00%	1,506	\$ 293.)2 \$	36.77
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	9	- 6
Outpatient - Other	\$ 14,022,973	24,886	1,018	\$ 563.49	\$ 47.80	1.53%	0.00%	0.00%	0.00%	0.00%	1,018	\$ 572.	12 \$	48.53
Pharmacy	\$ 26,227,247	437,821	17,908	\$ 59.90	\$ 89.40	0.00%	0.00%	-0.46%	0.00%	0.00%	17,908	\$ 59.	33 \$	88.98
Physician - Anesthesia	\$ 1,210,127	752,403	30,775	\$ 1.61	\$ 4.12	0.73%	0.00%	0.00%	0.00%	0.00%	30,775	\$ 1.	32 \$	4.16
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	9	-
Physician - Evaluation & Management	\$ 15,524,615	433,618	17,736	\$ 35.80	\$ 52.92	0.74%	2.48%	0.00%	0.00%	0.00%	17,736	\$ 36.	96 \$	54.63
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	9	-
Physician - Other	\$ 2,551,511	323,438	13,229	\$ 7.89	\$ 8.70	0.74%	0.00%	0.00%	4.99%	0.00%	13,229	\$ 8.	34 \$	9.20
Physician - Psych	\$ 6,351	65	3	\$ 97.71	\$ 0.02	0.77%	0.00%	0.00%	0.00%	0.00%	3	\$ 97.	74 \$	0.02
Physician - Specialist	\$ 3,315,776	148,870	6,089	\$ 22.27	\$ 11.30	0.74%	0.00%	0.00%	0.00%	0.00%	6,089	\$ 22.	14 \$	11.39
Physician - Vision	\$ 426,703	4,214	172	\$ 101.26	\$ 1.45	0.34%	0.00%	0.00%	0.00%	0.00%	172	\$ 101.	50 \$	1.46
Transportation/Emergency	\$ 652,612	5,134	210	\$ 127.12	\$ 2.22	1.25%	0.00%	0.00%	0.00%	0.00%	210	\$ 128.	70 \$	2.25
Transportation/Non-emergency	\$ 1,125,120	11,426	467	\$ 98.47	\$ 3.83	0.44%	0.00%	0.00%	0.00%	0.00%	467	\$ 98.	90 \$	3.85
Gross Medical Total	\$ 131,469,774	2,757,193			\$ 448.12	1.16%	0.29%	-0.09%	-0.25%	0.00%			\$	453.11



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 21 to 44 Female
Member Months:	561,413
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 3,897,912	361,857	7,735	\$ 10.77	\$ 6.94	0.20%	0.00%	0.00%	0.00%	0.00%	7,735	\$ 10.7	9 \$	6.96	
Case Management Services	\$ 16,187	2,326	50	\$ 6.96	\$ 0.03	0.18%	0.00%	0.00%	0.00%	0.00%	50	\$ 6.9	7 \$	0.03	
Community Behavioral Health	\$ 51,385,880	248,904	5,320	\$ 206.45	\$ 91.53	0.16%	0.00%	0.00%	0.00%	0.00%	5,320	\$ 206.7	7 \$	91.67	
DME/Supplies	\$ 1,922,839	9,215	197	\$ 208.66	\$ 3.42	0.75%	0.00%	0.00%	0.00%	0.00%	197	\$ 210.2	.3 \$	3.45	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 109,340	5,176	111	\$ 21.12	\$ 0.19	0.48%	0.00%	0.00%	0.00%	0.00%	111	\$ 21.2	23 \$	0.20	
Home Health Services	\$ 679,361	1,958	42	\$ 346.97	\$ 1.21	0.84%	0.00%	0.00%	0.00%	0.00%	42	\$ 349.7	9 \$	1.22	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 2,747	2	0	\$ 1,373.74	\$ 0.00	4.64%	0.00%	0.00%	0.00%	0.00%	0	\$ 1,373.7	4 \$	0.01	
Inpatient - Other	\$ 31,573,149	15,877	339	\$ 1,988.60	\$ 56.24	3.01%	0.00%	0.00%	-0.97%	0.00%	339	\$ 2,028.7	1 \$	57.37	
Inpatient - Psych	\$ 4,135,485	4,076	87	\$ 1,014.59	\$ 7.37	2.97%	0.00%	0.00%	0.00%	0.00%	87	\$ 1,044.6	9 \$	7.58	
Lab/Radiology	\$ 9,477,891	153,073	3,272	\$ 61.92	\$ 16.88	0.69%	0.00%	0.00%	2.32%	0.00%	3,272	\$ 63.7	9 \$	17.39	
Outpatient - ER	\$ 24,622,615	77,734	1,662	\$ 316.75	\$ 43.86	0.75%	0.00%	0.00%	-3.60%	0.00%	1,662	\$ 307.6	.3 \$	42.60	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 26,215,461	46,567	995	\$ 562.96	\$ 46.70	0.88%	0.00%	0.00%	0.00%	0.00%	995	\$ 567.8	.9 \$	47.10	
Pharmacy	\$ 51,145,316	880,091	18,812	\$ 58.11	\$ 91.10	0.00%	0.00%	-0.48%	0.00%	0.00%	18,812	\$ 57.8	84 \$	90.66	
Physician - Anesthesia	\$ 2,350,197	1,456,321	31,128	\$ 1.61	\$ 4.19	0.42%	0.00%	0.00%	0.00%	0.00%	31,128	\$ 1.6	2 \$	4.20	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 30,455,127	851,050	18,191	\$ 35.79	\$ 54.25	0.42%	2.10%	0.00%	0.00%	0.00%	18,191	\$ 36.6	9 \$	55.62	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 5,800,429	625,506	13,370	\$ 9.27	\$ 10.33	0.38%	0.00%	0.00%	4.89%	0.00%	13,370	\$ 9.7	6 \$	10.88	
Physician - Psych	\$ 10,651	105	2	\$ 101.44	\$ 0.02	0.49%	0.00%	0.00%	0.00%	0.00%	2	\$ 101.4	4 \$	0.02	
Physician - Specialist	\$ 6,717,282	291,438	6,229	\$ 23.05	\$ 11.96	0.41%	0.00%	0.00%	0.00%	0.00%	6,229	\$ 23.	4 \$	12.01	
Physician - Vision	\$ 834,422	7,527	161	\$ 110.86	\$ 1.49	0.19%	0.00%	0.00%	0.00%	0.00%	161	\$ 111.0	7 \$	1.49	
Transportation/Emergency	\$ 1,291,591	8,996	192	\$ 143.57	\$ 2.30	0.70%	0.00%	0.00%	0.00%	0.00%	192	\$ 144.5	7 \$	2.32	
Transportation/Non-emergency	\$ 2,220,481	26,844	574	\$ 82.72	\$ 3.96	0.26%	0.00%	0.00%	0.00%	0.00%	574	\$ 82.9	3 \$	3.97	
Gross Medical Total	\$ 254,864,365	5,074,643			\$ 453.97	0.73%	0.25%	-0.10%	-0.27%	0.00%		•	\$	456.75	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 21 to 44 Male
Member Months:	33,771
Base Year	CY 2016

			Raw Base Data						Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit	Cost	ŀ	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 72,164	968	344	\$ 74.55	\$ 2.14	0.00%	0.00%	0.00%	0.00%	0.00%	344	\$	74.55	\$	2.14
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 711,904	4,927	1,751	\$ 144.49	\$ 21.08	0.00%	0.00%	0.00%	0.00%	0.00%	1,751	\$	144.49	\$	21.08
DME/Supplies	\$ 110,751	452	161	\$ 245.02	\$ 3.28	0.14%	0.00%	0.00%	0.00%	0.00%	160	\$	245.57	\$	3.28
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 1,038	16	6	\$ 64.90	\$ 0.03	0.09%	0.00%	0.00%	0.00%	0.00%	6	\$	64.90	\$	0.03
Home Health Services	\$ 24,118	103	37	\$ 234.16	\$ 0.71	0.14%	0.00%	0.00%	0.00%	0.00%	37	\$	234.16	\$	0.72
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 3,848,258	1,566	556	\$ 2,457.38	\$ 113.95	1.53%	0.00%	0.00%	-0.97%	0.00%	556	\$ 2	2,470.93	\$	114.57
Inpatient - Psych	\$ 294,140	283	101	\$ 1,039.36	\$ 8.71	1.34%	0.00%	0.00%	0.00%	0.00%	101	\$ 1	1,052.11	\$	8.83
Lab/Radiology	\$ 168,967	3,806	1,352	\$ 44.40	\$ 5.00	0.13%	0.00%	0.00%	6.01%	0.00%	1,353	\$	47.12	\$	5.31
Outpatient - ER	\$ 1,140,732	3,385	1,203	\$ 337.00	\$ 33.78	0.12%	0.00%	0.00%	-3.60%	0.00%	1,203	\$	325.23	\$	32.60
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 1,230,335	1,673	594	\$ 735.41	\$ 36.43	0.12%	0.00%	0.00%	0.00%	0.00%	594	\$	736.29	\$	36.48
Pharmacy	\$ 2,651,384	38,134	13,550	\$ 69.53	\$ 78.51	0.00%	0.00%	-0.50%	0.00%	0.00%	13,550	\$	69.18	\$	78.12
Physician - Anesthesia	\$ 50,800	28,101	9,985	\$ 1.81	\$ 1.50	0.09%	0.00%	0.00%	0.00%	0.00%	9,985	\$	1.81	\$	1.51
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 1,305,483	43,497	15,456	\$ 30.01	\$ 38.66	0.09%	2.46%	0.00%	0.00%	0.00%	15,456	\$	30.78	\$	39.64
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 383,075	24,627	8,751	\$ 15.56	\$ 11.34	0.09%	0.00%	0.00%	3.42%	0.00%	8,751	\$	16.10	\$	11.74
Physician - Psych	\$ 42	1	0	\$ 41.54	\$ 0.00	0.11%	0.00%	0.00%	0.00%	0.00%	0	\$	41.55	\$	0.00
Physician - Specialist	\$ 346,567	3,205	1,139	\$ 108.13	\$ 10.26	0.09%	0.00%	0.00%	0.00%	0.00%	1,139	\$	108.23	\$	10.27
Physician - Vision	\$ 44,910	282	100	\$ 159.26	\$ 1.33	0.03%	0.00%	0.00%	0.00%	0.00%	100	\$	159.17	\$	1.33
Transportation/Emergency	\$ 52,894	283	101	\$ 186.90	\$ 1.57	0.14%	0.00%	0.00%	0.00%	0.00%	101	\$	186.91	\$	1.57
Transportation/Non-emergency	\$ 100,778	535	190	\$ 188.37	\$ 2.98	0.04%	0.00%	0.00%	0.00%	0.00%	190	\$	188.53	\$	2.99
Gross Medical Total	\$ 12,538,341	155,844			\$ 371.28	0.54%	0.25%	-0.10%	-0.44%	0.00%				\$	372.20

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 21 to 44 Male
Member Months:	36,050
Base Year	CY 2017

			Raw Base Data					Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 278,439	16,380	5,452	\$ 17.00	\$ 7.72	0.27%	0.00%	0.00%	0.00%	0.00%	5,452	\$ 17.05	\$	7.74	
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 912,102	5,125	1,706	\$ 177.97	\$ 25.30	0.27%	0.00%	0.00%	0.00%	0.00%	1,706	\$ 178.46	\$	25.37	
DME/Supplies	\$ 114,760	495	165	\$ 231.84	\$ 3.18	1.25%	0.00%	0.00%	0.00%	0.00%	165	\$ 234.65	\$	3.22	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 1,981	35	12	\$ 56.59	\$ 0.05	0.73%	0.00%	0.00%	0.00%	0.00%	12	\$ 56.59	\$	0.06	
Home Health Services	\$ 12,919	76	25	\$ 169.99	\$ 0.36	1.25%	0.00%	0.00%	0.00%	0.00%	25	\$ 172.23	\$	0.36	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 3,214,663	941	313	\$ 3,416.22	\$ 89.17	4.64%	0.00%	0.00%	-0.97%	0.00%	313	\$ 3,541.52	\$	92.41	
Inpatient - Psych	\$ 383,907	473	157	\$ 811.64	\$ 10.65	4.64%	0.00%	0.00%	0.00%	0.00%	157	\$ 849.41	\$	11.14	
Lab/Radiology	\$ 151,540	3,626	1,207	\$ 41.79	\$ 4.20	1.15%	0.00%	0.00%	4.96%	0.00%	1,207	\$ 44.37	\$	4.46	
Outpatient - ER	\$ 841,548	2,794	930	\$ 301.20	\$ 23.34	1.53%	0.00%	0.00%	-3.60%	0.00%	930	\$ 294.82	\$	22.85	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 1,506,893	2,107	701	\$ 715.18	\$ 41.80	1.53%	0.00%	0.00%	0.00%	0.00%	701	\$ 726.05	\$	42.44	
Pharmacy	\$ 2,804,057	35,209	11,720	\$ 79.64	\$ 77.78	0.00%	0.00%	-0.46%	0.00%	0.00%	11,720	\$ 79.27	\$	77.42	
Physician - Anesthesia	\$ 44,733	29,833	9,931	\$ 1.50	\$ 1.24	0.74%	0.00%	0.00%	0.00%	0.00%	9,931	\$ 1.51	\$	1.25	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 1,222,369	27,639	9,200	\$ 44.23	\$ 33.91	0.74%	3.87%	0.00%	0.00%	0.00%	9,200	\$ 46.28	\$	35.48	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 149,263	11,729	3,904			0.74%	0.00%	0.00%	6.52%	0.00%	3,904	\$ 13.66	\$	4.44	
Physician - Psych	\$ 4,249	35	12	\$ 121.40	\$ 0.12	0.74%	0.00%	0.00%	0.00%	0.00%	12	\$ 121.41	\$	0.12	
Physician - Specialist	\$ 307,146	3,963	1,319	\$ 77.50	\$ 8.52	0.74%	0.00%	0.00%	0.00%	0.00%	1,319	\$ 78.07	\$	8.58	
Physician - Vision	\$ 53,572	417	139	\$ 128.47	\$ 1.49	0.34%	0.00%	0.00%	0.00%	0.00%	139	\$ 128.89	\$	1.49	
Transportation/Emergency	\$ 76,089	445	148	\$ 170.99	\$ 2.11	1.25%	0.00%	0.00%	0.00%	0.00%	148	\$ 173.30	\$	2.14	
Transportation/Non-emergency	\$ 136,452	779	259	\$ 175.16	\$ 3.79	0.43%	0.00%	0.00%	0.00%	0.00%	259	\$ 175.97	\$	3.80	
Gross Medical Total	\$ 12,216,683	142,101			\$ 338.88	1.83%	0.38%	-0.10%	-0.37%	0.00%			\$	344.79	

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 21 to 44 Male
Member Months:	69,821
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost	F	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 350,603	17,348	2,982	\$ 20.21	\$ 5.02	0.22%	0.00%	0.00%	0.00%	0.00%	2,982	\$ 20.25	\$	5.03
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 1,624,006	10,052	1,728	\$ 161.56	\$ 23.26	0.16%	0.00%	0.00%	0.00%	0.00%	1,728	\$ 161.81	\$	23.30
DME/Supplies	\$ 225,511	947	163	\$ 238.13	\$ 3.23	0.71%	0.00%	0.00%	0.00%	0.00%	163	\$ 239.86	\$	3.25
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 3,019	51	9	\$ 59.20	\$ 0.04	0.51%	0.00%	0.00%	0.00%	0.00%	9	\$ 59.18	\$	0.04
Home Health Services	\$ 37,037	179	31	\$ 206.91	\$ 0.53	0.53%	0.00%	0.00%	0.00%	0.00%	31	\$ 207.90	\$	0.53
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 7,062,921	2,507	431	\$ 2,817.28	\$ 101.16	2.94%	0.00%	0.00%	-0.97%	0.00%	431	\$ 2,872.70	\$	103.13
Inpatient - Psych	\$ 678,047	756	130	\$ 896.89	\$ 9.71	3.21%	0.00%	0.00%	0.00%	0.00%	130	\$ 925.35	\$	10.02
Lab/Radiology	\$ 320,507	7,432	1,277	\$ 43.13	\$ 4.59	0.61%	0.00%	0.00%	5.51%	0.00%	1,277	\$ 45.78	\$	4.87
Outpatient - ER	\$ 1,982,280	6,179	1,062	\$ 320.81	\$ 28.39	0.72%	0.00%	0.00%	-3.60%	0.00%	1,062	\$ 311.48	\$	27.56
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,737,229	3,780	650	\$ 724.13	\$ 39.20	0.90%	0.00%	0.00%	0.00%	0.00%	650	\$ 730.58	\$	39.56
Pharmacy	\$ 5,455,441	73,343	12,605	\$ 74.38	\$ 78.13	0.00%	0.00%	-0.48%	0.00%	0.00%	12,605	\$ 74.03	\$	77.76
Physician - Anesthesia	\$ 95,533	57,934	9,957	\$ 1.65	\$ 1.37	0.39%	0.00%	0.00%	0.00%	0.00%	9,957	\$ 1.66	\$	1.37
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 2,527,852	71,136	12,226	\$ 35.54	\$ 36.20	0.40%	3.14%	0.00%	0.00%	0.00%	12,226	\$ 36.80	\$	37.49
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 532,338	36,356	6,248	\$ 14.64	\$ 7.62	0.27%	0.00%	0.00%	4.29%	0.00%	6,249	\$ 15.31	\$	7.97
Physician - Psych	\$ 4,290	36	6	\$ 119.18	\$ 0.06	0.73%	0.00%	0.00%	0.00%	0.00%	6	\$ 119.20	\$	0.06
Physician - Specialist	\$ 653,713	7,168	1,232	\$ 91.20	\$ 9.36	0.39%	0.00%	0.00%	0.00%	0.00%	1,232	\$ 91.56	\$	9.40
Physician - Vision	\$ 98,481	699	120	\$ 140.89	\$ 1.41	0.20%	0.00%	0.00%	0.00%	0.00%	120	\$ 141.11	\$	1.41
Transportation/Emergency	\$ 128,983	728	125	\$ 177.17	\$ 1.85	0.80%	0.00%	0.00%	0.00%	0.00%	125	\$ 178.59	\$	1.86
Transportation/Non-emergency	\$ 237,230	1,314	226	\$ 180.54	\$ 3.40	0.26%	0.00%	0.00%	0.00%	0.00%	226	\$ 181.08	\$	3.41
Gross Medical Total	\$ 24,755,024	297,945			\$ 354.55	1.18%	0.32%	-0.10%	-0.40%	0.00%			\$	358.05

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Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	37,384
Base Year	CY 2016

	Raw Base Data							Base Adjustments	Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 176,176	2,578	828	\$ 68.34	\$ 4.71	0.00%	0.00%	0.00%	0.00%	0.07%	829	\$ 68.31	\$ 4.72
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Community Behavioral Health	\$ 2,924,422	12,711	4,080	\$ 230.07	\$ 78.23	0.00%	0.00%	0.00%	0.00%	0.09%	4,085	\$ 229.99	\$ 78.30
DME/Supplies	\$ 253,100	1,357	436	\$ 186.51	\$ 6.77	0.14%	0.00%	0.00%	0.00%	0.03%	436	\$ 186.84	\$ 6.78
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	\$ 4,431	92	30	\$ 48.17	\$ 0.12	0.09%	0.00%	0.00%	0.00%	0.14%	30	\$ 48.23	\$ 0.12
Home Health Services	\$ 76,337	189	61	\$ 403.90	\$ 2.04	0.14%	0.00%	0.00%	0.00%	-0.07%	61	\$ 403.62	\$ 2.04
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Other	\$ 4,917,590	2,107	676	\$ 2,333.93	\$ 131.54	1.53%	0.00%	0.00%	-0.97%	0.14%	677	\$ 2,346.39	\$ 132.44
Inpatient - Psych	\$ 283,185	258	83	\$ 1,097.62	\$ 7.58	1.31%	0.00%	0.00%	0.00%	0.12%	83	\$ 1,113.62	\$ 7.68
Lab/Radiology	\$ 475,676	8,767	2,814	\$ 54.26	\$ 12.72	0.14%	0.00%	0.00%	2.82%	0.05%	2,815	\$ 55.88	\$ 13.11
Outpatient - ER	\$ 1,506,286	3,733	1,198	\$ 403.51	\$ 40.29	0.12%	0.00%	0.00%	-3.60%	0.05%	1,199	\$ 389.37	\$ 38.91
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	\$ 3,540,331	5,863	1,882	\$ 603.84	\$ 94.70	0.12%	0.00%	0.00%	0.00%	0.05%	1,883	\$ 604.66	\$ 94.86
Pharmacy	\$ 7,770,057	119,151	38,247	\$ 65.21	\$ 207.84	0.00%	0.00%	-0.50%	0.00%	0.05%	38,242	\$ 64.93	\$ 206.91
Physician - Anesthesia	\$ 100,468	63,633	20,426	\$ 1.58	\$ 2.69	0.09%	0.00%	0.00%	0.00%	0.08%	20,452	\$ 1.58	\$ 2.69
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	\$ 2,567,036	68,050	21,844	\$ 37.72	\$ 68.67	0.09%	1.38%	0.00%	0.00%	0.06%	21,862	\$ 38.27	\$ 69.73
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	\$ 614,074	88,407	28,378	\$ 6.95	\$ 16.43	0.09%	0.00%	0.00%	2.81%	0.10%	28,399	\$ 7.15	\$ 16.92
Physician - Psych	\$ 11,595	93	30	\$ 124.68	\$ 0.31	0.09%	0.00%	0.00%	0.00%	0.14%	30	\$ 124.85	\$ 0.31
Physician - Specialist	\$ 829,968	8,927	2,866	\$ 92.97	\$ 22.20	0.09%	0.00%	0.00%	0.00%	0.01%	2,867	\$ 93.01	\$ 22.22
Physician - Vision	\$ 98,711	1,071	344	\$ 92.17	\$ 2.64	0.06%	0.00%	0.00%	0.00%	-0.24%	342	\$ 92.35	\$ 2.64
Transportation/Emergency	\$ 101,149	744	239	\$ 135.95	\$ 2.71	0.14%	0.00%	0.00%	0.00%	0.03%	239	\$ 136.17	\$ 2.71
Transportation/Non-emergency	\$ 212,366	4,633	1,487	\$ 45.84	\$ 5.68	0.09%	0.00%	0.00%	0.00%	0.06%	1,488	\$ 45.88	\$ 5.69
Gross Medical Total	\$ 26,462,958	392,364			\$ 707.87	0.34%	0.13%	-0.15%	-0.27%	0.07%			\$ 708.78

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	40,155
Base Year	CY 2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit (Cost	F	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 465,842	93,027	27,800	\$ 5.01	\$ 11.60	0.27%	0.00%	0.00%	0.00%	0.07%	27,838	\$	5.02	\$	11.64
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 3,783,197	16,119	4,817	\$ 234.70	\$ 94.21	0.27%	0.00%	0.00%	0.00%	0.09%	4,823	\$	235.27	\$	94.56
DME/Supplies	\$ 273,159	1,558	466	\$ 175.33	\$ 6.80	1.25%	0.00%	0.00%	0.00%	0.03%	465	\$	177.63	\$	6.89
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 9,381	199	59	\$ 47.14	\$ 0.23	0.73%	0.00%	0.00%	0.00%	0.14%	60	\$	47.44	\$	0.24
Home Health Services	\$ 116,399	372	111	\$ 312.90	\$ 2.90	1.25%	0.00%	0.00%	0.00%	-0.07%	111	\$	316.89	\$	2.93
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 5,612,423	2,044	611	\$ 2,745.80	\$ 139.77	4.64%	0.00%	0.00%	-0.97%	0.13%	612	\$ 2,	,845.35	\$	145.04
Inpatient - Psych	\$ 187,213	182	54	\$ 1,028.64	\$ 4.66	4.64%	0.00%	0.00%	0.00%	0.13%	55	\$ 1,	,075.23	\$	4.89
Lab/Radiology	\$ 549,876	9,537	2,850	\$ 57.66	\$ 13.69	1.22%	0.00%	0.00%	1.89%	0.05%	2,851	\$	59.48	\$	14.13
Outpatient - ER	\$ 1,161,043	3,289	983	\$ 353.01	\$ 28.91	1.53%	0.00%	0.00%	-3.60%	0.05%	983	\$	345.53	\$	28.31
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 4,140,295	6,637	1,983	\$ 623.82	\$ 103.11	1.53%	0.00%	0.00%	0.00%	0.05%	1,984	\$	633.53	\$	104.74
Pharmacy	\$ 9,262,620	124,235	37,127	\$ 74.56	\$ 230.67	0.00%	0.00%	-0.46%	0.00%	0.05%	37,122	\$	74.26	\$	229.72
Physician - Anesthesia	\$ 118,679	77,769	23,241	\$ 1.53	\$ 2.96	0.74%	0.00%	0.00%	0.00%	0.08%	23,271	\$	1.54	\$	2.98
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 2,625,128	79,983	23,902	\$ 32.82	\$ 65.37	0.74%	2.01%	0.00%	0.00%	0.06%	23,922	\$	33.72	\$	67.22
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 820,162	116,891	34,932	\$ 7.02	\$ 20.42	0.74%	0.00%	0.00%	1.64%	0.10%	34,957	\$	7.19	\$	20.93
Physician - Psych	\$ 1,019	7	2	\$ 145.59	\$ 0.03	0.76%	0.00%	0.00%	0.00%	0.14%	2	\$	145.84	\$	0.03
Physician - Specialist	\$ 915,700	8,050	2,406	\$ 113.75	\$ 22.80	0.74%	0.00%	0.00%	0.00%	0.01%	2,407	\$	114.52	\$	22.97
Physician - Vision	\$ 101,327	1,074	321	\$ 94.35	\$ 2.52	0.50%	0.00%	0.00%	0.00%	-0.24%	320	\$	94.95	\$	2.53
Transportation/Emergency	\$ 103,692	1,009	302	\$ 102.77	\$ 2.58	1.25%	0.00%	0.00%	0.00%	0.03%	301	\$	104.12	\$	2.62
Transportation/Non-emergency	\$ 235,456	4,264	1,274	\$ 55.22	\$ 5.86	0.72%	0.00%	0.00%	0.00%	0.05%	1,275	\$	55.62	\$	5.91
Gross Medical Total	\$ 30,482,611	546,246			\$ 759.12	1.35%	0.17%	-0.14%	-0.24%	0.07%				\$	768.27

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	77,539
Base Year	CY 2016/2017

	Raw Base Data						ا	Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 642,017	95,605	14,796	\$ 6.72	\$ 8.28	0.20%	0.00%	0.00%	0.00%	0.07%	14,816	\$ 6	.72	\$ 8.30
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -
Community Behavioral Health	\$ 6,707,619	28,830	4,462	\$ 232.66	\$ 86.51	0.16%	0.00%	0.00%	0.00%	0.09%	4,467	\$ 232	.94	\$ 86.72
DME/Supplies	\$ 526,259	2,915	451	\$ 180.53	\$ 6.79	0.72%	0.00%	0.00%	0.00%	0.03%	451	\$ 181	.92	\$ 6.84
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -
FQHC/RHC	\$ 13,813	291	45	\$ 47.47	\$ 0.18	0.53%	0.00%	0.00%	0.00%	0.14%	45	\$ 47	.69	\$ 0.18
Home Health Services	\$ 192,736	561	87	\$ 343.56	\$ 2.49	0.81%	0.00%	0.00%	0.00%	-0.07%	87	\$ 346	.16	\$ 2.50
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -
Inpatient - Other	\$ 10,530,013	4,151	642	\$ 2,536.74	\$ 135.80	3.19%	0.00%	0.00%	-0.97%	0.14%	643	\$ 2,592	.07	\$ 138.96
Inpatient - Psych	\$ 470,398	440	68	\$ 1,069.09	\$ 6.07	2.64%	0.00%	0.00%	0.00%	0.12%	68	\$ 1,097	.71	\$ 6.23
Lab/Radiology	\$ 1,025,552	18,304	2,833	\$ 56.03	\$ 13.23	0.72%	0.00%	0.00%	2.32%	0.05%	2,833	\$ 57	.75	\$ 13.64
Outpatient - ER	\$ 2,667,329	7,022	1,087	\$ 379.85	\$ 34.40	0.74%	0.00%	0.00%	-3.60%	0.05%	1,087	\$ 368	.84	\$ 33.42
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -
Outpatient - Other	\$ 7,680,626	12,500	1,935	\$ 614.45	\$ 99.06	0.88%	0.00%	0.00%	0.00%	0.05%	1,935	\$ 619	.98	\$ 99.98
Pharmacy	\$ 17,032,677	243,386	37,667	\$ 69.98	\$ 219.67	0.00%	0.00%	-0.48%	0.00%	0.05%	37,662	\$ 69	.69	\$ 218.72
Physician - Anesthesia	\$ 219,146	141,402	21,883	\$ 1.55	\$ 2.83	0.44%	0.00%	0.00%	0.00%	0.08%	21,912	\$ 1	.56	\$ 2.84
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -
Physician - Evaluation & Management	\$ 5,192,164	148,033	22,910	\$ 35.07	\$ 66.96	0.42%	1.70%	0.00%	0.00%	0.06%	22,929	\$ 35	.81 \$	\$ 68.43
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -
Physician - Other	\$ 1,434,236	205,298	31,772	\$ 6.99	\$ 18.50	0.46%	0.00%	0.00%	2.14%	0.10%	31,795	\$ 7	.17	\$ 19.00
Physician - Psych	\$ 12,614	100	15	\$ 126.14	\$ 0.16	0.14%	0.00%	0.00%	0.00%	0.14%	15	\$ 126	.33	\$ 0.16
Physician - Specialist	\$ 1,745,667	16,977	2,627	\$ 102.83	\$ 22.51	0.43%	0.00%	0.00%	0.00%	0.01%	2,629	\$ 103	.21	\$ 22.61
Physician - Vision	\$ 200,038	2,145	332	\$ 93.26	\$ 2.58	0.29%	0.00%	0.00%	0.00%	-0.24%	331	\$ 93	.65	\$ 2.58
Transportation/Emergency	\$ 204,841	1,753	271	\$ 116.85	\$ 2.64	0.70%	0.00%	0.00%	0.00%	0.03%	271	\$ 117	.73	\$ 2.66
Transportation/Non-emergency	\$ 447,822	8,897	1,377	\$ 50.33	\$ 5.78	0.42%	0.00%	0.00%	0.00%	0.06%	1,378	\$ 50	.55	\$ 5.80
Gross Medical Total	\$ 56,945,568	938,610			\$ 734.41	0.88%	0.15%	-0.14%	-0.26%	0.07%				\$ 739.59



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	574,271
Base Year	CY 2016

			Raw Base Data					Base Adjustments	;		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ		
Addiction and Recovery Treatment Services (ARTS)	\$ 2,160,836	34,542	722	\$ 62.56	\$ 3.76	0.00%	0.00%	0.00%	0.00%	27.89%	983	\$ 58.7	6 \$	4.81		
Case Management Services	\$ 8,407	1,108	23	\$ 7.59	\$ 0.01	0.00%	0.00%	0.00%	0.00%	127.77%	62	\$ 6.5	0 \$	0.03		
Community Behavioral Health	\$ 39,039,343	283,465	5,923	\$ 137.72	\$ 67.98	0.00%	0.00%	0.00%	0.00%	-5.16%	4,513	\$ 171.4	4 \$	64.47		
DME/Supplies	\$ 1,578,477	7,973	167	\$ 197.98	\$ 2.75	0.14%	0.00%	0.00%	0.00%	2.31%	177	\$ 191.3	6 \$	2.82		
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
FQHC/RHC	\$ 58,007	1,442	30	\$ 40.23	\$ 0.10	0.09%	0.00%	0.00%	0.00%	24.06%	39	\$ 38.9	7 \$	0.13		
Home Health Services	\$ 414,504	1,511	32	\$ 274.32	\$ 0.72	0.14%	0.00%	0.00%	0.00%	7.91%	38	\$ 248.2	9 \$	0.78		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Other	\$ 29,611,979	13,515	282	\$ 2,191.12	\$ 51.56	1.53%	0.00%	0.00%	-0.97%	21.70%	376	\$ 2,013.0	7 \$	63.09		
Inpatient - Psych	\$ 5,035,115	4,893	102	\$ 1,029.04		1.38%	0.00%	0.00%	0.00%	35.99%	138	\$ 1,054.7	0 \$	12.09		
Lab/Radiology	\$ 6,649,271	117,092	2,447	\$ 56.79	\$ 11.58	0.14%	0.00%	0.00%	2.76%	39.10%	3,082	\$ 64.5	3 \$	16.57		
Outpatient - ER	\$ 20,576,564	62,794	1,312	\$ 327.68	\$ 35.83	0.12%	0.00%	0.00%	-3.60%	32.07%	1,726	\$ 317.5	4 \$	45.67		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Outpatient - Other	\$ 21,001,959	38,779	810	\$ 541.58	\$ 36.57	0.12%	0.00%	0.00%	0.00%	1.34%	899	\$ 495.0	7 \$	37.11		
Pharmacy	\$ 44,937,383	734,991	15,358	\$ 61.14	\$ 78.25	0.00%	0.00%	-0.50%	0.00%	2.15%	15,883	\$ 60.0	9 \$	79.53		
Physician - Anesthesia	\$ 1,543,762	962,228	20,107	\$ 1.60	\$ 2.69	0.09%	0.00%	0.00%	0.00%	60.44%	33,231	\$ 1.5	6 \$	4.32		
Physician - Dental	\$ -	-		\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Physician - Evaluation & Management	\$ 24,959,639	677,544	14,158	\$ 36.84	\$ 43.46	0.09%	2.19%	0.00%	0.00%	11.88%	15,883	\$ 37.5	7 \$	49.73		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Physician - Other	\$ 5,493,042	548,227	11,456			0.09%	0.00%	0.00%	4.30%	1.27%	10,944	\$ 11.0	9 \$	10.11		
Physician - Psych	\$ 16,687	149	3	\$ 111.99	\$ 0.03	0.09%	0.00%	0.00%	0.00%	-4.40%	3	\$ 119.0	5 \$	0.03		
Physician - Specialist	\$ 5,559,684	189,945	3,969	\$ 29.27	\$ 9.68	0.09%	0.00%	0.00%	0.00%	6.58%	6,880	\$ 18.0	1 \$	10.33		
Physician - Vision	\$ 1,003,842	8,711	182	\$ 115.24	\$ 1.75	0.04%	0.00%	0.00%	0.00%	-5.41%	156	\$ 127.3	5 \$	1.65		
Transportation/Emergency	\$ 1,051,633	6,361	133	\$ 165.33	\$ 1.83	0.14%	0.00%	0.00%	0.00%	52.52%	202	\$ 166.5	4 \$	2.80		
Transportation/Non-emergency	\$ 2,155,069	25,903	541	\$ 83.20		0.06%	0.00%	0.00%	0.00%	11.23%	674	\$ 74.3	6 \$	4.18		
Gross Medical Total	\$ 212,855,202	3,721,173			\$ 370.65	0.29%	0.26%	-0.10%	-0.29%	10.51%			\$	410.25		

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	614,979
Base Year	CY 2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit C	ost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 4,884,000	472,074	9,212	\$ 10.35	\$ 7.9	4 0.27%	0.00%	0.00%	0.00%	19.80%	9,615	\$	11.91	\$	9.54
Case Management Services	\$ 12,232	1,908	37	\$ 6.41	\$ 0.0	2 0.28%	0.00%	0.00%	0.00%	63.37%	59	\$	6.58	\$	0.03
Community Behavioral Health	\$ 49,909,645	321,452	6,272	\$ 155.26	\$ 81.1	6 0.27%	0.00%	0.00%	0.00%	-5.60%	4,812	\$ 1	191.58	\$	76.82
DME/Supplies	\$ 1,788,897	9,124	178	\$ 196.06	\$ 2.9	1 1.25%	0.00%	0.00%	0.00%	0.87%	187	\$ 1	191.09	\$	2.97
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 93,572	6,058	118	\$ 15.45	\$ 0.1	5 0.73%	0.00%	0.00%	0.00%	26.12%	147	\$	15.79	\$	0.19
Home Health Services	\$ 646,615	2,029	40	\$ 318.69	\$ 1.0	5 1.25%	0.00%	0.00%	0.00%	7.63%	46	\$ 2	299.42	\$	1.15
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 3,994	4	0	\$ 998.38	\$ 0.0	1 4.64%	0.00%	0.00%	0.00%	329.36%	1	\$ 6	685.18	\$	0.03
Inpatient - Other	\$ 27,451,806	12,537	245	\$ 2,189.64	\$ 44.6	4.64%	0.00%	0.00%	-0.97%	18.00%	318	\$ 2,0	060.35	\$	54.59
Inpatient - Psych	\$ 4,857,955	5,149	100	\$ 943.48	\$ 7.9	4.64%	0.00%	0.00%	0.00%	35.92%	129	\$ 1,0	047.54	\$	11.24
Lab/Radiology	\$ 6,789,682	120,057	2,343	\$ 56.55	\$ 11.0	1.21%	0.00%	0.00%	2.20%	37.61%	2,941	\$	64.12	\$	15.71
Outpatient - ER	\$ 16,685,659	56,510	1,103	\$ 295.27	\$ 27.1	3 1.53%	0.00%	0.00%	-3.60%	32.94%	1,460	\$ 2	290.21	\$	35.30
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 24,994,193	44,584	870	\$ 560.61	\$ 40.6	1.53%	0.00%	0.00%	0.00%	1.47%	963	\$ 5	521.84	\$	41.87
Pharmacy	\$ 47,950,750	736,856	14,378	\$ 65.07	\$ 77.9	7 0.00%	0.00%	-0.47%	0.00%	2.08%	14,883	\$	63.88	\$	79.22
Physician - Anesthesia	\$ 1,615,826	1,020,054	19,904	\$ 1.58	\$ 2.6	0.73%	0.00%	0.00%	0.00%	53.06%	31,276	\$	1.55	\$	4.05
Physician - Dental	\$ 591	3	0	\$ 197.05	\$ 0.0	0.73%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 25,775,460	689,345	13,451	\$ 37.39	\$ 41.9	1 0.74%	3.13%	0.00%	0.00%	11.76%	15,057	\$	38.78	\$	48.66
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 4,812,696	531,903	10,379	\$ 9.05	\$ 7.8	3 0.74%	0.00%	0.00%	4.01%	1.52%	10,270	\$	9.73	\$	8.32
Physician - Psych	\$ 12,427	120	2	\$ 103.56	\$ 0.0	2 0.76%	0.00%	0.00%	0.00%	-6.49%	2	\$ 1	108.63	\$	0.02
Physician - Specialist	\$ 5,474,415	197,852	3,861	\$ 27.67	\$ 8.9	0.74%	0.00%	0.00%	0.00%	6.30%	6,819	\$	16.77	\$	9.53
Physician - Vision	\$ 1,038,640	9,501	185	\$ 109.32	\$ 1.6	9 0.33%	0.00%	0.00%	0.00%	-5.23%	161	\$ 1	119.38	\$	1.61
Transportation/Emergency	\$ 1,085,512	8,270	161	\$ 131.26	\$ 1.7	7 1.25%	0.00%	0.00%	0.00%	49.38%	235	\$ 1	136.35	\$	2.67
Transportation/Non-emergency	\$ 2,270,681	20,325	397	\$ 111.72	\$ 3.6	9 0.39%	0.00%	0.00%	0.00%	8.14%	487	\$	98.87	\$	4.01
Gross Medical Total	\$ 228,155,248	4,265,715			\$ 371.0	1.19%	0.35%	-0.10%	-0.23%	8.54%				\$	407.54

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Central Virginia
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	1,189,250
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 7,044,836	506,616	5,112	\$ 13.91	\$ 5.92	0.19%	0.00%	0.00%	0.00%	22.28%	5,446	\$ 15.9	9 \$	7.26	
Case Management Services	\$ 20,639	3,016	30	\$ 6.84	\$ 0.02	0.16%	0.00%	0.00%	0.00%	89.56%	60	\$ 6.5	4 \$	0.03	
Community Behavioral Health	\$ 88,948,989	604,917	6,104	\$ 147.04	\$ 74.79	0.16%	0.00%	0.00%	0.00%	-5.41%	4,667	\$ 182.1	8 \$	70.86	
DME/Supplies	\$ 3,367,373	17,097	173	\$ 196.96	\$ 2.83	0.73%	0.00%	0.00%	0.00%	1.54%	182	\$ 191.2	2 \$	2.90	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 151,579	7,500	76	\$ 20.21	\$ 0.13	0.49%	0.00%	0.00%	0.00%	25.34%	95	\$ 20.3	6 \$	0.16	
Home Health Services	\$ 1,061,119	3,540	36	\$ 299.75	\$ 0.89	0.82%	0.00%	0.00%	0.00%	7.74%	42	\$ 277.2	3 \$	0.97	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 3,994	4	0	\$ 998.38	\$ 0.00	4.64%	0.00%	0.00%	0.00%	329.36%	0	\$ 685.1	8 \$	0.02	
Inpatient - Other	\$ 57,063,785	26,052	263	\$ 2,190.41	\$ 47.98	3.03%	0.00%	0.00%	-0.97%	19.89%	346	\$ 2,035.5	4 \$	58.69	
Inpatient - Psych	\$ 9,893,070	10,042	101	\$ 985.17	\$ 8.32	2.98%	0.00%	0.00%	0.00%	35.95%	133	\$ 1,051.1	2 \$	11.65	
Lab/Radiology	\$ 13,438,953	237,149	2,393	\$ 56.67	\$ 11.30	0.68%	0.00%	0.00%	2.47%	38.35%	3,009	\$ 64.3	2 \$	16.13	
Outpatient - ER	\$ 37,262,223	119,304	1,204	\$ 312.33	\$ 31.33	0.75%	0.00%	0.00%	-3.60%	32.46%	1,588	\$ 304.5	5 \$	40.31	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 45,996,152	83,363	841	\$ 551.76	\$ 38.68	0.89%	0.00%	0.00%	0.00%	1.41%	932	\$ 509.3	7 \$	39.57	
Pharmacy	\$ 92,888,132	1,471,847	14,852	\$ 63.11	\$ 78.11	0.00%	0.00%	-0.48%	0.00%	2.11%	15,366	\$ 61.9	9 \$	79.37	
Physician - Anesthesia	\$ 3,159,588	1,982,282	20,002	\$ 1.59	\$ 2.66	0.42%	0.00%	0.00%	0.00%	56.65%	32,220	\$ 1.5	6 \$	4.18	
Physician - Dental	\$ 591	3	0	\$ 197.05	\$ 0.00	0.73%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 50,735,099	1,366,889	13,792	\$ 37.12	\$ 42.66	0.42%	2.67%	0.00%	0.00%	11.82%	15,456	\$ 38.1	8 \$	49.18	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 10,305,738	1,080,130	10,899	\$ 9.54	\$ 8.67	0.39%	0.00%	0.00%	4.16%	1.38%	10,595	\$ 10.4	1 \$	9.19	
Physician - Psych	\$ 29,114	269	3	\$ 108.23	\$ 0.02	0.37%	0.00%	0.00%	0.00%	-5.30%	2	\$ 114.4	1 \$	0.02	
Physician - Specialist	\$ 11,034,099	387,797	3,913	\$ 28.45	\$ 9.28	0.41%	0.00%	0.00%	0.00%	6.44%	6,849	\$ 17.3	8 \$	9.92	
Physician - Vision	\$ 2,042,483	18,212	184	\$ 112.15	\$ 1.72	0.19%	0.00%	0.00%	0.00%	-5.32%	159	\$ 123.1	6 \$	1.63	
Transportation/Emergency	\$ 2,137,145	14,631	148	\$ 146.07	\$ 1.80	0.71%	0.00%	0.00%	0.00%	50.92%	219	\$ 149.7	8 \$	2.73	
Transportation/Non-emergency	\$ 4,425,750	46,228	466	\$ 95.74	\$ 3.72	0.23%	0.00%	0.00%	0.00%	9.64%	577	\$ 85.0	5 \$	4.09	
Gross Medical Total	\$ 441,010,450	7,986,888			\$ 370.83	0.75%	0.31%	-0.10%	-0.26%	9.49%			\$	408.85	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Under 1
Member Months:	54,431
Base Year	CY 2016

			Raw Base Data					Base Adj	justments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Uni	it Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 2,497	40	9	\$	62.43	\$ 0.05	0.00%	0.00%	0.00%	0.00%	9	\$ 62.43	\$ 0.05		
Case Management Services	\$ 159,998	15,869	3,499	\$	10.08	\$ 2.94	0.00%	0.00%	0.00%	0.00%	3,499	\$ 10.08	\$ 2.94		
Community Behavioral Health	\$ 5,308	30	7	\$	176.93	\$ 0.10	0.00%	0.00%	0.00%	0.00%	7	\$ 176.93	\$ 0.10		
DME/Supplies	\$ 185,452	1,338	295	\$	138.60	\$ 3.41	0.14%	0.00%	0.00%	0.00%	295	\$ 138.60	\$ 3.41		
Early Intervention Services	\$ 182,971	3,294	726	\$	55.55	\$ 3.36	0.00%	0.00%	0.00%	0.00%	726	\$ 55.55	\$ 3.36		
FQHC/RHC	\$ 55,112	1,216	268	\$	45.32	\$ 1.01	0.09%	0.00%	0.00%	0.00%	268	\$ 45.32	\$ 1.01		
Home Health Services	\$ 54,414	185	41	\$	294.13	\$ 1.00	0.14%	0.00%	0.00%	0.00%	41	\$ 294.13	\$ 1.00		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 7,449,290	6,496	1,432	\$	1,146.75	\$ 136.86	1.53%	0.00%	0.00%	0.00%	1,454	\$ 1,146.75	\$ 138.95		
Inpatient - Other	\$ 6,509,143	5,707	1,258	\$	1,140.55	\$ 119.59	1.53%	0.00%	0.00%	-0.97%	1,277	\$ 1,129.56	\$ 120.24		
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Lab/Radiology	\$ 194,659	8,643	1,905	\$	22.52	\$ 3.58	0.11%	0.00%	0.00%	3.66%	1,908	\$ 23.34	\$ 3.71		
Outpatient - ER	\$ 799,022	4,526	998	\$	176.54	\$ 14.68	0.12%	0.00%	0.00%	-3.60%	999	\$ 170.18	\$ 14.17		
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 1,624,754	6,952	1,533	\$	233.71	\$ 29.85	0.12%	0.00%	0.00%	0.00%	1,534	\$ 233.71	\$ 29.89		
Pharmacy	\$ 734,619	18,862	4,158	\$	38.95	\$ 13.50	0.00%	0.00%	-0.45%	0.00%	4,158	\$ 38.77	\$ 13.44		
Physician - Anesthesia	\$ 57,617	9,203	2,029	\$	6.26	\$ 1.06	0.09%	0.00%	0.00%	0.00%	2,031	\$ 6.26	\$ 1.06		
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Evaluation & Management	\$ 5,942,114	96,781	21,337	\$	61.40	\$ 109.17	0.09%	0.87%	0.00%	0.00%	21,356	\$ 61.93	\$ 110.22		
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 641,946	34,630	7,635	\$	18.54	\$ 11.79	0.09%	0.00%	0.00%	1.43%	7,642	\$ 18.80	\$ 11.97		
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Specialist	\$ 456,609	2,665	588	\$	171.34	\$ 8.39	0.09%	0.00%	0.00%	0.00%	588	\$ 171.34	\$ 8.40		
Physician - Vision	\$ 75,892	489	108	\$	155.20	\$ 1.39	0.03%	0.00%	0.00%	0.00%	108	\$ 155.11	\$ 1.39		
Transportation/Emergency	\$ 127,967	467	103	\$	274.02	\$ 2.35	0.14%	0.00%	0.00%	0.00%	103	\$ 274.02	\$ 2.35		
Transportation/Non-emergency	\$ 461,827	1,182	261	\$	390.72	\$ 8.48	0.02%	0.00%	0.00%	0.00%	261	\$ 390.23	\$ 8.49		
Gross Medical Total	\$ 25,721,212	218,575				\$ 472.55	0.87%	0.20%	-0.01%	-0.29%			\$ 476.14		

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Under 1
Member Months:	53,709
Base Year	CY 2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cos	t	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 792	15	3	\$ 52	.80	\$ 0.01	0.27%	0.00%	0.00%	0.00%	3	\$ 52.80	\$	0.01	
Case Management Services	\$ 205,847	19,192	4,288	\$ 10	.73	\$ 3.83	0.27%	0.00%	0.00%	0.00%	4,300	\$ 10.73	; \$	3.84	
Community Behavioral Health	\$ 4,904	16	4	\$ 306	.47	\$ 0.09	0.27%	0.00%	0.00%	0.00%	4	\$ 306.47	\$	0.09	
DME/Supplies	\$ 198,520	1,157	259	\$ 171	.58	\$ 3.70	1.25%	0.00%	0.00%	0.00%	262	\$ 171.58	; \$	3.74	
Early Intervention Services	\$ 198,789	3,369	753	\$ 59	.01 8	\$ 3.70	0.27%	0.00%	0.00%	0.00%	755	\$ 59.01	. \$	3.71	
FQHC/RHC	\$ 39,579	911	204	\$ 43	.45	\$ 0.74	0.73%	0.00%	0.00%	0.00%	205	\$ 43.45	\$	0.74	
Home Health Services	\$ 118,428	154	34	\$ 769	.01 5	\$ 2.20	1.26%	0.00%	0.00%	0.00%	35	\$ 769.03	; \$	2.23	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	- {	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 6,869,952	6,208	1,387	\$ 1,106	.63	\$ 127.91	4.64%	0.00%	0.00%	0.00%	1,451	\$ 1,106.64	\$	133.85	
Inpatient - Other	\$ 6,691,460	5,589	1,249	\$ 1,197	.26	\$ 124.59	4.65%	0.00%	0.00%	-0.97%	1,307	\$ 1,185.85	\$	129.13	
Inpatient - Psych	\$ -	-	-	\$	- 9	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Lab/Radiology	\$ 212,588	9,491	2,121	\$ 22	.40	\$ 3.96	1.03%	0.00%	0.00%	3.27%	2,147	\$ 23.08	\$	4.13	
Outpatient - ER	\$ 777,311	4,101	916	\$ 189	.54	\$ 14.47	1.54%	0.00%	0.00%	-3.60%	930	\$ 182.72	: \$	14.17	
Outpatient - Maternity	\$ -	-	-	\$	- 9	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 3,294,063	7,503	1,676	\$ 439	.03	\$ 61.33	1.53%	0.00%	0.00%	0.00%	1,702	\$ 439.03	\$	62.27	
Pharmacy	\$ 839,926	18,295	4,088	\$ 45	.91 9	\$ 15.64	0.00%	0.00%	-0.77%	0.00%	4,088	\$ 45.56	\$	15.52	
Physician - Anesthesia	\$ 45,769	10,416	2,327	\$ 4	.39	\$ 0.85	0.74%	0.00%	0.00%	0.00%	2,344	\$ 4.39	9 \$	0.86	
Physician - Dental	\$ -	-	-	\$	- 5	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 6,234,625	92,951	20,768	\$ 67	.07	\$ 116.08	0.74%	1.13%	0.00%	0.00%	20,920	\$ 67.83	; \$	118.26	
Physician - Maternity	\$ -	-	-	\$	- 9	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 685,937	38,304	8,558	\$ 17	.91 5	\$ 12.77	0.75%	0.00%	0.00%	1.31%	8,621	\$ 18.15	\$	13.04	
Physician - Psych	\$ -	-	-	\$	- 5	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Specialist	\$ 370,325	2,974	664	\$ 124	.52	\$ 6.90	0.74%	0.00%	0.00%	0.00%	669	\$ 124.52	: \$	6.95	
Physician - Vision	\$ 84,590	626	140	\$ 135	.13	\$ 1.57	0.30%	0.00%	0.00%	0.00%	141	\$ 134.54	\$	1.58	
Transportation/Emergency	\$ 93,814	428	96	\$ 219	.19	\$ 1.75	1.25%	0.00%	0.00%	0.00%	97	\$ 219.19	\$	1.77	
Transportation/Non-emergency	\$ 443,254	969	217	\$ 457	.43	\$ 8.25	0.11%	0.00%	0.00%	0.00%	219	\$ 452.27	\$	8.26	
Gross Medical Total	\$ 27,410,470	222,669				\$ 510.35	2.76%	0.25%	-0.02%	-0.28%			\$	524.14	

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Under 1
Member Months:	108,140
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Co	t	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 3,289	55	6	\$ 5	08.6	\$ 0.03	0.07%	0.00%	0.00%	0.00%	6	\$ 59.80	\$	0.03
Case Management Services	\$ 365,844	35,061	3,891	\$ 1	0.43	\$ 3.38	0.16%	0.00%	0.00%	0.00%	3,897	\$ 10.43	\$	3.39
Community Behavioral Health	\$ 10,212	46	5	\$ 22	.99	\$ 0.09	0.13%	0.00%	0.00%	0.00%	5	\$ 222.07	\$	0.09
DME/Supplies	\$ 383,972	2,495	277	\$ 15	3.90	\$ 3.55	0.72%	0.00%	0.00%	0.00%	279	\$ 153.99	\$	3.58
Early Intervention Services	\$ 381,760	6,663	739	\$ 5	7.30	\$ 3.53	0.14%	0.00%	0.00%	0.00%	740	\$ 57.30	\$	3.54
FQHC/RHC	\$ 94,690	2,127	236	\$ 4	1.52	\$ 0.88	0.36%	0.00%	0.00%	0.00%	237	\$ 44.52	\$	0.88
Home Health Services	\$ 172,842	339	38	\$ 50	9.86	\$ 1.60	0.90%	0.00%	0.00%	0.00%	38	\$ 511.17	\$	1.61
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 14,319,242	12,704	1,410	\$ 1,12	7.14	\$ 132.41	3.02%	0.00%	0.00%	0.00%	1,453	\$ 1,126.85	\$	136.41
Inpatient - Other	\$ 13,200,602	11,296	1,253	\$ 1,16	3.61	\$ 122.07	3.11%	0.00%	0.00%	-0.97%	1,292	\$ 1,157.84	\$	124.65
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Lab/Radiology	\$ 407,247	18,134	2,012	\$ 2	2.46	\$ 3.77	0.59%	0.00%	0.00%	3.46%	2,027	\$ 23.20	\$	3.92
Outpatient - ER	\$ 1,576,333	8,627	957	\$ 18	2.72	\$ 14.58	0.82%	0.00%	0.00%	-3.60%	965	\$ 176.18	\$	14.17
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 4,918,817	14,455	1,604	\$ 34).28	\$ 45.49	1.07%	0.00%	0.00%	0.00%	1,618	\$ 341.00	\$	45.97
Pharmacy	\$ 1,574,545	37,157	4,123	\$ 4	2.38	\$ 14.56	0.00%	0.00%	-0.62%	0.00%	4,123	\$ 42.11	\$	14.47
Physician - Anesthesia	\$ 103,386	19,619	2,177	\$	5.27	\$ 0.96	0.38%	0.00%	0.00%	0.00%	2,186	\$ 5.27	\$	0.96
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 12,176,739	189,732	21,054	\$ 6	1.18	\$ 112.60	0.42%	1.00%	0.00%	0.00%	21,140	\$ 64.83	\$	114.21
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,327,883	72,934	8,093	\$ 1	3.21	\$ 12.28	0.43%	0.00%	0.00%	1.37%	8,128	\$ 18.46	\$	12.50
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 826,935	5,639	626	\$ 14	6.65	\$ 7.65	0.38%	0.00%	0.00%	0.00%	628	\$ 146.57	\$	7.68
Physician - Vision	\$ 160,482	1,115	124	\$ 14	3.93	\$ 1.48	0.17%	0.00%	0.00%	0.00%	124	\$ 143.53	\$	1.49
Transportation/Emergency	\$ 221,781	895	99	\$ 24	7.80	\$ 2.05	0.61%	0.00%	0.00%	0.00%	100	\$ 247.65	\$	2.06
Transportation/Non-emergency	\$ 905,081	2,151	239	\$ 42).77	\$ 8.37	0.06%	0.00%	0.00%	0.00%	240	\$ 418.35	\$	8.37
Gross Medical Total	\$ 53,131,682	441,244				\$ 491.32	1.84%	0.23%	-0.02%	-0.29%			\$	499.98

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Child
Member Months:	654,459
Base Year	CY 2016

						Base Adj	ustments	Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cos	t	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 1,634,609	20,970	385	\$ 7	.95 \$	2.50	0.00%	0.00%	0.00%	0.00%	385	\$ 77.95	\$ 2.50
Case Management Services	\$ 403,312	15,637	287	\$ 2	.79 \$	0.62	0.00%	0.00%	0.00%	0.00%	287	\$ 25.79	\$ 0.62
Community Behavioral Health	\$ 37,247,124	794,357	14,565	\$ 40	.89 \$	56.91	0.00%	0.00%	0.00%	0.00%	14,566	\$ 46.89	\$ 56.91
DME/Supplies	\$ 908,885	6,174	113	\$ 14	.21 \$	1.39	0.14%	0.00%	0.00%	0.00%	113	\$ 147.21	\$ 1.39
Early Intervention Services	\$ 444,054	7,340	135	\$ 60	.50 \$	0.68	0.00%	0.00%	0.00%	0.00%	135	\$ 60.50	\$ 0.68
FQHC/RHC	\$ 222,288	4,181	77	\$ 53	.17 \$	0.34	0.09%	0.00%	0.00%	0.00%	77	\$ 53.17	\$ 0.34
Home Health Services	\$ 173,916	428	8	\$ 400	.35 \$	0.27	0.14%	0.00%	0.00%	0.00%	8	\$ 406.35	\$ 0.27
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	- \$; -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	\$ 1,132	2	0	\$ 56	.80 \$	0.00	1.53%	0.00%	0.00%	0.00%	0	\$ 565.80	\$ 0.00
Inpatient - Other	\$ 5,339,527	2,683	49	\$ 1,990	.02 \$	8.16	1.53%	0.00%	0.00%	-0.97%	50	\$ 1,970.80	\$ 8.20
Inpatient - Psych	\$ 1,854,108	1,824	33	\$ 1,010	.51 \$	2.83	1.26%	0.00%	0.00%	0.00%	34	\$ 1,013.83	\$ 2.87
Lab/Radiology	\$ 1,831,451	60,067	1,101	\$ 30	.49 \$	2.80	0.12%	0.00%	0.00%	3.08%	1,103	\$ 31.42	\$ 2.89
Outpatient - ER	\$ 6,336,004	28,369	520	\$ 223	.34 \$	9.68	0.12%	0.00%	0.00%	-3.60%	521	\$ 215.29	\$ 9.34
Outpatient - Maternity	\$ -	-	-	\$	- \$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	\$ 11,534,422	39,593	726	\$ 29	.32 \$	17.62	0.12%	0.00%	0.00%	0.00%	727	\$ 291.32	\$ 17.65
Pharmacy	\$ 21,455,589	323,352	5,929	\$ 60	.35 \$	32.78	0.00%	0.00%	-0.50%	0.00%	5,929	\$ 66.02	\$ 32.62
Physician - Anesthesia	\$ 447,334	67,205	1,232	\$ (.66 \$	0.68	0.09%	0.00%	0.00%	0.00%	1,233	\$ 6.66	\$ 0.68
Physician - Dental	\$ 195	3	0	\$ 6	.06 \$	0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 65.06	\$ 0.00
Physician - Evaluation & Management	\$ 16,894,157	511,263	9,374	\$ 33	.04 \$	25.81	0.09%	3.68%	0.00%	0.00%	9,383	\$ 34.26	\$ 26.79
Physician - Maternity	\$ -	-	-	\$	- \$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	\$ 3,188,939	231,950	4,253	\$ 13	.75 \$	4.87	0.09%	0.00%	0.00%	2.28%	4,257	\$ 14.06	\$ 4.99
Physician - Psych	\$ 149	4	0	\$ 3	.19 \$	0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 37.19	\$ 0.00
Physician - Specialist	\$ 1,682,659	14,756	271	\$ 114	.03 \$	2.57	0.09%	0.00%	0.00%	0.00%	271	\$ 114.03	\$ 2.57
Physician - Vision	\$ 1,236,786	7,946	146	\$ 15	.65 \$	1.89	0.03%	0.00%	0.00%	0.00%	146	\$ 155.56	\$ 1.89
Transportation/Emergency	\$ 532,944	3,706	68	\$ 143	.81 \$	0.81	0.14%	0.00%	0.00%	0.00%	68	\$ 143.81	\$ 0.82
Transportation/Non-emergency	\$ 2,178,406	23,611	433	\$ 92	.26 \$	3.33	0.04%	0.00%	0.00%	0.00%	434	\$ 92.17	\$ 3.33
Gross Medical Total	\$ 115,547,990	2,165,421			\$	176.55	0.13%	0.54%	-0.09%	-0.13%			\$ 177.34

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Child
Member Months:	663,965
Base Year	CY 2017

	Raw Base Data							Base Ad	Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit (Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMF	РМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,501,730	35,630	644	\$	70.21	\$ 3.7	7 0.27%	0.00%	0.00%	0.00%	646	\$ 70.21	\$	3.78
Case Management Services	\$ 469,623	14,993	271	\$	31.32	\$ 0.7	1 0.27%	0.00%	0.00%	0.00%	272	\$ 31.32	\$	0.71
Community Behavioral Health	\$ 41,918,241	859,675	15,537	\$	48.76	\$ 63.	3 0.27%	0.00%	0.00%	0.00%	15,580	\$ 48.76	\$	63.31
DME/Supplies	\$ 925,625	6,567	119	\$	140.95	\$ 1.3	1.25%	0.00%	0.00%	0.00%	120	\$ 140.95	\$	1.41
Early Intervention Services	\$ 567,366	9,127	165	\$	62.16	\$ 0.8	5 0.27%	0.00%	0.00%	0.00%	165	\$ 62.16	\$	0.86
FQHC/RHC	\$ 193,045	4,350	79	\$	44.38	\$ 0.2	0.73%	0.00%	0.00%	0.00%	79	\$ 44.38	\$	0.29
Home Health Services	\$ 225,505	593	11	\$	380.28	\$ 0.3	1.25%	0.00%	0.00%	0.00%	11	\$ 380.28	\$	0.34
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 5,738,445	2,455	44	\$ 2,	,337.05	\$ 8.6	4.64%	0.00%	0.00%	-0.97%	46	\$ 2,314.54	\$	8.96
Inpatient - Psych	\$ 1,677,086	1,966	36	\$	853.04	\$ 2.5	3 4.64%	0.00%	0.00%	0.00%	37	\$ 853.06	\$	2.64
Lab/Radiology	\$ 1,938,119	64,604	1,168	\$	30.00	\$ 2.9	2 1.04%	0.00%	0.00%	2.85%	1,182	\$ 30.79	\$	3.03
Outpatient - ER	\$ 6,176,406	25,032	452	\$	246.74	\$ 9.3	1.53%	0.00%	0.00%	-3.60%	459	\$ 237.85	\$	9.10
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 12,888,594	44,018	796	\$	292.80	\$ 19.4	1 1.53%	0.00%	0.00%	0.00%	808	\$ 292.80	\$	19.71
Pharmacy	\$ 21,940,145	332,812	6,015	\$	65.92	\$ 33.0	4 0.00%	0.00%	-0.51%	0.00%	6,015	\$ 65.59	\$	32.88
Physician - Anesthesia	\$ 449,201	71,133	1,286	\$	6.31	\$ 0.6	0.74%	0.00%	0.00%	0.00%	1,295	\$ 6.31	\$	0.68
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 17,716,457	533,844	9,648	\$	33.19	\$ 26.6	0.73%	4.92%	0.00%	0.00%	9,719	\$ 34.82	\$	28.20
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 3,557,913	202,589	3,661	\$	17.56	\$ 5.3	0.74%	0.00%	0.00%	2.01%	3,688	\$ 17.92	\$	5.51
Physician - Psych	\$ 2,051	34	1	\$	60.33	\$ 0.0	0.75%	0.00%	0.00%	0.00%	1	\$ 60.33	\$	0.00
Physician - Specialist	\$ 1,681,125	15,836	286	\$	106.16	\$ 2.5	0.74%	0.00%	0.00%	0.00%	288	\$ 106.16	\$	2.55
Physician - Vision	\$ 1,159,398	6,457	117	\$	179.56	\$ 1.7	0.24%	0.00%	0.00%	0.00%	118	\$ 178.68	\$	1.75
Transportation/Emergency	\$ 530,791	4,023	73	\$	131.94	\$ 0.8	1.25%	0.00%	0.00%	0.00%	74	\$ 131.94	\$	0.81
Transportation/Non-emergency	\$ 2,197,058	18,041	326	\$	121.78	\$ 3.3	1 0.27%	0.00%	0.00%	0.00%	330	\$ 120.60	\$	3.32
Gross Medical Total	\$ 124,453,922	2,253,779				\$ 187.4	4 0.79%	0.70%	-0.09%	-0.12%			\$	189.84

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Child
Member Months:	1,318,424
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	justments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPN	M	
Addiction and Recovery Treatment Services (ARTS)	\$ 4,136,339	56,600	515	\$	73.08	\$ 3.14	0.17%	0.00%	0.00%	0.00%	516	\$ 73.08	\$	3.14	
Case Management Services	\$ 872,935	30,630	279	\$	28.50	\$ 0.66	0.15%	0.00%	0.00%	0.00%	279	\$ 28.50	\$	0.66	
Community Behavioral Health	\$ 79,165,365	1,654,032	15,055	\$	47.86	\$ 60.05	0.15%	0.00%	0.00%	0.00%	15,076	\$ 47.86	\$ 6	30.13	
DME/Supplies	\$ 1,834,510	12,741	116	\$ 1	43.98	\$ 1.39	0.70%	0.00%	0.00%	0.00%	117	\$ 143.97	\$	1.40	
Early Intervention Services	\$ 1,011,419	16,467	150	\$	61.42	\$ 0.77	0.16%	0.00%	0.00%	0.00%	150	\$ 61.42	\$	0.77	
FQHC/RHC	\$ 415,333	8,531	78	\$	48.69	\$ 0.32	0.39%	0.00%	0.00%	0.00%	78	\$ 48.67	\$	0.32	
Home Health Services	\$ 399,422	1,021	9	\$ 3	91.21	\$ 0.30	0.77%	0.00%	0.00%	0.00%	9	\$ 391.14	\$	0.31	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 1,132	2	0	\$ 5	65.80	\$ 0.00	1.53%	0.00%	0.00%	0.00%	0	\$ 565.80	\$	0.00	
Inpatient - Other	\$ 11,077,972	5,139	47	\$ 2,1	55.85	\$ 8.40	3.14%	0.00%	0.00%	-0.97%	48	\$ 2,137.64	\$	8.58	
Inpatient - Psych	\$ 3,531,194	3,790	34	\$ 9	31.71	\$ 2.68	2.87%	0.00%	0.00%	0.00%	36	\$ 929.22	\$	2.76	
Lab/Radiology	\$ 3,769,569	124,671	1,135	\$	30.24	\$ 2.86	0.59%	0.00%	0.00%	2.96%	1,143	\$ 31.09	\$	2.96	
Outpatient - ER	\$ 12,512,410	53,401	486	\$ 2	34.31	\$ 9.49	0.82%	0.00%	0.00%	-3.60%	490	\$ 225.94	\$	9.22	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 24,423,016	83,611	761	\$ 2	92.10	\$ 18.52	0.87%	0.00%	0.00%	0.00%	768	\$ 292.11	\$ 1	18.68	
Pharmacy	\$ 43,395,734	656,164	5,972	\$	66.14	\$ 32.91	0.00%	0.00%	-0.51%	0.00%	5,972	\$ 65.80	\$ 3	32.75	
Physician - Anesthesia	\$ 896,535	138,338	1,259	\$	6.48	\$ 0.68	0.41%	0.00%	0.00%	0.00%	1,264	\$ 6.48	\$	0.68	
Physician - Dental	\$ 195	3	0	\$	65.06	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 65.06	\$	0.00	
Physician - Evaluation & Management	\$ 34,610,613	1,045,107	9,512	\$	33.12	\$ 26.25	0.42%	4.32%	0.00%	0.00%	9,552	\$ 34.55	\$ 2	27.50	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 6,746,852	434,539	3,955	\$	15.53	\$ 5.12	0.43%	0.00%	0.00%	2.13%	3,971	\$ 15.86	\$	5.25	
Physician - Psych	\$ 2,200	38	0	\$	57.89	\$ 0.00	0.70%	0.00%	0.00%	0.00%	0	\$ 57.91	\$	0.00	
Physician - Specialist	\$ 3,363,785	30,592	278	\$ 1	09.96	\$ 2.55	0.41%	0.00%	0.00%	0.00%	280	\$ 109.94	\$	2.56	
Physician - Vision	\$ 2,396,183	14,403	131	\$ 1	66.37	\$ 1.82	0.13%	0.00%	0.00%	0.00%	132	\$ 165.96	\$	1.82	
Transportation/Emergency	\$ 1,063,736	7,729	70	\$ 1	37.63	\$ 0.8	0.70%	0.00%	0.00%	0.00%	71	\$ 137.60	\$	0.81	
Transportation/Non-emergency	\$ 4,375,464	41,652	379	\$ 1	05.05	\$ 3.32	0.15%	0.00%	0.00%	0.00%	381	\$ 104.56	\$	3.32	
Gross Medical Total	\$ 240,001,912	4,419,201				\$ 182.04	0.47%	0.62%	-0.09%	-0.13%			\$ 18	33.64	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Adult
Member Months:	155,213
Base Year	CY 2016

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPN	I	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 558,613	7,437	575	\$ 75.	1 \$	3.60	0.00%	0.00%	0.00%	0.00%	575	\$ 75.11	\$ 3.60		
Case Management Services	\$ 17,465	2,046	158	\$ 8.5	4 \$	0.11	0.00%	0.00%	0.00%	0.00%	158	\$ 8.54	\$ 0.11		
Community Behavioral Health	\$ 4,887,001	47,776	3,694	\$ 102.2	9 \$ 3	1.49	0.00%	0.00%	0.00%	0.00%	3,694	\$ 102.29	\$ 31.49		
DME/Supplies	\$ 397,659	2,575	199	\$ 154.4	3 \$	2.56	0.14%	0.00%	0.00%	0.00%	199	\$ 154.43	\$ 2.57		
Early Intervention Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
FQHC/RHC	\$ 155,310	2,490	193	\$ 62.3	7 \$	1.00	0.09%	0.00%	0.00%	0.00%	193	\$ 62.37	\$ 1.00		
Home Health Services	\$ 85,423	225	17	\$ 379.6	6 \$	0.55	0.14%	0.00%	0.00%	0.00%	17	\$ 379.66	\$ 0.55		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 4,292	7	1	\$ 613.1	5 \$	0.03	1.53%	0.00%	0.00%	0.00%	1	\$ 613.15	\$ 0.03		
Inpatient - Other	\$ 9,488,177	4,041	312	\$ 2,347.7	2 \$ 6	1.13	1.53%	0.00%	0.00%	-0.97%	317	\$ 2,325.03	\$ 61.46		
Inpatient - Psych	\$ 828,220	710	55	\$ 1,166.5	1 \$	5.34	1.22%	0.00%	0.00%	0.00%	56	\$ 1,163.03	\$ 5.40		
Lab/Radiology	\$ 2,224,880	37,663	2,912	\$ 59.0	7 \$	4.33	0.14%	0.00%	0.00%	2.45%	2,916	\$ 60.52	\$ 14.71		
Outpatient - ER	\$ 6,126,380	17,453	1,349	\$ 351.0	2 \$ 3	9.47	0.12%	0.00%	0.00%	-3.60%	1,351	\$ 338.37	\$ 38.09		
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 9,866,809	27,331	2,113	\$ 361.0	1 \$ 6	3.57	0.12%	0.00%	0.00%	0.00%	2,116	\$ 361.01	\$ 63.65		
Pharmacy	\$ 15,227,042	289,742	22,401	\$ 52.5	5 \$ 9	8.10	0.00%	0.00%	-0.50%	0.00%	22,401	\$ 52.29	\$ 97.62		
Physician - Anesthesia	\$ 609,699	105,094	8,125	\$ 5.8	0 \$	3.93	0.09%	0.00%	0.00%	0.00%	8,133	\$ 5.80	\$ 3.93		
Physician - Dental	\$ 1,682	5	0	\$ 336.3	6 \$	0.01	0.09%	0.00%	0.00%	0.00%	0	\$ 336.36	\$ 0.01		
Physician - Evaluation & Management	\$ 9,223,289	370,356	28,633	\$ 24.9	0 \$ 5	9.42	0.09%	1.60%	0.00%	0.00%	28,659	\$ 25.30	\$ 60.43		
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 1,552,721	132,244	10,224	\$ 11.7	4 \$	0.00	0.09%	0.00%	0.00%	4.53%	10,233	\$ 12.27	\$ 10.47		
Physician - Psych	\$ 4,638	19	1	\$ 244.0	9 \$	0.03	0.09%	0.00%	0.00%	0.00%	1	\$ 244.09	\$ 0.03		
Physician - Specialist	\$ 1,973,367	31,781	2,457	\$ 62.0	9 \$	2.71	0.09%	0.00%	0.00%	0.00%	2,459	\$ 62.09	\$ 12.73		
Physician - Vision	\$ 275,353	2,386	184	\$ 115.4	0 \$	1.77	0.05%	0.00%	0.00%	0.00%	185	\$ 115.36	\$ 1.77		
Transportation/Emergency	\$ 370,951	2,353	182	\$ 157.6	5 \$	2.39	0.14%	0.00%	0.00%	0.00%	182	\$ 157.65	\$ 2.39		
Transportation/Non-emergency	\$ 761,681	10,967	848	\$ 69.4	5 \$	4.91	0.08%	0.00%	0.00%	0.00%	849	\$ 69.41	\$ 4.91		
Gross Medical Total	\$ 64,640,651	1,094,701			\$ 4	6.46	0.30%	0.23%	-0.12%	-0.29%			\$ 416.94		

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Adult
Member Months:	167,512
Base Year	CY 2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 1,780,990	151,434	10,848	\$	11.76	\$ 10.63	0.27%	0.00%	0.00%	0.00%	10,878	\$ 11.76	\$ 10.66		
Case Management Services	\$ 26,471	4,214	302	\$	6.28	\$ 0.16	0.27%	0.00%	0.00%	0.00%	303	\$ 6.28	\$ 0.16		
Community Behavioral Health	\$ 6,616,346	48,911	3,504	\$ 1	35.27	\$ 39.50	0.27%	0.00%	0.00%	0.00%	3,513	\$ 135.27	\$ 39.61		
DME/Supplies	\$ 408,011	2,883	207	\$ 1	41.52	\$ 2.44	1.26%	0.00%	0.00%	0.00%	209	\$ 141.53	\$ 2.47		
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
FQHC/RHC	\$ 124,136	2,313	166	\$	53.67	\$ 0.74	0.73%	0.00%	0.00%	0.00%	167	\$ 53.67	\$ 0.75		
Home Health Services	\$ 241,490	374	27	\$ 6	45.70	\$ 1.44	1.25%	0.00%	0.00%	0.00%	27	\$ 645.70	\$ 1.46		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 29,937	50	4	\$ 5	98.73	\$ 0.18	4.64%	0.00%	0.00%	0.00%	4	\$ 598.73	\$ 0.19		
Inpatient - Other	\$ 8,975,701	4,215	302	\$ 2,1	29.47	\$ 53.58	4.64%	0.00%	0.00%	-0.97%	316	\$ 2,108.96	\$ 55.53		
Inpatient - Psych	\$ 1,073,438	1,098	79	\$ 9	77.63	\$ 6.41	4.64%	0.00%	0.00%	0.00%	82	\$ 977.66	\$ 6.71		
Lab/Radiology	\$ 2,262,398	38,528	2,760	\$	58.72	\$ 13.51	1.22%	0.00%	0.00%	2.20%	2,795	\$ 60.00	\$ 13.97		
Outpatient - ER	\$ 5,579,427	15,300	1,096	\$ 3	64.67	\$ 33.31	1.53%	0.00%	0.00%	-3.60%	1,113	\$ 351.53	\$ 32.60		
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 11,877,791	29,168	2,089	\$ 4	07.22	\$ 70.91	1.53%	0.00%	0.00%	0.00%	2,122	\$ 407.22	\$ 71.99		
Pharmacy	\$ 17,468,637	295,430	21,164	\$	59.13	\$ 104.28	0.00%	0.00%	-0.46%	0.00%	21,164	\$ 58.86	\$ 103.80		
Physician - Anesthesia	\$ 685,411	112,565	8,064	\$	6.09	\$ 4.09	0.73%	0.00%	0.00%	0.00%	8,123	\$ 6.09	\$ 4.12		
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Evaluation & Management	\$ 9,600,928	365,384	26,175	\$	26.28	\$ 57.31	0.74%	2.29%	0.00%	0.00%	26,367	\$ 26.88	\$ 59.06		
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 1,637,604	124,337	8,907	\$	13.17	\$ 9.78	0.74%	0.00%	0.00%	3.94%	8,973	\$ 13.69	\$ 10.24		
Physician - Psych	\$ 26,767	202	14	\$ 1	32.51	\$ 0.16	0.74%	0.00%	0.00%	0.00%	15	\$ 132.52	\$ 0.16		
Physician - Specialist	\$ 1,931,781	40,341	2,890	\$	47.89	\$ 11.53	0.74%	0.00%	0.00%	0.00%	2,911	\$ 47.89	\$ 11.62		
Physician - Vision	\$ 265,802	2,112	151	\$ 1	25.85	\$ 1.59	0.37%	0.00%	0.00%	0.00%	152	\$ 125.40	\$ 1.59		
Transportation/Emergency	\$ 442,102	3,084	221	\$ 1	43.35	\$ 2.64	1.25%	0.00%	0.00%	0.00%	224	\$ 143.35	\$ 2.67		
Transportation/Non-emergency	\$ 816,833	9,090	651	\$	89.86	\$ 4.88	0.61%	0.00%	0.00%	0.00%	659	\$ 89.29	\$ 4.91		
Gross Medical Total	\$ 71,872,001	1,251,033				\$ 429.06	1.27%	0.30%	-0.11%	-0.25%			\$ 434.25		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	LIFC Adult
Member Months:	322,725
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 2,339,603	158,871	5,907	\$	14.73	\$ 7.25	0.21%	0.00%	0.00%	0.00%	5,923	\$ 14.72	\$ 7.26		
Case Management Services	\$ 43,936	6,260	233	\$	7.02	\$ 0.14	0.17%	0.00%	0.00%	0.00%	233	\$ 7.02	\$ 0.14		
Community Behavioral Health	\$ 11,503,347	96,687	3,595	\$	118.98	\$ 35.64	0.16%	0.00%	0.00%	0.00%	3,600	\$ 119.00	\$ 35.70		
DME/Supplies	\$ 805,670	5,458	203	\$	147.61	\$ 2.50	0.71%	0.00%	0.00%	0.00%	204	\$ 147.58	\$ 2.51		
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
FQHC/RHC	\$ 279,446	4,803	179	\$	58.18	\$ 0.87	0.38%	0.00%	0.00%	0.00%	179	\$ 58.17	\$ 0.87		
Home Health Services	\$ 326,913	599	22	\$	545.76	\$ 1.01	0.96%	0.00%	0.00%	0.00%	22	\$ 546.45	\$ 1.02		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 34,229	57	2	\$	600.50	\$ 0.11	4.25%	0.00%	0.00%	0.00%	2	\$ 600.46	\$ 0.11		
Inpatient - Other	\$ 18,463,878	8,256	307	\$ 2	2,236.30	\$ 57.21	3.04%	0.00%	0.00%	-0.97%	317	\$ 2,213.09	\$ 58.38		
Inpatient - Psych	\$ 1,901,657	1,808	67	\$ 1	1,051.80	\$ 5.89	3.15%	0.00%	0.00%	0.00%	70	\$ 1,049.12	\$ 6.08		
Lab/Radiology	\$ 4,487,278	76,191	2,833	\$	58.90	\$ 13.90	0.68%	0.00%	0.00%	2.33%	2,853	\$ 60.25	\$ 14.33		
Outpatient - ER	\$ 11,705,806	32,753	1,218	\$	357.40	\$ 36.27	0.79%	0.00%	0.00%	-3.60%	1,227	\$ 344.56	\$ 35.24		
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 21,744,601	56,499	2,101	\$	384.87	\$ 67.38	0.89%	0.00%	0.00%	0.00%	2,119	\$ 385.03	\$ 67.98		
Pharmacy	\$ 32,695,679	585,172	21,759	\$	55.87	\$ 101.31	0.00%	0.00%	-0.48%	0.00%	21,759	\$ 55.61	\$ 100.83		
Physician - Anesthesia	\$ 1,295,110	217,659	8,093	\$	5.95	\$ 4.01	0.43%	0.00%	0.00%	0.00%	8,128	\$ 5.95	\$ 4.03		
Physician - Dental	\$ 1,682	5	0	\$	336.36	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0	\$ 336.36	\$ 0.01		
Physician - Evaluation & Management	\$ 18,824,217	735,740	27,357	\$	25.59	\$ 58.33	0.42%	1.95%	0.00%	0.00%	27,470	\$ 26.09	\$ 59.72		
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 3,190,325	256,581	9,541	\$	12.43	\$ 9.89	0.42%	0.00%	0.00%	4.22%	9,579	\$ 12.96	\$ 10.35		
Physician - Psych	\$ 31,405	221	8	\$	142.10	\$ 0.10	0.64%	0.00%	0.00%	0.00%	8	\$ 142.05	\$ 0.10		
Physician - Specialist	\$ 3,905,148	72,122	2,682	\$	54.15	\$ 12.10	0.41%	0.00%	0.00%	0.00%	2,694	\$ 54.12	\$ 12.15		
Physician - Vision	\$ 541,155	4,498	167	\$	120.31	\$ 1.68	0.21%	0.00%	0.00%	0.00%	168	\$ 120.09	\$ 1.68		
Transportation/Emergency	\$ 813,053	5,437	202	\$	149.54	\$ 2.52	0.75%	0.00%	0.00%	0.00%	204	\$ 149.50	\$ 2.54		
Transportation/Non-emergency	\$ 1,578,514	20,057	746	\$	78.70	\$ 4.89	0.36%	0.00%	0.00%	0.00%	751	\$ 78.48	\$ 4.91		
Gross Medical Total	\$ 136,512,652	2,345,734				\$ 423.00	0.81%	0.27%	-0.11%	-0.27%			\$ 425.93		

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19 to 20 Female
Member Months:	62,310
Base Year	CY 2016

			Raw Base Data					Final Base Data							
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cos		PM	МРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 320,187	4,285	825	\$ 74.72	\$ 5.14	0.00%	0.00%	0.00%	0.00%	-7.25%	1,236	\$ 46	.27	\$	4.77
Case Management Services	\$ 5,836	820	158	\$ 7.12	\$ 0.09	0.00%	0.00%	0.00%	0.00%	440.21%	845	\$ 7	.18	\$	0.51
Community Behavioral Health	\$ 3,126,119	57,954	11,161	\$ 53.94	\$ 50.17	0.00%	0.00%	0.00%	0.00%	-52.87%	3,436	\$ 82	.59	\$	23.65
DME/Supplies	\$ 118,570	536	103	\$ 221.21	\$ 1.90	0.14%	0.00%	0.00%	0.00%	91.52%	209	\$ 209	.26	\$	3.65
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 29,466	520	100	\$ 56.66	\$ 0.47	0.09%	0.00%	0.00%	0.00%	150.97%	193	\$ 73	.83	\$	1.19
Home Health Services	\$ 11,860	39	8	\$ 304.09	\$ 0.19	0.14%	0.00%	0.00%	0.00%	91.17%	14	\$ 315	.09	\$	0.36
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 1,132	2	0	\$ 565.80	\$ 0.02	1.53%	0.00%	0.00%	0.00%	1087.96%	5	\$ 567	.95	\$	0.22
Inpatient - Other	\$ 1,218,341	807	155	\$ 1,510.42	\$ 19.55	1.53%	0.00%	0.00%	-0.97%	205.58%	637	\$ 1,131	.62	\$	60.08
Inpatient - Psych	\$ 621,849	697	134	\$ 892.18	\$ 9.98	1.45%	0.00%	0.00%	0.00%	-54.12%	56	\$ 989	.08	\$	4.65
Lab/Radiology	\$ 557,895	11,480	2,211	\$ 48.60	\$ 8.95	0.13%	0.00%	0.00%	2.15%	256.29%	5,471	\$ 71	.56	\$	32.63
Outpatient - ER	\$ 1,345,471	4,419	851	\$ 304.47	\$ 21.59	0.12%	0.00%	0.00%	-3.60%	142.42%	1,866	\$ 324	.92	\$	50.52
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 1,785,430	6,614	1,274	\$ 269.95	\$ 28.65	0.12%	0.00%	0.00%	0.00%	4.96%	2,106	\$ 171	.61	\$	30.11
Pharmacy	\$ 2,821,576	54,143	10,427	\$ 52.11	\$ 45.28	0.00%	0.00%	-0.50%	0.00%	-9.03%	11,584	\$ 42	.46	\$	40.99
Physician - Anesthesia	\$ 111,194	17,321	3,336	\$ 6.42	\$ 1.78	0.09%	0.00%	0.00%	0.00%	478.78%	19,282	\$ 6	.43	\$	10.34
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 2,310,083	91,426	17,607	\$ 25.27	\$ 37.07	0.09%	2.56%	0.00%	0.00%	51.57%	23,270	\$ 29	.75	\$	57.69
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 469,448	39,398	7,587	\$ 11.92	\$ 7.53	0.09%	0.00%	0.00%	3.29%	39.22%	9,920	\$ 13	.12	\$	10.84
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ 272,354	4,645	895	\$ 58.63	\$ 4.37	0.09%	0.00%	0.00%	0.00%	43.99%	5,050	\$ 14	.97	\$	6.30
Physician - Vision	\$ 140,674	1,319	254	\$ 106.65	\$ 2.26	0.04%	0.00%	0.00%	0.00%	-16.99%	156	\$ 144	.01	\$	1.87
Transportation/Emergency	\$ 137,949	849	164	\$ 162.48	\$ 2.21	0.14%	0.00%	0.00%	0.00%	193.27%	492	\$ 158	.55	\$	6.50
Transportation/Non-emergency	\$ 250,669	2,510	483	\$ 99.87	\$ 4.02	0.06%	0.00%	0.00%	0.00%	60.71%	1,089	\$ 71	.28	\$	6.47
Gross Medical Total	\$ 15,656,104	299,784			\$ 251.26	0.23%	0.38%	-0.09%	-0.21%	40.19%		•		\$	353.32



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

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Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19 to 20 Female
Member Months:	63,585
Base Year	CY 2017

	Raw Base Data									Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMF	PM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Un	it Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 531,963	8,405	1,586	\$ 63.29	\$	8.37	0.27%	0.00%	0.00%	0.00%	-7.23%	2,376	\$	39.31	\$	7.78
Case Management Services	\$ 6,938	937	177	\$ 7.40	\$	0.11	0.27%	0.00%	0.00%	0.00%	439.15%	947	\$	7.48	\$	0.59
Community Behavioral Health	\$ 3,918,068	66,815	12,610	\$ 58.64	\$	61.62	0.27%	0.00%	0.00%	0.00%	-52.72%	3,882	\$	90.30	\$	29.21
DME/Supplies	\$ 95,985	605	114	\$ 158.65	\$	1.51	1.25%	0.00%	0.00%	0.00%	90.54%	231	\$	150.98	\$	2.91
Early Intervention Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 26,401	727	137	\$ 36.32	\$	0.42	0.73%	0.00%	0.00%	0.00%	150.00%	264	\$	47.45	\$	1.05
Home Health Services	\$ 15,954	66	12	\$ 241.72	\$	0.25	1.25%	0.00%	0.00%	0.00%	90.28%	23	\$	252.31	\$	0.48
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 1,038,268	665	126	\$ 1,561.13	\$	16.33	4.64%	0.00%	0.00%	-0.97%	199.50%	515	\$	1,181.31	\$	50.68
Inpatient - Psych	\$ 561,025	646	122	\$ 868.46	\$	8.82	4.64%	0.00%	0.00%	0.00%	-55.22%	51	\$	970.21	\$	4.13
Lab/Radiology	\$ 591,371	12,252	2,312	\$ 48.27	\$	9.30	1.19%	0.00%	0.00%	1.92%	254.94%	5,722	\$	71.39	\$	34.04
Outpatient - ER	\$ 1,270,552	3,855	728	\$ 329.59	\$	19.98	1.53%	0.00%	0.00%	-3.60%	140.44%	1,595	\$	353.75	\$	47.02
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 2,248,021	7,084	1,337	\$ 317.34	\$	35.35	1.53%	0.00%	0.00%	0.00%	4.89%	2,210	\$	204.45	\$	37.65
Pharmacy	\$ 3,113,776	56,844	10,728	\$ 54.78	\$	48.97	0.00%	0.00%	-0.51%	0.00%	-9.03%	11,918	\$	44.63	\$	44.32
Physician - Anesthesia	\$ 132,450	21,389	4,037	\$ 6.19	\$	2.08	0.73%	0.00%	0.00%	0.00%	475.73%	23,333	\$	6.21	\$	12.08
Physician - Dental	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 2,447,688	87,795	16,569	\$ 27.88	\$	38.49	0.73%	3.41%	0.00%	0.00%	50.84%	21,898	\$	33.15	\$	60.49
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 466,293	44,524	8,403	\$ 10.47	\$	7.33	0.74%	0.00%	0.00%	3.15%	39.05%	10,986	\$	11.57	\$	10.60
Physician - Psych	\$ 170	3	1	\$ 56.79	\$	0.00	0.75%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Specialist	\$ 256,398	5,426	1,024	\$ 47.25	\$	4.03	0.74%	0.00%	0.00%	0.00%	43.72%	5,781	\$	12.12	\$	5.84
Physician - Vision	\$ 126,626	958	181	\$ 132.18	\$	1.99	0.30%	0.00%	0.00%	0.00%	-14.96%	111	\$	183.37	\$	1.70
Transportation/Emergency	\$ 106,665	712	134	\$ 149.81	\$	1.68	1.25%	0.00%	0.00%	0.00%	191.11%	404	\$	146.72	\$	4.94
Transportation/Non-emergency	\$ 242,069	1,715	324	\$ 141.15	\$	3.81	0.40%	0.00%	0.00%	0.00%	48.48%	729	\$	93.40	\$	5.68
Gross Medical Total	\$ 17,196,682	321,423		•	\$	270.45	1.02%	0.48%	-0.09%	-0.18%	31.92%				\$	361.20



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19 to 20 Female
Member Months:	125,895
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 852,151	12,690	1,210	\$ 67.15	\$ 6.77	0.17%	0.00%	0.00%	0.00%	-7.24%	1,812	\$ 41.66	\$	6.29
Case Management Services	\$ 12,774	1,757	167	\$ 7.27	\$ 0.10	0.15%	0.00%	0.00%	0.00%	439.63%	897	\$ 7.34	\$	0.55
Community Behavioral Health	\$ 7,044,187	124,769	11,893	\$ 56.46	\$ 55.95	0.15%	0.00%	0.00%	0.00%	-52.79%	3,661	\$ 86.72	\$	26.46
DME/Supplies	\$ 214,555	1,141	109	\$ 188.04	\$ 1.70	0.64%	0.00%	0.00%	0.00%	91.08%	221	\$ 178.36	\$	3.28
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 55,867	1,247	119	\$ 44.80	\$ 0.44	0.39%	0.00%	0.00%	0.00%	150.51%	229	\$ 58.45	\$	1.12
Home Health Services	\$ 27,813	105	10	\$ 264.89	\$ 0.22	0.78%	0.00%	0.00%	0.00%	90.66%	18	\$ 275.64	\$	0.42
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 1,132	2	0	\$ 565.80	\$ 0.01	1.53%	0.00%	0.00%	0.00%	1087.96%	2	\$ 567.95	\$	0.11
Inpatient - Other	\$ 2,256,609	1,472	140	\$ 1,533.34	\$ 17.92	2.96%	0.00%	0.00%	-0.97%	202.74%	575	\$ 1,154.08	\$	55.33
Inpatient - Psych	\$ 1,182,873	1,343	128	\$ 880.77	\$ 9.40	2.96%	0.00%	0.00%	0.00%	-54.65%	54	\$ 980.01	\$	4.39
Lab/Radiology	\$ 1,149,267	23,732	2,262	\$ 48.43	\$ 9.13	0.67%	0.00%	0.00%	2.03%	255.59%	5,598	\$ 71.48	\$	33.34
Outpatient - ER	\$ 2,616,023	8,274	789	\$ 316.17	\$ 20.78	0.81%	0.00%	0.00%	-3.60%	141.45%	1,729	\$ 338.35	\$	48.75
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 4,033,450	13,698	1,306	\$ 294.46	\$ 32.04	0.91%	0.00%	0.00%	0.00%	4.92%	2,158	\$ 188.59	\$	33.92
Pharmacy	\$ 5,935,353	110,987	10,579	\$ 53.48	\$ 47.15	0.00%	0.00%	-0.51%	0.00%	-9.03%	11,752	\$ 43.57	\$	42.67
Physician - Anesthesia	\$ 243,645	38,710	3,690	\$ 6.29	\$ 1.94	0.44%	0.00%	0.00%	0.00%	477.12%	21,328	\$ 6.31	\$	11.22
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 4,757,770	179,221	17,083	\$ 26.55	\$ 37.79	0.42%	3.00%	0.00%	0.00%	51.19%	22,577	\$ 31.41	\$	59.10
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 935,741	83,922	7,999	\$ 11.15	\$ 7.43	0.41%	0.00%	0.00%	3.22%	39.14%	10,458	\$ 12.30	\$	10.72
Physician - Psych	\$ 170	3	0	\$ 56.79	\$ 0.00	0.75%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 528,752	10,071	960	\$ 52.50	\$ 4.20	0.40%	0.00%	0.00%	0.00%	43.86%	5,419	\$ 13.43	\$	6.07
Physician - Vision	\$ 267,301	2,277	217	\$ 117.39	\$ 2.12	0.17%	0.00%	0.00%	0.00%	-16.03%	133	\$ 160.57	\$	1.79
Transportation/Emergency	\$ 244,614	1,561	149	\$ 156.70	\$ 1.94	0.63%	0.00%	0.00%	0.00%	192.32%	448	\$ 153.15	\$	5.72
Transportation/Non-emergency	\$ 492,739	4,225	403	\$ 116.62	\$ 3.91	0.22%	0.00%	0.00%	0.00%	54.69%	907	\$ 80.26	\$	6.07
Gross Medical Total	\$ 32,852,786	621,207			\$ 260.95	0.64%	0.43%	-0.09%	-0.19%	35.84%			\$	357.30

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19 to 20 Male
Member Months:	53,030
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 151,613	1,802	408	\$ 84.14	\$ 2.86	0.00%	0.00%	0.00%	0.00%	209.98%	1,234	\$ 86.3	22 \$	\$ 8.86
Case Management Services	\$ 128	3	1	\$ 42.53	\$ 0.00	0.00%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	\$ -
Community Behavioral Health	\$ 2,540,839	49,432	11,186	\$ 51.40	\$ 47.91	0.00%	0.00%	0.00%	0.00%	23.42%	8,870	\$ 80.	01 \$	\$ 59.14
DME/Supplies	\$ 69,101	481	109	\$ 143.66	\$ 1.30	0.14%	0.00%	0.00%	0.00%	-66.26%	48	\$ 109.	77 \$	\$ 0.44
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
FQHC/RHC	\$ 12,601	223	50	\$ 56.51	\$ 0.24	0.09%	0.00%	0.00%	0.00%	153.52%	115	\$ 63.	04 \$	\$ 0.60
Home Health Services	\$ 4,110	11	2	\$ 373.59	\$ 0.08	0.14%	0.00%	0.00%	0.00%	-14.08%	4	\$ 207.	30 \$	\$ 0.07
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	š -
Inpatient - Other	\$ 736,303	347	79	\$ 2,121.91	\$ 13.88	1.53%	0.00%	0.00%	-0.97%	59.91%	136	\$ 1,965.	j5 \$	\$ 22.32
Inpatient - Psych	\$ 186,104	206	47	\$ 903.42	\$ 3.51	1.31%	0.00%	0.00%	0.00%	303.57%	196	\$ 878.	51 \$	\$ 14.35
Lab/Radiology	\$ 146,261	4,133	935	\$ 35.39	\$ 2.76	0.12%	0.00%	0.00%	3.57%	9.72%	967	\$ 38.	94 \$	\$ 3.14
Outpatient - ER	\$ 586,924	2,052	464	\$ 286.03	\$ 11.07	0.12%	0.00%	0.00%	-3.60%	174.11%	1,243	\$ 282.	64 \$	\$ 29.28
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Outpatient - Other	\$ 1,001,228	2,978	674	\$ 336.21	\$ 18.88	0.12%	0.00%	0.00%	0.00%	9.91%	707	\$ 352.	51 \$	\$ 20.78
Pharmacy	\$ 1,988,413	26,122	5,911	\$ 76.12	\$ 37.50	0.00%	0.00%	-0.50%	0.00%	31.70%	7,846	\$ 75.	15 \$	\$ 49.13
Physician - Anesthesia	\$ 26,963	4,673	1,057	\$ 5.77	\$ 0.51	0.09%	0.00%	0.00%	0.00%	-8.08%	1,069	\$ 5.3	25 \$	\$ 0.47
Physician - Dental	\$ 90	2	0	\$ 44.79	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	\$ -
Physician - Evaluation & Management	\$ 1,107,226	32,391	7,330	\$ 34.18	\$ 20.88	0.09%	4.55%	0.00%	0.00%	39.84%	16,387	\$ 22.	37 \$	\$ 30.55
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$.
Physician - Other	\$ 282,387	63,175	14,296	\$ 4.47	\$ 5.33	0.09%	0.00%	0.00%	2.38%	-62.33%	1,567	\$ 15.	74 \$	\$ 2.06
Physician - Psych	\$ 149	4	1	\$ 37.19	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	\$ -
Physician - Specialist	\$ 209,843	1,159	262	\$ 181.06	\$ 3.96	0.09%	0.00%	0.00%	0.00%	29.96%	414	\$ 149.	24 \$	\$ 5.15
Physician - Vision	\$ 94,742	576	130	\$ 164.48	\$ 1.79	0.03%	0.00%	0.00%	0.00%	-8.01%	104	\$ 189.3	31 \$	\$ 1.64
Transportation/Emergency	\$ 48,985	372	84	\$ 131.68	\$ 0.92	0.14%	0.00%	0.00%	0.00%	262.81%	318	\$ 126.	54 \$	\$ 3.36
Transportation/Non-emergency	\$ 160,407	1,453	329	\$ 110.40	\$ 3.02	0.03%	0.00%	0.00%	0.00%	21.04%	687	\$ 64.	01 \$	\$ 3.66
Gross Medical Total	\$ 9,354,417	191,595			\$ 176.40	0.19%	0.54%	-0.11%	-0.17%	43.92%			\$	\$ 255.00



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19 to 20 Male
Member Months:	54,222
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 234,974	3,993	884	\$ 58.85	\$ 4.33	0.27%	0.00%	0.00%	0.00%	209.39%	2,673	\$ 60.35	\$	13.44
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 2,726,465	48,187	10,664	\$ 56.58	\$ 50.28	0.27%	0.00%	0.00%	0.00%	23.36%	8,456	\$ 88.27	\$	62.20
DME/Supplies	\$ 92,717	611	135	\$ 151.75	\$ 1.71	1.25%	0.00%	0.00%	0.00%	-65.54%	60	\$ 119.97	\$	0.60
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 7,696	157	35	\$ 49.02	\$ 0.14	0.73%	0.00%	0.00%	0.00%	152.54%	79	\$ 54.82	\$	0.36
Home Health Services	\$ 57,987	99	22	\$ 585.73	\$ 1.07	1.25%	0.00%	0.00%	0.00%	-13.93%	34	\$ 327.65	\$	0.93
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 829,584	216	48	\$ 3,840.67	\$ 15.30	4.64%	0.00%	0.00%	-0.97%	58.13%	83	\$ 3,625.06	\$	25.07
Inpatient - Psych	\$ 207,836	258	57	\$ 805.57	\$ 3.83	4.64%	0.00%	0.00%	0.00%	342.33%	240	\$ 887.45	\$	17.74
Lab/Radiology	\$ 152,206	4,282	948	\$ 35.55	\$ 2.81	1.03%	0.00%	0.00%	3.07%	9.75%	980	\$ 39.29	\$	3.21
Outpatient - ER	\$ 521,695	1,652	366	\$ 315.80	\$ 9.62	1.53%	0.00%	0.00%	-3.60%	171.68%	979	\$ 313.69	\$	25.58
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,089,601	3,122	691	\$ 349.01	\$ 20.10	1.53%	0.00%	0.00%	0.00%	9.78%	725	\$ 370.61	\$	22.40
Pharmacy	\$ 1,908,950	25,947	5,742	\$ 73.57	\$ 35.21	0.00%	0.00%	-0.51%	0.00%	31.71%	7,622	\$ 72.63	\$	46.13
Physician - Anesthesia	\$ 29,489	4,201	930	\$ 7.02	\$ 0.54	0.74%	0.00%	0.00%	0.00%	-8.03%	940	\$ 6.43	\$	0.50
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,085,512	21,746	4,813	\$ 49.92	\$ 20.02	0.73%	6.56%	0.00%	0.00%	38.86%	10,760	\$ 33.28	\$	29.84
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 205,781	10,689	2,366	\$ 19.25	\$ 3.80	0.74%	0.00%	0.00%	2.93%	-61.75%	259	\$ 69.67	\$	1.51
Physician - Psych	\$ 793	9	2	\$ 88.06	\$ 0.01	0.74%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 189,611	1,229	272	\$ 154.28	\$ 3.50	0.74%	0.00%	0.00%	0.00%	29.78%	429	\$ 127.84	\$	4.57
Physician - Vision	\$ 90,187	476	105	\$ 189.47	\$ 1.66	0.22%	0.00%	0.00%	0.00%	-7.25%	84	\$ 220.33	\$	1.55
Transportation/Emergency	\$ 50,108	294	65	\$ 170.43	\$ 0.92	1.25%	0.00%	0.00%	0.00%	259.77%	246	\$ 164.20	\$	3.37
Transportation/Non-emergency	\$ 171,385	964	213	\$ 177.79	\$ 3.16	0.22%	0.00%	0.00%	0.00%	18.98%	446	\$ 101.52	\$	3.77
Gross Medical Total	\$ 9,652,576	128,132			\$ 178.02	1.00%	0.74%	-0.10%	-0.17%	45.47%			\$	262.77

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19 to 20 Male
Member Months:	107,252
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 386,587	5,795	648	\$ 66.71	\$ 3.60	0.17%	0.00%	0.00%	0.00%	209.62%	1,961	\$ 68.39	\$	11.18
Case Management Services	\$ 128	3	0	\$ 42.53	\$ 0.00	0.00%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 5,267,304	97,619	10,922	\$ 53.96	\$ 49.11	0.14%	0.00%	0.00%	0.00%	23.39%	8,661	\$ 84.08	\$	60.69
DME/Supplies	\$ 161,818	1,092	122	\$ 148.19	\$ 1.51	0.78%	0.00%	0.00%	0.00%	-65.85%	54	\$ 115.47	\$	0.52
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 20,297	380	43	\$ 53.41	\$ 0.19	0.33%	0.00%	0.00%	0.00%	153.15%	97	\$ 59.64	. \$	0.48
Home Health Services	\$ 62,097	110	12	\$ 564.51	\$ 0.58	1.18%	0.00%	0.00%	0.00%	-13.94%	19	\$ 315.74	. \$	0.50
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,565,887	563	63	\$ 2,781.33	\$ 14.60	3.18%	0.00%	0.00%	-0.97%	58.96%	109	\$ 2,602.35	\$	23.71
Inpatient - Psych	\$ 393,940	464	52	\$ 849.01	\$ 3.67	3.07%	0.00%	0.00%	0.00%	324.33%	218	\$ 883.48	, \$	16.06
Lab/Radiology	\$ 298,467	8,415	942	\$ 35.47	\$ 2.78	0.58%	0.00%	0.00%	3.31%	9.74%	974	\$ 39.11	\$	3.17
Outpatient - ER	\$ 1,108,619	3,704	414	\$ 299.30	\$ 10.34	0.79%	0.00%	0.00%	-3.60%	172.96%	1,109	\$ 296.49	\$	27.41
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,090,829	6,100	683	\$ 342.76	\$ 19.49	0.86%	0.00%	0.00%	0.00%	9.84%	716	\$ 361.78	\$	21.60
Pharmacy	\$ 3,897,363	52,069	5,826	\$ 74.85	\$ 36.34	0.00%	0.00%	-0.51%	0.00%	31.70%	7,733	\$ 73.89	\$	47.62
Physician - Anesthesia	\$ 56,452	8,874	993	\$ 6.36	\$ 0.53	0.43%	0.00%	0.00%	0.00%	-8.06%	1,004	\$ 5.81	\$	0.49
Physician - Dental	\$ 90	2	0	\$ 44.79	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 2,192,738	54,137	6,057	\$ 40.50	\$ 20.44	0.41%	5.55%	0.00%	0.00%	39.35%	13,542	\$ 26.75	\$	30.19
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 488,169	73,864	8,264	\$ 6.61	\$ 4.55	0.36%	0.00%	0.00%	2.61%	-62.09%	906	\$ 23.55	\$	1.78
Physician - Psych	\$ 941	13	1	\$ 72.40	\$ 0.01	0.64%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 399,454	2,388	267	\$ 167.28	\$ 3.72	0.40%	0.00%	0.00%	0.00%	29.87%	422	\$ 138.23	\$	4.86
Physician - Vision	\$ 184,929	1,052	118	\$ 175.79	\$ 1.72	0.12%	0.00%	0.00%	0.00%	-7.64%	94	\$ 203.34	\$	1.59
Transportation/Emergency	\$ 99,093	666	75	\$ 148.79	\$ 0.92	0.70%	0.00%	0.00%	0.00%	261.27%	282	\$ 143.16	\$	3.36
Transportation/Non-emergency	\$ 331,792	2,417	270	\$ 137.27	\$ 3.09	0.13%	0.00%	0.00%	0.00%	19.97%	565	\$ 78.97	\$	3.72
Gross Medical Total	\$ 19,006,993	319,727			\$ 177.22	0.60%	0.64%	-0.10%	-0.17%	44.71%			\$	258.93

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 21 to 44 Female
Member Months:	121,233
Base Year	CY 2016

	Raw Base Data							Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 418,216	5,595	554	\$ 74.75	\$ 3.45	0.00%	0.00%	0.00%	0.00%	0.00%	554	\$ 74.7	5 \$	3.45	
Case Management Services	\$ 17,465	2,046	203	\$ 8.54	\$ 0.14	0.00%	0.00%	0.00%	0.00%	0.00%	203	\$ 8.5	4 \$	0.14	
Community Behavioral Health	\$ 4,011,574	39,213	3,881	\$ 102.30	\$ 33.09	0.00%	0.00%	0.00%	0.00%	0.00%	3,881	\$ 102.3	0 \$	33.09	
DME/Supplies	\$ 281,164	1,765	175	\$ 159.30	\$ 2.32	0.14%	0.00%	0.00%	0.00%	0.00%	175	\$ 159.4	8 \$	2.32	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 123,877	2,050	203	\$ 60.43	\$ 1.02	0.09%	0.00%	0.00%	0.00%	0.00%	203	\$ 60.4	9 \$	1.02	
Home Health Services	\$ 54,153	124	12	\$ 436.71	\$ 0.45	0.14%	0.00%	0.00%	0.00%	0.00%	12	\$ 436.7	1 \$	0.45	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 4,292	7	1	\$ 613.15	\$ 0.04	1.53%	0.00%	0.00%	0.00%	0.00%	1	\$ 613.1	5 \$	0.04	
Inpatient - Other	\$ 6,242,006	2,866	284	\$ 2,177.87	\$ 51.49	1.53%	0.00%	0.00%	-0.97%	0.00%	284	\$ 2,189.9	5 \$	51.77	
Inpatient - Psych	\$ 665,364	579	57	\$ 1,149.16	\$ 5.49	1.23%	0.00%	0.00%	0.00%	0.00%	57	\$ 1,163.6	5 \$	5.56	
Lab/Radiology	\$ 1,951,079	32,070	3,174	\$ 60.84	\$ 16.09	0.14%	0.00%	0.00%	2.30%	0.00%	3,174	\$ 62.3	3 \$	16.49	
Outpatient - ER	\$ 5,047,811	14,563	1,441	\$ 346.62	\$ 41.64	0.12%	0.00%	0.00%	-3.60%	0.00%	1,442	\$ 334.5	2 \$	40.18	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 7,194,843	21,176	2,096	\$ 339.76	\$ 59.35	0.12%	0.00%	0.00%	0.00%	0.00%	2,096	\$ 340.1	7 \$	59.42	
Pharmacy	\$ 11,042,825	213,230	21,106	\$ 51.79	\$ 91.09	0.00%	0.00%	-0.50%	0.00%	0.00%	21,106	\$ 51.5	3 \$	90.63	
Physician - Anesthesia	\$ 551,980	92,211	9,127	\$ 5.99	\$ 4.55	0.09%	0.00%	0.00%	0.00%	0.00%	9,127	\$ 5.9	9 \$	4.56	
Physician - Dental	\$ 1,682	5	0	\$ 336.36	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.00%	0	\$ 336.3	6 \$	0.01	
Physician - Evaluation & Management	\$ 7,280,542	314,394	31,120	\$ 23.16	\$ 60.05	0.09%	1.58%	0.00%	0.00%	0.00%	31,120	\$ 23.5	5 \$	61.06	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 918,238	115,990	11,481	\$ 7.92	\$ 7.57	0.09%	0.00%	0.00%	6.31%	0.00%	11,481	\$ 8.4	2 \$	8.06	
Physician - Psych	\$ 4,638	19	2	\$ 244.09	\$ 0.04	0.09%	0.00%	0.00%	0.00%	0.00%	2	\$ 244.0	9 \$	0.04	
Physician - Specialist	\$ 1,447,127	28,436	2,815	\$ 50.89	\$ 11.94	0.09%	0.00%	0.00%	0.00%	0.00%	2,815	\$ 50.9	4 \$	11.95	
Physician - Vision	\$ 199,746	1,647	163	\$ 121.28	\$ 1.65	0.05%	0.00%	0.00%	0.00%	0.00%	163	\$ 121.3	0 \$	1.65	
Transportation/Emergency	\$ 294,085	1,847	183	\$ 159.22	\$ 2.43	0.14%	0.00%	0.00%	0.00%	0.00%	183	\$ 159.4	8 \$	2.43	
Transportation/Non-emergency	\$ 557,111	7,350	728	\$ 75.80	\$ 4.60	0.08%	0.00%	0.00%	0.00%	0.00%	728	\$ 75.8	5 \$	4.60	
Gross Medical Total	\$ 48,309,819	897,183			\$ 398.49	0.27%	0.24%	-0.11%	-0.29%	0.00%			\$	398.91	



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 21 to 44 Female
Member Months:	131,352
Base Year	CY 2017

	Raw Base Data							Base Adjustments	Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,395,275	123,626	11,294	\$ 11.29	\$ 10.62	0.27%	0.00%	0.00%	0.00%	0.00%	11,294	\$ 11.3	2 \$	10.65
Case Management Services	\$ 26,471	4,214	385	\$ 6.28	\$ 0.20	0.27%	0.00%	0.00%	0.00%	0.00%	385	\$ 6.3	0 \$	0.20
Community Behavioral Health	\$ 5,486,200	39,979	3,652	\$ 137.23	\$ 41.77	0.27%	0.00%	0.00%	0.00%	0.00%	3,652	\$ 137.6	0 \$	41.88
DME/Supplies	\$ 264,587	1,925	176	\$ 137.45	\$ 2.01	1.26%	0.00%	0.00%	0.00%	0.00%	176	\$ 139.1	7 \$	2.04
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 95,099	1,779	163	\$ 53.46	\$ 0.72	0.73%	0.00%	0.00%	0.00%	0.00%	163	\$ 53.8	5 \$	0.73
Home Health Services	\$ 170,698	207	19	\$ 824.63	\$ 1.30	1.25%	0.00%	0.00%	0.00%	0.00%	19	\$ 836.6	1 \$	1.32
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 29,937	50	5	\$ 598.73	\$ 0.23	4.64%	0.00%	0.00%	0.00%	0.00%	5	\$ 622.5	3 \$	0.24
Inpatient - Other	\$ 5,993,403	2,968	271	\$ 2,019.02	\$ 45.63	4.64%	0.00%	0.00%	-0.97%	0.00%	271	\$ 2,092.5	5 \$	47.29
Inpatient - Psych	\$ 863,484	873	80	\$ 989.10	\$ 6.57	4.64%	0.00%	0.00%	0.00%	0.00%	80	\$ 1,035.6	1 \$	6.88
Lab/Radiology	\$ 1,987,697	32,707	2,988	\$ 60.77	\$ 15.13	1.22%	0.00%	0.00%	2.10%	0.00%	2,988	\$ 62.8	1 \$	15.64
Outpatient - ER	\$ 4,677,631	12,833	1,172	\$ 364.50	\$ 35.61	1.53%	0.00%	0.00%	-3.60%	0.00%	1,172	\$ 356.7	6 \$	34.85
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 8,065,873	22,592	2,064	\$ 357.02	\$ 61.41	1.53%	0.00%	0.00%	0.00%	0.00%	2,064	\$ 362.4	9 \$	62.35
Pharmacy	\$ 12,483,112	217,374	19,859	\$ 57.43	\$ 95.04	0.00%	0.00%	-0.46%	0.00%	0.00%	19,859	\$ 57.1	6 \$	94.60
Physician - Anesthesia	\$ 611,486	99,679	9,106	\$ 6.13	\$ 4.66	0.73%	0.00%	0.00%	0.00%	0.00%	9,106	\$ 6.1	8 \$	4.69
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 7,540,619	296,641	27,100	\$ 25.42	\$ 57.41	0.74%	2.29%	0.00%	0.00%	0.00%	27,100	\$ 26.1	9 \$	59.15
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$; -
Physician - Other	\$ 986,634	106,434	9,724	\$ 9.27	\$ 7.51	0.74%	0.00%	0.00%	5.48%	0.00%	9,724	\$ 9.8	5 \$	7.98
Physician - Psych	\$ 17,392	136	12	\$ 127.89	\$ 0.13	0.74%	0.00%	0.00%	0.00%	0.00%	12	\$ 128.8	3 \$	0.13
Physician - Specialist	\$ 1,399,939	36,481	3,333	\$ 38.37	\$ 10.66	0.74%	0.00%	0.00%	0.00%	0.00%	3,333	\$ 38.6	6 \$	10.74
Physician - Vision	\$ 196,482	1,478	135	\$ 132.94	\$ 1.50	0.35%	0.00%	0.00%	0.00%	0.00%	135	\$ 133.4	1 \$	1.50
Transportation/Emergency	\$ 359,060	2,563	234	\$ 140.09	\$ 2.73	1.25%	0.00%	0.00%	0.00%	0.00%	234	\$ 141.8	4 \$	2.77
Transportation/Non-emergency	\$ 599,150	5,820	532	\$ 102.95	\$ 4.56	0.57%	0.00%	0.00%	0.00%	0.00%	532	\$ 103.5	3 \$	4.59
Gross Medical Total	\$ 53,250,229	1,010,359			\$ 405.40	1.22%	0.32%	-0.11%	-0.25%	0.00%			\$	410.21

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 21 to 44 Female
Member Months:	252,585
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,813,491	129,221	6,139	\$ 14.03	\$ 7.18	0.21%	0.00%	0.00%	0.00%	0.00%	6,139	\$ 14.06	\$	7.19
Case Management Services	\$ 43,936	6,260	297	\$ 7.02	\$ 0.17	0.17%	0.00%	0.00%	0.00%	0.00%	297	\$ 7.03	\$	0.17
Community Behavioral Health	\$ 9,497,774	79,192	3,762	\$ 119.93	\$ 37.60	0.16%	0.00%	0.00%	0.00%	0.00%	3,762	\$ 120.13	\$	37.66
DME/Supplies	\$ 545,751	3,690	175	\$ 147.90	\$ 2.16	0.68%	0.00%	0.00%	0.00%	0.00%	175	\$ 148.88	\$	2.18
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 218,976	3,829	182	\$ 57.19	\$ 0.87	0.37%	0.00%	0.00%	0.00%	0.00%	182	\$ 57.40	\$	0.87
Home Health Services	\$ 224,851	331	16	\$ 679.31	\$ 0.89	0.99%	0.00%	0.00%	0.00%	0.00%	16	\$ 686.48	\$	0.90
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 34,229	57	3	\$ 600.50	\$ 0.14	4.25%	0.00%	0.00%	0.00%	0.00%	3	\$ 621.37	\$	0.14
Inpatient - Other	\$ 12,235,409	5,835	277	\$ 2,097.05	\$ 48.44	3.05%	0.00%	0.00%	-0.97%	0.00%	277	\$ 2,140.40	\$	49.44
Inpatient - Psych	\$ 1,528,849	1,452	69	\$ 1,052.93	\$ 6.05	3.16%	0.00%	0.00%	0.00%	0.00%	69	\$ 1,086.68	\$	6.24
Lab/Radiology	\$ 3,938,776	64,777	3,077	\$ 60.81	\$ 15.59	0.69%	0.00%	0.00%	2.20%	0.00%	3,077	\$ 62.57	\$	16.05
Outpatient - ER	\$ 9,725,442	27,396	1,302	\$ 354.99	\$ 38.50	0.80%	0.00%	0.00%	-3.60%	0.00%	1,302	\$ 344.94	\$	37.41
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 15,260,716	43,768	2,079	\$ 348.67	\$ 60.42	0.87%	0.00%	0.00%	0.00%	0.00%	2,079	\$ 351.69	\$	60.94
Pharmacy	\$ 23,525,937	430,604	20,457	\$ 54.63	\$ 93.14	0.00%	0.00%	-0.48%	0.00%	0.00%	20,457	\$ 54.37	\$	92.70
Physician - Anesthesia	\$ 1,163,466	191,890	9,116	\$ 6.06	\$ 4.61	0.43%	0.00%	0.00%	0.00%	0.00%	9,116	\$ 6.09	\$	4.63
Physician - Dental	\$ 1,682	5	0	\$ 336.36	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.00%	0	\$ 336.36	\$	0.01
Physician - Evaluation & Management	\$ 14,821,161	611,035	29,030	\$ 24.26	\$ 58.68	0.42%	1.94%	0.00%	0.00%	0.00%	29,030	\$ 24.83	\$	60.07
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,904,872	222,424	10,567	\$ 8.56	\$ 7.54	0.43%	0.00%	0.00%	5.88%	0.00%	10,567	\$ 9.11	\$	8.02
Physician - Psych	\$ 22,030	155	7	\$ 142.13	\$ 0.09	0.60%	0.00%	0.00%	0.00%	0.00%	7	\$ 142.97	\$	0.09
Physician - Specialist	\$ 2,847,067	64,917	3,084	\$ 43.86	\$ 11.27	0.41%	0.00%	0.00%	0.00%	0.00%	3,084	\$ 44.04	\$	11.32
Physician - Vision	\$ 396,228	3,125	148	\$ 126.79	\$ 1.57	0.19%	0.00%	0.00%	0.00%	0.00%	148	\$ 127.03	\$	1.57
Transportation/Emergency	\$ 653,145	4,410	210	\$ 148.11	\$ 2.59	0.75%	0.00%	0.00%	0.00%	0.00%	209	\$ 149.23	\$	2.61
Transportation/Non-emergency	\$ 1,156,261	13,170	626	\$ 87.80	\$ 4.58	0.33%	0.00%	0.00%	0.00%	0.00%	626	\$ 88.08	\$	4.59
Gross Medical Total	\$ 101,560,048	1,907,543			\$ 402.08	0.77%	0.28%	-0.11%	-0.27%	0.00%			\$	404.79

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 21 to 44 Male
Member Months:	17,783
Base Year	CY 2016

			Raw Base Data					Base Adjustments	;		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 56,187	706	476	\$ 79.59	\$ 3.16	0.00%	0.00%	0.00%	0.00%	0.00%	476	\$ 79.59	\$	3.16
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 381,142	3,931	2,653	\$ 96.96	\$ 21.43	0.00%	0.00%	0.00%	0.00%	0.00%	2,653	\$ 96.96	\$	21.43
DME/Supplies	\$ 49,094	301	203	\$ 163.10	\$ 2.76	0.14%	0.00%	0.00%	0.00%	0.00%	203	\$ 163.10	\$	2.76
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 13,431	169	114	\$ 79.47	\$ 0.76	0.09%	0.00%	0.00%	0.00%	0.00%	114	\$ 79.47	\$	0.76
Home Health Services	\$ 15,857	54	36	\$ 293.64	\$ 0.89	0.14%	0.00%	0.00%	0.00%	0.00%	36	\$ 293.64	\$	0.89
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,220,583	423	285	\$ 2,885.54	\$ 68.64	1.53%	0.00%	0.00%	-0.97%	0.00%	286	\$ 2,898.15	\$	69.01
Inpatient - Psych	\$ 104,950	87	59	\$ 1,206.32	\$ 5.90	1.25%	0.00%	0.00%	0.00%	0.00%	59	\$ 1,216.85	\$	5.98
Lab/Radiology	\$ 104,943	2,228	1,503	\$ 47.10	\$ 5.90	0.13%	0.00%	0.00%	4.87%	0.00%	1,504	\$ 49.46	\$	6.20
Outpatient - ER	\$ 574,069	1,613	1,088	\$ 355.90	\$ 32.28	0.12%	0.00%	0.00%	-3.60%	0.00%	1,088	\$ 343.50	\$	31.16
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 945,642	2,033	1,372	\$ 465.15	\$ 53.18	0.12%	0.00%	0.00%	0.00%	0.00%	1,372	\$ 465.60	\$	53.24
Pharmacy	\$ 1,200,537	22,704	15,321	\$ 52.88	\$ 67.51	0.00%	0.00%	-0.50%	0.00%	0.00%	15,321	\$ 52.61	\$	67.17
Physician - Anesthesia	\$ 20,494	5,765	3,890	\$ 3.55	\$ 1.15	0.09%	0.00%	0.00%	0.00%	0.00%	3,890	\$ 3.56	\$	1.15
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 691,907	18,393	12,412	\$ 37.62	\$ 38.91	0.09%	2.44%	0.00%	0.00%	0.00%	12,411	\$ 38.57	\$	39.89
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 401,358	4,260	2,875	\$ 94.22	\$ 22.57	0.09%	0.00%	0.00%	1.64%	0.00%	2,875	\$ 95.85	\$	22.96
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 169,413	1,019	688	\$ 166.25	\$ 9.53	0.09%	0.00%	0.00%	0.00%	0.00%	688	\$ 166.42	\$	9.54
Physician - Vision	\$ 26,602	180	121	\$ 147.79	\$ 1.50	0.04%	0.00%	0.00%	0.00%	0.00%	122	\$ 147.72	\$	1.50
Transportation/Emergency	\$ 32,518	171	115	\$ 190.17	\$ 1.83	0.14%	0.00%	0.00%	0.00%	0.00%	116	\$ 190.17	\$	1.83
Transportation/Non-emergency	\$ 56,433	462	312	\$ 122.15	\$ 3.17	0.05%	0.00%	0.00%	0.00%	0.00%	312	\$ 122.30	\$	3.17
Gross Medical Total	\$ 6,065,160	64,499			\$ 341.07	0.38%	0.28%	-0.10%	-0.34%	0.00%			\$	341.81



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 21 to 44 Male
Member Months:	18,416
Base Year	CY 2017

			Raw Base Data						Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Co	st	-	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 190,814	22,214	14,475	\$ 8.59	\$ 10.36	0.27%	0.00%	0.00%	0.00%	0.00%	14,475	\$	8.61	\$	10.39
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 580,915	4,407	2,872	\$ 131.82	\$ 31.54	0.27%	0.00%	0.00%	0.00%	0.00%	2,872	\$ 13	2.18	\$	31.63
DME/Supplies	\$ 62,673	293	191	\$ 213.90	\$ 3.40	1.25%	0.00%	0.00%	0.00%	0.00%	191	\$ 21	6.83	\$	3.45
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 19,016	361	235	\$ 52.68	\$ 1.03	0.73%	0.00%	0.00%	0.00%	0.00%	235	\$ 5	3.11	\$	1.04
Home Health Services	\$ 16,414	71	46	\$ 231.18	\$ 0.89	1.25%	0.00%	0.00%	0.00%	0.00%	46	\$ 23	4.44	\$	0.90
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 1,178,725	556	362	\$ 2,120.01	\$ 64.01	4.64%	0.00%	0.00%	-0.97%	0.00%	362	\$ 2,19	7.79	\$	66.33
Inpatient - Psych	\$ 137,379	135	88	\$ 1,017.62	\$ 7.46	4.64%	0.00%	0.00%	0.00%	0.00%	88	\$ 1,06	2.79	\$	7.81
Lab/Radiology	\$ 89,227	2,216	1,444	\$ 40.27	\$ 4.85	1.17%	0.00%	0.00%	4.64%	0.00%	1,444	\$ 4	2.63	\$	5.13
Outpatient - ER	\$ 463,081	1,317	858	\$ 351.62	\$ 25.15	1.53%	0.00%	0.00%	-3.60%	0.00%	858	\$ 34	4.10	\$	24.61
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 1,655,449	2,161	1,408	\$ 766.06	\$ 89.89	1.53%	0.00%	0.00%	0.00%	0.00%	1,408	\$ 77	7.76	\$	91.27
Pharmacy	\$ 1,353,616	20,768	13,533	\$ 65.18	\$ 73.50	0.00%	0.00%	-0.46%	0.00%	0.00%	13,533	\$ 6	4.88	\$	73.16
Physician - Anesthesia	\$ 27,010	5,028	3,276	\$ 5.37	\$ 1.47	0.74%	0.00%	0.00%	0.00%	0.00%	3,276	\$	5.41	\$	1.48
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 699,583	16,949	11,044	\$ 41.28	\$ 37.99	0.74%	3.46%	0.00%	0.00%	0.00%	11,044	\$ 4	3.02	\$	39.59
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 473,358	5,783	3,768	\$ 81.85	\$ 25.70	0.74%	0.00%	0.00%	1.13%	0.00%	3,769	\$ 8	3.38	\$	26.19
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ 184,707	1,530	997	\$ 120.72	\$ 10.03	0.74%	0.00%	0.00%	0.00%	0.00%	997	\$ 12	1.59	\$	10.10
Physician - Vision	\$ 24,974	159	104	\$ 157.07	\$ 1.36	0.31%	0.00%	0.00%	0.00%	0.00%	104	\$ 15	7.38	\$	1.36
Transportation/Emergency	\$ 42,858	212	138	\$ 202.16	\$ 2.33	1.25%	0.00%	0.00%	0.00%	0.00%	138	\$ 20	5.03	\$	2.36
Transportation/Non-emergency	\$ 70,774	474	309	\$ 149.31	\$ 3.84	0.44%	0.00%	0.00%	0.00%	0.00%	309	\$ 14	9.99	\$	3.86
Gross Medical Total	\$ 7,270,571	84,634			\$ 394.80	1.50%	0.33%	-0.08%	-0.26%	0.00%				\$	400.65

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 21 to 44 Male
Member Months:	36,199
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 247,001	22,920	7,598	\$ 10.78	\$ 6.82	0.21%	0.00%	0.00%	0.00%	0.00%	7,598	\$ 10.80) \$	6.84
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 962,057	8,338	2,764	\$ 115.38	\$ 26.58	0.17%	0.00%	0.00%	0.00%	0.00%	2,764	\$ 115.57	7 \$	26.62
DME/Supplies	\$ 111,768	594	197	\$ 188.16	\$ 3.09	0.77%	0.00%	0.00%	0.00%	0.00%	197	\$ 189.57	7 \$	3.11
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 32,446	530	176	\$ 61.22	\$ 0.90	0.47%	0.00%	0.00%	0.00%	0.00%	176	\$ 61.53	3 \$	0.90
Home Health Services	\$ 32,271	125	41	\$ 258.16	\$ 0.89	0.71%	0.00%	0.00%	0.00%	0.00%	41	\$ 260.06	3 \$	0.90
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 2,399,308	979	325	\$ 2,450.77	\$ 66.28	3.06%	0.00%	0.00%	-0.97%	0.00%	325	\$ 2,500.65	5 \$	67.65
Inpatient - Psych	\$ 242,328	222	74	\$ 1,091.57	\$ 6.69	3.17%	0.00%	0.00%	0.00%	0.00%	74	\$ 1,123.23	3 \$	6.91
Lab/Radiology	\$ 194,171	4,444	1,473	\$ 43.69	\$ 5.36	0.61%	0.00%	0.00%	4.76%	0.00%	1,473	\$ 46.05	5 \$	5.65
Outpatient - ER	\$ 1,037,150	2,930	971	\$ 353.98	\$ 28.65	0.75%	0.00%	0.00%	-3.60%	0.00%	971	\$ 343.77	7 \$	27.83
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,601,091	4,194	1,390	\$ 620.19	\$ 71.86	1.02%	0.00%	0.00%	0.00%	0.00%	1,391	\$ 626.43	3 \$	72.59
Pharmacy	\$ 2,554,153	43,472	14,411	\$ 58.75	\$ 70.56	0.00%	0.00%	-0.48%	0.00%	0.00%	14,411	\$ 58.47	7 \$	70.22
Physician - Anesthesia	\$ 47,504	10,793	3,578	\$ 4.40	\$ 1.31	0.46%	0.00%	0.00%	0.00%	0.00%	3,578	\$ 4.42	2 \$	1.32
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,391,490	35,342	11,716	\$ 39.37	\$ 38.44	0.42%	2.95%	0.00%	0.00%	0.00%	11,716	\$ 40.70	0 \$	39.74
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 874,716	10,043	3,329	\$ 87.10	\$ 24.16	0.44%	0.00%	0.00%	1.36%	0.00%	3,329	\$ 88.67	7 \$	24.60
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 354,120	2,549	845	\$ 138.92	\$ 9.78	0.43%	0.00%	0.00%	0.00%	0.00%	845	\$ 139.5	1 \$	9.82
Physician - Vision	\$ 51,576	339	112	\$ 152.14	\$ 1.42	0.17%	0.00%	0.00%	0.00%	0.00%	112	\$ 152.25	5 \$	1.43
Transportation/Emergency	\$ 75,376	383	127	\$ 196.81	\$ 2.08	0.77%	0.00%	0.00%	0.00%	0.00%	127	\$ 198.38	3 \$	2.10
Transportation/Non-emergency	\$ 127,208	936	310	\$ 135.91	\$ 3.51	0.27%	0.00%	0.00%	0.00%	0.00%	310	\$ 136.33	3 \$	3.52
Gross Medical Total	\$ 13,335,731	149,133			\$ 368.40	0.99%	0.31%	-0.09%	-0.30%	0.00%			\$	371.74

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	16,197
Base Year	CY 2016

	Raw Base Data								Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 84,210	1,136	842	\$ 74.13	\$ 5.20	0.00%	0.00%	0.00%	0.00%	0.07%	843	\$ 74.05	\$	5.20
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 494,285	4,632	3,432	\$ 106.71	\$ 30.52	0.00%	0.00%	0.00%	0.00%	0.09%	3,436	\$ 106.67	\$	30.55
DME/Supplies	\$ 67,401	509	377	\$ 132.42	\$ 4.16	0.14%	0.00%	0.00%	0.00%	0.03%	377	\$ 132.72	\$	4.17
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 18,002	271	201	\$ 66.43	\$ 1.11	0.09%	0.00%	0.00%	0.00%	0.14%	201	\$ 66.52	\$	1.11
Home Health Services	\$ 15,413	47	35	\$ 327.95	\$ 0.95	0.14%	0.00%	0.00%	0.00%	-0.07%	35	\$ 327.72	\$	0.95
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 2,025,588	752	557	\$ 2,692.35	\$ 125.06	1.53%	0.00%	0.00%	-0.97%	0.14%	558	\$ 2,705.44	\$	125.92
Inpatient - Psych	\$ 57,905	44	33	\$ 1,316.03	\$ 3.58	1.07%	0.00%	0.00%	0.00%	0.10%	32	\$ 1,341.48	\$	3.62
Lab/Radiology	\$ 168,858	3,365	2,493	\$ 50.18	\$ 10.43	0.14%	0.00%	0.00%	2.66%	0.05%	2,494	\$ 51.60	\$	10.72
Outpatient - ER	\$ 504,499	1,277	946	\$ 395.07	\$ 31.15	0.12%	0.00%	0.00%	-3.60%	0.05%	946	\$ 381.32	\$	30.08
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,726,324	4,122	3,054	\$ 418.81	\$ 106.58	0.12%	0.00%	0.00%	0.00%	0.05%	3,055	\$ 419.42	\$	106.76
Pharmacy	\$ 2,983,680	53,808	39,865	\$ 55.45	\$ 184.21	0.00%	0.00%	-0.50%	0.00%	0.05%	39,861	\$ 55.21	\$	183.38
Physician - Anesthesia	\$ 37,226	7,118	5,274	\$ 5.23	\$ 2.30	0.09%	0.00%	0.00%	0.00%	0.08%	5,281	\$ 5.23	\$	2.30
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,250,840	37,569	27,834	\$ 33.29	\$ 77.23	0.09%	1.23%	0.00%	0.00%	0.06%	27,857	\$ 33.73	\$	78.30
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 233,125	11,994	8,886	\$ 19.44	\$ 14.39	0.09%	0.00%	0.00%	2.48%	0.10%	8,893	\$ 19.94	\$	14.78
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 356,827	2,326	1,723	\$ 153.41	\$ 22.03	0.09%	0.00%	0.00%	0.00%	0.01%	1,724	\$ 153.49	\$	22.05
Physician - Vision	\$ 49,005	559	414	\$ 87.67	\$ 3.03	0.07%	0.00%	0.00%	0.00%	-0.26%	413	\$ 87.73	\$	3.02
Transportation/Emergency	\$ 44,347	335	248	\$ 132.38	\$ 2.74	0.14%	0.00%	0.00%	0.00%	0.03%	248	\$ 132.81	\$	2.74
Transportation/Non-emergency	\$ 148,136	3,155	2,337	\$ 46.95	\$ 9.15	0.11%	0.00%	0.00%	0.00%	0.07%	2,339	\$ 47.02	\$	9.16
Gross Medical Total	\$ 10,265,672	133,019			\$ 633.80	0.36%	0.15%	-0.14%	-0.27%	0.07%			\$	634.82



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	17,744
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 194,901	5,594	3,783	\$ 34.84	\$ 10.98	0.27%	0.00%	0.00%	0.00%	0.07%	3,788	\$ 34.	92 \$	11.02	
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 549,231	4,525	3,060	\$ 121.38	\$ 30.95	0.27%	0.00%	0.00%	0.00%	0.09%	3,064	\$ 121.	68 \$	31.07	
DME/Supplies	\$ 80,751	665	450	\$ 121.43	\$ 4.55	1.25%	0.00%	0.00%	0.00%	0.03%	450	\$ 122.	93 \$	4.61	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 10,022	173	117	\$ 57.93	\$ 0.56	0.73%	0.00%	0.00%	0.00%	0.14%	117	\$ 58.3	34 \$	0.57	
Home Health Services	\$ 54,378	96	65	\$ 566.44	\$ 3.06	1.25%	0.00%	0.00%	0.00%	-0.07%	65	\$ 571.	94 \$	3.10	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 1,803,573	691	467	\$ 2,611.89	\$ 101.64	4.64%	0.00%	0.00%	-0.97%	0.13%	468	\$ 2,706.2	27 \$	105.48	
Inpatient - Psych	\$ 72,575	90	61	\$ 806.39	\$ 4.09	4.64%	0.00%	0.00%	0.00%	0.13%	61	\$ 843.	33 \$	4.29	
Lab/Radiology	\$ 185,473	3,605	2,438	\$ 51.45	\$ 10.45	1.21%	0.00%	0.00%	2.11%	0.05%	2,439	\$ 53.	18 \$	10.81	
Outpatient - ER	\$ 438,715	1,150	778	\$ 381.49	\$ 24.72	1.53%	0.00%	0.00%	-3.60%	0.05%	778	\$ 373.	37 \$	24.21	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 2,156,470	4,415	2,986	\$ 488.44	\$ 121.53	1.53%	0.00%	0.00%	0.00%	0.05%	2,987	\$ 495.	98 \$	123.46	
Pharmacy	\$ 3,631,909	57,288	38,743	\$ 63.40	\$ 204.68	0.00%	0.00%	-0.46%	0.00%	0.05%	38,738	\$ 63.	14 \$	203.84	
Physician - Anesthesia	\$ 46,915	7,858	5,314	\$ 5.97	\$ 2.64	0.74%	0.00%	0.00%	0.00%	0.08%	5,321	\$ 6.	01 \$	2.67	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 1,360,727	51,794	35,028	\$ 26.27	\$ 76.69	0.74%	1.71%	0.00%	0.00%	0.06%	35,057	\$ 26.	91 \$	78.62	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 177,612	12,120	8,197	\$ 14.65	\$ 10.01	0.74%	0.00%	0.00%	2.85%	0.10%	8,203	\$ 15.	19 \$	10.38	
Physician - Psych	\$ 9,375	66	45	\$ 142.04	\$ 0.53	0.74%	0.00%	0.00%	0.00%	0.14%	45	\$ 142.	24 \$	0.53	
Physician - Specialist	\$ 347,134	2,330	1,576	\$ 148.98	\$ 19.56	0.74%	0.00%	0.00%	0.00%	0.01%	1,576	\$ 150.	02 \$	19.71	
Physician - Vision	\$ 44,346	475	321	\$ 93.36	\$ 2.50	0.50%	0.00%	0.00%	0.00%	-0.24%	320	\$ 93.	90 \$	2.51	
Transportation/Emergency	\$ 40,185	309	209	\$ 130.05	\$ 2.26	1.25%	0.00%	0.00%	0.00%	0.03%	209	\$ 131.	77 \$	2.29	
Transportation/Non-emergency	\$ 146,909	2,796	1,891	\$ 52.54	\$ 8.28	0.88%	0.00%	0.00%	0.00%	0.07%	1,892	\$ 53.	00 \$		
Gross Medical Total	\$ 11,351,200	156,040			\$ 639.72	1.31%	0.20%	-0.15%	-0.22%	0.07%			\$	647.51	



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	33,941
Base Year	CY 2016/2017

			Raw Base Data			Base Adjustments						Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 279,111	6,730	2,379	\$ 41.47	\$ 8.22	0.19%	0.00%	0.00%	0.00%	0.07%	2,383	\$ 41.5	2 \$	8.25		
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Community Behavioral Health	\$ 1,043,516	9,157	3,238	\$ 113.96	\$ 30.75	0.15%	0.00%	0.00%	0.00%	0.09%	3,242	\$ 114.0	9 \$	30.82		
DME/Supplies	\$ 148,151	1,174	415	\$ 126.19	\$ 4.36	0.75%	0.00%	0.00%	0.00%	0.03%	415	\$ 127.1	7 \$	4.40		
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
FQHC/RHC	\$ 28,024	444	157	\$ 63.12	\$ 0.83	0.32%	0.00%	0.00%	0.00%	0.14%	157	\$ 63.3	3 \$	0.83		
Home Health Services	\$ 69,792	143	51	\$ 488.06	\$ 2.06	1.01%	0.00%	0.00%	0.00%	-0.07%	51	\$ 491.7	1 \$	2.08		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Other	\$ 3,829,161	1,443	510	\$ 2,653.84	\$ 112.82	2.99%	0.00%	0.00%	-0.97%	0.14%	511	\$ 2,705.8	4 \$	115.23		
Inpatient - Psych	\$ 130,480	134	47	\$ 973.73	\$ 3.84	3.06%	0.00%	0.00%	0.00%	0.12%	47	\$ 1,005.8	6 \$	3.97		
Lab/Radiology	\$ 354,331	6,970	2,464	\$ 50.84	\$ 10.44	0.70%	0.00%	0.00%	2.37%	0.05%	2,465	\$ 52.4	2 \$	10.77		
Outpatient - ER	\$ 943,215	2,427	858	\$ 388.63	\$ 27.79	0.78%	0.00%	0.00%	-3.60%	0.05%	858	\$ 377.5	5 \$	27.01		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Outpatient - Other	\$ 3,882,794	8,537	3,018	\$ 454.82	\$ 114.40	0.90%	0.00%	0.00%	0.00%	0.05%	3,019	\$ 459.0	2 \$	115.49		
Pharmacy	\$ 6,615,589	111,096	39,279	\$ 59.55	\$ 194.91	0.00%	0.00%	-0.48%	0.00%	0.05%	39,274	\$ 59.3	0 \$	194.07		
Physician - Anesthesia	\$ 84,141	14,976	5,295	\$ 5.62	\$ 2.48	0.45%	0.00%	0.00%	0.00%	0.08%	5,302	\$ 5.6	4 \$	2.49		
Physician - Dental	\$ -	-		\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$			
Physician - Evaluation & Management	\$ 2,611,567	89,363	31,595	\$ 29.22	\$ 76.94	0.43%	1.48%	0.00%	0.00%	0.06%	31,621	\$ 29.7	8 \$	78.47		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Physician - Other	\$ 410,737	24,114	8,526			0.37%	0.00%	0.00%	2.64%	0.10%	8,532		5 \$			
Physician - Psych	\$ 9,375	66	23	\$ 142.04	\$ 0.28	0.74%	0.00%	0.00%	0.00%	0.14%	24	\$ 142.2	4 \$	0.28		
Physician - Specialist	\$ 703,961	4,656	1,646	\$ 151.19	\$ 20.74	0.41%	0.00%	0.00%	0.00%	0.01%	1,647	\$ 151.7	5 \$	20.83		
Physician - Vision	\$ 93,351	1,034	366	\$ 90.28	\$ 2.75	0.27%	0.00%	0.00%	0.00%	-0.25%	365	\$ 90.5	6 \$	2.75		
Transportation/Emergency	\$ 84,532	644	228			0.67%	0.00%	0.00%	0.00%	0.03%	227	\$ 132.3	1 \$			
Transportation/Non-emergency	\$ 295,045	5,951	2,104	\$ 49.58	\$ 8.69	0.49%	0.00%	0.00%	0.00%	0.07%	2,105	\$ 49.8	3 \$			
Gross Medical Total	\$ 21,616,873	289,059			\$ 636.90	0.86%	0.18%	-0.14%	-0.24%	0.07%			\$	641.45		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	270,553
Base Year	CY 2016

			Raw Base Data			Base Adjustments						Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Un	nit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,030,414	13,524	600	\$ 76.19	\$ 3.81	0.00%	0.00%	0.00%	0.00%	28.65%	856	\$	68.66	\$	4.90	
Case Management Services	\$ 23,429	2,869	127	\$ 8.17	\$ 0.09	0.00%	0.00%	0.00%	0.00%	109.11%	285	\$	7.61	\$	0.18	
Community Behavioral Health	\$ 10,553,959	155,162	6,882	\$ 68.02	\$ 39.01	0.00%	0.00%	0.00%	0.00%	-10.02%	4,649	\$	90.60	\$	35.10	
DME/Supplies	\$ 585,330	3,592	159	\$ 162.95	\$ 2.16	0.14%	0.00%	0.00%	0.00%	10.72%	172	\$	167.48	\$	2.40	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
FQHC/RHC	\$ 197,377	3,233	143	\$ 61.05	\$ 0.73	0.09%	0.00%	0.00%	0.00%	32.35%	177	\$	65.37	\$	0.97	
Home Health Services	\$ 101,392	275	12	\$ 368.70	\$ 0.37	0.14%	0.00%	0.00%	0.00%	10.08%	14	\$	355.52	\$	0.41	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
Inpatient - Newborn	\$ 5,424	9	0	\$ 602.63	\$ 0.02	1.53%	0.00%	0.00%	0.00%	226.99%	1	\$	578.27	\$	0.07	
Inpatient - Other	\$ 11,442,821	5,195	230	\$ 2,202.63	\$ 42.29	1.53%	0.00%	0.00%	-0.97%	25.77%	353	\$	1,819.35	\$	53.48	
Inpatient - Psych	\$ 1,636,172	1,613	72	\$ 1,014.37	\$ 6.05	1.32%	0.00%	0.00%	0.00%	13.93%	83	\$	1,010.78	\$	6.98	
Lab/Radiology	\$ 2,929,037	53,276	2,363	\$ 54.98	\$ 10.83	0.14%	0.00%	0.00%	2.45%	49.16%	3,120	\$	63.71	\$	16.57	
Outpatient - ER	\$ 8,058,776	23,924	1,061	\$ 336.85	\$ 29.79	0.12%	0.00%	0.00%	-3.60%	36.46%	1,448	\$	325.21	\$	39.23	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
Outpatient - Other	\$ 12,653,467	36,923	1,638	\$ 342.70	\$ 46.77	0.12%	0.00%	0.00%	0.00%	1.49%	1,836	\$	310.63	\$	47.52	
Pharmacy	\$ 20,037,032	370,007	16,411	\$ 54.15	\$ 74.06	0.00%	0.00%	-0.50%	0.00%	1.88%	17,056	\$	52.82	\$	75.08	
Physician - Anesthesia	\$ 747,857	127,088	5,637	\$ 5.88	\$ 2.76	0.09%	0.00%	0.00%	0.00%	70.90%	9,312	\$	6.09	\$	4.73	
Physician - Dental	\$ 1,771	7	0	\$ 253.05	\$ 0.01	0.09%	0.00%	0.00%	0.00%	-5.06%	0	\$	336.36	\$	0.01	
Physician - Evaluation & Management	\$ 12,640,597	494,173	21,918	\$ 25.58	\$ 46.72	0.09%	2.03%	0.00%	0.00%	13.06%	24,999	\$	25.89	\$	53.94	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
Physician - Other	\$ 2,304,556	234,817	10,415	\$ 9.81	\$ 8.52	0.09%	0.00%	0.00%	4.01%	0.43%	8,458	\$	12.64	\$	8.91	
Physician - Psych	\$ 4,786	23	1	\$ 208.10	\$ 0.02	0.09%	0.00%	0.00%	0.00%	-3.11%	1	\$	244.09	\$	0.02	
Physician - Specialist	\$ 2,455,564	37,585	1,667	\$ 65.33	\$ 9.08	0.09%	0.00%	0.00%	0.00%	7.44%	2,654	\$	44.13	\$	9.76	
Physician - Vision	\$ 510,770	4,281	190	\$ 119.31	\$ 1.89	0.04%	0.00%	0.00%	0.00%	-6.19%	162	\$	131.08	\$	1.77	
Transportation/Emergency	\$ 557,886	3,574	159	\$ 156.10	\$ 2.06	0.14%	0.00%	0.00%	0.00%	70.87%	280	\$	151.19	\$	3.53	
Transportation/Non-emergency	\$ 1,172,757	14,930	662	\$ 78.55	\$ 4.33	0.07%	0.00%	0.00%	0.00%	15.86%	872	\$	69.17	\$	5.03	
Gross Medical Total	\$ 89,651,173	1,586,080			\$ 331.36	0.27%	0.29%	-0.11%	-0.27%	11.63%				\$	370.57	



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	285,319
Base Year	CY 2017

			Raw Base Data			Base Adjustments						Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Co	t	F	РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,547,927	163,832	6,890	\$ 15.55	\$ 8.93	0.27%	0.00%	0.00%	0.00%	17.81%	7,407	\$ 1	7.09	\$	10.55	
Case Management Services	\$ 33,409	5,151	217	\$ 6.49	\$ 0.12	0.27%	0.00%	0.00%	0.00%	91.20%	388	\$	6.94	\$	0.22	
Community Behavioral Health	\$ 13,260,878	163,913	6,894	\$ 80.90	\$ 46.48	0.27%	0.00%	0.00%	0.00%	-10.77%	4,529	\$ 11	0.17	\$	41.59	
DME/Supplies	\$ 596,713	4,099	172	\$ 145.58	\$ 2.09	1.25%	0.00%	0.00%	0.00%	4.38%	184	\$ 14	4.02	\$	2.21	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
FQHC/RHC	\$ 158,234	3,197	134	\$ 49.49	\$ 0.55	0.73%	0.00%	0.00%	0.00%	32.46%	171	\$ 5	1.86	\$	0.74	
Home Health Services	\$ 315,431	539	23	\$ 585.22	\$ 1.11	1.25%	0.00%	0.00%	0.00%	1.99%	27	\$ 50	1.35	\$	1.14	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
Inpatient - Newborn	\$ 29,937	50	2	\$ 598.73	\$ 0.10	4.64%	0.00%	0.00%	0.00%	0.00%	2	\$ 62	2.53	\$	0.11	
Inpatient - Other	\$ 10,843,553	5,096	214	\$ 2,127.82	\$ 38.01	4.64%	0.00%	0.00%	-0.97%	23.57%	308	\$ 1,89	7.41	\$	48.67	
Inpatient - Psych	\$ 1,842,298	2,002	84	\$ 920.23	\$ 6.46	4.64%	0.00%	0.00%	0.00%	21.81%	103	\$ 95	7.34	\$	8.23	
Lab/Radiology	\$ 3,005,975	55,062	2,316	\$ 54.59	\$ 10.54	1.20%	0.00%	0.00%	2.19%	50.51%	3,082	\$ 6	3.86	\$	16.40	
Outpatient - ER	\$ 7,371,674	20,807	875	\$ 354.29	\$ 25.84	1.53%	0.00%	0.00%	-3.60%	36.36%	1,185	\$ 34	9.18	\$	34.48	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
Outpatient - Other	\$ 15,215,413	39,374	1,656	\$ 386.43	\$ 53.33	1.53%	0.00%	0.00%	0.00%	1.43%	1,857	\$ 35	4.86	\$	54.92	
Pharmacy	\$ 22,491,364	378,221	15,907	\$ 59.47	\$ 78.83	0.00%	0.00%	-0.47%	0.00%	1.45%	16,529	\$ 5	7.78	\$	79.59	
Physician - Anesthesia	\$ 847,350	138,155	5,811	\$ 6.13	\$ 2.97	0.73%	0.00%	0.00%	0.00%	74.09%	10,113	\$	6.18	\$	5.21	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
Physician - Evaluation & Management	\$ 13,134,129	474,925	19,974	\$ 27.66	\$ 46.03	0.74%	2.85%	0.00%	0.00%	12.86%	22,294	\$ 2	8.97	\$	53.83	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-	
Physician - Other	\$ 2,309,678	179,550	7,552	\$ 12.86	\$ 8.10	0.74%	0.00%	0.00%	3.69%	2.39%	7,727	\$ 1	3.44	\$	8.66	
Physician - Psych	\$ 27,730	214	9	\$ 129.58	\$ 0.10	0.74%	0.00%	0.00%	0.00%	-3.43%	9	\$ 13	3.24	\$	0.09	
Physician - Specialist	\$ 2,377,789	46,996	1,977	\$ 50.60	\$ 8.33	0.74%	0.00%	0.00%	0.00%	7.09%	3,067	\$ 3	5.18	\$	8.99	
Physician - Vision	\$ 482,615	3,546	149	\$ 136.10	\$ 1.69	0.32%	0.00%	0.00%	0.00%	-5.30%	130	\$ 14	8.87	\$	1.61	
Transportation/Emergency	\$ 598,875	4,090	172	\$ 146.42	\$ 2.10	1.25%	0.00%	0.00%	0.00%	55.78%	267	\$ 14	9.03	\$	3.31	
Transportation/Non-emergency	\$ 1,230,288	11,769	495	\$ 104.54	\$ 4.31	0.52%	0.00%	0.00%	0.00%	12.17%	630	\$ 9	2.67	\$	4.86	
Gross Medical Total	\$ 98,721,259	1,700,588			\$ 346.00	1.20%	0.38%	-0.11%	-0.23%	10.02%				\$	385.41	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Charlottesville/Western
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	555,872
Base Year	CY 2016/2017

			Raw Base Data			Base Adjustments						Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ		
Addiction and Recovery Treatment Services (ARTS)	\$ 3,578,340	177,356	3,829	\$ 20.18	\$ 6.4	0.20%	0.00%	0.00%	0.00%	20.92%	4,219	\$ 22.19	\$	7.80		
Case Management Services	\$ 56,837	8,020	173	\$ 7.09	\$ 0.1	0.16%	0.00%	0.00%	0.00%	98.57%	338	\$ 7.22	\$	0.20		
Community Behavioral Health	\$ 23,814,838	319,075	6,888	\$ 74.64	\$ 42.8	0.15%	0.00%	0.00%	0.00%	-10.44%	4,588	\$ 100.52	\$	38.43		
DME/Supplies	\$ 1,182,043	7,691	166	\$ 153.69	\$ 2.13	0.70%	0.00%	0.00%	0.00%	7.50%	178	\$ 155.03	\$	2.30		
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
FQHC/RHC	\$ 355,610	6,430	139	\$ 55.30	\$ 0.6	0.38%	0.00%	0.00%	0.00%	32.40%	174	\$ 58.55	\$	0.85		
Home Health Services	\$ 416,823	814	18	\$ 512.07	\$ 0.7	0.98%	0.00%	0.00%	0.00%	3.95%	21	\$ 453.80	\$	0.79		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Newborn	\$ 35,360	59	1	\$ 599.33	\$ 0.0	4.16%	0.00%	0.00%	0.00%	33.94%	2	\$ 605.61	\$	0.09		
Inpatient - Other	\$ 22,286,375	10,291	222	\$ 2,165.59	\$ 40.0	3.04%	0.00%	0.00%	-0.97%	24.68%	330	\$ 1,856.75	\$	51.01		
Inpatient - Psych	\$ 3,478,471	3,615	78	\$ 962.23	\$ 6.2	3.08%	0.00%	0.00%	0.00%	18.17%	93	\$ 980.45	\$	7.62		
Lab/Radiology	\$ 5,935,012	108,338	2,339	\$ 54.78	\$ 10.6	0.68%	0.00%	0.00%	2.32%	49.85%	3,101	\$ 63.79	\$	16.48		
Outpatient - ER	\$ 15,430,449	44,731	966	\$ 344.96	\$ 27.7	0.80%	0.00%	0.00%	-3.60%	36.41%	1,313	\$ 336.32	\$	36.79		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Outpatient - Other	\$ 27,868,880	76,297	1,647	\$ 365.27	\$ 50.14	0.89%	0.00%	0.00%	0.00%	1.46%	1,847	\$ 333.46	\$	51.32		
Pharmacy	\$ 42,528,395	748,228	16,153	\$ 56.84	\$ 76.5	0.00%	0.00%	-0.48%	0.00%	1.65%	16,786	\$ 55.33	\$	77.39		
Physician - Anesthesia	\$ 1,595,207	265,243	5,726	\$ 6.01	\$ 2.8	0.43%	0.00%	0.00%	0.00%	72.60%	9,723	\$ 6.14	\$	4.97		
Physician - Dental	\$ 1,771	7	0	\$ 253.05	\$ 0.0	0.09%	0.00%	0.00%	0.00%	-5.06%	0	\$ 336.36	\$	0.00		
Physician - Evaluation & Management	\$ 25,774,726	969,098	20,921	\$ 26.60	\$ 46.3	0.42%	2.45%	0.00%	0.00%	12.95%	23,611	\$ 27.39	\$	53.88		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Physician - Other	\$ 4,614,234	414,367	8,945	\$ 11.14	\$ 8.3	0.41%	0.00%	0.00%	3.85%	1.41%	8,083	\$ 13.03	\$	8.78		
Physician - Psych	\$ 32,517	237	5	\$ 137.20	\$ 0.0	0.64%	0.00%	0.00%	0.00%	-3.38%	5	\$ 142.75	\$	0.06		
Physician - Specialist	\$ 4,833,353	84,581	1,826	\$ 57.14	\$ 8.7	0.41%	0.00%	0.00%	0.00%	7.27%	2,866	\$ 39.22	\$	9.37		
Physician - Vision	\$ 993,385	7,827	169	\$ 126.92	\$ 1.79	0.18%	0.00%	0.00%	0.00%	-5.76%	145	\$ 139.21	\$	1.69		
Transportation/Emergency	\$ 1,156,760	7,664	165	\$ 150.93	\$ 2.0	0.72%	0.00%	0.00%	0.00%	63.01%	273	\$ 150.11	\$	3.42		
Transportation/Non-emergency	\$ 2,403,045	26,699	576	\$ 90.01	\$ 4.3	0.30%	0.00%	0.00%	0.00%	13.97%	747	\$ 79.33	\$	4.94		
Gross Medical Total	\$ 188,372,431	3,286,668		•	\$ 338.8	0.76%	0.33%	-0.11%	-0.24%	10.78%		•	\$	378.19		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Under 1
Member Months:	130,016
Base Year	CY 2016

	Raw Base Data						Base Ad	justments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 36,899	147	14	\$ 251.0	2 \$ 0.2	0.00%	0.00%	0.00%	0.00%	14	\$ 251.02	\$ 0.28	
Case Management Services	\$ 306,525	17,004	1,569	\$ 18.0	3 \$ 2.3	0.00%	0.00%	0.00%	0.00%	1,569	\$ 18.03	\$ 2.36	
Community Behavioral Health	\$ 20,461	86	8	\$ 237.9	2 \$ 0.1	0.00%	0.00%	0.00%	0.00%	8	\$ 237.92	\$ 0.16	
DME/Supplies	\$ 366,763	3,412	315	\$ 107.4	9 \$ 2.8	0.14%	0.00%	0.00%	0.00%	315	\$ 107.49	\$ 2.82	
Early Intervention Services	\$ 527,038	11,744	1,084	\$ 44.8	3 \$ 4.0	0.00%	0.00%	0.00%	0.00%	1,084	\$ 44.88	\$ 4.05	
FQHC/RHC	\$ 77,402	2,201	203	\$ 35.1	7 \$ 0.6	0.09%	0.00%	0.00%	0.00%	203	\$ 35.17	\$ 0.60	
Home Health Services	\$ 1,115,442	1,126	104	\$ 990.6	2 \$ 8.5	0.14%	0.00%	0.00%	0.00%	104	\$ 990.62	\$ 8.59	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 5,580,435	4,167	385	\$ 1,339.2	\$ 42.9	1.53%	0.00%	0.00%	0.00%	390	\$ 1,339.21	\$ 43.58	
Inpatient - Other	\$ 26,035,392	19,106	1,763	\$ 1,362.6	3 \$ 200.2	1.53%	0.00%	0.00%	-0.97%	1,790	\$ 1,349.53	\$ 201.34	
Inpatient - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Lab/Radiology	\$ 505,991	23,451	2,164	\$ 21.5	3.8	0.12%	0.00%	0.00%	3.76%	2,167	\$ 22.38	\$ 4.04	
Outpatient - ER	\$ 2,137,304	11,402	1,052	\$ 187.4	5 \$ 16.4	0.12%	0.00%	0.00%	-3.60%	1,054	\$ 180.69	\$ 15.87	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 1,464,726	4,736	437	\$ 309.2	7 \$ 11.2	0.12%	0.00%	0.00%	0.00%	438	\$ 309.28	\$ 11.28	
Pharmacy	\$ 2,198,425	48,923	4,515	\$ 44.9	\$ 16.9	0.00%	0.00%	-0.45%	0.00%	4,515	\$ 44.74	\$ 16.83	
Physician - Anesthesia	\$ 102,001	43,041	3,973	\$ 2.3	7 \$ 0.7	0.09%	0.00%	0.00%	0.00%	3,976	\$ 2.37	\$ 0.79	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 13,800,562	233,842	21,583	\$ 59.0	2 \$ 106.1	0.09%	0.90%	0.00%	0.00%	21,602	\$ 59.55	\$ 107.19	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 2,810,291	140,036	12,925	\$ 20.0	7 \$ 21.6	0.09%	0.00%	0.00%	0.87%	12,937	\$ 20.24	\$ 21.82	
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Specialist	\$ 684,335	3,953	365	\$ 173.1	2 \$ 5.2	0.09%	0.00%	0.00%	0.00%	365	\$ 173.12	\$ 5.27	
Physician - Vision	\$ 188,305	831	77	\$ 226.6) \$ 1.4	0.04%	0.00%	0.00%	0.00%	77	\$ 226.48	\$ 1.45	
Transportation/Emergency	\$ 172,261	598	55	\$ 288.0	5 \$ 1.3	0.14%	0.00%	0.00%	0.00%	55	\$ 288.06	\$ 1.33	
Transportation/Non-emergency	\$ 1,001,248	236	22	\$ 4,242.5	3 \$ 7.7	0.00%	0.00%	0.00%	0.00%	22	\$ 4,236.71	\$ 7.70	
Gross Medical Total	\$ 59,131,808	570,042			\$ 454.8	0.86%	0.21%	-0.02%	-0.48%			\$ 457.35	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Under 1
Member Months:	129,587
Base Year	CY 2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cos		PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,848	85	8	\$ 33	50 \$	0.02	0.27%	0.00%	0.00%	0.00%	8	\$ 33.50	\$ 0.02	
Case Management Services	\$ 319,648	15,544	1,439	\$ 20	56 \$	2.47	0.27%	0.00%	0.00%	0.00%	1,443	\$ 20.56	\$ 2.47	
Community Behavioral Health	\$ 684	7	1	\$ 97	70 \$	0.01	0.27%	0.00%	0.00%	0.00%	1	\$ 97.70	\$ 0.01	
DME/Supplies	\$ 366,822	3,337	309	\$ 109	93 \$	2.83	1.25%	0.00%	0.00%	0.00%	313	\$ 109.93	\$ 2.87	
Early Intervention Services	\$ 592,808	13,203	1,223	\$ 44	90 \$	4.57	0.27%	0.00%	0.00%	0.00%	1,226	\$ 44.90	\$ 4.59	
FQHC/RHC	\$ 88,264	2,362	219	\$ 37	37 \$	0.68	0.73%	0.00%	0.00%	0.00%	220	\$ 37.37	\$ 0.69	
Home Health Services	\$ 1,271,301	1,015	94	\$ 1,252	51 \$	9.81	1.25%	0.00%	0.00%	0.00%	95	\$ 1,252.52	\$ 9.93	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 5,248,993	4,328	401	\$ 1,212	80 \$	40.51	4.64%	0.00%	0.00%	0.00%	419	\$ 1,212.85	\$ 42.39	
Inpatient - Other	\$ 20,870,952	17,844	1,652	\$ 1,169	63 \$	161.06	4.65%	0.00%	0.00%	-0.97%	1,729	\$ 1,158.46	\$ 166.92	
Inpatient - Psych	\$ -	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Lab/Radiology	\$ 535,092	24,202	2,241	\$ 22	11 \$	4.13	1.04%	0.00%	0.00%	3.43%	2,269	\$ 22.82	\$ 4.32	
Outpatient - ER	\$ 2,052,547	10,725	993	\$ 191	38 \$	15.84	1.54%	0.00%	0.00%	-3.60%	1,008	\$ 184.49	\$ 15.50	
Outpatient - Maternity	\$ -	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 1,746,857	4,901	454	\$ 356	43 \$	13.48	1.53%	0.00%	0.00%	0.00%	461	\$ 356.43	\$ 13.69	
Pharmacy	\$ 2,381,306	46,083	4,267	\$ 51	67 \$	18.38	0.00%	0.00%	-0.77%	0.00%	4,267	\$ 51.28	\$ 18.24	
Physician - Anesthesia	\$ 105,543	52,870	4,896	\$ 2	00 \$	0.81	0.74%	0.00%	0.00%	0.00%	4,932	\$ 2.00	\$ 0.82	
Physician - Dental	\$ -	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 13,503,043	223,455	20,692	\$ 60	43 \$	104.20	0.74%	1.26%	0.00%	0.00%	20,844	\$ 61.19	\$ 106.29	
Physician - Maternity	\$ -	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 3,249,066	164,054	15,192	\$ 19	80 \$	25.07	0.74%	0.00%	0.00%	0.73%	15,303	\$ 19.95	\$ 25.44	
Physician - Psych	\$ 21	1	0	\$ 21	24 \$	0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 21.24	\$ 0.00	
Physician - Specialist	\$ 707,625	3,891	360	\$ 181	86 \$	5.46	0.74%	0.00%	0.00%	0.00%	363	\$ 181.87	\$ 5.50	
Physician - Vision	\$ 186,617	828	77	\$ 225	38 \$	1.44	0.26%	0.00%	0.00%	0.00%	77	\$ 224.32	\$ 1.44	
Transportation/Emergency	\$ 162,696	544	50	\$ 299	07 \$	1.26	1.25%	0.00%	0.00%	0.00%	51	\$ 299.08	\$ 1.27	
Transportation/Non-emergency	\$ 985,543	146	14	\$ 6,750	29 \$	7.61	0.01%	0.00%	0.00%	0.00%	14	\$ 6,667.59	\$ 7.61	
Gross Medical Total	\$ 54,378,275	589,425			\$	419.63	2.64%	0.31%	-0.03%	-0.44%			\$ 429.99	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Under 1
Member Months:	259,603
Base Year	CY 2016/2017

	Raw Base Data							Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	F	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 39,747	232	11	\$ 1	171.32	\$ 0.15	0.02%	0.00%	0.00%	0.00%	11	\$ 171.19	\$	0.15	
Case Management Services	\$ 626,173	32,548	1,504	\$	19.24	\$ 2.41	0.14%	0.00%	0.00%	0.00%	1,506	\$ 19.24	\$	2.42	
Community Behavioral Health	\$ 21,145	93	4	\$ 2	227.37	\$ 0.08	0.01%	0.00%	0.00%	0.00%	4	\$ 227.34	\$	0.08	
DME/Supplies	\$ 733,585	6,749	312	\$ 1	108.70	\$ 2.83	0.70%	0.00%	0.00%	0.00%	314	\$ 108.70	\$	2.85	
Early Intervention Services	\$ 1,119,846	24,947	1,153	\$	44.89	\$ 4.31	0.15%	0.00%	0.00%	0.00%	1,155	\$ 44.89	\$	4.32	
FQHC/RHC	\$ 165,666	4,563	211	\$	36.31	\$ 0.64	0.43%	0.00%	0.00%	0.00%	212	\$ 36.31	\$	0.64	
Home Health Services	\$ 2,386,743	2,141	99	\$ 1,1	114.78	\$ 9.19	0.73%	0.00%	0.00%	0.00%	100	\$ 1,115.50	\$	9.26	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 10,829,428	8,495	393	\$ 1,2	274.80	\$ 41.72	3.04%	0.00%	0.00%	0.00%	405	\$ 1,273.88	\$	42.98	
Inpatient - Other	\$ 46,906,345	36,950	1,708	\$ 1,2	269.45	\$ 180.68	2.92%	0.00%	0.00%	-0.97%	1,760	\$ 1,255.81	\$	184.16	
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Lab/Radiology	\$ 1,041,083	47,653	2,203	\$	21.85	\$ 4.01	0.59%	0.00%	0.00%	3.59%	2,218	\$ 22.61	\$	4.18	
Outpatient - ER	\$ 4,189,850	22,127	1,023	\$ 1	189.35	\$ 16.14	0.81%	0.00%	0.00%	-3.60%	1,031	\$ 182.55	\$	15.68	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 3,211,582	9,637	445	\$ 3	333.26	\$ 12.37	0.89%	0.00%	0.00%	0.00%	449	\$ 333.42	\$	12.48	
Pharmacy	\$ 4,579,731	95,006	4,392	\$	48.20	\$ 17.64	0.00%	0.00%	-0.61%	0.00%	4,392	\$ 47.91	\$	17.53	
Physician - Anesthesia	\$ 207,544	95,911	4,433	\$	2.16	\$ 0.80	0.42%	0.00%	0.00%	0.00%	4,453	\$ 2.16	\$	0.80	
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 27,303,605	457,297	21,138	\$	59.71	\$ 105.17	0.41%	1.08%	0.00%	0.00%	21,224	\$ 60.35	\$	106.74	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 6,059,357	304,090	14,056	\$	19.93	\$ 23.34	0.44%	0.00%	0.00%	0.80%	14,118	\$ 20.09	\$	23.63	
Physician - Psych	\$ 21	1	0	\$	21.24	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 21.24	\$	0.00	
Physician - Specialist	\$ 1,391,960	7,844	363	\$ 1	177.46	\$ 5.36	0.42%	0.00%	0.00%	0.00%	364	\$ 177.47	\$	5.38	
Physician - Vision	\$ 374,922	1,659	77	\$ 2	225.99	\$ 1.44	0.15%	0.00%	0.00%	0.00%	77	\$ 225.39	\$	1.45	
Transportation/Emergency	\$ 334,958	1,142	53	\$ 2	293.31	\$ 1.29	0.68%	0.00%	0.00%	0.00%	53	\$ 293.34	\$	1.30	
Transportation/Non-emergency	\$ 1,986,791	382	18	\$ 5,2	201.02	\$ 7.65	0.01%	0.00%	0.00%	0.00%	18	\$ 5,172.14	\$	7.65	
Gross Medical Total	\$ 113,510,083	1,159,467				\$ 437.24	1.71%	0.26%	-0.02%	-0.46%			\$	443.70	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Child
Member Months:	1,365,719
Base Year	CY 2016

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	РМРМ		
Addiction and Recovery Treatment Services (ARTS)	\$ 2,501,415	35,801	315	\$	69.87	\$ 1.83	0.00%	0.00%	0.00%	0.00%	315	\$ 69.87	\$ 1.83		
Case Management Services	\$ 705,685	13,738	121	\$	51.37	\$ 0.52	0.00%	0.00%	0.00%	0.00%	121	\$ 51.37	\$ 0.52		
Community Behavioral Health	\$ 26,762,716	453,478	3,985	\$	59.02	\$ 19.60	0.00%	0.00%	0.00%	0.00%	3,985	\$ 59.02	\$ 19.60		
DME/Supplies	\$ 1,737,393	11,155	98	\$ 1	155.75	\$ 1.27	0.14%	0.00%	0.00%	0.00%	98	\$ 155.75	\$ 1.27		
Early Intervention Services	\$ 1,457,925	23,986	211	\$	60.78	\$ 1.07	0.00%	0.00%	0.00%	0.00%	211	\$ 60.78	\$ 1.07		
FQHC/RHC	\$ 202,711	5,346	47	\$	37.92	\$ 0.15	0.09%	0.00%	0.00%	0.00%	47	\$ 37.92	\$ 0.15		
Home Health Services	\$ 2,002,030	1,501	13	\$ 1,3	333.80	\$ 1.47	0.14%	0.00%	0.00%	0.00%	13	\$ 1,333.80	\$ 1.47		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Other	\$ 10,510,790	4,240	37	\$ 2,4	479.00	\$ 7.70	1.53%	0.00%	0.00%	-0.97%	38	\$ 2,455.06	\$ 7.74		
Inpatient - Psych	\$ 3,613,609	4,184	37	\$ 8	863.67	\$ 2.65	1.24%	0.00%	0.00%	0.00%	37	\$ 861.24	\$ 2.68		
Lab/Radiology	\$ 4,206,214	149,422	1,313	\$	28.15	\$ 3.08	0.12%	0.00%	0.00%	2.80%	1,315	\$ 28.93	\$ 3.17		
Outpatient - ER	\$ 13,200,659	56,095	493	\$ 2	235.33	\$ 9.67	0.12%	0.00%	0.00%	-3.60%	493	\$ 226.84	\$ 9.33		
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 12,153,068	26,029	229	\$ 4	466.90	\$ 8.90	0.12%	0.00%	0.00%	0.00%	229	\$ 466.91	\$ 8.91		
Pharmacy	\$ 34,373,517	472,908	4,155	\$	72.69	\$ 25.17	0.00%	0.00%	-0.50%	0.00%	4,155	\$ 72.32	\$ 25.04		
Physician - Anesthesia	\$ 768,000	442,786	3,891	\$	1.73	\$ 0.56	0.09%	0.00%	0.00%	0.00%	3,894	\$ 1.73	\$ 0.56		
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Evaluation & Management	\$ 36,516,323	652,050	5,729	\$	56.00	\$ 26.74	0.09%	3.55%	0.00%	0.00%	5,734	\$ 57.99	\$ 27.71		
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 8,498,615	1,837,637	16,147	\$	4.62	\$ 6.22	0.09%	0.00%	0.00%	1.78%	16,161	\$ 4.71	\$ 6.34		
Physician - Psych	\$ 3,368	45	0	\$	74.85	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 74.86	\$ 0.00		
Physician - Specialist	\$ 3,052,270	18,302	161	\$ 1	166.77	\$ 2.23	0.09%	0.00%	0.00%	0.00%	161	\$ 166.77	\$ 2.24		
Physician - Vision	\$ 3,731,007	35,926	316	\$ 1	103.85	\$ 2.73	0.05%	0.00%	0.00%	0.00%	316	\$ 103.81	\$ 2.73		
Transportation/Emergency	\$ 644,277	3,065	27	\$ 2	210.20	\$ 0.47	0.14%	0.00%	0.00%	0.00%	27	\$ 210.21	\$ 0.47		
Transportation/Non-emergency	\$ 3,399,377	1,237	11	\$ 2,7	748.08	\$ 2.49	0.00%	0.00%	0.00%	0.00%	11	\$ 2,744.30	\$ 2.49		
Gross Medical Total	\$ 170,040,970	4,248,931				\$ 124.51	0.17%	0.76%	-0.10%	-0.18%			\$ 125.32		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Child
Member Months:	1,424,468
Base Year	CY 2017

			Raw Base Data				Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 3,241,505	50,512	426	\$ 64.17	\$ 2.28	0.27%	0.00%	0.00%	0.00%	427	\$ 64.17	\$ 2.28		
Case Management Services	\$ 762,414	16,017	135	\$ 47.60	\$ 0.54	0.27%	0.00%	0.00%	0.00%	135	\$ 47.60	\$ 0.54		
Community Behavioral Health	\$ 28,598,859	448,915	3,782	\$ 63.7	\$ 20.08	0.27%	0.00%	0.00%	0.00%	3,792	\$ 63.71	\$ 20.13		
DME/Supplies	\$ 1,979,340	11,831	100	\$ 167.30	\$ 1.39	1.25%	0.00%	0.00%	0.00%	101	\$ 167.30	\$ 1.41		
Early Intervention Services	\$ 1,569,878	25,560	215	\$ 61.42	\$ 1.10	0.27%	0.00%	0.00%	0.00%	216	\$ 61.42	\$ 1.11		
FQHC/RHC	\$ 275,402	6,914	58	\$ 39.83	\$ 0.19	0.73%	0.00%	0.00%	0.00%	59	\$ 39.83	\$ 0.19		
Home Health Services	\$ 2,686,766	2,117	18	\$ 1,269.14	\$ 1.89	1.25%	0.00%	0.00%	0.00%	18	\$ 1,269.14	\$ 1.91		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 12,660	5	0	\$ 2,531.99	\$ 0.01	4.64%	0.00%	0.00%	0.00%	0	\$ 2,531.99	\$ 0.01		
Inpatient - Other	\$ 17,920,733	5,855	49	\$ 3,060.90	\$ 12.58	4.64%	0.00%	0.00%	-0.97%	52	\$ 3,031.38	\$ 13.04		
Inpatient - Psych	\$ 3,231,310	4,480	38	\$ 721.27	\$ 2.27	4.64%	0.00%	0.00%	0.00%	39	\$ 721.29	\$ 2.37		
Lab/Radiology	\$ 4,673,328	161,576	1,361	\$ 28.92	\$ 3.28	1.06%	0.00%	0.00%	2.59%	1,378	\$ 29.62	\$ 3.40		
Outpatient - ER	\$ 13,508,686	55,491	467	\$ 243.44	\$ 9.48	1.53%	0.00%	0.00%	-3.60%	475	\$ 234.67	\$ 9.28		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 11,246,805	28,726	242	\$ 391.52	\$ 7.90	1.53%	0.00%	0.00%	0.00%	246	\$ 391.52	\$ 8.02		
Pharmacy	\$ 36,393,931	487,537	4,107	\$ 74.65	\$ 25.55	0.00%	0.00%	-0.51%	0.00%	4,107	\$ 74.27	\$ 25.42		
Physician - Anesthesia	\$ 774,491	500,511	4,216	\$ 1.5	\$ 0.54	0.74%	0.00%	0.00%	0.00%	4,247	\$ 1.55	\$ 0.55		
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Evaluation & Management	\$ 38,321,598	657,082	5,535	\$ 58.32	\$ 26.90	0.73%	4.88%	0.00%	0.00%	5,576	\$ 61.17	\$ 28.42		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 10,766,394	2,883,172	24,288	\$ 3.73	\$ 7.56	0.74%	0.00%	0.00%	1.45%	24,467	\$ 3.79	\$ 7.72		
Physician - Psych	\$ 7,272	119	1	\$ 61.1	\$ 0.01	0.74%	0.00%	0.00%	0.00%	1	\$ 61.11	\$ 0.01		
Physician - Specialist	\$ 3,176,984	19,403	163	\$ 163.74	\$ 2.23	0.74%	0.00%	0.00%	0.00%	165	\$ 163.74	\$ 2.25		
Physician - Vision	\$ 3,805,656	32,243	272	\$ 118.03	\$ 2.67	0.41%	0.00%	0.00%	0.00%	274	\$ 117.65	\$ 2.68		
Transportation/Emergency	\$ 624,562	3,110	26	\$ 200.82	\$ 0.44	1.25%	0.00%	0.00%	0.00%	27	\$ 200.83	\$ 0.44		
Transportation/Non-emergency	\$ 3,792,903	2,489	21	\$ 1,523.87	\$ 2.66	0.03%	0.00%	0.00%	0.00%	21	\$ 1,505.46	\$ 2.66		
Gross Medical Total	\$ 187,371,478	5,403,665			\$ 131.54	1.06%	0.99%	-0.10%	-0.21%			\$ 133.84		

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Child
Member Months:	2,790,187
Base Year	CY 2016/2017

	Raw Base Data								Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Ur	nit Cost	PMPM		IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 5,742,920	86,313	371	\$	66.54	\$	2.06	0.16%	0.00%	0.00%	0.00%	372	\$ 66.5	3 \$	2.06
Case Management Services	\$ 1,468,099	29,755	128	\$	49.34	\$	0.53	0.14%	0.00%	0.00%	0.00%	128	\$ 49.3	4 \$	0.53
Community Behavioral Health	\$ 55,361,576	902,393	3,881	\$	61.35	\$ 1	9.84	0.14%	0.00%	0.00%	0.00%	3,886	\$ 61.3	5 \$	19.87
DME/Supplies	\$ 3,716,733	22,986	99	\$	161.70	\$	1.33	0.73%	0.00%	0.00%	0.00%	100	\$ 161.7	3 \$	1.34
Early Intervention Services	\$ 3,027,804	49,546	213	\$	61.11	\$	1.09	0.14%	0.00%	0.00%	0.00%	213	\$ 61.1	1 \$	1.09
FQHC/RHC	\$ 478,113	12,260	53	\$	39.00	\$	0.17	0.46%	0.00%	0.00%	0.00%	53	\$ 39.0) \$	0.17
Home Health Services	\$ 4,688,796	3,618	16	\$	1,295.96	\$	1.68	0.78%	0.00%	0.00%	0.00%	16	\$ 1,295.7	9 \$	1.69
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 12,660	5	0	\$	2,531.99	\$	0.00	4.64%	0.00%	0.00%	0.00%	0	\$ 2,531.9	9 \$	0.00
Inpatient - Other	\$ 28,431,523	10,095	43	\$	2,816.49	\$ 1	0.19	3.49%	0.00%	0.00%	-0.97%	45	\$ 2,793.5	5 \$	10.44
Inpatient - Psych	\$ 6,844,919	8,664	37	\$	790.04	\$	2.45	2.85%	0.00%	0.00%	0.00%	38	\$ 787.8	2 \$	2.52
Lab/Radiology	\$ 8,879,542	310,998	1,338	\$	28.55	\$	3.18	0.62%	0.00%	0.00%	2.68%	1,347	\$ 29.2	9 \$	3.29
Outpatient - ER	\$ 26,709,346	111,586	480	\$	239.36	\$	9.57	0.84%	0.00%	0.00%	-3.60%	484	\$ 230.7	3 \$	9.30
Outpatient - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 23,399,873	54,755	235	\$	427.36	\$	3.39	0.80%	0.00%	0.00%	0.00%	238	\$ 427.0	9 \$	8.45
Pharmacy	\$ 70,767,448	960,445	4,131	\$	73.68	\$ 2	5.36	0.00%	0.00%	-0.51%	0.00%	4,131	\$ 73.3	1 \$	25.23
Physician - Anesthesia	\$ 1,542,492	943,297	4,057	\$	1.64	\$	0.55	0.41%	0.00%	0.00%	0.00%	4,074	\$ 1.6	3 \$	0.56
Physician - Dental	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 74,837,921	1,309,132	5,630	\$	57.17	\$ 2	5.82	0.42%	4.23%	0.00%	0.00%	5,654	\$ 59.5	9 \$	28.08
Physician - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 19,265,009	4,720,809	20,303	\$	4.08	\$	6.90	0.45%	0.00%	0.00%	1.60%	20,401	\$ 4.1	4 \$	7.05
Physician - Psych	\$ 10,640	164	1	\$	64.88	\$	0.00	0.54%	0.00%	0.00%	0.00%	1	\$ 64.8	7 \$	0.00
Physician - Specialist	\$ 6,229,253	37,705	162	\$	165.21	\$	2.23	0.42%	0.00%	0.00%	0.00%	163	\$ 165.2	1 \$	2.24
Physician - Vision	\$ 7,536,662	68,169	293	\$	110.56	\$	2.70	0.23%	0.00%	0.00%	0.00%	294	\$ 110.3	3 \$	2.71
Transportation/Emergency	\$ 1,268,839	6,175	27	\$	205.48	\$	0.45	0.69%	0.00%	0.00%	0.00%	27	\$ 205.4	3 \$	0.46
Transportation/Non-emergency	\$ 7,192,280	3,726	16	\$	1,930.30	\$	2.58	0.02%	0.00%	0.00%	0.00%	16	\$ 1,913.7	1 \$	2.58
Gross Medical Total	\$ 357,412,448	9,652,596				\$ 12	3.10	0.64%	0.88%	-0.10%	-0.19%			\$	129.67

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
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- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Adult
Member Months:	207,752
Base Year	CY 2016

			Raw Base Data					Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost		PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 920,795	32,111	1,855	\$ 28.6	8 \$	4.43	0.00%	0.00%	0.00%	0.00%	1,855	\$ 28.68	\$	4.43
Case Management Services	\$ 10,423	1,732	100	\$ 6.0)2 \$	0.05	0.00%	0.00%	0.00%	0.00%	100	\$ 6.02	\$	0.05
Community Behavioral Health	\$ 3,055,409	40,098	2,316	\$ 76.2	20 \$	14.71	0.00%	0.00%	0.00%	0.00%	2,316	\$ 76.20	\$	14.71
DME/Supplies	\$ 819,303	4,620	267	\$ 177.3	34 \$	3.94	0.14%	0.00%	0.00%	0.00%	267	\$ 177.34	\$	3.95
Early Intervention Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 43,370	2,520	146	\$ 17.2	21 \$	0.21	0.09%	0.00%	0.00%	0.00%	146	\$ 17.21	\$	0.21
Home Health Services	\$ 180,528	500	29	\$ 361.0)6 \$	0.87	0.14%	0.00%	0.00%	0.00%	29	\$ 361.06	\$	0.87
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 10,656	16	1	\$ 666.0)1 \$	0.05	1.53%	0.00%	0.00%	0.00%	1	\$ 666.01	\$	0.05
Inpatient - Other	\$ 10,734,465	5,582	322	\$ 1,923.2	21 \$	51.67	1.53%	0.00%	0.00%	-0.97%	327	\$ 1,904.63	\$	51.95
Inpatient - Psych	\$ 1,530,005	1,391	80	\$ 1,099.9	93 \$	7.36	1.31%	0.00%	0.00%	0.00%	82	\$ 1,097.56	\$	7.46
Lab/Radiology	\$ 5,509,609	82,495	4,765	\$ 66.7	79 \$	26.52	0.14%	0.00%	0.00%	1.34%	4,772	\$ 67.68	\$	26.91
Outpatient - ER	\$ 8,268,406	21,881	1,264	\$ 377.8	88 \$	39.80	0.12%	0.00%	0.00%	-3.60%	1,265	\$ 364.26	\$	38.41
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 8,752,756	15,677	906	\$ 558.3	32 \$	42.13	0.12%	0.00%	0.00%	0.00%	907	\$ 558.32	\$	42.18
Pharmacy	\$ 19,907,076	299,266	17,286	\$ 66.5	52 \$	95.82	0.00%	0.00%	-0.50%	0.00%	17,286	\$ 66.19	\$	95.34
Physician - Anesthesia	\$ 1,146,330	688,840	39,788	\$ 1.6	66 \$	5.52	0.09%	0.00%	0.00%	0.00%	39,824	\$ 1.66	\$	5.52
Physician - Dental	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 9,949,668	167,983	9,703	\$ 59.2	23 \$	47.89	0.09%	1.98%	0.00%	0.00%	9,712	\$ 60.41	\$	48.89
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 3,190,499	626,154	36,167	\$ 5.	0 \$	15.36	0.09%	0.00%	0.00%	2.97%	36,200	\$ 5.25	\$	15.83
Physician - Psych	\$ 7,453	72	4	\$ 103.5	51 \$	0.04	0.09%	0.00%	0.00%	0.00%	4	\$ 103.51	\$	0.04
Physician - Specialist	\$ 2,589,961	12,525	723	\$ 206.7	78 \$	12.47	0.09%	0.00%	0.00%	0.00%	724	\$ 206.78	\$	12.48
Physician - Vision	\$ 517,828	5,379	311	\$ 96.2	27 \$	2.49	0.06%	0.00%	0.00%	0.00%	311	\$ 96.24	\$	2.49
Transportation/Emergency	\$ 399,369	2,163	125	\$ 184.6	64 \$	1.92	0.14%	0.00%	0.00%	0.00%	125	\$ 184.64	\$	1.93
Transportation/Non-emergency	\$ 484,449	485	28	\$ 998.8	36 \$	2.33	0.01%	0.00%	0.00%	0.00%	28	\$ 997.57	\$	2.33
Gross Medical Total	\$ 78,028,358	2,011,489			\$	375.58	0.29%	0.25%	-0.13%	-0.30%			\$	376.03

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Adult
Member Months:	227,094
Base Year	CY 2017

	Raw Base Data								Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Un	nit Cost	PMPM		IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	Pl	MPM
Addiction and Recovery Treatment Services (ARTS)	\$ 2,235,482	144,229	7,621	\$	15.50	\$	9.84	0.27%	0.00%	0.00%	0.00%	7,642	\$ 15.50	\$	9.87
Case Management Services	\$ 14,025	2,468	130	\$	5.68	\$	0.06	0.27%	0.00%	0.00%	0.00%	131	\$ 5.68	\$	0.06
Community Behavioral Health	\$ 3,290,116	32,988	1,743	\$	99.74	\$ 1	4.49	0.27%	0.00%	0.00%	0.00%	1,748	\$ 99.74	\$	14.53
DME/Supplies	\$ 862,639	5,176	274	\$	166.66	\$	3.80	1.25%	0.00%	0.00%	0.00%	277	\$ 166.66	\$	3.85
Early Intervention Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 51,693	3,238	171	\$	15.96	\$	0.23	0.73%	0.00%	0.00%	0.00%	172	\$ 15.96	\$	0.23
Home Health Services	\$ 204,734	586	31	\$	349.37	\$	0.90	1.25%	0.00%	0.00%	0.00%	31	\$ 349.38	\$	0.91
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 10,174,813	4,919	260	\$	2,068.59	\$ 4	4.80	4.64%	0.00%	0.00%	-0.97%	272	\$ 2,048.68	\$	46.43
Inpatient - Psych	\$ 1,344,951	1,616	85	\$	832.27	\$	5.92	4.64%	0.00%	0.00%	0.00%	89	\$ 832.30	\$	6.20
Lab/Radiology	\$ 6,184,532	85,721	4,530	\$	72.15	\$ 2	7.23	1.24%	0.00%	0.00%	1.11%	4,586	\$ 72.94	\$	27.88
Outpatient - ER	\$ 7,698,743	19,290	1,019	\$	399.11	\$ 3	3.90	1.53%	0.00%	0.00%	-3.60%	1,035	\$ 384.72	\$	33.18
Outpatient - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 8,860,403	16,027	847	\$	552.84	\$ 3	9.02	1.53%	0.00%	0.00%	0.00%	860	\$ 552.85	\$	39.61
Pharmacy	\$ 21,425,855	305,170	16,126	\$	70.21	\$ 9	4.35	0.00%	0.00%	-0.46%	0.00%	16,126	\$ 69.89	\$	93.91
Physician - Anesthesia	\$ 990,104	800,115	42,279	\$	1.24	\$	4.36	0.73%	0.00%	0.00%	0.00%	42,590	\$ 1.24	\$	4.39
Physician - Dental	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 10,368,715	176,570	9,330	\$	58.72	\$ 4	5.66	0.74%	2.87%	0.00%	0.00%	9,399	\$ 60.41	\$	47.32
Physician - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 3,287,083	408,701	21,596	\$	8.04	\$ 1	4.47	0.74%	0.00%	0.00%	2.71%	21,755	\$ 8.26	\$	14.98
Physician - Psych	\$ 17,488	108	6	\$	161.93	\$	80.0	0.74%	0.00%	0.00%	0.00%	6	\$ 161.94	\$	0.08
Physician - Specialist	\$ 2,660,714	13,002	687	\$	204.64	\$ 1	1.72	0.74%	0.00%	0.00%	0.00%	692	\$ 204.64	\$	11.80
Physician - Vision	\$ 559,913	5,665	299	\$	98.84	\$	2.47	0.50%	0.00%	0.00%	0.00%	302	\$ 98.61	\$	2.48
Transportation/Emergency	\$ 453,259	2,393	126	\$	189.41	\$	2.00	1.25%	0.00%	0.00%	0.00%	128	\$ 189.41	\$	2.02
Transportation/Non-emergency	\$ 620,879	1,437	76	\$	432.07	\$	2.73	0.11%	0.00%	0.00%	0.00%	77	\$ 427.20	\$	2.74
Gross Medical Total	\$ 81,306,142	2,029,419				\$ 35	8.03	1.27%	0.36%	-0.12%	-0.27%			\$	362.46

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	LIFC Adult
Member Months:	434,846
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Co	st	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 3,156,277	176,340	4,866	\$ 1	7.90	\$ 7.26	0.20%	0.00%	0.00%	0.00%	4,877	\$ 17.89	\$	7.27	
Case Management Services	\$ 24,449	4,200	116	\$	5.82	\$ 0.06	0.16%	0.00%	0.00%	0.00%	116	\$ 5.82	\$	0.06	
Community Behavioral Health	\$ 6,345,525	73,086	2,017	\$ 8	6.82	\$ 14.59	0.14%	0.00%	0.00%	0.00%	2,019	\$ 86.84	\$	14.61	
DME/Supplies	\$ 1,681,942	9,796	270	\$ 17	1.70	\$ 3.87	0.71%	0.00%	0.00%	0.00%	272	\$ 171.67	\$	3.90	
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 95,064	5,758	159	\$ 1	6.51	\$ 0.22	0.44%	0.00%	0.00%	0.00%	160	\$ 16.51	\$	0.22	
Home Health Services	\$ 385,262	1,086	30	\$ 35	4.75	\$ 0.89	0.73%	0.00%	0.00%	0.00%	30	\$ 354.72	\$	0.89	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 10,656	16	0	\$ 66	6.01	\$ 0.02	1.53%	0.00%	0.00%	0.00%	0	\$ 666.01	\$	0.02	
Inpatient - Other	\$ 20,909,278	10,500	290	\$ 1,99	1.31	\$ 48.08	3.04%	0.00%	0.00%	-0.97%	298	\$ 1,973.19	\$	49.07	
Inpatient - Psych	\$ 2,874,956	3,007	83	\$ 95	6.09	\$ 6.61	2.87%	0.00%	0.00%	0.00%	86	\$ 953.02	\$	6.80	
Lab/Radiology	\$ 11,694,141	168,216	4,642	\$ 6	9.52	\$ 26.89	0.72%	0.00%	0.00%	1.22%	4,675	\$ 70.37	\$	27.42	
Outpatient - ER	\$ 15,967,150	41,171	1,136	\$ 38	7.83	\$ 36.72	0.80%	0.00%	0.00%	-3.60%	1,145	\$ 373.92	\$	35.68	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 17,613,158	31,704	875	\$ 55	5.55	\$ 40.50	0.83%	0.00%	0.00%	0.00%	882	\$ 555.53	\$	40.84	
Pharmacy	\$ 41,332,931	604,436	16,680	\$ 6	8.38	\$ 95.05	0.00%	0.00%	-0.48%	0.00%	16,680	\$ 68.06	\$	94.60	
Physician - Anesthesia	\$ 2,136,435	1,488,955	41,089	\$	1.43	\$ 4.91	0.39%	0.00%	0.00%	0.00%	41,269	\$ 1.43	\$	4.93	
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 20,318,383	344,553	9,508	\$ 5	8.97	\$ 46.73	0.42%	2.44%	0.00%	0.00%	9,548	\$ 60.41	\$	48.07	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 6,477,582	1,034,855	28,558	\$	6.26	\$ 14.90	0.42%	0.00%	0.00%	2.84%	28,656	\$ 6.44	\$	15.38	
Physician - Psych	\$ 24,941	180	5	\$ 13	8.56	\$ 0.06	0.55%	0.00%	0.00%	0.00%	5	\$ 138.66	\$	0.06	
Physician - Specialist	\$ 5,250,675	25,527	704	\$ 20	5.69	\$ 12.07	0.42%	0.00%	0.00%	0.00%	707	\$ 205.69	\$	12.13	
Physician - Vision	\$ 1,077,741	11,044	305	\$ 9	7.59	\$ 2.48	0.29%	0.00%	0.00%	0.00%	306	\$ 97.46	\$	2.49	
Transportation/Emergency	\$ 852,628	4,556	126	\$ 18	7.14	\$ 1.96	0.73%	0.00%	0.00%	0.00%	127	\$ 187.16	\$	1.98	
Transportation/Non-emergency	\$ 1,105,328	1,922	53	\$ 57	5.09	\$ 2.54	0.07%	0.00%	0.00%	0.00%	54	\$ 569.94	\$	2.54	
Gross Medical Total	\$ 159,334,500	4,040,908				\$ 366.42	0.79%	0.31%	-0.12%	-0.29%			\$	368.95	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19 to 20 Female
Member Months:	103,447
Base Year	CY 2016

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 534,294	7,680	891	\$ 69.57	\$ 5.16	0.00%	0.00%	0.00%	0.00%	-7.25%	1,334	\$ 43.0	3 \$	4.79
Case Management Services	\$ 4,315	800	93	\$ 5.39	\$ 0.04	0.00%	0.00%	0.00%	0.00%	440.21%	497	\$ 5.4	4 \$	0.23
Community Behavioral Health	\$ 2,705,809	41,662	4,833	\$ 64.95	\$ 26.16	0.00%	0.00%	0.00%	0.00%	-52.87%	1,488	\$ 99.4	4 \$	12.33
DME/Supplies	\$ 121,411	665	77	\$ 182.57	\$ 1.17	0.14%	0.00%	0.00%	0.00%	91.54%	156	\$ 172.7	7 \$	2.25
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 19,812	1,178	137	\$ 16.82	\$ 0.19	0.09%	0.00%	0.00%	0.00%	150.97%	263	\$ 21.9	1 \$	0.48
Home Health Services	\$ 2,870	18	2	\$ 159.42	\$ 0.03	0.14%	0.00%	0.00%	0.00%	91.21%	4	\$ 166.3	3 \$	0.05
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,454,424	864	100	\$ 1,683.51	\$ 14.06	1.53%	0.00%	0.00%	-0.97%	205.60%	411	\$ 1,261.3	3 \$	43.20
Inpatient - Psych	\$ 1,032,776	1,335	155	\$ 773.61	\$ 9.98	1.45%	0.00%	0.00%	0.00%	-54.12%	65	\$ 857.8	2 \$	4.65
Lab/Radiology	\$ 824,440	16,238	1,884	\$ 50.77	\$ 7.97	0.13%	0.00%	0.00%	1.96%	254.88%	4,662	\$ 74.3	3 \$	28.88
Outpatient - ER	\$ 1,815,202	5,598	649	\$ 324.26	\$ 17.55	0.12%	0.00%	0.00%	-3.60%	142.44%	1,424	\$ 346.0	4 \$	41.06
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,268,474	3,115	361	\$ 407.21	\$ 12.26	0.12%	0.00%	0.00%	0.00%	4.96%	597	\$ 258.8	€ \$	12.89
Pharmacy	\$ 3,207,286	51,289	5,950	\$ 62.53	\$ 31.00	0.00%	0.00%	-0.50%	0.00%	-9.03%	6,610	\$ 50.9	5 \$	28.06
Physician - Anesthesia	\$ 162,251	104,608	12,135	\$ 1.55	\$ 1.57	0.09%	0.00%	0.00%	0.00%	478.80%	70,143	\$ 1.5	5 \$	9.09
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 3,035,882	63,772	7,398	\$ 47.61	\$ 29.35	0.09%	3.24%	0.00%	0.00%	51.22%	9,777	\$ 56.2	€ \$	45.86
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 822,233	57,974	6,725	\$ 14.18	\$ 7.95	0.09%	0.00%	0.00%	2.53%	39.51%	8,792	\$ 15.5	3 \$	11.38
Physician - Psych	\$ 1,099	12	1	\$ 91.61	\$ 0.01	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 339,303	1,880	218	\$ 180.48	\$ 3.28	0.09%	0.00%	0.00%	0.00%	44.00%	1,231	\$ 46.0	3 \$	4.73
Physician - Vision	\$ 324,364	3,601	418	\$ 90.08	\$ 3.14	0.06%	0.00%	0.00%	0.00%	-22.38%	257	\$ 113.7	2 \$	2.44
Transportation/Emergency	\$ 127,730	629	73	\$ 203.07	\$ 1.23	0.14%	0.00%	0.00%	0.00%	193.33%	220	\$ 198.2	1 \$	3.63
Transportation/Non-emergency	\$ 259,820	183	21	\$ 1,419.78	\$ 2.51	0.00%	0.00%	0.00%	0.00%	4.92%	48	\$ 661.2	Э \$	2.64
Gross Medical Total	\$ 18,063,795	363,101			\$ 174.62	0.26%	0.54%	-0.09%	-0.24%	47.40%			\$	258.61

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19 to 20 Female
Member Months:	109,806
Base Year	CY 2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 669,749	11,715	1,280	\$ 57.17	\$ 6.	0 0.27%	0.00%	0.00%	0.00%	-7.23%	1,918	\$ 35.50) \$	5.67
Case Management Services	\$ 4,376	869	95	\$ 5.04	\$ 0.	0.27%	0.00%	0.00%	0.00%	439.40%	508	\$ 5.09	9 \$	0.22
Community Behavioral Health	\$ 3,077,824	41,306	4,514	\$ 74.51	\$ 28.	0.27%	0.00%	0.00%	0.00%	-52.72%	1,390	\$ 114.7	5 \$	13.29
DME/Supplies	\$ 164,400	838	92	\$ 196.18	\$ 1.	1.25%	0.00%	0.00%	0.00%	90.55%	186	\$ 186.74	4 \$	2.89
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 30,006	1,094	120	\$ 27.43	\$ 0.	.7 0.73%	0.00%	0.00%	0.00%	150.00%	230	\$ 35.83	3 \$	0.69
Home Health Services	\$ 1,941	18	2	\$ 107.81	\$ 0.	1.28%	0.00%	0.00%	0.00%	91.87%	4	\$ 113.49	€ \$	0.03
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,133,187	518	57	\$ 2,188.78	\$ 10.	4.64%	0.00%	0.00%	-0.97%	199.55%	232	\$ 1,656.40) \$	32.04
Inpatient - Psych	\$ 1,024,573	1,360	149	\$ 753.36	\$ 9.	4.64%	0.00%	0.00%	0.00%	-55.22%	62	\$ 842.17	7 \$	4.37
Lab/Radiology	\$ 912,048	17,165	1,876	\$ 53.13	\$ 8.	1.18%	0.00%	0.00%	1.67%	253.86%	4,642	\$ 78.1	5 \$	30.23
Outpatient - ER	\$ 1,705,107	5,093	557	\$ 334.79	\$ 15.	1.53%	0.00%	0.00%	-3.60%	140.45%	1,220	\$ 359.3	7 \$	36.54
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,299,318	3,292	360	\$ 394.69	\$ 11.	1.53%	0.00%	0.00%	0.00%	4.89%	595	\$ 254.29	€ \$	12.60
Pharmacy	\$ 3,665,396	54,946	6,005	\$ 66.71	\$ 33.	0.00%	0.00%	-0.51%	0.00%	-9.03%	6,671	\$ 54.3	5 \$	30.21
Physician - Anesthesia	\$ 139,306	146,422	16,002	\$ 0.95	\$ 1.	.7 0.73%	0.00%	0.00%	0.00%	475.83%	92,495	\$ 0.9	5 \$	7.36
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 3,143,580	67,096	7,332	\$ 46.85	\$ 28.	0.73%	4.58%	0.00%	0.00%	50.26%	9,691	\$ 56.12	2 \$	45.32
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 897,503	55,071	6,018	\$ 16.30	\$ 8.	7 0.74%	0.00%	0.00%	2.20%	39.41%	7,868	\$ 17.89	€ \$	11.73
Physician - Psych	\$ 1,123	18	2	\$ 62.38	\$ 0.	0.74%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 345,025	1,930	211	\$ 178.77	\$ 3.	4 0.74%	0.00%	0.00%	0.00%	43.74%	1,191	\$ 45.8	5 \$	4.55
Physician - Vision	\$ 349,626	3,289	359	\$ 106.30	\$ 3.	8 0.47%	0.00%	0.00%	0.00%	-22.85%	221	\$ 133.94	1 \$	2.47
Transportation/Emergency	\$ 124,649	616	67	\$ 202.35	\$ 1.	4 1.25%	0.00%	0.00%	0.00%	191.12%	203	\$ 198.2	1 \$	3.35
Transportation/Non-emergency	\$ 295,858	329	36	\$ 899.26	\$ 2.	9 0.04%	0.00%	0.00%	0.00%	5.37%	81	\$ 420.84	1 \$	2.84
Gross Medical Total	\$ 18,984,594	412,985		•	\$ 172.	1.09%	0.76%	-0.10%	-0.20%	40.34%			\$	246.40

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19 to 20 Female
Member Months:	213,253
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,204,043	19,395	1,091	\$ 62.08	\$ 5.65	0.15%	0.00%	0.00%	0.00%	-7.24%	1,635	\$ 38.50	\$	5.25
Case Management Services	\$ 8,691	1,669	94	\$ 5.21	\$ 0.04	0.14%	0.00%	0.00%	0.00%	439.80%	503	\$ 5.26	\$	0.22
Community Behavioral Health	\$ 5,783,632	82,968	4,669	\$ 69.71	\$ 27.12	0.15%	0.00%	0.00%	0.00%	-52.79%	1,437	\$ 107.06	\$	12.82
DME/Supplies	\$ 285,811	1,503	85	\$ 190.16	\$ 1.34	0.78%	0.00%	0.00%	0.00%	90.97%	171	\$ 180.56	\$	2.58
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 49,817	2,272	128	\$ 21.93	\$ 0.23	0.48%	0.00%	0.00%	0.00%	150.39%	246	\$ 28.61	\$	0.59
Home Health Services	\$ 4,810	36	2	\$ 133.62	\$ 0.02	0.60%	0.00%	0.00%	0.00%	91.48%	4	\$ 139.86	\$	0.04
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 2,587,611	1,382	78	\$ 1,872.84	\$ 12.13	2.89%	0.00%	0.00%	-0.97%	202.91%	319	\$ 1,409.39	\$	37.45
Inpatient - Psych	\$ 2,057,349	2,695	152	\$ 763.39	\$ 9.65	3.04%	0.00%	0.00%	0.00%	-54.68%	64	\$ 849.93	\$	4.51
Lab/Radiology	\$ 1,736,488	33,403	1,880	\$ 51.99	\$ 8.14	0.68%	0.00%	0.00%	1.81%	254.34%	4,652	\$ 76.30	\$	29.58
Outpatient - ER	\$ 3,520,309	10,691	602	\$ 329.28	\$ 16.51	0.80%	0.00%	0.00%	-3.60%	141.47%	1,319	\$ 352.39	\$	38.73
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,567,792	6,407	361	\$ 400.78	\$ 12.04	0.84%	0.00%	0.00%	0.00%	4.92%	596	\$ 256.53	, \$	12.74
Pharmacy	\$ 6,872,682	106,235	5,978	\$ 64.69	\$ 32.23	0.00%	0.00%	-0.51%	0.00%	-9.03%	6,641	\$ 52.71	\$	29.17
Physician - Anesthesia	\$ 301,558	251,030	14,126	\$ 1.20	\$ 1.41	0.39%	0.00%	0.00%	0.00%	477.42%	81,653	\$ 1.20	\$	8.20
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 6,179,462	130,868	7,364	\$ 47.22	\$ 28.98	0.42%	3.93%	0.00%	0.00%	50.73%	9,732	\$ 56.20	\$	45.58
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,719,737	113,045	6,361	\$ 15.21	\$ 8.06	0.43%	0.00%	0.00%	2.36%	39.45%	8,317	\$ 16.68	\$	11.56
Physician - Psych	\$ 2,222	30	2	\$ 74.08	\$ 0.01	0.42%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 684,328	3,810	214	\$ 179.61	\$ 3.21	0.42%	0.00%	0.00%	0.00%	43.87%	1,210	\$ 45.96	\$	4.64
Physician - Vision	\$ 673,990	6,890	388	\$ 97.82	\$ 3.16	0.27%	0.00%	0.00%	0.00%	-22.62%	239	\$ 123.37	\$	2.45
Transportation/Emergency	\$ 252,379	1,245	70	\$ 202.71	\$ 1.18	0.69%	0.00%	0.00%	0.00%	192.23%	211	\$ 198.21	\$	3.48
Transportation/Non-emergency	\$ 555,677	512	29	\$ 1,085.31	\$ 2.61	0.03%	0.00%	0.00%	0.00%	5.16%	65	\$ 506.78	\$	2.74
Gross Medical Total	\$ 37,048,389	776,086			\$ 173.73	0.68%	0.65%	-0.09%	-0.22%	43.76%			\$	252.32

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19 to 20 Male
Member Months:	97,167
Base Year	CY 2016

			Raw Base Data					Base Adjustments		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 278,718	3,918	484	\$ 71.14	\$ 2.87	0.00%	0.00%	0.00%	0.00%	209.98%	1,464	\$ 72	.90	\$ 8.89	
Case Management Services	\$ 98	3	0	\$ 32.73	\$ 0.00	0.00%	0.00%	0.00%	0.00%	-100.00%	-	\$.	\$ -	
Community Behavioral Health	\$ 2,710,865	45,406	5,608	\$ 59.70	\$ 27.90	0.00%	0.00%	0.00%	0.00%	23.42%	4,447	\$ 92	.93	\$ 34.44	
DME/Supplies	\$ 117,855	629	78	\$ 187.37	\$ 1.21	0.14%	0.00%	0.00%	0.00%	-66.26%	34	\$ 143	.28	\$ 0.41	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -	
FQHC/RHC	\$ 15,084	293	36	\$ 51.48	\$ 0.16	0.09%	0.00%	0.00%	0.00%	153.52%	82	\$ 57	.45	\$ 0.39	
Home Health Services	\$ 108,384	162	20	\$ 669.04	\$ 1.12	0.14%	0.00%	0.00%	0.00%	-14.08%	31	\$ 369	.74	\$ 0.96	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -	
Inpatient - Other	\$ 804,100	285	35	\$ 2,821.40	\$ 8.28	1.53%	0.00%	0.00%	-0.97%	59.93%	61	\$ 2,615	.50	\$ 13.31	
Inpatient - Psych	\$ 451,948	593	73	\$ 762.14	\$ 4.65	1.36%	0.00%	0.00%	0.00%	315.67%	308	\$ 764	.12	\$ 19.60	
Lab/Radiology	\$ 290,146	8,474	1,047	\$ 34.24	\$ 2.99	0.12%	0.00%	0.00%	3.09%	9.94%	1,082	\$ 37	.57	\$ 3.39	
Outpatient - ER	\$ 1,008,047	3,215	397	\$ 313.55	\$ 10.37	0.12%	0.00%	0.00%	-3.60%	174.12%	1,063	\$ 309	.85	\$ 27.45	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -	
Outpatient - Other	\$ 1,006,350	1,805	223	\$ 557.53	\$ 10.36	0.12%	0.00%	0.00%	0.00%	9.91%	234	\$ 584	.66	\$ 11.40	
Pharmacy	\$ 4,014,631	31,136	3,845	\$ 128.94	\$ 41.32	0.00%	0.00%	-0.50%	0.00%	31.70%	5,104	\$ 127	.29	\$ 54.14	
Physician - Anesthesia	\$ 53,641	42,360	5,231	\$ 1.27	\$ 0.55	0.09%	0.00%	0.00%	0.00%	-8.08%	5,290	\$ 1	.15	\$ 0.51	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	- :	\$ -	
Physician - Evaluation & Management	\$ 1,911,779	47,004	5,805	\$ 40.67	\$ 19.68	0.09%	4.83%	0.00%	0.00%	39.73%	12,978	\$ 26	.67	\$ 28.85	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$		\$ -	
Physician - Other	\$ 999,081	371,110	45,832	\$ 2.69	\$ 10.28	0.09%	0.00%	0.00%	1.16%	-63.01%	5,023	\$ 9	.20	\$ 3.85	
Physician - Psych	\$ 406	6	1	\$ 67.61	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$	- :	\$ -	
Physician - Specialist	\$ 367,710	1,752	216	\$ 209.88	\$ 3.78	0.09%	0.00%	0.00%	0.00%	29.96%	341	\$ 173	.01	\$ 4.92	
Physician - Vision	\$ 278,338	2,852	352	\$ 97.59	\$ 2.86	0.05%	0.00%	0.00%	0.00%	-14.15%	282	\$ 104	.83	\$ 2.46	
Transportation/Emergency	\$ 68,653	349	43	\$ 196.71	\$ 0.71	0.14%	0.00%	0.00%	0.00%	262.88%	163	\$ 189	.08	\$ 2.57	
Transportation/Non-emergency	\$ 248,638	236	29	\$ 1,053.55	\$ 2.56	0.01%	0.00%	0.00%	0.00%	5.35%	61	\$ 531	.01	\$ 2.70	
Gross Medical Total	\$ 14,734,471	561,588			\$ 151.64	0.17%	0.63%	-0.14%	-0.16%	44.50%				\$ 220.22	



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19 to 20 Male
Member Months:	102,888
Base Year	CY 2017

			Raw Base Data						Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Co	st		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 407,724	6,092	711	\$ 66.93	\$ 3.96	0.27%	0.00%	0.00%	0.00%	209.40%	2,149	\$	8.64	\$	12.29
Case Management Services	\$ 146	5	1	\$ 29.20	\$ 0.00	0.28%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 2,396,572	35,978	4,196	\$ 66.61	\$ 23.29	0.27%	0.00%	0.00%	0.00%	23.36%	3,327	\$ 1	3.91	\$	28.81
DME/Supplies	\$ 147,953	703	82	\$ 210.46	\$ 1.44	1.25%	0.00%	0.00%	0.00%	-65.55%	36	\$ 1	6.06	\$	0.50
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 18,116	372	43	\$ 48.70	\$ 0.18	0.73%	0.00%	0.00%	0.00%	152.54%	99	\$	4.49	\$	0.45
Home Health Services	\$ 69,236	110	13	\$ 629.42	\$ 0.67	1.25%	0.00%	0.00%	0.00%	-13.93%	20	\$ 3	52.08	\$	0.59
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 2,557,430	710	83	\$ 3,602.01	\$ 24.86	4.64%	0.00%	0.00%	-0.97%	58.12%	144	\$ 3,4	1.67	\$	40.73
Inpatient - Psych	\$ 386,266	531	62	\$ 727.43	\$ 3.75	4.64%	0.00%	0.00%	0.00%	342.33%	260	\$ 8	1.14	\$	17.38
Lab/Radiology	\$ 317,195	8,932	1,042	\$ 35.51	\$ 3.08	1.05%	0.00%	0.00%	2.67%	9.97%	1,077	\$	39.18	\$	3.52
Outpatient - ER	\$ 945,569	3,000	350	\$ 315.19	\$ 9.19	1.53%	0.00%	0.00%	-3.60%	171.69%	937	\$ 3	13.09	\$	24.44
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 1,039,828	2,032	237	\$ 511.73	\$ 10.11	1.53%	0.00%	0.00%	0.00%	9.78%	249	\$ 5	13.33	\$	11.26
Pharmacy	\$ 5,127,098	32,555	3,797	\$ 157.49	\$ 49.83	0.00%	0.00%	-0.51%	0.00%	31.70%	5,040	\$ 1	55.47	\$	65.29
Physician - Anesthesia	\$ 50,160	37,235	4,343	\$ 1.35	\$ 0.49	0.74%	0.00%	0.00%	0.00%	-8.03%	4,391	\$	1.23	\$	0.45
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 2,067,209	32,414	3,780	\$ 63.78	\$ 20.09	0.73%	6.53%	0.00%	0.00%	38.87%	8,452	\$	12.51	\$	29.94
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 965,427	223,066	26,017	\$ 4.33	\$ 9.38	0.74%	0.00%	0.00%	1.13%	-62.67%	2,851	\$	15.02	\$	3.57
Physician - Psych	\$ 1,415	26	3	\$ 54.43	\$ 0.01	0.74%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Specialist	\$ 389,796	1,818	212	\$ 214.41	\$ 3.79	0.74%	0.00%	0.00%	0.00%	29.78%	335	\$ 1	77.66	\$	4.95
Physician - Vision	\$ 268,741	2,323	271	\$ 115.69	\$ 2.61	0.41%	0.00%	0.00%	0.00%	-13.41%	217	\$ 1	25.81	\$	2.27
Transportation/Emergency	\$ 67,605	335	39	\$ 201.81	\$ 0.66	1.25%	0.00%	0.00%	0.00%	259.81%	148	\$ 1	94.52	\$	2.39
Transportation/Non-emergency	\$ 268,833	35	4	\$ 7,680.95	\$ 2.61	0.01%	0.00%	0.00%	0.00%	0.53%	9	\$ 3,6	30.20	\$	2.63
Gross Medical Total	\$ 17,492,319	388,272			\$ 170.01	1.19%	0.77%	-0.15%	-0.23%	45.60%				\$	251.47



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19 to 20 Male
Member Months:	200,055
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 686,442	10,010	600	\$ 68.58	\$ 3.43	0.16%	0.00%	0.00%	0.00%	209.63%	1,816	\$ 70.31	\$	10.64	
Case Management Services	\$ 244	8	0	\$ 30.53	\$ 0.00	0.17%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 5,107,436	81,384	4,882	\$ 62.76	\$ 25.53	0.13%	0.00%	0.00%	0.00%	23.39%	3,871	\$ 97.79	, \$	31.54	
DME/Supplies	\$ 265,808	1,332	80	\$ 199.56	\$ 1.33	0.76%	0.00%	0.00%	0.00%	-65.86%	35	\$ 155.31	. \$	0.46	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 33,200	665	40	\$ 49.92	\$ 0.17	0.44%	0.00%	0.00%	0.00%	152.98%	91	\$ 55.79	J \$	0.42	
Home Health Services	\$ 177,620	272	16	\$ 653.02	\$ 0.89	0.57%	0.00%	0.00%	0.00%	-14.02%	25	\$ 362.60) \$	0.77	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 3,361,530	995	60	\$ 3,378.42	\$ 16.80	3.90%	0.00%	0.00%	-0.97%	58.54%	104	\$ 3,176.54	\$	27.41	
Inpatient - Psych	\$ 838,214	1,124	67	\$ 745.74	\$ 4.19	2.87%	0.00%	0.00%	0.00%	328.16%	283	\$ 781.61	. \$	18.46	
Lab/Radiology	\$ 607,341	17,406	1,044	\$ 34.89	\$ 3.04	0.61%	0.00%	0.00%	2.87%	9.95%	1,080	\$ 38.40	J \$	3.45	
Outpatient - ER	\$ 1,953,616	6,215	373	\$ 314.34	\$ 9.77	0.80%	0.00%	0.00%	-3.60%	172.94%	998	\$ 311.41	. \$	25.90	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 2,046,178	3,837	230	\$ 533.28	\$ 10.23	0.84%	0.00%	0.00%	0.00%	9.84%	242	\$ 562.77	\$	11.33	
Pharmacy	\$ 9,141,729	63,691	3,820	\$ 143.53	\$ 45.70	0.00%	0.00%	-0.51%	0.00%	31.70%	5,071	\$ 141.69	J \$	59.88	
Physician - Anesthesia	\$ 103,800	79,595	4,774	\$ 1.30	\$ 0.52	0.40%	0.00%	0.00%	0.00%	-8.06%	4,828	\$ 1.19	<i>)</i> \$	0.48	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 3,978,988	79,418	4,764	\$ 50.10	\$ 19.89	0.42%	5.72%	0.00%	0.00%	39.28%	10,650	\$ 33.14	\$	29.41	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 1,964,508	594,176	35,641	\$ 3.31	\$ 9.82	0.41%	0.00%	0.00%	1.14%	-62.84%	3,906	\$ 11.39	<i>)</i> \$	3.71	
Physician - Psych	\$ 1,821	32	2	\$ 56.90	\$ 0.01	0.59%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-	
Physician - Specialist	\$ 757,506	3,570	214	\$ 212.19	\$ 3.79	0.42%	0.00%	0.00%	0.00%	29.87%	338	\$ 175.38	j \$	4.94	
Physician - Vision	\$ 547,079	5,175	310	\$ 105.72	\$ 2.73	0.23%	0.00%	0.00%	0.00%	-13.79%	248	\$ 114.25	\$	2.36	
Transportation/Emergency	\$ 136,259	684	41	\$ 199.21	\$ 0.68	0.69%	0.00%	0.00%	0.00%	261.35%	155	\$ 191.74	\$	2.48	
Transportation/Non-emergency	\$ 517,471	271	16	\$ 1,909.49	\$ 2.59	0.01%	0.00%	0.00%	0.00%	2.85%	34	\$ 939.06	j \$	2.66	
Gross Medical Total	\$ 32,226,790	949,860			\$ 161.09	0.72%	0.70%	-0.14%	-0.20%	45.10%			\$	236.29	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 21 to 44 Female
Member Months:	151,935
Base Year	CY 2016

	Raw Base Data							Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 705,436	13,195	1,042	\$ 53.46	\$ 4.64	0.00%	0.00%	0.00%	0.00%	0.00%	1,042	\$ 53.4	6 \$	4.64	
Case Management Services	\$ 10,423	1,732	137	\$ 6.02	\$ 0.07	0.00%	0.00%	0.00%	0.00%	0.00%	137	\$ 6.0	2 \$	0.07	
Community Behavioral Health	\$ 2,580,117	34,117	2,695	\$ 75.63	\$ 16.98	0.00%	0.00%	0.00%	0.00%	0.00%	2,695	\$ 75.6	3 \$	16.98	
DME/Supplies	\$ 545,050	3,225	255	\$ 169.01	\$ 3.59	0.14%	0.00%	0.00%	0.00%	0.00%	255	\$ 169.2	7 \$	3.59	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 32,517	2,265	179	\$ 14.36	\$ 0.21	0.09%	0.00%	0.00%	0.00%	0.00%	179	\$ 14.3	7 \$	0.21	
Home Health Services	\$ 86,282	300	24	\$ 287.61	\$ 0.57	0.14%	0.00%	0.00%	0.00%	0.00%	24	\$ 287.6	1 \$	0.57	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 10,656	16	1	\$ 666.01	\$ 0.07	1.53%	0.00%	0.00%	0.00%	0.00%	1	\$ 666.0	1 \$	0.07	
Inpatient - Other	\$ 7,623,638	4,248	335	\$ 1,794.83	\$ 50.18	1.53%	0.00%	0.00%	-0.97%	0.00%	335	\$ 1,804.6	9 \$	50.45	
Inpatient - Psych	\$ 1,134,840	1,063	84	\$ 1,067.58	\$ 7.47	1.31%	0.00%	0.00%	0.00%	0.00%	84	\$ 1,081.3	4 \$	7.57	
Lab/Radiology	\$ 4,661,308	67,838	5,358	\$ 68.71	\$ 30.68	0.14%	0.00%	0.00%	1.28%	0.00%	5,358	\$ 69.6	9 \$	31.12	
Outpatient - ER	\$ 6,721,175	17,946	1,417	\$ 374.52	\$ 44.24	0.12%	0.00%	0.00%	-3.60%	0.00%	1,417	\$ 361.4	7 \$	42.69	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 5,542,888	11,235	887	\$ 493.36	\$ 36.48	0.12%	0.00%	0.00%	0.00%	0.00%	887	\$ 493.9	3 \$	36.53	
Pharmacy	\$ 12,671,465	200,274	15,818	\$ 63.27	\$ 83.40	0.00%	0.00%	-0.50%	0.00%	0.00%	15,818	\$ 62.9	6 \$	82.99	
Physician - Anesthesia	\$ 1,051,166	630,689	49,813	\$ 1.67	\$ 6.92	0.09%	0.00%	0.00%	0.00%	0.00%	49,813	\$ 1.6	7 \$	6.92	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 7,494,905	127,805	10,094	\$ 58.64	\$ 49.33	0.09%	1.93%	0.00%	0.00%	0.00%	10,094	\$ 59.8	3 \$	50.33	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 1,948,038	294,803	23,284	\$ 6.61	\$ 12.82	0.09%	0.00%	0.00%	3.96%	0.00%	23,284	\$ 6.8	8 \$	13.34	
Physician - Psych	\$ 5,927	51	4	\$ 116.21	\$ 0.04	0.09%	0.00%	0.00%	0.00%	0.00%	4	\$ 116.2	1 \$	0.04	
Physician - Specialist	\$ 1,805,424	8,706	688	\$ 207.38	\$ 11.88	0.09%	0.00%	0.00%	0.00%	0.00%	688	\$ 207.5	7 \$	11.89	
Physician - Vision	\$ 318,521	3,034	240	\$ 104.98	\$ 2.10	0.06%	0.00%	0.00%	0.00%	0.00%	240	\$ 105.0	5 \$	2.10	
Transportation/Emergency	\$ 308,254	1,698	134	\$ 181.54	\$ 2.03	0.14%	0.00%	0.00%	0.00%	0.00%	134	\$ 181.7	5 \$	2.03	
Transportation/Non-emergency	\$ 357,875	427	34	\$ 838.12	\$ 2.36	0.01%	0.00%	0.00%	0.00%	0.00%	34	\$ 839.0	1 \$	2.36	
Gross Medical Total	\$ 55,615,905	1,424,667			\$ 366.05	0.30%	0.26%	-0.11%	-0.32%	0.00%			\$	366.49	

Note



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 21 to 44 Female
Member Months:	164,067
Base Year	CY 2017

	Raw Base Data							Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,781,890	100,121	7,323	\$ 17.80	\$ 10.86	0.27%	0.00%	0.00%	0.00%	0.00%	7,323	\$ 17.85	\$	10.89	
Case Management Services	\$ 13,773	2,457	180	\$ 5.61	\$ 0.08	0.27%	0.00%	0.00%	0.00%	0.00%	180	\$ 5.62	\$	0.08	
Community Behavioral Health	\$ 2,729,917	27,910	2,041	\$ 97.81	\$ 16.64	0.27%	0.00%	0.00%	0.00%	0.00%	2,041	\$ 98.08	\$	16.68	
DME/Supplies	\$ 557,883	3,520	257	\$ 158.49	\$ 3.40	1.25%	0.00%	0.00%	0.00%	0.00%	257	\$ 160.47	\$	3.44	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 40,627	3,006	220	\$ 13.52	\$ 0.25	0.73%	0.00%	0.00%	0.00%	0.00%	220	\$ 13.61	\$	0.25	
Home Health Services	\$ 100,729	284	21	\$ 354.68	\$ 0.61	1.25%	0.00%	0.00%	0.00%	0.00%	21	\$ 359.69	\$	0.62	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 6,723,665	3,343	244	\$ 2,011.43	\$ 40.98	4.64%	0.00%	0.00%	-0.97%	0.00%	244	\$ 2,084.45	\$	42.47	
Inpatient - Psych	\$ 1,007,804	1,214	89	\$ 830.15	\$ 6.14	4.64%	0.00%	0.00%	0.00%	0.00%	89	\$ 868.46	\$	6.43	
Lab/Radiology	\$ 5,256,519	69,980	5,118	\$ 75.11	\$ 32.04	1.24%	0.00%	0.00%	1.04%	0.00%	5,118	\$ 76.83	\$	32.77	
Outpatient - ER	\$ 6,103,523	15,436	1,129	\$ 395.41	\$ 37.20	1.53%	0.00%	0.00%	-3.60%	0.00%	1,129	\$ 387.01	\$	36.41	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 5,577,339	11,620	850	\$ 479.98	\$ 33.99	1.53%	0.00%	0.00%	0.00%	0.00%	850	\$ 487.33	\$	34.52	
Pharmacy	\$ 13,736,227	200,243	14,646	\$ 68.60	\$ 83.72	0.00%	0.00%	-0.46%	0.00%	0.00%	14,646	\$ 68.28	\$	83.34	
Physician - Anesthesia	\$ 872,832	723,803	52,940	\$ 1.21	\$ 5.32	0.73%	0.00%	0.00%	0.00%	0.00%	52,940	\$ 1.21	\$	5.36	
Physician - Dental	\$ -	-		\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 7,569,853	129,239	9,453	\$ 58.57	\$ 46.14	0.74%	2.84%	0.00%	0.00%	0.00%	9,453	\$ 60.68	\$	47.80	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 2,220,424	291,978	21,356			0.74%	0.00%	0.00%	3.18%	0.00%	21,355			14.07	
Physician - Psych	\$ 4,282	27	2	\$ 158.58	\$ 0.03	0.76%	0.00%	0.00%	0.00%	0.00%	2	\$ 158.62	\$	0.03	
Physician - Specialist	\$ 1,755,462	8,813	645	\$ 199.19	\$ 10.70	0.74%	0.00%	0.00%	0.00%	0.00%	645	\$ 200.66	\$	10.78	
Physician - Vision	\$ 332,613	3,010	220	\$ 110.50	\$ 2.03	0.45%	0.00%	0.00%	0.00%	0.00%	220	\$ 110.99	\$	2.04	
Transportation/Emergency	\$ 342,402	1,829	134	\$ 187.21		1.25%	0.00%	0.00%	0.00%	0.00%	134	\$ 189.56	\$	2.11	
Transportation/Non-emergency	\$ 458,415	1,377	101	\$ 332.91	\$ 2.79	0.14%	0.00%	0.00%	0.00%	0.00%	101	\$ 333.30	\$	2.80	
Gross Medical Total	\$ 57,186,177	1,599,210			\$ 348.55	1.26%	0.37%	-0.11%	-0.28%	0.00%			\$	352.89	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 21 to 44 Female
Member Months:	316,002
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cos	t	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,487,325	113,316	4,303	\$ 21.95	\$ 7.87	0.20%	0.00%	0.00%	0.00%	0.00%	4,303	\$ 2	.99	\$ 7.89
Case Management Services	\$ 24,196	4,189	159	\$ 5.78	\$ 0.08	0.16%	0.00%	0.00%	0.00%	0.00%	159	\$.79	\$ 0.08
Community Behavioral Health	\$ 5,310,034	62,027	2,355	\$ 85.61	\$ 16.80	0.14%	0.00%	0.00%	0.00%	0.00%	2,355	\$ 8	.73	\$ 16.83
DME/Supplies	\$ 1,102,933	6,745	256	\$ 163.52	\$ 3.49	0.70%	0.00%	0.00%	0.00%	0.00%	256	\$ 16	.68	\$ 3.51
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
FQHC/RHC	\$ 73,145	5,271	200	\$ 13.88	\$ 0.23	0.45%	0.00%	0.00%	0.00%	0.00%	200	\$ 13	3.94	\$ 0.23
Home Health Services	\$ 187,011	584	22	\$ 320.22	\$ 0.59	0.74%	0.00%	0.00%	0.00%	0.00%	22	\$ 32	2.61	\$ 0.60
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Inpatient - Newborn	\$ 10,656	16	1	\$ 666.01	\$ 0.03	1.53%	0.00%	0.00%	0.00%	0.00%	1	\$ 66	6.01	\$ 0.03
Inpatient - Other	\$ 14,347,303	7,590	288	\$ 1,890.22	\$ 45.40	2.99%	0.00%	0.00%	-0.97%	0.00%	288	\$ 1,92	.90	\$ 46.31
Inpatient - Psych	\$ 2,142,644	2,277	86	\$ 940.99	\$ 6.78	2.88%	0.00%	0.00%	0.00%	0.00%	86	\$ 96	.84	\$ 6.98
Lab/Radiology	\$ 9,917,827	137,818	5,234	\$ 71.96	\$ 31.39	0.72%	0.00%	0.00%	1.15%	0.00%	5,234	\$ 73	3.32	\$ 31.98
Outpatient - ER	\$ 12,824,698	33,382	1,268	\$ 384.18	\$ 40.58	0.79%	0.00%	0.00%	-3.60%	0.00%	1,268	\$ 37	3.28	\$ 39.43
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Outpatient - Other	\$ 11,120,227	22,855	868	\$ 486.56	\$ 35.19	0.83%	0.00%	0.00%	0.00%	0.00%	868	\$ 49).58	\$ 35.48
Pharmacy	\$ 26,407,692	400,517	15,209	\$ 65.93	\$ 83.57	0.00%	0.00%	-0.48%	0.00%	0.00%	15,209	\$ 6	.62	\$ 83.17
Physician - Anesthesia	\$ 1,923,997	1,354,492	51,436	\$ 1.42	\$ 6.09	0.38%	0.00%	0.00%	0.00%	0.00%	51,436	\$.43	\$ 6.11
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Physician - Evaluation & Management	\$ 15,064,757	257,044	9,761	\$ 58.61	\$ 47.67	0.41%	2.39%	0.00%	0.00%	0.00%	9,761	\$ 6).26	\$ 49.01
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Physician - Other	\$ 4,168,462	586,781	22,283	\$ 7.10	\$ 13.19	0.43%	0.00%	0.00%	3.54%	0.00%	22,283	\$.39	\$ 13.72
Physician - Psych	\$ 10,209	78	3	\$ 130.88	\$ 0.03	0.37%	0.00%	0.00%	0.00%	0.00%	3	\$ 13	.95	\$ 0.03
Physician - Specialist	\$ 3,560,886	17,519	665	\$ 203.26	\$ 11.27	0.41%	0.00%	0.00%	0.00%	0.00%	665	\$ 20	.09	\$ 11.31
Physician - Vision	\$ 651,134	6,044	230	\$ 107.73	\$ 2.06	0.26%	0.00%	0.00%	0.00%	0.00%	230	\$ 10	3.01	\$ 2.07
Transportation/Emergency	\$ 650,656	3,527	134	\$ 184.48	\$ 2.06	0.73%	0.00%	0.00%	0.00%	0.00%	134	\$ 18	.80	\$ 2.07
Transportation/Non-emergency	\$ 816,290	1,804	69	\$ 452.49	\$ 2.58	0.08%	0.00%	0.00%	0.00%	0.00%	69	\$ 45	2.90	\$ 2.59
Gross Medical Total	\$ 112,802,082	3,023,876			\$ 356.97	0.79%	0.32%	-0.11%	-0.30%	0.00%				\$ 359.43



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 21 to 44 Male
Member Months:	23,722
Base Year	CY 2016

	Raw Base Data							Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 69,216	1,207	611	\$ 57.35	\$ 2.92	0.00%	0.00%	0.00%	0.00%	0.00%	611	\$ 57.35	5 \$	2.92	
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 129,910	2,644	1,337	\$ 49.13	\$ 5.48	0.00%	0.00%	0.00%	0.00%	0.00%	1,338	\$ 49.13	3 \$	5.48	
DME/Supplies	\$ 92,490	381	193	\$ 242.76	\$ 3.90	0.14%	0.00%	0.00%	0.00%	0.00%	192	\$ 243.39	\$	3.90	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 3,252	82	41	\$ 39.66	\$ 0.14	0.09%	0.00%	0.00%	0.00%	0.00%	42	\$ 39.66	\$	0.14	
Home Health Services	\$ 11,312	26	13	\$ 435.09	\$ 0.48	0.14%	0.00%	0.00%	0.00%	0.00%	13	\$ 435.09	\$	0.48	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 784,697	244	123	\$ 3,215.97	\$ 33.08	1.53%	0.00%	0.00%	-0.97%	0.00%	123	\$ 3,237.19	\$	33.26	
Inpatient - Psych	\$ 241,702	189	96	\$ 1,278.85	\$ 10.19	1.37%	0.00%	0.00%	0.00%	0.00%	96	\$ 1,297.13	3 \$	10.33	
Lab/Radiology	\$ 198,193	3,870	1,958	\$ 51.21	\$ 8.35	0.14%	0.00%	0.00%	2.55%	0.00%	1,958	\$ 52.58	3 \$	8.58	
Outpatient - ER	\$ 567,768	1,611	815	\$ 352.43	\$ 23.93	0.12%	0.00%	0.00%	-3.60%	0.00%	815	\$ 340.15	\$	23.10	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 810,116	984	498	\$ 823.29	\$ 34.15	0.12%	0.00%	0.00%	0.00%	0.00%	498	\$ 824.13	3 \$	34.19	
Pharmacy	\$ 1,625,043	21,760	11,008	\$ 74.68	\$ 68.50	0.00%	0.00%	-0.50%	0.00%	0.00%	11,008	\$ 74.3	\$	68.16	
Physician - Anesthesia	\$ 23,740	14,969	7,572	\$ 1.59	\$ 1.00	0.09%	0.00%	0.00%	0.00%	0.00%	7,572	\$ 1.59	\$	1.00	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 707,999	11,036	5,583	\$ 64.15	\$ 29.85	0.09%	3.18%	0.00%	0.00%	0.00%	5,583	\$ 66.26	\$	30.82	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 443,285	256,472	129,739	\$ 1.73	\$ 18.69	0.09%	0.00%	0.00%	1.47%	0.00%	129,739	\$ 1.76	\$	18.98	
Physician - Psych	\$ 714	10	5	\$ 71.41	\$ 0.03	0.09%	0.00%	0.00%	0.00%	0.00%	5	\$ 71.4	\$	0.03	
Physician - Specialist	\$ 181,560	913	462	\$ 198.86	\$ 7.65	0.09%	0.00%	0.00%	0.00%	0.00%	462	\$ 199.08	3 \$	7.66	
Physician - Vision	\$ 48,060	387	196	\$ 124.19	\$ 2.03	0.05%	0.00%	0.00%	0.00%	0.00%	196	\$ 124.14	\$	2.03	
Transportation/Emergency	\$ 33,097	163	82	\$ 203.05	\$ 1.40	0.14%	0.00%	0.00%	0.00%	0.00%	83	\$ 203.05	5 \$	1.40	
Transportation/Non-emergency	\$ 54,404	21	11	\$ 2,590.67		0.01%	0.00%	0.00%	0.00%	0.00%	11	\$ 2,587.27	\$	2.29	
Gross Medical Total	\$ 6,026,556	316,969			\$ 254.05	0.31%	0.37%	-0.13%	-0.27%	0.00%			\$	254.75	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 21 to 44 Male
Member Months:	27,540
Base Year	CY 2017

	Raw Base Data							Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Co	st	PMPN	M
Addiction and Recovery Treatment Services (ARTS)	\$ 171,830	13,091	5,704	\$ 13.13	\$ 6.24	0.27%	0.00%	0.00%	0.00%	0.00%	5,704	\$	3.16	\$	6.26
Case Management Services	\$ 74	4	2	\$ 18.50	\$ 0.00	0.28%	0.00%	0.00%	0.00%	0.00%	2	\$	8.50	\$	0.00
Community Behavioral Health	\$ 132,042	1,236	539	\$ 106.83	\$ 4.79	0.27%	0.00%	0.00%	0.00%	0.00%	539	\$ 10	7.09	\$	4.81
DME/Supplies	\$ 72,025	453	197	\$ 159.00	\$ 2.62	1.26%	0.00%	0.00%	0.00%	0.00%	197	\$ 16	1.11	\$	2.65
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 3,924	83	36	\$ 47.27	\$ 0.14	0.73%	0.00%	0.00%	0.00%	0.00%	36	\$ 4	7.85	\$	0.14
Home Health Services	\$ 5,847	31	14	\$ 188.61	\$ 0.21	1.26%	0.00%	0.00%	0.00%	0.00%	14	\$ 18	8.62	\$	0.21
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 785,338	320	139	\$ 2,454.18	\$ 28.52	4.65%	0.00%	0.00%	-0.97%	0.00%	139	\$ 2,54	4.62	\$	29.55
Inpatient - Psych	\$ 170,690	218	95	\$ 782.98	\$ 6.20	4.64%	0.00%	0.00%	0.00%	0.00%	95	\$ 8	8.91	\$	6.49
Lab/Radiology	\$ 253,479	4,432	1,931	\$ 57.19	\$ 9.20	1.21%	0.00%	0.00%	2.19%	0.00%	1,931	\$	9.15	\$	9.52
Outpatient - ER	\$ 619,879	1,587	692	\$ 390.60	\$ 22.51	1.53%	0.00%	0.00%	-3.60%	0.00%	692	\$ 38	2.22	\$:	22.03
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 714,983	1,074	468	\$ 665.72	\$ 25.96	1.53%	0.00%	0.00%	0.00%	0.00%	468	\$ 6	5.64	\$:	26.36
Pharmacy	\$ 2,263,918	23,043	10,041	\$ 98.25	\$ 82.20	0.00%	0.00%	-0.46%	0.00%	0.00%	10,041	\$ 9	7.79	\$ 1	81.83
Physician - Anesthesia	\$ 31,400	17,066	7,436	\$ 1.84	\$ 1.14	0.74%	0.00%	0.00%	0.00%	0.00%	7,436	\$	1.85	\$	1.15
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 854,570	15,519	6,762	\$ 55.07	\$ 31.03	0.74%	4.23%	0.00%	0.00%	0.00%	6,762	\$	7.82	\$:	32.58
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 250,714	38,919	16,958	\$ 6.44	\$ 9.10	0.74%	0.00%	0.00%	2.86%	0.00%	16,958	\$	6.67	\$	9.43
Physician - Psych	\$ 520	5	2	\$ 103.95	\$ 0.02	0.77%	0.00%	0.00%	0.00%	0.00%	2	\$ 10	3.99	\$	0.02
Physician - Specialist	\$ 231,348	1,035	451	\$ 223.52	\$ 8.40	0.74%	0.00%	0.00%	0.00%	0.00%	451	\$ 22	5.26	\$	8.46
Physician - Vision	\$ 64,672	600	261	\$ 107.79	\$ 2.35	0.49%	0.00%	0.00%	0.00%	0.00%	262	\$ 10	8.24	\$	2.36
Transportation/Emergency	\$ 41,051	203	88	\$ 202.22	\$ 1.49	1.25%	0.00%	0.00%	0.00%	0.00%	88	\$ 20	5.22	\$	1.51
Transportation/Non-emergency	\$ 70,915	8	3	\$ 8,864.34	\$ 2.57	0.04%	0.00%	0.00%	0.00%	0.00%	4	\$ 8,7	8.32	\$	2.58
Gross Medical Total	\$ 6,739,220	118,927			\$ 244.71	1.20%	0.53%	-0.15%	-0.26%	0.00%				\$ 24	47.94



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 21 to 44 Male
Member Months:	51,262
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 241,046	14,298	3,347	\$ 16.86	\$ 4.70	0.20%	0.00%	0.00%	0.00%	0.00%	3,347	\$ 16.89	9 \$	4.71
Case Management Services	\$ 74	4	1	\$ 18.50	\$ 0.00	0.28%	0.00%	0.00%	0.00%	0.00%	1	\$ 18.50) \$	0.00
Community Behavioral Health	\$ 261,952	3,880	908	\$ 67.51	\$ 5.11	0.14%	0.00%	0.00%	0.00%	0.00%	908	\$ 67.60) \$	5.12
DME/Supplies	\$ 164,516	834	195	\$ 197.26	\$ 3.21	0.63%	0.00%	0.00%	0.00%	0.00%	195	\$ 198.69	9 \$	3.23
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 7,175	165	39	\$ 43.49	\$ 0.14	0.44%	0.00%	0.00%	0.00%	0.00%	39	\$ 43.76	5 \$	0.14
Home Health Services	\$ 17,159	57	13	\$ 301.04	\$ 0.33	0.52%	0.00%	0.00%	0.00%	0.00%	13	\$ 300.37	7 \$	0.34
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,570,035	564	132	\$ 2,783.75	\$ 30.63	3.09%	0.00%	0.00%	-0.97%	0.00%	132	\$ 2,844.13	3 \$	31.27
Inpatient - Psych	\$ 412,392	407	95	\$ 1,013.25	\$ 8.04	2.72%	0.00%	0.00%	0.00%	0.00%	95	\$ 1,040.88	5 \$	8.26
Lab/Radiology	\$ 451,672	8,302	1,943	\$ 54.41	\$ 8.81	0.74%	0.00%	0.00%	2.34%	0.00%	1,943	\$ 56.09	9 \$	9.08
Outpatient - ER	\$ 1,187,647	3,198	749	\$ 371.37	\$ 23.17	0.86%	0.00%	0.00%	-3.60%	0.00%	749	\$ 361.03	3 \$	22.52
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,525,099	2,058	482	\$ 741.06	\$ 29.75	0.78%	0.00%	0.00%	0.00%	0.00%	482	\$ 746.63	3 \$	29.98
Pharmacy	\$ 3,888,961	44,803	10,488	\$ 86.80	\$ 75.86	0.00%	0.00%	-0.48%	0.00%	0.00%	10,488	\$ 86.39	9 \$	75.50
Physician - Anesthesia	\$ 55,140	32,035	7,499	\$ 1.72	\$ 1.08	0.46%	0.00%	0.00%	0.00%	0.00%	7,499	\$ 1.73	3 \$	1.08
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,562,569	26,555	6,216	\$ 58.84	\$ 30.48	0.44%	3.76%	0.00%	0.00%	0.00%	6,216	\$ 61.33	3 \$	31.77
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 693,999	295,391	69,149	\$ 2.35	\$ 13.54	0.32%	0.00%	0.00%	1.97%	0.00%	69,149	\$ 2.40) \$	13.85
Physician - Psych	\$ 1,234	15	4	\$ 82.25	\$ 0.02	0.38%	0.00%	0.00%	0.00%	0.00%	4	\$ 82.3	1 \$	0.02
Physician - Specialist	\$ 412,908	1,948	456	\$ 211.97	\$ 8.05	0.45%	0.00%	0.00%	0.00%	0.00%	456	\$ 212.99	9 \$	8.09
Physician - Vision	\$ 112,733	987	231	\$ 114.22	\$ 2.20	0.30%	0.00%	0.00%	0.00%	0.00%	231	\$ 114.48	3 \$	2.21
Transportation/Emergency	\$ 74,148	366	86	\$ 202.59	\$ 1.45	0.76%	0.00%	0.00%	0.00%	0.00%	86	\$ 204.25	5 \$	1.46
Transportation/Non-emergency	\$ 125,319	29	7	\$ 4,321.34	\$ 2.44	0.03%	0.00%	0.00%	0.00%	0.00%	7	\$ 4,303.27	7 \$	2.45
Gross Medical Total	\$ 12,765,776	435,896			\$ 249.03	0.78%	0.46%	-0.14%	-0.27%	0.00%			\$	251.09

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	32,095
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 146,144	17,709	6,621	\$ 8.25	\$ 4.55	0.00%	0.00%	0.00%	0.00%	0.07%	6,630	\$ 8.2	5 \$	4.56
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 345,382	3,337	1,248	\$ 103.50	\$ 10.76	0.00%	0.00%	0.00%	0.00%	0.09%	1,249	\$ 103.4	7 \$	10.77
DME/Supplies	\$ 181,762	1,014	379	\$ 179.25	\$ 5.66	0.14%	0.00%	0.00%	0.00%	0.03%	379	\$ 179.60	3 \$	5.67
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 7,601	173	65	\$ 43.94	\$ 0.24	0.09%	0.00%	0.00%	0.00%	0.14%	65	\$ 44.00) \$	0.24
Home Health Services	\$ 82,934	174	65	\$ 476.63	\$ 2.58	0.14%	0.00%	0.00%	0.00%	-0.07%	65	\$ 476.30	3 \$	2.59
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 2,326,130	1,090	408	\$ 2,134.06	\$ 72.48	1.53%	0.00%	0.00%	-0.97%	0.14%	408	\$ 2,145.4	3 \$	72.97
Inpatient - Psych	\$ 153,463	139	52	\$ 1,104.05	\$ 4.78	1.19%	0.00%	0.00%	0.00%	0.11%	52	\$ 1,117.40) \$	4.84
Lab/Radiology	\$ 650,109	10,787	4,033	\$ 60.27	\$ 20.26	0.14%	0.00%	0.00%	1.34%	0.05%	4,034	\$ 61.18	3 \$	20.57
Outpatient - ER	\$ 979,463	2,324	869	\$ 421.46	\$ 30.52	0.12%	0.00%	0.00%	-3.60%	0.05%	869	\$ 406.82	2 \$	29.47
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,399,752	3,458	1,293	\$ 693.97	\$ 74.77	0.12%	0.00%	0.00%	0.00%	0.05%	1,293	\$ 694.9	1 \$	74.90
Pharmacy	\$ 5,610,568	77,232	28,876	\$ 72.65	\$ 174.81	0.00%	0.00%	-0.50%	0.00%	0.05%	28,873	\$ 72.3	3 \$	174.02
Physician - Anesthesia	\$ 71,425	43,182	16,145	\$ 1.65	\$ 2.23	0.09%	0.00%	0.00%	0.00%	0.08%	16,166	\$ 1.6	5 \$	2.23
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,746,764	29,142	10,896	\$ 59.94	\$ 54.42	0.09%	1.75%	0.00%	0.00%	0.06%	10,905	\$ 61.03	3 \$	55.46
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 799,177	74,879	27,997	\$ 10.67	\$ 24.90	0.09%	0.00%	0.00%	1.41%	0.10%	28,017	\$ 10.84	1 \$	25.30
Physician - Psych	\$ 812	11	4	\$ 73.81	\$ 0.03	0.09%	0.00%	0.00%	0.00%	0.14%	4	\$ 73.92	2 \$	0.03
Physician - Specialist	\$ 602,977	2,906	1,087	\$ 207.49	\$ 18.79	0.09%	0.00%	0.00%	0.00%	0.01%	1,087	\$ 207.5	3 \$	18.81
Physician - Vision	\$ 151,247	1,958	732	\$ 77.25	\$ 4.71	0.07%	0.00%	0.00%	0.00%	-0.29%	730	\$ 77.32	2 \$	4.70
Transportation/Emergency	\$ 58,018	302	113	\$ 192.11	\$ 1.81	0.14%	0.00%	0.00%	0.00%	0.03%	113	\$ 192.8	1 \$	1.81
Transportation/Non-emergency	\$ 72,170	37	14	\$ 1,950.53	\$ 2.25	0.01%	0.00%	0.00%	0.00%	0.00%	14	\$ 1,948.0	1 \$	2.25
Gross Medical Total	\$ 16,385,897	269,854			\$ 510.54	0.28%	0.19%	-0.17%	-0.23%	0.06%			\$	511.18

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
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- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	35,487
Base Year	CY 2017

	Raw Base Data							Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 281,762	31,017	10,488	\$ 9.08	\$ 7.94	0.27%	0.00%	0.00%	0.00%	0.07%	10,503	\$ 9.10	\$	7.97	
Case Management Services	\$ 178	7	2	\$ 25.47	\$ 0.01	0.28%	0.00%	0.00%	0.00%	0.14%	2	\$ 25.50	\$	0.01	
Community Behavioral Health	\$ 428,157	3,842	1,299	\$ 111.44	\$ 12.07	0.27%	0.00%	0.00%	0.00%	0.09%	1,301	\$ 111.72	\$	12.11	
DME/Supplies	\$ 232,731	1,203	407	\$ 193.46	\$ 6.56	1.25%	0.00%	0.00%	0.00%	0.03%	407	\$ 195.93	\$	6.64	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 7,142	149	50	\$ 47.93	\$ 0.20	0.73%	0.00%	0.00%	0.00%	0.14%	50	\$ 48.32	\$	0.20	
Home Health Services	\$ 98,158	271	92	\$ 362.21	\$ 2.77	1.25%	0.00%	0.00%	0.00%	-0.07%	92	\$ 365.96	\$	2.80	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 2,665,810	1,256	425	\$ 2,122.46	\$ 75.12	4.64%	0.00%	0.00%	-0.97%	0.13%	425	\$ 2,200.25	\$	77.95	
Inpatient - Psych	\$ 166,457	184	62	\$ 904.66	\$ 4.69	4.64%	0.00%	0.00%	0.00%	0.13%	62	\$ 945.18	\$	4.92	
Lab/Radiology	\$ 674,533	11,309	3,824	\$ 59.65	\$ 19.01	1.23%	0.00%	0.00%	1.29%	0.05%	3,825	\$ 61.18	\$	19.50	
Outpatient - ER	\$ 975,342	2,267	767	\$ 430.23	\$ 27.48	1.53%	0.00%	0.00%	-3.60%	0.05%	767	\$ 421.16	\$	26.91	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 2,568,081	3,333	1,127	\$ 770.50	\$ 72.37	1.53%	0.00%	0.00%	0.00%	0.05%	1,127	\$ 782.44	\$	73.51	
Pharmacy	\$ 5,425,710	81,884	27,689	\$ 66.26	\$ 152.89	0.00%	0.00%	-0.46%	0.00%	0.05%	27,686	\$ 65.99	\$	152.26	
Physician - Anesthesia	\$ 85,873	59,246	20,034	\$ 1.45	\$ 2.42	0.74%	0.00%	0.00%	0.00%	0.08%	20,060	\$ 1.46	\$	2.44	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 1,944,292	31,812	10,757	\$ 61.12	\$ 54.79	0.74%	2.40%	0.00%	0.00%	0.06%	10,766	\$ 63.03	\$	56.55	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 815,946	77,804	26,310			0.74%	0.00%	0.00%	1.38%	0.10%	26,329	\$ 10.71	\$	23.50	
Physician - Psych	\$ 12,687	76	26	\$ 166.93	\$ 0.36	0.74%	0.00%	0.00%	0.00%	0.14%	26	\$ 167.16	\$	0.36	
Physician - Specialist	\$ 673,903	3,154	1,067	\$ 213.67	\$ 18.99	0.74%	0.00%	0.00%	0.00%	0.01%	1,067	\$ 215.11	\$	19.13	
Physician - Vision	\$ 162,627	2,055	695	\$ 79.14	\$ 4.58	0.61%	0.00%	0.00%	0.00%	-0.29%	693	\$ 79.65	\$	4.60	
Transportation/Emergency	\$ 69,806	361	122	\$ 193.37	\$ 1.97	1.25%	0.00%	0.00%	0.00%	0.03%	122	\$ 196.11	\$	1.99	
Transportation/Non-emergency	\$ 91,549	52	18	\$ 1,760.56		0.04%	0.00%	0.00%	0.00%	0.00%	17	\$ 1,773.28	\$	2.58	
Gross Medical Total	\$ 17,380,745	311,282			\$ 489.78	1.31%	0.27%	-0.14%	-0.24%	0.06%			\$	495.94	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	67,582
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 427,906	48,726	8,652	\$ 8.78	\$ 6.33	0.18%	0.00%	0.00%	0.00%	0.07%	8,663	\$ 8.79	\$	6.35
Case Management Services	\$ 178	7	1	\$ 25.47	\$ 0.00	0.28%	0.00%	0.00%	0.00%	0.14%	1	\$ 25.50	\$	0.00
Community Behavioral Health	\$ 773,539	7,179	1,275	\$ 107.75	\$ 11.45	0.15%	0.00%	0.00%	0.00%	0.09%	1,276	\$ 107.88	\$	11.47
DME/Supplies	\$ 414,494	2,217	394	\$ 186.96	\$ 6.13	0.77%	0.00%	0.00%	0.00%	0.03%	394	\$ 188.49	\$	6.18
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 14,744	322	57	\$ 45.79	\$ 0.22	0.40%	0.00%	0.00%	0.00%	0.14%	57	\$ 46.00	\$	0.22
Home Health Services	\$ 181,091	445	79	\$ 406.95	\$ 2.68	0.74%	0.00%	0.00%	0.00%	-0.07%	79	\$ 409.10	\$	2.70
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 4,991,941	2,346	417	\$ 2,127.85	\$ 73.86	3.19%	0.00%	0.00%	-0.97%	0.14%	417	\$ 2,174.79	\$	75.59
Inpatient - Psych	\$ 319,920	323	57	\$ 990.46	\$ 4.73	2.99%	0.00%	0.00%	0.00%	0.12%	57	\$ 1,019.20	\$	4.88
Lab/Radiology	\$ 1,324,642	22,096	3,923	\$ 59.95	\$ 19.60	0.69%	0.00%	0.00%	1.32%	0.05%	3,924	\$ 61.18	\$	20.01
Outpatient - ER	\$ 1,954,805	4,591	815	\$ 425.79	\$ 28.92	0.83%	0.00%	0.00%	-3.60%	0.05%	815	\$ 413.90	\$	28.13
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 4,967,833	6,791	1,206	\$ 731.53	\$ 73.51	0.85%	0.00%	0.00%	0.00%	0.05%	1,206	\$ 737.87	\$	74.17
Pharmacy	\$ 11,036,278	159,116	28,253	\$ 69.36	\$ 163.30	0.00%	0.00%	-0.48%	0.00%	0.05%	28,250	\$ 69.07	\$	162.59
Physician - Anesthesia	\$ 157,298	102,428	18,187	\$ 1.54	\$ 2.33	0.44%	0.00%	0.00%	0.00%	0.08%	18,211	\$ 1.54	\$	2.34
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 3,691,057	60,954	10,823	\$ 60.55	\$ 54.62	0.43%	2.09%	0.00%	0.00%	0.06%	10,832	\$ 62.07	\$	56.03
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,615,122	152,683	27,111	\$ 10.58	\$ 23.90	0.42%	0.00%	0.00%	1.39%	0.10%	27,130	\$ 10.77	\$	24.36
Physician - Psych	\$ 13,499	87	15	\$ 155.16	\$ 0.20	0.70%	0.00%	0.00%	0.00%	0.14%	16	\$ 155.44	. \$	0.20
Physician - Specialist	\$ 1,276,880	6,060	1,076	\$ 210.71	\$ 18.89	0.43%	0.00%	0.00%	0.00%	0.01%	1,077	\$ 211.50	\$	18.98
Physician - Vision	\$ 313,874	4,013	713	\$ 78.21	\$ 4.64	0.35%	0.00%	0.00%	0.00%	-0.29%	710	\$ 78.52	\$	4.65
Transportation/Emergency	\$ 127,824	663	118	\$ 192.80	\$ 1.89	0.75%	0.00%	0.00%	0.00%	0.03%	118	\$ 194.60	\$	1.91
Transportation/Non-emergency	\$ 163,719	89	16	\$ 1,839.53	\$ 2.42	0.03%	0.00%	0.00%	0.00%	0.00%	16	\$ 1,846.26	\$	2.42
Gross Medical Total	\$ 33,766,642	581,136			\$ 499.64	0.81%	0.23%	-0.16%	-0.24%	0.06%			\$	503.17

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	408,366
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,733,808	43,709	1,284	\$ 39.67	\$ 4.25	0.00%	0.00%	0.00%	0.00%	31.53%	1,631	\$ 41.10) \$	5.58
Case Management Services	\$ 14,836	2,535	74	\$ 5.85	\$ 0.04	0.00%	0.00%	0.00%	0.00%	127.35%	177	\$ 5.6	1 \$	0.08
Community Behavioral Health	\$ 8,472,082	127,166	3,737	\$ 66.62	\$ 20.75	0.00%	0.00%	0.00%	0.00%	-9.39%	2,613	\$ 86.3	3 \$	18.80
DME/Supplies	\$ 1,058,569	5,914	174	\$ 178.99	\$ 2.59	0.14%	0.00%	0.00%	0.00%	3.13%	183	\$ 175.0	7 \$	2.68
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 78,266	3,991	117	\$ 19.61	\$ 0.19	0.09%	0.00%	0.00%	0.00%	67.82%	160	\$ 24.09	9 \$	0.32
Home Health Services	\$ 291,782	680	20	\$ 429.09	\$ 0.71	0.14%	0.00%	0.00%	0.00%	-4.35%	23	\$ 355.59	9 \$	0.68
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 10,656	16	0	\$ 666.01	\$ 0.03	1.53%	0.00%	0.00%	0.00%	0.00%	0	\$ 666.0	1 \$	0.03
Inpatient - Other	\$ 12,992,989	6,730	198	\$ 1,930.47	\$ 31.82	1.53%	0.00%	0.00%	-0.97%	26.75%	283	\$ 1,721.20) \$	40.55
Inpatient - Psych	\$ 3,014,729	3,319	98	\$ 908.32	\$ 7.38	1.36%	0.00%	0.00%	0.00%	28.77%	131	\$ 885.5	5 \$	9.64
Lab/Radiology	\$ 6,624,195	107,207	3,150	\$ 61.79	\$ 16.22	0.14%	0.00%	0.00%	1.49%	32.31%	3,863	\$ 67.7	7 \$	21.81
Outpatient - ER	\$ 11,091,656	30,694	902	\$ 361.36	\$ 27.16	0.12%	0.00%	0.00%	-3.60%	39.14%	1,257	\$ 348.3	1 \$	36.47
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 11,027,580	20,597	605	\$ 535.40	\$ 27.00	0.12%	0.00%	0.00%	0.00%	1.49%	668	\$ 493.13	3 \$	27.44
Pharmacy	\$ 27,128,993	381,691	11,216	\$ 71.08	\$ 66.43	0.00%	0.00%	-0.50%	0.00%	3.63%	11,683	\$ 70.30	5 \$	68.50
Physician - Anesthesia	\$ 1,362,222	835,808	24,561	\$ 1.63	\$ 3.34	0.09%	0.00%	0.00%	0.00%	56.71%	39,271	\$ 1.60) \$	5.23
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 14,897,329	278,759	8,191	\$ 53.44	\$ 36.48	0.09%	2.61%	0.00%	0.00%	15.72%	10,502	\$ 49.5	1 \$	43.35
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 5,011,813	1,055,238	31,009	\$ 4.75	\$ 12.27	0.09%	0.00%	0.00%	2.54%	-5.90%	21,824	\$ 6.52	2 \$	11.85
Physician - Psych	\$ 8,958	90	3	\$ 99.53	\$ 0.02	0.09%	0.00%	0.00%	0.00%	-16.79%	2	\$ 103.5	3 \$	0.02
Physician - Specialist	\$ 3,296,973	16,157	475	\$ 204.06	\$ 8.07	0.09%	0.00%	0.00%	0.00%	7.87%	761	\$ 137.42	2 \$	8.72
Physician - Vision	\$ 1,120,530	11,832	348	\$ 94.70	\$ 2.74	0.06%	0.00%	0.00%	0.00%	-10.03%	290	\$ 102.2	1 \$	2.47
Transportation/Emergency	\$ 595,753	3,141	92	\$ 189.67	\$ 1.46	0.14%	0.00%	0.00%	0.00%	71.75%	158	\$ 190.6	1 \$	2.51
Transportation/Non-emergency	\$ 992,906	904	27	\$ 1,098.35	\$ 2.43	0.01%	0.00%	0.00%	0.00%	2.63%	41	\$ 733.02	2 \$	2.50
Gross Medical Total	\$ 110,826,624	2,936,178			\$ 271.39	0.27%	0.35%	-0.12%	-0.27%	13.69%			\$	309.24

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	439,788
Base Year	CY 2017

	Raw Base Data						ا	Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 3,312,955	162,036	4,421	\$ 20.45	\$ 7.53	0.27%	0.00%	0.00%	0.00%	24.31%	4,918	\$ 22.91	\$	9.39
Case Management Services	\$ 18,547	3,342	91	\$ 5.55	\$ 0.04	0.27%	0.00%	0.00%	0.00%	102.88%	194	\$ 5.30) \$	0.09
Community Behavioral Health	\$ 8,764,511	110,272	3,009	\$ 79.48	\$ 19.93	0.27%	0.00%	0.00%	0.00%	-12.12%	2,026	\$ 104.03	\$ \$	17.56
DME/Supplies	\$ 1,174,992	6,717	183	\$ 174.93	\$ 2.67	1.25%	0.00%	0.00%	0.00%	4.42%	196	\$ 172.90) \$	2.82
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 99,815	4,704	128	\$ 21.22	\$ 0.23	0.73%	0.00%	0.00%	0.00%	72.79%	169	\$ 28.06	\$ ز	0.40
Home Health Services	\$ 275,910	714	19	\$ 386.43	\$ 0.63	1.25%	0.00%	0.00%	0.00%	-2.87%	22	\$ 343.06	\$ ز	0.62
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 13,865,430	6,146	168	\$ 2,255.84	\$ 31.53	4.64%	0.00%	0.00%	-0.97%	27.06%	226	\$ 2,206.07	\$	41.51
Inpatient - Psych	\$ 2,755,791	3,507	96	\$ 785.80	\$ 6.27	4.64%	0.00%	0.00%	0.00%	27.46%	121	\$ 831.83	\$ \$	8.36
Lab/Radiology	\$ 7,413,775	111,818	3,051	\$ 66.30	\$ 16.86	1.22%	0.00%	0.00%	1.25%	31.78%	3,750	\$ 72.85	\$ ز	22.77
Outpatient - ER	\$ 10,349,419	27,383	747	\$ 377.95	\$ 23.53	1.53%	0.00%	0.00%	-3.60%	38.83%	1,050	\$ 365.38	\$ \$	31.98
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 11,199,548	21,351	583	\$ 524.54	\$ 25.47	1.53%	0.00%	0.00%	0.00%	1.49%	644	\$ 488.93	\$ \$	26.24
Pharmacy	\$ 30,218,350	392,671	10,714	\$ 76.96	\$ 68.71	0.00%	0.00%	-0.48%	0.00%	4.29%	11,171	\$ 76.61	\$	71.32
Physician - Anesthesia	\$ 1,179,571	983,772	26,843	\$ 1.20	\$ 2.68	0.73%	0.00%	0.00%	0.00%	55.86%	45,955	\$ 1.10) \$	4.21
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 15,579,505	276,080	7,533	\$ 56.43	\$ 35.43	0.74%	3.71%	0.00%	0.00%	15.53%	9,216	\$ 55.67	\$	42.76
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 5,150,013	686,838	18,741	\$ 7.50	\$ 11.71	0.74%	0.00%	0.00%	2.32%	-4.74%	13,785	\$ 10.01	1 \$	11.50
Physician - Psych	\$ 20,026	152	4	\$ 131.75	\$ 0.05	0.74%	0.00%	0.00%	0.00%	-12.59%	3	\$ 162.10) \$	0.04
Physician - Specialist	\$ 3,395,535	16,750	457	\$ 202.72	\$ 7.72	0.74%	0.00%	0.00%	0.00%	7.86%	730	\$ 137.84	\$	8.39
Physician - Vision	\$ 1,178,279	11,277	308	\$ 104.49	\$ 2.68	0.47%	0.00%	0.00%	0.00%	-9.88%	260	\$ 111.84	\$	2.43
Transportation/Emergency	\$ 645,513	3,344	91	\$ 193.04	\$ 1.47	1.25%	0.00%	0.00%	0.00%	64.12%	150	\$ 194.61	\$	2.44
Transportation/Non-emergency	\$ 1,185,570	1,801	49	\$ 658.28	\$ 2.70	0.07%	0.00%	0.00%	0.00%	1.46%	61	\$ 534.62	2 \$	2.74
Gross Medical Total	\$ 117,783,055	2,830,675			\$ 267.82	1.23%	0.49%	-0.12%	-0.25%	13.31%			\$	307.54

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Northern/Winchester
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	848,154
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments				Final Base Data	à j	
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 5,046,762	205,745	2,911	\$ 24.53	\$ 5.95	0.18%	0.00%	0.00%	0.00%	26.79%	3,335	\$ 27.19	\$	7.56
Case Management Services	\$ 33,383	5,877	83	\$ 5.68	\$ 0.04	0.15%	0.00%	0.00%	0.00%	113.74%	186	\$ 5.44	\$	0.08
Community Behavioral Health	\$ 17,236,593	237,438	3,359	\$ 72.59	\$ 20.32	0.14%	0.00%	0.00%	0.00%	-10.78%	2,309	\$ 94.38	\$	18.16
DME/Supplies	\$ 2,233,561	12,631	179	\$ 176.83	\$ 2.63	0.73%	0.00%	0.00%	0.00%	3.81%	190	\$ 173.91	\$	2.75
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 178,081	8,695	123	\$ 20.48	\$ 0.21	0.45%	0.00%	0.00%	0.00%	70.61%	165	\$ 26.20	\$	0.36
Home Health Services	\$ 567,692	1,394	20	\$ 407.24	\$ 0.67	0.68%	0.00%	0.00%	0.00%	-3.63%	22	\$ 349.30	\$	0.65
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 10,656	16	0	\$ 666.01	\$ 0.01	1.53%	0.00%	0.00%	0.00%	0.00%	0	\$ 666.01	\$	0.01
Inpatient - Other	\$ 26,858,419	12,877	182	\$ 2,085.78	\$ 31.67	3.14%	0.00%	0.00%	-0.97%	26.91%	253	\$ 1,945.42	\$	41.05
Inpatient - Psych	\$ 5,770,520	6,826	97	\$ 845.37	\$ 6.80	2.93%	0.00%	0.00%	0.00%	28.14%	125	\$ 858.76	\$	8.97
Lab/Radiology	\$ 14,037,970	219,025	3,099	\$ 64.09	\$ 16.55	0.71%	0.00%	0.00%	1.36%	32.03%	3,804	\$ 70.37	\$	22.31
Outpatient - ER	\$ 21,441,075	58,077	822	\$ 369.18	\$ 25.28	0.80%	0.00%	0.00%	-3.60%	38.99%	1,150	\$ 356.40	\$	34.14
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 22,227,128	41,948	593	\$ 529.87	\$ 26.21	0.83%	0.00%	0.00%	0.00%	1.49%	655	\$ 490.99	\$	26.82
Pharmacy	\$ 57,347,343	774,362	10,956	\$ 74.06	\$ 67.61	0.00%	0.00%	-0.49%	0.00%	3.98%	11,417	\$ 73.53	\$	69.96
Physician - Anesthesia	\$ 2,541,792	1,819,580	25,744	\$ 1.40	\$ 3.00	0.39%	0.00%	0.00%	0.00%	56.32%	42,737	\$ 1.32	\$	4.70
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 30,476,834	554,839	7,850	\$ 54.93	\$ 35.93	0.42%	3.17%	0.00%	0.00%	15.62%	9,835	\$ 52.52	\$	43.04
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 10,161,827	1,742,076	24,648	\$ 5.83	\$ 11.98	0.42%	0.00%	0.00%	2.43%	-5.31%	17,655	\$ 7.93	\$	11.67
Physician - Psych	\$ 28,984	242	3	\$ 119.77	\$ 0.03	0.54%	0.00%	0.00%	0.00%	-13.88%	3	\$ 138.76	\$	0.03
Physician - Specialist	\$ 6,692,509	32,907	466	\$ 203.38	\$ 7.89	0.42%	0.00%	0.00%	0.00%	7.87%	745	\$ 137.63	\$	8.55
Physician - Vision	\$ 2,298,809	23,109	327	\$ 99.48	\$ 2.71	0.27%	0.00%	0.00%	0.00%	-9.95%	275	\$ 106.95	\$	2.45
Transportation/Emergency	\$ 1,241,266	6,485	92	\$ 191.41	\$ 1.46	0.72%	0.00%	0.00%	0.00%	67.76%	154	\$ 192.64	\$	2.47
Transportation/Non-emergency	\$ 2,178,476	2,705	38	\$ 805.35	\$ 2.57	0.04%	0.00%	0.00%	0.00%	1.99%	52	\$ 610.36	\$	2.62
Gross Medical Total	\$ 228,609,680	5,766,853	_		\$ 269.54	0.76%	0.42%	-0.12%	-0.26%	13.49%		•	\$	308.36

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- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Under 1
Member Months:	44,591
Base Year	CY 2016

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 32,605	512	138	\$	63.68	\$ 0.73	0.00%	0.00%	0.00%	0.00%	138	\$ 63.68	\$	0.73
Case Management Services	\$ 303,156	53,067	14,281	\$	5.71	\$ 6.80	0.00%	0.00%	0.00%	0.00%	14,281	\$ 5.71	\$	6.80
Community Behavioral Health	\$ 19,394	130	35	\$	149.18	\$ 0.43	0.00%	0.00%	0.00%	0.00%	35	\$ 149.18	\$	0.43
DME/Supplies	\$ 168,209	1,121	302	\$	150.05	\$ 3.77	0.14%	0.00%	0.00%	0.00%	302	\$ 150.05	\$	3.78
Early Intervention Services	\$ 65,793	3,151	848	\$	20.88	\$ 1.48	0.00%	0.00%	0.00%	0.00%	848	\$ 20.88	\$	1.48
FQHC/RHC	\$ 89,693	2,418	651	\$	37.09	\$ 2.01	0.09%	0.00%	0.00%	0.00%	651	\$ 37.09	\$	2.01
Home Health Services	\$ 224,945	382	103	\$	588.86	\$ 5.04	0.14%	0.00%	0.00%	0.00%	103	\$ 588.86	\$	5.05
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 6,267,102	6,661	1,793	\$	940.87	\$ 140.55	1.53%	0.00%	0.00%	0.00%	1,820	\$ 940.87	\$	142.69
Inpatient - Other	\$ 5,707,152	4,033	1,085	\$ 1	,415.11	\$ 127.99	1.53%	0.00%	0.00%	-0.97%	1,102	\$ 1,401.47	\$	128.69
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Lab/Radiology	\$ 187,084	9,304	2,504	\$	20.11	\$ 4.20	0.12%	0.00%	0.00%	2.50%	2,507	\$ 20.61	\$	4.31
Outpatient - ER	\$ 524,550	3,355	903	\$	156.35	\$ 11.76	0.12%	0.00%	0.00%	-3.60%	904	\$ 150.71	\$	11.35
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 503,423	1,461	393	\$	344.57	\$ 11.29	0.12%	0.00%	0.00%	0.00%	394	\$ 344.57	\$	11.30
Pharmacy	\$ 714,080	17,251	4,642	\$	41.39	\$ 16.01	0.00%	0.00%	-0.45%	0.00%	4,642	\$ 41.21	\$	15.94
Physician - Anesthesia	\$ 45,197	5,886	1,584	\$	7.68	\$ 1.01	0.09%	0.00%	0.00%	0.00%	1,585	\$ 7.68	\$	1.01
Physician - Dental	\$ 147	7	2	\$	20.97	\$ 0.00	0.09%	0.00%	0.00%	0.00%	2	\$ 20.97	\$	0.00
Physician - Evaluation & Management	\$ 5,315,415	82,870	22,301	\$	64.14	\$ 119.20	0.09%	0.80%	0.00%	0.00%	22,322	\$ 64.65	\$	120.26
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 573,874	36,986	9,953	\$	15.52	\$ 12.87	0.09%	0.00%	0.00%	1.05%	9,962	\$ 15.68	\$	13.02
Physician - Psych	\$ -	-	-	\$	- 1	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 413,829	4,229	1,138	\$	97.85	\$ 9.28	0.09%	0.00%	0.00%	0.00%	1,139	\$ 97.86	\$	9.29
Physician - Vision	\$ 67,633	561	151	\$	120.56	\$ 1.52	0.04%	0.00%	0.00%	0.00%	151	\$ 120.49	\$	1.52
Transportation/Emergency	\$ 102,110	483	130	\$	211.41	\$ 2.29	0.14%	0.00%	0.00%	0.00%	130	\$ 211.41	\$	2.29
Transportation/Non-emergency	\$ 383,572	608	164	\$	630.88	\$ 8.60	0.02%	0.00%	0.00%	0.00%	164	\$ 630.10	\$	8.60
Gross Medical Total	\$ 21,708,962	234,476				\$ 486.85	0.88%	0.19%	-0.01%	-0.29%			\$	490.57

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Under 1
Member Months:	43,156
Base Year	CY 2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	st	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	P	PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 6,054	183	51	\$	33.08	\$ 0.14	0.27%	0.00%	0.00%	0.00%	51	\$ 33.08	\$	0.14
Case Management Services	\$ 305,797	60,192	16,737	\$	5.08	\$ 7.09	0.27%	0.00%	0.00%	0.00%	16,783	\$ 5.08	\$	7.11
Community Behavioral Health	\$ 26,299	159	44	\$ 1	55.40	\$ 0.61	0.27%	0.00%	0.00%	0.00%	44	\$ 165.40	\$	0.61
DME/Supplies	\$ 117,360	949	264	\$ 1	23.67	\$ 2.72	1.25%	0.00%	0.00%	0.00%	267	\$ 123.67	\$	2.75
Early Intervention Services	\$ 63,368	2,423	674	\$	26.15	\$ 1.47	0.27%	0.00%	0.00%	0.00%	676	\$ 26.15	\$	1.47
FQHC/RHC	\$ 41,597	1,046	291	\$	39.77	\$ 0.96	0.73%	0.00%	0.00%	0.00%	293	\$ 39.77	\$	0.97
Home Health Services	\$ 58,230	173	48	\$ 3	36.59	\$ 1.35	1.26%	0.00%	0.00%	0.00%	49	\$ 336.60	\$	1.37
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 5,308,192	5,033	1,399	\$ 1,0	54.68	\$ 123.00	4.64%	0.00%	0.00%	0.00%	1,464	\$ 1,054.69	\$	128.71
Inpatient - Other	\$ 3,806,702	3,372	938	\$ 1,1	28.92	\$ 88.21	4.66%	0.00%	0.00%	-0.97%	981	\$ 1,118.23	\$	91.43
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Lab/Radiology	\$ 178,938	8,864	2,465	\$	20.19	\$ 4.15	1.04%	0.00%	0.00%	2.34%	2,496	\$ 20.62	\$	4.29
Outpatient - ER	\$ 468,731	2,802	779	\$ 1	37.28	\$ 10.86	1.54%	0.00%	0.00%	-3.60%	791	\$ 161.26	\$	10.63
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,107,317	1,818	506	\$ 1,1	9.14	\$ 48.83	1.53%	0.00%	0.00%	0.00%	513	\$ 1,159.15	\$	49.58
Pharmacy	\$ 773,317	17,399	4,838	\$	14.45	\$ 17.92	0.00%	0.00%	-0.77%	0.00%	4,838	\$ 44.10	\$	17.78
Physician - Anesthesia	\$ 34,724	4,480	1,246	\$	7.75	\$ 0.80	0.74%	0.00%	0.00%	0.00%	1,255	\$ 7.75	\$	0.81
Physician - Dental	\$ 63	3	1	\$	21.00	\$ 0.00	0.73%	0.00%	0.00%	0.00%	1	\$ 21.00	\$	0.00
Physician - Evaluation & Management	\$ 4,928,955	75,317	20,943	\$	55.44	\$ 114.21	0.74%	1.15%	0.00%	0.00%	21,097	\$ 66.20	\$	116.37
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 594,887	39,319	10,933	\$	15.13	\$ 13.78	0.75%	0.00%	0.00%	0.91%	11,013	\$ 15.27	\$	14.01
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 321,875	2,465	685	\$ 1	30.58	\$ 7.46	0.74%	0.00%	0.00%	0.00%	690	\$ 130.58	\$	7.51
Physician - Vision	\$ 69,619	584	162	\$ 1	19.21	\$ 1.61	0.31%	0.00%	0.00%	0.00%	164	\$ 118.71	\$	1.62
Transportation/Emergency	\$ 129,238	596	166	\$ 2	16.84	\$ 2.99	1.25%	0.00%	0.00%	0.00%	168	\$ 216.84	\$	3.03
Transportation/Non-emergency	\$ 377,730	877	244	\$ 4	30.71	\$ 8.75	0.17%	0.00%	0.00%	0.00%	247	\$ 426.12	\$	8.77
Gross Medical Total	\$ 19,718,995	228,054				\$ 456.92	2.61%	0.28%	-0.03%	-0.23%			\$	468.97

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Under 1
Member Months:	87,747
Base Year	CY 2016/2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 38,659	695	95	\$	55.62	\$ 0.44	0.05%	0.00%	0.00%	0.00%	95	\$ 55.61	\$ 0.44	
Case Management Services	\$ 608,953	113,259	15,489	\$	5.38	\$ 6.94	0.14%	0.00%	0.00%	0.00%	15,512	\$ 5.38	\$ 6.95	
Community Behavioral Health	\$ 45,693	289	40	\$	158.11	\$ 0.52	0.16%	0.00%	0.00%	0.00%	40	\$ 158.12	\$ 0.52	
DME/Supplies	\$ 285,569	2,070	283	\$	137.96	\$ 3.25	0.60%	0.00%	0.00%	0.00%	285	\$ 137.88	\$ 3.27	
Early Intervention Services	\$ 129,161	5,574	762	\$	23.17	\$ 1.47	0.14%	0.00%	0.00%	0.00%	763	\$ 23.18	\$ 1.47	
FQHC/RHC	\$ 131,290	3,464	474	\$	37.90	\$ 1.50	0.29%	0.00%	0.00%	0.00%	475	\$ 37.90	\$ 1.50	
Home Health Services	\$ 283,175	555	76	\$	510.23	\$ 3.23	0.37%	0.00%	0.00%	0.00%	76	\$ 509.63	\$ 3.24	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 11,575,294	11,694	1,599	\$	989.85	\$ 131.92	2.96%	0.00%	0.00%	0.00%	1,645	\$ 990.70	\$ 135.81	
Inpatient - Other	\$ 9,513,854	7,405	1,013	\$ 1	1,284.79	\$ 108.42	2.78%	0.00%	0.00%	-0.97%	1,042	\$ 1,270.37	\$ 110.36	
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Lab/Radiology	\$ 366,022	18,168	2,485	\$	20.15	\$ 4.17	0.57%	0.00%	0.00%	2.42%	2,502	\$ 20.61	\$ 4.30	
Outpatient - ER	\$ 993,281	6,157	842	\$	161.33	\$ 11.32	0.79%	0.00%	0.00%	-3.60%	848	\$ 155.55	\$ 11.00	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 2,610,740	3,279	448	\$	796.20	\$ 29.75	1.26%	0.00%	0.00%	0.00%	452	\$ 799.02	\$ 30.13	
Pharmacy	\$ 1,487,397	34,650	4,739	\$	42.93	\$ 16.95	0.00%	0.00%	-0.61%	0.00%	4,739	\$ 42.66	\$ 16.85	
Physician - Anesthesia	\$ 79,921	10,366	1,418	\$	7.71	\$ 0.91	0.37%	0.00%	0.00%	0.00%	1,423	\$ 7.71	\$ 0.91	
Physician - Dental	\$ 210	10	1	\$	20.98	\$ 0.00	0.28%	0.00%	0.00%	0.00%	1	\$ 20.98	\$ 0.00	
Physician - Evaluation & Management	\$ 10,244,369	158,187	21,633	\$	64.76	\$ 116.75	0.40%	0.97%	0.00%	0.00%	21,719	\$ 65.39	\$ 118.35	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 1,168,761	76,305	10,435	\$	15.32	\$ 13.32	0.43%	0.00%	0.00%	0.98%	10,479	\$ 15.47	\$ 13.51	
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Specialist	\$ 735,704	6,694	915	\$	109.90	\$ 8.38	0.37%	0.00%	0.00%	0.00%	918	\$ 109.95	\$ 8.42	
Physician - Vision	\$ 137,252	1,145	157	\$	119.87	\$ 1.56	0.18%	0.00%	0.00%	0.00%	157	\$ 119.58	\$ 1.57	
Transportation/Emergency	\$ 231,349	1,079	148	\$	214.41	\$ 2.64	0.76%	0.00%	0.00%	0.00%	149	\$ 214.43	\$ 2.66	
Transportation/Non-emergency	\$ 761,302	1,485	203	\$	512.66	\$ 8.68	0.10%	0.00%	0.00%	0.00%	205	\$ 509.09	\$ 8.68	
Gross Medical Total	\$ 41,427,957	462,530				\$ 472.13	1.70%	0.24%	-0.02%	-0.26%			\$ 479.95	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Child
Member Months:	538,183
Base Year	CY 2016

	Raw Base Data						Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	F	PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 2,164,299	31,164	695	\$	69.45	\$ 4.02	0.00%	0.00%	0.00%	0.00%	695	\$ 69.45	\$	4.02
Case Management Services	\$ 331,412	38,803	865	\$	8.54	\$ 0.62	0.00%	0.00%	0.00%	0.00%	865	\$ 8.54	\$	0.62
Community Behavioral Health	\$ 31,627,304	589,878	13,153	\$	53.62	\$ 58.77	0.00%	0.00%	0.00%	0.00%	13,153	\$ 53.62	\$	58.77
DME/Supplies	\$ 928,060	6,254	139	\$ 1	48.39	\$ 1.72	0.14%	0.00%	0.00%	0.00%	140	\$ 148.39	\$	1.73
Early Intervention Services	\$ 210,912	5,353	119	\$	39.40	\$ 0.39	0.00%	0.00%	0.00%	0.00%	119	\$ 39.40	\$	0.39
FQHC/RHC	\$ 210,173	4,879	109	\$	43.08	\$ 0.39	0.09%	0.00%	0.00%	0.00%	109	\$ 43.08	\$	0.39
Home Health Services	\$ 229,398	419	9	\$ 5	47.49	\$ 0.43	0.14%	0.00%	0.00%	0.00%	9	\$ 547.49	\$	0.43
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 5,573,811	2,026	45	\$ 2,7	50.60	\$ 10.36	1.53%	0.00%	0.00%	-0.97%	46	\$ 2,724.02	\$	10.41
Inpatient - Psych	\$ 2,610,170	2,772	62	\$ 9	41.62	\$ 4.85	1.37%	0.00%	0.00%	0.00%	63	\$ 940.17	\$	4.92
Lab/Radiology	\$ 2,054,177	72,691	1,621	\$	28.26	\$ 3.82	0.12%	0.00%	0.00%	2.02%	1,623	\$ 28.82	\$	3.90
Outpatient - ER	\$ 4,648,610	23,899	533	\$ 1	94.51	\$ 8.64	0.12%	0.00%	0.00%	-3.60%	534	\$ 187.50	\$	8.34
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 5,384,094	12,868	287	\$ 4	18.41	\$ 10.00	0.12%	0.00%	0.00%	0.00%	287	\$ 418.41	\$	10.02
Pharmacy	\$ 20,268,713	322,316	7,187	\$	62.88	\$ 37.66	0.00%	0.00%	-0.50%	0.00%	7,187	\$ 62.57	\$	37.47
Physician - Anesthesia	\$ 325,822	54,727	1,220	\$	5.95	\$ 0.61	0.09%	0.00%	0.00%	0.00%	1,221	\$ 5.95	\$	0.61
Physician - Dental	\$ 727	21	0	\$	34.61	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 34.61	\$	0.00
Physician - Evaluation & Management	\$ 15,170,206	339,091	7,561	\$	44.74	\$ 28.19	0.09%	3.37%	0.00%	0.00%	7,568	\$ 46.25	\$	29.16
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 2,323,813	145,517	3,245	\$	15.97	\$ 4.32	0.09%	0.00%	0.00%	2.29%	3,248	\$ 16.34	\$	4.42
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 1,788,401	24,945	556	\$	71.69	\$ 3.32	0.09%	0.00%	0.00%	0.00%	557	\$ 71.69	\$	3.33
Physician - Vision	\$ 1,018,053	7,286	162	\$ 1	39.73	\$ 1.89	0.03%	0.00%	0.00%	0.00%	163	\$ 139.65	\$	1.89
Transportation/Emergency	\$ 413,803	2,384	53	\$ 1	73.58	\$ 0.77	0.14%	0.00%	0.00%	0.00%	53	\$ 173.58	\$	0.77
Transportation/Non-emergency	\$ 1,680,768	10,144	226	\$ 1	65.69	\$ 3.12	0.03%	0.00%	0.00%	0.00%	227	\$ 165.51	\$	3.12
Gross Medical Total	\$ 98,962,727	1,697,437				\$ 183.88	0.16%	0.52%	-0.10%	-0.13%			\$	184.70

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
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- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Child
Member Months:	555,866
Base Year	CY 2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMP	М	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,784,680	41,741	901	\$ 66.	1 \$	5.01	0.27%	0.00%	0.00%	0.00%	904	\$ 66.71	\$ 5.02	
Case Management Services	\$ 483,313	80,469	1,737	\$ 6.	1 \$	0.87	0.27%	0.00%	0.00%	0.00%	1,742	\$ 6.01	\$ 0.87	
Community Behavioral Health	\$ 33,296,433	617,345	13,327	\$ 53.	3 \$	59.90	0.27%	0.00%	0.00%	0.00%	13,364	\$ 53.93	\$ 60.06	
DME/Supplies	\$ 988,497	6,536	141	\$ 151.	4 \$	1.78	1.25%	0.00%	0.00%	0.00%	143	\$ 151.24	\$ 1.80	
Early Intervention Services	\$ 242,147	6,086	131	\$ 39.	9 \$	0.44	0.27%	0.00%	0.00%	0.00%	132	\$ 39.79	\$ 0.44	
FQHC/RHC	\$ 202,483	4,885	105	\$ 41.	5 \$	0.36	0.73%	0.00%	0.00%	0.00%	106	\$ 41.45	\$ 0.37	
Home Health Services	\$ 276,352	540	12	\$ 511.	6 \$	0.50	1.25%	0.00%	0.00%	0.00%	12	\$ 511.77	\$ 0.50	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Other	\$ 4,449,304	1,736	37	\$ 2,563.	4 \$	8.00	4.64%	0.00%	0.00%	-0.97%	39	\$ 2,538.36	\$ 8.29	
Inpatient - Psych	\$ 2,517,463	2,711	59	\$ 928.	1 \$	4.53	4.64%	0.00%	0.00%	0.00%	61	\$ 928.62	\$ 4.74	
Lab/Radiology	\$ 2,135,973	78,284	1,690	\$ 27.	8 \$	3.84	1.09%	0.00%	0.00%	1.73%	1,711	\$ 27.71	\$ 3.95	
Outpatient - ER	\$ 4,140,921	19,227	415	\$ 215.	7 \$	7.45	1.53%	0.00%	0.00%	-3.60%	421	\$ 207.61	\$ 7.29	
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 9,357,987	17,608	380	\$ 531.	6 \$	16.83	1.53%	0.00%	0.00%	0.00%	386	\$ 531.46	\$ 17.09	
Pharmacy	\$ 21,025,946	326,210	7,042	\$ 64.	6 \$	37.83	0.00%	0.00%	-0.51%	0.00%	7,042	\$ 64.13	\$ 37.63	
Physician - Anesthesia	\$ 361,651	58,002	1,252	\$ 6.	4 \$	0.65	0.74%	0.00%	0.00%	0.00%	1,261	\$ 6.24	\$ 0.66	
Physician - Dental	\$ 63	3	0	\$ 21.	0 \$	0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 21.00	\$ 0.00	
Physician - Evaluation & Management	\$ 15,642,213	341,110	7,364	\$ 45.	6 \$	28.14	0.73%	4.66%	0.00%	0.00%	7,418	\$ 48.00	\$ 29.67	
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 2,646,418	156,157	3,371	\$ 16.	5 \$	4.76	0.74%	0.00%	0.00%	1.81%	3,396	\$ 17.25	\$ 4.88	
Physician - Psych	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Specialist	\$ 1,775,373	27,010	583	\$ 65.	3 \$	3.19	0.74%	0.00%	0.00%	0.00%	587	\$ 65.73	\$ 3.22	
Physician - Vision	\$ 1,005,468	6,631	143	\$ 151.	3 \$	1.81	0.26%	0.00%	0.00%	0.00%	144	\$ 150.92	\$ 1.81	
Transportation/Emergency	\$ 452,532	2,555	55	\$ 177.	2 \$	0.81	1.25%	0.00%	0.00%	0.00%	56	\$ 177.12	\$ 0.82	
Transportation/Non-emergency	\$ 1,815,813	12,490	270	\$ 145.	8 \$	3.27	0.26%	0.00%	0.00%	0.00%	273	\$ 143.95	\$ 3.27	
Gross Medical Total	\$ 105,601,030	1,807,336			\$ 1	89.98	0.79%	0.69%	-0.10%	-0.10%			\$ 192.41	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Child
Member Months:	1,094,049
Base Year	CY 2016/2017

			Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	Cost	PMPM	IE	BNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	F	PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 4,948,979	72,905	800	\$	67.88	\$ 4	52	0.16%	0.00%	0.00%	0.00%	801	\$ 67.88	\$	4.53
Case Management Services	\$ 814,725	119,272	1,308	\$	6.83	\$ 0	74	0.16%	0.00%	0.00%	0.00%	1,311	\$ 6.83	\$	0.75
Community Behavioral Health	\$ 64,923,737	1,207,223	13,241	\$	53.78	\$ 59	34	0.14%	0.00%	0.00%	0.00%	13,260	\$ 53.78	\$	59.43
DME/Supplies	\$ 1,916,557	12,790	140	\$	149.85	\$ 1	75	0.71%	0.00%	0.00%	0.00%	141	\$ 149.86	\$	1.76
Early Intervention Services	\$ 453,060	11,439	125	\$	39.61	\$ 0	41	0.15%	0.00%	0.00%	0.00%	126	\$ 39.61	\$	0.41
FQHC/RHC	\$ 412,656	9,764	107	\$	42.26	\$ 0	38	0.41%	0.00%	0.00%	0.00%	108	\$ 42.26	\$	0.38
Home Health Services	\$ 505,749	959	11	\$ 5	527.37	\$ 0	46	0.75%	0.00%	0.00%	0.00%	11	\$ 527.28	\$	0.47
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$	-	\$		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 10,023,115	3,762	41	\$ 2,6	664.06	\$ 9	16	2.91%	0.00%	0.00%	-0.97%	42	\$ 2,636.96	\$	9.34
Inpatient - Psych	\$ 5,127,633	5,483	60	\$ 9	935.19	\$ 4	59	2.98%	0.00%	0.00%	0.00%	62	\$ 934.37	\$	4.83
Lab/Radiology	\$ 4,190,150	150,975	1,656	\$	27.75	\$ 3	33	0.62%	0.00%	0.00%	1.87%	1,668	\$ 28.24	\$	3.93
Outpatient - ER	\$ 8,789,531	43,126	473	\$ 2	203.81	\$ 8	03	0.79%	0.00%	0.00%	-3.60%	477	\$ 196.54	\$	7.81
Outpatient - Maternity	\$ -	-	-	\$	-	\$		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 14,742,081	30,476	334	\$ 4	483.73	\$ 13	17	1.02%	0.00%	0.00%	0.00%	337	\$ 484.12	\$	13.61
Pharmacy	\$ 41,294,660	648,526	7,113	\$	63.67	\$ 37	74	0.00%	0.00%	-0.51%	0.00%	7,113	\$ 63.35	\$	37.55
Physician - Anesthesia	\$ 687,473	112,729	1,236	\$	6.10	\$ 0	63	0.43%	0.00%	0.00%	0.00%	1,242	\$ 6.10	\$	0.63
Physician - Dental	\$ 790	24	0	\$	32.91	\$ 0	00	0.14%	0.00%	0.00%	0.00%	0	\$ 32.90	\$	0.00
Physician - Evaluation & Management	\$ 30,812,419	680,201	7,461	\$	45.30	\$ 28	16	0.42%	4.03%	0.00%	0.00%	7,492	\$ 47.13	\$	29.42
Physician - Maternity	\$ -	-	-	\$	-	\$		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 4,970,231	301,674	3,309	\$	16.48	\$ 4	54	0.44%	0.00%	0.00%	2.03%	3,323	\$ 16.81	\$	4.66
Physician - Psych	\$ -	-	-	\$	-	\$		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 3,563,774	51,955	570	\$	68.59	\$ 3	26	0.41%	0.00%	0.00%	0.00%	572	\$ 68.58	\$	3.27
Physician - Vision	\$ 2,023,521	13,917	153	\$	145.40	\$ 1	35	0.15%	0.00%	0.00%	0.00%	153	\$ 145.04	\$	1.85
Transportation/Emergency	\$ 866,335	4,939	54	\$	175.41	\$ 0	79	0.72%	0.00%	0.00%	0.00%	55	\$ 175.42	\$	0.80
Transportation/Non-emergency	\$ 3,496,581	22,634	248	\$	154.48	\$ 3	20	0.15%	0.00%	0.00%	0.00%	250	\$ 153.55	\$	3.20
Gross Medical Total	\$ 204,563,757	3,504,773				\$ 186	98	0.49%	0.61%	-0.10%	-0.12%			\$	188.62

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Adult
Member Months:	132,061
Base Year	CY 2016

			Raw Base Data					Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit (Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 917,181	12,688	1,153	\$	72.29	\$ 6.95	0.00%	0.00%	0.00%	0.00%	1,153	\$ 72.29	\$ 6.9	95
Case Management Services	\$ 61,197	12,953	1,177	\$	4.72	\$ 0.46	0.00%	0.00%	0.00%	0.00%	1,177	\$ 4.72	\$ 0.4	46
Community Behavioral Health	\$ 5,534,940	57,525	5,227	\$	96.22	\$ 41.91	0.00%	0.00%	0.00%	0.00%	5,227	\$ 96.22	\$ 41.9	91
DME/Supplies	\$ 467,562	3,247	295	\$	144.00	\$ 3.54	0.14%	0.00%	0.00%	0.00%	295	\$ 144.00	\$ 3.5	55
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	\$ 35,428	898	82	\$	39.45	\$ 0.27	0.09%	0.00%	0.00%	0.00%	82	\$ 39.45	\$ 0.2	27
Home Health Services	\$ 158,689	532	48	\$	298.29	\$ 1.20	0.14%	0.00%	0.00%	0.00%	48	\$ 298.29	\$ 1.2	20
Inpatient - Maternity Kick Payment	\$ -	-	•	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Other	\$ 9,189,079	3,838	349	\$ 2,	394.45	\$ 69.58	1.53%	0.00%	0.00%	-0.97%	354	\$ 2,371.32	\$ 69.9	96
Inpatient - Psych	\$ 1,055,932	1,041	95	\$ 1,	014.34	\$ 8.00	1.32%	0.00%	0.00%	0.00%	96	\$ 1,012.33	\$ 8.1	10
Lab/Radiology	\$ 3,416,580	61,528	5,591	\$	55.53	\$ 25.87	0.14%	0.00%	0.00%	1.07%	5,599	\$ 56.12	\$ 26.1	18
Outpatient - ER	\$ 4,112,208	14,410	1,309	\$	285.37	\$ 31.14	0.12%	0.00%	0.00%	-3.60%	1,311	\$ 275.09	\$ 30.0	05
Outpatient - Maternity	\$ -	-	•	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 6,712,121	13,123	1,192	\$	511.48	\$ 50.83	0.12%	0.00%	0.00%	0.00%	1,194	\$ 511.48	\$ 50.8	89
Pharmacy	\$ 16,962,101	296,231	26,918	\$	57.26	\$ 128.44	0.00%	0.00%	-0.50%	0.00%	26,918	\$ 56.97	\$ 127.8	80
Physician - Anesthesia	\$ 487,831	80,229	7,290	\$	6.08	\$ 3.69	0.09%	0.00%	0.00%	0.00%	7,297	\$ 6.08	\$ 3.7	70
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 7,022,981	194,539	17,677	\$	36.10	\$ 53.18	0.09%	1.79%	0.00%	0.00%	17,693	\$ 36.75	\$ 54.1	18
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 1,691,994	174,938	15,896	\$	9.67	\$ 12.81	0.09%	0.00%	0.00%	2.79%	15,911	\$ 9.94	\$ 13.1	18
Physician - Psych	\$ 967	10	1	\$	96.71	\$ 0.01	0.09%	0.00%	0.00%	0.00%	1	\$ 96.71	\$ 0.0	01
Physician - Specialist	\$ 2,051,695	29,510	2,681	\$	69.53	\$ 15.54	0.09%	0.00%	0.00%	0.00%	2,684	\$ 69.53	\$ 15.5	55
Physician - Vision	\$ 204,210	1,701	155	\$	120.05	\$ 1.55	0.04%	0.00%	0.00%	0.00%	155	\$ 120.00	\$ 1.5	55
Transportation/Emergency	\$ 472,242	3,015	274	\$	156.63	\$ 3.58	0.14%	0.00%	0.00%	0.00%	274	\$ 156.63	\$ 3.5	58
Transportation/Non-emergency	\$ 611,124	6,376	579	\$	95.85	\$ 4.63	0.08%	0.00%	0.00%	0.00%	580	\$ 95.79	\$ 4.6	63
Gross Medical Total	\$ 61,166,062	968,332				\$ 463.17	0.30%	0.20%	-0.14%	-0.25%			\$ 463.7	70

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Adult
Member Months:	143,311
Base Year	CY 2017

				Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	D	ollars	Units	Util/1000	U	nit Cost	PMPM		IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 2	2,924,630	107,702	9,018	\$	27.15	\$ 20.4	11	0.27%	0.00%	0.00%	0.00%	9,043	\$ 27.15	\$	20.46
Case Management Services	\$	52,667	10,590	887	\$	4.97	\$ 0.3	37	0.27%	0.00%	0.00%	0.00%	889	\$ 4.97	\$	0.37
Community Behavioral Health	\$ 6	6,204,169	53,062	4,443	\$	116.92	\$ 43.2	29	0.27%	0.00%	0.00%	0.00%	4,455	\$ 116.92	\$	43.41
DME/Supplies	\$	587,815	3,684	308	\$	159.56	\$ 4.	0	1.25%	0.00%	0.00%	0.00%	312	\$ 159.56	\$	4.15
Early Intervention Services	\$	-	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$	63,540	1,741	146	\$	36.50	\$ 0.4	14	0.73%	0.00%	0.00%	0.00%	147	\$ 36.50	\$	0.45
Home Health Services	\$	209,538	606	51	\$	345.77	\$ 1.4	16	1.25%	0.00%	0.00%	0.00%	51	\$ 345.77	\$	1.48
Inpatient - Maternity Kick Payment	\$	-	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$	-	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 7	7,644,100	3,118	261	\$	2,451.47	\$ 53.3	34	4.64%	0.00%	0.00%	-0.97%	273	\$ 2,427.86	\$	55.28
Inpatient - Psych	\$ 1	1,063,349	1,051	88	\$	1,011.75	\$ 7.4	12	4.64%	0.00%	0.00%	0.00%	92	\$ 1,011.78	\$	7.76
Lab/Radiology	\$ 3	3,230,995	61,635	5,161	\$	52.42	\$ 22.	55	1.23%	0.00%	0.00%	0.93%	5,226	\$ 52.90	\$	23.04
Outpatient - ER	\$ 3	3,353,116	10,845	908	\$	309.19	\$ 23.4	10	1.53%	0.00%	0.00%	-3.60%	922	\$ 298.05	\$	22.90
Outpatient - Maternity	\$	-	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 10	0,293,424	15,537	1,301	\$	662.51	\$ 71.8	33	1.53%	0.00%	0.00%	0.00%	1,321	\$ 662.51	\$	72.93
Pharmacy	\$ 19	9,374,738	301,988	25,287	\$	64.16	\$ 135.	9	0.00%	0.00%	-0.46%	0.00%	25,287	\$ 63.86	\$	134.57
Physician - Anesthesia	\$	510,959	106,583	8,925	\$	4.79	\$ 3.5	57	0.74%	0.00%	0.00%	0.00%	8,990	\$ 4.79	\$	3.59
Physician - Dental	\$	-	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 7	7,229,084	192,164	16,091	\$	37.62	\$ 50.4	14	0.74%	2.60%	0.00%	0.00%	16,209	\$ 38.60	\$	52.14
Physician - Maternity	\$	-	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 2	2,197,420	241,445	20,217	\$	9.10	\$ 15.3	33	0.74%	0.00%	0.00%	1.76%	20,366	\$ 9.26	\$	15.72
Physician - Psych	\$	6,801	62	5	\$	109.69	\$ 0.0)5	0.75%	0.00%	0.00%	0.00%	5	\$ 109.70	\$	0.05
Physician - Specialist	\$ 1	1,988,819	29,618	2,480	\$	67.15	\$ 13.8	88	0.74%	0.00%	0.00%	0.00%	2,498	\$ 67.15	\$	13.98
Physician - Vision	\$	210,290	2,416	202	\$	87.04	\$ 1.4	17	0.34%	0.00%	0.00%	0.00%	204	\$ 86.70	\$	1.47
Transportation/Emergency	\$	556,682	3,899	326	\$	142.78	\$ 3.8	88	1.25%	0.00%	0.00%	0.00%	331	\$ 142.78	\$	3.93
Transportation/Non-emergency	\$	870,532	10,281	861	\$	84.67	\$ 6.0)7	0.74%	0.00%	0.00%	0.00%	872	\$ 84.24	\$	6.12
Gross Medical Total	\$ 68	8,572,669	1,158,027				\$ 478.	19	1.15%	0.27%	-0.13%	-0.19%			\$	483.80

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	LIFC Adult
Member Months:	275,372
Base Year	CY 2016/2017

			Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Uni	it Cost	PN	МРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 3,841,811	120,390	5,246	\$	31.91	\$	13.95	0.21%	0.00%	0.00%	0.00%	5,259	\$ 31.90	\$	13.98
Case Management Services	\$ 113,864	23,543	1,026	\$	4.84	\$	0.41	0.13%	0.00%	0.00%	0.00%	1,027	\$ 4.84	\$	0.41
Community Behavioral Health	\$ 11,739,109	110,587	4,819	\$	106.15	\$	42.63	0.15%	0.00%	0.00%	0.00%	4,826	\$ 106.17	\$	42.69
DME/Supplies	\$ 1,055,377	6,931	302	\$	152.27	\$	3.83	0.76%	0.00%	0.00%	0.00%	304	\$ 152.31	\$	3.86
Early Intervention Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 98,968	2,639	115	\$	37.50	\$	0.36	0.50%	0.00%	0.00%	0.00%	116	\$ 37.50	\$	0.36
Home Health Services	\$ 368,227	1,138	50	\$	323.57	\$	1.34	0.77%	0.00%	0.00%	0.00%	50	\$ 323.71	\$	1.35
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 16,833,179	6,956	303	\$	2,420.01	\$	61.13	2.94%	0.00%	0.00%	-0.97%	312	\$ 2,397.08	\$	62.32
Inpatient - Psych	\$ 2,119,281	2,092	91	\$	1,013.04	\$	7.70	2.99%	0.00%	0.00%	0.00%	94	\$ 1,012.05	\$	7.93
Lab/Radiology	\$ 6,647,575	123,163	5,367	\$	53.97	\$	24.14	0.67%	0.00%	0.00%	1.00%	5,405	\$ 54.50	\$	24.55
Outpatient - ER	\$ 7,465,324	25,255	1,101	\$	295.60	\$	27.11	0.76%	0.00%	0.00%	-3.60%	1,109	\$ 285.02	\$	26.33
Outpatient - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 17,005,545	28,660	1,249	\$	593.35	\$	61.75	0.98%	0.00%	0.00%	0.00%	1,260	\$ 593.88	\$	62.36
Pharmacy	\$ 36,336,840	598,219	26,069	\$	60.74	\$	131.96	0.00%	0.00%	-0.48%	0.00%	26,069	\$ 60.45	\$	131.33
Physician - Anesthesia	\$ 998,790	186,812	8,141	\$	5.35	\$	3.63	0.42%	0.00%	0.00%	0.00%	8,178	\$ 5.34	\$	3.64
Physician - Dental	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 14,252,064	386,703	16,852	\$	36.86	\$	51.76	0.42%	2.20%	0.00%	0.00%	16,921	\$ 37.67	\$	53.12
Physician - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 3,889,415	416,383	18,145	\$	9.34	\$	14.12	0.46%	0.00%	0.00%	2.21%	18,229	\$ 9.55	\$	14.50
Physician - Psych	\$ 7,768	72	3	\$	107.88	\$	0.03	0.67%	0.00%	0.00%	0.00%	3	\$ 107.91	\$	0.03
Physician - Specialist	\$ 4,040,514	59,128	2,577	\$	68.34	\$	14.67	0.41%	0.00%	0.00%	0.00%	2,587	\$ 68.33	\$	14.73
Physician - Vision	\$ 414,500	4,117	179	\$	100.68	\$	1.51	0.19%	0.00%	0.00%	0.00%	180	\$ 100.40	\$	1.51
Transportation/Emergency	\$ 1,028,924	6,914	301	\$	148.82	\$	3.74	0.74%	0.00%	0.00%	0.00%	304	\$ 148.78	\$	3.76
Transportation/Non-emergency	\$ 1,481,656	16,657	726	\$	88.95	\$	5.38	0.47%	0.00%	0.00%	0.00%	732	\$ 88.63	\$	5.41
Gross Medical Total	\$ 129,738,731	2,126,359				\$	471.14	0.75%	0.24%	-0.13%	-0.22%			\$	474.16

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19 to 20 Female
Member Months:	52,065
Base Year	CY 2016

			Raw Base Data						Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit C	ost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 350,881	4,873	1,123	\$ 72.01	\$ 6.74	0.00%	0.00%	0.00%	0.00%	-7.25%	1,682	\$	44.59	\$	6.25
Case Management Services	\$ 33,295	7,287	1,680	\$ 4.57	\$ 0.64	0.00%	0.00%	0.00%	0.00%	440.21%	8,991	\$	4.61	\$	3.45
Community Behavioral Health	\$ 2,649,371	37,702	8,690	\$ 70.27	\$ 50.89	0.00%	0.00%	0.00%	0.00%	-52.87%	2,675	\$	107.60	\$	23.98
DME/Supplies	\$ 104,366	540	124	\$ 193.27	\$ 2.00	0.14%	0.00%	0.00%	0.00%	91.52%	252	\$	182.84	\$	3.84
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 13,629	312	72	\$ 43.68	\$ 0.26	0.09%	0.00%	0.00%	0.00%	150.97%	139	\$	56.94	\$	0.66
Home Health Services	\$ 25,379	80	18	\$ 317.23	\$ 0.49	0.14%	0.00%	0.00%	0.00%	91.17%	34	\$ 3	328.02	\$	0.93
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 910,316	520	120	\$ 1,749.26	\$ 17.48	1.53%	0.00%	0.00%	-0.97%	205.59%	492	\$ 1,3	310.47	\$	53.72
Inpatient - Psych	\$ 649,279	724	167	\$ 896.79	\$ 12.47	1.47%	0.00%	0.00%	0.00%	-54.68%	70	\$ 9	982.03	\$	5.73
Lab/Radiology	\$ 682,976	14,827	3,417	\$ 46.06	\$ 13.12	0.14%	0.00%	0.00%	1.16%	263.67%	8,457	\$	68.57	\$	48.32
Outpatient - ER	\$ 888,608	3,675	847	\$ 241.80	\$ 17.07	0.12%	0.00%	0.00%	-3.60%	142.44%	1,857	\$ 2	258.04	\$	39.93
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 783,170	2,302	531	\$ 340.21	\$ 15.04	0.12%	0.00%	0.00%	0.00%	4.96%	877	\$ 2	216.30	\$	15.81
Pharmacy	\$ 2,250,097	50,784	11,705	\$ 44.31	\$ 43.22	0.00%	0.00%	-0.50%	0.00%	-9.03%	13,003	\$	36.10	\$	39.12
Physician - Anesthesia	\$ 94,397	17,945	4,136	\$ 5.26	\$ 1.81	0.09%	0.00%	0.00%	0.00%	478.78%	23,908	\$	5.27	\$	10.50
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 1,975,305	94,663	21,818	\$ 20.87	\$ 37.94	0.09%	2.51%	0.00%	0.00%	51.60%	28,834	\$	24.56	\$	59.01
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 404,714	36,634	8,443	\$ 11.05	\$ 7.77	0.09%	0.00%	0.00%	2.52%	39.51%	11,039	\$	12.10	\$	11.13
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ 235,905	5,953	1,372	\$ 39.63	\$ 4.53	0.09%	0.00%	0.00%	0.00%	43.99%	7,745	\$	10.12	\$	6.53
Physician - Vision	\$ 105,691	1,508	348	\$ 70.09	\$ 2.03	0.04%	0.00%	0.00%	0.00%	-14.84%	214	\$	97.09	\$	1.73
Transportation/Emergency	\$ 102,497	642	148	\$ 159.65	\$ 1.97	0.14%	0.00%	0.00%	0.00%	193.28%	445	\$	155.74	\$	5.78
Transportation/Non-emergency	\$ 158,952	833	192	\$ 190.82	\$ 3.05	0.03%	0.00%	0.00%	0.00%	31.26%	432	\$	111.24	\$	4.01
Gross Medical Total	\$ 12,418,827	281,804			\$ 238.53	0.24%	0.40%	-0.09%	-0.18%	42.22%				\$	340.45



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19 to 20 Female
Member Months:	52,456
Base Year	CY 2017

			Raw Base Data					Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit	t Cost	PM	IPM
Addiction and Recovery Treatment Services (ARTS)	\$ 578,851	8,756	2,003	\$ 66.11	\$ 11.03	0.27%	0.00%	0.00%	0.00%	-7.23%	3,000	\$	41.06	\$	10.26
Case Management Services	\$ 29,607	6,335	1,449	\$ 4.67	\$ 0.56	0.27%	0.00%	0.00%	0.00%	439.04%	7,758	\$	4.72	\$	3.05
Community Behavioral Health	\$ 2,760,799	38,173	8,733	\$ 72.32	\$ 52.63	0.27%	0.00%	0.00%	0.00%	-52.72%	2,688	\$	111.38	\$	24.95
DME/Supplies	\$ 92,438	551	126	\$ 167.76	\$ 1.76	1.25%	0.00%	0.00%	0.00%	90.54%	256	\$	159.67	\$	3.40
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 18,036	457	105	\$ 39.47	\$ 0.34	0.73%	0.00%	0.00%	0.00%	150.00%	202	\$	51.54	\$	0.87
Home Health Services	\$ 23,600	112	26	\$ 210.71	\$ 0.45	1.25%	0.00%	0.00%	0.00%	90.23%	47	\$	219.17	\$	0.87
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 760,633	451	103	\$ 1,686.73	\$ 14.50	4.64%	0.00%	0.00%	-0.97%	199.51%	423	\$	1,276.25	\$	45.01
Inpatient - Psych	\$ 704,713	717	164	\$ 982.86	\$ 13.43	4.64%	0.00%	0.00%	0.00%	-55.22%	69	\$	1,099.83	\$	6.30
Lab/Radiology	\$ 651,217	14,996	3,431	\$ 43.43	\$ 12.41	1.20%	0.00%	0.00%	1.11%	260.55%	8,490	\$	64.74	\$	45.80
Outpatient - ER	\$ 812,403	2,957	676	\$ 274.74	\$ 15.49	1.53%	0.00%	0.00%	-3.60%	140.45%	1,483	\$	294.89	\$	36.45
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 1,523,140	2,833	648	\$ 537.64	\$ 29.04	1.53%	0.00%	0.00%	0.00%	4.89%	1,071	\$	346.41	\$	30.92
Pharmacy	\$ 2,410,526	51,104	11,691	\$ 47.17	\$ 45.95	0.00%	0.00%	-0.51%	0.00%	-9.03%	12,987	\$	38.43	\$	41.59
Physician - Anesthesia	\$ 90,622	14,003	3,203	\$ 6.47	\$ 1.73	0.73%	0.00%	0.00%	0.00%	475.76%	18,517	\$	6.49	\$	10.02
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 2,066,662	95,325	21,807	\$ 21.68	\$ 39.40	0.73%	3.33%	0.00%	0.00%	50.88%	28,820	\$	25.76	\$	61.87
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 386,746	30,376	6,949	\$ 12.73	\$ 7.37	0.74%	0.00%	0.00%	2.43%	39.33%	9,085	\$	14.00	\$	10.60
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ 233,999	5,209	1,192	\$ 44.92	\$ 4.46	0.74%	0.00%	0.00%	0.00%	43.72%	6,727	\$	11.52	\$	6.46
Physician - Vision	\$ 104,369	1,068	244	\$ 97.72	\$ 1.99	0.30%	0.00%	0.00%	0.00%	-14.94%	150	\$	135.57	\$	1.70
Transportation/Emergency	\$ 113,218	671	154	\$ 168.73	\$ 2.16	1.25%	0.00%	0.00%	0.00%	191.10%	462	\$	165.25	\$	6.36
Transportation/Non-emergency	\$ 177,406	1,122	257	\$ 158.12	\$ 3.38	0.29%	0.00%	0.00%	0.00%	35.39%	578	\$	95.32	\$	4.59
Gross Medical Total	\$ 13,538,985	275,216			\$ 258.10	1.07%	0.51%	-0.09%	-0.15%	34.22%				\$	351.07



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19 to 20 Female
Member Months:	104,521
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments				Final Base D	ata		
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMP	M
Addiction and Recovery Treatment Services (ARTS)	\$ 929,7	13,629	1,565	\$ 68.22	\$ 8.90	0.17%	0.00%	0.00%	0.00%	-7.24%	2,344	\$ 42	.32	\$	8.27
Case Management Services	\$ 62,9	13,622	1,564	\$ 4.62	\$ 0.60	0.13%	0.00%	0.00%	0.00%	439.66%	8,373	\$ 4	.66	\$	3.25
Community Behavioral Health	\$ 5,410,1	75,875	8,711	\$ 71.30	\$ 51.76	0.14%	0.00%	0.00%	0.00%	-52.79%	2,682	\$ 109	.50	\$	24.47
DME/Supplies	\$ 196,8	1,091	125	\$ 180.39	\$ 1.88	0.66%	0.00%	0.00%	0.00%	91.06%	254	\$ 171	.14	\$	3.62
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 31,60	769	88	\$ 41.18	\$ 0.30	0.46%	0.00%	0.00%	0.00%	150.42%	170	\$ 53	.73	\$	0.76
Home Health Services	\$ 48,9	78 192	22	\$ 255.10	\$ 0.47	0.68%	0.00%	0.00%	0.00%	90.71%	41	\$ 264	.52	\$	0.90
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 1,670,94	9 971	112	\$ 1,720.23	\$ 15.99	2.94%	0.00%	0.00%	-0.97%	202.78%	457	\$ 1,294	.58	\$	49.35
Inpatient - Psych	\$ 1,353,99	1,441	165	\$ 939.62	\$ 12.95	3.12%	0.00%	0.00%	0.00%	-54.96%	69	\$ 1,040	.56	\$	6.02
Lab/Radiology	\$ 1,334,19	3 29,823	3,424	\$ 44.74	\$ 12.76	0.66%	0.00%	0.00%	1.14%	262.14%	8,473	\$ 66	.64	\$	47.06
Outpatient - ER	\$ 1,701,0	1 6,632	761	\$ 256.49	\$ 16.27	0.80%	0.00%	0.00%	-3.60%	141.48%	1,669	\$ 274	.47	\$	38.18
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 2,306,3	1 5,135	590	\$ 449.14	\$ 22.07	1.05%	0.00%	0.00%	0.00%	4.91%	974	\$ 288	.09	\$	23.39
Pharmacy	\$ 4,660,62	101,888	11,698	\$ 45.74	\$ 44.59	0.00%	0.00%	-0.51%	0.00%	-9.03%	12,995	\$ 37	.27	\$	40.36
Physician - Anesthesia	\$ 185,0	8 31,948	3,668	\$ 5.79	\$ 1.77	0.41%	0.00%	0.00%	0.00%	477.30%	21,202	\$ 5	.81	\$	10.26
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 4,041,96	189,988	21,812	\$ 21.27	\$ 38.67	0.42%	2.93%	0.00%	0.00%	51.23%	28,827	\$ 25	.16	\$	60.45
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 791,4	67,010	7,693	\$ 11.81	\$ 7.57	0.41%	0.00%	0.00%	2.47%	39.42%	10,058	\$ 12	.96	\$	10.86
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ 469,9	11,162	1,282	\$ 42.10	\$ 4.50	0.41%	0.00%	0.00%	0.00%	43.85%	7,234	\$ 10	.77	\$	6.49
Physician - Vision	\$ 210,0	9 2,576	296	\$ 81.54	\$ 2.01	0.17%	0.00%	0.00%	0.00%	-14.89%	182	\$ 113	.05	\$	1.71
Transportation/Emergency	\$ 215,7	5 1,313	151	\$ 164.29	\$ 2.06	0.72%	0.00%	0.00%	0.00%	192.13%	454	\$ 160	.60	\$	6.07
Transportation/Non-emergency	\$ 336,3	1,955	224	\$ 172.05	\$ 3.22	0.17%	0.00%	0.00%	0.00%	33.44%	506	\$ 102	.10	\$	4.30
Gross Medical Total	\$ 25,957,8	2 557,020			\$ 248.35	0.67%	0.45%	-0.09%	-0.17%	38.03%				\$ 3	345.78

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19 to 20 Male
Member Months:	44,611
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 211,168	2,855	768	\$ 73.96	\$ 4.73	0.00%	0.00%	0.00%	0.00%	209.93%	2,323	\$ 75.79	\$	14.67
Case Management Services	\$ 88	2	1	\$ 43.81	\$ 0.00	0.00%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 2,576,941	39,460	10,614	\$ 65.31	\$ 57.76	0.00%	0.00%	0.00%	0.00%	23.42%	8,417	\$ 101.65	\$	71.30
DME/Supplies	\$ 104,605	575	155	\$ 181.92	\$ 2.34	0.14%	0.00%	0.00%	0.00%	-66.25%	68	\$ 139.29	\$	0.79
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 8,366	173	47	\$ 48.36	\$ 0.19	0.09%	0.00%	0.00%	0.00%	153.52%	106	\$ 53.99	\$	0.48
Home Health Services	\$ 4,183	23	6	\$ 181.89	\$ 0.09	0.14%	0.00%	0.00%	0.00%	-14.08%	10	\$ 99.90	\$	0.08
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 568,295	265	71	\$ 2,144.51	\$ 12.74	1.53%	0.00%	0.00%	-0.97%	59.91%	124	\$ 1,986.17	\$	20.48
Inpatient - Psych	\$ 404,142	465	125	\$ 869.12	\$ 9.06	1.44%	0.00%	0.00%	0.00%	333.73%	526	\$ 909.97	\$	39.86
Lab/Radiology	\$ 159,662	5,260	1,415	\$ 30.35	\$ 3.58	0.12%	0.00%	0.00%	2.48%	10.33%	1,463	\$ 33.23	\$	4.05
Outpatient - ER	\$ 445,464	1,895	510	\$ 235.07	\$ 9.99	0.12%	0.00%	0.00%	-3.60%	174.12%	1,365	\$ 232.30	\$	26.42
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 602,045	1,177	317	\$ 511.51	\$ 13.50	0.12%	0.00%	0.00%	0.00%	9.91%	332	\$ 536.28	\$	14.85
Pharmacy	\$ 2,133,462	26,635	7,165	\$ 80.10	\$ 47.82	0.00%	0.00%	-0.50%	0.00%	31.70%	9,510	\$ 79.07	\$	62.66
Physician - Anesthesia	\$ 17,843	3,498	941	\$ 5.10	\$ 0.40	0.09%	0.00%	0.00%	0.00%	-8.08%	951	\$ 4.64	\$	0.37
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,110,289	22,788	6,130	\$ 48.72	\$ 24.89	0.09%	3.82%	0.00%	0.00%	40.13%	13,705	\$ 31.73	\$	36.24
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 146,496	7,405	1,992	\$ 19.78	\$ 3.28	0.09%	0.00%	0.00%	3.49%	-61.77%	218	\$ 71.48	\$	1.30
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 196,112	1,658	446	\$ 118.28	\$ 4.40	0.09%	0.00%	0.00%	0.00%	29.96%	704	\$ 97.49	\$	5.72
Physician - Vision	\$ 81,673	532	143	\$ 153.52	\$ 1.83	0.03%	0.00%	0.00%	0.00%	-8.40%	114	\$ 175.88	\$	1.68
Transportation/Emergency	\$ 58,378	280	75	\$ 208.49	\$ 1.31	0.14%	0.00%	0.00%	0.00%	262.74%	285	\$ 200.36	\$	4.75
Transportation/Non-emergency	\$ 135,313	580	156	\$ 233.30	\$ 3.03	0.03%	0.00%	0.00%	0.00%	21.27%	326	\$ 135.56	\$	3.68
Gross Medical Total	\$ 8,964,524	115,526			\$ 200.95	0.20%	0.47%	-0.12%	-0.14%	53.33%			\$	309.38

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19 to 20 Male
Member Months:	46,866
Base Year	CY 2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 290,028	4,246	1,087	\$ 68.31	\$ 6.19	0.27%	0.00%	0.00%	0.00%	209.36%	3,289	\$ 70.04	\$	19.20
Case Management Services	\$ 174	4	1	\$ 43.40	\$ 0.00	0.28%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 2,639,608	40,055	10,256	\$ 65.90	\$ 56.32	0.27%	0.00%	0.00%	0.00%	23.36%	8,133	\$ 102.80	\$	69.67
DME/Supplies	\$ 87,842	512	131	\$ 171.57	\$ 1.87	1.25%	0.00%	0.00%	0.00%	-65.54%	58	\$ 135.38	\$	0.65
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 14,729	351	90	\$ 41.96	\$ 0.31	0.73%	0.00%	0.00%	0.00%	152.54%	204	\$ 46.98	\$	0.80
Home Health Services	\$ 3,944	25	6	\$ 157.77	\$ 0.08	1.26%	0.00%	0.00%	0.00%	-13.98%	10	\$ 87.39	\$	0.07
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 483,744	109	28	\$ 4,438.02	\$ 10.32	4.64%	0.00%	0.00%	-0.97%	58.15%	48	\$ 4,193.48	\$	16.92
Inpatient - Psych	\$ 355,362	402	103	\$ 883.98	\$ 7.58	4.64%	0.00%	0.00%	0.00%	342.29%	433	\$ 973.38	\$	35.09
Lab/Radiology	\$ 161,226	5,498	1,408	\$ 29.32	\$ 3.44	1.07%	0.00%	0.00%	2.09%	10.23%	1,456	\$ 32.25	\$	3.91
Outpatient - ER	\$ 376,378	1,388	355	\$ 271.17	\$ 8.03	1.53%	0.00%	0.00%	-3.60%	171.71%	952	\$ 269.33	\$	21.36
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 911,202	1,444	370	\$ 631.03	\$ 19.44	1.53%	0.00%	0.00%	0.00%	9.78%	388	\$ 669.87	\$	21.67
Pharmacy	\$ 2,165,069	26,575	6,805	\$ 81.47	\$ 46.20	0.00%	0.00%	-0.51%	0.00%	31.70%	9,032	\$ 80.43	\$	60.53
Physician - Anesthesia	\$ 18,936	4,173	1,068	\$ 4.54	\$ 0.40	0.74%	0.00%	0.00%	0.00%	-8.04%	1,080	\$ 4.16	\$	0.37
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,107,638	19,331	4,950	\$ 57.30	\$ 23.63	0.73%	5.55%	0.00%	0.00%	39.23%	11,066	\$ 37.94	\$	34.99
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 159,767	8,386	2,147	\$ 19.05	\$ 3.41	0.74%	0.00%	0.00%	2.72%	-61.91%	235	\$ 68.55	\$	1.34
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 179,568	1,868	478	\$ 96.13	\$ 3.83	0.74%	0.00%	0.00%	0.00%	29.78%	755	\$ 79.64	\$	5.01
Physician - Vision	\$ 79,913	470	120	\$ 170.03	\$ 1.71	0.23%	0.00%	0.00%	0.00%	-7.67%	96	\$ 196.99	\$	1.58
Transportation/Emergency	\$ 53,429	270	69	\$ 197.89	\$ 1.14	1.25%	0.00%	0.00%	0.00%	259.76%	261	\$ 190.74	\$	4.15
Transportation/Non-emergency	\$ 152,704	656	168	\$ 232.78	\$ 3.26	0.25%	0.00%	0.00%	0.00%	21.60%	351	\$ 135.86	\$	3.97
Gross Medical Total	\$ 9,241,261	115,763			\$ 197.18	0.88%	0.66%	-0.12%	-0.12%	50.81%			\$	301.30

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19 to 20 Male
Member Months:	91,477
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 501,196	7,101	932	\$ 70.58	\$ 5.48	0.16%	0.00%	0.00%	0.00%	209.60%	2,818	\$ 72.35	\$	16.99	
Case Management Services	\$ 261	6	1	\$ 43.53	\$ 0.00	0.18%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 5,216,549	79,515	10,431	\$ 65.60	\$ 57.03	0.14%	0.00%	0.00%	0.00%	23.39%	8,271	\$ 102.23	\$	70.46	
DME/Supplies	\$ 192,446	1,087	143	\$ 177.04	\$ 2.10	0.65%	0.00%	0.00%	0.00%	-65.92%	63	\$ 137.45	\$	0.72	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 23,095	524	69	\$ 44.07	\$ 0.25	0.50%	0.00%	0.00%	0.00%	152.89%	156	\$ 49.30	\$	0.64	
Home Health Services	\$ 8,128	48	6	\$ 169.33	\$ 0.09	0.68%	0.00%	0.00%	0.00%	-14.03%	10	\$ 93.37	\$	0.08	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 1,052,039	374	49	\$ 2,812.94	\$ 11.50	2.96%	0.00%	0.00%	-0.97%	59.09%	85	\$ 2,629.07	\$	18.66	
Inpatient - Psych	\$ 759,504	867	114	\$ 876.01	\$ 8.30	2.94%	0.00%	0.00%	0.00%	337.80%	478	\$ 939.37	\$	37.42	
Lab/Radiology	\$ 320,888	10,758	1,411	\$ 29.83	\$ 3.51	0.60%	0.00%	0.00%	2.28%	10.28%	1,459	\$ 32.73	, \$	3.98	
Outpatient - ER	\$ 821,842	3,283	431	\$ 250.33	\$ 8.98	0.77%	0.00%	0.00%	-3.60%	173.01%	1,153	\$ 247.96	\$	23.83	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 1,513,247	2,621	344	\$ 577.35	\$ 16.54	0.97%	0.00%	0.00%	0.00%	9.83%	361	\$ 609.89	\$	18.34	
Pharmacy	\$ 4,298,531	53,210	6,980	\$ 80.78	\$ 46.99	0.00%	0.00%	-0.51%	0.00%	31.70%	9,265	\$ 79.75	\$	61.57	
Physician - Anesthesia	\$ 36,779	7,671	1,006	\$ 4.79	\$ 0.40	0.42%	0.00%	0.00%	0.00%	-8.06%	1,018	\$ 4.38	\$	0.37	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 2,217,927	42,119	5,525	\$ 52.66	\$ 24.25	0.41%	4.69%	0.00%	0.00%	39.68%	12,353	\$ 34.58	\$	35.60	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 306,263	15,791	2,071	\$ 19.39	\$ 3.35	0.43%	0.00%	0.00%	3.09%	-61.84%	227	\$ 69.93	\$	1.32	
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Specialist	\$ 375,680	3,526	463	\$ 106.55	\$ 4.11	0.40%	0.00%	0.00%	0.00%	29.87%	730	\$ 88.04	. \$	5.35	
Physician - Vision	\$ 161,586	1,002	131	\$ 161.26	\$ 1.77	0.13%	0.00%	0.00%	0.00%	-8.04%	105	\$ 185.77	\$	1.63	
Transportation/Emergency	\$ 111,807	550	72	\$ 203.29	\$ 1.22	0.67%	0.00%	0.00%	0.00%	261.31%	273	\$ 195.64	\$	4.45	
Transportation/Non-emergency	\$ 288,017	1,236	162	\$ 233.02	\$ 3.15	0.15%	0.00%	0.00%	0.00%	21.45%	339	\$ 135.72	\$	3.83	
Gross Medical Total	\$ 18,205,785	231,289			\$ 199.02	0.55%	0.57%	-0.12%	-0.13%	52.05%			\$	305.24	



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 21 to 44 Female
Member Months:	101,433
Base Year	CY 2016

			Raw Base Data					Base Adjustments			Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost	РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 723,678	9,736	1,152	\$ 74.33	\$ 7.13	0.00%	0.00%	0.00%	0.00%	0.00%	1,152	\$ 74.33	\$ 7.13	
Case Management Services	\$ 61,172	12,952	1,532	\$ 4.72	\$ 0.60	0.00%	0.00%	0.00%	0.00%	0.00%	1,532	\$ 4.72	\$ 0.60	
Community Behavioral Health	\$ 4,564,236	48,245	5,708	\$ 94.61	\$ 45.00	0.00%	0.00%	0.00%	0.00%	0.00%	5,708	\$ 94.61	\$ 45.00	
DME/Supplies	\$ 312,373	1,986	235	\$ 157.29	\$ 3.08	0.14%	0.00%	0.00%	0.00%	0.00%	235	\$ 157.53	\$ 3.08	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	\$ 25,224	615	73	\$ 41.02	\$ 0.25	0.09%	0.00%	0.00%	0.00%	0.00%	73	\$ 41.08	\$ 0.25	
Home Health Services	\$ 89,039	378	45	\$ 235.55	\$ 0.88	0.14%	0.00%	0.00%	0.00%	0.00%	45	\$ 236.18	\$ 0.88	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Other	\$ 6,128,443	2,666	315	\$ 2,299.04	\$ 60.42	1.53%	0.00%	0.00%	-0.97%	0.00%	315	\$ 2,311.85	\$ 60.75	
Inpatient - Psych	\$ 778,899	763	90	\$ 1,020.84	\$ 7.68	1.32%	0.00%	0.00%	0.00%	0.00%	90	\$ 1,034.75	\$ 7.78	
Lab/Radiology	\$ 2,908,355	50,851	6,016	\$ 57.19	\$ 28.67	0.14%	0.00%	0.00%	1.01%	0.00%	6,016	\$ 57.85	\$ 29.00	
Outpatient - ER	\$ 3,310,394	11,739	1,389	\$ 282.00	\$ 32.64	0.12%	0.00%	0.00%	-3.60%	0.00%	1,389	\$ 272.16	\$ 31.50	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 4,672,431	9,583	1,134	\$ 487.57	\$ 46.06	0.12%	0.00%	0.00%	0.00%	0.00%	1,134	\$ 488.13	\$ 46.12	
Pharmacy	\$ 11,511,782	212,617	25,154	\$ 54.14	\$ 113.49	0.00%	0.00%	-0.50%	0.00%	0.00%	25,154	\$ 53.87	\$ 112.93	
Physician - Anesthesia	\$ 435,051	70,449	8,334	\$ 6.18	\$ 4.29	0.09%	0.00%	0.00%	0.00%	0.00%	8,334	\$ 6.18	\$ 4.29	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 5,459,053	159,939	18,922	\$ 34.13	\$ 53.82	0.09%	1.77%	0.00%	0.00%	0.00%	18,922	\$ 34.77	\$ 54.82	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 1,175,823	142,170	16,819	\$ 8.27	\$ 11.59	0.09%	0.00%	0.00%	3.23%	0.00%	16,819	\$ 8.55	\$ 11.98	
Physician - Psych	\$ 83	1	0	\$ 82.59	\$ 0.00	0.12%	0.00%	0.00%	0.00%	0.00%	0	\$ 82.61	\$ 0.00	
Physician - Specialist	\$ 1,455,326	25,078	2,967	\$ 58.03	\$ 14.35	0.09%	0.00%	0.00%	0.00%	0.00%	2,967	\$ 58.09	\$ 14.36	
Physician - Vision	\$ 147,743	1,216	144	\$ 121.50	\$ 1.46	0.04%	0.00%	0.00%	0.00%	0.00%	144	\$ 121.54	\$ 1.46	
Transportation/Emergency	\$ 348,352	2,235	264	\$ 155.86	\$ 3.43	0.14%	0.00%	0.00%	0.00%	0.00%	264	\$ 156.07	\$ 3.44	
Transportation/Non-emergency	\$ 457,090	4,271	505	\$ 107.02	\$ 4.51	0.07%	0.00%	0.00%	0.00%	0.00%	505	\$ 107.10	\$ 4.51	
Gross Medical Total	\$ 44,564,547	767,490			\$ 439.35	0.28%	0.22%	-0.13%	-0.25%	0.00%			\$ 439.88	

Note



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 21 to 44 Female
Member Months:	110,053
Base Year	CY 2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,380,590	74,766	8,152	\$ 31.84	\$ 21.63	0.27%	0.00%	0.00%	0.00%	0.00%	8,152	\$ 31.93	\$	21.69
Case Management Services	\$ 52,667	10,590	1,155	\$ 4.97	\$ 0.48	0.27%	0.00%	0.00%	0.00%	0.00%	1,155	\$ 4.99	\$	0.48
Community Behavioral Health	\$ 5,166,486	43,616	4,756	\$ 118.45	\$ 46.95	0.27%	0.00%	0.00%	0.00%	0.00%	4,756	\$ 118.78	. \$	47.07
DME/Supplies	\$ 361,462	2,333	254	\$ 154.93	\$ 3.28	1.25%	0.00%	0.00%	0.00%	0.00%	254	\$ 156.86	. \$	3.33
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 48,297	1,272	139	\$ 37.97	\$ 0.44	0.73%	0.00%	0.00%	0.00%	0.00%	139	\$ 38.24	\$	0.44
Home Health Services	\$ 128,153	389	42	\$ 329.44	\$ 1.16	1.25%	0.00%	0.00%	0.00%	0.00%	42	\$ 333.68	. \$	1.18
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 4,295,619	2,046	223	\$ 2,099.03	\$ 39.03	4.65%	0.00%	0.00%	-0.97%	0.00%	223	\$ 2,175.35	\$	40.45
Inpatient - Psych	\$ 787,456	773	84	\$ 1,018.70	\$ 7.16	4.64%	0.00%	0.00%	0.00%	0.00%	84	\$ 1,066.18	. \$	7.49
Lab/Radiology	\$ 2,776,884	50,939	5,554	\$ 54.51	\$ 25.23	1.24%	0.00%	0.00%	0.88%	0.00%	5,554	\$ 55.68	. \$	25.77
Outpatient - ER	\$ 2,748,328	8,932	974	\$ 307.69	\$ 24.97	1.53%	0.00%	0.00%	-3.60%	0.00%	974	\$ 301.16	\$	24.44
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 7,211,919	11,422	1,245	\$ 631.41	\$ 65.53	1.53%	0.00%	0.00%	0.00%	0.00%	1,245	\$ 641.08	. \$	66.54
Pharmacy	\$ 13,405,881	216,998	23,661	\$ 61.78	\$ 121.81	0.00%	0.00%	-0.46%	0.00%	0.00%	23,661	\$ 61.49	\$	121.25
Physician - Anesthesia	\$ 450,545	92,218	10,055	\$ 4.89	\$ 4.09	0.73%	0.00%	0.00%	0.00%	0.00%	10,055	\$ 4.92	. \$	4.12
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 5,609,058	158,625	17,296	\$ 35.36	\$ 50.97	0.74%	2.58%	0.00%	0.00%	0.00%	17,296	\$ 36.54	\$	52.66
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,522,178	152,618	16,641	\$ 9.97	\$ 13.83	0.74%	0.00%	0.00%	2.09%	0.00%	16,641	\$ 10.26	\$	14.22
Physician - Psych	\$ 1,040	13	1	\$ 79.99	\$ 0.01	0.81%	0.00%	0.00%	0.00%	0.00%	1	\$ 80.05	. \$	0.01
Physician - Specialist	\$ 1,397,532	25,049	2,731	\$ 55.79	\$ 12.70	0.74%	0.00%	0.00%	0.00%	0.00%	2,731	\$ 56.20	\$	12.79
Physician - Vision	\$ 148,764	1,861	203	\$ 79.94	\$ 1.35	0.31%	0.00%	0.00%	0.00%	0.00%	203	\$ 80.20	\$	1.36
Transportation/Emergency	\$ 403,733	3,005	328	\$ 134.35	\$ 3.67	1.25%	0.00%	0.00%	0.00%	0.00%	328	\$ 136.05	\$	3.71
Transportation/Non-emergency	\$ 683,725	7,957	868	\$ 85.93	\$ 6.21	0.75%	0.00%	0.00%	0.00%	0.00%	868	\$ 86.58	. \$	6.26
Gross Medical Total	\$ 49,580,316	865,422	<u> </u>		\$ 450.51	1.06%	0.29%	-0.12%	-0.17%	0.00%			\$	455.27



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 21 to 44 Female
Member Months:	211,486
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 3,104,267	84,502	4,795	\$ 36.74	\$ 14.68	0.21%	0.00%	0.00%	0.00%	0.00%	4,795	\$ 36.81	\$	14.71
Case Management Services	\$ 113,840	23,542	1,336	\$ 4.84	\$ 0.54	0.13%	0.00%	0.00%	0.00%	0.00%	1,336	\$ 4.84	. \$	0.54
Community Behavioral Health	\$ 9,730,722	91,861	5,212	\$ 105.93	\$ 46.01	0.15%	0.00%	0.00%	0.00%	0.00%	5,212	\$ 106.08	\$	46.08
DME/Supplies	\$ 673,835	4,319	245	\$ 156.02	\$ 3.19	0.74%	0.00%	0.00%	0.00%	0.00%	245	\$ 157.17	\$	3.21
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 73,521	1,887	107	\$ 38.96	\$ 0.35	0.51%	0.00%	0.00%	0.00%	0.00%	107	\$ 39.16	\$	0.35
Home Health Services	\$ 217,191	767	44	\$ 283.17	\$ 1.03	0.80%	0.00%	0.00%	0.00%	0.00%	43	\$ 285.65	, \$	1.04
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 10,424,062	4,712	267	\$ 2,212.18	\$ 49.29	2.81%	0.00%	0.00%	-0.97%	0.00%	267	\$ 2,252.57	\$	50.19
Inpatient - Psych	\$ 1,566,355	1,536	87	\$ 1,019.76	\$ 7.41	2.99%	0.00%	0.00%	0.00%	0.00%	87	\$ 1,050.57	\$	7.63
Lab/Radiology	\$ 5,685,239	101,790	5,776	\$ 55.85	\$ 26.88	0.67%	0.00%	0.00%	0.95%	0.00%	5,776	\$ 56.76	\$	27.32
Outpatient - ER	\$ 6,058,723	20,671	1,173	\$ 293.10	\$ 28.65	0.76%	0.00%	0.00%	-3.60%	0.00%	1,173	\$ 284.69	\$	27.83
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 11,884,350	21,005	1,192	\$ 565.79	\$ 56.19	0.98%	0.00%	0.00%	0.00%	0.00%	1,192	\$ 571.30	\$	56.74
Pharmacy	\$ 24,917,663	429,615	24,377	\$ 58.00	\$ 117.82	0.00%	0.00%	-0.48%	0.00%	0.00%	24,377	\$ 57.72	: \$	117.26
Physician - Anesthesia	\$ 885,596	162,667	9,230	\$ 5.44	\$ 4.19	0.42%	0.00%	0.00%	0.00%	0.00%	9,230	\$ 5.47	\$	4.21
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 11,068,111	318,564	18,076	\$ 34.74	\$ 52.33	0.42%	2.18%	0.00%	0.00%	0.00%	18,076	\$ 35.65	\$	53.70
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 2,698,002	294,788	16,727	\$ 9.15	\$ 12.76	0.46%	0.00%	0.00%	2.58%	0.00%	16,727	\$ 9.43	, \$	13.15
Physician - Psych	\$ 1,122	14	1	\$ 80.17	\$ 0.01	0.76%	0.00%	0.00%	0.00%	0.00%	1	\$ 80.23	, \$	0.01
Physician - Specialist	\$ 2,852,858	50,127	2,844	\$ 56.91	\$ 13.49	0.41%	0.00%	0.00%	0.00%	0.00%	2,844	\$ 57.14	. \$	13.54
Physician - Vision	\$ 296,507	3,077	175	\$ 96.36	\$ 1.40	0.17%	0.00%	0.00%	0.00%	0.00%	175	\$ 96.54	. \$	1.40
Transportation/Emergency	\$ 752,086	5,240	297	\$ 143.53	\$ 3.56	0.74%	0.00%	0.00%	0.00%	0.00%	297	\$ 144.59	\$	3.58
Transportation/Non-emergency	\$ 1,140,814	12,228	694	\$ 93.30	\$ 5.39	0.48%	0.00%	0.00%	0.00%	0.00%	694	\$ 93.75	\$	5.42
Gross Medical Total	\$ 94,144,864	1,632,912			\$ 445.16	0.69%	0.26%	-0.13%	-0.21%	0.00%			\$	447.89

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 21 to 44 Male
Member Months:	16,874
Base Year	CY 2016

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 99,159	1,719	1,222	\$ 57.68	\$ 5.88	0.00%	0.00%	0.00%	0.00%	0.00%	1,223	\$ 57.68	\$	5.88
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 335,445	3,603	2,562	\$ 93.10	\$ 19.88	0.00%	0.00%	0.00%	0.00%	0.00%	2,562	\$ 93.10	\$	19.88
DME/Supplies	\$ 49,041	421	299	\$ 116.49	\$ 2.91	0.14%	0.00%	0.00%	0.00%	0.00%	299	\$ 116.77	\$	2.91
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 4,481	128	91	\$ 35.01	\$ 0.27	0.09%	0.00%	0.00%	0.00%	0.00%	91	\$ 35.01	\$	0.27
Home Health Services	\$ 28,986	56	40	\$ 517.60	\$ 1.72	0.14%	0.00%	0.00%	0.00%	0.00%	40	\$ 517.60	\$	1.72
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,137,523	429	305	\$ 2,651.57	\$ 67.41	1.53%	0.00%	0.00%	-0.97%	0.00%	305	\$ 2,668.84	\$	67.78
Inpatient - Psych	\$ 146,200	155	110	\$ 943.23	\$ 8.66	1.34%	0.00%	0.00%	0.00%	0.00%	110	\$ 953.61	\$	8.78
Lab/Radiology	\$ 207,669	4,089	2,908	\$ 50.79	\$ 12.31	0.14%	0.00%	0.00%	1.78%	0.00%	2,908	\$ 51.77	\$	12.54
Outpatient - ER	\$ 415,744	1,533	1,090	\$ 271.20	\$ 24.64	0.12%	0.00%	0.00%	-3.60%	0.00%	1,090	\$ 261.76	\$	23.78
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 769,208	1,211	861	\$ 635.18	\$ 45.59	0.12%	0.00%	0.00%	0.00%	0.00%	862	\$ 635.71	\$	45.64
Pharmacy	\$ 1,632,505	26,658	18,958	\$ 61.24	\$ 96.75	0.00%	0.00%	-0.50%	0.00%	0.00%	18,958	\$ 60.93	\$	96.27
Physician - Anesthesia	\$ 19,423	3,704	2,634	\$ 5.24	\$ 1.15	0.09%	0.00%	0.00%	0.00%	0.00%	2,634	\$ 5.25	\$	1.15
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 652,456	13,776	9,797	\$ 47.36	\$ 38.67	0.09%	2.46%	0.00%	0.00%	0.00%	9,797	\$ 48.57	\$	39.65
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 158,077	10,415	7,407	\$ 15.18	\$ 9.37	0.09%	0.00%	0.00%	3.02%	0.00%	7,407	\$ 15.65	\$	9.66
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 214,879	2,007	1,427	\$ 107.06	\$ 12.73	0.09%	0.00%	0.00%	0.00%	0.00%	1,427	\$ 107.17	\$	12.75
Physician - Vision	\$ 20,135	116	82	\$ 173.58	\$ 1.19	0.03%	0.00%	0.00%	0.00%	0.00%	83	\$ 173.47	\$	1.19
Transportation/Emergency	\$ 49,006	274	195	\$ 178.85	\$ 2.90	0.14%	0.00%	0.00%	0.00%	0.00%	195	\$ 178.86	\$	2.91
Transportation/Non-emergency	\$ 61,586	408	290	\$ 150.95	\$ 3.65	0.06%	0.00%	0.00%	0.00%	0.00%	290	\$ 151.19	\$	3.65
Gross Medical Total	\$ 6,001,522	70,702			\$ 355.67	0.37%	0.27%	-0.13%	-0.29%	0.00%			\$	356.41



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 21 to 44 Male
Member Months:	18,074
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 315,919	29,033	19,276	\$ 10.88	\$ 17.48	0.27%	0.00%	0.00%	0.00%	0.00%	19,276	\$ 10.9	1 \$	17.53	
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 427,024	4,849	3,219	\$ 88.06	\$ 23.63	0.27%	0.00%	0.00%	0.00%	0.00%	3,220	\$ 88.30) \$	23.69	
DME/Supplies	\$ 64,894	320	212	\$ 202.79	\$ 3.59	1.25%	0.00%	0.00%	0.00%	0.00%	212	\$ 205.33	3 \$	3.64	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 7,246	216	143	\$ 33.54	\$ 0.40	0.73%	0.00%	0.00%	0.00%	0.00%	143	\$ 33.80	3 \$	0.40	
Home Health Services	\$ 12,924	49	33	\$ 263.76	\$ 0.72	1.25%	0.00%	0.00%	0.00%	0.00%	32	\$ 269.18	3 \$	0.72	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 1,429,891	394	262	\$ 3,629.17	\$ 79.11	4.64%	0.00%	0.00%	-0.97%	0.00%	262	\$ 3,758.2	j \$	81.99	
Inpatient - Psych	\$ 194,829	194	129			4.64%	0.00%	0.00%	0.00%	0.00%	129	\$ 1,050.89) \$	11.28	
Lab/Radiology	\$ 151,670	3,678	2,442	\$ 41.24	\$ 8.39	1.20%	0.00%	0.00%	1.86%	0.00%	2,442	\$ 42.5	1 \$	8.65	
Outpatient - ER	\$ 315,000	1,077	715	\$ 292.48	\$ 17.43	1.54%	0.00%	0.00%	-3.60%	0.00%	715	\$ 286.40) \$	17.06	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 1,251,097	1,344	892	\$ 930.88	\$ 69.22	1.53%	0.00%	0.00%	0.00%	0.00%	892	\$ 945.43	3 \$	70.28	
Pharmacy	\$ 2,002,947	25,997	17,260	\$ 77.05	\$ 110.82	0.00%	0.00%	-0.46%	0.00%	0.00%	17,260	\$ 76.69	€ \$	110.31	
Physician - Anesthesia	\$ 19,306	4,456	2,959	\$ 4.33	\$ 1.07	0.74%	0.00%	0.00%	0.00%	0.00%	2,958	\$ 4.30	6 \$	1.08	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 656,441	12,933	8,587	\$ 50.76	\$ 36.32	0.74%	3.61%	0.00%	0.00%	0.00%	8,587	\$ 52.9	3 \$	37.91	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 152,143	36,595	24,297	\$ 4.16	\$ 8.42	0.74%	0.00%	0.00%	2.39%	0.00%	24,297	\$ 4.29	9 \$	8.68	
Physician - Psych	\$ 1,184	12	8	\$ 98.66	\$ 0.07	0.75%	0.00%	0.00%	0.00%	0.00%	8	\$ 98.6	7 \$	0.07	
Physician - Specialist	\$ 182,513	1,183	785	\$ 154.28	\$ 10.10	0.74%	0.00%	0.00%	0.00%	0.00%	785	\$ 155.40	3 \$	10.17	
Physician - Vision	\$ 22,032	116	77	\$ 189.93	\$ 1.22	0.26%	0.00%	0.00%	0.00%	0.00%	77	\$ 190.6	7 \$	1.22	
Transportation/Emergency	\$ 76,824	405	269	\$ 189.69	\$ 4.25	1.25%	0.00%	0.00%	0.00%	0.00%	269	\$ 192.03	3 \$	4.30	
Transportation/Non-emergency	\$ 87,471	528	351	\$ 165.67	\$ 4.84	0.61%	0.00%	0.00%	0.00%	0.00%	350	\$ 166.80) \$	4.87	
Gross Medical Total	\$ 7,371,357	123,379			\$ 407.84	1.54%	0.32%	-0.12%	-0.26%	0.00%			\$	413.85	



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 21 to 44 Male
Member Months:	34,948
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments			Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ		
Addiction and Recovery Treatment Services (ARTS)	\$ 415,078	30,752	10,559	\$ 13.50	\$ 11.88	0.21%	0.00%	0.00%	0.00%	0.00%	10,559	\$ 13.5	53 \$	11.90		
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Community Behavioral Health	\$ 762,469	8,452	2,902	\$ 90.21	\$ 21.82	0.15%	0.00%	0.00%	0.00%	0.00%	2,902	\$ 90.3	35 \$	21.85		
DME/Supplies	\$ 113,936	741	254	\$ 153.76	\$ 3.26	0.78%	0.00%	0.00%	0.00%	0.00%	254	\$ 155.0	03 \$	3.29		
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
FQHC/RHC	\$ 11,727	344	118	\$ 34.09	\$ 0.34	0.49%	0.00%	0.00%	0.00%	0.00%	118	\$ 34.2	29 \$	0.34		
Home Health Services	\$ 41,910	105	36	\$ 399.14	\$ 1.20	0.48%	0.00%	0.00%	0.00%	0.00%	36	\$ 402.2	25 \$	1.21		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Other	\$ 2,567,414	823	283	\$ 3,119.58	\$ 73.46	3.26%	0.00%	0.00%	-0.97%	0.00%	283	\$ 3,190.8	36 \$	75.13		
Inpatient - Psych	\$ 341,029	349	120	\$ 977.16	\$ 9.76	3.23%	0.00%	0.00%	0.00%	0.00%	120	\$ 1,007.6	33 \$	10.07		
Lab/Radiology	\$ 359,339	7,767	2,667	\$ 46.26	\$ 10.28	0.59%	0.00%	0.00%	1.81%	0.00%	2,667	\$ 47.3	38 \$	10.53		
Outpatient - ER	\$ 730,745	2,610	896	\$ 279.98	\$ 20.91	0.73%	0.00%	0.00%	-3.60%	0.00%	896	\$ 271.9	93 \$	20.30		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Outpatient - Other	\$ 2,020,305	2,555	877	\$ 790.73	\$ 57.81	1.00%	0.00%	0.00%	0.00%	0.00%	877	\$ 798.5	58 \$	58.38		
Pharmacy	\$ 3,635,452	52,655	18,080	\$ 69.04	\$ 104.02	0.00%	0.00%	-0.48%	0.00%	0.00%	18,080	\$ 68.7	71 \$	103.53		
Physician - Anesthesia	\$ 38,728	8,160	2,802	\$ 4.75	\$ 1.11	0.41%	0.00%	0.00%	0.00%	0.00%	2,802	\$ 4.7	77 \$	1.11		
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Physician - Evaluation & Management	\$ 1,308,898	26,709	9,171	\$ 49.01	\$ 37.45	0.41%	3.04%	0.00%	0.00%	0.00%	9,171	\$ 50.7	70 \$	38.75		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Physician - Other	\$ 310,219	47,010	16,142	\$ 6.60	\$ 8.88	0.41%	0.00%	0.00%	2.71%	0.00%	16,142	\$ 6.8	31 \$	9.15		
Physician - Psych	\$ 1,184	12	4	\$ 98.66	\$ 0.03	0.75%	0.00%	0.00%	0.00%	0.00%	4	\$ 98.6	37 \$	0.03		
Physician - Specialist	\$ 397,392	3,190	1,095	\$ 124.57	\$ 11.37	0.39%	0.00%	0.00%	0.00%	0.00%	1,095	\$ 125.0	08 \$	11.41		
Physician - Vision	\$ 42,167	232	80	\$ 181.76	\$ 1.21	0.15%	0.00%	0.00%	0.00%	0.00%	80	\$ 182.0	06 \$	1.21		
Transportation/Emergency	\$ 125,830	679	233	\$ 185.32	\$ 3.60	0.82%	0.00%	0.00%	0.00%	0.00%	233	\$ 186.7	71 \$	3.63		
Transportation/Non-emergency	\$ 149,057	936	321	\$ 159.25	\$ 4.27	0.38%	0.00%	0.00%	0.00%	0.00%	321	\$ 159.9	99 \$	4.28		
Gross Medical Total	\$ 13,372,879	194,081			\$ 382.65	1.01%	0.30%	-0.13%	-0.27%	0.00%			\$	386.11		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	13,754
Base Year	CY 2016

			Raw Base Data					Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit C	ost	F	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 94,345	1,233	1,076	\$ 76.52	\$ 6.86	0.00%	0.00%	0.00%	0.00%	0.07%	1,078	\$	76.45	\$	6.86
Case Management Services	\$ 25	1	1	\$ 24.86	\$ 0.00	0.00%	0.00%	0.00%	0.00%	0.14%	1	\$	24.90	\$	0.00
Community Behavioral Health	\$ 635,259	5,677	4,953	\$ 111.90	\$ 46.19	0.00%	0.00%	0.00%	0.00%	0.09%	4,959	\$ 1	11.87	\$	46.23
DME/Supplies	\$ 106,147	840	733	\$ 126.37	\$ 7.72	0.14%	0.00%	0.00%	0.00%	0.03%	733	\$ 1	26.55	\$	7.73
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 5,722	155	135	\$ 36.92	\$ 0.42	0.09%	0.00%	0.00%	0.00%	0.14%	135	\$	36.97	\$	0.42
Home Health Services	\$ 40,665	98	86	\$ 414.95	\$ 2.96	0.14%	0.00%	0.00%	0.00%	-0.07%	86	\$ 4	14.66	\$	2.96
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 1,923,113	743	648	\$ 2,588.31	\$ 139.82	1.53%	0.00%	0.00%	-0.97%	0.14%	649	\$ 2,6	01.33	\$	140.78
Inpatient - Psych	\$ 130,833	123	107	\$ 1,063.68	\$ 9.51	1.36%	0.00%	0.00%	0.00%	0.12%	107	\$ 1,0	30.51	\$	9.65
Lab/Radiology	\$ 300,556	6,588	5,748	\$ 45.62	\$ 21.85	0.14%	0.00%	0.00%	1.14%	0.05%	5,749	\$	46.22	\$	22.14
Outpatient - ER	\$ 386,069	1,138	993	\$ 339.25	\$ 28.07	0.12%	0.00%	0.00%	-3.60%	0.05%	993	\$ 3	27.48	\$	27.10
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 1,270,482	2,329	2,032	\$ 545.51	\$ 92.37	0.12%	0.00%	0.00%	0.00%	0.05%	2,033	\$ 5	46.24	\$	92.53
Pharmacy	\$ 3,817,815	56,956	49,693	\$ 67.03	\$ 277.58	0.00%	0.00%	-0.50%	0.00%	0.05%	49,686	\$	66.74	\$	276.33
Physician - Anesthesia	\$ 33,357	6,076	5,301	\$ 5.49	\$ 2.43	0.09%	0.00%	0.00%	0.00%	0.08%	5,308	\$	5.49	\$	2.43
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 911,471	20,824	18,168	\$ 43.77	\$ 66.27	0.09%	1.43%	0.00%	0.00%	0.06%	18,183	\$	14.43	\$	67.32
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 358,094	22,353	19,502	\$ 16.02	\$ 26.04	0.09%	0.00%	0.00%	1.24%	0.10%	19,517	\$	16.24	\$	26.41
Physician - Psych	\$ 884	9	8	\$ 98.28	\$ 0.06	0.09%	0.00%	0.00%	0.00%	0.14%	8	\$	98.42	\$	0.06
Physician - Specialist	\$ 381,489	2,425	2,116	\$ 157.32	\$ 27.74	0.09%	0.00%	0.00%	0.00%	0.01%	2,117	\$ 1	57.39	\$	27.76
Physician - Vision	\$ 36,332	369	322	\$ 98.46	\$ 2.64	0.06%	0.00%	0.00%	0.00%	-0.24%	320	\$	98.73	\$	2.64
Transportation/Emergency	\$ 74,884	506	441	\$ 147.99	\$ 5.44	0.14%	0.00%	0.00%	0.00%	0.03%	441	\$ 1	48.33	\$	5.45
Transportation/Non-emergency	\$ 92,449	1,697	1,481	\$ 54.48	\$ 6.72	0.10%	0.00%	0.00%	0.00%	0.06%	1,482	\$	54.52	\$	6.73
Gross Medical Total	\$ 10,599,992	130,140			\$ 770.68	0.34%	0.12%	-0.18%	-0.23%	0.07%				\$	771.55



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	15,184
Base Year	CY 2017

			Raw Base Data				ا		Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit C	ost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 228,121	3,903	3,085	\$ 58.45	\$ 15.02	0.27%	0.00%	0.00%	0.00%	0.07%	3,089	\$	58.56	\$	15.08
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 610,659	4,597	3,633	\$ 132.84	\$ 40.22	0.27%	0.00%	0.00%	0.00%	0.09%	3,637	\$	133.16	\$	40.36
DME/Supplies	\$ 161,459	1,031	815	\$ 156.60	\$ 10.63	1.25%	0.00%	0.00%	0.00%	0.03%	815	\$	158.62	\$	10.77
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 7,998	253	200	\$ 31.61	\$ 0.53	0.73%	0.00%	0.00%	0.00%	0.14%	200	\$	31.91	\$	0.53
Home Health Services	\$ 68,461	168	133	\$ 407.51	\$ 4.51	1.25%	0.00%	0.00%	0.00%	-0.07%	133	\$ 4	12.07	\$	4.56
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 1,918,590	678	536	\$ 2,831.03	\$ 126.36	4.64%	0.00%	0.00%	-0.97%	0.13%	537	\$ 2,9	31.49	\$	131.12
Inpatient - Psych	\$ 81,063	84	66	\$ 965.04	\$ 5.34	4.64%	0.00%	0.00%	0.00%	0.13%	66	\$ 1,0	12.44	\$	5.59
Lab/Radiology	\$ 302,441	7,018	5,546	\$ 43.10	\$ 19.92	1.23%	0.00%	0.00%	0.86%	0.05%	5,548	\$	44.01	\$	20.35
Outpatient - ER	\$ 289,787	836	661	\$ 346.64	\$ 19.09	1.54%	0.00%	0.00%	-3.60%	0.05%	661	\$ 3	339.11	\$	18.69
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 1,830,409	2,771	2,190	\$ 660.56	\$ 120.55	1.53%	0.00%	0.00%	0.00%	0.05%	2,190	\$ 6	370.90	\$	122.46
Pharmacy	\$ 3,965,911	58,993	46,622	\$ 67.23	\$ 261.19	0.00%	0.00%	-0.46%	0.00%	0.05%	46,617	\$	66.96	\$	260.11
Physician - Anesthesia	\$ 41,108	9,909	7,831	\$ 4.15	\$ 2.71	0.74%	0.00%	0.00%	0.00%	0.08%	7,841	\$	4.18	\$	2.73
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 963,584	20,606	16,285	\$ 46.76	\$ 63.46	0.74%	2.07%	0.00%	0.00%	0.06%	16,299	\$	48.07	\$	65.29
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 523,099	52,232	41,279	\$ 10.01	\$ 34.45	0.74%	0.00%	0.00%	0.64%	0.10%	41,309	\$	10.16	\$	34.96
Physician - Psych	\$ 4,577	37	29	\$ 123.70	\$ 0.30	0.74%	0.00%	0.00%	0.00%	0.14%	29	\$	123.87	\$	0.30
Physician - Specialist	\$ 408,775	3,386	2,676	\$ 120.73	\$ 26.92	0.74%	0.00%	0.00%	0.00%	0.01%	2,677	\$	121.56	\$	27.12
Physician - Vision	\$ 39,494	439	347	\$ 89.96	\$ 2.60	0.51%	0.00%	0.00%	0.00%	-0.25%	346	\$	90.57	\$	2.61
Transportation/Emergency	\$ 76,124	489	386	\$ 155.67	\$ 5.01	1.25%	0.00%	0.00%	0.00%	0.03%	387	\$	157.63	\$	5.08
Transportation/Non-emergency	\$ 99,336	1,796	1,419	\$ 55.31	\$ 6.54	0.78%	0.00%	0.00%	0.00%	0.06%	1,421	\$	55.72	\$	6.60
Gross Medical Total	\$ 11,620,996	169,226			\$ 765.34	1.30%	0.17%	-0.15%	-0.20%	0.07%				\$	774.31



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	28,938
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 322,465	5,136	2,130	\$ 62.79	\$ 11.14	0.19%	0.00%	0.00%	0.00%	0.07%	2,133	\$ 62.86	\$	11.17	
Case Management Services	\$ 25	1	0	\$ 24.86	\$ 0.00	0.00%	0.00%	0.00%	0.00%	0.14%	0	\$ 24.90	\$	0.00	
Community Behavioral Health	\$ 1,245,918	10,274	4,260	\$ 121.27	\$ 43.05	0.14%	0.00%	0.00%	0.00%	0.09%	4,266	\$ 121.39	\$	43.15	
DME/Supplies	\$ 267,606	1,871	776	\$ 143.03	\$ 9.25	0.81%	0.00%	0.00%	0.00%	0.03%	776	\$ 144.22	\$	9.33	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 13,720	408	169	\$ 33.63	\$ 0.47	0.47%	0.00%	0.00%	0.00%	0.14%	169	\$ 33.83	\$	0.48	
Home Health Services	\$ 109,126	266	110	\$ 410.25	\$ 3.77	0.84%	0.00%	0.00%	0.00%	-0.07%	110	\$ 413.03	\$	3.80	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 3,841,703	1,421	589	\$ 2,704.09	\$ 132.76	3.08%	0.00%	0.00%	-0.97%	0.14%	590	\$ 2,758.85	\$	135.71	
Inpatient - Psych	\$ 211,896	207	86	\$ 1,023.65	\$ 7.32	2.61%	0.00%	0.00%	0.00%	0.13%	86	\$ 1,052.89	\$	7.52	
Lab/Radiology	\$ 602,997	13,606	5,642	\$ 44.32	\$ 20.84	0.69%	0.00%	0.00%	1.00%	0.05%	5,643	\$ 45.08	\$	21.20	
Outpatient - ER	\$ 675,856	1,974	819	\$ 342.38	\$ 23.36	0.73%	0.00%	0.00%	-3.60%	0.05%	819	\$ 332.41	\$	22.69	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 3,100,891	5,100	2,115	\$ 608.02	\$ 107.16	0.95%	0.00%	0.00%	0.00%	0.05%	2,115	\$ 613.97	\$	108.23	
Pharmacy	\$ 7,783,725	115,949	48,082	\$ 67.13	\$ 268.98	0.00%	0.00%	-0.48%	0.00%	0.05%	48,076	\$ 66.85	\$	267.82	
Physician - Anesthesia	\$ 74,466	15,985	6,629	\$ 4.66	\$ 2.57	0.45%	0.00%	0.00%	0.00%	0.08%	6,637	\$ 4.68	\$	2.59	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 1,875,056	41,430	17,180	\$ 45.26	\$ 64.80	0.42%	1.76%	0.00%	0.00%	0.06%	17,194	\$ 46.24	\$	66.26	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 881,193	74,585	30,929	\$ 11.81	\$ 30.45	0.47%	0.00%	0.00%	0.88%	0.10%	30,951	\$ 11.98	\$	30.90	
Physician - Psych	\$ 5,461	46	19	\$ 118.73	\$ 0.19	0.63%	0.00%	0.00%	0.00%	0.14%	19	\$ 118.92	\$	0.19	
Physician - Specialist	\$ 790,264	5,811	2,410	\$ 135.99	\$ 27.31	0.42%	0.00%	0.00%	0.00%	0.01%	2,411	\$ 136.51	\$	27.43	
Physician - Vision	\$ 75,826	808	335	\$ 93.84	\$ 2.62	0.30%	0.00%	0.00%	0.00%	-0.25%	334	\$ 94.29	\$	2.62	
Transportation/Emergency	\$ 151,008	995	413	\$ 151.77	\$ 5.22	0.70%	0.00%	0.00%	0.00%	0.03%	413	\$ 152.90	\$	5.26	
Transportation/Non-emergency	\$ 191,785	3,493	1,448	\$ 54.91	\$ 6.63	0.45%	0.00%	0.00%	0.00%	0.06%	1,450	\$ 55.14	\$	6.66	
Gross Medical Total	\$ 22,220,988	299,366			\$ 767.88	0.84%	0.15%	-0.17%	-0.22%	0.07%			\$	773.00	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	228,737
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,479,230	20,416	1,071	\$ 72.45	\$ 6.47	0.00%	0.00%	0.00%	0.00%	28.25%	1,502	\$ 66.2	3 \$	8.29
Case Management Services	\$ 94,580	20,242	1,062	\$ 4.67	\$ 0.41	0.00%	0.00%	0.00%	0.00%	154.87%	2,726	\$ 4.6	4 \$	1.05
Community Behavioral Health	\$ 10,761,252	134,687	7,066	\$ 79.90	\$ 47.05	0.00%	0.00%	0.00%	0.00%	-7.40%	5,269	\$ 99.2	3 \$	43.57
DME/Supplies	\$ 676,533	4,362	229	\$ 155.10	\$ 2.96	0.14%	0.00%	0.00%	0.00%	3.88%	241	\$ 153.1	3 \$	3.08
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 57,422	1,383	73	\$ 41.52	\$ 0.25	0.09%	0.00%	0.00%	0.00%	58.21%	99	\$ 48.0	5 \$	0.40
Home Health Services	\$ 188,251	635	33	\$ 296.46	\$ 0.82	0.14%	0.00%	0.00%	0.00%	11.96%	38	\$ 294.8	3 \$	0.92
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 10,667,691	4,623	243	\$ 2,307.50	\$ 46.64	1.53%	0.00%	0.00%	-0.97%	20.76%	337	\$ 2,013.5	3 \$	56.63
Inpatient - Psych	\$ 2,109,353	2,230	117	\$ 945.90	\$ 9.22	1.39%	0.00%	0.00%	0.00%	47.14%	173	\$ 953.8	7 \$	13.76
Lab/Radiology	\$ 4,259,217	81,615	4,282	\$ 52.19	\$ 18.62	0.14%	0.00%	0.00%	1.14%	42.68%	5,438	\$ 59.3	3 \$	26.91
Outpatient - ER	\$ 5,446,280	19,980	1,048	\$ 272.59	\$ 23.81	0.12%	0.00%	0.00%	-3.60%	37.49%	1,445	\$ 262.4) \$	31.59
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 8,097,336	16,602	871	\$ 487.73	\$ 35.40	0.12%	0.00%	0.00%	0.00%	1.22%	953	\$ 451.7	7 \$	35.88
Pharmacy	\$ 21,345,660	373,650	19,602	\$ 57.13	\$ 93.32	0.00%	0.00%	-0.50%	0.00%	2.22%	20,355	\$ 55.9	3 \$	94.92
Physician - Anesthesia	\$ 600,070	101,672	5,334	\$ 5.90	\$ 2.62	0.09%	0.00%	0.00%	0.00%	75.08%	9,837	\$ 5.6	1 \$	4.60
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 10,108,575	311,990	16,368	\$ 32.40	\$ 44.19	0.09%	2.15%	0.00%	0.00%	14.60%	19,443	\$ 31.9	3 \$	51.78
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 2,243,203	218,977	11,488	\$ 10.24	\$ 9.81	0.09%	0.00%	0.00%	2.78%	3.06%	11,734	\$ 10.6	3 \$	10.40
Physician - Psych	\$ 967	10	1	\$ 96.71	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0.13%	1	\$ 96.8	3 \$	0.00
Physician - Specialist	\$ 2,483,712	37,121	1,947	\$ 66.91	\$ 10.86	0.09%	0.00%	0.00%	0.00%	6.54%	3,448	\$ 40.2) \$	11.58
Physician - Vision	\$ 391,574	3,741	196	\$ 104.67	\$ 1.71	0.04%	0.00%	0.00%	0.00%	-5.78%	160	\$ 120.9	2 \$	1.61
Transportation/Emergency	\$ 633,118	3,937	207	\$ 160.81	\$ 2.77	0.14%	0.00%	0.00%	0.00%	55.52%	315	\$ 164.1	3 \$	4.31
Transportation/Non-emergency	\$ 905,389	7,789	409	\$ 116.24	\$ 3.96	0.06%	0.00%	0.00%	0.00%	8.67%	496	\$ 104.0	2 \$	4.30
Gross Medical Total	\$ 82,549,413	1,365,662			\$ 360.89	0.28%	0.26%	-0.13%	-0.23%	12.18%			\$	405.58

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	242,633
Base Year	CY 2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit	Cost	PMP	M
Addiction and Recovery Treatment Services (ARTS)	\$ 3,793,509	120,704	5,970	\$ 31.43	\$ 15.63	0.27%	0.00%	0.00%	0.00%	14.91%	6,611	\$	32.70	\$	18.01
Case Management Services	\$ 82,448	16,929	837	\$ 4.87	\$ 0.34	0.27%	0.00%	0.00%	0.00%	157.45%	2,201	\$	4.78	\$	0.88
Community Behavioral Health	\$ 11,604,576	131,290	6,493	\$ 88.39	\$ 47.83	0.27%	0.00%	0.00%	0.00%	-7.22%	4,777	\$	111.78	\$	44.49
DME/Supplies	\$ 768,095	4,747	235	\$ 161.81	\$ 3.17	1.25%	0.00%	0.00%	0.00%	3.41%	249	\$	159.97	\$	3.31
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 96,305	2,549	126	\$ 37.78	\$ 0.40	0.73%	0.00%	0.00%	0.00%	51.43%	169	\$	42.96	\$	0.61
Home Health Services	\$ 237,081	743	37	\$ 319.09	\$ 0.98	1.25%	0.00%	0.00%	0.00%	8.73%	42	\$	306.24	\$	1.08
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 8,888,477	3,678	182	\$ 2,416.58	\$ 36.63	4.64%	0.00%	0.00%	-0.97%	20.27%	255	\$ 2	,147.43	\$	45.66
Inpatient - Psych	\$ 2,123,424	2,170	107	\$ 978.54	\$ 8.75	4.64%	0.00%	0.00%	0.00%	38.96%	150	\$ 1	,015.48	\$	12.73
Lab/Radiology	\$ 4,043,439	82,129	4,062	\$ 49.23	\$ 16.66	1.22%	0.00%	0.00%	1.00%	42.42%	5,165	\$	56.37	\$	24.26
Outpatient - ER	\$ 4,541,897	15,190	751	\$ 299.01	\$ 18.72	1.53%	0.00%	0.00%	-3.60%	39.35%	1,041	\$	294.36	\$	25.53
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 12,727,767	19,814	980	\$ 642.36	\$ 52.46	1.53%	0.00%	0.00%	0.00%	1.29%	1,075	\$	602.23	\$	53.95
Pharmacy	\$ 23,950,334	379,667	18,777	\$ 63.08	\$ 98.71	0.00%	0.00%	-0.47%	0.00%	1.96%	19,488	\$	61.69	\$ 1	100.18
Physician - Anesthesia	\$ 620,517	124,759	6,170	\$ 4.97	\$ 2.56	0.73%	0.00%	0.00%	0.00%	69.24%	9,484	\$	5.52	\$	4.36
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 10,403,383	306,820	15,175	\$ 33.91	\$ 42.88	0.74%	3.06%	0.00%	0.00%	14.42%	17,873	\$	34.20	\$	50.93
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 2,743,934	280,207	13,858	\$ 9.79	\$ 11.31	0.74%	0.00%	0.00%	1.91%	1.96%	13,953	\$	10.18	\$	11.84
Physician - Psych	\$ 6,801	62	3	\$ 109.69	\$ 0.03	0.75%	0.00%	0.00%	0.00%	0.09%	3	\$	109.81	\$	0.03
Physician - Specialist	\$ 2,402,387	36,695	1,815	\$ 65.47	\$ 9.90	0.74%	0.00%	0.00%	0.00%	6.49%	3,065	\$	41.58	\$	10.62
Physician - Vision	\$ 394,572	3,954	196	\$ 99.79	\$ 1.63	0.31%	0.00%	0.00%	0.00%	-5.53%	170	\$	108.50	\$	1.54
Transportation/Emergency	\$ 723,329	4,840	239	\$ 149.45	\$ 2.98	1.25%	0.00%	0.00%	0.00%	49.10%	343	\$	157.38	\$	4.50
Transportation/Non-emergency	\$ 1,200,642	12,059	596	\$ 99.56	\$ 4.95	0.61%	0.00%	0.00%	0.00%	7.96%	701	\$	91.97	\$	5.37
Gross Medical Total	\$ 91,352,915	1,549,006			\$ 376.51	1.11%	0.35%	-0.12%	-0.18%	10.24%			, and the second	\$ 4	419.88



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Roanoke/Alleghany
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	471,370
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 5,272,738	141,120	3,593	\$ 37.36	\$ 11.19	0.20%	0.00%	0.00%	0.00%	18.64%	4,132	\$ 38.62	\$	13.30
Case Management Services	\$ 177,028	37,171	946	\$ 4.76	\$ 0.38	0.13%	0.00%	0.00%	0.00%	156.07%	2,456	\$ 4.71	\$	0.96
Community Behavioral Health	\$ 22,365,828	265,977	6,771	\$ 84.09	\$ 47.45	0.14%	0.00%	0.00%	0.00%	-7.31%	5,015	\$ 105.38	\$	44.04
DME/Supplies	\$ 1,444,627	9,109	232	\$ 158.59	\$ 3.06	0.73%	0.00%	0.00%	0.00%	3.63%	245	\$ 156.71	\$	3.20
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 153,728	3,932	100	\$ 39.10	\$ 0.33	0.49%	0.00%	0.00%	0.00%	53.96%	135	\$ 44.77	\$	0.50
Home Health Services	\$ 425,333	1,378	35	\$ 308.66	\$ 0.90	0.76%	0.00%	0.00%	0.00%	10.15%	40	\$ 301.03	\$	1.00
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 19,556,168	8,301	211	\$ 2,355.83	\$ 41.49	2.94%	0.00%	0.00%	-0.97%	20.53%	295	\$ 2,073.15	\$	50.98
Inpatient - Psych	\$ 4,232,777	4,400	112	\$ 961.99	\$ 8.98	3.02%	0.00%	0.00%	0.00%	42.97%	161	\$ 983.42	\$	13.23
Lab/Radiology	\$ 8,302,656	163,744	4,169	\$ 50.71	\$ 17.61	0.67%	0.00%	0.00%	1.07%	42.55%	5,298	\$ 57.87	\$	25.55
Outpatient - ER	\$ 9,988,177	35,170	895	\$ 284.00	\$ 21.19	0.76%	0.00%	0.00%	-3.60%	38.34%	1,237	\$ 276.24	\$	28.47
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 20,825,103	36,416	927	\$ 571.87	\$ 44.18	0.98%	0.00%	0.00%	0.00%	1.27%	1,016	\$ 533.73	\$	45.18
Pharmacy	\$ 45,295,994	753,317	19,178	\$ 60.13	\$ 96.09	0.00%	0.00%	-0.48%	0.00%	2.09%	19,908	\$ 58.84	\$	97.63
Physician - Anesthesia	\$ 1,220,587	226,431	5,764	\$ 5.39	\$ 2.59	0.42%	0.00%	0.00%	0.00%	72.10%	9,655	\$ 5.56	\$	4.48
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 20,511,958	618,810	15,753	\$ 33.15	\$ 43.52	0.42%	2.61%	0.00%	0.00%	14.51%	18,635	\$ 33.06	\$	51.35
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 4,987,137	499,184	12,708	\$ 9.99	\$ 10.58	0.45%	0.00%	0.00%	2.30%	2.46%	12,876	\$ 10.38	\$	11.14
Physician - Psych	\$ 7,768	72	2	\$ 107.88	\$ 0.02	0.67%	0.00%	0.00%	0.00%	0.10%	2	\$ 108.01	\$	0.02
Physician - Specialist	\$ 4,886,099	73,816	1,879	\$ 66.19	\$ 10.37	0.41%	0.00%	0.00%	0.00%	6.52%	3,251	\$ 40.92	\$	11.09
Physician - Vision	\$ 786,145	7,695	196	\$ 102.16	\$ 1.67	0.17%	0.00%	0.00%	0.00%	-5.65%	165	\$ 114.33	\$	1.58
Transportation/Emergency	\$ 1,356,447	8,777	223	\$ 154.55	\$ 2.88	0.73%	0.00%	0.00%	0.00%	52.08%	330	\$ 160.53	\$	4.41
Transportation/Non-emergency	\$ 2,106,031	19,848	505	\$ 106.11	\$ 4.47	0.37%	0.00%	0.00%	0.00%	8.26%	602	\$ 96.80	\$	4.86
Gross Medical Total	\$ 173,902,327	2,914,668			\$ 368.93	0.72%	0.31%	-0.12%	-0.20%	11.15%			\$	412.94

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Under 1
Member Months:	25,666
Base Year	CY 2016

	Raw Base Data							Base Adj	justments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit (Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ -		-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Case Management Services	\$ 437,692	81,922	38,302	\$	5.34	\$ 17.05	0.00%	0.00%	0.00%	0.00%	38,303	\$ 5.34	\$	17.05	
Community Behavioral Health	\$ 102	17	8	\$	6.02	\$ 0.00	0.00%	0.00%	0.00%	0.00%	8	\$ 6.02	\$	0.00	
DME/Supplies	\$ 116,987	896	419	\$	130.57	\$ 4.56	0.14%	0.00%	0.00%	0.00%	420	\$ 130.57	\$	4.56	
Early Intervention Services	\$ 59,690	2,595	1,213	\$	23.00	\$ 2.33	0.00%	0.00%	0.00%	0.00%	1,213	\$ 23.00	\$	2.33	
FQHC/RHC	\$ 14,038	254	119	\$	55.27	\$ 0.55	0.09%	0.00%	0.00%	0.00%	119	\$ 55.27	\$	0.55	
Home Health Services	\$ 70,816	107	50	\$ (661.83	\$ 2.76	0.14%	0.00%	0.00%	0.00%	50	\$ 661.83	\$	2.76	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 4,301,910	3,872	1,810	\$ 1,	111.03	\$ 167.61	1.53%	0.00%	0.00%	0.00%	1,838	\$ 1,111.03	\$	170.17	
Inpatient - Other	\$ 4,169,516	3,309	1,547	\$ 1,2	260.05	\$ 162.45	1.53%	0.00%	0.00%	-0.97%	1,571	\$ 1,247.90	\$	163.34	
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Lab/Radiology	\$ 125,284	5,741	2,684	\$	21.82	\$ 4.88	0.12%	0.00%	0.00%	2.78%	2,688	\$ 22.43	\$	5.02	
Outpatient - ER	\$ 391,699	2,565	1,199	\$	152.71	\$ 15.26	0.12%	0.00%	0.00%	-3.60%	1,201	\$ 147.20	\$	14.73	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 314,918	1,509	706	\$:	208.69	\$ 12.27	0.12%	0.00%	0.00%	0.00%	706	\$ 208.69	\$	12.28	
Pharmacy	\$ 480,376	11,878	5,553	\$	40.44	\$ 18.72	0.00%	0.00%	-0.45%	0.00%	5,553	\$ 40.26	\$	18.63	
Physician - Anesthesia	\$ 22,233	6,423	3,003	\$	3.46	\$ 0.87	0.09%	0.00%	0.00%	0.00%	3,006	\$ 3.46	\$	0.87	
Physician - Dental	\$ 153	7	3	\$	21.83	\$ 0.01	0.09%	0.00%	0.00%	0.00%	3	\$ 21.83	\$	0.01	
Physician - Evaluation & Management	\$ 3,145,560	53,967	25,232	\$	58.29	\$ 122.56	0.09%	0.78%	0.00%	0.00%	25,255	\$ 58.74	\$	123.62	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 364,482	29,905	13,982	\$	12.19	\$ 14.20	0.09%	0.00%	0.00%	1.23%	13,995	\$ 12.34	\$	14.39	
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Specialist	\$ 270,571	3,175	1,484	\$	85.22	\$ 10.54	0.09%	0.00%	0.00%	0.00%	1,486	\$ 85.22	\$	10.55	
Physician - Vision	\$ 42,327	372	174	\$	113.78	\$ 1.65	0.04%	0.00%	0.00%	0.00%	174	\$ 113.73	\$	1.65	
Transportation/Emergency	\$ 95,190	298	139	\$;	319.43	\$ 3.71	0.14%	0.00%	0.00%	0.00%	140	\$ 319.43	\$	3.71	
Transportation/Non-emergency	\$ 212,284	273	128	\$	777.60	\$ 8.27	0.01%	0.00%	0.00%	0.00%	128	\$ 776.60	\$	8.27	
Gross Medical Total	\$ 14,635,828	209,085				\$ 570.24	0.92%	0.17%	-0.01%	-0.32%			\$	574.51	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Under 1
Member Months:	24,776
Base Year	CY 2017

			Raw Base Data				Base Adj	justments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 2,893	73	35	\$ 39.63	\$ 0.12	0.27%	0.00%	0.00%	0.00%	35	\$ 39.63	\$ 0.12		
Case Management Services	\$ 373,398	68,934	33,387	\$ 5.42	\$ 15.07	0.27%	0.00%	0.00%	0.00%	33,479	\$ 5.42	\$ 15.11		
Community Behavioral Health	\$ 48	8	4	\$ 6.00	\$ 0.00	0.27%	0.00%	0.00%	0.00%	4	\$ 6.00	\$ 0.00		
DME/Supplies	\$ 106,971	815	395	\$ 131.25	\$ 4.32	1.25%	0.00%	0.00%	0.00%	400	\$ 131.25	\$ 4.37		
Early Intervention Services	\$ 64,736	2,777	1,345	\$ 23.31	\$ 2.61	0.27%	0.00%	0.00%	0.00%	1,349	\$ 23.31	\$ 2.62		
FQHC/RHC	\$ 84,475	2,072	1,004	\$ 40.77	\$ 3.41	0.73%	0.00%	0.00%	0.00%	1,011	\$ 40.77	\$ 3.43		
Home Health Services	\$ 53,759	61	30	\$ 881.30	\$ 2.17	1.26%	0.00%	0.00%	0.00%	30	\$ 881.32	\$ 2.20		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 2,255,312	2,357	1,142	\$ 956.86	\$ 91.03	4.64%	0.00%	0.00%	0.00%	1,195	\$ 956.88	\$ 95.25		
Inpatient - Other	\$ 4,205,963	3,666	1,776	\$ 1,147.29	\$ 169.76	4.65%	0.00%	0.00%	-0.97%	1,858	\$ 1,136.32	\$ 175.94		
Inpatient - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Lab/Radiology	\$ 124,854	5,919	2,867	\$ 21.09	\$ 5.04	1.08%	0.00%	0.00%	2.69%	2,903	\$ 21.62	\$ 5.23		
Outpatient - ER	\$ 375,947	2,352	1,139	\$ 159.84	\$ 15.17	1.54%	0.00%	0.00%	-3.60%	1,157	\$ 154.08	\$ 14.85		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 1,021,162	1,758	851	\$ 580.87	\$ 41.22	1.53%	0.00%	0.00%	0.00%	865	\$ 580.87	\$ 41.85		
Pharmacy	\$ 475,195	11,584	5,611	\$ 41.02	\$ 19.18	0.00%	0.00%	-0.77%	0.00%	5,611	\$ 40.71	\$ 19.03		
Physician - Anesthesia	\$ 20,406	4,473	2,166	\$ 4.56	\$ 0.82	0.74%	0.00%	0.00%	0.00%	2,182	\$ 4.56	\$ 0.83		
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Evaluation & Management	\$ 2,942,942	48,467	23,474	\$ 60.72	\$ 118.78	0.74%	1.11%	0.00%	0.00%	23,647	\$ 61.39	\$ 120.98		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 324,315	27,114	13,132	\$ 11.96	\$ 13.09	0.75%	0.00%	0.00%	1.34%	13,229	\$ 12.12	\$ 13.37		
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Specialist	\$ 211,439	1,336	647	\$ 158.26	\$ 8.53	0.74%	0.00%	0.00%	0.00%	652	\$ 158.26	\$ 8.60		
Physician - Vision	\$ 35,908	257	124	\$ 139.72	\$ 1.45	0.26%	0.00%	0.00%	0.00%	125	\$ 139.06	\$ 1.45		
Transportation/Emergency	\$ 114,794	375	182	\$ 306.12	\$ 4.63	1.25%	0.00%	0.00%	0.00%	184	\$ 306.12	\$ 4.69		
Transportation/Non-emergency	\$ 202,849	276	134	\$ 734.96	\$ 8.19	0.10%	0.00%	0.00%	0.00%	135	\$ 726.60	\$ 8.20		
Gross Medical Total	\$ 12,997,364	184,674			\$ 524.59	2.73%	0.25%	-0.03%	-0.36%			\$ 538.12		

notes

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Under 1
Member Months:	50,442
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cos		PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,8	93 73	17	\$ 39	63 \$	0.06	0.27%	0.00%	0.00%	0.00%	17	\$ 39.63	\$ (0.06
Case Management Services	\$ 811,0	150,856	35,888	\$ 5	38 \$	16.08	0.13%	0.00%	0.00%	0.00%	35,934	\$ 5.38	\$ 16	6.10
Community Behavioral Health	\$	50 25	6	\$ 6	01 \$	0.00	0.09%	0.00%	0.00%	0.00%	6	\$ 6.01	\$ (0.00
DME/Supplies	\$ 223,9	58 1,711	407	\$ 130	89 \$	4.44	0.67%	0.00%	0.00%	0.00%	410	\$ 130.90	\$ 4	4.47
Early Intervention Services	\$ 124,4	26 5,372	1,278	\$ 23	16 \$	2.47	0.14%	0.00%	0.00%	0.00%	1,280	\$ 23.16	\$ 2	2.47
FQHC/RHC	\$ 98,5	13 2,326	553	\$ 42	35 \$	1.95	0.64%	0.00%	0.00%	0.00%	557	\$ 42.34	\$ 1	1.97
Home Health Services	\$ 124,5	75 168	40	\$ 741	52 \$	2.47	0.62%	0.00%	0.00%	0.00%	40	\$ 742.09	\$ 2	2.49
Inpatient - Maternity Kick Payment	\$	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 6,557,2	22 6,229	1,482	\$ 1,052	69 \$	130.00	2.60%	0.00%	0.00%	0.00%	1,522	\$ 1,051.60	\$ 133	3.37
Inpatient - Other	\$ 8,375,4	79 6,975	1,659	\$ 1,200	79 \$	166.04	3.10%	0.00%	0.00%	-0.97%	1,712	\$ 1,188.41	\$ 169	9.53
Inpatient - Psych	\$	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Lab/Radiology	\$ 250,	38 11,660	2,774	\$ 21	45 \$	4.96	0.60%	0.00%	0.00%	2.74%	2,793	\$ 22.02	\$ 5	5.13
Outpatient - ER	\$ 767,6	4,917	1,170	\$ 156	12 \$	15.22	0.81%	0.00%	0.00%	-3.60%	1,179	\$ 150.52	\$ 14	4.79
Outpatient - Maternity	\$	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,336,0	3,267	777	\$ 408	96 \$	26.49	1.20%	0.00%	0.00%	0.00%	784	\$ 410.26	\$ 26	6.81
Pharmacy	\$ 955,	72 23,462	5,582	\$ 40	73 \$	18.94	0.00%	0.00%	-0.61%	0.00%	5,582	\$ 40.48	\$ 18	8.83
Physician - Anesthesia	\$ 42,6	10,896	2,592	\$ 3	91 \$	0.85	0.40%	0.00%	0.00%	0.00%	2,601	\$ 3.92	\$ 0	0.85
Physician - Dental	\$	53 7	2	\$ 21	83 \$	0.00	0.09%	0.00%	0.00%	0.00%	2	\$ 21.83	\$ 0	0.00
Physician - Evaluation & Management	\$ 6,088,5	02 102,434	24,369	\$ 59	44 \$	120.70	0.40%	0.94%	0.00%	0.00%	24,465	\$ 60.00	\$ 122	2.32
Physician - Maternity	\$	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 688,7	96 57,019	13,565	\$ 12	08 \$	13.66	0.40%	0.00%	0.00%	1.28%	13,618	\$ 12.24	\$ 13	3.89
Physician - Psych	\$	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 482,0	09 4,511	1,073	\$ 106	85 \$	9.56	0.37%	0.00%	0.00%	0.00%	1,076	\$ 106.95	\$ 9	9.59
Physician - Vision	\$ 78,2	35 629	150	\$ 124	38 \$	1.55	0.14%	0.00%	0.00%	0.00%	150	\$ 124.12	\$ 1	1.55
Transportation/Emergency	\$ 209,9	84 673	160	\$ 312	01 \$	4.16	0.75%	0.00%	0.00%	0.00%	161	\$ 311.98	\$ 4	4.19
Transportation/Non-emergency	\$ 415,	33 549	131	\$ 756	16 \$	8.23	0.06%	0.00%	0.00%	0.00%	132	\$ 751.32	\$ 8	8.23
Gross Medical Total	\$ 27,633,1	393,759			\$	547.82	1.77%	0.20%	-0.02%	-0.34%			\$ 556	6.63

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Child
Member Months:	342,380
Base Year	CY 2016

		Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,234,725	16,382	574	\$	75.37	\$ 3.61	0.00%	0.00%	0.00%	0.00%	574	\$ 75.37	\$ 3.61	
Case Management Services	\$ 470,426	58,703	2,057	\$	8.01	\$ 1.37	0.00%	0.00%	0.00%	0.00%	2,058	\$ 8.01	\$ 1.37	
Community Behavioral Health	\$ 25,422,830	484,545	16,983	\$	52.47	\$ 74.25	0.00%	0.00%	0.00%	0.00%	16,983	\$ 52.47	\$ 74.26	
DME/Supplies	\$ 519,998	3,519	123	\$ 1	147.77	\$ 1.52	0.14%	0.00%	0.00%	0.00%	124	\$ 147.77	\$ 1.52	
Early Intervention Services	\$ 203,864	3,679	129	\$	55.41	\$ 0.60	0.00%	0.00%	0.00%	0.00%	129	\$ 55.41	\$ 0.60	
FQHC/RHC	\$ 60,504	1,673	59	\$	36.17	\$ 0.18	0.09%	0.00%	0.00%	0.00%	59	\$ 36.17	\$ 0.18	
Home Health Services	\$ 68,215	113	4	\$ 6	603.67	\$ 0.20	0.14%	0.00%	0.00%	0.00%	4	\$ 603.67	\$ 0.20	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Other	\$ 3,180,002	1,557	55	\$ 2,0	041.93	\$ 9.29	1.53%	0.00%	0.00%	-0.97%	55	\$ 2,022.20	\$ 9.34	
Inpatient - Psych	\$ 750,466	715	25	\$ 1,0	049.60	\$ 2.19	1.18%	0.00%	0.00%	0.00%	25	\$ 1,046.03	\$ 2.22	
Lab/Radiology	\$ 1,569,280	56,114	1,967	\$	27.97	\$ 4.58	0.13%	0.00%	0.00%	2.62%	1,970	\$ 28.69	\$ 4.71	
Outpatient - ER	\$ 4,608,772	22,583	792	\$ 2	204.08	\$ 13.46	0.12%	0.00%	0.00%	-3.60%	792	\$ 196.73	\$ 12.99	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 4,162,395	16,236	569	\$ 2	256.37	\$ 12.16	0.12%	0.00%	0.00%	0.00%	570	\$ 256.37	\$ 12.17	
Pharmacy	\$ 13,913,606	244,404	8,566	\$	56.93	\$ 40.64	0.00%	0.00%	-0.50%	0.00%	8,566	\$ 56.64	\$ 40.43	
Physician - Anesthesia	\$ 230,048	51,818	1,816	\$	4.44	\$ 0.67	0.09%	0.00%	0.00%	0.00%	1,818	\$ 4.44	\$ 0.67	
Physician - Dental	\$ 206	9	0	\$	22.88	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 22.88	\$ 0.00	
Physician - Evaluation & Management	\$ 11,091,588	229,068	8,029	\$	48.42	\$ 32.40	0.09%	2.93%	0.00%	0.00%	8,036	\$ 49.84	\$ 33.38	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 2,993,937	989,987	34,698	\$	3.02	\$ 8.74	0.09%	0.00%	0.00%	1.77%	34,729	\$ 3.08	\$ 8.91	
Physician - Psych	\$ 120	2	0	\$	60.10	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 60.11	\$ 0.00	
Physician - Specialist	\$ 1,305,970	31,059	1,089	\$	42.05	\$ 3.81	0.09%	0.00%	0.00%	0.00%	1,090	\$ 42.05	\$ 3.82	
Physician - Vision	\$ 904,483	10,027	351	\$	90.20	\$ 2.64	0.05%	0.00%	0.00%	0.00%	352	\$ 90.17	\$ 2.64	
Transportation/Emergency	\$ 374,545	2,020	71	\$ 1	185.42	\$ 1.09	0.14%	0.00%	0.00%	0.00%	71	\$ 185.42	\$ 1.10	
Transportation/Non-emergency	\$ 1,132,373	10,290	361	\$	110.05	\$ 3.31	0.04%	0.00%	0.00%	0.00%	361	\$ 109.93	\$ 3.31	
Gross Medical Total	\$ 74,198,353	2,234,503				\$ 216.71	0.12%	0.44%	-0.09%	-0.14%			\$ 217.41	

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- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Child
Member Months:	349,544
Base Year	CY 2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit	Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,658,433	26,386	906	\$	62.85	\$ 4.74	0.27%	0.00%	0.00%	0.00%	908	\$ 62.85	\$ 4.76	
Case Management Services	\$ 518,459	65,839	2,260	\$	7.87	\$ 1.48	0.27%	0.00%	0.00%	0.00%	2,266	\$ 7.87	\$ 1.49	
Community Behavioral Health	\$ 26,480,439	497,900	17,093	\$	53.18	\$ 75.76	0.27%	0.00%	0.00%	0.00%	17,140	\$ 53.18	\$ 75.96	
DME/Supplies	\$ 697,808	4,279	147	\$	163.08	\$ 2.00	1.25%	0.00%	0.00%	0.00%	149	\$ 163.08	\$ 2.02	
Early Intervention Services	\$ 294,322	4,798	165	\$	61.34	\$ 0.84	0.27%	0.00%	0.00%	0.00%	165	\$ 61.34	\$ 0.84	
FQHC/RHC	\$ 372,197	7,446	256	\$	49.99	\$ 1.06	0.73%	0.00%	0.00%	0.00%	258	\$ 49.99	\$ 1.07	
Home Health Services	\$ 340,637	526	18	\$	647.60	\$ 0.97	1.25%	0.00%	0.00%	0.00%	18	\$ 647.60	\$ 0.99	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 3,149	2	0	\$ 1	1,574.30	\$ 0.01	4.64%	0.00%	0.00%	0.00%	0	\$ 1,574.30	\$ 0.01	
Inpatient - Other	\$ 3,498,702	1,486	51	\$ 2	2,353.69	\$ 10.01	4.64%	0.00%	0.00%	-0.97%	53	\$ 2,331.01	\$ 10.37	
Inpatient - Psych	\$ 589,774	735	25	\$	802.41	\$ 1.69	4.64%	0.00%	0.00%	0.00%	26	\$ 802.42	\$ 1.77	
Lab/Radiology	\$ 1,633,209	59,263	2,035	\$	27.56	\$ 4.67	1.12%	0.00%	0.00%	2.24%	2,060	\$ 28.14	\$ 4.83	
Outpatient - ER	\$ 4,085,586	20,033	688	\$	203.94	\$ 11.69	1.53%	0.00%	0.00%	-3.60%	698	\$ 196.59	\$ 11.44	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 5,188,551	19,731	677	\$	262.96	\$ 14.84	1.53%	0.00%	0.00%	0.00%	688	\$ 262.97	\$ 15.07	
Pharmacy	\$ 14,120,837	250,207	8,590	\$	56.44	\$ 40.40	0.00%	0.00%	-0.51%	0.00%	8,590	\$ 56.15	\$ 40.19	
Physician - Anesthesia	\$ 240,478	66,218	2,273	\$	3.63	\$ 0.69	0.74%	0.00%	0.00%	0.00%	2,290	\$ 3.63	\$ 0.69	
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 11,211,131	236,215	8,109	\$	47.46	\$ 32.07	0.73%	4.09%	0.00%	0.00%	8,169	\$ 49.40	\$ 33.63	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 2,797,385	871,172	29,908	\$	3.21	\$ 8.00	0.74%	0.00%	0.00%	1.69%	30,127	\$ 3.27	\$ 8.20	
Physician - Psych	\$ 68	1	0	\$	68.48	\$ 0.00	0.87%	0.00%	0.00%	0.00%	0	\$ 68.57	\$ 0.00	
Physician - Specialist	\$ 1,332,644	24,614	845	\$	54.14	\$ 3.81	0.74%	0.00%	0.00%	0.00%	851	\$ 54.14	\$ 3.84	
Physician - Vision	\$ 879,158	8,857	304	\$	99.26	\$ 2.52	0.39%	0.00%	0.00%	0.00%	306	\$ 98.93	\$ 2.53	
Transportation/Emergency	\$ 430,489	2,533	87	\$	169.95	\$ 1.23	1.25%	0.00%	0.00%	0.00%	88	\$ 169.95	\$ 1.25	
Transportation/Non-emergency	\$ 1,265,809	12,797	439	\$	98.91	\$ 3.62	0.35%	0.00%	0.00%	0.00%	445	\$ 98.04	\$ 3.63	
Gross Medical Total	\$ 77,639,263	2,181,038				\$ 222.12	0.74%	0.59%	-0.09%	-0.13%			\$ 224.59	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Child
Member Months:	691,924
Base Year	CY 2016/2017

			Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit (Cost	PMPM	IBN	R	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,893,157	42,768	742	\$	67.65	\$ 4.	18	0.16%	0.00%	0.00%	0.00%	743	\$ 67.64	\$	4.19
Case Management Services	\$ 988,884	124,542	2,160	\$	7.94	\$ 1.	13	0.15%	0.00%	0.00%	0.00%	2,163	\$ 7.94	\$	1.43
Community Behavioral Health	\$ 51,903,269	982,445	17,038	\$	52.83	\$ 75.)1	0.14%	0.00%	0.00%	0.00%	17,062	\$ 52.83	\$	75.12
DME/Supplies	\$ 1,217,806	7,798	135	\$	156.17	\$ 1.	'6	0.78%	0.00%	0.00%	0.00%	136	\$ 156.21	\$	1.77
Early Intervention Services	\$ 498,185	8,477	147	\$	58.77	\$ 0.	'2	0.16%	0.00%	0.00%	0.00%	147	\$ 58.77	\$	0.72
FQHC/RHC	\$ 432,701	9,119	158	\$	47.45	\$ 0.	33	0.64%	0.00%	0.00%	0.00%	159	\$ 47.46	\$	0.63
Home Health Services	\$ 408,852	639	11	\$ (639.83	\$ 0.	59	1.07%	0.00%	0.00%	0.00%	11	\$ 639.90	\$	0.60
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 3,149	2	0	\$ 1,	574.30	\$ 0.	00	4.64%	0.00%	0.00%	0.00%	0	\$ 1,574.30	\$	0.00
Inpatient - Other	\$ 6,678,704	3,044	53	\$ 2,	,194.18	\$ 9.	35	3.16%	0.00%	0.00%	-0.97%	54	\$ 2,175.34	\$	9.86
Inpatient - Psych	\$ 1,340,239	1,450	25	\$ 9	924.30	\$ 1.	94	2.70%	0.00%	0.00%	0.00%	26	\$ 920.71	\$	1.99
Lab/Radiology	\$ 3,202,490	115,377	2,001	\$	27.76	\$ 4.	33	0.63%	0.00%	0.00%	2.42%	2,015	\$ 28.41	\$	4.77
Outpatient - ER	\$ 8,694,358	42,616	739	\$:	204.02	\$ 12.	57	0.78%	0.00%	0.00%	-3.60%	745	\$ 196.66	\$	12.21
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 9,350,946	35,967	624	\$:	259.99	\$ 13.	51	0.90%	0.00%	0.00%	0.00%	629	\$ 260.01	\$	13.64
Pharmacy	\$ 28,034,443	494,611	8,578	\$	56.68	\$ 40.	52	0.00%	0.00%	-0.51%	0.00%	8,578	\$ 56.39	\$	40.31
Physician - Anesthesia	\$ 470,526	118,036	2,047	\$	3.99	\$ 0.	88	0.42%	0.00%	0.00%	0.00%	2,056	\$ 3.99	\$	0.68
Physician - Dental	\$ 206	9	0	\$	22.88	\$ 0.	00	0.09%	0.00%	0.00%	0.00%	0	\$ 22.88	\$	0.00
Physician - Evaluation & Management	\$ 22,302,720	465,283	8,069	\$	47.93	\$ 32.	23	0.41%	3.52%	0.00%	0.00%	8,103	\$ 49.62	\$	33.51
Physician - Maternity	\$ -	-	-	\$	-	\$ -		0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 5,791,322	1,861,159	32,278	\$	3.11	\$ 8.	37	0.40%	0.00%	0.00%	1.73%	32,405	\$ 3.17	\$	8.55
Physician - Psych	\$ 189	3	0	\$	62.90	\$ 0.	00	0.38%	0.00%	0.00%	0.00%	0	\$ 62.94	\$	0.00
Physician - Specialist	\$ 2,638,613	55,673	966	\$	47.39	\$ 3.	31	0.42%	0.00%	0.00%	0.00%	969	\$ 47.41	\$	3.83
Physician - Vision	\$ 1,783,641	18,884	328	\$	94.45	\$ 2.	58	0.22%	0.00%	0.00%	0.00%	329	\$ 94.29	\$	2.58
Transportation/Emergency	\$ 805,034	4,553	79	\$	176.81	\$ 1.	16	0.74%	0.00%	0.00%	0.00%	80	\$ 176.77	\$	1.17
Transportation/Non-emergency	\$ 2,398,182	23,087	400	\$	103.88	\$ 3.	17	0.20%	0.00%	0.00%	0.00%	403	\$ 103.31	\$	3.47
Gross Medical Total	\$ 151,837,616	4,415,542				\$ 219.	14	0.44%	0.52%	-0.09%	-0.13%			\$	221.04

notes

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Adult
Member Months:	98,215
Base Year	CY 2016

		Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 625,329	8,214	1,004	\$	76.13	\$ 6.37	0.00%	0.00%	0.00%	0.00%	1,004	\$ 76.13	\$ 6.37	
Case Management Services	\$ 102,558	23,469	2,867	\$	4.37	\$ 1.04	0.00%	0.00%	0.00%	0.00%	2,868	\$ 4.37	\$ 1.04	
Community Behavioral Health	\$ 972,732	10,562	1,290	\$	92.10	\$ 9.90	0.00%	0.00%	0.00%	0.00%	1,291	\$ 92.10	\$ 9.90	
DME/Supplies	\$ 380,611	2,832	346	\$ 1	34.40	\$ 3.88	0.14%	0.00%	0.00%	0.00%	347	\$ 134.40	\$ 3.88	
Early Intervention Services	\$ -	-	•	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	\$ 21,045	2,856	349	\$	7.37	\$ 0.21	0.09%	0.00%	0.00%	0.00%	349	\$ 7.37	\$ 0.21	
Home Health Services	\$ 76,944	306	37	\$ 2	51.45	\$ 0.78	0.14%	0.00%	0.00%	0.00%	37	\$ 251.45	\$ 0.78	
Inpatient - Maternity Kick Payment	\$ -	-	•	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 5,194	10	1	\$ 5	19.38	\$ 0.05	1.53%	0.00%	0.00%	0.00%	1	\$ 519.38	\$ 0.05	
Inpatient - Other	\$ 6,598,428	2,573	314	\$ 2,5	64.64	\$ 67.18	1.53%	0.00%	0.00%	-0.97%	319	\$ 2,539.86	\$ 67.55	
Inpatient - Psych	\$ 603,557	570	70	\$ 1,0	58.87	\$ 6.15	1.26%	0.00%	0.00%	0.00%	71	\$ 1,056.13	\$ 6.22	
Lab/Radiology	\$ 1,895,049	37,475	4,579	\$	50.57	\$ 19.29	0.14%	0.00%	0.00%	1.81%	4,585	\$ 51.48	\$ 19.67	
Outpatient - ER	\$ 3,859,502	13,328	1,628	\$ 2	89.58	\$ 39.30	0.12%	0.00%	0.00%	-3.60%	1,630	\$ 279.14	\$ 37.93	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 5,265,029	11,975	1,463	\$ 4	39.67	\$ 53.61	0.12%	0.00%	0.00%	0.00%	1,465	\$ 439.67	\$ 53.67	
Pharmacy	\$ 14,354,729	283,331	34,618	\$	50.66	\$ 146.16	0.00%	0.00%	-0.50%	0.00%	34,618	\$ 50.41	\$ 145.43	
Physician - Anesthesia	\$ 326,100	74,366	9,086	\$	4.39	\$ 3.32	0.09%	0.00%	0.00%	0.00%	9,094	\$ 4.39	\$ 3.32	
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 5,348,504	143,555	17,540	\$	37.26	\$ 54.46	0.09%	1.75%	0.00%	0.00%	17,556	\$ 37.91	\$ 55.46	
Physician - Maternity	\$ -	-	•	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 886,215	108,308	13,233	\$	8.18	\$ 9.02	0.09%	0.00%	0.00%	5.00%	13,245	\$ 8.59	\$ 9.48	
Physician - Psych	\$ 188	4	0	\$	46.98	\$ 0.00	0.10%	0.00%	0.00%	0.00%	0	\$ 46.98	\$ 0.00	
Physician - Specialist	\$ 1,273,923	42,039	5,136	\$	30.30	\$ 12.97	0.09%	0.00%	0.00%	0.00%	5,141	\$ 30.30	\$ 12.98	
Physician - Vision	\$ 206,774	2,446	299	\$	84.54	\$ 2.11	0.06%	0.00%	0.00%	0.00%	299	\$ 84.51	\$ 2.11	
Transportation/Emergency	\$ 390,785	2,207	270	\$ 1	77.07	\$ 3.98	0.14%	0.00%	0.00%	0.00%	270	\$ 177.07	\$ 3.98	
Transportation/Non-emergency	\$ 352,619	3,408	416	\$ 1	03.47	\$ 3.59	0.06%	0.00%	0.00%	0.00%	417	\$ 103.38	\$ 3.59	
Gross Medical Total	\$ 43,545,816	773,834				\$ 443.37	0.30%	0.21%	-0.16%	-0.29%			\$ 443.65	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Adult
Member Months:	103,855
Base Year	CY 2017

		Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit (Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,964,517	98,108	11,336	\$	20.02	\$ 18.92	0.27%	0.00%	0.00%	0.00%	11,367	\$ 20.02	\$ 18.97	
Case Management Services	\$ 82,357	18,845	2,177	\$	4.37	\$ 0.79	0.27%	0.00%	0.00%	0.00%	2,183	\$ 4.37	\$ 0.80	
Community Behavioral Health	\$ 983,865	9,560	1,105	\$	102.91	\$ 9.47	0.27%	0.00%	0.00%	0.00%	1,108	\$ 102.91	\$ 9.50	
DME/Supplies	\$ 531,237	2,997	346	\$	177.26	\$ 5.12	1.25%	0.00%	0.00%	0.00%	351	\$ 177.26	\$ 5.18	
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	\$ 124,396	2,280	263	\$	54.56	\$ 1.20	0.73%	0.00%	0.00%	0.00%	265	\$ 54.56	\$ 1.21	
Home Health Services	\$ 118,106	311	36	\$	379.76	\$ 1.14	1.25%	0.00%	0.00%	0.00%	36	\$ 379.76	\$ 1.15	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 23,449	31	4	\$	756.41	\$ 0.23	4.64%	0.00%	0.00%	0.00%	4	\$ 756.41	\$ 0.24	
Inpatient - Other	\$ 5,509,701	2,562	296	\$ 2,	150.48	\$ 53.05	4.64%	0.00%	0.00%	-0.97%	310	\$ 2,129.77	\$ 54.98	
Inpatient - Psych	\$ 526,836	591	68	\$	891.43	\$ 5.07	4.64%	0.00%	0.00%	0.00%	71	\$ 891.47	\$ 5.31	
Lab/Radiology	\$ 1,861,973	37,122	4,289	\$	50.16	\$ 17.93	1.23%	0.00%	0.00%	1.37%	4,343	\$ 50.83	\$ 18.40	
Outpatient - ER	\$ 2,859,492	10,003	1,156	\$	285.86	\$ 27.53	1.53%	0.00%	0.00%	-3.60%	1,174	\$ 275.56	\$ 26.95	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 5,604,147	12,264	1,417	\$	456.96	\$ 53.96	1.53%	0.00%	0.00%	0.00%	1,439	\$ 456.96	\$ 54.79	
Pharmacy	\$ 13,874,309	272,237	31,456	\$	50.96	\$ 133.59	0.00%	0.00%	-0.46%	0.00%	31,456	\$ 50.73	\$ 132.98	
Physician - Anesthesia	\$ 314,521	77,878	8,998	\$	4.04	\$ 3.03	0.74%	0.00%	0.00%	0.00%	9,065	\$ 4.04	\$ 3.05	
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 5,094,338	137,392	15,875	\$	37.08	\$ 49.05	0.74%	2.68%	0.00%	0.00%	15,992	\$ 38.07	\$ 50.74	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 684,067	94,084	10,871	\$	7.27	\$ 6.59	0.74%	0.00%	0.00%	4.83%	10,951	\$ 7.62	\$ 6.96	
Physician - Psych	\$ 16	1	0	\$	16.25	\$ 0.00	3.88%	0.00%	0.00%	0.00%	0	\$ 16.76	\$ 0.00	
Physician - Specialist	\$ 1,248,060	35,056	4,051	\$	35.60	\$ 12.02	0.74%	0.00%	0.00%	0.00%	4,080	\$ 35.60	\$ 12.11	
Physician - Vision	\$ 192,850	1,999	231	\$	96.47	\$ 1.86	0.42%	0.00%	0.00%	0.00%	233	\$ 96.17	\$ 1.86	
Transportation/Emergency	\$ 512,039	3,656	422	\$	140.05	\$ 4.93	1.25%	0.00%	0.00%	0.00%	428	\$ 140.05	\$ 4.99	
Transportation/Non-emergency	\$ 478,864	5,096	589	\$	93.97	\$ 4.61	0.58%	0.00%	0.00%	0.00%	596	\$ 93.34	\$ 4.64	
Gross Medical Total	\$ 42,589,140	822,073				\$ 410.08	1.21%	0.32%	-0.15%	-0.23%			\$ 414.78	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	LIFC Adult
Member Months:	202,070
Base Year	CY 2016/2017

	Raw Base Data							Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost		PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 2,589,847	106,322	6,314	\$ 24	36 \$	12.82	0.21%	0.00%	0.00%	0.00%	6,330	\$ 24.35	\$ 12.84		
Case Management Services	\$ 184,916	42,314	2,513	\$ 4	37 \$	0.92	0.12%	0.00%	0.00%	0.00%	2,516	\$ 4.37	\$ 0.92		
Community Behavioral Health	\$ 1,956,596	20,122	1,195	\$ 97	24 \$	9.68	0.14%	0.00%	0.00%	0.00%	1,197	\$ 97.24	\$ 9.70		
DME/Supplies	\$ 911,848	5,829	346	\$ 156	43 \$	4.51	0.79%	0.00%	0.00%	0.00%	349	\$ 156.55	\$ 4.55		
Early Intervention Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
FQHC/RHC	\$ 145,440	5,136	305	\$ 28	32 \$	0.72	0.64%	0.00%	0.00%	0.00%	306	\$ 28.39	\$ 0.72		
Home Health Services	\$ 195,050	617	37	\$ 316	13 \$	0.97	0.81%	0.00%	0.00%	0.00%	37	\$ 316.48	\$ 0.97		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 28,642	41	2	\$ 698	59 \$	0.14	4.08%	0.00%	0.00%	0.00%	3	\$ 699.90	\$ 0.15		
Inpatient - Other	\$ 12,108,129	5,135	305	\$ 2,358	00 \$	59.92	2.95%	0.00%	0.00%	-0.97%	314	\$ 2,332.15	\$ 61.09		
Inpatient - Psych	\$ 1,130,393	1,161	69	\$ 973	64 \$	5.59	2.84%	0.00%	0.00%	0.00%	71	\$ 971.07	\$ 5.75		
Lab/Radiology	\$ 3,757,022	74,597	4,430	\$ 50	36 \$	18.59	0.68%	0.00%	0.00%	1.59%	4,461	\$ 51.16	\$ 19.02		
Outpatient - ER	\$ 6,718,995	23,331	1,386	\$ 287	99 \$	33.25	0.72%	0.00%	0.00%	-3.60%	1,396	\$ 277.59	\$ 32.28		
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 10,869,177	24,239	1,439	\$ 448	42 \$	53.79	0.85%	0.00%	0.00%	0.00%	1,451	\$ 448.48	\$ 54.25		
Pharmacy	\$ 28,229,038	555,568	32,993	\$ 50	31 \$	139.70	0.00%	0.00%	-0.48%	0.00%	32,993	\$ 50.57	\$ 139.03		
Physician - Anesthesia	\$ 640,621	152,244	9,041	\$ 4	21 \$	3.17	0.41%	0.00%	0.00%	0.00%	9,079	\$ 4.21	\$ 3.18		
Physician - Dental	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Evaluation & Management	\$ 10,442,842	280,947	16,684	\$ 37	17 \$	51.68	0.41%	2.20%	0.00%	0.00%	16,752	\$ 37.99	\$ 53.03		
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 1,570,282	202,392	12,019	\$ 7	76 \$	7.77	0.37%	0.00%	0.00%	4.92%	12,066	\$ 8.14	\$ 8.18		
Physician - Psych	\$ 204	5	0	\$ 40	33 \$	0.00	0.40%	0.00%	0.00%	0.00%	0	\$ 40.91	\$ 0.00		
Physician - Specialist	\$ 2,521,983	77,095	4,578	\$ 32	71 \$	12.48	0.41%	0.00%	0.00%	0.00%	4,596	\$ 32.72	\$ 12.53		
Physician - Vision	\$ 399,624	4,445	264	\$ 89	90 \$	1.98	0.23%	0.00%	0.00%	0.00%	265	\$ 89.77	\$ 1.98		
Transportation/Emergency	\$ 902,824	5,863	348	\$ 153	99 \$	4.47	0.77%	0.00%	0.00%	0.00%	351	\$ 153.89	\$ 4.50		
Transportation/Non-emergency	\$ 831,483	8,504	505	\$ 97	78 \$	4.11	0.36%	0.00%	0.00%	0.00%	509	\$ 97.34	\$ 4.13		
Gross Medical Total	\$ 86,134,956	1,595,907			\$	426.26	0.75%	0.27%	-0.16%	-0.26%			\$ 428.81		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19 to 20 Female
Member Months:	36,625
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 218,447	2,893	948	\$ 75.51	\$ 5.96	0.00%	0.00%	0.00%	0.00%	-7.25%	1,420	\$ 46.7	76 \$	\$ 5.53
Case Management Services	\$ 47,475	10,888	3,567	\$ 4.36	\$ 1.30	0.00%	0.00%	0.00%	0.00%	440.21%	19,098	\$ 4.4	40 \$	\$ 7.00
Community Behavioral Health	\$ 1,652,079	24,058	7,882	\$ 68.67	\$ 45.11	0.00%	0.00%	0.00%	0.00%	-52.87%	2,426	\$ 105.1	15 \$	\$ 21.26
DME/Supplies	\$ 76,911	384	126	\$ 200.29	\$ 2.10	0.14%	0.00%	0.00%	0.00%	91.52%	255	\$ 189.4	47 \$	\$ 4.03
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
FQHC/RHC	\$ 4,499	95	31	\$ 47.36	\$ 0.12	0.09%	0.00%	0.00%	0.00%	150.97%	60	\$ 61.7	73 \$	\$ 0.31
Home Health Services	\$ 3,531	11	4	\$ 321.00	\$ 0.10	0.14%	0.00%	0.00%	0.00%	91.18%	7	\$ 337.7	74 \$	\$ 0.18
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Inpatient - Other	\$ 598,192	360	118	\$ 1,660.03	\$ 16.33	1.53%	0.00%	0.00%	-0.97%	205.59%	484	\$ 1,243.7	′0 \$	\$ 50.18
Inpatient - Psych	\$ 233,404	279	91	\$ 836.57	\$ 6.37	1.41%	0.00%	0.00%	0.00%	-52.54%	38	\$ 957.9	37 \$	\$ 3.07
Lab/Radiology	\$ 476,135	10,802	3,539	\$ 44.08	\$ 13.00	0.14%	0.00%	0.00%	1.88%	261.71%	8,759	\$ 65.7	73 \$	\$ 47.97
Outpatient - ER	\$ 1,006,038	3,801	1,245	\$ 264.68	\$ 27.47	0.12%	0.00%	0.00%	-3.60%	142.41%	2,730	\$ 282.4	13 \$	\$ 64.26
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Outpatient - Other	\$ 654,757	2,816	923	\$ 232.51	\$ 17.88	0.12%	0.00%	0.00%	0.00%	4.96%	1,525	\$ 147.8	32 \$	\$ 18.79
Pharmacy	\$ 1,604,085	41,436	13,576	\$ 38.71	\$ 43.80	0.00%	0.00%	-0.50%	0.00%	-9.03%	15,082	\$ 31.5	54 \$	\$ 39.64
Physician - Anesthesia	\$ 70,209	18,671	6,117	\$ 3.76	\$ 1.92	0.09%	0.00%	0.00%	0.00%	478.77%	35,361	\$ 3.7	77 \$	\$ 11.10
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Physician - Evaluation & Management	\$ 1,525,077	41,195	13,497	\$ 37.02	\$ 41.64	0.09%	2.28%	0.00%	0.00%	51.72%	17,838	\$ 43.5	51 \$	\$ 64.68
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Physician - Other	\$ 291,131	34,160	11,192	\$ 8.52	\$ 7.95	0.09%	0.00%	0.00%	3.96%	38.96%	14,633	\$ 9.4	43 \$	\$ 11.49
Physician - Psych	\$ 49	1	0	\$ 48.57	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	\$ -
Physician - Specialist	\$ 191,681	14,178	4,645	\$ 13.52	\$ 5.23	0.09%	0.00%	0.00%	0.00%	43.98%	26,223	\$ 3.4	45 \$	\$ 7.54
Physician - Vision	\$ 118,847	1,755	575	\$ 67.72	\$ 3.24	0.06%	0.00%	0.00%	0.00%	-22.84%	354	\$ 84.9	99 \$	\$ 2.51
Transportation/Emergency	\$ 88,988	478	157	\$ 186.17	\$ 2.43	0.14%	0.00%	0.00%	0.00%	193.26%	471	\$ 181.6	35 \$	\$ 7.14
Transportation/Non-emergency	\$ 116,711	657	215	\$ 177.64	\$ 3.19	0.03%	0.00%	0.00%	0.00%	36.39%	485	\$ 107.5	\$ 9ز	\$ 4.35
Gross Medical Total	\$ 8,978,245	208,918			\$ 245.14	0.19%	0.39%	-0.09%	-0.24%	50.98%			\$	\$ 371.04

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- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19 to 20 Female
Member Months:	37,746
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 380,876	7,325	2,329	\$ 52.00	\$ 10.09	0.27%	0.00%	0.00%	0.00%	-7.23%	3,488	\$ 32.	29 \$	9.39
Case Management Services	\$ 43,417	9,710	3,087	\$ 4.47	\$ 1.15	0.27%	0.00%	0.00%	0.00%	439.03%	16,526	\$ 4.	51 \$	6.22
Community Behavioral Health	\$ 1,896,441	27,702	8,807	\$ 68.46	\$ 50.24	0.27%	0.00%	0.00%	0.00%	-52.72%	2,711	\$ 105.4	42 \$	23.82
DME/Supplies	\$ 92,159	395	126	\$ 233.31	\$ 2.44	1.25%	0.00%	0.00%	0.00%	90.52%	255	\$ 221.	97 \$	4.71
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	
FQHC/RHC	\$ 52,468	827	263	\$ 63.44	\$ 1.39	0.73%	0.00%	0.00%	0.00%	150.00%	507	\$ 82.	39 \$	3.50
Home Health Services	\$ 6,538	25	8	\$ 261.52	\$ 0.17	1.26%	0.00%	0.00%	0.00%	90.34%	15	\$ 272.	07 \$	0.33
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	
Inpatient - Other	\$ 819,432	357	114	\$ 2,292.28	\$ 21.71	4.64%	0.00%	0.00%	-0.97%	199.48%	466	\$ 1,734.	36 \$	67.37
Inpatient - Psych	\$ 162,285	232	74	\$ 699.50	\$ 4.30	4.64%	0.00%	0.00%	0.00%	-55.22%	31	\$ 777.	79 \$	2.01
Lab/Radiology	\$ 487,570	11,482	3,650	\$ 42.46	\$ 12.92	1.20%	0.00%	0.00%	1.52%	259.92%	9,033	\$ 63.4	45 \$	47.77
Outpatient - ER	\$ 830,926	3,124	993	\$ 265.98	\$ 22.01	1.53%	0.00%	0.00%	-3.60%	140.43%	2,178	\$ 285.4	45 \$	51.80
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	
Outpatient - Other	\$ 823,782	3,126	994	\$ 263.53	\$ 21.82	1.53%	0.00%	0.00%	0.00%	4.89%	1,643	\$ 169.	79 \$	3 23.24
Pharmacy	\$ 1,695,058	43,088	13,698	\$ 39.34	\$ 44.91	0.00%	0.00%	-0.51%	0.00%	-9.03%	15,218	\$ 32.	05 \$	40.64
Physician - Anesthesia	\$ 65,464	21,981	6,988	\$ 2.98	\$ 1.73	0.73%	0.00%	0.00%	0.00%	475.76%	40,394	\$ 2.	99 \$	10.06
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$; -
Physician - Evaluation & Management	\$ 1,541,318	38,854	12,352	\$ 39.67	\$ 40.83	0.73%	3.21%	0.00%	0.00%	50.93%	16,325	\$ 47.	10 \$	64.08
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	
Physician - Other	\$ 297,234	32,956	10,477	\$ 9.02	\$ 7.87	0.74%	0.00%	0.00%	3.23%	39.01%	13,698	\$ 9.	97 \$	11.38
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$, -
Physician - Specialist	\$ 184,358	10,999	3,497	\$ 16.76	\$ 4.88	0.74%	0.00%	0.00%	0.00%	43.71%	19,739	\$ 4.3	30 \$	7.07
Physician - Vision	\$ 112,724	1,322	420	\$ 85.27	\$ 2.99	0.45%	0.00%	0.00%	0.00%	-21.98%	259	\$ 108.	56 \$	2.34
Transportation/Emergency	\$ 83,242	508	162	\$ 163.86	\$ 2.21	1.25%	0.00%	0.00%	0.00%	191.10%	486	\$ 160.4	43 \$	6.50
Transportation/Non-emergency	\$ 134,620	1,033	328	\$ 130.32	\$ 3.57	0.34%	0.00%	0.00%	0.00%	41.46%	740	\$ 82.	12 \$	5.06
Gross Medical Total	\$ 9,709,911	215,046			\$ 257.24	1.05%	0.51%	-0.09%	-0.22%	48.69%			\$	387.31

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- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19 to 20 Female
Member Months:	74,371
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 599,323	10,218	1,649	\$ 58.65	\$ 8.06	0.18%	0.00%	0.00%	0.00%	-7.24%	2,469	\$ 36.39	\$	7.49
Case Management Services	\$ 90,892	20,598	3,324	\$ 4.41	\$ 1.22	0.13%	0.00%	0.00%	0.00%	439.64%	17,793	\$ 4.45	5 \$	6.60
Community Behavioral Health	\$ 3,548,520	51,760	8,352	\$ 68.56	\$ 47.71	0.15%	0.00%	0.00%	0.00%	-52.79%	2,571	\$ 105.29	\$	22.56
DME/Supplies	\$ 169,071	779	126	\$ 217.04	\$ 2.27	0.75%	0.00%	0.00%	0.00%	90.98%	255	\$ 205.95	j \$	4.37
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 56,967	922	149	\$ 61.79	\$ 0.77	0.68%	0.00%	0.00%	0.00%	150.08%	287	\$ 80.7	\$	1.93
Home Health Services	\$ 10,069	36	6	\$ 279.69	\$ 0.14	0.86%	0.00%	0.00%	0.00%	90.63%	11	\$ 291.89	\$	0.26
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,417,624	718	116	\$ 1,974.89	\$ 19.06	3.33%	0.00%	0.00%	-0.97%	202.02%	475	\$ 1,488.20) \$	58.91
Inpatient - Psych	\$ 395,689	511	82	\$ 774.34	\$ 5.32	2.73%	0.00%	0.00%	0.00%	-53.66%	35	\$ 876.05	\$ ز	2.53
Lab/Radiology	\$ 963,705	22,284	3,596	\$ 43.25	\$ 12.96	0.68%	0.00%	0.00%	1.70%	260.80%	8,898	\$ 64.56	\$ ز	47.87
Outpatient - ER	\$ 1,836,963	6,925	1,117	\$ 265.27	\$ 24.70	0.76%	0.00%	0.00%	-3.60%	141.51%	2,450	\$ 283.80) \$	57.94
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,478,539	5,942	959	\$ 248.83	\$ 19.88	0.91%	0.00%	0.00%	0.00%	4.92%	1,585	\$ 159.38	\$ \$	21.05
Pharmacy	\$ 3,299,143	84,524	13,638	\$ 39.03	\$ 44.36	0.00%	0.00%	-0.51%	0.00%	-9.03%	15,151	\$ 31.80) \$	40.15
Physician - Anesthesia	\$ 135,673	40,652	6,559	\$ 3.34	\$ 1.82	0.40%	0.00%	0.00%	0.00%	477.31%	37,916	\$ 3.35	5 \$	10.57
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 3,066,394	80,049	12,916	\$ 38.31	\$ 41.23	0.41%	2.75%	0.00%	0.00%	51.32%	17,070	\$ 45.25	j \$	64.37
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 588,364	67,116	10,829	\$ 8.77	\$ 7.91	0.42%	0.00%	0.00%	3.59%	38.99%	14,158	\$ 9.69	9 \$	11.44
Physician - Psych	\$ 49	1	0	\$ 48.57	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 376,039	25,177	4,062	\$ 14.94	\$ 5.06	0.41%	0.00%	0.00%	0.00%	43.85%	22,932	\$ 3.82	2 \$	7.30
Physician - Vision	\$ 231,571	3,077	496	\$ 75.26	\$ 3.11	0.25%	0.00%	0.00%	0.00%	-22.42%	305	\$ 95.12	2 \$	2.42
Transportation/Emergency	\$ 172,230	986	159	\$ 174.68	\$ 2.32	0.68%	0.00%	0.00%	0.00%	192.21%	479	\$ 170.72	2 \$	6.81
Transportation/Non-emergency	\$ 251,331	1,690	273	\$ 148.72	\$ 3.38	0.20%	0.00%	0.00%	0.00%	39.11%	614	\$ 92.02	2 \$	4.71
Gross Medical Total	\$ 18,688,156	423,965			\$ 251.28	0.64%	0.45%	-0.09%	-0.23%	49.79%			\$	379.30

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19 to 20 Male
Member Months:	33,336
Base Year	CY 2016

	Raw Base Data							Base Adjustments	Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 132,365	1,846	665	\$ 71.70	\$ 3.97	0.00%	0.00%	0.00%	0.00%	209.94%	2,010	\$ 73.47	\$	12.31
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 1,764,120	29,025	10,448	\$ 60.78	\$ 52.92	0.00%	0.00%	0.00%	0.00%	23.42%	8,285	\$ 94.61	\$	65.32
DME/Supplies	\$ 71,086	322	116	\$ 220.76	\$ 2.13	0.14%	0.00%	0.00%	0.00%	-66.25%	51	\$ 168.65	\$	0.72
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 1,237	29	10	\$ 42.66	\$ 0.04	0.09%	0.00%	0.00%	0.00%	153.52%	24	\$ 47.55	\$	0.09
Home Health Services	\$ 916	6	2	\$ 152.59	\$ 0.03	0.14%	0.00%	0.00%	0.00%	-14.08%	3	\$ 87.44	\$	0.02
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 268,993	138	50	\$ 1,949.22	\$ 8.07	1.53%	0.00%	0.00%	-0.97%	59.93%	86	\$ 1,808.97	\$	12.98
Inpatient - Psych	\$ 155,918	160	58	\$ 974.49	\$ 4.68	1.36%	0.00%	0.00%	0.00%	315.87%	242	\$ 977.44	\$	19.72
Lab/Radiology	\$ 132,546	4,356	1,568	\$ 30.43	\$ 3.98	0.12%	0.00%	0.00%	3.68%	10.38%	1,621	\$ 33.72	\$	4.56
Outpatient - ER	\$ 548,314	2,183	786	\$ 251.17	\$ 16.45	0.12%	0.00%	0.00%	-3.60%	174.07%	2,104	\$ 248.15	\$	43.51
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 497,946	1,449	522	\$ 343.65	\$ 14.94	0.12%	0.00%	0.00%	0.00%	9.91%	547	\$ 360.33	\$	16.44
Pharmacy	\$ 1,805,813	23,120	8,323	\$ 78.11	\$ 54.17	0.00%	0.00%	-0.50%	0.00%	31.69%	11,046	\$ 77.11	\$	70.98
Physician - Anesthesia	\$ 16,387	3,213	1,157	\$ 5.10	\$ 0.49	0.09%	0.00%	0.00%	0.00%	-8.08%	1,170	\$ 4.64	\$	0.45
Physician - Dental	\$ 31	1	0	\$ 31.31	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 907,609	16,784	6,042	\$ 54.08	\$ 27.23	0.09%	3.49%	0.00%	0.00%	40.26%	13,508	\$ 35.14	\$	39.56
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 143,694	8,531	3,071	\$ 16.84	\$ 4.31	0.09%	0.00%	0.00%	4.38%	-61.18%	336	\$ 62.35	\$	1.75
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 138,767	1,662	598	\$ 83.49	\$ 4.16	0.09%	0.00%	0.00%	0.00%	29.96%	944	\$ 68.83	\$	5.41
Physician - Vision	\$ 87,746	935	337	\$ 93.85	\$ 2.63	0.05%	0.00%	0.00%	0.00%	-13.25%	269	\$ 101.83	\$	2.28
Transportation/Emergency	\$ 45,588	222	80	\$ 205.35	\$ 1.37	0.14%	0.00%	0.00%	0.00%	262.74%	302	\$ 197.30	\$	4.97
Transportation/Non-emergency	\$ 104,274	708	255	\$ 147.28	\$ 3.13	0.03%	0.00%	0.00%	0.00%	23.87%	532	\$ 87.36	\$	3.88
Gross Medical Total	\$ 6,823,351	94,690			\$ 204.68	0.13%	0.46%	-0.13%	-0.16%	48.53%			\$	304.93

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19 to 20 Male
Member Months:	34,249
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 200,578	3,696	1,295	\$ 54.27	\$ 5.86	0.27%	0.00%	0.00%	0.00%	209.37%	3,917	\$ 55.6	5 \$	18.17
Case Management Services	\$ 18	1	0	\$ 18.18	\$ 0.00	0.29%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 1,854,379	29,781	10,435	\$ 62.27	\$ 54.14	0.27%	0.00%	0.00%	0.00%	23.36%	8,274	\$ 97.1	4 \$	66.98
DME/Supplies	\$ 89,286	535	187	\$ 166.89	\$ 2.61	1.25%	0.00%	0.00%	0.00%	-65.53%	83	\$ 131.6	6 \$	0.91
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 18,066	350	123	\$ 51.62	\$ 0.53	0.73%	0.00%	0.00%	0.00%	152.54%	279	\$ 57.7	7 \$	1.34
Home Health Services	\$ 9,972	49	17	\$ 203.51	\$ 0.29	1.25%	0.00%	0.00%	0.00%	-13.94%	27	\$ 113.4	2 \$	0.25
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 328,977	156	55	\$ 2,108.82	\$ 9.61	4.64%	0.00%	0.00%	-0.97%	58.15%	95	\$ 1,995.1	7 \$	15.74
Inpatient - Psych	\$ 140,427	165	58	\$ 851.07	\$ 4.10	4.64%	0.00%	0.00%	0.00%	342.32%	243	\$ 937.0	1 \$	18.98
Lab/Radiology	\$ 138,179	4,484	1,571	\$ 30.82	\$ 4.03	1.10%	0.00%	0.00%	2.61%	10.42%	1,625	\$ 34.1	3 \$	4.62
Outpatient - ER	\$ 402,528	1,688	591	\$ 238.46	\$ 11.75	1.53%	0.00%	0.00%	-3.60%	171.66%	1,583	\$ 236.8	4 \$	31.25
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 610,342	1,764	618	\$ 346.00	\$ 17.82	1.53%	0.00%	0.00%	0.00%	9.78%	649	\$ 367.3	1 \$	19.86
Pharmacy	\$ 1,899,661	22,911	8,027	\$ 82.91	\$ 55.47	0.00%	0.00%	-0.51%	0.00%	31.70%	10,655	\$ 81.8	5 \$	72.68
Physician - Anesthesia	\$ 16,849	2,868	1,005	\$ 5.87	\$ 0.49	0.74%	0.00%	0.00%	0.00%	-8.03%	1,016	\$ 5.3	8 \$	0.46
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 905,023	22,972	8,049	\$ 39.40	\$ 26.42	0.73%	4.97%	0.00%	0.00%	39.46%	17,995	\$ 25.9	8 \$	38.97
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 592,057	396,848	139,046	\$ 1.49	\$ 17.29	0.74%	0.00%	0.00%	0.79%	-62.82%	15,238	\$ 5.1	4 \$	6.52
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 145,281	1,194	418	\$ 121.68	\$ 4.24	0.74%	0.00%	0.00%	0.00%	29.77%	660	\$ 100.8	2 \$	5.55
Physician - Vision	\$ 79,928	783	274	\$ 102.08	\$ 2.33	0.37%	0.00%	0.00%	0.00%	-12.13%	219	\$ 112.6	5 \$	2.06
Transportation/Emergency	\$ 52,446	332	116	\$ 157.97	\$ 1.53	1.25%	0.00%	0.00%	0.00%	259.74%	440	\$ 152.2	0 \$	5.58
Transportation/Non-emergency	\$ 112,939	909	318	\$ 124.25	\$ 3.30	0.27%	0.00%	0.00%	0.00%	22.62%	665	\$ 73.1	4 \$	4.05
Gross Medical Total	\$ 7,596,935	491,486			\$ 221.81	0.78%	0.59%	-0.13%	-0.13%	39.97%			\$	313.96

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19 to 20 Male
Member Months:	67,585
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 332,943	5,542	984	\$ 60.08	\$ 4.93	0.17%	0.00%	0.00%	0.00%	209.60%	2,977	\$ 61.59	\$	15.28	
Case Management Services	\$ 18	1	0	\$ 18.18	\$ 0.00	0.29%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 3,618,500	58,806	10,441	\$ 61.53	\$ 53.54	0.14%	0.00%	0.00%	0.00%	23.39%	8,279	\$ 95.89	\$	66.16	
DME/Supplies	\$ 160,371	857	152	\$ 187.13	\$ 2.37	0.76%	0.00%	0.00%	0.00%	-65.85%	67	\$ 145.55	\$	0.82	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 19,303	379	67	\$ 50.93	\$ 0.29	0.69%	0.00%	0.00%	0.00%	152.60%	153	\$ 56.98	\$	0.73	
Home Health Services	\$ 10,887	55	10	\$ 197.95	\$ 0.16	1.16%	0.00%	0.00%	0.00%	-13.95%	15	\$ 110.69	\$	0.14	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 597,969	294	52	\$ 2,033.91	\$ 8.85	3.24%	0.00%	0.00%	-0.97%	58.94%	90	\$ 1,907.76	\$	14.38	
Inpatient - Psych	\$ 296,345	325	58	\$ 911.83	\$ 4.38	2.92%	0.00%	0.00%	0.00%	328.62%	243	\$ 956.91	\$	19.34	
Lab/Radiology	\$ 270,725	8,840	1,570	\$ 30.63	\$ 4.01	0.62%	0.00%	0.00%	3.13%	10.40%	1,623	\$ 33.93	\$	4.59	
Outpatient - ER	\$ 950,842	3,871	687	\$ 245.63	\$ 14.07	0.72%	0.00%	0.00%	-3.60%	173.04%	1,840	\$ 243.22	\$	37.30	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 1,108,288	3,213	570	\$ 344.94	\$ 16.40	0.90%	0.00%	0.00%	0.00%	9.84%	599	\$ 364.16	\$	18.17	
Pharmacy	\$ 3,705,474	46,031	8,173	\$ 80.50	\$ 54.83	0.00%	0.00%	-0.51%	0.00%	31.70%	10,848	\$ 79.47	\$	71.84	
Physician - Anesthesia	\$ 33,236	6,081	1,080	\$ 5.47	\$ 0.49	0.42%	0.00%	0.00%	0.00%	-8.06%	1,092	\$ 4.99	\$	0.45	
Physician - Dental	\$ 31	1	0	\$ 31.31	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 1,812,632	39,756	7,059	\$ 45.59	\$ 26.82	0.41%	4.23%	0.00%	0.00%	39.86%	15,782	\$ 29.85	\$	39.26	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 735,751	405,379	71,977	\$ 1.81	\$ 10.89	0.61%	0.00%	0.00%	1.48%	-62.50%	7,888	\$ 6.34	\$	4.17	
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Specialist	\$ 284,048	2,856	507	\$ 99.46	\$ 4.20	0.42%	0.00%	0.00%	0.00%	29.86%	800	\$ 82.20	\$	5.48	
Physician - Vision	\$ 167,675	1,718	305	\$ 97.60	\$ 2.48	0.20%	0.00%	0.00%	0.00%	-12.72%	244	\$ 106.76	\$	2.17	
Transportation/Emergency	\$ 98,034	554	98	\$ 176.96	\$ 1.45	0.74%	0.00%	0.00%	0.00%	261.13%	372	\$ 170.27	\$	5.28	
Transportation/Non-emergency	\$ 217,212	1,617	287	\$ 134.33	\$ 3.21	0.15%	0.00%	0.00%	0.00%	23.22%	600	\$ 79.37	\$	3.97	
Gross Medical Total	\$ 14,420,286	586,176			\$ 213.37	0.47%	0.53%	-0.13%	-0.14%	44.01%			\$	309.51	

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 21 to 44 Female
Member Months:	70,114
Base Year	CY 2016

			Raw Base Data					Final Base Data							
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit C	Cost	F	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 425,131	5,187	888	\$ 81.96	\$ 6.06	0.00%	0.00%	0.00%	0.00%	0.00%	888	\$	81.96	\$	6.06
Case Management Services	\$ 101,908	23,316	3,991	\$ 4.37	\$ 1.45	0.00%	0.00%	0.00%	0.00%	0.00%	3,990	\$	4.37	\$	1.45
Community Behavioral Health	\$ 750,440	8,430	1,443	\$ 89.02	\$ 10.70	0.00%	0.00%	0.00%	0.00%	0.00%	1,443	\$	89.02	\$	10.70
DME/Supplies	\$ 207,687	1,384	237	\$ 150.06	\$ 2.96	0.14%	0.00%	0.00%	0.00%	0.00%	237	\$	150.28	\$	2.97
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 14,706	315	54	\$ 46.69	\$ 0.21	0.09%	0.00%	0.00%	0.00%	0.00%	54	\$	46.69	\$	0.21
Home Health Services	\$ 40,486	170	29	\$ 238.15	\$ 0.58	0.14%	0.00%	0.00%	0.00%	0.00%	29	\$ 2	238.15	\$	0.58
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 5,194	10	2	\$ 519.38	\$ 0.07	1.53%	0.00%	0.00%	0.00%	0.00%	2	\$ 5	519.38	\$	0.08
Inpatient - Other	\$ 4,428,583	1,908	327	\$ 2,321.24	\$ 63.16	1.53%	0.00%	0.00%	-0.97%	0.00%	327	\$ 2,3	333.75	\$	63.51
Inpatient - Psych	\$ 427,558	414	71	\$ 1,032.75	\$ 6.10	1.26%	0.00%	0.00%	0.00%	0.00%	71	\$ 1,0	044.97	\$	6.17
Lab/Radiology	\$ 1,576,756	30,078	5,148	\$ 52.42	\$ 22.49	0.14%	0.00%	0.00%	1.65%	0.00%	5,148	\$	53.36	\$	22.89
Outpatient - ER	\$ 2,914,552	10,169	1,740	\$ 286.61	\$ 41.57	0.12%	0.00%	0.00%	-3.60%	0.00%	1,740	\$ 2	276.61	\$	40.12
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 3,761,703	8,768	1,501	\$ 429.03	\$ 53.65	0.12%	0.00%	0.00%	0.00%	0.00%	1,501	\$ 4	129.56	\$	53.72
Pharmacy	\$ 9,730,933	191,573	32,788	\$ 50.79	\$ 138.79	0.00%	0.00%	-0.50%	0.00%	0.00%	32,788	\$	50.54	\$	138.10
Physician - Anesthesia	\$ 281,910	63,841	10,926	\$ 4.42	\$ 4.02	0.09%	0.00%	0.00%	0.00%	0.00%	10,926	\$	4.42	\$	4.02
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 3,887,337	101,275	17,333	\$ 38.38	\$ 55.44	0.09%	1.71%	0.00%	0.00%	0.00%	17,333	\$	39.08	\$	56.44
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 621,562	84,490	14,460	\$ 7.36		0.09%	0.00%	0.00%	5.38%	0.00%	14,460	\$	7.76	\$	9.35
Physician - Psych	\$ (18)	1	0	\$ (17.56)	\$ (0.00)	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ 912,058	38,311	6,557	\$ 23.81	\$ 13.01	0.09%	0.00%	0.00%	0.00%	0.00%	6,557	\$	23.83	\$	13.02
Physician - Vision	\$ 144,318	1,739	298	\$ 82.99	\$ 2.06	0.05%	0.00%	0.00%	0.00%	0.00%	298	\$	83.05	\$	2.06
Transportation/Emergency	\$ 278,492	1,552	266	\$ 179.44	\$ 3.97	0.14%	0.00%	0.00%	0.00%	0.00%	266	\$	179.67	\$	3.98
Transportation/Non-emergency	\$ 238,913	2,351	402	\$ 101.62		0.05%	0.00%	0.00%	0.00%	0.00%	402	\$	101.66	\$	3.41
Gross Medical Total	\$ 30,750,211	575,282			\$ 438.57	0.29%	0.22%	-0.16%	-0.29%	0.00%				\$	438.84

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- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 21 to 44 Female
Member Months:	74,135
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,449,908	63,152	10,222	\$ 22.96	\$ 19.56	0.27%	0.00%	0.00%	0.00%	0.00%	10,222	\$ 23.0	2 \$	19.61
Case Management Services	\$ 81,997	18,759	3,036	\$ 4.37	\$ 1.11	0.27%	0.00%	0.00%	0.00%	0.00%	3,037	\$ 4.3	8 \$	1.11
Community Behavioral Health	\$ 732,878	7,465	1,208	\$ 98.18	\$ 9.89	0.27%	0.00%	0.00%	0.00%	0.00%	1,208	\$ 98.4	4 \$	9.91
DME/Supplies	\$ 321,629	1,660	269	\$ 193.75	\$ 4.34	1.25%	0.00%	0.00%	0.00%	0.00%	269	\$ 196.2	1 \$	4.39
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 108,108	1,901	308	\$ 56.87	\$ 1.46	0.73%	0.00%	0.00%	0.00%	0.00%	308	\$ 57.2	9 \$	1.47
Home Health Services	\$ 78,923	207	34	\$ 381.27	\$ 1.06	1.25%	0.00%	0.00%	0.00%	0.00%	33	\$ 386.8	1 \$	1.08
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 23,449	31	5	\$ 756.41	\$ 0.32	4.64%	0.00%	0.00%	0.00%	0.00%	5	\$ 780.4	7 \$	0.33
Inpatient - Other	\$ 3,366,085	1,776	287	\$ 1,895.61	\$ 45.40	4.64%	0.00%	0.00%	-0.97%	0.00%	287	\$ 1,964.0	4 \$	47.05
Inpatient - Psych	\$ 441,083	479	78	\$ 920.84	\$ 5.95	4.64%	0.00%	0.00%	0.00%	0.00%	78	\$ 963.1	5 \$	6.23
Lab/Radiology	\$ 1,554,296	30,216	4,891	\$ 51.44	\$ 20.97	1.23%	0.00%	0.00%	1.27%	0.00%	4,891	\$ 52.7	3 \$	21.49
Outpatient - ER	\$ 2,204,106	7,720	1,250	\$ 285.51	\$ 29.73	1.53%	0.00%	0.00%	-3.60%	0.00%	1,250	\$ 279.4	3 \$	29.10
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 3,890,185	8,940	1,447	\$ 435.14	\$ 52.47	1.53%	0.00%	0.00%	0.00%	0.00%	1,447	\$ 441.8	1 \$	53.28
Pharmacy	\$ 9,214,284	185,725	30,063	\$ 49.61	\$ 124.29	0.00%	0.00%	-0.46%	0.00%	0.00%	30,063	\$ 49.3	8 \$	123.72
Physician - Anesthesia	\$ 265,850	66,935	10,835	\$ 3.97	\$ 3.59	0.73%	0.00%	0.00%	0.00%	0.00%	10,835	\$ 4.0	0 \$	3.61
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 3,678,285	94,559	15,306	\$ 38.90	\$ 49.62	0.74%	2.65%	0.00%	0.00%	0.00%	15,306	\$ 40.2	2 \$	51.30
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 535,362	83,633	13,537	\$ 6.40	\$ 7.22	0.74%	0.00%	0.00%	4.76%	0.00%	13,537	\$ 6.7	6 \$	7.62
Physician - Psych	\$ 16	1	0	\$ 16.25	\$ 0.00	3.88%	0.00%	0.00%	0.00%	0.00%	0	\$ 16.7	6 \$	0.00
Physician - Specialist	\$ 860,009	31,809	5,149	\$ 27.04	\$ 11.60	0.74%	0.00%	0.00%	0.00%	0.00%	5,149	\$ 27.2	4 \$	11.69
Physician - Vision	\$ 136,624	1,428	231	\$ 95.68	\$ 1.84	0.42%	0.00%	0.00%	0.00%	0.00%	231	\$ 96.0	4 \$	1.85
Transportation/Emergency	\$ 345,163	2,370	384	\$ 145.64	\$ 4.66	1.25%	0.00%	0.00%	0.00%	0.00%	384	\$ 147.4	8 \$	4.71
Transportation/Non-emergency	\$ 334,336	3,550	575	\$ 94.18	\$ 4.51	0.56%	0.00%	0.00%	0.00%	0.00%	575	\$ 94.7	0 \$	4.54
Gross Medical Total	\$ 29,622,576	612,316			\$ 399.58	1.18%	0.33%	-0.14%	-0.23%	0.00%			\$	404.10

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 21 to 44 Female
Member Months:	144,249
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,875,040	68,339	5,685	\$ 27.44	\$ 13.00	0.21%	0.00%	0.00%	0.00%	0.00%	5,685	\$ 27.50	\$	13.03
Case Management Services	\$ 183,905	42,075	3,500	\$ 4.37	\$ 1.27	0.12%	0.00%	0.00%	0.00%	0.00%	3,500	\$ 4.38	\$	1.28
Community Behavioral Health	\$ 1,483,318	15,895	1,322	\$ 93.32	\$ 10.28	0.14%	0.00%	0.00%	0.00%	0.00%	1,322	\$ 93.44	\$	10.30
DME/Supplies	\$ 529,317	3,044	253	\$ 173.89	\$ 3.67	0.82%	0.00%	0.00%	0.00%	0.00%	253	\$ 175.32	\$	3.70
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 122,815	2,216	184	\$ 55.42	\$ 0.85	0.66%	0.00%	0.00%	0.00%	0.00%	184	\$ 55.78	\$	0.86
Home Health Services	\$ 119,409	377	31	\$ 316.73	\$ 0.83	0.88%	0.00%	0.00%	0.00%	0.00%	31	\$ 319.65	\$	0.84
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 28,642	41	3	\$ 698.59	\$ 0.20	4.08%	0.00%	0.00%	0.00%	0.00%	3	\$ 716.73	\$	0.21
Inpatient - Other	\$ 7,794,669	3,684	306	\$ 2,116.06	\$ 54.04	2.87%	0.00%	0.00%	-0.97%	0.00%	306	\$ 2,155.51	\$	55.05
Inpatient - Psych	\$ 868,640	893	74	\$ 972.72	\$ 6.02	2.98%	0.00%	0.00%	0.00%	0.00%	74	\$ 1,001.09	\$	6.20
Lab/Radiology	\$ 3,131,052	60,294	5,016	\$ 51.93	\$ 21.71	0.68%	0.00%	0.00%	1.46%	0.00%	5,016	\$ 53.05	\$	22.17
Outpatient - ER	\$ 5,118,658	17,889	1,488	\$ 286.13	\$ 35.48	0.73%	0.00%	0.00%	-3.60%	0.00%	1,488	\$ 277.82	\$	34.46
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 7,651,887	17,708	1,473	\$ 432.11	\$ 53.05	0.84%	0.00%	0.00%	0.00%	0.00%	1,473	\$ 435.75	\$	53.49
Pharmacy	\$ 18,945,217	377,298	31,387	\$ 50.21	\$ 131.34	0.00%	0.00%	-0.48%	0.00%	0.00%	31,387	\$ 49.97	\$	130.71
Physician - Anesthesia	\$ 547,760	130,776	10,879	\$ 4.19	\$ 3.80	0.40%	0.00%	0.00%	0.00%	0.00%	10,879	\$ 4.21	\$	3.81
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 7,565,622	195,834	16,291	\$ 38.63	\$ 52.45	0.40%	2.17%	0.00%	0.00%	0.00%	16,291	\$ 39.63	\$	53.80
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,156,924	168,123	13,986	\$ 6.88	\$ 8.02	0.39%	0.00%	0.00%	5.09%	0.00%	13,986	\$ 7.26	\$	8.46
Physician - Psych	\$ (1)	2	0	\$ (0.65)	\$ (0.00)	-48.31%	0.00%	0.00%	0.00%	0.00%	0	\$ 16.76	\$	0.00
Physician - Specialist	\$ 1,772,067	70,120	5,833	\$ 25.27	\$ 12.28	0.40%	0.00%	0.00%	0.00%	0.00%	5,833	\$ 25.37	\$	12.33
Physician - Vision	\$ 280,943	3,167	263	\$ 88.71	\$ 1.95	0.23%	0.00%	0.00%	0.00%	0.00%	263	\$ 88.91	\$	1.95
Transportation/Emergency	\$ 623,654	3,922	326	\$ 159.01	\$ 4.32	0.76%	0.00%	0.00%	0.00%	0.00%	326	\$ 160.22	\$	4.36
Transportation/Non-emergency	\$ 573,249	5,901	491	\$ 97.14	\$ 3.97	0.35%	0.00%	0.00%	0.00%	0.00%	491	\$ 97.47	\$	3.99
Gross Medical Total	\$ 60,372,787	1,187,598			\$ 418.53	0.73%	0.27%	-0.15%	-0.26%	0.00%			\$	420.98

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 21 to 44 Male
Member Months:	18,087
Base Year	CY 2016

			Raw Base Data							Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMF	M	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Uni	it Cost	P	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 124,930	2,165	1,436	\$ 57.70	\$	6.91	0.00%	0.00%	0.00%	0.00%	0.00%	1,436	\$	57.70	\$	6.91
Case Management Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 125,628	1,547	1,026	\$ 81.21	\$	6.95	0.00%	0.00%	0.00%	0.00%	0.00%	1,026	\$	81.21	\$	6.95
DME/Supplies	\$ 74,145	486	322	\$ 152.56	\$	4.10	0.14%	0.00%	0.00%	0.00%	0.00%	322	\$	152.88	\$	4.11
Early Intervention Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 2,655	64	42	\$ 41.48	\$	0.15	0.09%	0.00%	0.00%	0.00%	0.00%	42	\$	41.48	\$	0.15
Home Health Services	\$ 12,160	65	43	\$ 187.08	\$	0.67	0.14%	0.00%	0.00%	0.00%	0.00%	43	\$	187.08	\$	0.67
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 681,070	236	157	\$ 2,885.89	\$	37.66	1.53%	0.00%	0.00%	-0.97%	0.00%	156	\$	2,906.54	\$	37.86
Inpatient - Psych	\$ 104,930	87	58	\$ 1,206.09	\$	5.80	1.25%	0.00%	0.00%	0.00%	0.00%	58	\$	1,216.56	\$	5.87
Lab/Radiology	\$ 148,269	3,437	2,280	\$ 43.14	\$	8.20	0.14%	0.00%	0.00%	3.58%	0.00%	2,280	\$	44.75	\$	8.50
Outpatient - ER	\$ 596,494	2,103	1,395	\$ 283.64	\$	32.98	0.12%	0.00%	0.00%	-3.60%	0.00%	1,395	\$	273.81	\$	31.83
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 681,357	1,344	892	\$ 506.96	\$	37.67	0.12%	0.00%	0.00%	0.00%	0.00%	891	\$	507.72	\$	37.72
Pharmacy	\$ 2,345,990	42,309	28,070	\$ 55.45	\$ '	129.71	0.00%	0.00%	-0.50%	0.00%	0.00%	28,070	\$	55.17	\$	129.06
Physician - Anesthesia	\$ 18,495	3,734	2,477	\$ 4.95	\$	1.02	0.09%	0.00%	0.00%	0.00%	0.00%	2,478	\$	4.96	\$	1.02
Physician - Dental	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 728,311	19,197	12,736	\$ 37.94	\$	40.27	0.09%	2.36%	0.00%	0.00%	0.00%	12,737	\$	38.87	\$	41.25
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 154,333	17,703	11,745	\$ 8.72	\$	8.53	0.09%	0.00%	0.00%	4.43%	0.00%	11,745	\$	9.11	\$	8.92
Physician - Psych	\$ 77	1	1	\$ 76.98	\$	0.00	0.10%	0.00%	0.00%	0.00%	0.00%	1	\$	76.98	\$	0.00
Physician - Specialist	\$ 157,036	1,524	1,011	\$ 103.04	\$	8.68	0.09%	0.00%	0.00%	0.00%	0.00%	1,011	\$	103.11	\$	8.69
Physician - Vision	\$ 31,324	310	206	\$ 101.05	\$	1.73	0.05%	0.00%	0.00%	0.00%	0.00%	206	\$	101.00	\$	1.73
Transportation/Emergency	\$ 68,037	399	265	\$ 170.52	\$	3.76	0.14%	0.00%	0.00%	0.00%	0.00%	264	\$	170.95	\$	3.77
Transportation/Non-emergency	\$ 56,095	360	239	\$ 155.82	\$	3.10	0.04%	0.00%	0.00%	0.00%	0.00%	239	\$	156.10	\$	3.10
Gross Medical Total	\$ 6,111,338	97,071			\$ 3	337.89	0.24%	0.28%	-0.19%	-0.26%	0.00%				\$	338.12



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 21 to 44 Male
Member Months:	18,975
Base Year	CY 2017

			Raw Base Data					Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 350,707	26,812	16,956	\$ 13.08	\$ 18.48	0.27%	0.00%	0.00%	0.00%	0.00%	16,956	\$ 13.12	\$	18.53	
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 119,069	1,295	819	\$ 91.95	\$ 6.28	0.27%	0.00%	0.00%	0.00%	0.00%	819	\$ 92.23	\$	6.29	
DME/Supplies	\$ 87,292	408	258	\$ 213.95	\$ 4.60	1.25%	0.00%	0.00%	0.00%	0.00%	258	\$ 216.58	\$	4.66	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 8,590	183	116	\$ 46.94	\$ 0.45	0.73%	0.00%	0.00%	0.00%	0.00%	116	\$ 47.19	\$	0.46	
Home Health Services	\$ 11,071	34	22	\$ 325.62	\$ 0.58	1.25%	0.00%	0.00%	0.00%	0.00%	22	\$ 325.63	\$	0.59	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 863,622	337	213	\$ 2,562.68	\$ 45.51	4.64%	0.00%	0.00%	-0.97%	0.00%	213	\$ 2,658.64	\$	47.17	
Inpatient - Psych	\$ 58,766	84	53	\$ 699.59	\$ 3.10	4.65%	0.00%	0.00%	0.00%	0.00%	53	\$ 732.99	\$	3.24	
Lab/Radiology	\$ 139,161	3,108	1,966	\$ 44.78	\$ 7.33	1.19%	0.00%	0.00%	2.54%	0.00%	1,965	\$ 46.46	\$	7.61	
Outpatient - ER	\$ 395,465	1,484	938	\$ 266.49	\$ 20.84	1.53%	0.00%	0.00%	-3.60%	0.00%	938	\$ 260.87	\$	20.40	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 670,511	1,421	899	\$ 471.86	\$ 35.34	1.53%	0.00%	0.00%	0.00%	0.00%	899	\$ 479.17	\$	35.88	
Pharmacy	\$ 2,364,276	37,774	23,889	\$ 62.59	\$ 124.60	0.00%	0.00%	-0.46%	0.00%	0.00%	23,889	\$ 62.30	\$	124.03	
Physician - Anesthesia	\$ 19,633	5,148	3,256	\$ 3.81	\$ 1.03	0.74%	0.00%	0.00%	0.00%	0.00%	3,256	\$ 3.84	\$	1.04	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 696,941	21,236	13,430	\$ 32.82	\$ 36.73	0.74%	3.57%	0.00%	0.00%	0.00%	13,430	\$ 34.24	\$	38.32	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 55,417	3,411	2,157	\$ 16.25	\$ 2.92	0.74%	0.00%	0.00%	8.25%	0.00%	2,157	\$ 17.72	\$	3.18	
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Specialist	\$ 168,204	1,303	824	\$ 129.09	\$ 8.86	0.74%	0.00%	0.00%	0.00%	0.00%	824	\$ 130.08	\$	8.93	
Physician - Vision	\$ 28,372	247	156	\$ 114.87	\$ 1.50	0.35%	0.00%	0.00%	0.00%	0.00%	156	\$ 115.35	\$	1.50	
Transportation/Emergency	\$ 93,298	740	468	\$ 126.08	\$ 4.92	1.25%	0.00%	0.00%	0.00%	0.00%	468	\$ 127.61	\$	4.98	
Transportation/Non-emergency	\$ 78,850	496	314	\$ 158.97	\$ 4.16	0.50%	0.00%	0.00%	0.00%	0.00%	314	\$ 159.70	\$	4.18	
Gross Medical Total	\$ 6,209,246	105,521			\$ 327.23	1.16%	0.40%	-0.17%	-0.24%	0.00%			\$	330.99	

Note



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 21 to 44 Male
Member Months:	37,062
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost	P	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 475,637	28,977	9,382	\$ 16.41	\$ 12.83	0.20%	0.00%	0.00%	0.00%	0.00%	9,382	\$ 16.45	\$	12.86	
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Community Behavioral Health	\$ 244,697	2,842	920	\$ 86.10	\$ 6.60	0.13%	0.00%	0.00%	0.00%	0.00%	920	\$ 86.23	\$	6.61	
DME/Supplies	\$ 161,437	894	289	\$ 180.58	\$ 4.36	0.74%	0.00%	0.00%	0.00%	0.00%	289	\$ 181.96	\$	4.39	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 11,245	247	80	\$ 45.52	\$ 0.30	0.58%	0.00%	0.00%	0.00%	0.00%	80	\$ 45.72	\$	0.31	
Home Health Services	\$ 23,231	99	32	\$ 234.66	\$ 0.63	0.67%	0.00%	0.00%	0.00%	0.00%	32	\$ 235.01	\$	0.63	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 1,544,693	573	186	\$ 2,695.80	\$ 41.68	3.27%	0.00%	0.00%	-0.97%	0.00%	185	\$ 2,760.71	\$	42.63	
Inpatient - Psych	\$ 163,695	171	55	\$ 957.28	\$ 4.42	2.47%	0.00%	0.00%	0.00%	0.00%	55	\$ 979.62	\$	4.53	
Lab/Radiology	\$ 287,430	6,545	2,119	\$ 43.92	\$ 7.76	0.65%	0.00%	0.00%	3.07%	0.00%	2,119	\$ 45.56	\$	8.05	
Outpatient - ER	\$ 991,959	3,587	1,161	\$ 276.54	\$ 26.76	0.68%	0.00%	0.00%	-3.60%	0.00%	1,161	\$ 268.45	\$	25.98	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 1,351,868	2,765	895	\$ 488.92	\$ 36.48	0.82%	0.00%	0.00%	0.00%	0.00%	895	\$ 493.04	\$	36.78	
Pharmacy	\$ 4,710,266	80,083	25,929	\$ 58.82	\$ 127.09	0.00%	0.00%	-0.48%	0.00%	0.00%	25,929	\$ 58.54	\$	126.48	
Physician - Anesthesia	\$ 38,128	8,882	2,876	\$ 4.29	\$ 1.03	0.42%	0.00%	0.00%	0.00%	0.00%	2,876	\$ 4.31	\$	1.03	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 1,425,252	40,433	13,091	\$ 35.25	\$ 38.46	0.41%	2.96%	0.00%	0.00%	0.00%	13,092	\$ 36.44	\$	39.75	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 209,750	21,114	6,836			0.26%	0.00%	0.00%	5.45%	0.00%	6,836			5.98	
Physician - Psych	\$ 77	1	0	\$ 76.98	\$ 0.00	0.10%	0.00%	0.00%	0.00%	0.00%	0	\$ 76.98	\$	0.00	
Physician - Specialist	\$ 325,241	2,827	915	\$ 115.05	\$ 8.78	0.42%	0.00%	0.00%	0.00%	0.00%	915	\$ 115.54	\$	8.81	
Physician - Vision	\$ 59,696	557	180	\$ 107.17	\$ 1.61	0.19%	0.00%	0.00%	0.00%	0.00%	180	\$ 107.36	\$	1.61	
Transportation/Emergency	\$ 161,334	1,139	369			0.78%	0.00%	0.00%	0.00%	0.00%	369	\$ 142.78	\$	4.39	
Transportation/Non-emergency	\$ 134,945	856	277	\$ 157.65	\$ 3.64	0.31%	0.00%	0.00%	0.00%	0.00%	277	\$ 158.19	\$	3.65	
Gross Medical Total	\$ 12,320,584	202,592			\$ 332.43	0.70%	0.34%	-0.18%	-0.25%	0.00%			\$	334.47	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	10,014
Base Year	CY 2016

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 75,268	862	1,033	\$ 87.32	\$ 7.52	0.00%	0.00%	0.00%	0.00%	0.07%	1,034	\$ 87.28	\$ \$	7.52
Case Management Services	\$ 650	153	183	\$ 4.25	\$ 0.06	0.00%	0.00%	0.00%	0.00%	0.14%	183	\$ 4.26	6 \$	0.07
Community Behavioral Health	\$ 96,663	585	701	\$ 165.24	\$ 9.65	0.00%	0.00%	0.00%	0.00%	0.09%	702	\$ 165.11	\$	9.66
DME/Supplies	\$ 98,778	962	1,153	\$ 102.68	\$ 9.86	0.14%	0.00%	0.00%	0.00%	0.03%	1,153	\$ 102.82	2 \$	9.88
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 3,683	2,477	2,968	\$ 1.49	\$ 0.37	0.09%	0.00%	0.00%	0.00%	0.14%	2,972	\$ 1.49	9 \$	0.37
Home Health Services	\$ 24,297	71	85	\$ 342.22	\$ 2.43	0.14%	0.00%	0.00%	0.00%	-0.07%	85	\$ 341.98	\$ \$	2.43
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,488,775	429	514	\$ 3,470.34	\$ 148.67	1.53%	0.00%	0.00%	-0.97%	0.14%	515	\$ 3,489.63	\$ \$	149.69
Inpatient - Psych	\$ 71,070	69	83	\$ 1,030.00	\$ 7.10	1.30%	0.00%	0.00%	0.00%	0.12%	83	\$ 1,043.79) \$	7.20
Lab/Radiology	\$ 170,024	3,960	4,745	\$ 42.94	\$ 16.98	0.14%	0.00%	0.00%	1.82%	0.05%	4,746	\$ 43.80) \$	17.32
Outpatient - ER	\$ 348,456	1,056	1,265	\$ 329.98	\$ 34.80	0.12%	0.00%	0.00%	-3.60%	0.05%	1,266	\$ 318.55	j \$	33.60
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 821,970	1,863	2,232	\$ 441.21	\$ 82.08	0.12%	0.00%	0.00%	0.00%	0.05%	2,233	\$ 441.90) \$	82.22
Pharmacy	\$ 2,277,806	49,449	59,256	\$ 46.06	\$ 227.46	0.00%	0.00%	-0.50%	0.00%	0.05%	59,249	\$ 45.86	\$ ز	226.44
Physician - Anesthesia	\$ 25,694	6,791	8,138	\$ 3.78	\$ 2.57	0.09%	0.00%	0.00%	0.00%	0.08%	8,149	\$ 3.79	9 \$	2.57
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 732,857	23,083	27,661	\$ 31.75	\$ 73.18	0.09%	1.30%	0.00%	0.00%	0.06%	27,684	\$ 32.18	\$ \$	74.25
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 110,319	6,115	7,328	\$ 18.04	\$ 11.02	0.09%	0.00%	0.00%	3.62%	0.10%	7,333	\$ 18.72	2 \$	11.44
Physician - Psych	\$ 128	2	2	\$ 64.25	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.14%	2	\$ 64.34	\$	0.01
Physician - Specialist	\$ 204,829	2,204	2,641	\$ 92.93	\$ 20.45	0.09%	0.00%	0.00%	0.00%	0.01%	2,642	\$ 92.98	\$ \$	20.47
Physician - Vision	\$ 31,132	397	476	\$ 78.42	\$ 3.11	0.07%	0.00%	0.00%	0.00%	-0.26%	474	\$ 78.59	\$	3.10
Transportation/Emergency	\$ 44,257	256	307	\$ 172.88	\$ 4.42	0.14%	0.00%	0.00%	0.00%	0.03%	307	\$ 172.93	\$ \$	4.43
Transportation/Non-emergency	\$ 57,611	697	835	\$ 82.66	\$ 5.75	0.09%	0.00%	0.00%	0.00%	0.06%	835	\$ 82.78	\$ \$	5.76
Gross Medical Total	\$ 6,684,268	101,481			\$ 667.49	0.40%	0.14%	-0.17%	-0.30%	0.07%			\$	668.42

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- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	10,745
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 163,902	8,144	9,095	\$ 20.13	\$ 15.25	0.27%	0.00%	0.00%	0.00%	0.07%	9,108	\$ 20.17	\$	15.31
Case Management Services	\$ 360	86	96	\$ 4.19	\$ 0.03	0.27%	0.00%	0.00%	0.00%	0.14%	96	\$ 4.19	\$	0.03
Community Behavioral Health	\$ 131,917	800	893	\$ 164.90	\$ 12.28	0.27%	0.00%	0.00%	0.00%	0.09%	895	\$ 165.25	, \$	12.32
DME/Supplies	\$ 122,316	929	1,038	\$ 131.66	\$ 11.38	1.25%	0.00%	0.00%	0.00%	0.03%	1,037	\$ 133.40	\$	11.53
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 7,698	196	219	\$ 39.27	\$ 0.72	0.73%	0.00%	0.00%	0.00%	0.14%	219	\$ 39.53	\$	0.72
Home Health Services	\$ 28,112	70	78	\$ 401.60	\$ 2.62	1.25%	0.00%	0.00%	0.00%	-0.07%	78	\$ 407.07	\$	2.65
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,279,993	449	502	\$ 2,848.54	\$ 119.12	4.64%	0.00%	0.00%	-0.97%	0.13%	503	\$ 2,950.34	, \$	123.61
Inpatient - Psych	\$ 26,987	28	31	\$ 963.84	\$ 2.51	4.65%	0.00%	0.00%	0.00%	0.13%	32	\$ 999.31	\$	2.63
Lab/Radiology	\$ 168,516	3,798	4,242	\$ 44.37	\$ 15.68	1.23%	0.00%	0.00%	1.38%	0.05%	4,242	\$ 45.55	\$	16.10
Outpatient - ER	\$ 259,921	799	892	\$ 325.31	\$ 24.19	1.53%	0.00%	0.00%	-3.60%	0.05%	893	\$ 318.46	\$	23.69
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,043,452	1,903	2,125	\$ 548.32	\$ 97.11	1.53%	0.00%	0.00%	0.00%	0.05%	2,125	\$ 556.95	\$	98.65
Pharmacy	\$ 2,295,749	48,738	54,431	\$ 47.10	\$ 213.66	0.00%	0.00%	-0.46%	0.00%	0.05%	54,424	\$ 46.91	\$	212.77
Physician - Anesthesia	\$ 29,038	5,795	6,472	\$ 5.01	\$ 2.70	0.74%	0.00%	0.00%	0.00%	0.08%	6,480	\$ 5.05	\$	2.72
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 719,112	21,597	24,119	\$ 33.30	\$ 66.93	0.74%	1.96%	0.00%	0.00%	0.06%	24,139	\$ 34.19	\$	68.78
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 93,288	7,040	7,862	\$ 13.25	\$ 8.68	0.74%	0.00%	0.00%	3.22%	0.10%	7,868	\$ 13.78	, \$	9.04
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 219,847	1,944	2,171	\$ 113.09	\$ 20.46	0.74%	0.00%	0.00%	0.00%	0.01%	2,172	\$ 113.86	\$	20.61
Physician - Vision	\$ 27,853	324	362	\$ 85.97	\$ 2.59	0.51%	0.00%	0.00%	0.00%	-0.25%	361	\$ 86.36	\$	2.60
Transportation/Emergency	\$ 73,578	546	610	\$ 134.76	\$ 6.85	1.25%	0.00%	0.00%	0.00%	0.03%	610	\$ 136.53	\$	6.94
Transportation/Non-emergency	\$ 65,678	1,050	1,173	\$ 62.55	\$ 6.11	0.74%	0.00%	0.00%	0.00%	0.06%	1,173	\$ 63.04	\$	6.16
Gross Medical Total	\$ 6,757,318	104,236			\$ 628.88	1.40%	0.21%	-0.15%	-0.25%	0.07%			\$	636.87

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Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	20,759
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 239,170	9,006	5,206	\$ 26.56	\$ 11.52	0.19%	0.00%	0.00%	0.00%	0.07%	5,213	\$ 26.	59 \$	\$ 11.55
Case Management Services	\$ 1,010	239	138	\$ 4.23	\$ 0.05	0.10%	0.00%	0.00%	0.00%	0.14%	138	\$ 4.2	23 \$	\$ 0.05
Community Behavioral Health	\$ 228,581	1,385	801	\$ 165.04	\$ 11.01	0.16%	0.00%	0.00%	0.00%	0.09%	802	\$ 165.	19 \$	\$ 11.04
DME/Supplies	\$ 221,094	1,891	1,093	\$ 116.92	\$ 10.65	0.76%	0.00%	0.00%	0.00%	0.03%	1,093	\$ 117.8	34 \$	\$ 10.73
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	5 -
FQHC/RHC	\$ 11,381	2,673	1,545	\$ 4.26	\$ 0.55	0.53%	0.00%	0.00%	0.00%	0.14%	1,547	\$ 4.2	28 \$	\$ 0.55
Home Health Services	\$ 52,409	141	82	\$ 371.70	\$ 2.52	0.74%	0.00%	0.00%	0.00%	-0.07%	81	\$ 374.2	24 \$	\$ 2.54
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	ъ̀ -
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	ъ̀ -
Inpatient - Other	\$ 2,768,768	878	508	\$ 3,152.24	\$ 133.38	2.97%	0.00%	0.00%	-0.97%	0.14%	509	\$ 3,213.6	36 \$	\$ 136.19
Inpatient - Psych	\$ 98,057	97	56	\$ 1,010.90	\$ 4.72	2.22%	0.00%	0.00%	0.00%	0.12%	56	\$ 1,030.8	36 \$	\$ 4.83
Lab/Radiology	\$ 338,540	7,758	4,485	\$ 43.64	\$ 16.31	0.68%	0.00%	0.00%	1.60%	0.05%	4,485	\$ 44.6	35 \$	\$ 16.69
Outpatient - ER	\$ 608,377	1,855	1,072	\$ 327.97	\$ 29.31	0.72%	0.00%	0.00%	-3.60%	0.05%	1,073	\$ 318.5	51 \$	\$ 28.47
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	ъ̀ -
Outpatient - Other	\$ 1,865,422	3,766	2,177	\$ 495.33	\$ 89.86	0.91%	0.00%	0.00%	0.00%	0.05%	2,177	\$ 500.0	03 \$	\$ 90.72
Pharmacy	\$ 4,573,555	98,187	56,758	\$ 46.58	\$ 220.32	0.00%	0.00%	-0.48%	0.00%	0.05%	56,751	\$ 46.3	38 \$	\$ 219.36
Physician - Anesthesia	\$ 54,732	12,586	7,275	\$ 4.35	\$ 2.64	0.43%	0.00%	0.00%	0.00%	0.08%	7,285	\$ 4.3	37 \$	\$ 2.65
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	ъ̀ -
Physician - Evaluation & Management	\$ 1,451,969	44,680	25,828	\$ 32.50	\$ 69.94	0.41%	1.63%	0.00%	0.00%	0.06%	25,849	\$ 33.	16 \$	\$ 71.42
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Physician - Other	\$ 203,607	13,155	7,604	\$ 15.48	\$ 9.81	0.39%	0.00%	0.00%	3.44%	0.10%	7,610	\$ 16.0	08 \$	\$ 10.19
Physician - Psych	\$ 128	2	1	\$ 64.25	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.14%	1	\$ 64.3	34 \$	\$ 0.01
Physician - Specialist	\$ 424,676	4,148	2,398	\$ 102.38	\$ 20.46	0.42%	0.00%	0.00%	0.00%	0.01%	2,399	\$ 102.7	77 \$	\$ 20.55
Physician - Vision	\$ 58,985	721	417	\$ 81.81	\$ 2.84	0.28%	0.00%	0.00%	0.00%	-0.25%	415	\$ 82.0	08 \$	\$ 2.84
Transportation/Emergency	\$ 117,835	802	464	\$ 146.93	\$ 5.68	0.84%	0.00%	0.00%	0.00%	0.03%	464	\$ 148.	16 \$	\$ 5.73
Transportation/Non-emergency	\$ 123,289	1,747	1,010	\$ 70.57	\$ 5.94	0.44%	0.00%	0.00%	0.00%	0.06%	1,010	\$ 70.9	92 \$	\$ 5.97
Gross Medical Total	\$ 13,441,585	205,717			\$ 647.51	0.90%	0.17%	-0.16%	-0.27%	0.07%			\$	\$ 652.09

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	168,176
Base Year	CY 2016

			Raw Base Data						Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit	Cost	PI	MPM
Addiction and Recovery Treatment Services (ARTS)	\$ 976,141	12,953	924	\$ 75.36	\$ 5.80	0.00%	0.00%	0.00%	0.00%	26.85%	1,294	\$	68.29	\$	7.36
Case Management Services	\$ 150,033	34,357	2,452	\$ 4.37	\$ 0.89	0.00%	0.00%	0.00%	0.00%	139.29%	5,834	\$	4.39	\$	2.13
Community Behavioral Health	\$ 4,388,932	63,645	4,541	\$ 68.96	\$ 26.10	0.00%	0.00%	0.00%	0.00%	-10.48%	2,924	\$	95.86	\$	23.36
DME/Supplies	\$ 528,608	3,538	252	\$ 149.41	\$ 3.14	0.14%	0.00%	0.00%	0.00%	4.41%	268	\$	147.27	\$	3.29
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 26,781	2,980	213	\$ 8.99	\$ 0.16	0.09%	0.00%	0.00%	0.00%	32.47%	222	\$	11.42	\$	0.21
Home Health Services	\$ 81,390	323	23	\$ 251.98	\$ 0.48	0.14%	0.00%	0.00%	0.00%	3.78%	24	\$	252.14	\$	0.50
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 5,194	10	1	\$ 519.38	\$ 0.03	1.53%	0.00%	0.00%	0.00%	0.00%	1	\$	519.38	\$	0.03
Inpatient - Other	\$ 7,465,613	3,071	219	\$ 2,430.85	\$ 44.39	1.53%	0.00%	0.00%	-0.97%	18.66%	306	\$ 2	2,076.19	\$	52.96
Inpatient - Psych	\$ 992,879	1,009	72			1.31%	0.00%	0.00%	0.00%	37.27%	97	\$ 1	1,015.05	\$	8.21
Lab/Radiology	\$ 2,503,731	52,633	3,756	\$ 47.57	\$ 14.89	0.14%	0.00%	0.00%	1.93%	50.31%	4,903	\$	55.90	\$	22.84
Outpatient - ER	\$ 5,413,854	19,312	1,378	\$ 280.34	\$ 32.19	0.12%	0.00%	0.00%	-3.60%	44.10%	1,963	\$	273.72	\$	44.77
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 6,417,733	16,240	1,159	\$ 395.18	\$ 38.16	0.12%	0.00%	0.00%	0.00%	1.28%	1,295	\$	358.56	\$	38.70
Pharmacy	\$ 17,764,626	347,887	24,823	\$ 51.06	\$ 105.63	0.00%	0.00%	-0.50%	0.00%	2.41%	25,691	\$	50.28	\$	107.64
Physician - Anesthesia	\$ 412,696	96,250	6,868	\$ 4.29	\$ 2.45	0.09%	0.00%	0.00%	0.00%	81.13%	13,240	\$	4.03	\$	4.45
Physician - Dental	\$ 31	1	0	\$ 31.31	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 7,781,190	201,534	14,380	\$ 38.61	\$ 46.27	0.09%	2.05%	0.00%	0.00%	14.93%	16,807	\$	38.78	\$	54.32
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 1,321,040	150,999	10,774	\$ 8.75	\$ 7.86	0.09%	0.00%	0.00%	4.70%	1.90%	10,982	\$	9.17	\$	8.39
Physician - Psych	\$ 236	5	0	\$ 47.30	\$ 0.00	0.10%	0.00%	0.00%	0.00%	-20.46%	0	\$	68.55	\$	0.00
Physician - Specialist	\$ 1,604,371	57,879	4,130	\$ 27.72	\$ 9.54	0.09%	0.00%	0.00%	0.00%	7.85%	8,898	\$	13.89	\$	10.30
Physician - Vision	\$ 413,368	5,136	366	\$ 80.48	\$ 2.46	0.05%	0.00%	0.00%	0.00%	-9.40%	305	\$	87.72	\$	2.23
Transportation/Emergency	\$ 525,361	2,907	207	\$ 180.72	\$ 3.12	0.14%	0.00%	0.00%	0.00%	55.54%	320	\$	182.44	\$	4.87
Transportation/Non-emergency	\$ 573,603	4,773	341	\$ 120.18	\$ 3.41	0.05%	0.00%	0.00%	0.00%	11.75%	454	\$	100.73	\$	3.81
Gross Medical Total	\$ 59,347,411	1,077,442			\$ 352.89	0.26%	0.27%	-0.15%	-0.27%	13.32%				\$	400.37



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	175,850
Base Year	CY 2017

			Raw Base Data					Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,545,971	109,129	7,447	\$ 23.33	\$ 14.48	0.27%	0.00%	0.00%	0.00%	15.42%	8,207	\$ 24.50	\$	16.76	
Case Management Services	\$ 125,793	28,556	1,949	\$ 4.41	\$ 0.72	0.27%	0.00%	0.00%	0.00%	151.51%	4,833	\$ 4.48	3 \$	1.80	
Community Behavioral Health	\$ 4,734,685	67,043	4,575	\$ 70.62	\$ 26.92	0.27%	0.00%	0.00%	0.00%	-11.97%	2,846	\$ 100.22	2 \$	23.77	
DME/Supplies	\$ 712,682	3,927	268	\$ 181.48	\$ 4.05	1.25%	0.00%	0.00%	0.00%	3.50%	275	\$ 185.14	\$	4.25	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 194,929	3,457	236	\$ 56.39	\$ 1.11	0.73%	0.00%	0.00%	0.00%	54.52%	319	\$ 64.97	\$	1.73	
Home Health Services	\$ 134,616	385	26	\$ 349.65	\$ 0.77	1.25%	0.00%	0.00%	0.00%	3.34%	30	\$ 324.69	\$	0.80	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 23,449	31	2	\$ 756.41	\$ 0.13	4.64%	0.00%	0.00%	0.00%	0.00%	2	\$ 780.47	\$	0.14	
Inpatient - Other	\$ 6,658,109	3,076	210	\$ 2,164.85	\$ 37.86	4.64%	0.00%	0.00%	-0.97%	27.45%	293	\$ 2,045.45	5 \$	50.01	
Inpatient - Psych	\$ 829,547	988	67	\$ 839.62	\$ 4.72	4.64%	0.00%	0.00%	0.00%	47.15%	94	\$ 923.7	\$	7.26	
Lab/Radiology	\$ 2,487,722	53,088	3,623	\$ 46.86	\$ 14.15	1.22%	0.00%	0.00%	1.47%	51.55%	4,789	\$ 55.18	\$ \$	22.02	
Outpatient - ER	\$ 4,092,946	14,815	1,011	\$ 276.27	\$ 23.28	1.53%	0.00%	0.00%	-3.60%	45.40%	1,458	\$ 272.53	\$ \$	33.12	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 7,038,271	17,154	1,171	\$ 410.30	\$ 40.02	1.53%	0.00%	0.00%	0.00%	1.43%	1,316	\$ 375.88	\$ \$	41.22	
Pharmacy	\$ 17,469,028	338,236	23,081	\$ 51.65	\$ 99.34	0.00%	0.00%	-0.47%	0.00%	2.58%	23,919	\$ 50.88	\$ \$	101.42	
Physician - Anesthesia	\$ 396,834	102,727	7,010	\$ 3.86	\$ 2.26	0.74%	0.00%	0.00%	0.00%	78.15%	14,183	\$ 3.43	\$ \$	4.05	
Physician - Dental	\$ -	-		\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 7,540,679	199,218	13,595	\$ 37.85	\$ 42.88	0.74%	3.06%	0.00%	0.00%	15.26%	16,386	\$ 37.58	\$ \$	51.31	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 1,573,358	523,888	35,750			0.74%	0.00%	0.00%	3.01%	-15.74%	12,329			7.82	
Physician - Psych	\$ 16	1	0	\$ 16.25	\$ 0.00	3.88%	0.00%	0.00%	0.00%	0.00%	0	\$ 16.76	\$ \$	0.00	
Physician - Specialist	\$ 1,577,700	47,249	3,224	\$ 33.39	\$ 8.97	0.74%	0.00%	0.00%	0.00%	7.85%	6,758	\$ 17.3	\$	9.75	
Physician - Vision	\$ 385,502	4,104	280	\$ 93.93	\$ 2.19	0.42%	0.00%	0.00%	0.00%	-8.96%	235	\$ 102.50	\$	2.00	
Transportation/Emergency	\$ 647,727	4,496	307	\$ 144.07	\$ 3.68	1.25%	0.00%	0.00%	0.00%	45.59%	439	\$ 148.26	\$	5.43	
Transportation/Non-emergency	\$ 726,423	7,038	480	\$ 103.21		0.48%	0.00%	0.00%	0.00%	11.19%	636	\$ 87.06	\$	4.62	
Gross Medical Total	\$ 59,895,986	1,528,606			\$ 340.61	1.13%	0.38%	-0.14%	-0.22%	12.98%			\$	389.27	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Southwest
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	344,026
Base Year	CY 2016/2017

			Raw Base Data				Base Adjustments						Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ		
Addiction and Recovery Treatment Services (ARTS)	\$ 3,522,112	122,082	4,258	\$ 28.85	\$ 10.24	0.20%	0.00%	0.00%	0.00%	18.58%	4,828	\$ 30.24	\$	12.16		
Case Management Services	\$ 275,826	62,913	2,194	\$ 4.38	\$ 0.80	0.13%	0.00%	0.00%	0.00%	144.88%	5,322	\$ 4.43	\$	1.97		
Community Behavioral Health	\$ 9,123,616	130,688	4,559	\$ 69.81	\$ 26.52	0.14%	0.00%	0.00%	0.00%	-11.25%	2,884	\$ 98.06	\$	23.57		
DME/Supplies	\$ 1,241,290	7,465	260	\$ 166.28	\$ 3.61	0.78%	0.00%	0.00%	0.00%	3.89%	272	\$ 166.89	\$	3.78		
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
FQHC/RHC	\$ 221,710	6,437	225	\$ 34.44	\$ 0.64	0.66%	0.00%	0.00%	0.00%	51.87%	271	\$ 43.57	\$	0.99		
Home Health Services	\$ 216,006	708	25	\$ 305.09	\$ 0.63	0.83%	0.00%	0.00%	0.00%	3.50%	27	\$ 293.05	\$	0.66		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Newborn	\$ 28,642	41	1	\$ 698.59	\$ 0.08	4.08%	0.00%	0.00%	0.00%	0.00%	1	\$ 716.73	\$	0.09		
Inpatient - Other	\$ 14,123,722	6,147	214	\$ 2,297.75	\$ 41.05	3.00%	0.00%	0.00%	-0.97%	22.87%	300	\$ 2,060.80	\$	51.45		
Inpatient - Psych	\$ 1,822,426	1,997	70	\$ 912.58	\$ 5.30	2.83%	0.00%	0.00%	0.00%	41.85%	96	\$ 969.00	\$	7.73		
Lab/Radiology	\$ 4,991,453	105,721	3,688	\$ 47.21	\$ 14.51	0.68%	0.00%	0.00%	1.70%	50.93%	4,845	\$ 55.54	. \$	22.42		
Outpatient - ER	\$ 9,506,800	34,127	1,190	\$ 278.57	\$ 27.63	0.73%	0.00%	0.00%	-3.60%	44.66%	1,705	\$ 273.20	\$	38.82		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Outpatient - Other	\$ 13,456,003	33,394	1,165	\$ 402.95	\$ 39.11	0.86%	0.00%	0.00%	0.00%	1.36%	1,306	\$ 367.49	\$	39.99		
Pharmacy	\$ 35,233,654	686,123	23,933	\$ 51.35	\$ 102.42	0.00%	0.00%	-0.48%	0.00%	2.49%	24,785	\$ 50.58	\$	104.46		
Physician - Anesthesia	\$ 809,529	198,977	6,941	\$ 4.07	\$ 2.35	0.41%	0.00%	0.00%	0.00%	79.67%	13,722	\$ 3.71	\$	4.24		
Physician - Dental	\$ 31	1	0	\$ 31.31	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-		
Physician - Evaluation & Management	\$ 15,321,869	400,752	13,979	\$ 38.23	\$ 44.54	0.41%	2.55%	0.00%	0.00%	15.09%	16,592	\$ 38.17	\$	52.78		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Physician - Other	\$ 2,894,398	674,887	23,541	\$ 4.29	\$ 8.41	0.44%	0.00%	0.00%	3.78%	-7.64%	11,670	\$ 8.33	\$	8.10		
Physician - Psych	\$ 253	6	0	\$ 42.12	\$ 0.00	0.34%	0.00%	0.00%	0.00%	-19.10%	0	\$ 55.54	\$	0.00		
Physician - Specialist	\$ 3,182,071	105,128	3,667	\$ 30.27	\$ 9.25	0.41%	0.00%	0.00%	0.00%	7.85%	7,804	\$ 15.40	\$	10.02		
Physician - Vision	\$ 798,870	9,240	322	\$ 86.46	\$ 2.32	0.23%	0.00%	0.00%	0.00%	-9.19%	269	\$ 94.31	\$	2.11		
Transportation/Emergency	\$ 1,173,088	7,403	258	\$ 158.46	\$ 3.41	0.76%	0.00%	0.00%	0.00%	50.02%	381	\$ 162.30	\$	5.15		
Transportation/Non-emergency	\$ 1,300,027	11,811	412	\$ 110.07	\$ 3.78	0.29%	0.00%	0.00%	0.00%	11.43%	547	\$ 92.61	\$	4.22		
Gross Medical Total	\$ 119,243,397	2,606,048			\$ 346.61	0.70%	0.33%	-0.14%	-0.24%	13.15%			\$	394.70		



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^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Under 1
Member Months:	102,309
Base Year	CY 2016

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 340	11	1	\$	30.95	\$ 0.00	0.00%	0.00%	0.00%	0.00%	1	\$ 30.95	\$ 0.0	00
Case Management Services	\$ 304,015	34,531	4,050	\$	8.80	\$ 2.97	0.00%	0.00%	0.00%	0.00%	4,050	\$ 8.80	\$ 2.9	97
Community Behavioral Health	\$ 81,477	758	89	\$ 1	07.49	\$ 0.80	0.00%	0.00%	0.00%	0.00%	89	\$ 107.49	\$ 0.8	80
DME/Supplies	\$ 218,400	1,698	199	\$ 1	28.62	\$ 2.13	0.14%	0.00%	0.00%	0.00%	199	\$ 128.62	\$ 2.1	14
Early Intervention Services	\$ 237,190	9,241	1,084	\$	25.67	\$ 2.32	0.00%	0.00%	0.00%	0.00%	1,084	\$ 25.67	\$ 2.3	32
FQHC/RHC	\$ 8,537	201	24	\$	42.47	\$ 0.08	0.09%	0.00%	0.00%	0.00%	24	\$ 42.47	\$ 0.0	80
Home Health Services	\$ 237,693	310	36	\$ 7	66.75	\$ 2.32	0.14%	0.00%	0.00%	0.00%	36	\$ 766.75	\$ 2.3	33
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 18,710,356	15,763	1,849	\$ 1,1	86.98	\$ 182.88	1.53%	0.00%	0.00%	0.00%	1,877	\$ 1,186.98	\$ 185.6	67
Inpatient - Other	\$ 18,786,239	19,038	2,233	\$ 9	86.78	\$ 183.62	1.53%	0.00%	0.00%	-0.97%	2,267	\$ 977.26	\$ 184.6	63
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Lab/Radiology	\$ 352,024	15,478	1,815	\$	22.74	\$ 3.44	0.11%	0.00%	0.00%	5.05%	1,818	\$ 23.89	\$ 3.6	62
Outpatient - ER	\$ 1,995,935	9,629	1,129	\$ 2	07.28	\$ 19.51	0.12%	0.00%	0.00%	-3.60%	1,131	\$ 199.81	\$ 18.8	83
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 2,784,429	5,614	658	\$ 4	95.98	\$ 27.22	0.12%	0.00%	0.00%	0.00%	659	\$ 495.98	\$ 27.2	25
Pharmacy	\$ 1,533,158	32,630	3,827	\$	46.99	\$ 14.99	0.00%	0.00%	-0.45%	0.00%	3,827	\$ 46.78	\$ 14.9	92
Physician - Anesthesia	\$ 174,861	42,535	4,989	\$	4.11	\$ 1.71	0.09%	0.00%	0.00%	0.00%	4,994	\$ 4.11	\$ 1.7	71
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 13,626,700	186,831	21,914	\$	72.94	\$ 133.19	0.09%	0.71%	0.00%	0.00%	21,934	\$ 73.46	\$ 134.2	26
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 1,175,782	75,937	8,907	\$	15.48	\$ 11.49	0.09%	0.00%	0.00%	1.95%	8,915	\$ 15.79	\$ 11.7	73
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Specialist	\$ 925,241	5,492	644	\$ 1	68.47	\$ 9.04	0.09%	0.00%	0.00%	0.00%	645	\$ 168.47	\$ 9.0	05
Physician - Vision	\$ 138,276	1,168	137	\$ 1	18.39	\$ 1.35	0.03%	0.00%	0.00%	0.00%	137	\$ 118.32	\$ 1.3	35
Transportation/Emergency	\$ 100,323	616	72	\$ 1	62.86	\$ 0.98	0.14%	0.00%	0.00%	0.00%	72	\$ 162.86	\$ 0.9	98
Transportation/Non-emergency	\$ 823,650	2,104	247	\$ 3	91.47	\$ 8.05	0.01%	0.00%	0.00%	0.00%	247	\$ 390.95	\$ 8.0	05
Gross Medical Total	\$ 62,214,628	459,585				\$ 608.11	0.96%	0.15%	-0.01%	-0.34%			\$ 612.6	69

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Under 1
Member Months:	98,867
Base Year	CY 2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 3,339	21	3	\$ 1	59.00	\$ 0.03	0.27%	0.00%	0.00%	0.00%	3	\$ 159.00	\$	0.03
Case Management Services	\$ 317,683	38,198	4,636	\$	8.32	\$ 3.21	0.27%	0.00%	0.00%	0.00%	4,649	\$ 8.32	\$	3.22
Community Behavioral Health	\$ 92,992	754	92	\$ 1	23.33	\$ 0.94	0.27%	0.00%	0.00%	0.00%	92	\$ 123.33	\$	0.94
DME/Supplies	\$ 204,824	1,622	197	\$ 1	26.28	\$ 2.07	1.25%	0.00%	0.00%	0.00%	199	\$ 126.28	\$	2.10
Early Intervention Services	\$ 271,157	10,407	1,263	\$	26.06	\$ 2.74	0.27%	0.00%	0.00%	0.00%	1,267	\$ 26.06	\$	2.75
FQHC/RHC	\$ 16,641	328	40	\$	50.74	\$ 0.17	0.73%	0.00%	0.00%	0.00%	40	\$ 50.74	\$	0.17
Home Health Services	\$ 409,436	533	65	\$ 7	68.17	\$ 4.14	1.25%	0.00%	0.00%	0.00%	66	\$ 768.18	\$	4.19
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 18,684,643	13,670	1,659	\$ 1,3	66.84	\$ 188.99	4.64%	0.00%	0.00%	0.00%	1,736	\$ 1,366.85	\$	197.76
Inpatient - Other	\$ 16,944,244	16,210	1,967	\$ 1,0	45.30	\$ 171.38	4.65%	0.00%	0.00%	-0.97%	2,059	\$ 1,035.30	\$	177.62
Inpatient - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Lab/Radiology	\$ 339,346	14,820	1,799	\$	22.90	\$ 3.43	1.00%	0.00%	0.00%	4.29%	1,821	\$ 23.82	\$	3.62
Outpatient - ER	\$ 1,625,413	8,050	977	\$ 2	01.91	\$ 16.44	1.54%	0.00%	0.00%	-3.60%	992	\$ 194.64	\$	16.09
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 3,129,564	5,771	700	\$ 5	42.29	\$ 31.65	1.53%	0.00%	0.00%	0.00%	711	\$ 542.30	\$	32.14
Pharmacy	\$ 1,714,161	29,760	3,612	\$	57.60	\$ 17.34	0.00%	0.00%	-0.77%	0.00%	3,612	\$ 57.16	\$	17.20
Physician - Anesthesia	\$ 140,542	40,323	4,894	\$	3.49	\$ 1.42	0.74%	0.00%	0.00%	0.00%	4,930	\$ 3.49	\$	1.43
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 13,080,521	171,429	20,807	\$	76.30	\$ 132.30	0.74%	0.99%	0.00%	0.00%	20,960	\$ 77.06	\$	134.60
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,258,082	109,616	13,305	\$	11.48	\$ 12.72	0.75%	0.00%	0.00%	1.49%	13,402	\$ 11.65	\$	13.01
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 802,281	5,032	611	\$ 1	59.44	\$ 8.11	0.74%	0.00%	0.00%	0.00%	615	\$ 159.44	\$	8.17
Physician - Vision	\$ 140,066	1,195	145	\$ 1	17.21	\$ 1.42	0.25%	0.00%	0.00%	0.00%	146	\$ 116.65	\$	1.42
Transportation/Emergency	\$ 97,090	598	73	\$ 1	62.36	\$ 0.98	1.25%	0.00%	0.00%	0.00%	73	\$ 162.36	\$	0.99
Transportation/Non-emergency	\$ 783,129	1,851	225	\$ 4	23.08	\$ 7.92	0.06%	0.00%	0.00%	0.00%	227	\$ 418.11	\$	7.93
Gross Medical Total	\$ 60,055,157	470,188				\$ 607.43	3.09%	0.21%	-0.02%	-0.32%			\$	625.40

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Under 1
Member Months:	201,176
Base Year	CY 2016/2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 3,680	32	2	\$ 1	14.99	\$ 0.02	0.25%	0.00%	0.00%	0.00%	2	\$ 115.07	\$ 0.02	
Case Management Services	\$ 621,698	72,729	4,338	\$	8.55	\$ 3.09	0.14%	0.00%	0.00%	0.00%	4,345	\$ 8.55	\$ 3.09	
Community Behavioral Health	\$ 174,468	1,512	90	\$ 1	15.39	\$ 0.87	0.15%	0.00%	0.00%	0.00%	90	\$ 115.40	\$ 0.87	
DME/Supplies	\$ 423,224	3,320	198	\$ 1	27.48	\$ 2.10	0.68%	0.00%	0.00%	0.00%	199	\$ 127.47	\$ 2.12	
Early Intervention Services	\$ 508,347	19,648	1,172	\$	25.87	\$ 2.53	0.15%	0.00%	0.00%	0.00%	1,174	\$ 25.87	\$ 2.53	
FQHC/RHC	\$ 25,178	529	32	\$	47.60	\$ 0.13	0.52%	0.00%	0.00%	0.00%	32	\$ 47.61	\$ 0.13	
Home Health Services	\$ 647,129	843	50	\$ 7	67.65	\$ 3.22	0.85%	0.00%	0.00%	0.00%	51	\$ 767.66	\$ 3.24	
Inpatient - Maternity Kick Payment	\$ -	-	•	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 37,394,999	29,433	1,756	\$ 1,2	70.51	\$ 185.88	3.08%	0.00%	0.00%	0.00%	1,808	\$ 1,271.87	\$ 191.61	
Inpatient - Other	\$ 35,730,483	35,248	2,103	\$ 1,0	13.69	\$ 177.61	3.01%	0.00%	0.00%	-0.97%	2,165	\$ 1,004.38	\$ 181.18	
Inpatient - Psych	\$ -	-	•	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Lab/Radiology	\$ 691,371	30,298	1,807	\$	22.82	\$ 3.44	0.55%	0.00%	0.00%	4.67%	1,820	\$ 23.85	\$ 3.62	
Outpatient - ER	\$ 3,621,348	17,679	1,055	\$ 2	04.84	\$ 18.00	0.76%	0.00%	0.00%	-3.60%	1,063	\$ 197.44	\$ 17.48	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 5,913,993	11,385	679	\$ 5	19.45	\$ 29.40	0.87%	0.00%	0.00%	0.00%	685	\$ 519.62	\$ 29.65	
Pharmacy	\$ 3,247,319	62,390	3,722	\$	52.05	\$ 16.14	0.00%	0.00%	-0.62%	0.00%	3,722	\$ 51.73	\$ 16.04	
Physician - Anesthesia	\$ 315,404	82,858	4,942	\$	3.81	\$ 1.57	0.38%	0.00%	0.00%	0.00%	4,962	\$ 3.81	\$ 1.57	
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 26,707,221	358,260	21,370	\$	74.55	\$ 132.76	0.41%	0.85%	0.00%	0.00%	21,455	\$ 75.19	\$ 134.43	
Physician - Maternity	\$ -	-	•	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 2,433,865	185,553	11,068	\$	13.12	\$ 12.10	0.43%	0.00%	0.00%	1.71%	11,120	\$ 13.34	\$ 12.36	
Physician - Psych	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Specialist	\$ 1,727,522	10,524	628	\$ 1	64.15	\$ 8.59	0.39%	0.00%	0.00%	0.00%	630	\$ 164.14	\$ 8.62	
Physician - Vision	\$ 278,342	2,363	141	\$ 1	17.79	\$ 1.38	0.14%	0.00%	0.00%	0.00%	142	\$ 117.47	\$ 1.39	
Transportation/Emergency	\$ 197,413	1,214	72	\$ 1	62.61	\$ 0.98	0.69%	0.00%	0.00%	0.00%	73	\$ 162.61	\$ 0.99	
Transportation/Non-emergency	\$ 1,606,780	3,955	236	\$ 4	06.27	\$ 7.99	0.03%	0.00%	0.00%	0.00%	237	\$ 403.74	\$ 7.99	
Gross Medical Total	\$ 122,269,785	929,773				\$ 607.78	2.00%	0.18%	-0.02%	-0.33%			\$ 618.93	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Child
Member Months:	1,261,786
Base Year	CY 2016

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost	Pl	MPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,892,384	28,100	267	\$ 67.	34 \$	1.50	0.00%	0.00%	0.00%	0.00%	267	\$ 67.34	\$ 1.50	
Case Management Services	\$ 724,291	23,536	224	\$ 30.	77 \$	0.57	0.00%	0.00%	0.00%	0.00%	224	\$ 30.77	\$ 0.57	
Community Behavioral Health	\$ 58,345,194	847,678	8,062	\$ 68.	33 \$	46.24	0.00%	0.00%	0.00%	0.00%	8,062	\$ 68.83	\$ 46.24	
DME/Supplies	\$ 2,259,208	13,504	128	\$ 167.	80 \$	1.79	0.14%	0.00%	0.00%	0.00%	129	\$ 167.30	\$ 1.79	
Early Intervention Services	\$ 1,311,398	26,841	255	\$ 48.	86 \$	1.04	0.00%	0.00%	0.00%	0.00%	255	\$ 48.86	\$ 1.04	
FQHC/RHC	\$ 164,501	4,516	43	\$ 36.	13 \$	0.13	0.09%	0.00%	0.00%	0.00%	43	\$ 36.43	\$ 0.13	
Home Health Services	\$ 1,005,608	1,307	12	\$ 769.	10 \$	0.80	0.14%	0.00%	0.00%	0.00%	12	\$ 769.40	\$ 0.80	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Other	\$ 12,107,867	6,136	58	\$ 1,973.	20 \$	9.60	1.53%	0.00%	0.00%	-0.97%	59	\$ 1,954.14	\$ 9.65	
Inpatient - Psych	\$ 2,530,768	2,805	27	\$ 902	23 \$	2.01	1.15%	0.00%	0.00%	0.00%	27	\$ 898.88	\$ 2.03	
Lab/Radiology	\$ 3,183,146	112,819	1,073	\$ 28.	21 \$	2.52	0.11%	0.00%	0.00%	4.00%	1,074	\$ 29.34	\$ 2.63	
Outpatient - ER	\$ 14,304,457	60,156	572	\$ 237.	79 \$	11.34	0.12%	0.00%	0.00%	-3.60%	573	\$ 229.22	\$ 10.94	
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 23,674,923	45,372	432	\$ 521.	80 \$	18.76	0.12%	0.00%	0.00%	0.00%	432	\$ 521.80	\$ 18.79	
Pharmacy	\$ 41,385,514	546,683	5,199	\$ 75.	70 \$	32.80	0.00%	0.00%	-0.50%	0.00%	5,199	\$ 75.32	\$ 32.63	
Physician - Anesthesia	\$ 979,292	290,974	2,767	\$ 3.	37 \$	0.78	0.09%	0.00%	0.00%	0.00%	2,770	\$ 3.37	\$ 0.78	
Physician - Dental	\$ 2,031	14	0	\$ 145.)4 \$	0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 145.04	\$ 0.00	
Physician - Evaluation & Management	\$ 30,489,277	702,006	6,676	\$ 43.	\$ \$	24.16	0.09%	3.93%	0.00%	0.00%	6,682	\$ 45.14	\$ 25.14	
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 6,798,618	660,391	6,281	\$ 10.	29 \$	5.39	0.09%	0.00%	0.00%	2.41%	6,286	\$ 10.54	\$ 5.52	
Physician - Psych	\$ 1,028	21	0	\$ 48.	93 \$	0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 48.93	\$ 0.00	
Physician - Specialist	\$ 3,493,814	19,642	187	\$ 177.	37 \$	2.77	0.09%	0.00%	0.00%	0.00%	187	\$ 177.87	\$ 2.77	
Physician - Vision	\$ 1,983,779	9,170	87	\$ 216.	33 \$	1.57	0.02%	0.00%	0.00%	0.00%	87	\$ 216.18	\$ 1.57	
Transportation/Emergency	\$ 541,164	3,606	34	\$ 150.	7 \$	0.43	0.14%	0.00%	0.00%	0.00%	34	\$ 150.07	\$ 0.43	
Transportation/Non-emergency	\$ 3,517,498	24,069	229	\$ 146.	4 \$	2.79	0.02%	0.00%	0.00%	0.00%	229	\$ 145.96	\$ 2.79	
Gross Medical Total	\$ 210,695,762	3,429,346			\$	166.98	0.15%	0.57%	-0.10%	-0.16%			\$ 167.74	

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Child
Member Months:	1,299,770
Base Year	CY 2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cos		PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 3,710,147	56,794	524	\$ 65	33 \$	2.85	0.27%	0.00%	0.00%	0.00%	526	\$ 65.33	\$ 2.86	
Case Management Services	\$ 773,226	31,888	294	\$ 24	25 \$	0.59	0.27%	0.00%	0.00%	0.00%	295	\$ 24.25	\$ 0.60	
Community Behavioral Health	\$ 67,632,899	918,137	8,477	\$ 73	66 \$	52.03	0.27%	0.00%	0.00%	0.00%	8,500	\$ 73.66	\$ 52.18	
DME/Supplies	\$ 2,545,564	13,601	126	\$ 187	16 \$	1.96	1.25%	0.00%	0.00%	0.00%	127	\$ 187.16	\$ 1.98	
Early Intervention Services	\$ 1,417,183	29,134	269	\$ 48	64 \$	1.09	0.27%	0.00%	0.00%	0.00%	270	\$ 48.64	\$ 1.09	
FQHC/RHC	\$ 200,151	5,054	47	\$ 39	60 \$	0.15	0.73%	0.00%	0.00%	0.00%	47	\$ 39.60	\$ 0.16	
Home Health Services	\$ 1,318,087	1,788	17	\$ 737	19 \$	1.01	1.25%	0.00%	0.00%	0.00%	17	\$ 737.19	\$ 1.03	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 2,205	1	0	\$ 2,204	55 \$	0.00	4.64%	0.00%	0.00%	0.00%	0	\$ 2,204.55	\$ 0.00	
Inpatient - Other	\$ 9,763,233	4,498	42	\$ 2,170	55 \$	7.51	4.64%	0.00%	0.00%	-0.97%	43	\$ 2,149.66	\$ 7.78	
Inpatient - Psych	\$ 3,866,109	5,685	52	\$ 680	05 \$	2.97	4.64%	0.00%	0.00%	0.00%	55	\$ 680.06	\$ 3.11	
Lab/Radiology	\$ 3,454,664	115,071	1,062	\$ 30	02 \$	2.66	1.02%	0.00%	0.00%	3.43%	1,076	\$ 30.98	\$ 2.78	
Outpatient - ER	\$ 13,250,981	55,579	513	\$ 238	42 \$	10.19	1.53%	0.00%	0.00%	-3.60%	521	\$ 229.83	\$ 9.98	
Outpatient - Maternity	\$ -	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 23,612,509	48,624	449	\$ 485	61 \$	18.17	1.53%	0.00%	0.00%	0.00%	456	\$ 485.62	\$ 18.45	
Pharmacy	\$ 40,326,261	544,231	5,025	\$ 74	10 \$	31.03	0.00%	0.00%	-0.51%	0.00%	5,025	\$ 73.72	\$ 30.87	
Physician - Anesthesia	\$ 974,341	282,712	2,610	\$ 3	45 \$	0.75	0.74%	0.00%	0.00%	0.00%	2,629	\$ 3.45	\$ 0.76	
Physician - Dental	\$ 1,280	5	0	\$ 256	07 \$	0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 256.07	\$ 0.00	
Physician - Evaluation & Management	\$ 31,977,376	710,367	6,558	\$ 45	02 \$	24.60	0.73%	5.34%	0.00%	0.00%	6,607	\$ 47.42	\$ 26.11	
Physician - Maternity	\$ -	-	-	\$	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 7,844,460	1,047,839	9,674	\$ 7	49 \$	6.04	0.74%	0.00%	0.00%	1.95%	9,745	\$ 7.63	\$ 6.20	
Physician - Psych	\$ 1,031	22	0	\$ 46	85 \$	0.00	0.78%	0.00%	0.00%	0.00%	0	\$ 46.87	\$ 0.00	
Physician - Specialist	\$ 3,140,863	18,511	171	\$ 169	68 \$	2.42	0.74%	0.00%	0.00%	0.00%	172	\$ 169.68	\$ 2.43	
Physician - Vision	\$ 1,924,478	8,043	74	\$ 239	27 \$	1.48	0.16%	0.00%	0.00%	0.00%	75	\$ 237.90	\$ 1.48	
Transportation/Emergency	\$ 550,276	3,829	35	\$ 143	71 \$	0.42	1.25%	0.00%	0.00%	0.00%	36	\$ 143.71	\$ 0.43	
Transportation/Non-emergency	\$ 3,691,979	14,841	137	\$ 248	77 \$	2.84	0.11%	0.00%	0.00%	0.00%	139	\$ 245.95	\$ 2.84	
Gross Medical Total	\$ 221,979,304	3,916,254			\$	170.78	0.82%	0.77%	-0.09%	-0.14%			\$ 173.11	

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- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
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- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Child
Member Months:	2,561,556
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	ost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 5,602,531	84,894	398	\$	65.99	\$ 2.19	0.18%	0.00%	0.00%	0.00%	398	\$ 65.99	\$ 2.	.19
Case Management Services	\$ 1,497,517	55,424	260	\$	27.02	\$ 0.58	0.14%	0.00%	0.00%	0.00%	260	\$ 27.01	\$ 0.5	.59
Community Behavioral Health	\$ 125,978,093	1,765,815	8,272	\$	71.34	\$ 49.18	0.15%	0.00%	0.00%	0.00%	8,284	\$ 71.35	\$ 49.2	.25
DME/Supplies	\$ 4,804,772	27,105	127	\$ 1	77.27	\$ 1.88	0.73%	0.00%	0.00%	0.00%	128	\$ 177.32	\$ 1.8	.89
Early Intervention Services	\$ 2,728,582	55,975	262	\$	48.75	\$ 1.07	0.14%	0.00%	0.00%	0.00%	263	\$ 48.75	\$ 1.0	.07
FQHC/RHC	\$ 364,652	9,570	45	\$	38.10	\$ 0.14	0.44%	0.00%	0.00%	0.00%	45	\$ 38.11	\$ 0.	.14
Home Health Services	\$ 2,323,695	3,095	14	\$ 7	50.79	\$ 0.91	0.77%	0.00%	0.00%	0.00%	15	\$ 750.71	\$ 0.9	.91
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	- 1
Inpatient - Newborn	\$ 2,205	1	0	\$ 2,2	04.55	\$ 0.00	4.64%	0.00%	0.00%	0.00%	0	\$ 2,204.55	\$ 0.0	.00
Inpatient - Other	\$ 21,871,100	10,634	50	\$ 2,0	56.68	\$ 8.54	2.92%	0.00%	0.00%	-0.97%	51	\$ 2,038.28	\$ 8.7	.70
Inpatient - Psych	\$ 6,396,878	8,490	40	\$ 7	53.46	\$ 2.50	3.26%	0.00%	0.00%	0.00%	41	\$ 750.90	\$ 2.5	.58
Lab/Radiology	\$ 6,637,810	227,890	1,068	\$	29.13	\$ 2.59	0.58%	0.00%	0.00%	3.71%	1,075	\$ 30.17	\$ 2.7	.70
Outpatient - ER	\$ 27,555,438	115,735	542	\$ 2	38.09	\$ 10.76	0.80%	0.00%	0.00%	-3.60%	547	\$ 229.51	\$ 10.4	.45
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	- 1
Outpatient - Other	\$ 47,287,432	93,996	440	\$ 5	03.08	\$ 18.46	0.83%	0.00%	0.00%	0.00%	444	\$ 502.95	\$ 18.6	.61
Pharmacy	\$ 81,711,775	1,090,914	5,111	\$	74.90	\$ 31.90	0.00%	0.00%	-0.51%	0.00%	5,111	\$ 74.52	\$ 31.7	.74
Physician - Anesthesia	\$ 1,953,633	573,686	2,688	\$	3.41	\$ 0.76	0.41%	0.00%	0.00%	0.00%	2,698	\$ 3.41	\$ 0.7	.77
Physician - Dental	\$ 3,311	19	0	\$ 1	74.26	\$ 0.00	0.34%	0.00%	0.00%	0.00%	0	\$ 174.40	\$ 0.0	.00
Physician - Evaluation & Management	\$ 62,466,653	1,412,373	6,616	\$	44.23	\$ 24.39	0.42%	4.65%	0.00%	0.00%	6,644	\$ 46.29	\$ 25.6	.63
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	- 1
Physician - Other	\$ 14,643,078	1,708,230	8,002	\$	8.57	\$ 5.72	0.44%	0.00%	0.00%	2.17%	8,041	\$ 8.75	\$ 5.8	.87
Physician - Psych	\$ 2,058	43	0	\$	47.87	\$ 0.00	0.44%	0.00%	0.00%	0.00%	0	\$ 47.88	\$ 0.0	.00
Physician - Specialist	\$ 6,634,676	38,153	179	\$ 1	73.90	\$ 2.59	0.40%	0.00%	0.00%	0.00%	179	\$ 173.88	\$ 2.6	.60
Physician - Vision	\$ 3,908,257	17,213	81	\$ 2	27.05	\$ 1.53	0.09%	0.00%	0.00%	0.00%	81	\$ 226.37	\$ 1.5	.53
Transportation/Emergency	\$ 1,091,440	7,435	35	\$ 1	46.80	\$ 0.43	0.70%	0.00%	0.00%	0.00%	35	\$ 146.78	\$ 0.4	.43
Transportation/Non-emergency	\$ 7,209,477	38,910	182	\$ 1	85.29	\$ 2.81	0.06%	0.00%	0.00%	0.00%	183	\$ 184.36	\$ 2.8	.82
Gross Medical Total	\$ 432,675,066	7,345,600				\$ 168.91	0.49%	0.67%	-0.09%	-0.15%			\$ 170.4	.47

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Adult
Member Months:	339,833
Base Year	CY 2016

						Base Adj	ustments		Final Base Data						
Category of Service	Dollars	Units	Util/1000	Uni	it Cost	Pl	МРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 1,152,373	17,520	619	\$	65.77	\$	3.39	0.00%	0.00%	0.00%	0.00%	619	\$ 65.77	\$	3.39
Case Management Services	\$ 50,904	10,945	386	\$	4.65	\$	0.15	0.00%	0.00%	0.00%	0.00%	386	\$ 4.65	\$	0.15
Community Behavioral Health	\$ 10,287,331	59,668	2,107	\$	172.41	\$	30.27	0.00%	0.00%	0.00%	0.00%	2,107	\$ 172.41	\$	30.27
DME/Supplies	\$ 990,033	5,526	195	\$	179.16	\$	2.91	0.14%	0.00%	0.00%	0.00%	195	\$ 179.16	\$	2.92
Early Intervention Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 249,776	7,045	249	\$	35.45	\$	0.73	0.09%	0.00%	0.00%	0.00%	249	\$ 35.45	\$	0.74
Home Health Services	\$ 238,444	728	26	\$	327.53	\$	0.70	0.14%	0.00%	0.00%	0.00%	26	\$ 327.53	\$	0.70
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 491	7	0	\$	70.17	\$	0.00	1.53%	0.00%	0.00%	0.00%	0	\$ 70.17	\$	0.00
Inpatient - Other	\$ 20,074,586	9,896	349	\$	2,028.55	\$	59.07	1.53%	0.00%	0.00%	-0.97%	355	\$ 2,008.95	\$	59.39
Inpatient - Psych	\$ 1,298,776	1,274	45	\$	1,019.45	\$	3.82	1.10%	0.00%	0.00%	0.00%	46	\$ 1,015.21	\$	3.86
Lab/Radiology	\$ 3,781,919	63,205	2,232	\$	59.84	\$	11.13	0.14%	0.00%	0.00%	3.67%	2,235	\$ 62.03	\$	11.55
Outpatient - ER	\$ 15,584,460	43,120	1,523	\$	361.42	\$	45.86	0.12%	0.00%	0.00%	-3.60%	1,524	\$ 348.39	\$	44.26
Outpatient - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 14,814,468	24,764	874	\$	598.23	\$	43.59	0.12%	0.00%	0.00%	0.00%	876	\$ 598.23	\$	43.65
Pharmacy	\$ 32,894,611	531,918	18,783	\$	61.84	\$	96.80	0.00%	0.00%	-0.50%	0.00%	18,783	\$ 61.53	\$	96.31
Physician - Anesthesia	\$ 1,529,892	722,701	25,520	\$	2.12	\$	4.50	0.09%	0.00%	0.00%	0.00%	25,543	\$ 2.12	\$	4.51
Physician - Dental	\$ 3,540	13	0	\$	272.33	\$	0.01	0.09%	0.00%	0.00%	0.00%	0	\$ 272.33	\$	0.01
Physician - Evaluation & Management	\$ 21,789,917	898,186	31,716	\$	24.26	\$	64.12	0.09%	1.48%	0.00%	0.00%	31,745	\$ 24.62	\$	65.13
Physician - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 3,315,215	419,061	14,798	\$	7.91	\$	9.76	0.09%	0.00%	0.00%	5.39%	14,811	\$ 8.34	\$	10.29
Physician - Psych	\$ 1,316	19	1	\$	69.27	\$	0.00	0.10%	0.00%	0.00%	0.00%	1	\$ 69.27	\$	0.00
Physician - Specialist	\$ 4,840,453	23,742	838	\$	203.88	\$	14.24	0.09%	0.00%	0.00%	0.00%	839	\$ 203.88	\$	14.26
Physician - Vision	\$ 489,642	3,148	111	\$	155.54	\$	1.44	0.04%	0.00%	0.00%	0.00%	111	\$ 155.46	\$	1.44
Transportation/Emergency	\$ 452,717	3,181	112	\$	142.32	\$	1.33	0.14%	0.00%	0.00%	0.00%	112	\$ 142.32	\$	1.33
Transportation/Non-emergency	\$ 1,315,052	31,857	1,125	\$	41.28	\$	3.87	0.06%	0.00%	0.00%	0.00%	1,127	\$ 41.25	\$	3.87
Gross Medical Total	\$ 135,155,915	2,877,524				\$	397.71	0.29%	0.24%	-0.12%	-0.33%			\$	398.05

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Adult
Member Months:	369,539
Base Year	CY 2017

			Raw Base Data					Base Ad	justments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Uni	it Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,934,373	496,045	16,108	\$	5.92	\$ 7.	4 0.27	% 0.00%	0.00%	0.00%	16,152	\$ 5.92	\$ 7.96	
Case Management Services	\$ 45,180	9,510	309	\$	4.75	\$ 0.	2 0.27	% 0.00%	0.00%	0.00%	310	\$ 4.75	\$ 0.12	
Community Behavioral Health	\$ 11,954,864	59,370	1,928	\$	201.36	\$ 32.	5 0.27	% 0.00%	0.00%	0.00%	1,933	\$ 201.36	\$ 32.44	
DME/Supplies	\$ 1,101,075	5,454	177	\$	201.88	\$ 2.	8 1.25	% 0.00%	0.00%	0.00%	179	\$ 201.89	\$ 3.02	
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00	% 0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	\$ 339,869	11,774	382	\$	28.87	\$ 0.	2 0.73	% 0.00%	0.00%	0.00%	385	\$ 28.87	\$ 0.93	
Home Health Services	\$ 695,248	1,168	38	\$	595.25	\$ 1.	8 1.25	% 0.00%	0.00%	0.00%	38	\$ 595.25	\$ 1.90	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00	% 0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 8,535	7	0	\$	1,219.34	\$ 0.	2 4.64	% 0.00%	0.00%	0.00%	0	\$ 1,219.34	\$ 0.02	
Inpatient - Other	\$ 17,787,117	8,750	284	\$	2,032.75	\$ 48.	3 4.64	% 0.00%	0.00%	-0.97%	297	\$ 2,013.18	\$ 49.88	
Inpatient - Psych	\$ 1,657,613	2,033	66	\$	815.35	\$ 4.	9 4.64	% 0.00%	0.00%	0.00%	69	\$ 815.39	\$ 4.69	
Lab/Radiology	\$ 3,753,186	64,080	2,081	\$	58.57	\$ 10.	6 1.21	% 0.00%	0.00%	3.10%	2,107	\$ 60.36	\$ 10.60	
Outpatient - ER	\$ 13,032,773	41,248	1,339	\$	315.96	\$ 35.	7 1.53	% 0.00%	0.00%	-3.60%	1,360	\$ 304.58	\$ 34.52	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00	% 0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 16,237,339	26,133	849	\$	621.33	\$ 43.	4 1.53	% 0.00%	0.00%	0.00%	862	\$ 621.34	\$ 44.61	
Pharmacy	\$ 35,694,694	539,456	17,518	\$	66.17	\$ 96.	9 0.00	% 0.00%	-0.46%	0.00%	17,518	\$ 65.86	\$ 96.15	
Physician - Anesthesia	\$ 1,528,956	784,645	25,480	\$	1.95	\$ 4.	4 0.73	% 0.00%	0.00%	0.00%	25,667	\$ 1.95	\$ 4.17	
Physician - Dental	\$ 411	1	0	\$	410.98	\$ 0.	0.73	% 0.00%	0.00%	0.00%	0	\$ 410.98	\$ 0.00	
Physician - Evaluation & Management	\$ 22,176,864	962,821	31,266	\$	23.03	\$ 60.	1 0.74	% 2.19%	0.00%	0.00%	31,495	\$ 23.54	\$ 61.78	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00	% 0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 3,534,347	560,801	18,211	\$	6.30	\$ 9.	6 0.74	% 0.00%	0.00%	4.26%	18,345	\$ 6.57	\$ 10.05	
Physician - Psych	\$ 13,825	124	4	\$	111.49	\$ 0.	4 0.75	% 0.00%	0.00%	0.00%	4	\$ 111.51	\$ 0.04	
Physician - Specialist	\$ 4,685,533	23,677	769	\$	197.89	\$ 12.	8 0.74	% 0.00%	0.00%	0.00%	775	\$ 197.90	\$ 12.77	
Physician - Vision	\$ 479,505	2,909	94	\$	164.83	\$ 1.	0 0.29	% 0.00%	0.00%	0.00%	95	\$ 164.10	\$ 1.30	
Transportation/Emergency	\$ 468,365	3,569	116	\$	131.23	\$ 1.	7 1.25	% 0.00%	0.00%	0.00%	117	\$ 131.23	\$ 1.28	
Transportation/Non-emergency	\$ 1,289,970	20,438	664	\$	63.12	\$ 3.	9 0.36	% 0.00%	0.00%	0.00%	672	\$ 62.56	\$ 3.50	
Gross Medical Total	\$ 139,419,640	3,624,013				\$ 377.	8 1.23	% 0.35%	-0.12%	-0.27%			\$ 381.74	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	LIFC Adult
Member Months:	709,372
Base Year	CY 2016/2017

	Raw Base Data							Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit	Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 4,086,746	513,565	8,688	\$	7.96	\$ 5.76	0.20%	0.00%	0.00%	0.00%	8,711	\$ 7.95	\$ 5.77	
Case Management Services	\$ 96,083	20,455	346	\$	4.70	\$ 0.14	0.13%	0.00%	0.00%	0.00%	346	\$ 4.70	\$ 0.14	
Community Behavioral Health	\$ 22,242,195	119,038	2,014	\$	186.85	\$ 31.35	0.15%	0.00%	0.00%	0.00%	2,016	\$ 186.87	\$ 31.40	
DME/Supplies	\$ 2,091,107	10,980	186	\$	190.45	\$ 2.95	0.73%	0.00%	0.00%	0.00%	187	\$ 190.51	\$ 2.97	
Early Intervention Services	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	\$ 589,646	18,819	318	\$	31.33	\$ 0.83	0.46%	0.00%	0.00%	0.00%	320	\$ 31.32	\$ 0.84	
Home Health Services	\$ 933,692	1,896	32	\$	492.45	\$ 1.32	0.97%	0.00%	0.00%	0.00%	32	\$ 493.15	\$ 1.33	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 9,027	14	0	\$	644.75	\$ 0.01	4.47%	0.00%	0.00%	0.00%	0	\$ 653.43	\$ 0.01	
Inpatient - Other	\$ 37,861,702	18,646	315	\$ 2	2,030.52	\$ 53.37	2.99%	0.00%	0.00%	-0.97%	325	\$ 2,010.96	\$ 54.44	
Inpatient - Psych	\$ 2,956,389	3,307	56	\$	893.98	\$ 4.17	3.09%	0.00%	0.00%	0.00%	58	\$ 890.94	\$ 4.30	
Lab/Radiology	\$ 7,535,105	127,285	2,153	\$	59.20	\$ 10.62	0.67%	0.00%	0.00%	3.39%	2,168	\$ 61.19	\$ 11.06	
Outpatient - ER	\$ 28,617,234	84,368	1,427	\$	339.20	\$ 40.34	0.76%	0.00%	0.00%	-3.60%	1,439	\$ 326.82	\$ 39.18	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 31,051,808	50,897	861	\$	610.09	\$ 43.77	0.86%	0.00%	0.00%	0.00%	868	\$ 610.17	\$ 44.15	
Pharmacy	\$ 68,589,305	1,071,374	18,124	\$	64.02	\$ 96.69	0.00%	0.00%	-0.48%	0.00%	18,124	\$ 63.71	\$ 96.23	
Physician - Anesthesia	\$ 3,058,848	1,507,346	25,499	\$	2.03	\$ 4.31	0.41%	0.00%	0.00%	0.00%	25,607	\$ 2.03	\$ 4.33	
Physician - Dental	\$ 3,951	14	0	\$	282.24	\$ 0.01	0.16%	0.00%	0.00%	0.00%	0	\$ 282.30	\$ 0.01	
Physician - Evaluation & Management	\$ 43,966,780	1,861,007	31,481	\$	23.63	\$ 61.98	0.42%	1.84%	0.00%	0.00%	31,615	\$ 24.06	\$ 63.38	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 6,849,561	979,862	16,576	\$	6.99	\$ 9.66	0.42%	0.00%	0.00%	4.81%	16,652	\$ 7.32	\$ 10.16	
Physician - Psych	\$ 15,141	143	2	\$	105.88	\$ 0.02	0.70%	0.00%	0.00%	0.00%	2	\$ 105.93	\$ 0.02	
Physician - Specialist	\$ 9,525,985	47,419	802	\$	200.89	\$ 13.43	0.41%	0.00%	0.00%	0.00%	805	\$ 200.88	\$ 13.48	
Physician - Vision	\$ 969,146	6,057	102	\$	160.00	\$ 1.37	0.16%	0.00%	0.00%	0.00%	103	\$ 159.62	\$ 1.37	
Transportation/Emergency	\$ 921,082	6,750	114	\$	136.46	\$ 1.30	0.71%	0.00%	0.00%	0.00%	115	\$ 136.43	\$ 1.31	
Transportation/Non-emergency	\$ 2,605,021	52,295	885	\$	49.81	\$ 3.67	0.21%	0.00%	0.00%	0.00%	890	\$ 49.63	\$ 3.68	
Gross Medical Total	\$ 274,575,555	6,501,537				\$ 387.07	0.77%	0.29%	-0.12%	-0.30%			\$ 389.55	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19 to 20 Female
Member Months:	117,756
Base Year	CY 2016

			Raw Base Data					Base Adjustments	;		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ		
Addiction and Recovery Treatment Services (ARTS)	\$ 320,685	4,729	482	\$ 67.81	\$ 2.72	0.00%	0.00%	0.00%	0.00%	-7.26%	722	\$ 41.99	9 \$	2.53		
Case Management Services	\$ 17,033	3,873	395	\$ 4.40	\$ 0.14	0.00%	0.00%	0.00%	0.00%	440.21%	2,113	\$ 4.44	1 \$	0.78		
Community Behavioral Health	\$ 5,102,847	51,438	5,242	\$ 99.20	\$ 43.33	0.00%	0.00%	0.00%	0.00%	-52.87%	1,614	\$ 151.90) \$	20.43		
DME/Supplies	\$ 188,174	1,084	110	\$ 173.59	\$ 1.60	0.14%	0.00%	0.00%	0.00%	91.53%	224	\$ 164.24	1 \$	3.06		
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
FQHC/RHC	\$ 63,569	2,097	214	\$ 30.31	\$ 0.54	0.09%	0.00%	0.00%	0.00%	150.97%	412	\$ 39.50	\$	1.36		
Home Health Services	\$ 27,375	41	4	\$ 667.69	\$ 0.23	0.14%	0.00%	0.00%	0.00%	91.17%	8	\$ 689.04	1 \$	0.45		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Inpatient - Other	\$ 2,146,922	1,081	110	\$ 1,986.83	\$ 18.23	1.53%	0.00%	0.00%	-0.97%	205.59%	452	\$ 1,488.3	5 \$	56.02		
Inpatient - Psych	\$ 635,410	817	83	\$ 777.74	\$ 5.40	1.39%	0.00%	0.00%	0.00%	-51.75%	35	\$ 907.63	3 \$	2.64		
Lab/Radiology	\$ 744,363	18,036	1,838	\$ 41.27	\$ 6.32	0.13%	0.00%	0.00%	3.19%	247.44%	4,549	\$ 59.87	7 \$	22.69		
Outpatient - ER	\$ 2,665,685	8,585	875	\$ 310.50	\$ 22.64	0.12%	0.00%	0.00%	-3.60%	142.42%	1,918	\$ 331.33	3 \$	52.96		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Outpatient - Other	\$ 2,736,649	4,500	459	\$ 608.14	\$ 23.24	0.12%	0.00%	0.00%	0.00%	4.96%	758	\$ 386.60) \$	24.42		
Pharmacy	\$ 4,853,648	79,536	8,105	\$ 61.02	\$ 41.22	0.00%	0.00%	-0.50%	0.00%	-9.03%	9,004	\$ 49.72	2 \$	37.31		
Physician - Anesthesia	\$ 210,383	87,100	8,876	\$ 2.42	\$ 1.79	0.09%	0.00%	0.00%	0.00%	478.78%	51,307	\$ 2.42	2 \$	10.35		
Physician - Dental	\$ 857	3	0	\$ 285.80	\$ 0.01	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-		
Physician - Evaluation & Management	\$ 3,668,420	236,151	24,065	\$ 15.53	\$ 31.15	0.09%	3.05%	0.00%	0.00%	51.32%	31,804	\$ 18.35	5 \$	48.62		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-		
Physician - Other	\$ 1,014,970	60,061	6,121	\$ 16.90	\$ 8.62	0.09%	0.00%	0.00%	3.01%	39.32%	8,002	\$ 18.57	7 \$	12.38		
Physician - Psych	\$ 120	3	0	\$ 40.13	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-		
Physician - Specialist	\$ 486,752	2,591	264	\$ 187.86	\$ 4.13	0.09%	0.00%	0.00%	0.00%	43.99%	1,491	\$ 47.96	5 \$	5.96		
Physician - Vision	\$ 200,651	1,127	115	\$ 178.04	\$ 1.70	0.03%	0.00%	0.00%	0.00%	-10.75%	71	\$ 258.49	\$	1.52		
Transportation/Emergency	\$ 117,891	820	84	\$ 143.77	\$ 1.00	0.14%	0.00%	0.00%	0.00%	193.36%	252	\$ 140.32	2 \$	2.94		
Transportation/Non-emergency	\$ 348,989	3,416	348	\$ 102.16	\$ 2.96	0.03%	0.00%	0.00%	0.00%	27.58%	784	\$ 57.88	3 \$	3.78		
Gross Medical Total	\$ 25,551,396	567,089			\$ 216.99	0.21%	0.44%	-0.10%	-0.24%	42.51%			\$	310.19		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19 to 20 Female
Member Months:	120,803
Base Year	CY 2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 675,957	12,524	1,244	\$ 53.97	\$ 5.60	0.27%	0.00%	0.00%	0.00%	-7.23%	1,863	\$ 33.52	\$	5.20
Case Management Services	\$ 16,933	3,783	376	\$ 4.48	\$ 0.14	0.27%	0.00%	0.00%	0.00%	439.12%	2,012	\$ 4.52	: \$	0.76
Community Behavioral Health	\$ 5,587,341	51,322	5,098	\$ 108.87	\$ 46.25	0.27%	0.00%	0.00%	0.00%	-52.72%	1,569	\$ 167.65	, \$	21.93
DME/Supplies	\$ 265,955	1,240	123	\$ 214.48	\$ 2.20	1.25%	0.00%	0.00%	0.00%	90.53%	250	\$ 204.12	\$	4.25
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 44,372	1,785	177	\$ 24.86	\$ 0.37	0.73%	0.00%	0.00%	0.00%	150.00%	342	\$ 32.47	\$	0.93
Home Health Services	\$ 78,849	122	12	\$ 646.30	\$ 0.65	1.25%	0.00%	0.00%	0.00%	90.21%	22	\$ 673.34	, \$	1.26
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 2,205	1	0	\$ 2,204.55	\$ 0.02	4.64%	0.00%	0.00%	0.00%	1055.59%	1	\$ 2,212.91	\$	0.22
Inpatient - Other	\$ 1,768,082	896	89	\$ 1,972.92	\$ 14.64	4.64%	0.00%	0.00%	-0.97%	199.51%	365	\$ 1,493.00	\$	45.43
Inpatient - Psych	\$ 809,653	1,176	117	\$ 688.48	\$ 6.70	4.64%	0.00%	0.00%	0.00%	-55.22%	49	\$ 768.69	\$	3.14
Lab/Radiology	\$ 762,282	18,276	1,815	\$ 41.71	\$ 6.31	1.15%	0.00%	0.00%	2.72%	246.29%	4,493	\$ 60.64	. \$	22.70
Outpatient - ER	\$ 2,316,931	8,030	798	\$ 288.53	\$ 19.18	1.53%	0.00%	0.00%	-3.60%	140.44%	1,749	\$ 309.69	\$	45.13
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,725,151	5,021	499	\$ 542.75	\$ 22.56	1.53%	0.00%	0.00%	0.00%	4.89%	824	\$ 349.66	\$	24.02
Pharmacy	\$ 4,792,951	80,552	8,002	\$ 59.50	\$ 39.68	0.00%	0.00%	-0.51%	0.00%	-9.03%	8,889	\$ 48.48	, \$	35.91
Physician - Anesthesia	\$ 191,579	82,296	8,175	\$ 2.33	\$ 1.59	0.73%	0.00%	0.00%	0.00%	475.78%	47,254	\$ 2.34	, \$	9.20
Physician - Dental	\$ 423	2	0	\$ 211.49	\$ 0.00	0.73%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 3,769,493	232,937	23,139	\$ 16.18	\$ 31.20	0.73%	4.21%	0.00%	0.00%	50.44%	30,580	\$ 19.34	\$	49.28
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,031,779	72,262	7,178	\$ 14.28	\$ 8.54	0.74%	0.00%	0.00%	2.60%	39.25%	9,385	\$ 15.72	\$	12.29
Physician - Psych	\$ 178	3	0	\$ 59.34	\$ 0.00	0.77%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 447,861	2,517	250	\$ 177.93	\$ 3.71	0.74%	0.00%	0.00%	0.00%	43.73%	1,411	\$ 45.64	\$	5.37
Physician - Vision	\$ 188,563	898	89	\$ 209.98	\$ 1.56	0.19%	0.00%	0.00%	0.00%	-9.13%	55	\$ 310.66	\$	1.42
Transportation/Emergency	\$ 116,960	792	79	\$ 147.68	\$ 0.97	1.25%	0.00%	0.00%	0.00%	191.13%	237	\$ 144.62	\$	2.85
Transportation/Non-emergency	\$ 348,683	1,720	171	\$ 202.72	\$ 2.89	0.12%	0.00%	0.00%	0.00%	15.21%	385	\$ 103.81	\$	3.33
Gross Medical Total	\$ 25,942,181	578,155			\$ 214.75	1.04%	0.61%	-0.09%	-0.21%	35.36%			\$	294.62

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19 to 20 Female
Member Months:	238,559
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Uni	it Cost	ı	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 996,642	17,253	868	\$ 57.77	\$ 4.18	0.19%	0.00%	0.00%	0.00%	-7.24%	1,300	\$	35.84	\$	3.88
Case Management Services	\$ 33,966	7,656	385	\$ 4.44	\$ 0.14	0.14%	0.00%	0.00%	0.00%	439.67%	2,062	\$	4.48	\$	0.77
Community Behavioral Health	\$ 10,690,188	102,760	5,169	\$ 104.03	\$ 44.81	0.14%	0.00%	0.00%	0.00%	-52.79%	1,591	\$	159.77	\$	21.19
DME/Supplies	\$ 454,129	2,324	117	\$ 195.41	\$ 1.90	0.79%	0.00%	0.00%	0.00%	90.94%	237	\$	185.52	\$	3.66
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 107,941	3,882	195	\$ 27.81	\$ 0.45	0.36%	0.00%	0.00%	0.00%	150.57%	376	\$	36.27	\$	1.14
Home Health Services	\$ 106,224	163	8	\$ 651.68	\$ 0.45	0.97%	0.00%	0.00%	0.00%	90.45%	15	\$	677.30	\$	0.86
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 2,205	1	0	\$ 2,204.55	\$ 0.01	4.64%	0.00%	0.00%	0.00%	1055.59%	1	\$	2,212.91	\$	0.11
Inpatient - Other	\$ 3,915,005	1,977	99	\$ 1,980.53	\$ 16.41	2.93%	0.00%	0.00%	-0.97%	202.80%	408	\$	1,490.46	\$	50.66
Inpatient - Psych	\$ 1,445,063	1,993	100	\$ 725.07	\$ 6.06	3.21%	0.00%	0.00%	0.00%	-53.72%	42	\$	825.60	\$	2.89
Lab/Radiology	\$ 1,506,645	36,312	1,827	\$ 41.49	\$ 6.32	0.65%	0.00%	0.00%	2.95%	246.85%	4,520	\$	60.26	\$	22.70
Outpatient - ER	\$ 4,982,616	16,615	836	\$ 299.89	\$ 20.89	0.78%	0.00%	0.00%	-3.60%	141.49%	1,832	\$	320.87	\$	49.00
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 5,461,800	9,521	479	\$ 573.66	\$ 22.89	0.83%	0.00%	0.00%	0.00%	4.92%	792	\$	367.12	\$	24.22
Pharmacy	\$ 9,646,600	160,088	8,053	\$ 60.26	\$ 40.44	0.00%	0.00%	-0.51%	0.00%	-9.03%	8,946	\$	49.09	\$	36.60
Physician - Anesthesia	\$ 401,962	169,396	8,521	\$ 2.37	\$ 1.68	0.40%	0.00%	0.00%	0.00%	477.34%	49,255	\$	2.38	\$	9.77
Physician - Dental	\$ 1,280	5	0	\$ 256.07	\$ 0.01	0.30%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 7,437,914	469,088	23,596	\$ 15.86	\$ 31.18	0.42%	3.64%	0.00%	0.00%	50.87%	31,185	\$	18.84	\$	48.95
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 2,046,749	132,323	6,656	\$ 15.47	\$ 8.58	0.42%	0.00%	0.00%	2.80%	39.28%	8,702	\$	17.01	\$	12.34
Physician - Psych	\$ 298	6	0	\$ 49.73	\$ 0.00	0.50%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Specialist	\$ 934,613	5,108	257	\$ 182.97	\$ 3.92	0.40%	0.00%	0.00%	0.00%	43.86%	1,450	\$	46.82	\$	5.66
Physician - Vision	\$ 389,214	2,025	102	\$ 192.20	\$ 1.63	0.10%	0.00%	0.00%	0.00%	-9.96%	63	\$	281.63	\$	1.47
Transportation/Emergency	\$ 234,851	1,612	81	\$ 145.69	\$ 0.98	0.69%	0.00%	0.00%	0.00%	192.24%	244	\$	142.43	\$	2.90
Transportation/Non-emergency	\$ 697,672	5,136	258	\$ 135.84	\$ 2.92	0.07%	0.00%	0.00%	0.00%	21.39%	582	\$	73.26	\$	3.55
Gross Medical Total	\$ 51,493,577	1,145,244	_		\$ 215.85	0.63%	0.52%	-0.09%	-0.23%	38.89%			·	\$	302.31

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19 to 20 Male
Member Months:	99,319
Base Year	CY 2016

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 230,579	2,696	326	\$ 85.53	\$ 2.32	0.00%	0.00%	0.00%	0.00%	210.00%	985	\$ 87.65	\$	7.20
Case Management Services	\$ 44	1	0	\$ 43.81	\$ 0.00	0.00%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 5,418,667	58,664	7,088	\$ 92.37	\$ 54.56	0.00%	0.00%	0.00%	0.00%	23.42%	5,620	\$ 143.77	\$	67.34
DME/Supplies	\$ 176,303	1,061	128	\$ 166.17	\$ 1.78	0.14%	0.00%	0.00%	0.00%	-66.25%	57	\$ 127.17	\$	0.60
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 8,007	152	18	\$ 52.68	\$ 0.08	0.09%	0.00%	0.00%	0.00%	153.52%	42	\$ 58.87	\$	0.20
Home Health Services	\$ 7,760	33	4	\$ 235.15	\$ 0.08	0.14%	0.00%	0.00%	0.00%	-14.08%	6	\$ 130.80	\$	0.07
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,684,177	1,152	139	\$ 1,461.96	\$ 16.96	1.53%	0.00%	0.00%	-0.97%	59.91%	241	\$ 1,354.85	\$	27.26
Inpatient - Psych	\$ 266,526	347	42	\$ 768.09	\$ 2.68	1.24%	0.00%	0.00%	0.00%	288.40%	176	\$ 718.69	\$	10.55
Lab/Radiology	\$ 218,447	7,146	863	\$ 30.57	\$ 2.20	0.11%	0.00%	0.00%	4.46%	9.10%	893	\$ 33.72	\$	2.51
Outpatient - ER	\$ 1,092,718	3,572	432	\$ 305.91	\$ 11.00	0.12%	0.00%	0.00%	-3.60%	174.11%	1,155	\$ 302.31	\$	29.11
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,095,991	3,334	403	\$ 628.67	\$ 21.10	0.12%	0.00%	0.00%	0.00%	9.91%	423	\$ 659.01	\$	23.22
Pharmacy	\$ 4,393,861	39,553	4,779	\$ 111.09	\$ 44.24	0.00%	0.00%	-0.50%	0.00%	31.70%	6,343	\$ 109.67	\$	57.97
Physician - Anesthesia	\$ 61,223	24,697	2,984	\$ 2.48	\$ 0.62	0.09%	0.00%	0.00%	0.00%	-8.08%	3,017	\$ 2.26	\$	0.57
Physician - Dental	\$ 446	2	0	\$ 223.21	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,795,210	31,373	3,791	\$ 57.22	\$ 18.08	0.09%	5.26%	0.00%	0.00%	39.56%	8,475	\$ 37.63	\$	26.58
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 430,582	23,306	2,816	\$ 18.48	\$ 4.34	0.09%	0.00%	0.00%	2.91%	-62.05%	309	\$ 65.90	\$	1.69
Physician - Psych	\$ 96	2	0	\$ 48.06	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 386,306	1,996	241	\$ 193.54	\$ 3.89	0.09%	0.00%	0.00%	0.00%	29.96%	381	\$ 159.53	\$	5.06
Physician - Vision	\$ 158,820	765	92	\$ 207.61	\$ 1.60	0.02%	0.00%	0.00%	0.00%	-6.10%	74	\$ 243.87	\$	1.50
Transportation/Emergency	\$ 53,272	344	42	\$ 154.86	\$ 0.54	0.14%	0.00%	0.00%	0.00%	262.98%	157	\$ 148.90	\$	1.95
Transportation/Non-emergency	\$ 273,213	1,440	174	\$ 189.73	\$ 2.75	0.02%	0.00%	0.00%	0.00%	12.46%	363	\$ 102.19	\$	3.09
Gross Medical Total	\$ 18,752,249	201,636			\$ 188.81	0.19%	0.50%	-0.12%	-0.18%	40.58%			\$	266.48

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19 to 20 Male
Member Months:	104,905
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 472,615	5,779	661	\$ 81.78	\$ 4.51	0.27%	0.00%	0.00%	0.00%	209.39%	2,000	\$ 83.87	\$	13.98
Case Management Services	\$ 29	1	0	\$ 29.35	\$ 0.00	0.31%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 6,164,126	62,146	7,109	\$ 99.19	\$ 58.76	0.27%	0.00%	0.00%	0.00%	23.36%	5,637	\$ 154.73	\$	72.68
DME/Supplies	\$ 234,270	1,125	129	\$ 208.24	\$ 2.23	1.25%	0.00%	0.00%	0.00%	-65.53%	57	\$ 164.47	\$	0.78
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 13,911	255	29	\$ 54.55	\$ 0.13	0.73%	0.00%	0.00%	0.00%	152.54%	66	\$ 61.03	\$	0.34
Home Health Services	\$ 32,712	98	11	\$ 333.80	\$ 0.31	1.25%	0.00%	0.00%	0.00%	-13.94%	17	\$ 187.26	\$	0.27
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,180,214	453	52	\$ 2,605.33	\$ 11.25	4.64%	0.00%	0.00%	-0.97%	58.14%	90	\$ 2,460.77	\$	18.44
Inpatient - Psych	\$ 506,435	707	81	\$ 716.32	\$ 4.83	4.64%	0.00%	0.00%	0.00%	342.31%	340	\$ 789.00	\$	22.34
Lab/Radiology	\$ 222,963	7,307	836	\$ 30.51	\$ 2.13	0.96%	0.00%	0.00%	4.27%	8.98%	864	\$ 33.85	\$	2.44
Outpatient - ER	\$ 1,062,272	3,450	395	\$ 307.91	\$ 10.13	1.53%	0.00%	0.00%	-3.60%	171.68%	1,056	\$ 305.83	\$	26.93
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,328,033	3,663	419	\$ 635.55	\$ 22.19	1.53%	0.00%	0.00%	0.00%	9.77%	440	\$ 674.82	\$	24.73
Pharmacy	\$ 4,260,718	42,950	4,913	\$ 99.20	\$ 40.62	0.00%	0.00%	-0.51%	0.00%	31.70%	6,521	\$ 97.93	\$	53.22
Physician - Anesthesia	\$ 55,541	20,728	2,371	\$ 2.68	\$ 0.53	0.74%	0.00%	0.00%	0.00%	-8.03%	2,397	\$ 2.46	\$	0.49
Physician - Dental	\$ 411	1	0	\$ 410.98	\$ 0.00	0.73%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,950,079	31,464	3,599	\$ 61.98	\$ 18.59	0.73%	7.06%	0.00%	0.00%	38.67%	8,047	\$ 41.46	\$	27.80
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 795,976	190,092	21,744	\$ 4.19	\$ 7.59	0.74%	0.00%	0.00%	1.54%	-62.44%	2,383	\$ 14.68	\$	2.92
Physician - Psych	\$ 194	5	1	\$ 38.80	\$ 0.00	0.76%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 341,846	1,793	205	\$ 190.66	\$ 3.26	0.74%	0.00%	0.00%	0.00%	29.78%	324	\$ 157.97	\$	4.26
Physician - Vision	\$ 151,704	555	63	\$ 273.34	\$ 1.45	0.14%	0.00%	0.00%	0.00%	-4.69%	51	\$ 326.05	\$	1.38
Transportation/Emergency	\$ 59,217	410	47	\$ 144.43	\$ 0.56	1.25%	0.00%	0.00%	0.00%	259.82%	177	\$ 139.18	\$	2.06
Transportation/Non-emergency	\$ 304,710	1,135	130	\$ 268.47	\$ 2.90	0.13%	0.00%	0.00%	0.00%	11.23%	271	\$ 143.18	\$	3.23
Gross Medical Total	\$ 20,137,977	374,117			\$ 191.96	0.89%	0.68%	-0.11%	-0.14%	43.07%			\$	278.29

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19 to 20 Male
Member Months:	204,224
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 703,194	8,475	498	\$ 82.97	\$ 3.44	0.19%	0.00%	0.00%	0.00%	209.59%	1,506	\$ 85.07	7 \$	10.68
Case Management Services	\$ 73	2	0	\$ 36.58	\$ 0.00	0.13%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 11,582,792	120,810	7,099	\$ 95.88	\$ 56.72	0.15%	0.00%	0.00%	0.00%	23.39%	5,629	\$ 149.41	\$	70.09
DME/Supplies	\$ 410,573	2,186	128	\$ 187.82	\$ 2.01	0.78%	0.00%	0.00%	0.00%	-65.84%	57	\$ 146.37	7 \$	0.69
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 21,918	407	24	\$ 53.85	\$ 0.11	0.50%	0.00%	0.00%	0.00%	152.89%	54	\$ 60.22	2 \$	0.27
Home Health Services	\$ 40,472	131	8	\$ 308.95	\$ 0.20	1.04%	0.00%	0.00%	0.00%	-13.96%	12	\$ 173.08	3 \$	0.17
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 2,864,391	1,605	94	\$ 1,784.67	\$ 14.03	2.81%	0.00%	0.00%	-0.97%	59.17%	164	\$ 1,667.02	2 \$	22.73
Inpatient - Psych	\$ 772,961	1,054	62	\$ 733.36	\$ 3.78	3.47%	0.00%	0.00%	0.00%	324.12%	260	\$ 765.85	5 \$	16.61
Lab/Radiology	\$ 441,410	14,453	849	\$ 30.54	\$ 2.16	0.54%	0.00%	0.00%	4.36%	9.04%	878	\$ 33.79	3 \$	2.47
Outpatient - ER	\$ 2,154,991	7,022	413	\$ 306.89	\$ 10.55	0.82%	0.00%	0.00%	-3.60%	172.90%	1,105	\$ 304.04	\$	27.99
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 4,424,024	6,997	411	\$ 632.27	\$ 21.66	0.86%	0.00%	0.00%	0.00%	9.84%	432	\$ 667.28	3 \$	24.00
Pharmacy	\$ 8,654,579	82,503	4,848	\$ 104.90	\$ 42.38	0.00%	0.00%	-0.51%	0.00%	31.70%	6,434	\$ 103.56	3 \$	55.53
Physician - Anesthesia	\$ 116,763	45,425	2,669	\$ 2.57	\$ 0.57	0.40%	0.00%	0.00%	0.00%	-8.06%	2,699	\$ 2.35	5 \$	0.53
Physician - Dental	\$ 857	3	0	\$ 285.80	\$ 0.00	0.40%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 3,745,289	62,837	3,692	\$ 59.60	\$ 18.34	0.43%	6.20%	0.00%	0.00%	39.10%	8,255	\$ 39.55	5 \$	27.21
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 1,226,559	213,398	12,539	\$ 5.75	\$ 6.01	0.51%	0.00%	0.00%	2.02%	-62.30%	1,374	\$ 20.27	7 \$	2.32
Physician - Psych	\$ 290	7	0	\$ 41.45	\$ 0.00	0.54%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 728,152	3,789	223	\$ 192.18	\$ 3.57	0.39%	0.00%	0.00%	0.00%	29.88%	351	\$ 158.79) \$	4.65
Physician - Vision	\$ 310,524	1,320	78	\$ 235.25	\$ 1.52	0.08%	0.00%	0.00%	0.00%	-5.41%	62	\$ 278.44	\$	1.44
Transportation/Emergency	\$ 112,489	754	44	\$ 149.19	\$ 0.55	0.73%	0.00%	0.00%	0.00%	261.31%	167	\$ 143.61	1 \$	2.00
Transportation/Non-emergency	\$ 577,923	2,575	151	\$ 224.44	\$ 2.83	0.08%	0.00%	0.00%	0.00%	11.81%	316	\$ 120.26	3 \$	3.17
Gross Medical Total	\$ 38,890,226	575,753			\$ 190.43	0.55%	0.60%	-0.11%	-0.16%	41.87%			\$	272.54

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 21 to 44 Female
Member Months:	281,184
Base Year	CY 2016

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 935,945	14,074	601	\$ 66.50	\$ 3.33	0.00%	0.00%	0.00%	0.00%	0.00%	601	\$ 66.	50 5	\$ 3.33
Case Management Services	\$ 50,904	10,945	467	\$ 4.65	\$ 0.18	0.00%	0.00%	0.00%	0.00%	0.00%	467	\$ 4.	65 8	\$ 0.18
Community Behavioral Health	\$ 9,167,583	52,680	2,248	\$ 174.02	\$ 32.60	0.00%	0.00%	0.00%	0.00%	0.00%	2,248	\$ 174.	03 8	\$ 32.60
DME/Supplies	\$ 775,326	4,332	185	\$ 178.98	\$ 2.76	0.14%	0.00%	0.00%	0.00%	0.00%	185	\$ 179.	22 9	\$ 2.76
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -		\$ -
FQHC/RHC	\$ 201,453	5,010	214	\$ 40.21	\$ 0.72	0.09%	0.00%	0.00%	0.00%	0.00%	214	\$ 40.	25 8	\$ 0.72
Home Health Services	\$ 174,838	529	23	\$ 330.51	\$ 0.62	0.14%	0.00%	0.00%	0.00%	0.00%	23	\$ 331.	13 8	\$ 0.62
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -		\$ -
Inpatient - Newborn	\$ 491	7	0	\$ 70.17	\$ 0.00	1.53%	0.00%	0.00%	0.00%	0.00%	0	\$ 70.	17 9	\$ 0.00
Inpatient - Other	\$ 14,971,363	7,798	333	\$ 1,919.89	\$ 53.24	1.53%	0.00%	0.00%	-0.97%	0.00%	333	\$ 1,930.	35 3	\$ 53.53
Inpatient - Psych	\$ 1,008,394	956	41	\$ 1,054.80	\$ 3.59	1.08%	0.00%	0.00%	0.00%	0.00%	41	\$ 1,066	61 8	\$ 3.62
Lab/Radiology	\$ 3,406,989	55,538	2,370	\$ 61.35	\$ 12.12	0.14%	0.00%	0.00%	3.51%	0.00%	2,370	\$ 63.	58 3	\$ 12.56
Outpatient - ER	\$ 13,415,041	37,971	1,620	\$ 353.30	\$ 47.71	0.12%	0.00%	0.00%	-3.60%	0.00%	1,620	\$ 340.	98 9	\$ 46.04
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -		\$ -
Outpatient - Other	\$ 10,755,842	18,239	778	\$ 589.72	\$ 38.25	0.12%	0.00%	0.00%	0.00%	0.00%	778	\$ 590.	43 8	\$ 38.30
Pharmacy	\$ 24,099,616	409,244	17,465	\$ 58.89	\$ 85.71	0.00%	0.00%	-0.50%	0.00%	0.00%	17,465	\$ 58.	59 8	\$ 85.28
Physician - Anesthesia	\$ 1,381,985	647,784	27,645	\$ 2.13	\$ 4.91	0.09%	0.00%	0.00%	0.00%	0.00%	27,645	\$ 2.	14 9	\$ 4.92
Physician - Dental	\$ 3,115	11	0	\$ 283.20	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.00%	0	\$ 283.	20 9	\$ 0.01
Physician - Evaluation & Management	\$ 17,871,168	787,749	33,619	\$ 22.69	\$ 63.56	0.09%	1.50%	0.00%	0.00%	0.00%	33,619	\$ 23.	05 8	\$ 64.57
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -		\$ -
Physician - Other	\$ 2,629,071	376,033	16,048	\$ 6.99	\$ 9.35	0.09%	0.00%	0.00%	5.85%	0.00%	16,048	\$ 7.	41 9	\$ 9.91
Physician - Psych	\$ 1,071	15	1	\$ 71.37	\$ 0.00	0.10%	0.00%	0.00%	0.00%	0.00%	1	\$ 71.	37 8	\$ 0.00
Physician - Specialist	\$ 3,718,350	18,298	781	\$ 203.21	\$ 13.22	0.09%	0.00%	0.00%	0.00%	0.00%	781	\$ 203.	40 9	\$ 13.24
Physician - Vision	\$ 374,495	2,097	89	\$ 178.59	\$ 1.33	0.03%	0.00%	0.00%	0.00%	0.00%	89	\$ 178.	66	\$ 1.33
Transportation/Emergency	\$ 373,183	2,634	112	\$ 141.68	\$ 1.33	0.14%	0.00%	0.00%	0.00%	0.00%	112	\$ 141.	89 8	\$ 1.33
Transportation/Non-emergency	\$ 1,064,056	22,673	968	\$ 46.93	\$ 3.78	0.06%	0.00%	0.00%	0.00%	0.00%	968	\$ 46.	96 8	\$ 3.79
Gross Medical Total	\$ 106,380,276	2,474,617			\$ 378.33	0.28%	0.25%	-0.11%	-0.33%	0.00%			!	\$ 378.65

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 21 to 44 Female
Member Months:	306,537
Base Year	CY 2017

			Raw Base Data					Base Adjustments	;		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,346,742	382,653	14,980	\$ 6.13	\$ 7.66	0.27%	0.00%	0.00%	0.00%	0.00%	14,980	\$ 6.7	5 \$	7.68	
Case Management Services	\$ 45,180	9,510	372	\$ 4.75	\$ 0.15	0.27%	0.00%	0.00%	0.00%	0.00%	372	\$ 4.7	6 \$	0.15	
Community Behavioral Health	\$ 10,903,079	53,354	2,089	\$ 204.35	\$ 35.57	0.27%	0.00%	0.00%	0.00%	0.00%	2,089	\$ 204.9	1 \$	35.67	
DME/Supplies	\$ 825,558	4,117	161	\$ 200.52	\$ 2.69	1.26%	0.00%	0.00%	0.00%	0.00%	161	\$ 203.0	6 \$	2.73	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 289,856	11,085	434	\$ 26.15	\$ 0.95	0.73%	0.00%	0.00%	0.00%	0.00%	434	\$ 26.3	4 \$	0.95	
Home Health Services	\$ 568,470	839	33	\$ 677.56	\$ 1.85	1.25%	0.00%	0.00%	0.00%	0.00%	33	\$ 686.4	5 \$	1.88	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 8,535	7	0	\$ 1,219.34	\$ 0.03	4.64%	0.00%	0.00%	0.00%	0.00%	0	\$ 1,219.3	4 \$	0.03	
Inpatient - Other	\$ 12,445,972	6,547	256	\$ 1,900.95	\$ 40.60	4.64%	0.00%	0.00%	-0.97%	0.00%	256	\$ 1,970.0	9 \$	42.08	
Inpatient - Psych	\$ 1,429,199	1,773	69	\$ 806.09	\$ 4.66	4.64%	0.00%	0.00%	0.00%	0.00%	69	\$ 843.4	0 \$	4.88	
Lab/Radiology	\$ 3,412,734	56,277	2,203	\$ 60.64	\$ 11.13	1.21%	0.00%	0.00%	3.01%	0.00%	2,203	\$ 63.2	3 \$	11.61	
Outpatient - ER	\$ 11,494,361	36,540	1,430	\$ 314.57	\$ 37.50	1.53%	0.00%	0.00%	-3.60%	0.00%	1,430	\$ 307.8	8 \$	36.70	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 12,345,004	19,327	757	\$ 638.74	\$ 40.27	1.53%	0.00%	0.00%	0.00%	0.00%	757	\$ 648.5	3 \$	40.89	
Pharmacy	\$ 26,143,382	415,608	16,270	\$ 62.90	\$ 85.29	0.00%	0.00%	-0.46%	0.00%	0.00%	16,270	\$ 62.6	1 \$	84.89	
Physician - Anesthesia	\$ 1,374,877	697,774	27,316	\$ 1.97	\$ 4.49	0.73%	0.00%	0.00%	0.00%	0.00%	27,316	\$ 1.9	8 \$	4.52	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Evaluation & Management	\$ 18,223,885	826,061	32,338	\$ 22.06	\$ 59.45	0.74%	2.21%	0.00%	0.00%	0.00%	32,338	\$ 22.7	1 \$	61.21	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 2,627,278	411,148	16,095	\$ 6.39	\$ 8.57	0.74%	0.00%	0.00%	5.06%	0.00%	16,095	\$ 6.7	6 \$	9.07	
Physician - Psych	\$ 5,026	51	2	\$ 98.55	\$ 0.02	0.78%	0.00%	0.00%	0.00%	0.00%	2	\$ 98.5	9 \$	0.02	
Physician - Specialist	\$ 3,541,965	17,918	701	\$ 197.68	\$ 11.55	0.74%	0.00%	0.00%	0.00%	0.00%	701	\$ 199.1	4 \$	11.64	
Physician - Vision	\$ 367,013	1,943	76	\$ 188.89	\$ 1.20	0.25%	0.00%	0.00%	0.00%	0.00%	76	\$ 189.3	4 \$	1.20	
Transportation/Emergency	\$ 400,201	3,013	118	\$ 132.82	\$ 1.31	1.25%	0.00%	0.00%	0.00%	0.00%	118	\$ 134.5	0 \$	1.32	
Transportation/Non-emergency	\$ 1,058,865	16,484	645	\$ 64.24		0.35%	0.00%	0.00%	0.00%	0.00%	645	\$ 64.4	6 \$		
Gross Medical Total	\$ 109,857,181	2,972,029			\$ 358.38	1.19%	0.36%	-0.11%	-0.28%	0.00%			\$	362.57	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 21 to 44 Female
Member Months:	587,721
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 3,282,687	396,727	8,100	\$ 8.27	\$ 5.59	0.20%	0.00%	0.00%	0.00%	0.00%	8,100	\$ 8.29	\$ 5.60	
Case Management Services	\$ 96,083	20,455	418	\$ 4.70	\$ 0.16	0.13%	0.00%	0.00%	0.00%	0.00%	418	\$ 4.70	\$ 0.16	
Community Behavioral Health	\$ 20,070,661	106,034	2,165	\$ 189.29	\$ 34.15	0.15%	0.00%	0.00%	0.00%	0.00%	2,165	\$ 189.57	\$ 34.20	
DME/Supplies	\$ 1,600,884	8,449	173	\$ 189.48	\$ 2.72	0.72%	0.00%	0.00%	0.00%	0.00%	173	\$ 190.84	\$ 2.74	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	\$ 491,308	16,095	329	\$ 30.53	\$ 0.84	0.47%	0.00%	0.00%	0.00%	0.00%	329	\$ 30.67	\$ 0.84	
Home Health Services	\$ 743,308	1,368	28	\$ 543.35	\$ 1.26	0.99%	0.00%	0.00%	0.00%	0.00%	28	\$ 549.04	\$ 1.28	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 9,027	14	0	\$ 644.75	\$ 0.02	4.47%	0.00%	0.00%	0.00%	0.00%	0	\$ 653.43	\$ 0.02	
Inpatient - Other	\$ 27,417,335	14,345	293	\$ 1,911.24	\$ 46.65	2.94%	0.00%	0.00%	-0.97%	0.00%	293	\$ 1,948.49	\$ 47.56	
Inpatient - Psych	\$ 2,437,592	2,729	56	\$ 893.22	\$ 4.15	3.17%	0.00%	0.00%	0.00%	0.00%	56	\$ 921.57	\$ 4.28	
Lab/Radiology	\$ 6,819,723	111,815	2,283	\$ 60.99	\$ 11.60	0.68%	0.00%	0.00%	3.26%	0.00%	2,283	\$ 63.40	\$ 12.06	
Outpatient - ER	\$ 24,909,402	74,511	1,521	\$ 334.31	\$ 42.38	0.77%	0.00%	0.00%	-3.60%	0.00%	1,521	\$ 324.75	\$ 41.17	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 23,100,846	37,566	767	\$ 614.94	\$ 39.31	0.88%	0.00%	0.00%	0.00%	0.00%	767	\$ 620.32	\$ 39.65	
Pharmacy	\$ 50,242,998	824,852	16,842	\$ 60.91	\$ 85.49	0.00%	0.00%	-0.48%	0.00%	0.00%	16,842	\$ 60.62	\$ 85.08	
Physician - Anesthesia	\$ 2,756,861	1,345,558	27,473	\$ 2.05	\$ 4.69	0.41%	0.00%	0.00%	0.00%	0.00%	27,473	\$ 2.06	\$ 4.71	
Physician - Dental	\$ 3,115	11	0	\$ 283.20	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.00%	0	\$ 283.20	\$ 0.01	
Physician - Evaluation & Management	\$ 36,095,054	1,613,810	32,951	\$ 22.37	\$ 61.42	0.42%	1.86%	0.00%	0.00%	0.00%	32,951	\$ 22.88	\$ 62.82	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 5,256,348	787,181	16,073	\$ 6.68	\$ 8.94	0.41%	0.00%	0.00%	5.45%	0.00%	16,073	\$ 7.07	\$ 9.47	
Physician - Psych	\$ 6,096	66	1	\$ 92.37	\$ 0.01	0.66%	0.00%	0.00%	0.00%	0.00%	1	\$ 92.43	\$ 0.01	
Physician - Specialist	\$ 7,260,315	36,216	739	\$ 200.47	\$ 12.35	0.41%	0.00%	0.00%	0.00%	0.00%	739	\$ 201.29	\$ 12.40	
Physician - Vision	\$ 741,508	4,040	82	\$ 183.54	\$ 1.26	0.14%	0.00%	0.00%	0.00%	0.00%	82	\$ 183.79	\$ 1.26	
Transportation/Emergency	\$ 773,384	5,647	115	\$ 136.95	\$ 1.32	0.72%	0.00%	0.00%	0.00%	0.00%	115	\$ 137.95	\$ 1.33	
Transportation/Non-emergency	\$ 2,122,922	39,157	800	\$ 54.22	\$ 3.61	0.21%	0.00%	0.00%	0.00%	0.00%	799	\$ 54.33	\$ 3.62	
Gross Medical Total	\$ 216,237,457	5,446,646		_	\$ 367.93	0.74%	0.31%	-0.11%	-0.31%	0.00%			\$ 370.26	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 21 to 44 Male
Member Months:	27,012
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 69,267	1,107	492	\$ 62.57	\$ 2.56	0.00%	0.00%	0.00%	0.00%	0.00%	492	\$ 62.	57 \$	2.56
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 237,095	1,691	751	\$ 140.21	\$ 8.78	0.00%	0.00%	0.00%	0.00%	0.00%	751	\$ 140.2	21 \$	8.78
DME/Supplies	\$ 54,379	345	153	\$ 157.62	\$ 2.01	0.14%	0.00%	0.00%	0.00%	0.00%	153	\$ 157.6	52 \$	2.02
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 16,194	140	62	\$ 115.67	\$ 0.60	0.09%	0.00%	0.00%	0.00%	0.00%	62	\$ 115.6	37 \$	0.60
Home Health Services	\$ 15,063	49	22	\$ 307.41	\$ 0.56	0.14%	0.00%	0.00%	0.00%	0.00%	22	\$ 307.4	11 \$	0.56
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,443,205	673	299	\$ 2,144.44	\$ 53.43	1.53%	0.00%	0.00%	-0.97%	0.00%	299	\$ 2,155.2	6 \$	53.72
Inpatient - Psych	\$ 163,455	204	91	\$ 801.25	\$ 6.05	1.26%	0.00%	0.00%	0.00%	0.00%	91	\$ 810.8	39 \$	6.13
Lab/Radiology	\$ 83,802	2,061	916	\$ 40.66	\$ 3.10	0.13%	0.00%	0.00%	8.83%	0.00%	916	\$ 44.3	31 \$	3.38
Outpatient - ER	\$ 830,762	2,219	986	\$ 374.39	\$ 30.76	0.12%	0.00%	0.00%	-3.60%	0.00%	986	\$ 361.3	38 \$	29.68
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,050,572	1,449	644	\$ 725.03	\$ 38.89	0.12%	0.00%	0.00%	0.00%	0.00%	644	\$ 726.0	03 \$	38.94
Pharmacy	\$ 1,982,752	27,632	12,275	\$ 71.76	\$ 73.40	0.00%	0.00%	-0.50%	0.00%	0.00%	12,275	\$ 71.4	10 \$	73.04
Physician - Anesthesia	\$ 41,708	25,460	11,311	\$ 1.64	\$ 1.54	0.09%	0.00%	0.00%	0.00%	0.00%	11,311	\$ 1.6	64 \$	1.55
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,002,352	25,865	11,490	\$ 38.75	\$ 37.11	0.09%	2.56%	0.00%	0.00%	0.00%	11,491	\$ 39.7	78 \$	38.09
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 76,389	7,037	3,126	\$ 10.86	\$ 2.83	0.09%	0.00%	0.00%	12.47%	0.00%	3,126	\$ 12.2	22 \$	3.18
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Specialist	\$ 305,991	1,348	599	\$ 227.00	\$ 11.33	0.09%	0.00%	0.00%	0.00%	0.00%	599	\$ 227.	16 \$	11.34
Physician - Vision	\$ 33,728	170	76	\$ 198.40	\$ 1.25	0.03%	0.00%	0.00%	0.00%	0.00%	76	\$ 198.2	28 \$	1.25
Transportation/Emergency	\$ 36,142	255	113	\$ 141.73	\$ 1.34	0.14%	0.00%	0.00%	0.00%	0.00%	113	\$ 141.	73 \$	1.34
Transportation/Non-emergency	\$ 91,574	1,562	694	\$ 58.63	\$ 3.39	0.05%	0.00%	0.00%	0.00%	0.00%	694	\$ 58.6	35 \$	
Gross Medical Total	\$ 7,534,429	99,267			\$ 278.93	0.37%	0.34%	-0.13%	-0.36%	0.00%			\$	279.54



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 21 to 44 Male
Member Months:	29,113
Base Year	CY 2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 264,380	59,181	24,394	\$ 4.47	\$ 9.08	0.27%	0.00%	0.00%	0.00%	0.00%	24,394	\$ 4.4	8 \$	9.11
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 224,634	1,321	544	\$ 170.05	\$ 7.72	0.27%	0.00%	0.00%	0.00%	0.00%	544	\$ 170.5	6 \$	7.74
DME/Supplies	\$ 89,999	372	153	\$ 241.93	\$ 3.09	1.25%	0.00%	0.00%	0.00%	0.00%	153	\$ 245.1	9 \$	3.13
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 8,073	140	58	\$ 57.66	\$ 0.28	0.73%	0.00%	0.00%	0.00%	0.00%	58	\$ 58.0	7 \$	0.28
Home Health Services	\$ 27,853	73	30	\$ 381.54	\$ 0.96	1.25%	0.00%	0.00%	0.00%	0.00%	30	\$ 386.7	8 \$	0.97
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 1,671,148	831	343	\$ 2,011.01	\$ 57.40	4.64%	0.00%	0.00%	-0.97%	0.00%	342	\$ 2,085.1	5 \$	59.49
Inpatient - Psych	\$ 73,999	88	36	\$ 840.90	\$ 2.54	4.65%	0.00%	0.00%	0.00%	0.00%	36	\$ 879.1	6 \$	2.66
Lab/Radiology	\$ 102,804	2,291	944	\$ 44.87	\$ 3.53	1.13%	0.00%	0.00%	5.44%	0.00%	944	\$ 47.8	86 \$	3.77
Outpatient - ER	\$ 625,939	2,062	850	\$ 303.56	\$ 21.50	1.53%	0.00%	0.00%	-3.60%	0.00%	850	\$ 297.1	7 \$	21.04
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,007,340	1,584	653	\$ 635.95	\$ 34.60	1.53%	0.00%	0.00%	0.00%	0.00%	653	\$ 645.5	8 \$	35.13
Pharmacy	\$ 2,548,017	27,123	11,180	\$ 93.94	\$ 87.52	0.00%	0.00%	-0.46%	0.00%	0.00%	11,180	\$ 93.5	51 \$	87.12
Physician - Anesthesia	\$ 36,529	22,849	9,418	\$ 1.60	\$ 1.25	0.74%	0.00%	0.00%	0.00%	0.00%	9,418	\$ 1.6	31 \$	1.26
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 1,100,665	24,041	9,909	\$ 45.78	\$ 37.81	0.74%	3.47%	0.00%	0.00%	0.00%	9,909	\$ 47.7	2 \$	39.41
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 200,795	85,265	35,145	\$ 2.35	\$ 6.90	0.74%	0.00%	0.00%	3.60%	0.00%	35,145	\$ 2.4	6 \$	7.20
Physician - Psych	\$ 74	2	1	\$ 37.10	\$ 0.00	1.00%	0.00%	0.00%	0.00%	0.00%	1	\$ 37.2	20 \$	0.00
Physician - Specialist	\$ 275,541	1,553	640	\$ 177.42	\$ 9.46	0.74%	0.00%	0.00%	0.00%	0.00%	640	\$ 178.6	8 \$	9.53
Physician - Vision	\$ 30,593	125	52	\$ 244.74	\$ 1.05	0.18%	0.00%	0.00%	0.00%	0.00%	51	\$ 245.3	5 \$	1.05
Transportation/Emergency	\$ 25,250	195	80	\$ 129.49	\$ 0.87	1.26%	0.00%	0.00%	0.00%	0.00%	81	\$ 130.8	2 \$	0.88
Transportation/Non-emergency	\$ 88,498	599	247	\$ 147.74	\$ 3.04	0.23%	0.00%	0.00%	0.00%	0.00%	247	\$ 148.2	20 \$	3.05
Gross Medical Total	\$ 8,402,131	229,695			\$ 288.60	1.46%	0.45%	-0.14%	-0.31%	0.00%			\$	292.81

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 21 to 44 Male
Member Months:	56,125
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 333,648	60,288	12,890	\$ 5.53	\$ 5.94	0.22%	0.00%	0.00%	0.00%	0.00%	12,890	\$ 5.55	\$	5.96
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 461,729	3,012	644	\$ 153.30	\$ 8.23	0.13%	0.00%	0.00%	0.00%	0.00%	644	\$ 153.52	\$	8.24
DME/Supplies	\$ 144,378	717	153	\$ 201.36	\$ 2.57	0.84%	0.00%	0.00%	0.00%	0.00%	153	\$ 203.00	\$	2.59
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 24,267	280	60	\$ 86.67	\$ 0.43	0.30%	0.00%	0.00%	0.00%	0.00%	60	\$ 86.88	\$	0.43
Home Health Services	\$ 42,915	122	26	\$ 351.77	\$ 0.76	0.86%	0.00%	0.00%	0.00%	0.00%	26	\$ 354.85	\$	0.77
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 3,114,353	1,504	322	\$ 2,070.71	\$ 55.49	3.20%	0.00%	0.00%	-0.97%	0.00%	322	\$ 2,116.54	\$	56.71
Inpatient - Psych	\$ 237,454	292	62	\$ 813.20	\$ 4.23	2.32%	0.00%	0.00%	0.00%	0.00%	62	\$ 831.47	\$	4.33
Lab/Radiology	\$ 186,606	4,352	930	\$ 42.88	\$ 3.32	0.68%	0.00%	0.00%	6.96%	0.00%	930	\$ 46.18	\$	3.58
Outpatient - ER	\$ 1,456,702	4,281	915	\$ 340.27	\$ 25.95	0.73%	0.00%	0.00%	-3.60%	0.00%	915	\$ 330.45	\$	25.20
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 2,057,912	3,033	648	\$ 678.51	\$ 36.67	0.81%	0.00%	0.00%	0.00%	0.00%	648	\$ 684.01	\$	36.96
Pharmacy	\$ 4,530,769	54,755	11,707	\$ 82.75	\$ 80.73	0.00%	0.00%	-0.48%	0.00%	0.00%	11,707	\$ 82.35	\$	80.34
Physician - Anesthesia	\$ 78,237	48,309	10,329	\$ 1.62	\$ 1.39	0.39%	0.00%	0.00%	0.00%	0.00%	10,329	\$ 1.63	\$	1.40
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 2,103,017	49,906	10,670	\$ 42.14	\$ 37.47	0.43%	3.04%	0.00%	0.00%	0.00%	10,670	\$ 43.61	\$	38.77
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 277,184	92,302	19,735	\$ 3.00	\$ 4.94	0.56%	0.00%	0.00%	6.04%	0.00%	19,735	\$ 3.20	\$	5.27
Physician - Psych	\$ 74	2	0	\$ 37.10	\$ 0.00	1.00%	0.00%	0.00%	0.00%	0.00%	0	\$ 37.20	\$	0.00
Physician - Specialist	\$ 581,531	2,901	620	\$ 200.46	\$ 10.36	0.40%	0.00%	0.00%	0.00%	0.00%	620	\$ 201.21	\$	10.40
Physician - Vision	\$ 64,320	295	63	\$ 218.04	\$ 1.15	0.10%	0.00%	0.00%	0.00%	0.00%	63	\$ 218.21	\$	1.15
Transportation/Emergency	\$ 61,392	450	96	\$ 136.43	\$ 1.09	0.60%	0.00%	0.00%	0.00%	0.00%	96	\$ 137.00	\$	1.10
Transportation/Non-emergency	\$ 180,072	2,161	462	\$ 83.33	\$ 3.21	0.14%	0.00%	0.00%	0.00%	0.00%	462	\$ 83.45	\$	3.21
Gross Medical Total	\$ 15,936,561	328,962			\$ 283.95	0.94%	0.40%	-0.13%	-0.34%	0.00%			\$	286.43

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	31,637
Base Year	CY 2016

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 147,160	2,339	887	\$ 62.92	\$ 4.65	0.00%	0.00%	0.00%	0.00%	0.07%	888	\$ 62.88	3 \$	4.65
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 882,654	5,297	2,009	\$ 166.63	\$ 27.90	0.00%	0.00%	0.00%	0.00%	0.09%	2,012	\$ 166.57	\$	27.93
DME/Supplies	\$ 160,327	849	322	\$ 188.84	\$ 5.07	0.14%	0.00%	0.00%	0.00%	0.03%	322	\$ 189.12	2 \$	5.08
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 32,129	1,895	719	\$ 16.95	\$ 1.02	0.09%	0.00%	0.00%	0.00%	0.14%	720	\$ 16.97	\$	1.02
Home Health Services	\$ 48,544	150	57	\$ 323.63	\$ 1.53	0.14%	0.00%	0.00%	0.00%	-0.07%	57	\$ 323.40	\$	1.54
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 3,660,017	1,425	541	\$ 2,568.43	\$ 115.69	1.53%	0.00%	0.00%	-0.97%	0.14%	541	\$ 2,582.84	\$	116.48
Inpatient - Psych	\$ 126,928	114	43	\$ 1,113.40	\$ 4.01	1.12%	0.00%	0.00%	0.00%	0.10%	43	\$ 1,129.64	\$	4.06
Lab/Radiology	\$ 291,128	5,606	2,126	\$ 51.93	\$ 9.20	0.14%	0.00%	0.00%	4.09%	0.05%	2,127	\$ 54.15	5 \$	9.60
Outpatient - ER	\$ 1,338,657	2,930	1,111	\$ 456.88	\$ 42.31	0.12%	0.00%	0.00%	-3.60%	0.05%	1,112	\$ 440.94	\$	40.86
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 3,008,054	5,076	1,925	\$ 592.60	\$ 95.08	0.12%	0.00%	0.00%	0.00%	0.05%	1,926	\$ 593.48	3 \$	95.24
Pharmacy	\$ 6,812,243	95,042	36,050	\$ 71.68	\$ 215.33	0.00%	0.00%	-0.50%	0.00%	0.05%	36,046	\$ 71.36	\$	214.35
Physician - Anesthesia	\$ 106,199	49,457	18,759	\$ 2.15	\$ 3.36	0.09%	0.00%	0.00%	0.00%	0.08%	18,784	\$ 2.15	5 \$	3.36
Physician - Dental	\$ 425	2	1	\$ 212.58	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.14%	1	\$ 212.87	\$	0.01
Physician - Evaluation & Management	\$ 2,916,396	84,572	32,078	\$ 34.48	\$ 92.18	0.09%	1.03%	0.00%	0.00%	0.06%	32,105	\$ 34.86	\$	93.28
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 609,755	35,991	13,651	\$ 16.94	\$ 19.27	0.09%	0.00%	0.00%	2.52%	0.10%	13,661	\$ 17.39	\$	19.80
Physician - Psych	\$ 246	4	2	\$ 61.39	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.14%	2	\$ 61.48	3 \$	0.01
Physician - Specialist	\$ 816,112	4,096	1,554	\$ 199.25	\$ 25.80	0.09%	0.00%	0.00%	0.00%	0.01%	1,555	\$ 199.31	\$	25.82
Physician - Vision	\$ 81,419	881	334	\$ 92.42	\$ 2.57	0.06%	0.00%	0.00%	0.00%	-0.24%	333	\$ 92.59	\$	2.57
Transportation/Emergency	\$ 43,392	292	111	\$ 148.60	\$ 1.37	0.14%	0.00%	0.00%	0.00%	0.03%	111	\$ 149.16	\$	1.37
Transportation/Non-emergency	\$ 159,422	7,622	2,891	\$ 20.92	\$ 5.04	0.08%	0.00%	0.00%	0.00%	0.05%	2,893	\$ 20.93	3 \$	5.05
Gross Medical Total	\$ 21,241,209	303,640			\$ 671.40	0.32%	0.14%	-0.16%	-0.27%	0.07%			\$	672.07

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	33,889
Base Year	CY 2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit (ost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 323,251	54,211	19,196	\$ 5.96	\$ 9.54	0.27%	0.00%	0.00%	0.00%	0.07%	19,222	\$	5.98	\$	9.57
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 827,151	4,695	1,662	\$ 176.18	\$ 24.41	0.27%	0.00%	0.00%	0.00%	0.09%	1,665	\$	76.60	\$	24.50
DME/Supplies	\$ 185,518	965	342	\$ 192.25	\$ 5.47	1.25%	0.00%	0.00%	0.00%	0.03%	342	\$	94.69	\$	5.54
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 41,941	549	194	\$ 76.40	\$ 1.24	0.73%	0.00%	0.00%	0.00%	0.14%	195	\$	76.92	\$	1.25
Home Health Services	\$ 98,925	256	91	\$ 386.43	\$ 2.92	1.25%	0.00%	0.00%	0.00%	-0.07%	91	\$	390.68	\$	2.95
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 3,669,997	1,372	486	\$ 2,674.83	\$ 108.29	4.64%	0.00%	0.00%	-0.97%	0.13%	486	\$ 2,	72.30	\$	112.38
Inpatient - Psych	\$ 154,415	172	61	\$ 897.76		4.64%	0.00%	0.00%	0.00%	0.13%	61	\$	40.82	\$	4.77
Lab/Radiology	\$ 237,648	5,512	1,952	\$ 43.11	\$ 7.01	1.19%	0.00%	0.00%	3.43%	0.05%	1,952	\$	45.14	\$	7.34
Outpatient - ER	\$ 912,473	2,646	937	\$ 344.85	\$ 26.93	1.53%	0.00%	0.00%	-3.60%	0.05%	937	\$	37.49	\$	26.37
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 2,884,996	5,222	1,849	\$ 552.47	\$ 85.13	1.53%	0.00%	0.00%	0.00%	0.05%	1,850	\$	60.99	\$	86.48
Pharmacy	\$ 7,003,295	96,725	34,250	\$ 72.40	\$ 206.65	0.00%	0.00%	-0.46%	0.00%	0.05%	34,246	\$	72.11	\$	205.80
Physician - Anesthesia	\$ 117,550	64,022	22,670	\$ 1.84	\$ 3.47	0.74%	0.00%	0.00%	0.00%	0.08%	22,699	\$	1.85	\$	3.50
Physician - Dental	\$ 411	1	0	\$ 410.98	\$ 0.01	0.73%	0.00%	0.00%	0.00%	0.14%	0	\$	11.55	\$	0.01
Physician - Evaluation & Management	\$ 2,852,313	112,719	39,913	\$ 25.30	\$ 84.17	0.74%	1.56%	0.00%	0.00%	0.06%	39,947	\$	25.88	\$	86.16
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 706,274	64,388	22,800	\$ 10.97	\$ 20.84	0.74%	0.00%	0.00%	1.49%	0.10%	22,816	\$	11.22	\$	21.33
Physician - Psych	\$ 8,725	71	25	\$ 122.89	\$ 0.26	0.74%	0.00%	0.00%	0.00%	0.14%	25	\$	23.06	\$	0.26
Physician - Specialist	\$ 868,026	4,206	1,489	\$ 206.38	\$ 25.61	0.74%	0.00%	0.00%	0.00%	0.01%	1,490	\$	207.77	\$	25.80
Physician - Vision	\$ 81,899	841	298	\$ 97.38	\$ 2.42	0.49%	0.00%	0.00%	0.00%	-0.24%	297	\$	97.96	\$	2.42
Transportation/Emergency	\$ 42,914	361	128	\$ 118.88	\$ 1.27	1.25%	0.00%	0.00%	0.00%	0.03%	128	\$	20.56	\$	1.28
Transportation/Non-emergency	\$ 142,606	3,355	1,188	\$ 42.51	\$ 4.21	0.51%	0.00%	0.00%	0.00%	0.04%	1,189	\$	42.71	\$	4.23
Gross Medical Total	\$ 21,160,328	422,289			\$ 624.40	1.33%	0.21%	-0.15%	-0.24%	0.07%				\$	631.95

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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	65,526
Base Year	CY 2016/2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit	Cost	F	PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 470,412	56,550	10,356	\$ 8.32	\$ 7.18	0.19%	0.00%	0.00%	0.00%	0.07%	10,370	\$	8.33	\$	7.20
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 1,709,805	9,992	1,830	\$ 171.12	\$ 26.09	0.13%	0.00%	0.00%	0.00%	0.09%	1,832	\$	171.28	\$	26.15
DME/Supplies	\$ 345,845	1,814	332	\$ 190.65	\$ 5.28	0.74%	0.00%	0.00%	0.00%	0.03%	332	\$	192.09	\$	5.32
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 74,070	2,444	448	\$ 30.31	\$ 1.13	0.46%	0.00%	0.00%	0.00%	0.14%	448	\$	30.44	\$	1.14
Home Health Services	\$ 147,469	406	74	\$ 363.22	\$ 2.25	0.89%	0.00%	0.00%	0.00%	-0.07%	74	\$	365.81	\$	2.27
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 7,330,014	2,797	512	\$ 2,620.62	\$ 111.86	3.09%	0.00%	0.00%	-0.97%	0.14%	513	\$ 2	2,675.78	\$	114.36
Inpatient - Psych	\$ 281,343	286	52	\$ 983.72	\$ 4.29	3.06%	0.00%	0.00%	0.00%	0.12%	52	\$ 1	1,015.98	\$	4.43
Lab/Radiology	\$ 528,776	11,118	2,036	\$ 47.56	\$ 8.07	0.61%	0.00%	0.00%	3.79%	0.05%	2,036	\$	49.68	\$	8.43
Outpatient - ER	\$ 2,251,130	5,576	1,021	\$ 403.72	\$ 34.3	0.69%	0.00%	0.00%	-3.60%	0.05%	1,022	\$	391.85	\$	33.36
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 5,893,051	10,298	1,886	\$ 572.25	\$ 89.93	0.81%	0.00%	0.00%	0.00%	0.05%	1,886	\$	577.00	\$	90.71
Pharmacy	\$ 13,815,538	191,767	35,119	\$ 72.04	\$ 210.84	0.00%	0.00%	-0.48%	0.00%	0.05%	35,115	\$	71.74	\$	209.93
Physician - Anesthesia	\$ 223,749	113,479	20,782	\$ 1.97	\$ 3.4	0.43%	0.00%	0.00%	0.00%	0.08%	20,809	\$	1.98	\$	3.43
Physician - Dental	\$ 836	3	1	\$ 278.71	\$ 0.0	0.41%	0.00%	0.00%	0.00%	0.14%	1	\$	279.38	\$	0.01
Physician - Evaluation & Management	\$ 5,768,709	197,291	36,131	\$ 29.24	\$ 88.04	0.41%	1.29%	0.00%	0.00%	0.06%	36,161	\$	29.73	\$	89.60
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 1,316,029	100,379	18,383	\$ 13.11	\$ 20.08	0.44%	0.00%	0.00%	1.97%	0.10%	18,396	\$	13.43	\$	20.59
Physician - Psych	\$ 8,971	75	14	\$ 119.61	\$ 0.14	0.72%	0.00%	0.00%	0.00%	0.14%	14	\$	119.80	\$	0.14
Physician - Specialist	\$ 1,684,138	8,302	1,520	\$ 202.86	\$ 25.70	0.42%	0.00%	0.00%	0.00%	0.01%	1,521	\$	203.60	\$	25.81
Physician - Vision	\$ 163,318	1,722	315	\$ 94.84	\$ 2.49	0.28%	0.00%	0.00%	0.00%	-0.24%	314	\$	95.21	\$	2.49
Transportation/Emergency	\$ 86,306	653	120	\$ 132.17	\$ 1.32	0.69%	0.00%	0.00%	0.00%	0.03%	119	\$	133.34	\$	1.33
Transportation/Non-emergency	\$ 302,028	10,977	2,010	\$ 27.51	\$ 4.6	0.28%	0.00%	0.00%	0.00%	0.05%	2,011	\$	27.59	\$	4.62
Gross Medical Total	\$ 42,401,538	725,929			\$ 647.09	0.82%	0.18%	-0.15%	-0.25%	0.07%				\$	651.32

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- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	556,908
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,703,637	24,945	538	\$ 68.30	\$ 3.06	0.00%	0.00%	0.00%	0.00%	27.06%	706	\$ 66.08	\$	3.89
Case Management Services	\$ 67,980	14,819	319	\$ 4.59	\$ 0.12	0.00%	0.00%	0.00%	0.00%	110.23%	683	\$ 4.51	\$	0.26
Community Behavioral Health	\$ 20,808,845	169,770	3,658	\$ 122.57	\$ 37.36	0.00%	0.00%	0.00%	0.00%	-6.86%	2,629	\$ 158.83	\$	34.80
DME/Supplies	\$ 1,354,509	7,671	165	\$ 176.58	\$ 2.43	0.14%	0.00%	0.00%	0.00%	4.10%	177	\$ 172.34	\$	2.54
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 321,352	9,294	200	\$ 34.58	\$ 0.58	0.09%	0.00%	0.00%	0.00%	33.70%	246	\$ 37.61	\$	0.77
Home Health Services	\$ 273,580	802	17	\$ 341.12	\$ 0.49	0.14%	0.00%	0.00%	0.00%	8.71%	18	\$ 348.29	\$	0.53
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 491	7	0	\$ 70.17	\$ 0.00	1.53%	0.00%	0.00%	0.00%	0.00%	0	\$ 70.17	\$	0.00
Inpatient - Other	\$ 23,905,686	12,129	261	\$ 1,971.01	\$ 42.93	1.53%	0.00%	0.00%	-0.97%	22.70%	352	\$ 1,806.23	\$	52.96
Inpatient - Psych	\$ 2,200,712	2,438	53	\$ 902.67	\$ 3.95	1.20%	0.00%	0.00%	0.00%	19.98%	66	\$ 869.21	\$	4.80
Lab/Radiology	\$ 4,744,729	88,387	1,905	\$ 53.68	\$ 8.52	0.13%	0.00%	0.00%	3.63%	39.08%	2,483	\$ 59.42	\$	12.30
Outpatient - ER	\$ 19,342,863	55,277	1,191	\$ 349.93	\$ 34.73	0.12%	0.00%	0.00%	-3.60%	29.47%	1,541	\$ 338.00	\$	43.40
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 19,647,108	32,598	702	\$ 602.71	\$ 35.28	0.12%	0.00%	0.00%	0.00%	1.76%	769	\$ 560.62	\$	35.94
Pharmacy	\$ 42,142,120	651,007	14,028	\$ 64.73	\$ 75.67	0.00%	0.00%	-0.50%	0.00%	2.27%	14,496	\$ 63.74	\$	77.00
Physician - Anesthesia	\$ 1,801,498	834,498	17,981	\$ 2.16	\$ 3.23	0.09%	0.00%	0.00%	0.00%	55.64%	26,961	\$ 2.24	\$	5.04
Physician - Dental	\$ 4,844	18	0	\$ 269.12	\$ 0.01	0.09%	0.00%	0.00%	0.00%	-26.90%	0	\$ 272.38	\$	0.01
Physician - Evaluation & Management	\$ 27,253,547	1,165,710	25,118	\$ 23.38	\$ 48.94	0.09%	1.94%	0.00%	0.00%	9.68%	27,592	\$ 23.82	\$	54.77
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 4,760,767	502,428	10,826	\$ 9.48	\$ 8.55	0.09%	0.00%	0.00%	4.66%	2.74%	10,777	\$ 10.24	\$	9.20
Physician - Psych	\$ 1,533	24	1	\$ 63.86	\$ 0.00	0.10%	0.00%	0.00%	0.00%	-14.10%	0	\$ 69.29	\$	0.00
Physician - Specialist	\$ 5,713,511	28,329	610	\$ 201.68	\$ 10.26	0.09%	0.00%	0.00%	0.00%	5.77%	895	\$ 145.68	\$	10.86
Physician - Vision	\$ 849,113	5,040	109	\$ 168.47	\$ 1.52	0.03%	0.00%	0.00%	0.00%	-3.70%	96	\$ 183.83	\$	1.47
Transportation/Emergency	\$ 623,880	4,345	94	\$ 143.59	\$ 1.12	0.14%	0.00%	0.00%	0.00%	58.99%	150	\$ 142.94	\$	1.78
Transportation/Non-emergency	\$ 1,937,254	36,713	791	\$ 52.77	\$ 3.48	0.05%	0.00%	0.00%	0.00%	6.73%	917	\$ 48.60	\$	3.71
Gross Medical Total	\$ 179,459,560	3,646,249			\$ 322.24	0.27%	0.29%	-0.12%	-0.30%	10.32%			\$	356.03

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	595,247
Base Year	CY 2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit	Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 4,082,945	514,348	10,369	\$ 7.94	\$.86 0.2	7% 0.00%	6 0.00%	0.00%	23.05%	10,732	\$	9.46	\$	8.46
Case Management Services	\$ 62,142	13,294	268	\$ 4.67	\$.10 0.2	7% 0.00%	6 0.00%	0.00%	119.61%	600	\$	4.60	\$	0.23
Community Behavioral Health	\$ 23,706,330	172,838	3,484	\$ 137.16	\$ 3	.83 0.2	7% 0.00%	6 0.00%	0.00%	-6.35%	2,509	\$	178.88	\$	37.40
DME/Supplies	\$ 1,601,300	7,819	158	\$ 204.80	\$.69 1.2	5% 0.00%	6 0.00%	0.00%	5.45%	171	\$	202.01	\$	2.87
Early Intervention Services	\$ -	-	-	\$ -	\$	0.0	0.00%	6 0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 398,153	13,814	278	\$ 28.82	\$.67 0.7	3% 0.00%	6 0.00%	0.00%	22.06%	318	\$	30.99	\$	0.82
Home Health Services	\$ 806,809	1,388	28	\$ 581.27	\$.36 1.2	5% 0.00%	0.00%	0.00%	8.24%	31	\$	572.19	\$	1.49
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	0.0	0.00%	6 0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 10,740	8	0	\$ 1,342.49	\$.02 4.6	4% 0.00%	6 0.00%	0.00%	216.68%	0	\$ 1	,837.21	\$	0.06
Inpatient - Other	\$ 20,735,412	10,099	204	\$ 2,053.12	\$ 3	.83 4.6	4% 0.00%	6 0.00%	-0.97%	20.35%	266	\$ 1	,957.19	\$	43.44
Inpatient - Psych	\$ 2,973,700	3,916	79	\$ 759.37	\$.00 4.6	4% 0.00%	0.00%	0.00%	43.27%	111	\$	810.92	\$	7.49
Lab/Radiology	\$ 4,738,431	89,663	1,808	\$ 52.85	\$.96 1.1	9% 0.00%	6 0.00%	3.10%	39.89%	2,356	\$	59.17	\$	11.62
Outpatient - ER	\$ 16,411,977	52,728	1,063	\$ 311.26	\$ 2	.57 1.5	3% 0.00%	6 0.00%	-3.60%	30.94%	1,373	\$	308.90	\$	35.34
Outpatient - Maternity	\$ -	-	-	\$ -	\$	0.0	0.00%	6 0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 21,290,524	34,817	702	\$ 611.50	\$ 3	.77 1.5	3% 0.00%	6 0.00%	0.00%	1.70%	772	\$	574.30	\$	36.93
Pharmacy	\$ 44,748,363	662,958	13,365	\$ 67.50	\$ 7	.18 0.0	0.00%	-0.47%	0.00%	2.06%	13,828	\$	66.27	\$	76.36
Physician - Anesthesia	\$ 1,776,075	887,669	17,895	\$ 2.00	\$.98 0.7	3% 0.00%	6 0.00%	0.00%	51.07%	25,832	\$	2.11	\$	4.54
Physician - Dental	\$ 1,245	4	0	\$ 311.24	\$.00 0.7	3% 0.00%	0.00%	0.00%	-66.94%	0	\$	411.55	\$	0.00
Physician - Evaluation & Management	\$ 27,896,436	1,227,222	24,740	\$ 22.73	\$ 4	.87 0.7	4% 2.80%	6 0.00%	0.00%	9.73%	27,036	\$	23.64	\$	53.25
Physician - Maternity	\$ -	-	-	\$ -	\$	0.0	0.00%	6 0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 5,362,101	823,155	16,595	\$ 6.51	\$.01 0.7	4% 0.00%	6 0.00%	3.54%	-1.59%	13,631	\$	8.14	\$	9.25
Physician - Psych	\$ 14,197	132	3	\$ 107.55	\$.02 0.7	5% 0.00%	0.00%	0.00%	-2.54%	3	\$	111.61	\$	0.02
Physician - Specialist	\$ 5,475,239	27,987	564	\$ 195.64	\$.20 0.7	4% 0.00%	6 0.00%	0.00%	5.44%	821	\$	142.82	\$	9.77
Physician - Vision	\$ 819,772	4,362	88	\$ 187.93	\$.38 0.2	4% 0.00%	6 0.00%	0.00%	-2.99%	79	\$	204.24	\$	1.34
Transportation/Emergency	\$ 644,542	4,771	96	\$ 135.10	\$.08 1.2	5% 0.00%	0.00%	0.00%	58.56%	151	\$	137.92	\$	1.74
Transportation/Non-emergency	\$ 1,943,362	23,293	470	\$ 83.43	\$.26 0.2	8% 0.00%	0.00%	0.00%	4.49%	538	\$	76.31	\$	3.42
Gross Medical Total	\$ 185,499,798	4,576,285			\$ 31	.63 1.1	6% 0.42%	6 -0.11%	-0.25%	9.64%				\$	345.85

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Tidewater
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	1,152,155
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit C	ost	PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 5,786,582	539,293	5,617	\$ 10.73	\$ 5.02	0.19%	0.00%	0.00%	0.00%	24.23%	5,886	\$	12.74	\$ 6.25
Case Management Services	\$ 130,123	28,113	293	\$ 4.63	\$ 0.11	0.13%	0.00%	0.00%	0.00%	114.72%	640	\$	4.55	\$ 0.24
Community Behavioral Health	\$ 44,515,175	342,608	3,568	\$ 129.93	\$ 38.64	0.15%	0.00%	0.00%	0.00%	-6.59%	2,567	\$ 1	68.95	\$ 36.14
DME/Supplies	\$ 2,955,809	15,490	161	\$ 190.82	\$ 2.57	0.74%	0.00%	0.00%	0.00%	4.83%	173	\$ 1	37.42	\$ 2.71
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
FQHC/RHC	\$ 719,505	23,108	241	\$ 31.14	\$ 0.62	0.45%	0.00%	0.00%	0.00%	27.24%	284	\$	33.77	\$ 0.80
Home Health Services	\$ 1,080,388	2,190	23	\$ 493.33	\$ 0.94	0.97%	0.00%	0.00%	0.00%	8.36%	25	\$ 4	92.43	\$ 1.03
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Inpatient - Newborn	\$ 11,231	15	0	\$ 748.74	\$ 0.01	4.50%	0.00%	0.00%	0.00%	207.47%	0	\$ 1,3	62.93	\$ 0.03
Inpatient - Other	\$ 44,641,098	22,228	232	\$ 2,008.32	\$ 38.75	2.97%	0.00%	0.00%	-0.97%	21.59%	308	\$ 1,8	73.75	\$ 48.04
Inpatient - Psych	\$ 5,174,412	6,354	66	\$ 814.36	\$ 4.49	3.18%	0.00%	0.00%	0.00%	33.55%	89	\$ 8	31.82	\$ 6.19
Lab/Radiology	\$ 9,483,160	178,050	1,854	\$ 53.26	\$ 8.23	0.66%	0.00%	0.00%	3.36%	39.48%	2,417	\$	59.30	\$ 11.95
Outpatient - ER	\$ 35,754,840	108,005	1,125	\$ 331.05	\$ 31.03	0.77%	0.00%	0.00%	-3.60%	30.15%	1,454	\$ 3	23.80	\$ 39.23
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Outpatient - Other	\$ 40,937,632	67,415	702	\$ 607.25	\$ 35.53	0.86%	0.00%	0.00%	0.00%	1.73%	771	\$ 5	37.70	\$ 36.45
Pharmacy	\$ 86,890,483	1,313,965	13,685	\$ 66.13	\$ 75.42	0.00%	0.00%	-0.48%	0.00%	2.16%	14,151	\$	35.02	\$ 76.67
Physician - Anesthesia	\$ 3,577,574	1,722,167	17,937	\$ 2.08	\$ 3.11	0.41%	0.00%	0.00%	0.00%	53.37%	26,378	\$	2.18	\$ 4.78
Physician - Dental	\$ 6,089	22	0	\$ 276.78	\$ 0.01	0.22%	0.00%	0.00%	0.00%	-35.13%	0	\$ 2	32.38	\$ 0.00
Physician - Evaluation & Management	\$ 55,149,983	2,392,932	24,923	\$ 23.05	\$ 47.87	0.42%	2.38%	0.00%	0.00%	9.71%	27,305	\$	23.73	\$ 53.99
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Physician - Other	\$ 10,122,869	1,325,583	13,806	\$ 7.64	\$ 8.79	0.43%	0.00%	0.00%	4.06%	0.45%	12,252	\$	9.03	\$ 9.22
Physician - Psych	\$ 15,730	156	2	\$ 100.83	\$ 0.01	0.69%	0.00%	0.00%	0.00%	-3.66%	1	\$ 1	06.02	\$ 0.01
Physician - Specialist	\$ 11,188,750	56,316	587	\$ 198.68	\$ 9.71	0.41%	0.00%	0.00%	0.00%	5.61%	857	\$ 1	14.27	\$ 10.30
Physician - Vision	\$ 1,668,885	9,402	98	\$ 177.50	\$ 1.45	0.13%	0.00%	0.00%	0.00%	-3.35%	87	\$ 1	93.36	\$ 1.40
Transportation/Emergency	\$ 1,268,422	9,116	95	\$ 139.14	\$ 1.10	0.71%	0.00%	0.00%	0.00%	58.77%	151	\$ 1	40.34	\$ 1.76
Transportation/Non-emergency	\$ 3,880,616	60,006	625	\$ 64.67	\$ 3.37	0.17%	0.00%	0.00%	0.00%	5.60%	721	\$	59.28	\$ 3.56
Gross Medical Total	\$ 364,959,358	8,222,534			\$ 316.76	0.72%	0.36%	-0.11%	-0.27%	9.97%		•		\$ 350.77



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Under 1
Member Months:	467,774
Base Year	CY 2016

	Raw Base Data						Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 73,688	731	19	\$ 100.80	\$ 0.16	0.00%	0.00%	0.00%	0.00%	19	\$ 100.80	\$ 0.16	
Case Management Services	\$ 1,702,420	205,826	5,280	\$ 8.27	\$ 3.64	0.00%	0.00%	0.00%	0.00%	5,280	\$ 8.27	\$ 3.64	
Community Behavioral Health	\$ 157,820	1,126	29	\$ 140.16	\$ 0.34	0.00%	0.00%	0.00%	0.00%	29	\$ 140.16	\$ 0.34	
DME/Supplies	\$ 1,414,380	11,321	290	\$ 124.93	\$ 3.02	0.14%	0.00%	0.00%	0.00%	291	\$ 124.93	\$ 3.03	
Early Intervention Services	\$ 1,316,286	36,493	936	\$ 36.07	\$ 2.81	0.00%	0.00%	0.00%	0.00%	936	\$ 36.07	\$ 2.81	
FQHC/RHC	\$ 250,929	6,386	164	\$ 39.29	\$ 0.54	0.09%	0.00%	0.00%	0.00%	164	\$ 39.29	\$ 0.54	
Home Health Services	\$ 2,572,030	5,868	151	\$ 438.31	\$ 5.50	0.14%	0.00%	0.00%	0.00%	151	\$ 438.31	\$ 5.51	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 53,493,656	46,154	1,184	\$ 1,159.03	\$ 114.36	1.53%	0.00%	0.00%	0.00%	1,202	\$ 1,159.03	\$ 116.10	
Inpatient - Other	\$ 80,919,910	69,798	1,791	\$ 1,159.34	\$ 172.99	1.53%	0.00%	0.00%	-0.97%	1,818	\$ 1,148.16	\$ 173.94	
Inpatient - Psych	\$ 1,625	17	0	\$ 95.59	\$ 0.00	1.53%	0.00%	0.00%	0.00%	0	\$ 95.59	\$ 0.00	
Lab/Radiology	\$ 1,806,551	82,795	2,124	\$ 21.82	\$ 3.86	0.12%	0.00%	0.00%	3.98%	2,127	\$ 22.68	\$ 4.02	
Outpatient - ER	\$ 8,064,529	43,093	1,105	\$ 187.14	\$ 17.24	0.12%	0.00%	0.00%	-3.60%	1,107	\$ 180.40	\$ 16.64	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 9,960,474	30,352	779	\$ 328.17	\$ 21.29	0.12%	0.00%	0.00%	0.00%	780	\$ 328.17	\$ 21.32	
Pharmacy	\$ 7,465,207	171,472	4,399	\$ 43.54	\$ 15.96	0.00%	0.00%	-0.45%	0.00%	4,399	\$ 43.34	\$ 15.89	
Physician - Anesthesia	\$ 508,053	158,867	4,075	\$ 3.20	\$ 1.09	0.09%	0.00%	0.00%	0.00%	4,079	\$ 3.20	\$ 1.09	
Physician - Dental	\$ 300	14	0	\$ 21.40	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 21.40	\$ 0.00	
Physician - Evaluation & Management	\$ 54,579,295	861,761	22,107	\$ 63.33	\$ 116.68	0.09%	0.81%	0.00%	0.00%	22,127	\$ 63.85	\$ 117.74	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 6,808,267	386,913	9,926	\$ 17.60	\$ 14.55	0.09%	0.00%	0.00%	1.36%	9,935	\$ 17.84	\$ 14.77	
Physician - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Specialist	\$ 3,614,886	28,419	729	\$ 127.20	\$ 7.73	0.09%	0.00%	0.00%	0.00%	730	\$ 127.20	\$ 7.73	
Physician - Vision	\$ 664,628	4,349	112	\$ 152.82	\$ 1.42	0.03%	0.00%	0.00%	0.00%	112	\$ 152.74	\$ 1.42	
Transportation/Emergency	\$ 775,470	3,222	83	\$ 240.68	\$ 1.66	0.14%	0.00%	0.00%	0.00%	83	\$ 240.68	\$ 1.66	
Transportation/Non-emergency	\$ 3,813,404	6,947	178	\$ 548.93	\$ 8.15	0.01%	0.00%	0.00%	0.00%	178	\$ 548.21	\$ 8.15	
Gross Medical Total	\$ 239,963,807	2,161,923			\$ 512.99	0.89%	0.18%	-0.01%	-0.38%			\$ 516.49	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Under 1
Member Months:	457,988
Base Year	CY 2017

			Raw Base Data				Base Ad		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 20,770	449	12	\$ 46.26	\$ 0.05	0.27%	0.00%	0.00%	0.00%	12	\$ 46.26	\$	0.05
Case Management Services	\$ 1,725,651	206,340	5,406	\$ 8.36	\$ 3.77	0.27%	0.00%	0.00%	0.00%	5,421	\$ 8.36	\$	3.78
Community Behavioral Health	\$ 154,559	1,042	27	\$ 148.33	\$ 0.34	0.27%	0.00%	0.00%	0.00%	27	\$ 148.33	\$	0.34
DME/Supplies	\$ 1,221,137	9,999	262	\$ 122.13	\$ 2.67	1.25%	0.00%	0.00%	0.00%	265	\$ 122.13	; \$	2.70
Early Intervention Services	\$ 1,952,220	46,391	1,216	\$ 42.08	\$ 4.26	0.27%	0.00%	0.00%	0.00%	1,219	\$ 42.08	\$	4.27
FQHC/RHC	\$ 282,982	6,875	180	\$ 41.16	\$ 0.62	0.73%	0.00%	0.00%	0.00%	181	\$ 41.16	; \$	0.62
Home Health Services	\$ 2,841,817	5,828	153	\$ 487.61	\$ 6.21	1.25%	0.00%	0.00%	0.00%	155	\$ 487.62	! \$	6.28
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 49,931,135	40,669	1,066	\$ 1,227.74	\$ 109.02	4.64%	0.00%	0.00%	0.00%	1,115	\$ 1,227.76	; \$	114.08
Inpatient - Other	\$ 76,076,920	65,147	1,707	\$ 1,167.77	\$ 166.11	4.65%	0.00%	0.00%	-0.97%	1,786	\$ 1,156.61	\$	172.16
Inpatient - Psych	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Lab/Radiology	\$ 1,845,051	83,605	2,191	\$ 22.07	\$ 4.03	1.03%	0.00%	0.00%	3.56%	2,218	\$ 22.81	\$	4.22
Outpatient - ER	\$ 7,346,137	38,584	1,011	\$ 190.39	\$ 16.04	1.54%	0.00%	0.00%	-3.60%	1,026	\$ 183.54	\$	15.70
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 15,237,239	31,633	829	\$ 481.69	\$ 33.27	1.53%	0.00%	0.00%	0.00%	842	\$ 481.69	\$	33.78
Pharmacy	\$ 8,071,669	163,868	4,294	\$ 49.26	\$ 17.62	0.00%	0.00%	-0.77%	0.00%	4,294	\$ 48.88	\$	17.49
Physician - Anesthesia	\$ 446,694	170,682	4,472	\$ 2.62	\$ 0.98	0.74%	0.00%	0.00%	0.00%	4,505	\$ 2.62	: \$	0.98
Physician - Dental	\$ 83	4	0	\$ 20.69	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 20.69) \$	0.00
Physician - Evaluation & Management	\$ 53,394,928	805,053	21,094	\$ 66.32	\$ 116.59	0.74%	1.13%	0.00%	0.00%	21,249	\$ 67.07	\$	118.77
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 7,388,118	458,257	12,007	\$ 16.12	\$ 16.13	0.75%	0.00%	0.00%	1.15%	12,095	\$ 16.31	\$	16.44
Physician - Psych	\$ 21	1	0	\$ 21.24	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 21.24	\$	0.00
Physician - Specialist	\$ 3,163,155	23,361	612	\$ 135.40	\$ 6.91	0.74%	0.00%	0.00%	0.00%	617	\$ 135.41	\$	6.96
Physician - Vision	\$ 678,642	4,595	120	\$ 147.69	\$ 1.48	0.27%	0.00%	0.00%	0.00%	121	\$ 147.01	\$	1.49
Transportation/Emergency	\$ 765,296	3,387	89	\$ 225.95	\$ 1.67	1.25%	0.00%	0.00%	0.00%	90	\$ 225.95	\$	1.69
Transportation/Non-emergency	\$ 3,671,268	6,126	161	\$ 599.29	\$ 8.02	0.08%	0.00%	0.00%	0.00%	163	\$ 592.33	\$	8.02
Gross Medical Total	\$ 236,215,491	2,171,896		•	\$ 515.77	2.87%	0.25%	-0.03%	-0.36%			\$	529.81

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Under 1
Member Months:	925,762
Base Year	CY 2016/2017

			Raw Base Data					Base Ad	justments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost		PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 94,458	1,180	15	\$ 80	05 \$	0.10	0.06%	0.00%	0.00%	0.00%	15	\$ 80.01	\$	0.10	
Case Management Services	\$ 3,428,071	412,166	5,343	\$ 8	32 \$	3.70	0.14%	0.00%	0.00%	0.00%	5,350	\$ 8.32	\$	3.71	
Community Behavioral Health	\$ 312,379	2,168	28	\$ 144	09 \$	0.34	0.14%	0.00%	0.00%	0.00%	28	\$ 144.09	\$	0.34	
DME/Supplies	\$ 2,635,517	21,320	276	\$ 123	62 \$	2.85	0.66%	0.00%	0.00%	0.00%	278	\$ 123.61	\$	2.87	
Early Intervention Services	\$ 3,268,506	82,884	1,074	\$ 39	43 \$	3.53	0.16%	0.00%	0.00%	0.00%	1,076	\$ 39.44	\$	3.54	
FQHC/RHC	\$ 533,911	13,261	172	\$ 40	26 \$	0.58	0.43%	0.00%	0.00%	0.00%	173	\$ 40.26	\$	0.58	
Home Health Services	\$ 5,413,847	11,696	152	\$ 462	88 \$	5.85	0.73%	0.00%	0.00%	0.00%	153	\$ 463.02	\$	5.89	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 103,424,791	86,823	1,125	\$ 1,191	21 \$	111.72	3.03%	0.00%	0.00%	0.00%	1,159	\$ 1,191.74	\$	115.10	
Inpatient - Other	\$ 156,996,830	134,945	1,749	\$ 1,163	41 \$	169.59	3.04%	0.00%	0.00%	-0.97%	1,802	\$ 1,152.30	\$	173.06	
Inpatient - Psych	\$ 1,625	17	0	\$ 95	59 \$	0.00	1.53%	0.00%	0.00%	0.00%	0	\$ 95.59	\$	0.00	
Lab/Radiology	\$ 3,651,602	166,400	2,157	\$ 21.	94 \$	3.94	0.58%	0.00%	0.00%	3.77%	2,172	\$ 22.74	\$	4.12	
Outpatient - ER	\$ 15,410,666	81,677	1,059	\$ 188	68 \$	16.65	0.80%	0.00%	0.00%	-3.60%	1,067	\$ 181.89	\$	16.17	
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 25,197,713	61,985	803	\$ 406	51 \$	27.22	0.97%	0.00%	0.00%	0.00%	810	\$ 407.05	\$	27.48	
Pharmacy	\$ 15,536,876	335,340	4,347	\$ 46	33 \$	16.78	0.00%	0.00%	-0.61%	0.00%	4,347	\$ 46.05	\$	16.68	
Physician - Anesthesia	\$ 954,746	329,549	4,272	\$ 2	90 \$	1.03	0.39%	0.00%	0.00%	0.00%	4,290	\$ 2.90	\$	1.04	
Physician - Dental	\$ 382	18	0	\$ 21	24 \$	0.00	0.23%	0.00%	0.00%	0.00%	0	\$ 21.24	\$	0.00	
Physician - Evaluation & Management	\$ 107,974,223	1,666,814	21,606	\$ 64	78 \$	116.63	0.41%	0.97%	0.00%	0.00%	21,693	\$ 65.41	\$	118.25	
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 14,196,385	845,170	10,955	\$ 16	80 \$	15.33	0.43%	0.00%	0.00%	1.25%	11,004	\$ 17.01	\$	15.59	
Physician - Psych	\$ 21	1	0	\$ 21.	24 \$	0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 21.24	\$	0.00	
Physician - Specialist	\$ 6,778,041	51,780	671	\$ 130	90 \$	7.32	0.39%	0.00%	0.00%	0.00%	674	\$ 130.91	\$	7.35	
Physician - Vision	\$ 1,343,270	8,944	116	\$ 150	19 \$	1.45	0.15%	0.00%	0.00%	0.00%	116	\$ 149.79	\$	1.45	
Transportation/Emergency	\$ 1,540,766	6,609	86	\$ 233	13 \$	1.66	0.69%	0.00%	0.00%	0.00%	86	\$ 233.09	\$	1.68	
Transportation/Non-emergency	\$ 7,484,672	13,073	169	\$ 572	53 \$	8.08	0.04%	0.00%	0.00%	0.00%	171	\$ 569.01	\$	8.09	
Gross Medical Total	\$ 476,179,298	4,333,819			\$	514.36	1.87%	0.22%	-0.02%	-0.37%			\$	523.08	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Child
Member Months:	5,524,426
Base Year	CY 2016

		I	Raw Base Data				Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 12,426,375	177,586	386	\$ 69.97	\$ 2.25	0.00%	0.00%	0.00%	0.00%	386	\$ 69.97	\$ 2.25		
Case Management Services	\$ 3,274,052	156,126	339	\$ 20.97	\$ 0.59	0.00%	0.00%	0.00%	0.00%	339	\$ 20.97	\$ 0.59		
Community Behavioral Health	\$ 257,312,601	4,317,778	9,379	\$ 59.59	\$ 46.58	0.00%	0.00%	0.00%	0.00%	9,379	\$ 59.59	\$ 46.58		
DME/Supplies	\$ 8,627,284	54,499	118	\$ 158.30	\$ 1.56	0.14%	0.00%	0.00%	0.00%	119	\$ 158.30	\$ 1.56		
Early Intervention Services	\$ 4,514,721	80,950	176	\$ 55.77	\$ 0.82	0.00%	0.00%	0.00%	0.00%	176	\$ 55.77	\$ 0.82		
FQHC/RHC	\$ 894,084	21,421	47	\$ 41.74	\$ 0.16	0.09%	0.00%	0.00%	0.00%	47	\$ 41.74	\$ 0.16		
Home Health Services	\$ 4,801,978	9,711	21	\$ 494.49	\$ 0.87	0.14%	0.00%	0.00%	0.00%	21	\$ 494.49	\$ 0.87		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 1,132	2	0	\$ 565.80	\$ 0.00	1.53%	0.00%	0.00%	0.00%	0	\$ 565.80	\$ 0.00		
Inpatient - Other	\$ 50,401,048	22,837	50	\$ 2,206.95	\$ 9.12	1.53%	0.00%	0.00%	-0.97%	50	\$ 2,185.63	\$ 9.17		
Inpatient - Psych	\$ 16,479,395	17,156	37	\$ 960.56	\$ 2.98	1.27%	0.00%	0.00%	0.00%	38	\$ 958.16	\$ 3.02		
Lab/Radiology	\$ 16,835,408	589,571	1,281	\$ 28.56	\$ 3.05	0.12%	0.00%	0.00%	3.13%	1,282	\$ 29.44	\$ 3.15		
Outpatient - ER	\$ 59,224,622	263,012	571	\$ 225.18	\$ 10.72	0.12%	0.00%	0.00%	-3.60%	572	\$ 217.06	\$ 10.35		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 78,561,097	192,620	418	\$ 407.86	\$ 14.22	0.12%	0.00%	0.00%	0.00%	419	\$ 407.86	\$ 14.24		
Pharmacy	\$ 172,598,348	2,526,819	5,489	\$ 68.31	\$ 31.24	0.00%	0.00%	-0.50%	0.00%	5,489	\$ 67.96	\$ 31.09		
Physician - Anesthesia	\$ 3,595,974	1,370,917	2,978	\$ 2.62	\$ 0.65	0.09%	0.00%	0.00%	0.00%	2,981	\$ 2.62	\$ 0.65		
Physician - Dental	\$ 3,306	50	0	\$ 66.12	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 66.12	\$ 0.00		
Physician - Evaluation & Management	\$ 144,602,410	3,097,864	6,729	\$ 46.68	\$ 26.18	0.09%	3.63%	0.00%	0.00%	6,735	\$ 48.37	\$ 27.15		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 30,186,237	4,661,071	10,125	\$ 6.48	\$ 5.46	0.09%	0.00%	0.00%	2.25%	10,134	\$ 6.62	\$ 5.59		
Physician - Psych	\$ 6,388	106	0	\$ 60.26	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 60.26	\$ 0.00		
Physician - Specialist	\$ 15,119,852	198,040	430	\$ 76.35	\$ 2.74	0.09%	0.00%	0.00%	0.00%	431	\$ 76.35	\$ 2.74		
Physician - Vision	\$ 11,419,339	88,311	192	\$ 129.31	\$ 2.07	0.04%	0.00%	0.00%	0.00%	192	\$ 129.24	\$ 2.07		
Transportation/Emergency	\$ 3,358,224	19,618	43	\$ 171.18	\$ 0.61	0.14%	0.00%	0.00%	0.00%	43	\$ 171.18	\$ 0.61		
Transportation/Non-emergency	\$ 16,129,166	108,515	236	\$ 148.64	\$ 2.92	0.02%	0.00%	0.00%	0.00%	236	\$ 148.46	\$ 2.92		
Gross Medical Total	\$ 910,373,041	17,974,580			\$ 164.79	0.15%	0.58%	-0.09%	-0.16%			\$ 165.58		

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Child
Member Months:	5,710,984
Base Year	CY 2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMF	PM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPN	М	
Addiction and Recovery Treatment Services (ARTS)	\$ 18,459,312	281,052	591	\$ 65.6	3 \$	3.23	0.27%	0.00%	0.00%	0.00%	592	\$ 65.68	\$	3.24	
Case Management Services	\$ 3,703,912	215,762	453	\$ 17.1	\$	0.65	0.27%	0.00%	0.00%	0.00%	455	\$ 17.17	\$	0.65	
Community Behavioral Health	\$ 289,536,266	4,591,075	9,647	\$ 63.0	\$	50.70	0.27%	0.00%	0.00%	0.00%	9,673	\$ 63.07	\$ 5	50.84	
DME/Supplies	\$ 9,322,974	56,984	120	\$ 163.6	\$	1.63	1.25%	0.00%	0.00%	0.00%	121	\$ 163.61	\$	1.65	
Early Intervention Services	\$ 5,220,178	94,006	198	\$ 55.5	3 \$	0.91	0.27%	0.00%	0.00%	0.00%	198	\$ 55.53	\$	0.92	
FQHC/RHC	\$ 1,302,564	31,139	65	\$ 41.8	3 \$	0.23	0.73%	0.00%	0.00%	0.00%	66	\$ 41.83	\$	0.23	
Home Health Services	\$ 6,562,689	12,386	26	\$ 529.8	5 \$	1.15	1.25%	0.00%	0.00%	0.00%	26	\$ 529.85	\$	1.16	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 19,259	10	0	\$ 1,925.9	\$	0.00	4.64%	0.00%	0.00%	0.00%	0	\$ 1,925.91	\$	0.00	
Inpatient - Other	\$ 55,502,778	22,064	46	\$ 2,515.5	\$	9.72	4.64%	0.00%	0.00%	-0.97%	49	\$ 2,491.32	\$	10.07	
Inpatient - Psych	\$ 17,271,621	20,868	44	\$ 827.6	\$	3.02	4.64%	0.00%	0.00%	0.00%	46	\$ 827.67	\$	3.16	
Lab/Radiology	\$ 18,117,278	627,895	1,319	\$ 28.8	5 \$	3.17	1.06%	0.00%	0.00%	2.79%	1,336	\$ 29.60	\$	3.30	
Outpatient - ER	\$ 56,432,921	245,080	515	\$ 230.2	\$	9.88	1.53%	0.00%	0.00%	-3.60%	523	\$ 221.97	\$	9.67	
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 88,892,182	219,428	461	\$ 405.1	\$	15.57	1.53%	0.00%	0.00%	0.00%	468	\$ 405.11	\$	15.80	
Pharmacy	\$ 176,745,543	2,569,241	5,399	\$ 68.7	\$	30.95	0.00%	0.00%	-0.51%	0.00%	5,399	\$ 68.44	\$ 3	30.79	
Physician - Anesthesia	\$ 3,704,233	1,478,161	3,106	\$ 2.5	\$	0.65	0.74%	0.00%	0.00%	0.00%	3,129	\$ 2.51	\$	0.65	
Physician - Dental	\$ 2,374	19	0	\$ 124.9	\$	0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 124.93	\$	0.00	
Physician - Evaluation & Management	\$ 150,970,370	3,154,594	6,628	\$ 47.8	\$	26.44	0.73%	4.97%	0.00%	0.00%	6,677	\$ 50.23	\$ 2	27.95	
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 34,197,568	6,044,183	12,700	\$ 5.6	\$	5.99	0.74%	0.00%	0.00%	1.91%	12,793	\$ 5.77	\$	6.15	
Physician - Psych	\$ 12,277	209	0	\$ 58.7	\$	0.00	0.75%	0.00%	0.00%	0.00%	0	\$ 58.75	\$	0.00	
Physician - Specialist	\$ 14,905,141	194,463	409	\$ 76.6	5 \$	2.61	0.74%	0.00%	0.00%	0.00%	412	\$ 76.65	\$	2.63	
Physician - Vision	\$ 11,368,001	80,368	169	\$ 141.4	5 \$	1.99	0.30%	0.00%	0.00%	0.00%	170	\$ 140.84	\$	2.00	
Transportation/Emergency	\$ 3,499,351	24,417	51	\$ 143.3	2 \$	0.61	1.25%	0.00%	0.00%	0.00%	52	\$ 143.32	\$	0.62	
Transportation/Non-emergency	\$ 17,086,431	84,701	178	\$ 201.7	\$	2.99	0.16%	0.00%	0.00%	0.00%	180	\$ 199.56	\$	3.00	
Gross Medical Total	\$ 982,835,221	20,048,105			\$ 1	172.10	0.86%	0.76%	-0.09%	-0.15%			\$ 17	74.49	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Child
Member Months:	11,235,410
Base Year	CY 2016/2017

			Raw Base Data				Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 30,885,687	458,638	490	\$ 67.34	\$ 2.75	0.17%	0.00%	0.00%	0.00%	491	\$ 67.34	\$ 2.75		
Case Management Services	\$ 6,977,964	371,888	397	\$ 18.76	\$ 0.62	0.15%	0.00%	0.00%	0.00%	398	\$ 18.76	\$ 0.62		
Community Behavioral Health	\$ 546,848,866	8,908,853	9,515	\$ 61.38	\$ 48.67	0.15%	0.00%	0.00%	0.00%	9,529	\$ 61.38	\$ 48.74		
DME/Supplies	\$ 17,950,258	111,483	119	\$ 161.01	\$ 1.60	0.72%	0.00%	0.00%	0.00%	120	\$ 161.03	\$ 1.61		
Early Intervention Services	\$ 9,734,899	174,956	187	\$ 55.64	\$ 0.87	0.15%	0.00%	0.00%	0.00%	187	\$ 55.64	\$ 0.87		
FQHC/RHC	\$ 2,196,648	52,560	56	\$ 41.79	\$ 0.20	0.47%	0.00%	0.00%	0.00%	56	\$ 41.79	\$ 0.20		
Home Health Services	\$ 11,364,667	22,097	24	\$ 514.31	\$ 1.01	0.78%	0.00%	0.00%	0.00%	24	\$ 514.41	\$ 1.02		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ 20,391	12	0	\$ 1,699.23	\$ 0.00	4.47%	0.00%	0.00%	0.00%	0	\$ 1,704.87	\$ 0.00		
Inpatient - Other	\$ 105,903,826	44,901	48	\$ 2,358.60	\$ 9.43	3.16%	0.00%	0.00%	-0.97%	49	\$ 2,338.15	\$ 9.63		
Inpatient - Psych	\$ 33,751,016	38,024	41	\$ 887.62	\$ 3.00	3.00%	0.00%	0.00%	0.00%	42	\$ 885.57	\$ 3.09		
Lab/Radiology	\$ 34,952,686	1,217,466	1,300	\$ 28.71	\$ 3.11	0.60%	0.00%	0.00%	2.95%	1,310	\$ 29.52	\$ 3.22		
Outpatient - ER	\$ 115,657,543	508,092	543	\$ 227.63	\$ 10.29	0.81%	0.00%	0.00%	-3.60%	547	\$ 219.44	\$ 10.00		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 167,453,278	412,048	440	\$ 406.39	\$ 14.90	0.87%	0.00%	0.00%	0.00%	444	\$ 406.38	\$ 15.03		
Pharmacy	\$ 349,343,891	5,096,060	5,443	\$ 68.55	\$ 31.09	0.00%	0.00%	-0.51%	0.00%	5,443	\$ 68.20	\$ 30.94		
Physician - Anesthesia	\$ 7,300,208	2,849,078	3,043	\$ 2.56	\$ 0.65	0.42%	0.00%	0.00%	0.00%	3,056	\$ 2.56	\$ 0.65		
Physician - Dental	\$ 5,680	69	0	\$ 82.32	\$ 0.00	0.36%	0.00%	0.00%	0.00%	0	\$ 82.39	\$ 0.00		
Physician - Evaluation & Management	\$ 295,572,781	6,252,458	6,678	\$ 47.27	\$ 26.31	0.42%	4.31%	0.00%	0.00%	6,706	\$ 49.31	\$ 27.56		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 64,383,805	10,705,254	11,434	\$ 6.01	\$ 5.73	0.43%	0.00%	0.00%	2.07%	11,486	\$ 6.14	\$ 5.87		
Physician - Psych	\$ 18,665	315	0	\$ 59.25	\$ 0.00	0.53%	0.00%	0.00%	0.00%	0	\$ 59.26	\$ 0.00		
Physician - Specialist	\$ 30,024,993	392,503	419	\$ 76.50	\$ 2.67	0.41%	0.00%	0.00%	0.00%	421	\$ 76.50	\$ 2.68		
Physician - Vision	\$ 22,787,341	168,679	180	\$ 135.09	\$ 2.03	0.17%	0.00%	0.00%	0.00%	181	\$ 134.79	\$ 2.03		
Transportation/Emergency	\$ 6,857,576	44,035	47	\$ 155.73	\$ 0.61	0.71%	0.00%	0.00%	0.00%	47	\$ 155.65	\$ 0.61		
Transportation/Non-emergency	\$ 33,215,597	193,216	206	\$ 171.91	\$ 2.96	0.10%	0.00%	0.00%	0.00%	208	\$ 171.00	\$ 2.96		
Gross Medical Total	\$ 1,893,208,261	38,022,685			\$ 168.50	0.52%	0.67%	-0.09%	-0.15%			\$ 170.11		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Adult
Member Months:	1,272,259
Base Year	CY 2016

		F	Raw Base Data					Base Adj	ustments			Final	Base Data		
Category of Service	Dollars	Units	Util/1000	Unit Cost	Р	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Ur	nit Cost	PI	МРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 5,496,915	100,629	949	\$ 54.63	\$	4.32	0.00%	0.00%	0.00%	0.00%	949	\$	54.63	\$	4.32
Case Management Services	\$ 248,420	51,828	489	\$ 4.79	\$	0.20	0.00%	0.00%	0.00%	0.00%	489	\$	4.79	\$	0.20
Community Behavioral Health	\$ 50,617,370	345,895	3,262	\$ 146.34	\$	39.79	0.00%	0.00%	0.00%	0.00%	3,263	\$	146.34	\$	39.79
DME/Supplies	\$ 4,288,961	24,771	234	\$ 173.14	\$	3.37	0.14%	0.00%	0.00%	0.00%	234	\$	173.14	\$	3.38
Early Intervention Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 553,743	16,829	159	\$ 32.90	\$	0.44	0.09%	0.00%	0.00%	0.00%	159	\$	32.90	\$	0.44
Home Health Services	\$ 1,094,917	3,399	32	\$ 322.13	\$	0.86	0.14%	0.00%	0.00%	0.00%	32	\$	322.13	\$	0.86
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 20,633	40	0	\$ 515.83	\$	0.02	1.53%	0.00%	0.00%	0.00%	0	\$	515.83	\$	0.02
Inpatient - Other	\$ 81,386,198	37,596	355	\$ 2,164.78	\$	63.97	1.53%	0.00%	0.00%	-0.97%	360	\$	2,143.86	\$	64.32
Inpatient - Psych	\$ 7,977,444	7,392	70	\$ 1,079.20	\$	6.27	1.27%	0.00%	0.00%	0.00%	71	\$	1,076.46	\$	6.35
Lab/Radiology	\$ 22,177,233	370,726	3,497	\$ 59.82	\$	17.43	0.14%	0.00%	0.00%	2.18%	3,502	\$	61.12	\$	17.84
Outpatient - ER	\$ 54,199,340	158,231	1,492	\$ 342.53	\$	42.60	0.12%	0.00%	0.00%	-3.60%	1,494	\$	330.19	\$	41.11
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 62,374,338	122,087	1,152	\$ 510.90	\$	49.03	0.12%	0.00%	0.00%	0.00%	1,153	\$	510.90	\$	49.09
Pharmacy	\$ 134,685,069	2,300,043	21,694	\$ 58.56	\$	105.86	0.00%	0.00%	-0.50%	0.00%	21,694	\$	58.27	\$	105.34
Physician - Anesthesia	\$ 5,391,190	2,466,882	23,268	\$ 2.19	\$	4.24	0.09%	0.00%	0.00%	0.00%	23,289	\$	2.19	\$	4.24
Physician - Dental	\$ 5,222	18	0	\$ 290.12	\$	0.00	0.09%	0.00%	0.00%	0.00%	0	\$	290.12	\$	0.00
Physician - Evaluation & Management	\$ 72,137,389	2,303,598	21,728	\$ 31.32	\$	56.70	0.09%	1.68%	0.00%	0.00%	21,747	\$	31.84	\$	57.70
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 14,882,711	1,875,807	17,693	\$ 7.93	\$	11.70	0.09%	0.00%	0.00%	4.18%	17,709	\$	8.27	\$	12.20
Physician - Psych	\$ 30,498	258	2	\$ 118.21	\$	0.02	0.09%	0.00%	0.00%	0.00%	2	\$	118.21	\$	0.02
Physician - Specialist	\$ 17,307,439	294,297	2,776	\$ 58.81	\$	13.60	0.09%	0.00%	0.00%	0.00%	2,778	\$	58.81	\$	13.62
Physician - Vision	\$ 2,245,147	19,726	186	\$ 113.82	\$	1.76	0.05%	0.00%	0.00%	0.00%	186	\$	113.77	\$	1.77
Transportation/Emergency	\$ 2,879,087	17,808	168	\$ 161.67	\$	2.26	0.14%	0.00%	0.00%	0.00%	168	\$	161.67	\$	2.27
Transportation/Non-emergency	\$ 4,933,430	73,679	695	\$ 66.96	\$	3.88	0.06%	0.00%	0.00%	0.00%	696	\$	66.91	\$	3.88
Gross Medical Total	\$ 544,932,692	10,591,538			\$	428.32	0.30%	0.22%	-0.12%	-0.30%				\$	428.73

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Adult
Member Months:	1,380,899
Base Year	CY 2017

		F	Raw Base Data						Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	ı	Jnit Cost	Р	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 15,407,901	1,449,669	12,598	\$	10.63	\$	11.16	0.27%	0.00%	0.00%	0.00%	12,632	\$ 10.63	\$	11.19	
Case Management Services	\$ 231,015	47,270	411	\$	4.89	\$	0.17	0.27%	0.00%	0.00%	0.00%	412	\$ 4.89	\$	0.17	
Community Behavioral Health	\$ 62,886,906	361,411	3,141	\$	174.00	\$	45.54	0.27%	0.00%	0.00%	0.00%	3,149	\$ 174.00	\$	45.67	
DME/Supplies	\$ 4,931,592	27,300	237	\$	180.64	\$	3.57	1.25%	0.00%	0.00%	0.00%	240	\$ 180.65	\$	3.62	
Early Intervention Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 780,992	25,844	225	\$	30.22	\$	0.57	0.73%	0.00%	0.00%	0.00%	226	\$ 30.22	\$	0.57	
Home Health Services	\$ 2,023,362	4,635	40	\$	436.54	\$	1.47	1.25%	0.00%	0.00%	0.00%	41	\$ 436.54	\$	1.48	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 64,668	90	1	\$	718.53	\$	0.05	4.64%	0.00%	0.00%	0.00%	1	\$ 718.53	\$	0.05	
Inpatient - Other	\$ 73,956,052	34,433	299	\$	2,147.81	\$	53.56	4.64%	0.00%	0.00%	-0.97%	313	\$ 2,127.13	\$	55.50	
Inpatient - Psych	\$ 8,289,162	9,255	80	\$	895.64	\$	6.00	4.64%	0.00%	0.00%	0.00%	84	\$ 895.67	\$	6.28	
Lab/Radiology	\$ 22,767,839	377,535	3,281	\$	60.31	\$	16.49	1.23%	0.00%	0.00%	1.79%	3,322	\$ 61.37	\$	16.99	
Outpatient - ER	\$ 45,547,393	139,582	1,213	\$	326.31	\$	32.98	1.53%	0.00%	0.00%	-3.60%	1,232	\$ 314.55	\$	32.28	
Outpatient - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 72,543,267	132,759	1,154	\$	546.43	\$	52.53	1.53%	0.00%	0.00%	0.00%	1,171	\$ 546.43	\$	53.34	
Pharmacy	\$ 146,132,158	2,311,546	20,087	\$	63.22	\$	105.82	0.00%	0.00%	-0.46%	0.00%	20,087	\$ 62.93	\$	105.34	
Physician - Anesthesia	\$ 5,403,490	2,741,791	23,826	\$	1.97	\$	3.91	0.73%	0.00%	0.00%	0.00%	24,001	\$ 1.97	\$	3.94	
Physician - Dental	\$ 411	1	0	\$	410.98	\$	0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 410.98	\$	0.00	
Physician - Evaluation & Management	\$ 73,842,042	2,375,571	20,644	\$	31.08	\$	53.47	0.74%	2.45%	0.00%	0.00%	20,795	\$ 31.85	\$	55.19	
Physician - Maternity	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 14,861,458	1,881,426	16,350	\$	7.90	\$	10.76	0.74%	0.00%	0.00%	3.54%	16,470	\$ 8.18	\$	11.23	
Physician - Psych	\$ 76,517	604	5	\$	126.68	\$	0.06	0.75%	0.00%	0.00%	0.00%	5	\$ 126.70	\$	0.06	
Physician - Specialist	\$ 17,053,528	302,577	2,629	\$	56.36	\$	12.35	0.74%	0.00%	0.00%	0.00%	2,649	\$ 56.36	\$	12.44	
Physician - Vision	\$ 2,289,961	20,806	181	\$	110.06	\$	1.66	0.38%	0.00%	0.00%	0.00%	182	\$ 109.68	\$	1.66	
Transportation/Emergency	\$ 3,264,840	23,189	202	\$	140.79	\$	2.36	1.25%	0.00%	0.00%	0.00%	204	\$ 140.79	\$	2.39	
Transportation/Non-emergency	\$ 5,574,105	62,811	546	\$	88.74	\$	4.04	0.48%	0.00%	0.00%	0.00%	553	\$ 88.07	\$	4.06	
Gross Medical Total	\$ 577,928,660	12,330,105				\$	418.52	1.23%	0.31%	-0.11%	-0.25%			\$	423.44	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	LIFC Adult
Member Months:	2,653,158
Base Year	CY 2016/2017

			F	Raw Base Data						Base Adj	ustments		Final Base Data				
Category of Service		Dollars	Units	Util/1000	Ţ	Jnit Cost	PMPM		IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	Р	MPM	
Addiction and Recovery Treatment Services (ARTS)	\$	20,904,816	1,550,298	7,012	\$	13.48	\$ 7	.88	0.20%	0.00%	0.00%	0.00%	7,030	\$ 13.48	\$	7.90	
Case Management Services	\$	479,435	99,098	448	\$	4.84	\$ 0	.18	0.13%	0.00%	0.00%	0.00%	449	\$ 4.84	\$	0.18	
Community Behavioral Health	\$	113,504,276	707,306	3,199	\$	160.47	\$ 42	.78	0.15%	0.00%	0.00%	0.00%	3,204	\$ 160.49	\$	42.85	
DME/Supplies	\$	9,220,553	52,071	236	\$	177.08	\$ 3	.48	0.74%	0.00%	0.00%	0.00%	237	\$ 177.10	\$	3.50	
Early Intervention Services	\$	-	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$	1,334,736	42,673	193	\$	31.28	\$ 0	.50	0.47%	0.00%	0.00%	0.00%	194	\$ 31.27	\$	0.51	
Home Health Services	\$	3,118,279	8,034	36	\$	388.14	\$ 1	.18	0.86%	0.00%	0.00%	0.00%	37	\$ 388.44	\$	1.19	
Inpatient - Maternity Kick Payment	\$	-	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$	85,301	130	1	\$	656.16	\$ 0	.03	3.89%	0.00%	0.00%	0.00%	1	\$ 657.46	\$	0.03	
Inpatient - Other	\$	155,342,250	72,029	326	\$	2,156.67	\$ 58	.55	3.01%	0.00%	0.00%	-0.97%	336	\$ 2,135.73	\$	59.73	
Inpatient - Psych	\$	16,266,606	16,647	75	\$	977.15	\$ 6	.13	2.99%	0.00%	0.00%	0.00%	78	\$ 974.61	\$	6.31	
Lab/Radiology	\$	44,945,071	748,261	3,384	\$	60.07	\$ 16	.94	0.69%	0.00%	0.00%	1.98%	3,408	\$ 61.25	\$	17.39	
Outpatient - ER	\$	99,746,733	297,813	1,347	\$	334.93	\$ 37	.60	0.77%	0.00%	0.00%	-3.60%	1,358	\$ 322.81	\$	36.52	
Outpatient - Maternity	\$	-	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$	134,917,605	254,846	1,153	\$	529.41	\$ 50	.85	0.88%	0.00%	0.00%	0.00%	1,163	\$ 529.53	\$	51.30	
Pharmacy	\$	280,817,227	4,611,589	20,858	\$	60.89	\$ 105	.84	0.00%	0.00%	-0.48%	0.00%	20,858	\$ 60.60	\$	105.34	
Physician - Anesthesia	\$	10,794,680	5,208,673	23,558	\$	2.07	\$ 4	.07	0.41%	0.00%	0.00%	0.00%	23,660	\$ 2.07	\$	4.09	
Physician - Dental	\$	5,633	19	0	\$	296.48	\$ 0	.00	0.14%	0.00%	0.00%	0.00%	0	\$ 296.52	\$	0.00	
Physician - Evaluation & Management	\$	145,979,431	4,679,169	21,163	\$	31.20	\$ 55	.02	0.42%	2.07%	0.00%	0.00%	21,252	\$ 31.84	\$	56.39	
Physician - Maternity	\$	-	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$	29,744,170	3,757,233	16,994	\$	7.92	\$ 11	.21	0.41%	0.00%	0.00%	3.86%	17,064	\$ 8.22	\$	11.69	
Physician - Psych	\$	107,015	862	4	\$	124.15	\$ 0	.04	0.56%	0.00%	0.00%	0.00%	4	\$ 124.17	\$	0.04	
Physician - Specialist	\$	34,360,967	596,874	2,700	\$	57.57	\$ 12	.95	0.41%	0.00%	0.00%	0.00%	2,711	\$ 57.56	\$	13.00	
Physician - Vision	\$	4,535,108	40,532	183	\$	111.89	\$ 1	.71	0.22%	0.00%	0.00%	0.00%	184	\$ 111.66	\$	1.71	
Transportation/Emergency	\$	6,143,927	40,997	185	\$	149.86	\$ 2	.32	0.73%	0.00%	0.00%	0.00%	187	\$ 149.81	\$	2.33	
Transportation/Non-emergency	\$	10,507,535	136,490	617	\$	76.98	\$ 3	.96	0.28%	0.00%	0.00%	0.00%	621	\$ 76.70	\$	3.97	
Gross Medical Total	\$ 1	1,122,861,352	22,921,643				\$ 423	.22	0.78%	0.27%	-0.12%	-0.28%			\$	425.98	

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19 to 20 Female
Member Months:	497,606
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,277,391	32,043	773	\$ 71.07	\$ 4.58	0.00%	0.00%	0.00%	0.00%	-7.25%	1,157	\$ 44.0	01 \$	\$ 4.24
Case Management Services	\$ 110,411	24,091	581	\$ 4.58	\$ 0.22	0.00%	0.00%	0.00%	0.00%	440.21%	3,110	\$ 4.6	62 \$	\$ 1.20
Community Behavioral Health	\$ 21,922,175	286,604	6,912	\$ 76.49	\$ 44.06	0.00%	0.00%	0.00%	0.00%	-52.87%	2,128	\$ 117.1	12 \$	\$ 20.76
DME/Supplies	\$ 777,252	4,216	102	\$ 184.36	\$ 1.56	0.14%	0.00%	0.00%	0.00%	91.53%	206	\$ 174.4	42 \$	\$ 3.00
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	ъ̀ -
FQHC/RHC	\$ 137,344	4,580	110	\$ 29.99	\$ 0.28	0.09%	0.00%	0.00%	0.00%	150.97%	213	\$ 39.0	08 \$	\$ 0.69
Home Health Services	\$ 110,208	424	10	\$ 259.93	\$ 0.22	0.14%	0.00%	0.00%	0.00%	91.17%	19	\$ 269.2	25 \$	\$ 0.42
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Inpatient - Newborn	\$ 1,132	2	0	\$ 565.80	\$ 0.00	1.53%	0.00%	0.00%	0.00%	1087.96%	1	\$ 567.9)5 \$	\$ 0.03
Inpatient - Other	\$ 8,961,027	4,951	119	\$ 1,809.84	\$ 18.01	1.53%	0.00%	0.00%	-0.97%	205.59%	490	\$ 1,355.8	35 \$	\$ 55.33
Inpatient - Psych	\$ 4,737,302	5,511	133	\$ 859.61	\$ 9.52	1.45%	0.00%	0.00%	0.00%	-53.99%	56	\$ 956.4	14 \$	\$ 4.44
Lab/Radiology	\$ 4,301,816	91,797	2,214	\$ 46.86	\$ 8.65	0.13%	0.00%	0.00%	2.21%	255.59%	5,478	\$ 68.9	92 \$	\$ 31.46
Outpatient - ER	\$ 10,679,877	36,290	875	\$ 294.29	\$ 21.46	0.12%	0.00%	0.00%	-3.60%	142.42%	1,919	\$ 314.0)4 \$	\$ 50.21
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	ъ̀ -
Outpatient - Other	\$ 9,649,473	25,625	618	\$ 376.56	\$ 19.39	0.12%	0.00%	0.00%	0.00%	4.96%	1,021	\$ 239.3	39 \$	\$ 20.38
Pharmacy	\$ 19,846,949	366,046	8,827	\$ 54.22	\$ 39.88	0.00%	0.00%	-0.50%	0.00%	-9.03%	9,806	\$ 44.	18 \$	\$ 36.10
Physician - Anesthesia	\$ 844,243	376,929	9,090	\$ 2.24	\$ 1.70	0.09%	0.00%	0.00%	0.00%	478.79%	52,543	\$ 2.2	24 \$	\$ 9.83
Physician - Dental	\$ 857	3	0	\$ 285.80	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	ъ -
Physician - Evaluation & Management	\$ 16,637,067	637,792	15,381	\$ 26.09	\$ 33.43	0.09%	2.84%	0.00%	0.00%	51.43%	20,327	\$ 30.7	77 \$	\$ 52.11
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	ъ -
Physician - Other	\$ 3,834,376	306,680	7,396	\$ 12.50	\$ 7.71	0.09%	0.00%	0.00%	3.19%	39.25%	9,669	\$ 13.7	76 \$	\$ 11.08
Physician - Psych	\$ 1,430	19	0	\$ 75.27	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	ъ -
Physician - Specialist	\$ 2,038,722	58,494	1,411	\$ 34.85	\$ 4.10	0.09%	0.00%	0.00%	0.00%	43.99%	7,963	\$ 8.9	90 \$	\$ 5.90
Physician - Vision	\$ 1,145,892	11,683	282	\$ 98.08	\$ 2.30	0.04%	0.00%	0.00%	0.00%	-17.37%	173	\$ 131.8	31 \$	\$ 1.90
Transportation/Emergency	\$ 758,345	4,469	108	\$ 169.69	\$ 1.52	0.14%	0.00%	0.00%	0.00%	193.30%	324	\$ 165.5	59 \$	\$ 4.48
Transportation/Non-emergency	\$ 1,557,402	11,029	266	\$ 141.21	\$ 3.13	0.03%	0.00%	0.00%	0.00%	34.26%	599	\$ 84.	19 \$	\$ 4.20
Gross Medical Total	\$ 110,330,693	2,289,278			\$ 221.72	0.24%	0.43%	-0.09%	-0.23%	42.84%			\$	\$ 317.79



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19 to 20 Female
Member Months:	514,303
Base Year	CY 2017

			Raw Base Data							Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	ı	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	U	Init Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 3,663,224	61,696	1,440	\$ 59.38	\$	7.12	0.27%	0.00%	0.00%	0.00%	-7.23%	2,156	\$	36.87	\$	6.63
Case Management Services	\$ 103,062	21,896	511	\$ 4.71	\$	0.20	0.27%	0.00%	0.00%	0.00%	439.09%	2,735	\$	4.75	\$	1.08
Community Behavioral Health	\$ 25,854,986	309,707	7,226	\$ 83.48	\$	50.27	0.27%	0.00%	0.00%	0.00%	-52.72%	2,224	\$	128.56	\$	23.83
DME/Supplies	\$ 866,968	4,615	108	\$ 187.86	\$	1.69	1.25%	0.00%	0.00%	0.00%	90.54%	218	\$	178.78	\$	3.25
Early Intervention Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 183,302	6,381	149	\$ 28.73	\$	0.36	0.73%	0.00%	0.00%	0.00%	150.00%	287	\$	37.53	\$	0.90
Home Health Services	\$ 186,672	617	14	\$ 302.55	\$	0.36	1.25%	0.00%	0.00%	0.00%	90.25%	27	\$	315.23	\$	0.70
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 3,451	3	0	\$ 1,150.19	\$	0.01	4.64%	0.00%	0.00%	0.00%	1055.59%	1	\$	1,154.55	\$	0.08
Inpatient - Other	\$ 7,534,119	3,956	92	\$ 1,904.67	\$	14.65	4.64%	0.00%	0.00%	-0.97%	199.51%	379	\$	1,441.36	\$	45.47
Inpatient - Psych	\$ 4,747,848	5,681	133	\$ 835.74	\$	9.23	4.64%	0.00%	0.00%	0.00%	-55.22%	56	\$	933.81	\$	4.33
Lab/Radiology	\$ 4,408,655	94,752	2,211	\$ 46.53	\$	8.57	1.18%	0.00%	0.00%	1.92%	253.73%	5,471	\$	68.58	\$	31.27
Outpatient - ER	\$ 9,467,237	32,415	756	\$ 292.06	\$	18.41	1.53%	0.00%	0.00%	-3.60%	140.44%	1,658	\$	313.48	\$	43.32
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 11,794,731	28,343	661	\$ 416.14	\$	22.93	1.53%	0.00%	0.00%	0.00%	4.89%	1,093	\$	268.11	\$	24.42
Pharmacy	\$ 20,752,239	378,117	8,822	\$ 54.88	\$	40.35	0.00%	0.00%	-0.51%	0.00%	-9.03%	9,801	\$	44.71	\$	36.52
Physician - Anesthesia	\$ 800,630	407,892	9,517	\$ 1.96	\$	1.56	0.73%	0.00%	0.00%	0.00%	475.78%	55,013	\$	1.97	\$	9.03
Physician - Dental	\$ 423	2	0	\$ 211.49	\$	0.00	0.73%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 17,202,956	632,281	14,753	\$ 27.21	\$	33.45	0.73%	3.92%	0.00%	0.00%	50.58%	19,497	\$	32.45	\$	52.73
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 3,942,581	289,797	6,762	\$ 13.60	\$	7.67	0.74%	0.00%	0.00%	2.78%	39.19%	8,840	\$	15.00	\$	11.05
Physician - Psych	\$ 1,942	32	1	\$ 60.68	\$	0.00	0.75%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Specialist	\$ 1,941,634	58,104	1,356	\$ 33.42	\$	3.78	0.74%	0.00%	0.00%	0.00%	43.73%	7,653	\$	8.57	\$	5.47
Physician - Vision	\$ 1,140,376	10,056	235	\$ 113.40	\$	2.22	0.35%	0.00%	0.00%	0.00%	-17.11%	144	\$	153.32	\$	1.84
Transportation/Emergency	\$ 721,756	4,473	104	\$ 161.36	\$	1.40	1.25%	0.00%	0.00%	0.00%	191.11%	314	\$	158.02	\$	4.14
Transportation/Non-emergency	\$ 1,622,996	8,415	196	\$ 192.87	\$	3.16	0.22%	0.00%	0.00%	0.00%	26.97%	442	\$	108.96	\$	4.02
Gross Medical Total	\$ 116,941,786	2,359,231			\$	227.38	1.06%	0.58%	-0.09%	-0.19%	34.54%			•	\$	310.06



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19 to 20 Female
Member Months:	1,011,909
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 5,940,615	93,739	1,112	\$ 63.37	\$ 5.87	0.17%	0.00%	0.00%	0.00%	-7.24%	1,665	\$ 39.3	1 \$	5.45
Case Management Services	\$ 213,473	45,987	545	\$ 4.64	\$ 0.21	0.13%	0.00%	0.00%	0.00%	439.67%	2,920	\$ 4.6	9 \$	1.14
Community Behavioral Health	\$ 47,777,162	596,311	7,072	\$ 80.12	\$ 47.21	0.15%	0.00%	0.00%	0.00%	-52.79%	2,177	\$ 123.0	6 \$	22.32
DME/Supplies	\$ 1,644,220	8,831	105	\$ 186.19	\$ 1.62	0.73%	0.00%	0.00%	0.00%	91.00%	212	\$ 176.7	0 \$	3.13
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 320,646	10,961	130	\$ 29.25	\$ 0.32	0.46%	0.00%	0.00%	0.00%	150.42%	251	\$ 38.1	7 \$	0.80
Home Health Services	\$ 296,880	1,041	12	\$ 285.19	\$ 0.29	0.84%	0.00%	0.00%	0.00%	90.59%	23	\$ 296.5	0 \$	0.56
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 4,582	5	0	\$ 916.43	\$ 0.00	3.87%	0.00%	0.00%	0.00%	1063.41%	1	\$ 920.2	8 \$	0.05
Inpatient - Other	\$ 16,495,146	8,907	106	\$ 1,851.96	\$ 16.30	2.95%	0.00%	0.00%	-0.97%	202.77%	433	\$ 1,393.8	3 \$	50.32
Inpatient - Psych	\$ 9,485,150	11,192	133	\$ 847.49	\$ 9.37	3.05%	0.00%	0.00%	0.00%	-54.61%	56	\$ 944.9	5 \$	4.38
Lab/Radiology	\$ 8,710,471	186,549	2,212	\$ 46.69	\$ 8.61	0.66%	0.00%	0.00%	2.06%	254.65%	5,475	\$ 68.7	5 \$	31.36
Outpatient - ER	\$ 20,147,114	68,705	815	\$ 293.24	\$ 19.91	0.78%	0.00%	0.00%	-3.60%	141.48%	1,786	\$ 313.7	8 \$	46.71
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 21,444,204	53,968	640	\$ 397.35	\$ 21.19	0.90%	0.00%	0.00%	0.00%	4.92%	1,058	\$ 254.4	7 \$	22.43
Pharmacy	\$ 40,599,188	744,163	8,825	\$ 54.56	\$ 40.12	0.00%	0.00%	-0.51%	0.00%	-9.03%	9,804	\$ 44.4	5 \$	36.31
Physician - Anesthesia	\$ 1,644,873	784,821	9,307	\$ 2.10	\$ 1.63	0.40%	0.00%	0.00%	0.00%	477.32%	53,798	\$ 2.1	0 \$	9.42
Physician - Dental	\$ 1,280	5	0	\$ 256.07	\$ 0.00	0.30%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 33,840,023	1,270,073	15,062	\$ 26.64	\$ 33.44	0.42%	3.39%	0.00%	0.00%	50.99%	19,905	\$ 31.6	1 \$	52.43
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	· -
Physician - Other	\$ 7,776,956	596,477	7,073	\$ 13.04	\$ 7.69	0.42%	0.00%	0.00%	2.98%	39.22%	9,248	\$ 14.3	6 \$	11.06
Physician - Psych	\$ 3,372	51	1	\$ 66.11	\$ 0.00	0.47%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	· -
Physician - Specialist	\$ 3,980,356	116,598	1,383	\$ 34.14	\$ 3.93	0.41%	0.00%	0.00%	0.00%	43.86%	7,805	\$ 8.7	3 \$	5.68
Physician - Vision	\$ 2,286,268	21,739	258	\$ 105.17	\$ 2.26	0.20%	0.00%	0.00%	0.00%	-17.24%	159	\$ 141.7	6 \$	1.87
Transportation/Emergency	\$ 1,480,101	8,942	106	\$ 165.52	\$ 1.46	0.68%	0.00%	0.00%	0.00%	192.23%	319	\$ 161.8	0 \$	4.30
Transportation/Non-emergency	\$ 3,180,398	19,444	231	\$ 163.57	\$ 3.14	0.13%	0.00%	0.00%	0.00%	30.54%	519	\$ 94.9	1 \$	4.11
Gross Medical Total	\$ 227,272,480	4,648,508			\$ 224.60	0.66%	0.50%	-0.09%	-0.21%	38.55%			\$	313.87

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19 to 20 Male
Member Months:	437,146
Base Year	CY 2016

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,309,758	17,417	478	\$ 75.20	\$ 3.00	0.00%	0.00%	0.00%	0.00%	209.97%	1,446	\$ 77.06	\$	9.29
Case Management Services	\$ 434	11	0	\$ 39.49	\$ 0.00	0.00%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 21,484,868	301,396	8,274	\$ 71.28	\$ 49.15	0.00%	0.00%	0.00%	0.00%	23.42%	6,561	\$ 110.96	\$	60.66
DME/Supplies	\$ 715,812	4,063	112	\$ 176.18	\$ 1.64	0.14%	0.00%	0.00%	0.00%	-66.26%	49	\$ 134.77	\$	0.55
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 48,118	914	25	\$ 52.65	\$ 0.11	0.09%	0.00%	0.00%	0.00%	153.52%	57	\$ 58.76	\$	0.28
Home Health Services	\$ 145,774	403	11	\$ 361.72	\$ 0.33	0.14%	0.00%	0.00%	0.00%	-14.08%	17	\$ 200.18	\$	0.29
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 5,739,553	2,716	75	\$ 2,113.24	\$ 13.13	1.53%	0.00%	0.00%	-0.97%	59.91%	129	\$ 1,958.27	\$	21.11
Inpatient - Psych	\$ 2,274,215	2,599	71	\$ 875.03	\$ 5.20	1.38%	0.00%	0.00%	0.00%	319.60%	300	\$ 885.72	\$	22.13
Lab/Radiology	\$ 1,231,132	37,687	1,035	\$ 32.67	\$ 2.82	0.12%	0.00%	0.00%	3.65%	9.76%	1,070	\$ 35.98	\$	3.21
Outpatient - ER	\$ 5,050,776	17,460	479	\$ 289.28	\$ 11.55	0.12%	0.00%	0.00%	-3.60%	174.11%	1,283	\$ 285.85	\$	30.57
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 6,821,371	14,027	385	\$ 486.30	\$ 15.60	0.12%	0.00%	0.00%	0.00%	9.91%	404	\$ 509.86	\$	17.17
Pharmacy	\$ 18,823,796	193,144	5,302	\$ 97.46	\$ 43.06	0.00%	0.00%	-0.50%	0.00%	31.70%	7,037	\$ 96.21	\$	56.42
Physician - Anesthesia	\$ 232,673	113,733	3,122	\$ 2.05	\$ 0.53	0.09%	0.00%	0.00%	0.00%	-8.08%	3,157	\$ 1.86	\$	0.49
Physician - Dental	\$ 567	5	0	\$ 113.46	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 8,866,422	188,320	5,170	\$ 47.08	\$ 20.28	0.09%	4.69%	0.00%	0.00%	39.79%	11,558	\$ 30.85	\$	29.71
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 2,417,335	528,199	14,499	\$ 4.58	\$ 5.53	0.09%	0.00%	0.00%	2.40%	-62.32%	1,589	\$ 16.13	\$	2.14
Physician - Psych	\$ 1,239	24	1	\$ 51.63	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 1,767,654	14,225	390	\$ 124.26	\$ 4.04	0.09%	0.00%	0.00%	0.00%	29.96%	616	\$ 102.43	\$	5.26
Physician - Vision	\$ 898,157	7,332	201	\$ 122.50	\$ 2.05	0.04%	0.00%	0.00%	0.00%	-10.14%	161	\$ 137.72	\$	1.85
Transportation/Emergency	\$ 350,197	1,988	55	\$ 176.16	\$ 0.80	0.14%	0.00%	0.00%	0.00%	262.85%	206	\$ 169.31	\$	2.91
Transportation/Non-emergency	\$ 1,246,146	6,304	173	\$ 197.68	\$ 2.85	0.02%	0.00%	0.00%	0.00%	15.77%	361	\$ 109.61	\$	3.30
Gross Medical Total	\$ 79,425,997	1,451,967			\$ 181.69	0.19%	0.52%	-0.12%	-0.17%	46.52%			\$	267.33

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19 to 20 Male
Member Months:	458,614
Base Year	CY 2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,096,181	30,758	805	\$ 68.15	\$ 4.57	0.27%	0.00%	0.00%	0.00%	209.39%	2,435	\$ 69.89	\$	14.18
Case Management Services	\$ 495	14	0	\$ 35.32	\$ 0.00	0.28%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Community Behavioral Health	\$ 23,238,733	295,690	7,737	\$ 78.59	\$ 50.67	0.27%	0.00%	0.00%	0.00%	23.36%	6,135	\$ 122.60	\$	62.68
DME/Supplies	\$ 844,118	4,518	118	\$ 186.83	\$ 1.84	1.25%	0.00%	0.00%	0.00%	-65.54%	52	\$ 147.52	\$	0.64
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 76,714	1,554	41	\$ 49.37	\$ 0.17	0.73%	0.00%	0.00%	0.00%	152.54%	92	\$ 55.25	\$	0.43
Home Health Services	\$ 206,429	546	14	\$ 378.07	\$ 0.45	1.25%	0.00%	0.00%	0.00%	-13.93%	22	\$ 211.43	\$	0.39
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 6,952,617	2,244	59	\$ 3,098.31	\$ 15.16	4.64%	0.00%	0.00%	-0.97%	58.13%	102	\$ 2,926.60	\$	24.84
Inpatient - Psych	\$ 2,345,705	2,796	73	\$ 838.95	\$ 5.11	4.64%	0.00%	0.00%	0.00%	342.31%	307	\$ 924.00	\$	23.67
Lab/Radiology	\$ 1,302,529	39,530	1,034	\$ 32.95	\$ 2.84	1.03%	0.00%	0.00%	3.05%	9.77%	1,070	\$ 36.42	\$	3.25
Outpatient - ER	\$ 4,438,942	15,436	404	\$ 287.57	\$ 9.68	1.53%	0.00%	0.00%	-3.60%	171.68%	1,081	\$ 285.64	\$	25.74
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 8,127,718	15,992	418	\$ 508.24	\$ 17.72	1.53%	0.00%	0.00%	0.00%	9.78%	439	\$ 539.64	\$	19.75
Pharmacy	\$ 19,943,790	198,946	5,206	\$ 100.25	\$ 43.49	0.00%	0.00%	-0.51%	0.00%	31.70%	6,909	\$ 98.96	\$	56.98
Physician - Anesthesia	\$ 232,051	107,453	2,812	\$ 2.16	\$ 0.51	0.74%	0.00%	0.00%	0.00%	-8.03%	2,843	\$ 1.98	\$	0.47
Physician - Dental	\$ 1,002	4	0	\$ 250.53	\$ 0.00	0.73%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 9,284,594	165,758	4,337	\$ 56.01	\$ 20.24	0.73%	6.48%	0.00%	0.00%	38.89%	9,697	\$ 37.32	\$	30.16
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 3,147,742	854,318	22,354	\$ 3.68	\$ 6.86	0.74%	0.00%	0.00%	1.63%	-62.40%	2,450	\$ 12.94	\$	2.64
Physician - Psych	\$ 2,739	45	1	\$ 60.87	\$ 0.01	0.74%	0.00%	0.00%	0.00%	-100.00%	-	\$ -	\$	-
Physician - Specialist	\$ 1,707,904	12,848	336	\$ 132.93	\$ 3.72	0.74%	0.00%	0.00%	0.00%	29.78%	530	\$ 110.13	\$	4.87
Physician - Vision	\$ 869,043	5,882	154	\$ 147.75	\$ 1.89	0.28%	0.00%	0.00%	0.00%	-9.33%	123	\$ 168.05	\$	1.72
Transportation/Emergency	\$ 358,903	2,149	56	\$ 167.01	\$ 0.78	1.25%	0.00%	0.00%	0.00%	259.79%	213	\$ 160.94	\$	2.85
Transportation/Non-emergency	\$ 1,359,865	5,059	132	\$ 268.80	\$ 2.97	0.15%	0.00%	0.00%	0.00%	13.18%	276	\$ 145.90	\$	3.36
Gross Medical Total	\$ 86,537,815	1,761,540			\$ 188.69	0.97%	0.69%	-0.12%	-0.16%	45.64%		•	\$	278.63

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19 to 20 Male
Member Months:	895,760
Base Year	CY 2016/2017

			Raw Base Data						Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Co	st		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 3,405,939	48,175	645	\$ 70.70	\$ 3.	0.17%	0.00%	0.00%	0.00%	209.61%	1,952	\$	72.48	\$	11.79
Case Management Services	\$ 929	25	0	\$ 37.16	\$ 0.	0.15%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Community Behavioral Health	\$ 44,723,601	597,086	7,999	\$ 74.90	\$ 49.	0.14%	0.00%	0.00%	0.00%	23.39%	6,343	\$ 1	16.72	\$	61.70
DME/Supplies	\$ 1,559,930	8,581	115	\$ 181.79	\$ 1.	74 0.74%	0.00%	0.00%	0.00%	-65.87%	51	\$ 1	11.49	\$	0.60
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 124,831	2,468	33	\$ 50.58	\$ 0.	14 0.49%	0.00%	0.00%	0.00%	152.91%	75	\$	6.55	\$	0.35
Home Health Services	\$ 352,202	949	13	\$ 371.13	\$ 0.	0.79%	0.00%	0.00%	0.00%	-13.99%	20	\$ 2	06.66	\$	0.34
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 12,692,171	4,960	66	\$ 2,558.91	\$ 14.	17 3.23%	0.00%	0.00%	-0.97%	58.92%	115	\$ 2,3	96.34	\$	23.02
Inpatient - Psych	\$ 4,619,919	5,395	72	\$ 856.33	\$ 5.	16 3.04%	0.00%	0.00%	0.00%	331.31%	304	\$ 9	5.56	\$	22.92
Lab/Radiology	\$ 2,533,661	77,217	1,034	\$ 32.81	\$ 2.	0.59%	0.00%	0.00%	3.34%	9.77%	1,070	\$	36.20	\$	3.23
Outpatient - ER	\$ 9,489,718	32,896	441	\$ 288.48	\$ 10.	0.78%	0.00%	0.00%	-3.60%	172.96%	1,180	\$ 2	35.75	\$	28.09
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 14,949,089	30,019	402	\$ 497.99	\$ 16.	0.89%	0.00%	0.00%	0.00%	9.84%	422	\$ 5	25.73	\$	18.49
Pharmacy	\$ 38,767,586	392,090	5,253	\$ 98.87	\$ 43.	28 0.00%	0.00%	-0.51%	0.00%	31.70%	6,972	\$	7.61	\$	56.71
Physician - Anesthesia	\$ 464,724	221,186	2,963	\$ 2.10	\$ 0.	52 0.41%	0.00%	0.00%	0.00%	-8.06%	2,996	\$	1.92	\$	0.48
Physician - Dental	\$ 1,569	9	0	\$ 174.38	\$ 0.	0.50%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 18,151,015	354,078	4,743	\$ 51.26	\$ 20.	26 0.42%	5.61%	0.00%	0.00%	39.32%	10,605	\$	33.88	\$	29.94
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 5,565,077	1,382,517	18,521	\$ 4.03	\$ 6.	0.46%	0.00%	0.00%	1.96%	-62.37%	2,030	\$	14.16	\$	2.39
Physician - Psych	\$ 3,978	69	1	\$ 57.66	\$ 0.	0.54%	0.00%	0.00%	0.00%	-100.00%	-	\$	-	\$	-
Physician - Specialist	\$ 3,475,558	27,073	363	\$ 128.38	\$ 3.	0.41%	0.00%	0.00%	0.00%	29.87%	572	\$ 1	06.09	\$	5.06
Physician - Vision	\$ 1,767,200	13,214	177	\$ 133.74	\$ 1.	0.16%	0.00%	0.00%	0.00%	-9.74%	142	\$ 1	51.22	\$	1.78
Transportation/Emergency	\$ 709,100	4,137	55	\$ 171.40	\$ 0.	79 0.70%	0.00%	0.00%	0.00%	261.29%	210	\$ 1	64.96	\$	2.88
Transportation/Non-emergency	\$ 2,606,011	11,363	152	\$ 229.34	\$ 2.	0.09%	0.00%	0.00%	0.00%	14.42%	318	\$ 1	25.77	\$	3.33
Gross Medical Total	\$ 165,963,812	3,213,507			\$ 185.	28 0.59%	0.61%	-0.12%	-0.16%	46.06%				\$	273.12

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- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 21 to 44 Female
Member Months:	993,929
Base Year	CY 2016

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 4,282,690	66,900	808	\$ 64.02	\$ 4.31	0.00%	0.00%	0.00%	0.00%	0.00%	808	\$ 64.	02 \$	\$ 4.31
Case Management Services	\$ 247,745	51,674	624	\$ 4.79	\$ 0.25	0.00%	0.00%	0.00%	0.00%	0.00%	624	\$ 4.	79 \$	\$ 0.25
Community Behavioral Health	\$ 43,317,582	295,313	3,565	\$ 146.68	\$ 43.58	0.00%	0.00%	0.00%	0.00%	0.00%	3,565	\$ 146.	69 \$	\$ 43.58
DME/Supplies	\$ 2,991,544	16,854	203	\$ 177.50	\$ 3.01	0.14%	0.00%	0.00%	0.00%	0.00%	203	\$ 177.	75 \$	\$ 3.01
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
FQHC/RHC	\$ 441,123	11,167	135	\$ 39.50	\$ 0.44	0.09%	0.00%	0.00%	0.00%	0.00%	135	\$ 39.	54 \$	\$ 0.44
Home Health Services	\$ 699,230	2,317	28	\$ 301.78	\$ 0.70	0.14%	0.00%	0.00%	0.00%	0.00%	28	\$ 302.	17 \$	\$ 0.70
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Inpatient - Newborn	\$ 20,633	40	0	\$ 515.83	\$ 0.02	1.53%	0.00%	0.00%	0.00%	0.00%	0	\$ 515.	83 \$	\$ 0.02
Inpatient - Other	\$ 55,929,648	27,478	332	\$ 2,035.41	\$ 56.27	1.53%	0.00%	0.00%	-0.97%	0.00%	332	\$ 2,046.	56 5	\$ 56.58
Inpatient - Psych	\$ 6,098,683	5,640	68	\$ 1,081.33	\$ 6.14	1.26%	0.00%	0.00%	0.00%	0.00%	68	\$ 1,094.	∂7 !	\$ 6.21
Lab/Radiology	\$ 19,209,038	312,162	3,769	\$ 61.54	\$ 19.33	0.14%	0.00%	0.00%	2.09%	0.00%	3,769	\$ 62.	91 \$	\$ 19.76
Outpatient - ER	\$ 45,010,339	133,309	1,609	\$ 337.64	\$ 45.29	0.12%	0.00%	0.00%	-3.60%	0.00%	1,609	\$ 325.	86 \$	\$ 43.71
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	5	\$ -
Outpatient - Other	\$ 44,120,195	90,682	1,095	\$ 486.54	\$ 44.39	0.12%	0.00%	0.00%	0.00%	0.00%	1,095	\$ 487.	12 \$	\$ 44.44
Pharmacy	\$ 93,974,689	1,669,208	20,153	\$ 56.30	\$ 94.55	0.00%	0.00%	-0.50%	0.00%	0.00%	20,153	\$ 56.	02 \$	\$ 94.08
Physician - Anesthesia	\$ 4,842,161	2,208,892	26,669	\$ 2.19	\$ 4.87	0.09%	0.00%	0.00%	0.00%	0.00%	26,669	\$ 2.	19 \$	\$ 4.88
Physician - Dental	\$ 4,797	16	0	\$ 299.81	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0.00%	0	\$ 299.	81 \$	\$ 0.00
Physician - Evaluation & Management	\$ 56,923,517	1,908,594	23,043	\$ 29.82	\$ 57.27	0.09%	1.66%	0.00%	0.00%	0.00%	23,043	\$ 30.	35 \$	\$ 58.27
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	\$ -
Physician - Other	\$ 10,541,650	1,315,554	15,883	\$ 8.01	\$ 10.61	0.09%	0.00%	0.00%	4.90%	0.00%	15,883	\$ 8.	41 \$	\$ 11.14
Physician - Psych	\$ 16,000	127	2	\$ 125.98	\$ 0.02	0.09%	0.00%	0.00%	0.00%	0.00%	2	\$ 127.	12 \$	\$ 0.02
Physician - Specialist	\$ 12,739,792	261,397	3,156	\$ 48.74	\$ 12.82	0.09%	0.00%	0.00%	0.00%	0.00%	3,156	\$ 48.	78 \$	\$ 12.83
Physician - Vision	\$ 1,592,542	13,046	158	\$ 122.07	\$ 1.60	0.04%	0.00%	0.00%	0.00%	0.00%	158	\$ 122.	13 \$	\$ 1.60
Transportation/Emergency	\$ 2,241,345	13,828	167	\$ 162.09	\$ 2.26	0.14%	0.00%	0.00%	0.00%	0.00%	167	\$ 162.	31 \$	\$ 2.26
Transportation/Non-emergency	\$ 3,770,406	52,490	634	\$ 71.83	\$ 3.79	0.06%	0.00%	0.00%	0.00%	0.00%	634	\$ 71.	88 \$	\$ 3.80
Gross Medical Total	\$ 409,015,350	8,456,688			\$ 411.51	0.28%	0.23%	-0.11%	-0.31%	0.00%			1	\$ 411.89

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
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Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 21 to 44 Female
Member Months:	1,079,527
Base Year	CY 2017

	Raw Base Data							Base Adjustments			Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Co	st	F	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 12,178,033	1,087,062	12,084	\$ 11.20	\$ 11.28	0.27%	0.00%	0.00%	0.00%	0.00%	12,084	\$	11.23	\$	11.31
Case Management Services	\$ 230,402	47,173	524	\$ 4.88	\$ 0.21	0.27%	0.00%	0.00%	0.00%	0.00%	524	\$	4.90	\$	0.21
Community Behavioral Health	\$ 54,160,807	308,600	3,430	\$ 175.50	\$ 50.17	0.27%	0.00%	0.00%	0.00%	0.00%	3,430	\$ 1	75.99	\$	50.31
DME/Supplies	\$ 3,384,016	18,608	207	\$ 181.86	\$ 3.13	1.25%	0.00%	0.00%	0.00%	0.00%	207	\$ 1	34.14	\$	3.17
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 647,983	23,307	259	\$ 27.80	\$ 0.60	0.73%	0.00%	0.00%	0.00%	0.00%	259	\$	28.00	\$	0.60
Home Health Services	\$ 1,471,901	3,068	34	\$ 479.76	\$ 1.36	1.25%	0.00%	0.00%	0.00%	0.00%	34	\$ 4	36.02	\$	1.38
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 64,668	90	1	\$ 718.53	\$ 0.06	4.64%	0.00%	0.00%	0.00%	0.00%	1	\$ 7	12.18	\$	0.06
Inpatient - Other	\$ 47,862,279	24,565	273	\$ 1,948.43	\$ 44.34	4.64%	0.00%	0.00%	-0.97%	0.00%	273	\$ 2,0	19.23	\$	45.95
Inpatient - Psych	\$ 6,580,882	7,323	81	\$ 898.66	\$ 6.10	4.64%	0.00%	0.00%	0.00%	0.00%	81	\$ 9	10.42	\$	6.38
Lab/Radiology	\$ 19,761,470	317,405	3,528	\$ 62.26	\$ 18.31	1.23%	0.00%	0.00%	1.73%	0.00%	3,528	\$	34.11	\$	18.85
Outpatient - ER	\$ 38,249,198	118,274	1,315	\$ 323.39	\$ 35.43	1.53%	0.00%	0.00%	-3.60%	0.00%	1,315	\$ 3	16.52	\$	34.68
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 51,113,291	98,787	1,098	\$ 517.41	\$ 47.35	1.53%	0.00%	0.00%	0.00%	0.00%	1,098	\$ 5	25.34	\$	48.07
Pharmacy	\$ 101,210,133	1,673,769	18,606	\$ 60.47	\$ 93.75	0.00%	0.00%	-0.46%	0.00%	0.00%	18,606	\$	0.19	\$	93.32
Physician - Anesthesia	\$ 4,785,717	2,432,812	27,043	\$ 1.97	\$ 4.43	0.73%	0.00%	0.00%	0.00%	0.00%	27,043	\$	1.98	\$	4.47
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ 58,146,315	1,938,743	21,551	\$ 29.99	\$ 53.86	0.74%	2.44%	0.00%	0.00%	0.00%	21,551	\$	30.95	\$	55.58
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 10,443,387	1,369,249	15,221	\$ 7.63	\$ 9.67	0.74%	0.00%	0.00%	4.23%	0.00%	15,221	\$	8.01	\$	10.16
Physician - Psych	\$ 34,107	293	3	\$ 116.41	\$ 0.03	0.76%	0.00%	0.00%	0.00%	0.00%	3	\$ 1	16.83	\$	0.03
Physician - Specialist	\$ 12,270,683	268,940	2,990	\$ 45.63	\$ 11.37	0.74%	0.00%	0.00%	0.00%	0.00%	2,990	\$	15.96	\$	11.45
Physician - Vision	\$ 1,608,200	13,934	155	\$ 115.42	\$ 1.49	0.34%	0.00%	0.00%	0.00%	0.00%	155	\$ 1	15.81	\$	1.49
Transportation/Emergency	\$ 2,503,171	17,914	199	\$ 139.73	\$ 2.32	1.25%	0.00%	0.00%	0.00%	0.00%	199	\$ 1	1.49	\$	2.35
Transportation/Non-emergency	\$ 4,259,610	46,614	518	\$ 91.38	\$ 3.95	0.46%	0.00%	0.00%	0.00%	0.00%	518	\$	91.80	\$	3.96
Gross Medical Total	\$ 430,966,253	9,816,530			\$ 399.22	1.18%	0.33%	-0.11%	-0.25%	0.00%		•		\$	403.80

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- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 21 to 44 Female
Member Months:	2,073,456
Base Year	CY 2016/2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Co	st	PI	MPM
Addiction and Recovery Treatment Services (ARTS)	\$ 16,460,723	1,153,962	6,678	\$ 14.26	\$ 7.94	0.20%	0.00%	0.00%	0.00%	0.00%	6,678	\$ 1	4.29	\$	7.95
Case Management Services	\$ 478,147	98,847	572	\$ 4.84	\$ 0.23	0.13%	0.00%	0.00%	0.00%	0.00%	572	\$	4.84	\$	0.23
Community Behavioral Health	\$ 97,478,389	603,913	3,495	\$ 161.41	\$ 47.01	0.15%	0.00%	0.00%	0.00%	0.00%	3,495	\$ 16	1.66	\$	47.08
DME/Supplies	\$ 6,375,559	35,462	205	\$ 179.79	\$ 3.07	0.73%	0.00%	0.00%	0.00%	0.00%	205	\$ 18	1.10	\$	3.10
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 1,089,105	34,474	200	\$ 31.59	\$ 0.53	0.47%	0.00%	0.00%	0.00%	0.00%	200	\$ 3	1.74	\$	0.53
Home Health Services	\$ 2,171,131	5,385	31	\$ 403.18	\$ 1.05	0.90%	0.00%	0.00%	0.00%	0.00%	31	\$ 40	6.89	\$	1.06
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 85,301	130	1	\$ 656.16	\$ 0.04	3.89%	0.00%	0.00%	0.00%	0.00%	1	\$ 67	2.43	\$	0.04
Inpatient - Other	\$ 103,791,927	52,043	301	\$ 1,994.35	\$ 50.06	2.96%	0.00%	0.00%	-0.97%	0.00%	301	\$ 2,03	3.66	\$	51.04
Inpatient - Psych	\$ 12,679,565	12,963	75	\$ 978.14	\$ 6.12	3.02%	0.00%	0.00%	0.00%	0.00%	75	\$ 1,00	7.66	\$	6.30
Lab/Radiology	\$ 38,970,508	629,567	3,644	\$ 61.90	\$ 18.79	0.69%	0.00%	0.00%	1.90%	0.00%	3,644	\$ 6	3.52	\$	19.29
Outpatient - ER	\$ 83,259,537	251,583	1,456	\$ 330.94	\$ 40.15	0.77%	0.00%	0.00%	-3.60%	0.00%	1,456	\$ 32	1.47	\$	39.01
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 95,233,486	189,469	1,097	\$ 502.63	\$ 45.93	0.88%	0.00%	0.00%	0.00%	0.00%	1,097	\$ 50	7.04	\$	46.33
Pharmacy	\$ 195,184,822	3,342,977	19,347	\$ 58.39	\$ 94.14	0.00%	0.00%	-0.48%	0.00%	0.00%	19,347	\$ 5	8.11	\$	93.68
Physician - Anesthesia	\$ 9,627,878	4,641,704	26,864	\$ 2.07	\$ 4.64	0.41%	0.00%	0.00%	0.00%	0.00%	26,864	\$	2.08	\$	4.66
Physician - Dental	\$ 4,797	16	0	\$ 299.81	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0.00%	0	\$ 29	9.81	\$	0.00
Physician - Evaluation & Management	\$ 115,069,832	3,847,337	22,266	\$ 29.91	\$ 55.50	0.42%	2.05%	0.00%	0.00%	0.00%	22,266	\$ 3	0.65	\$	56.87
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 20,985,037	2,684,803	15,538	\$ 7.82	\$ 10.12	0.41%	0.00%	0.00%	4.57%	0.00%	15,538	\$	8.21	\$	10.63
Physician - Psych	\$ 50,107	420	2	\$ 119.30	\$ 0.02	0.54%	0.00%	0.00%	0.00%	0.00%	2	\$ 11	9.92	\$	0.02
Physician - Specialist	\$ 25,010,475	530,337	3,069	\$ 47.16	\$ 12.06	0.41%	0.00%	0.00%	0.00%	0.00%	3,069	\$ 4	7.35	\$	12.11
Physician - Vision	\$ 3,200,742	26,980	156	\$ 118.63	\$ 1.54	0.20%	0.00%	0.00%	0.00%	0.00%	156	\$ 11	8.86	\$	1.55
Transportation/Emergency	\$ 4,744,516	31,742	184	\$ 149.47	\$ 2.29	0.73%	0.00%	0.00%	0.00%	0.00%	184	\$ 15	0.56	\$	2.30
Transportation/Non-emergency	\$ 8,030,017	99,104	574	\$ 81.03	\$ 3.87	0.27%	0.00%	0.00%	0.00%	0.00%	574	\$ 8	1.25	\$	3.88
Gross Medical Total	\$ 839,981,603	18,273,218			\$ 405.11	0.74%	0.28%	-0.11%	-0.28%	0.00%				\$	407.68



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 21 to 44 Male
Member Months:	137,249
Base Year	CY 2016

	Raw Base Data						Base Adjustments						Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cos		PMI	IPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 490,923	7,872	688	\$ 62.36	\$ 3.58	0.00%	0.00%	0.00%	0.00%	0.00%	688	\$ 62	2.36	\$	3.58		
Case Management Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-		
Community Behavioral Health	\$ 1,921,124	18,343	1,604	\$ 104.73	\$ 14.00	0.00%	0.00%	0.00%	0.00%	0.00%	1,604	\$ 104	.73	\$	14.00		
DME/Supplies	\$ 429,901	2,386	209	\$ 180.18	\$ 3.13	0.14%	0.00%	0.00%	0.00%	0.00%	209	\$ 180	.48	\$	3.14		
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-		
FQHC/RHC	\$ 41,051	599	52	\$ 68.53	\$ 0.30	0.09%	0.00%	0.00%	0.00%	0.00%	52	\$ 68	3.53	\$	0.30		
Home Health Services	\$ 107,496	353	31	\$ 304.52	\$ 0.78	0.14%	0.00%	0.00%	0.00%	0.00%	31	\$ 304	.52	\$	0.78		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-		
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-		
Inpatient - Other	\$ 9,115,337	3,571	312	\$ 2,552.60	\$ 66.41	1.53%	0.00%	0.00%	-0.97%	0.00%	312	\$ 2,566	88.6	\$	66.78		
Inpatient - Psych	\$ 1,055,376	1,005	88	\$ 1,050.13	\$ 7.69	1.32%	0.00%	0.00%	0.00%	0.00%	88	\$ 1,062	2.53	\$	7.79		
Lab/Radiology	\$ 911,843	19,491	1,704	\$ 46.78	\$ 6.64	0.13%	0.00%	0.00%	4.03%	0.00%	1,704	\$ 48	3.73	\$	6.92		
Outpatient - ER	\$ 4,125,569	12,464	1,090	\$ 331.00	\$ 30.06	0.12%	0.00%	0.00%	-3.60%	0.00%	1,090	\$ 319	.48	\$	29.01		
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-		
Outpatient - Other	\$ 5,487,230	8,694	760	\$ 631.15	\$ 39.98	0.12%	0.00%	0.00%	0.00%	0.00%	760	\$ 631	.88	\$	40.03		
Pharmacy	\$ 11,438,211	179,197	15,668	\$ 63.83	\$ 83.34	0.00%	0.00%	-0.50%	0.00%	0.00%	15,668	\$ 63	3.51	\$	82.92		
Physician - Anesthesia	\$ 174,659	81,733	7,146	\$ 2.14	\$ 1.27	0.09%	0.00%	0.00%	0.00%	0.00%	7,146	\$ 2	2.14	\$	1.27		
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-		
Physician - Evaluation & Management	\$ 5,088,508	131,764	11,520	\$ 38.62	\$ 37.08	0.09%	2.56%	0.00%	0.00%	0.00%	11,521	\$ 39	.64	\$	38.06		
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-		
Physician - Other	\$ 1,616,517	320,514	28,023	\$ 5.04	\$ 11.78	0.09%	0.00%	0.00%	2.93%	0.00%	28,023	\$ 5	.20	\$	12.13		
Physician - Psych	\$ 833	12	1	\$ 69.38	\$ 0.01	0.09%	0.00%	0.00%	0.00%	0.00%	1	\$ 69	.38	\$	0.01		
Physician - Specialist	\$ 1,375,445	10,016	876	\$ 137.32	\$ 10.02	0.09%	0.00%	0.00%	0.00%	0.00%	876	\$ 137	.45	\$	10.03		
Physician - Vision	\$ 204,759	1,445	126	\$ 141.70	\$ 1.49	0.04%	0.00%	0.00%	0.00%	0.00%	126	\$ 141	.63	\$	1.49		
Transportation/Emergency	\$ 271,695	1,545	135	\$ 175.85	\$ 1.98	0.14%	0.00%	0.00%	0.00%	0.00%	135	\$ 175	.97	\$	1.98		
Transportation/Non-emergency	\$ 420,870	3,348	293	\$ 125.71	\$ 3.07	0.04%	0.00%	0.00%	0.00%	0.00%	293	\$ 125	5.81		3.07		
Gross Medical Total	\$ 44,277,347	804,352			\$ 322.61	0.39%	0.29%	-0.13%	-0.35%	0.00%				\$	323.29		



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 21 to 44 Male
Member Months:	148,168
Base Year	CY 2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost	РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,572,089	166,711	13,502	\$ 9.43	\$ 10.61	0.27%	0.00%	0.00%	0.00%	0.00%	13,502	\$ 9.46	\$ 10.64	
Case Management Services	\$ 74	4	0	\$ 18.50	\$ 0.00	0.28%	0.00%	0.00%	0.00%	0.00%	0	\$ 18.50	\$ 0.00	
Community Behavioral Health	\$ 2,395,786	18,233	1,477	\$ 131.40	\$ 16.17	0.27%	0.00%	0.00%	0.00%	0.00%	1,477	\$ 131.76	\$ 16.21	
DME/Supplies	\$ 491,643	2,341	190	\$ 210.01	\$ 3.32	1.25%	0.00%	0.00%	0.00%	0.00%	190	\$ 212.71	\$ 3.36	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	\$ 48,828	1,018	82	\$ 47.96	\$ 0.33	0.73%	0.00%	0.00%	0.00%	0.00%	82	\$ 48.34	\$ 0.33	
Home Health Services	\$ 87,028	334	27	\$ 260.56	\$ 0.59	1.25%	0.00%	0.00%	0.00%	0.00%	27	\$ 263.68	\$ 0.59	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Other	\$ 9,143,387	3,379	274	\$ 2,705.94	\$ 61.71	4.64%	0.00%	0.00%	-0.97%	0.00%	274	\$ 2,805.22	\$ 63.95	
Inpatient - Psych	\$ 1,019,570	1,192	97	\$ 855.34	\$ 6.88	4.64%	0.00%	0.00%	0.00%	0.00%	97	\$ 894.83	\$ 7.20	
Lab/Radiology	\$ 887,882	19,351	1,567	\$ 45.88	\$ 5.99	1.18%	0.00%	0.00%	3.28%	0.00%	1,567	\$ 47.95	\$ 6.26	
Outpatient - ER	\$ 3,260,913	10,321	836	\$ 315.95	\$ 22.01	1.53%	0.00%	0.00%	-3.60%	0.00%	836	\$ 309.26	\$ 21.54	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 6,806,272	9,691	785	\$ 702.33	\$ 45.94	1.53%	0.00%	0.00%	0.00%	0.00%	785	\$ 713.06	\$ 46.64	
Pharmacy	\$ 13,336,832	169,914	13,761	\$ 78.49	\$ 90.01	0.00%	0.00%	-0.46%	0.00%	0.00%	13,761	\$ 78.13	\$ 89.60	
Physician - Anesthesia	\$ 178,612	84,380	6,834	\$ 2.12	\$ 1.21	0.74%	0.00%	0.00%	0.00%	0.00%	6,834	\$ 2.13	\$ 1.21	
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	\$ 5,230,570	118,317	9,582	\$ 44.21	\$ 35.30	0.74%	3.72%	0.00%	0.00%	0.00%	9,582	\$ 46.19	\$ 36.88	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 1,281,690	181,702	14,716	\$ 7.05	\$ 8.65	0.74%	0.00%	0.00%	2.94%	0.00%	14,716	\$ 7.31	\$ 8.97	
Physician - Psych	\$ 6,027	54	4	\$ 111.61	\$ 0.04	0.75%	0.00%	0.00%	0.00%	0.00%	4	\$ 111.62	\$ 0.04	
Physician - Specialist	\$ 1,349,459	10,567	856	\$ 127.71	\$ 9.11	0.74%	0.00%	0.00%	0.00%	0.00%	856	\$ 128.65	\$ 9.17	
Physician - Vision	\$ 224,214	1,664	135	\$ 134.74	\$ 1.51	0.35%	0.00%	0.00%	0.00%	0.00%	135	\$ 135.20	\$ 1.52	
Transportation/Emergency	\$ 355,369	2,200	178	\$ 161.53	\$ 2.40	1.25%	0.00%	0.00%	0.00%	0.00%	178	\$ 163.59	\$ 2.43	
Transportation/Non-emergency	\$ 532,961	2,884	234	\$ 184.80	\$ 3.60	0.39%	0.00%	0.00%	0.00%	0.00%	234	\$ 185.57	\$ 3.61	
Gross Medical Total	\$ 48,209,208	804,257			\$ 325.37	1.50%	0.40%	-0.13%	-0.29%	0.00%			\$ 330.17	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 21 to 44 Male
Member Months:	285,417
Base Year	CY 2016/2017

	Raw Base Data							Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,063,012	174,583	7,340	\$ 11.82	\$ 7.23	0.21%	0.00%	0.00%	0.00%	0.00%	7,340	\$ 11.84	. \$	7.24
Case Management Services	\$ 74	4	0	\$ 18.50	\$ 0.00	0.28%	0.00%	0.00%	0.00%	0.00%	0	\$ 18.50	\$	0.00
Community Behavioral Health	\$ 4,316,910	36,576	1,538	\$ 118.03	\$ 15.12	0.15%	0.00%	0.00%	0.00%	0.00%	1,538	\$ 118.21	\$	15.15
DME/Supplies	\$ 921,544	4,727	199	\$ 194.95	\$ 3.23	0.74%	0.00%	0.00%	0.00%	0.00%	199	\$ 196.44	\$	3.25
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 89,879	1,617	68	\$ 55.58	\$ 0.31	0.44%	0.00%	0.00%	0.00%	0.00%	68	\$ 55.83	\$	0.32
Home Health Services	\$ 194,524	687	29	\$ 283.15	\$ 0.68	0.64%	0.00%	0.00%	0.00%	0.00%	29	\$ 284.68	, \$	0.69
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 18,258,724	6,950	292	\$ 2,627.15	\$ 63.97	3.09%	0.00%	0.00%	-0.97%	0.00%	292	\$ 2,682.74	, \$	65.31
Inpatient - Psych	\$ 2,074,947	2,197	92	\$ 944.45	\$ 7.27	2.95%	0.00%	0.00%	0.00%	0.00%	92	\$ 971.59	\$	7.48
Lab/Radiology	\$ 1,799,725	38,842	1,633	\$ 46.33	\$ 6.31	0.65%	0.00%	0.00%	3.66%	0.00%	1,633	\$ 48.34	\$	6.58
Outpatient - ER	\$ 7,386,483	22,785	958	\$ 324.18	\$ 25.88	0.74%	0.00%	0.00%	-3.60%	0.00%	958	\$ 314.85	\$	25.13
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 12,293,502	18,385	773	\$ 668.67	\$ 43.07	0.90%	0.00%	0.00%	0.00%	0.00%	773	\$ 674.67	\$	43.46
Pharmacy	\$ 24,775,043	349,111	14,678	\$ 70.97	\$ 86.80	0.00%	0.00%	-0.48%	0.00%	0.00%	14,678	\$ 70.63	\$	86.39
Physician - Anesthesia	\$ 353,271	166,113	6,984	\$ 2.13	\$ 1.24	0.42%	0.00%	0.00%	0.00%	0.00%	6,984	\$ 2.14	, \$	1.24
Physician - Dental	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Evaluation & Management	\$ 10,319,078	250,081	10,514	\$ 41.26	\$ 36.15	0.42%	3.15%	0.00%	0.00%	0.00%	10,514	\$ 42.74	\$	37.45
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 2,898,207	502,216	21,115	\$ 5.77	\$ 10.15	0.38%	0.00%	0.00%	2.93%	0.00%	21,115	\$ 5.96	\$	10.49
Physician - Psych	\$ 6,859	66	3	\$ 103.93	\$ 0.02	0.67%	0.00%	0.00%	0.00%	0.00%	3	\$ 103.98	\$	0.02
Physician - Specialist	\$ 2,724,904	20,583	865	\$ 132.39	\$ 9.55	0.41%	0.00%	0.00%	0.00%	0.00%	865	\$ 132.93	\$	9.59
Physician - Vision	\$ 428,974	3,109	131	\$ 137.98	\$ 1.50	0.20%	0.00%	0.00%	0.00%	0.00%	131	\$ 138.19	\$	1.51
Transportation/Emergency	\$ 627,064	3,745	157	\$ 167.44	\$ 2.20	0.77%	0.00%	0.00%	0.00%	0.00%	157	\$ 168.70	\$	2.21
Transportation/Non-emergency	\$ 953,831	6,232	262	\$ 153.05	\$ 3.34	0.23%	0.00%	0.00%	0.00%	0.00%	262	\$ 153.47	\$	3.35
Gross Medical Total	\$ 92,486,555	1,608,609			\$ 324.04	0.97%	0.35%	-0.13%	-0.32%	0.00%			\$	326.86



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	141,081
Base Year	CY 2016

	Raw Base Data						ا	Base Adjustments		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ	
Addiction and Recovery Treatment Services (ARTS)	\$ 723,302	25,857	2,199	\$ 27.97	\$ 5.13	0.00%	0.00%	0.00%	0.00%	0.07%	2,202	\$ 27.9	96 \$	5.13	
Case Management Services	\$ 675	154	13	\$ 4.38	\$ 0.00	0.00%	0.00%	0.00%	0.00%	0.14%	13	\$ 4.3	39 \$	0.00	
Community Behavioral Health	\$ 5,378,665	32,239	2,742	\$ 166.84	\$ 38.12	0.00%	0.00%	0.00%	0.00%	0.09%	2,746	\$ 166.7	78 \$	38.16	
DME/Supplies	\$ 867,516	5,531	470	\$ 156.85	\$ 6.15	0.14%	0.00%	0.00%	0.00%	0.03%	470	\$ 157.	12 \$	6.16	
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
FQHC/RHC	\$ 71,570	5,063	431	\$ 14.14	\$ 0.51	0.09%	0.00%	0.00%	0.00%	0.14%	431	\$ 14.	15 \$	0.51	
Home Health Services	\$ 288,191	729	62	\$ 395.32	\$ 2.04	0.14%	0.00%	0.00%	0.00%	-0.07%	62	\$ 395.0	05 \$	\$ 2.04	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Other	\$ 16,341,212	6,546	557	\$ 2,496.23	\$ 115.83	1.53%	0.00%	0.00%	-0.97%	0.14%	558	\$ 2,509.5	52 \$	116.62	
Inpatient - Psych	\$ 823,384	747	64	\$ 1,102.25	\$ 5.84	1.25%	0.00%	0.00%	0.00%	0.11%	63	\$ 1,118.	18 \$	5.92	
Lab/Radiology	\$ 2,056,351	39,073	3,323	\$ 52.63	\$ 14.58	0.14%	0.00%	0.00%	2.19%	0.05%	3,324	\$ 53.8	37 \$	14.92	
Outpatient - ER	\$ 5,063,431	12,458	1,060	\$ 406.44	\$ 35.89	0.12%	0.00%	0.00%	-3.60%	0.05%	1,060	\$ 392.2	27 \$	34.66	
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 12,766,912	22,711	1,932	\$ 562.15	\$ 90.49	0.12%	0.00%	0.00%	0.00%	0.05%	1,932	\$ 562.9	94 \$	90.65	
Pharmacy	\$ 29,272,169	451,638	38,415	\$ 64.81	\$ 207.48	0.00%	0.00%	-0.50%	0.00%	0.05%	38,411	\$ 64.5	53 \$	206.55	
Physician - Anesthesia	\$ 374,370	176,257	14,992	\$ 2.12	\$ 2.65	0.09%	0.00%	0.00%	0.00%	0.08%	15,012	\$ 2.	12 \$	2.66	
Physician - Dental	\$ 425	2	0	\$ 212.58	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0.14%	0	\$ 212.8	37 \$	0.00	
Physician - Evaluation & Management	\$ 10,125,365	263,240	22,391	\$ 38.46	\$ 71.77	0.09%	1.32%	0.00%	0.00%	0.06%	22,409	\$ 39.0	00 \$	72.83	
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	5 -	
Physician - Other	\$ 2,724,544	239,739	20,392	\$ 11.36	\$ 19.31	0.09%	0.00%	0.00%	2.13%	0.10%	20,406	\$ 11.6	62 \$	19.76	
Physician - Psych	\$ 13,666	119	10	\$ 114.84	\$ 0.10	0.09%	0.00%	0.00%	0.00%	0.14%	10	\$ 115.0	00 \$	0.10	
Physician - Specialist	\$ 3,192,202	22,884	1,946	\$ 139.49	\$ 22.63	0.09%	0.00%	0.00%	0.00%	0.01%	1,948	\$ 139.	56 \$	22.65	
Physician - Vision	\$ 447,845	5,235	445	\$ 85.55	\$ 3.17	0.07%	0.00%	0.00%	0.00%	-0.26%	444	\$ 85.6	88	3.17	
Transportation/Emergency	\$ 366,047	2,435	207	\$ 150.33	\$ 2.59	0.14%	0.00%	0.00%	0.00%	0.03%	207	\$ 150.6	68 \$	2.60	
Transportation/Non-emergency	\$ 742,154	17,841	1,518	\$ 41.60	\$ 5.26	0.08%	0.00%	0.00%	0.00%	0.06%	1,518	\$ 41.6	63 \$	5.27	
Gross Medical Total	\$ 91,639,996	1,330,498			\$ 649.56	0.33%	0.15%	-0.16%	-0.26%	0.07%			\$	650.36	



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	153,204
Base Year	CY 2017

	Raw Base Data								Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cos	t	F	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 1,657,779	195,896	15,344	\$ 8.46	\$ 10.82	0.27%	0.00%	0.00%	0.00%	0.07%	15,365	\$	3.48	\$	10.86
Case Management Services	\$ 538	93	7	\$ 5.79	\$ 0.00	0.28%	0.00%	0.00%	0.00%	0.14%	7	\$	5.80	\$	0.00
Community Behavioral Health	\$ 6,330,312	34,578	2,708	\$ 183.07	\$ 41.32	0.27%	0.00%	0.00%	0.00%	0.09%	2,712	\$ 18	3.52	\$	41.47
DME/Supplies	\$ 1,055,933	6,351	497	\$ 166.26	\$ 6.89	1.25%	0.00%	0.00%	0.00%	0.03%	497	\$ 16	3.41	\$	6.98
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 84,182	1,519	119	\$ 55.42	\$ 0.55	0.73%	0.00%	0.00%	0.00%	0.14%	119	\$ 5	5.82	\$	0.55
Home Health Services	\$ 464,433	1,233	97	\$ 376.67	\$ 3.03	1.25%	0.00%	0.00%	0.00%	-0.07%	97	\$ 38	0.99	\$	3.07
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ 16,950,387	6,490	508	\$ 2,611.92	\$ 110.64	4.64%	0.00%	0.00%	-0.97%	0.13%	509	\$ 2,70	6.58	\$	114.81
Inpatient - Psych	\$ 688,710	740	58	\$ 930.69	\$ 4.50	4.64%	0.00%	0.00%	0.00%	0.13%	58	\$ 97	3.46	\$	4.71
Lab/Radiology	\$ 2,118,487	40,779	3,194	\$ 51.95	\$ 13.83	1.22%	0.00%	0.00%	1.70%	0.05%	3,195	\$ 5	3.50	\$	14.24
Outpatient - ER	\$ 4,037,281	10,987	861	\$ 367.46	\$ 26.35	1.53%	0.00%	0.00%	-3.60%	0.05%	861	\$ 35	9.65	\$	25.81
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 14,623,704	24,281	1,902	\$ 602.27	\$ 95.45	1.53%	0.00%	0.00%	0.00%	0.05%	1,902	\$ 61	1.62	\$	96.96
Pharmacy	\$ 31,585,193	467,863	36,646	\$ 67.51	\$ 206.16	0.00%	0.00%	-0.46%	0.00%	0.05%	36,642	\$ 6	7.24	\$	205.31
Physician - Anesthesia	\$ 439,162	224,599	17,592	\$ 1.96	\$ 2.87	0.74%	0.00%	0.00%	0.00%	0.08%	17,615	\$	1.97	\$	2.89
Physician - Dental	\$ 411	1	0	\$ 410.98	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0.14%	0	\$ 41	1.55	\$	0.00
Physician - Evaluation & Management	\$ 10,465,157	318,511	24,948	\$ 32.86	\$ 68.31	0.74%	1.92%	0.00%	0.00%	0.06%	24,969	\$ 3	3.73	\$	70.18
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 3,136,381	330,475	25,885	\$ 9.49	\$ 20.47	0.74%	0.00%	0.00%	1.49%	0.10%	25,904	\$	9.71	\$	20.95
Physician - Psych	\$ 36,382	257	20	\$ 141.57	\$ 0.24	0.74%	0.00%	0.00%	0.00%	0.14%	20	\$ 14	1.77	\$	0.24
Physician - Specialist	\$ 3,433,386	23,070	1,807	\$ 148.82	\$ 22.41	0.74%	0.00%	0.00%	0.00%	0.01%	1,808	\$ 14	9.84	\$	22.58
Physician - Vision	\$ 457,547	5,208	408	\$ 87.85	\$ 2.99	0.54%	0.00%	0.00%	0.00%	-0.26%	407	\$ 8	3.40	\$	2.99
Transportation/Emergency	\$ 406,300	3,075	241	\$ 132.13	\$ 2.65	1.25%	0.00%	0.00%	0.00%	0.03%	241	\$ 13	3.89	\$	2.69
Transportation/Non-emergency	\$ 781,533	13,313	1,043	\$ 58.70	\$ 5.10	0.64%	0.00%	0.00%	0.00%	0.05%	1,043	\$ 5	9.08	\$	5.14
Gross Medical Total	\$ 98,753,198	1,709,319			\$ 644.59	1.33%	0.20%	-0.15%	-0.24%	0.07%				\$	652.43



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 45 to 64 Male/Female
Member Months:	294,285
Base Year	CY 2016/2017

			Raw Base Data					Base Adjustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cost		РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 2,381,081	221,753	9,042	\$ 10.74	\$ 8.09	0.19%	0.00%	0.00%	0.00%	0.07%	9,055	\$ 10.7	5 \$	8.11
Case Management Services	\$ 1,213	247	10	\$ 4.91	\$ 0.00	0.12%	0.00%	0.00%	0.00%	0.14%	10	\$ 4.9	2 \$	0.00
Community Behavioral Health	\$ 11,708,977	66,817	2,725	\$ 175.24	\$ 39.79	0.15%	0.00%	0.00%	0.00%	0.09%	2,728	\$ 175.4	4 \$	39.88
DME/Supplies	\$ 1,923,450	11,882	485	\$ 161.88	\$ 6.54	0.75%	0.00%	0.00%	0.00%	0.03%	484	\$ 163.1	5 \$	6.59
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
FQHC/RHC	\$ 155,751	6,582	268	\$ 23.66	\$ 0.53	0.44%	0.00%	0.00%	0.00%	0.14%	269	\$ 23.7	7 \$	0.53
Home Health Services	\$ 752,624	1,962	80	\$ 383.60	\$ 2.56	0.83%	0.00%	0.00%	0.00%	-0.07%	80	\$ 386.2	2 \$	2.58
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	\$ 33,291,599	13,036	532	\$ 2,553.83	\$ 113.13	3.11%	0.00%	0.00%	-0.97%	0.14%	532	\$ 2,607.6	1 \$	115.68
Inpatient - Psych	\$ 1,512,094	1,487	61	\$ 1,016.88	\$ 5.14	2.80%	0.00%	0.00%	0.00%	0.12%	61	\$ 1,046.0	7 \$	5.29
Lab/Radiology	\$ 4,174,838	79,852	3,256	\$ 52.28	\$ 14.19	0.69%	0.00%	0.00%	1.94%	0.05%	3,257	\$ 53.6	8 \$	14.57
Outpatient - ER	\$ 9,100,713	23,445	956	\$ 388.17	\$ 30.92	0.75%	0.00%	0.00%	-3.60%	0.05%	956	\$ 376.9	9 \$	30.05
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 27,390,616	46,992	1,916	\$ 582.88	\$ 93.08	0.87%	0.00%	0.00%	0.00%	0.05%	1,917	\$ 588.0	9 \$	93.93
Pharmacy	\$ 60,857,362	919,501	37,494	\$ 66.19	\$ 206.80	0.00%	0.00%	-0.48%	0.00%	0.05%	37,490	\$ 65.9	1 \$	205.90
Physician - Anesthesia	\$ 813,532	400,856	16,346	\$ 2.03	\$ 2.76	0.44%	0.00%	0.00%	0.00%	0.08%	16,367	\$ 2.0	4 \$	2.78
Physician - Dental	\$ 836	3	0	\$ 278.71	\$ 0.00	0.41%	0.00%	0.00%	0.00%	0.14%	0	\$ 279.3	8 \$	0.00
Physician - Evaluation & Management	\$ 20,590,521	581,751	23,722	\$ 35.39	\$ 69.97	0.42%	1.63%	0.00%	0.00%	0.06%	23,742	\$ 36.1	1 \$	71.45
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 5,860,925	570,214	23,252	\$ 10.28	\$ 19.92	0.44%	0.00%	0.00%	1.79%	0.10%	23,268	\$ 10.5	1 \$	20.38
Physician - Psych	\$ 50,048	376	15	\$ 133.11	\$ 0.17	0.56%	0.00%	0.00%	0.00%	0.14%	15	\$ 133.3	3 \$	0.17
Physician - Specialist	\$ 6,625,587	45,954	1,874	\$ 144.18	\$ 22.51	0.42%	0.00%	0.00%	0.00%	0.01%	1,875	\$ 144.7	2 \$	22.61
Physician - Vision	\$ 905,392	10,443	426	\$ 86.70	\$ 3.08	0.31%	0.00%	0.00%	0.00%	-0.26%	424	\$ 87.0	4 \$	3.08
Transportation/Emergency	\$ 772,347	5,510	225	\$ 140.17	\$ 2.62	0.73%	0.00%	0.00%	0.00%	0.03%	225	\$ 141.3	1 \$	2.64
Transportation/Non-emergency	\$ 1,523,687	31,154	1,270	\$ 48.91	\$ 5.18	0.37%	0.00%	0.00%	0.00%	0.05%	1,271	\$ 49.0	9 \$	5.20
Gross Medical Total	\$ 190,393,194	3,039,816			\$ 646.97	0.85%	0.18%	-0.15%	-0.25%	0.07%			\$	651.44



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	2,207,011
Base Year	CY 2016

			Raw Base Data						Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Uni	it Cost	F	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 9,084,065	150,089	816	\$ 60.52	\$ 4.12	0.00%	0.00%	0.00%	0.00%	28.46%	1,095	\$	57.96	\$	5.29
Case Management Services	\$ 359,266	75,930	413	\$ 4.73	\$ 0.16	0.00%	0.00%	0.00%	0.00%	135.17%	983	\$	4.67	\$	0.38
Community Behavioral Health	\$ 94,024,413	933,895	5,078	\$ 100.68	\$ 42.60	0.00%	0.00%	0.00%	0.00%	-6.97%	3,660	\$	129.95	\$	39.63
DME/Supplies	\$ 5,782,025	33,050	180	\$ 174.95	\$ 2.62	0.14%	0.00%	0.00%	0.00%	4.11%	191	\$	171.68	\$	2.73
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 739,205	22,323	121	\$ 33.11	\$ 0.33	0.09%	0.00%	0.00%	0.00%	38.06%	151	\$	36.82	\$	0.46
Home Health Services	\$ 1,350,899	4,226	23	\$ 319.66	\$ 0.61	0.14%	0.00%	0.00%	0.00%	5.90%	26	\$	297.79	\$	0.65
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 21,765	42	0	\$ 518.21	\$ 0.01	1.53%	0.00%	0.00%	0.00%	56.57%	0	\$	535.20	\$	0.02
Inpatient - Other	\$ 96,086,779	45,263	246	\$ 2,122.86	\$ 43.54	1.53%	0.00%	0.00%	-0.97%	22.78%	340	\$	1,894.07	\$	53.74
Inpatient - Psych	\$ 14,988,960	15,502	84	\$ 966.90	\$ 6.79	1.34%	0.00%	0.00%	0.00%	31.44%	112	\$	967.90	\$	9.05
Lab/Radiology	\$ 27,710,180	500,210	2,720	\$ 55.40	\$ 12.56	0.14%	0.00%	0.00%	2.25%	40.11%	3,463	\$	62.41	\$	18.01
Outpatient - ER	\$ 69,929,992	211,981	1,153	\$ 329.89	\$ 31.69	0.12%	0.00%	0.00%	-3.60%	34.33%	1,547	\$	318.61	\$	41.08
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 78,845,182	161,739	879	\$ 487.48	\$ 35.72	0.12%	0.00%	0.00%	0.00%	1.47%	974	\$	447.06	\$	36.29
Pharmacy	\$ 173,355,814	2,859,233	15,546	\$ 60.63	\$ 78.55	0.00%	0.00%	-0.50%	0.00%	2.42%	16,110	\$	59.62	\$	80.04
Physician - Anesthesia	\$ 6,468,106	2,957,544	16,081	\$ 2.19	\$ 2.93	0.09%	0.00%	0.00%	0.00%	62.21%	25,886	\$	2.21	\$	4.76
Physician - Dental	\$ 6,647	26	0	\$ 255.65	\$ 0.00	0.09%	0.00%	0.00%	0.00%	-21.43%	0	\$	290.15	\$	0.00
Physician - Evaluation & Management	\$ 97,640,878	3,129,710	17,017	\$ 31.20	\$ 44.24	0.09%	2.15%	0.00%	0.00%	12.53%	19,399	\$	31.49	\$	50.90
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 21,134,421	2,710,686	14,739	\$ 7.80	\$ 9.58	0.09%	0.00%	0.00%	3.80%	0.06%	12,695	\$	9.41	\$	9.95
Physician - Psych	\$ 33,167	301	2	\$ 110.19	\$ 0.02	0.09%	0.00%	0.00%	0.00%	-7.99%	1	\$	118.81	\$	0.01
Physician - Specialist	\$ 21,113,815	367,016	1,996	\$ 57.53	\$ 9.57	0.09%	0.00%	0.00%	0.00%	6.76%	3,518	\$	34.87	\$	10.22
Physician - Vision	\$ 4,289,196	38,741	211	\$ 110.71	\$ 1.94	0.04%	0.00%	0.00%	0.00%	-6.79%	178	\$	122.10	\$	1.81
Transportation/Emergency	\$ 3,987,629	24,265	132	\$ 164.34	\$ 1.81	0.14%	0.00%	0.00%	0.00%	59.85%	211	\$	164.62	\$	2.89
Transportation/Non-emergency	\$ 7,736,978	91,012	495	\$ 85.01	\$ 3.51	0.05%	0.00%	0.00%	0.00%	9.44%	607	\$	75.84	\$	3.84
Gross Medical Total	\$ 734,689,383	14,332,783			\$ 332.89	0.28%	0.28%	-0.12%	-0.28%	11.49%				\$	371.78



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	2,353,816
Base Year	CY 2017

			Raw Base Data						Final Base Data						
Category of Service	Dollars	Units	Util/1000	Unit Cost	РМРМ	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	Unit Cos		PMPN	М
Addiction and Recovery Treatment Services (ARTS)	\$ 21,167,306	1,542,123	7,862	\$ 13.73	\$ 8.99	0.27%	0.00%	0.00%	0.00%	19.49%	8,337	\$ 15	.51	\$	10.77
Case Management Services	\$ 334,571	69,180	353	\$ 4.84	\$ 0.14	0.27%	0.00%	0.00%	0.00%	135.11%	839	\$ 4	.80	\$	0.34
Community Behavioral Health	\$ 111,980,625	966,808	4,929	\$ 115.83	\$ 47.57	0.27%	0.00%	0.00%	0.00%	-7.32%	3,524	\$ 150	.55	\$	44.21
DME/Supplies	\$ 6,642,679	36,433	186	\$ 182.33	\$ 2.82	1.25%	0.00%	0.00%	0.00%	3.49%	197	\$ 180	.10	\$	2.96
Early Intervention Services	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ 1,041,008	33,779	172	\$ 30.82	\$ 0.44	0.73%	0.00%	0.00%	0.00%	37.66%	212	\$ 34	.64	\$	0.61
Home Health Services	\$ 2,416,462	5,798	30	\$ 416.78	\$ 1.03	1.25%	0.00%	0.00%	0.00%	5.77%	34	\$ 390	.59	\$	1.10
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Newborn	\$ 68,119	93	0	\$ 732.46	\$ 0.03	4.64%	0.00%	0.00%	0.00%	53.47%	1	\$ 859	.23	\$	0.05
Inpatient - Other	\$ 88,442,788	40,633	207	\$ 2,176.64	\$ 37.57	4.64%	0.00%	0.00%	-0.97%	21.59%	278	\$ 2,042	.67	\$	47.35
Inpatient - Psych	\$ 15,382,715	17,732	90	\$ 867.51	\$ 6.54	4.64%	0.00%	0.00%	0.00%	35.16%	119	\$ 930	.22	\$	9.24
Lab/Radiology	\$ 28,479,023	511,817	2,609	\$ 55.64	\$ 12.10	1.21%	0.00%	0.00%	1.87%	39.74%	3,329	\$ 62	.84	\$	17.43
Outpatient - ER	\$ 59,453,572	187,433	956	\$ 317.20	\$ 25.26	1.53%	0.00%	0.00%	-3.60%	35.19%	1,285	\$ 312	.18	\$	33.42
Outpatient - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Other	\$ 92,465,716	177,094	903	\$ 522.13	\$ 39.28	1.53%	0.00%	0.00%	0.00%	1.49%	1,001	\$ 485	.13	\$	40.48
Pharmacy	\$ 186,828,187	2,888,609	14,726	\$ 64.68	\$ 79.37	0.00%	0.00%	-0.47%	0.00%	2.39%	15,272	\$ 63	.56	\$	80.89
Physician - Anesthesia	\$ 6,436,172	3,257,136	16,605	\$ 1.98	\$ 2.73	0.73%	0.00%	0.00%	0.00%	58.90%	26,554	\$ 1	.98	\$	4.38
Physician - Dental	\$ 1,836	7	0	\$ 262.30	\$ 0.00	0.73%	0.00%	0.00%	0.00%	-77.59%	0	\$ 411	.55	\$	0.00
Physician - Evaluation & Management	\$ 100,329,591	3,173,610	16,179	\$ 31.61	\$ 42.62	0.74%	3.08%	0.00%	0.00%	12.47%	18,262	\$ 32	.71	\$	49.78
Physician - Maternity	\$ -	-	-	\$ -	\$ -	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Other	\$ 21,951,781	3,025,541	15,425	\$ 7.26	\$ 9.33	0.74%	0.00%	0.00%	3.13%	-1.79%	12,002	\$ 9	.51	\$	9.52
Physician - Psych	\$ 81,198	681	3	\$ 119.23	\$ 0.03	0.75%	0.00%	0.00%	0.00%	-5.70%	3	\$ 126	.99	\$	0.03
Physician - Specialist	\$ 20,703,065	373,529	1,904	\$ 55.43	\$ 8.80	0.74%	0.00%	0.00%	0.00%	6.56%	3,318	\$ 34	.14	\$	9.44
Physician - Vision	\$ 4,299,381	36,744	187	\$ 117.01	\$ 1.83	0.35%	0.00%	0.00%	0.00%	-6.45%	161	\$ 127	.42	\$	1.71
Transportation/Emergency	\$ 4,345,499	29,811	152	\$ 145.77	\$ 1.85	1.25%	0.00%	0.00%	0.00%	53.20%	228	\$ 150	.55	\$	2.86
Transportation/Non-emergency	\$ 8,556,966	76,285	389	\$ 112.17	\$ 3.64	0.38%	0.00%	0.00%	0.00%	7.20%	471	\$ 99	.72		3.91
Gross Medical Total	\$ 781,408,261	16,450,876			\$ 331.98	1.18%	0.39%	-0.11%	-0.23%	10.25%				\$ 3	70.48



^{1.} Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.

^{2.} Raw base data includes plan-reported FFS and adjustments for sub-capitated services.

^{3.} Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.

^{4.} Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.

^{5.} In some cases totals may not equal the sum of their respective column components due to rounding.

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Expansion 19-64 Male/Female
Member Months:	4,560,827
Base Year	CY 2016/2017

			Raw Base Data						Base Adjustments				Final	l Base Data	
Category of Service	Dollars	Units	Util/1000	Unit Cost		PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Expansion Age Adjustment	Util/1000	U	Init Cost	РМРМ
Addiction and Recovery Treatment Services (ARTS)	\$ 30,251,371	1,692,212	4,452	\$ 17.8	8 \$	6.63	0.19%	0.00%	0.00%	0.00%	22.18%	4,833	\$	20.16	\$ 8.12
Case Management Services	\$ 693,836	145,110	382	\$ 4.7	8 \$	0.15	0.13%	0.00%	0.00%	0.00%	135.14%	908	\$	4.73	\$ 0.36
Community Behavioral Health	\$ 206,005,039	1,900,703	5,001	\$ 108.3	8 \$	45.17	0.15%	0.00%	0.00%	0.00%	-7.16%	3,590	\$	140.38	\$ 42.00
DME/Supplies	\$ 12,424,704	69,483	183	\$ 178.8	2 \$	2.72	0.74%	0.00%	0.00%	0.00%	3.78%	194	\$	176.09	\$ 2.85
Early Intervention Services	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
FQHC/RHC	\$ 1,780,214	56,102	148	\$ 31.7	3 \$	0.39	0.47%	0.00%	0.00%	0.00%	37.83%	183	\$	35.51	\$ 0.54
Home Health Services	\$ 3,767,361	10,024	26	\$ 375.8	3 \$	0.83	0.85%	0.00%	0.00%	0.00%	5.82%	30	\$	351.55	\$ 0.88
Inpatient - Maternity Kick Payment	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Inpatient - Newborn	\$ 89,883	135	0	\$ 665.8	0 \$	0.02	3.89%	0.00%	0.00%	0.00%	54.20%	1	\$	750.12	\$ 0.03
Inpatient - Other	\$ 184,529,567	85,896	226	\$ 2,148.3	0 \$	40.46	3.02%	0.00%	0.00%	-0.97%	22.20%	308	\$	1,963.26	\$ 50.44
Inpatient - Psych	\$ 30,371,675	33,234	87	\$ 913.8	7 \$	6.66	3.01%	0.00%	0.00%	0.00%	33.35%	116	\$	947.88	\$ 9.15
Lab/Radiology	\$ 56,189,203	1,012,027	2,663	\$ 55.5	2 \$	12.32	0.68%	0.00%	0.00%	2.05%	39.92%	3,394	\$	62.63	\$ 17.71
Outpatient - ER	\$ 129,383,564	399,414	1,051	\$ 323.9	3 \$	28.37	0.77%	0.00%	0.00%	-3.60%	34.73%	1,412	\$	315.59	\$ 37.13
Outpatient - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Outpatient - Other	\$ 171,310,898	338,833	892	\$ 505.59	9 \$	37.56	0.88%	0.00%	0.00%	0.00%	1.48%	988	\$	466.97	\$ 38.45
Pharmacy	\$ 360,184,001	5,747,842	15,123	\$ 62.6	6 \$	78.97	0.00%	0.00%	-0.48%	0.00%	2.40%	15,678	\$	61.60	\$ 80.48
Physician - Anesthesia	\$ 12,904,277	6,214,680	16,351	\$ 2.0	8 \$	2.83	0.41%	0.00%	0.00%	0.00%	60.55%	26,231	\$	2.09	\$ 4.56
Physician - Dental	\$ 8,483	33	0	\$ 257.0	6 \$	0.00	0.23%	0.00%	0.00%	0.00%	-33.64%	0	\$	296.58	\$ 0.00
Physician - Evaluation & Management	\$ 197,970,469	6,303,320	16,585	\$ 31.4	1 \$	43.41	0.42%	2.62%	0.00%	0.00%	12.50%	18,812	\$	32.10	\$ 50.32
Physician - Maternity	\$ -	-	-	\$ -	\$	-	0.00%	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$ -
Physician - Other	\$ 43,086,203	5,736,227	15,093	\$ 7.5	1 \$	9.45	0.42%	0.00%	0.00%	3.46%	-0.88%	12,337	\$	9.46	\$ 9.73
Physician - Psych	\$ 114,365	982	3	\$ 116.4	6 \$	0.03	0.56%	0.00%	0.00%	0.00%	-6.36%	2	\$	124.56	\$ 0.02
Physician - Specialist	\$ 41,816,880	740,545	1,948	\$ 56.4	7 \$	9.17	0.41%	0.00%	0.00%	0.00%	6.66%	3,415	\$	34.51	\$ 9.82
Physician - Vision	\$ 8,588,577	75,485	199	\$ 113.7	8 \$	1.88	0.20%	0.00%	0.00%	0.00%	-6.62%	170	\$	124.71	\$ 1.76
Transportation/Emergency	\$ 8,333,128	54,076	142	\$ 154.1	0 \$	1.83	0.72%	0.00%	0.00%	0.00%	56.36%	220	\$	157.08	\$ 2.88
Transportation/Non-emergency	\$ 16,293,944	167,297	440	\$ 97.4	0 \$	3.57	0.22%	0.00%	0.00%	0.00%	8.26%	537	\$	86.65	\$ 3.88
Gross Medical Total	#######################################	30,783,659			\$	332.42	0.74%	0.34%	-0.11%	-0.25%	10.85%				\$ 371.11

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Adoption Assistance
Member Months:	68,919
Base Year	CY 2016

			Raw Base Data					Base Adj	justments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Un	nit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 753,672	11,588	2,018	\$	65.04	\$ 10.94	0.00%	0.00%	0.00%	0.00%	2,018	\$ 65.04	\$ 10.94		
Case Management Services	\$ 19,900	360	63	\$	55.28	\$ 0.29	0.00%	0.00%	0.00%	0.00%	63	\$ 55.28	\$ 0.29		
Community Behavioral Health	\$ 10,138,872	187,852	32,708	\$	53.97	\$ 147.11	0.00%	0.00%	0.00%	0.00%	32,709	\$ 53.97	\$ 147.12		
DME/Supplies	\$ 429,406	1,861	324	\$	230.74	\$ 6.23	0.14%	0.00%	0.00%	0.00%	324	\$ 230.74	\$ 6.24		
Early Intervention Services	\$ 13,533	134	23	\$	100.99	\$ 0.20	0.00%	0.00%	0.00%	0.00%	23	\$ 100.99	\$ 0.20		
FQHC/RHC	\$ 10,852	186	32	\$	58.34	\$ 0.16	0.09%	0.00%	0.00%	0.00%	32	\$ 58.34	\$ 0.16		
Home Health Services	\$ 417,322	474	83	\$	880.43	\$ 6.06	0.14%	0.00%	0.00%	0.00%	83	\$ 880.43	\$ 6.06		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Other	\$ 1,068,684	497	86	\$	2,152.33	\$ 15.51	1.53%	0.00%	0.00%	-0.97%	88	\$ 2,131.51	\$ 15.59		
Inpatient - Psych	\$ 1,079,455	1,245	217	\$	867.03	\$ 15.66	1.38%	0.00%	0.00%	0.00%	220	\$ 865.75	\$ 15.88		
Lab/Radiology	\$ 223,213	6,930	1,207	\$	32.21	\$ 3.24	0.12%	0.00%	0.00%	2.28%	1,208	\$ 32.94			
Outpatient - ER	\$ 572,249	2,030	353	\$	281.90	\$ 8.30	0.12%	0.00%	0.00%	-3.60%	354	\$ 271.74	\$ 8.01		
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 1,439,284	3,847	670	\$	374.13	\$ 20.88	0.12%	0.00%	0.00%	0.00%	671	\$ 374.13	\$ 20.91		
Pharmacy	\$ 8,135,857	75,396	13,128	\$	107.91	\$ 118.05	0.00%	0.00%	-0.88%	0.00%	13,128	\$ 106.96	\$ 117.02		
Physician - Anesthesia	\$ 45,562	16,790	2,923	\$	2.71	\$ 0.66	0.09%	0.00%	0.00%	0.00%	2,926	\$ 2.71	\$ 0.66		
Physician - Dental	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Evaluation & Management	\$ 2,013,776	47,391	8,252	\$	42.49	\$ 29.22	0.09%	3.25%	0.00%	0.00%	8,259	\$ 43.87	\$ 30.20		
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 4,149,611	2,198,250	382,754	\$	1.89	\$ 60.21	0.09%	0.00%	0.00%	0.16%	383,101	\$ 1.89	\$ 60.36		
Physician - Psych	\$ 387	6	1	\$	64.48	\$ 0.01	0.09%	0.00%	0.00%	0.00%	1	\$ 64.48	\$ 0.01		
Physician - Specialist	\$ 252,793	2,746	478	\$	92.06	\$ 3.67	0.09%	0.00%	0.00%	0.00%	479	\$ 92.06	\$ 3.67		
Physician - Vision	\$ 192,235	1,325	231	\$	145.08	\$ 2.79	0.03%	0.00%	0.00%	0.00%	231	\$ 145.00	\$ 2.79		
Transportation/Emergency	\$ 59,912	440	77	\$	136.16	\$ 0.87	0.14%	0.00%	0.00%	0.00%	77	\$ 136.17	\$ 0.87		
Transportation/Non-emergency	\$ 265,110	3,650	636	\$	72.63	\$ 3.85	0.03%	0.00%	0.00%	0.00%	636	\$ 72.55	\$ 3.85		
Gross Medical Total	\$ 31,281,686	2,562,998				\$ 453.89	0.13%	0.21%	-0.23%	-0.06%			\$ 454.13		

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Adoption Assistance
Member Months:	70,811
Base Year	CY 2017

			Raw Base Data					Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit C	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 1,074,751	16,804	2,848	\$	63.96	\$ 15.18	0.27%	0.00%	0.00%	0.00%	2,856	\$ 63.96	\$ 15.22	
Case Management Services	\$ 14,970	285	48	\$	52.52	\$ 0.21	0.27%	0.00%	0.00%	0.00%	48	\$ 52.52	\$ 0.21	
Community Behavioral Health	\$ 10,714,264	179,692	30,452	\$	59.63	\$ 151.31	0.27%	0.00%	0.00%	0.00%	30,535	\$ 59.63	\$ 151.72	
DME/Supplies	\$ 407,806	1,963	333	\$ 2	207.75	\$ 5.76	1.25%	0.00%	0.00%	0.00%	337	\$ 207.75	\$ 5.83	
Early Intervention Services	\$ 25,596	390	66	\$	65.63	\$ 0.36	0.27%	0.00%	0.00%	0.00%	66	\$ 65.63	\$ 0.36	
FQHC/RHC	\$ 21,082	430	73	\$	49.03	\$ 0.30	0.73%	0.00%	0.00%	0.00%	73	\$ 49.03	\$ 0.30	
Home Health Services	\$ 472,349	526	89	\$ 8	898.00	\$ 6.67	1.25%	0.00%	0.00%	0.00%	90	\$ 898.00	\$ 6.75	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Other	\$ 802,994	255	43	\$ 3,1	143.45	\$ 11.34	4.64%	0.00%	0.00%	-0.97%	45	\$ 3,113.05	\$ 11.75	
Inpatient - Psych	\$ 1,134,233	1,443	245	\$ 7	786.02	\$ 16.02	4.65%	0.00%	0.00%	0.00%	256	\$ 786.07	\$ 16.76	
Lab/Radiology	\$ 227,535	7,237	1,226	\$	31.44	\$ 3.21	1.06%	0.00%	0.00%	1.94%	1,242	\$ 31.99	\$ 3.31	
Outpatient - ER	\$ 494,479	1,745	296	\$ 2	283.37	\$ 6.98	1.53%	0.00%	0.00%	-3.60%	300	\$ 273.16	\$ 6.83	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 1,645,572	4,028	683	\$ 4	408.53	\$ 23.24	1.53%	0.00%	0.00%	0.00%	693	\$ 408.53	\$ 23.60	
Pharmacy	\$ 8,466,871	78,879	13,367	\$ 1	107.34	\$ 119.57	0.00%	0.00%	-0.63%	0.00%	13,367	\$ 106.66	\$ 118.82	
Physician - Anesthesia	\$ 43,679	17,391	2,947	\$	2.51	\$ 0.62	0.73%	0.00%	0.00%	0.00%	2,969	\$ 2.51	\$ 0.62	
Physician - Dental	\$ 21	1	0	\$	21.00	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 21.00	\$ 0.00	
Physician - Evaluation & Management	\$ 2,116,463	51,693	8,760	\$	40.94	\$ 29.89	0.73%	4.39%	0.00%	0.00%	8,825	\$ 42.74	\$ 31.43	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 5,669,438	3,025,034	512,638	\$	1.87	\$ 80.06	0.73%	0.00%	0.00%	0.10%	516,403	\$ 1.88	\$ 80.73	
Physician - Psych	\$ 714	13	2	\$	54.96	\$ 0.01	0.76%	0.00%	0.00%	0.00%	2	\$ 54.97	\$ 0.01	
Physician - Specialist	\$ 236,410	3,037	515	\$	77.84	\$ 3.34	0.74%	0.00%	0.00%	0.00%	518	\$ 77.84	\$ 3.36	
Physician - Vision	\$ 187,641	1,194	202	\$ 1	157.15	\$ 2.65	0.26%	0.00%	0.00%	0.00%	204	\$ 156.42	\$ 2.66	
Transportation/Emergency	\$ 123,321	730	124	\$ 1	168.93	\$ 1.74	1.26%	0.00%	0.00%	0.00%	125	\$ 168.94	\$ 1.76	
Transportation/Non-emergency	\$ 402,043	2,988	506	\$ 1	134.55	\$ 5.68	0.21%	0.00%	0.00%	0.00%	513	\$ 133.16	\$ 5.69	
Gross Medical Total	\$ 34,282,232	3,395,758				\$ 484.14	0.67%	0.27%	-0.15%	-0.05%			\$ 487.74	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Adoption Assistance
Member Months:	139,730
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit C	Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	\$ 1,828,424	28,392	2,438	\$	64.40	\$ 13.09	0.16%	0.00%	0.00%	0.00%	2,442	\$ 64.40	\$ 13.11		
Case Management Services	\$ 34,870	645	55	\$	54.06	\$ 0.25	0.12%	0.00%	0.00%	0.00%	55	\$ 54.06	\$ 0.25		
Community Behavioral Health	\$ 20,853,136	367,544	31,565	\$	56.74	\$ 149.24	0.14%	0.00%	0.00%	0.00%	31,607	\$ 56.74	\$ 149.45		
DME/Supplies	\$ 837,212	3,824	328	\$ 2	218.94	\$ 5.99	0.68%	0.00%	0.00%	0.00%	331	\$ 218.87	\$ 6.03		
Early Intervention Services	\$ 39,128	524	45	\$	74.67	\$ 0.28	0.18%	0.00%	0.00%	0.00%	45	\$ 74.65	\$ 0.28		
FQHC/RHC	\$ 31,934	616	53	\$	51.84	\$ 0.23	0.52%	0.00%	0.00%	0.00%	53	\$ 51.83	\$ 0.23		
Home Health Services	\$ 889,671	1,000	86	\$ 8	889.67	\$ 6.37	0.73%	0.00%	0.00%	0.00%	87	\$ 889.72	\$ 6.41		
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Newborn	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Inpatient - Other	\$ 1,871,677	752	65	\$ 2,4	489.02	\$ 13.39	2.86%	0.00%	0.00%	-0.97%	66	\$ 2,471.63	\$ 13.65		
Inpatient - Psych	\$ 2,213,689	2,688	231	\$ 8	823.54	\$ 15.84	3.05%	0.00%	0.00%	0.00%	238	\$ 822.38	\$ 16.33		
Lab/Radiology	\$ 450,748	14,167	1,217	\$	31.82	\$ 3.23	0.60%	0.00%	0.00%	2.11%	1,225	\$ 32.45	\$ 3.31		
Outpatient - ER	\$ 1,066,728	3,775	324	\$ 2	282.58	\$ 7.63	0.78%	0.00%	0.00%	-3.60%	327	\$ 272.40	\$ 7.42		
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Outpatient - Other	\$ 3,084,856	7,875	676	\$ 3	391.73	\$ 22.08	0.87%	0.00%	0.00%	0.00%	682	\$ 391.85	\$ 22.27		
Pharmacy	\$ 16,602,728	154,275	13,249	\$ 1	107.62	\$ 118.82	0.00%	0.00%	-0.75%	0.00%	13,249	\$ 106.81	\$ 117.93		
Physician - Anesthesia	\$ 89,241	34,181	2,935	\$	2.61	\$ 0.64	0.41%	0.00%	0.00%	0.00%	2,948	\$ 2.61	\$ 0.64		
Physician - Dental	\$ 21	1	0	\$	21.00	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 21.00	\$ 0.00		
Physician - Evaluation & Management	\$ 4,130,239	99,084	8,509	\$	41.68	\$ 29.56	0.42%	3.84%	0.00%	0.00%	8,546	\$ 43.28	\$ 30.82		
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -		
Physician - Other	\$ 9,819,049	5,223,284	448,575	\$	1.88	\$ 70.27	0.46%	0.00%	0.00%	0.12%	450,655	\$ 1.88	\$ 70.68		
Physician - Psych	\$ 1,101	19	2	\$	57.96	\$ 0.01	0.52%	0.00%	0.00%	0.00%	2	\$ 57.96	\$ 0.01		
Physician - Specialist	\$ 489,203	5,783	497	\$	84.59	\$ 3.50	0.40%	0.00%	0.00%	0.00%	499	\$ 84.57	\$ 3.52		
Physician - Vision	\$ 379,876	2,519	216	\$	150.80	\$ 2.72	0.15%	0.00%	0.00%	0.00%	217	\$ 150.43	\$ 2.72		
Transportation/Emergency	\$ 183,233	1,170	100	\$ 1	156.61	\$ 1.31	0.89%	0.00%	0.00%	0.00%	101	\$ 156.70	\$ 1.32		
Transportation/Non-emergency	\$ 667,153	6,638	570	\$ 1	100.51	\$ 4.77	0.14%	0.00%	0.00%	0.00%	574	\$ 100.00	\$ 4.78		
Gross Medical Total	\$ 65,563,918	5,958,756				\$ 469.22	0.42%	0.24%	-0.19%	-0.05%			\$ 471.16		

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- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Foster Care
Member Months:	58,409
Base Year	CY 2016

			Raw Base Data					Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Un	nit Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	P	PMPM
Addiction and Recovery Treatment Services (ARTS)	\$ 2,119,50	5 33,464	6,875	\$	63.34	\$ 36.29	0.00%	0.00%	0.00%	0.00%	6,875	\$ 63.34	\$	36.29
Case Management Services	\$ 266,46	5 4,240	871	\$	62.85	\$ 4.56	0.00%	0.00%	0.00%	0.00%	871	\$ 62.85	\$	4.56
Community Behavioral Health	\$ 13,166,06	1 238,173	48,932	\$	55.28	\$ 225.41	0.00%	0.00%	0.00%	0.00%	48,933	\$ 55.28	\$	225.42
DME/Supplies	\$ 337,93	3 1,711	352	\$	197.51	\$ 5.79	0.14%	0.00%	0.00%	0.00%	352	\$ 197.51	\$	5.79
Early Intervention Services	\$ 292,89	4 2,940	604	\$	99.62	\$ 5.01	0.00%	0.00%	0.00%	0.00%	604	\$ 99.62	\$	5.01
FQHC/RHC	\$ 8,58	8 176	36	\$	48.80	\$ 0.15	0.09%	0.00%	0.00%	0.00%	36	\$ 48.80	\$	0.15
Home Health Services	\$ 337,55	7 576	118	\$	586.04	\$ 5.78	0.14%	0.00%	0.00%	0.00%	119	\$ 586.04	\$	5.79
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Newborn	\$ 89,38		27	\$	677.14		1.53%	0.00%	0.00%	0.00%	28	\$ 677.14		1.55
Inpatient - Other	\$ 1,575,66	850	175	\$	1,853.50	\$ 26.98	1.53%	0.00%	0.00%	-0.97%	177	\$ 1,835.58	\$	27.12
Inpatient - Psych	\$ 2,109,96	1 2,010	413	\$	1,049.73	\$ 36.12	1.15%	0.00%	0.00%	0.00%	419	\$ 1,045.83	\$	36.54
Lab/Radiology	\$ 307,19	7 8,719	1,791	\$	35.23	\$ 5.26	0.12%	0.00%	0.00%	2.27%	1,794	\$ 36.03	\$	5.39
Outpatient - ER	\$ 783,04	2 2,970	610	\$	263.65	\$ 13.41	0.12%	0.00%	0.00%	-3.60%	611	\$ 254.15	\$	12.94
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Outpatient - Other	\$ 1,735,91	6 4,773	981	\$	363.70	\$ 29.72	0.12%	0.00%	0.00%	0.00%	982	\$ 363.70	\$	29.76
Pharmacy	\$ 6,194,43	2 76,323	15,680	\$	81.16	\$ 106.05	0.00%	0.00%	-0.72%	0.00%	15,680	\$ 80.58	\$	105.29
Physician - Anesthesia	\$ 64,06	19,698	4,047	\$	3.25	\$ 1.10	0.09%	0.00%	0.00%	0.00%	4,051	\$ 3.25	\$	1.10
Physician - Dental	\$ 2	1 1	0	\$	21.00	\$ 0.00	0.09%	0.00%	0.00%	0.00%	0	\$ 21.00	\$	0.00
Physician - Evaluation & Management	\$ 2,797,32	5 60,351	12,399	\$	46.35	\$ 47.89	0.09%	1.98%	0.00%	0.00%	12,410	\$ 47.27	\$	48.89
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	\$ 809,08	2 32,483	6,674	\$	24.91	\$ 13.85	0.09%	0.00%	0.00%	1.11%	6,680	\$ 25.18	\$	14.02
Physician - Psych	\$ 33	4 8	2	\$	41.77	\$ 0.01	0.09%	0.00%	0.00%	0.00%	2	\$ 41.77	\$	0.01
Physician - Specialist	\$ 274,39	4 2,099	431	\$	130.73	\$ 4.70	0.09%	0.00%	0.00%	0.00%	432	\$ 130.73	\$	4.70
Physician - Vision	\$ 199,86	1 1,249	257	\$	160.02	\$ 3.42	0.03%	0.00%	0.00%	0.00%	257	\$ 159.93	\$	3.42
Transportation/Emergency	\$ 98,81	5 967	199	\$	102.19	\$ 1.69	0.14%	0.00%	0.00%	0.00%	199	\$ 102.19	\$	1.69
Transportation/Non-emergency	\$ 506,78	7,497	1,540	\$	67.60	\$ 8.68	0.04%	0.00%	0.00%	0.00%	1,542	\$ 67.53	\$	8.68
Gross Medical Total	\$ 34,075,27	3 501,410				\$ 583.39	0.17%	0.16%	-0.13%	-0.08%			\$	584.10

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Foster Care
Member Months:	57,300
Base Year	CY 2017

			Raw Base Data					Base Adj	ustments		Final Base Data			
Category of Service	Dollars	Units	Util/1000	Unit (Cost	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 2,486,636	38,843	8,135	\$	64.02	\$ 43.40	0.27%	0.00%	0.00%	0.00%	8,157	\$ 64.02	\$ 43.52	
Case Management Services	\$ 300,205	5,281	1,106	\$	56.85	\$ 5.24	0.27%	0.00%	0.00%	0.00%	1,109	\$ 56.85	\$ 5.25	
Community Behavioral Health	\$ 15,813,521	278,038	58,228	\$	56.88	\$ 275.98	0.27%	0.00%	0.00%	0.00%	58,388	\$ 56.88	\$ 276.73	
DME/Supplies	\$ 317,583	1,577	330	\$	201.38	\$ 5.54	1.25%	0.00%	0.00%	0.00%	334	\$ 201.39	\$ 5.61	
Early Intervention Services	\$ 381,008	3,980	834	\$	95.73	\$ 6.65	0.27%	0.00%	0.00%	0.00%	836	\$ 95.73	\$ 6.67	
FQHC/RHC	\$ 23,234	588	123	\$	39.51	\$ 0.41	0.73%	0.00%	0.00%	0.00%	124	\$ 39.51	\$ 0.41	
Home Health Services	\$ 412,102	548	115	\$	752.01	\$ 7.19	1.25%	0.00%	0.00%	0.00%	116	\$ 752.01	\$ 7.28	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	\$ 45,664	62	13	\$	736.52	\$ 0.80	4.64%	0.00%	0.00%	0.00%	14	\$ 736.52	\$ 0.83	
Inpatient - Other	\$ 1,371,357	410	86	\$ 3,	348.86	\$ 23.93	4.64%	0.00%	0.00%	-0.97%	90	\$ 3,316.54	\$ 24.80	
Inpatient - Psych	\$ 1,518,002	1,858	389	\$	817.01	\$ 26.49	4.64%	0.00%	0.00%	0.00%	407	\$ 817.03	\$ 27.72	
Lab/Radiology	\$ 325,888	8,975	1,880	\$	36.31	\$ 5.69	1.07%	0.00%	0.00%	1.66%	1,903	\$ 36.85	\$ 5.84	
Outpatient - ER	\$ 605,103	2,366	495	\$	255.75	\$ 10.56	1.53%	0.00%	0.00%	-3.60%	503	\$ 246.53	\$ 10.34	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	\$ 2,063,411	5,110	1,070	\$	403.80	\$ 36.01	1.53%	0.00%	0.00%	0.00%	1,087	\$ 403.80	\$ 36.56	
Pharmacy	\$ 5,075,463	75,105	15,729	\$	67.58	\$ 88.58	0.00%	0.00%	-0.57%	0.00%	15,729	\$ 67.19	\$ 88.07	
Physician - Anesthesia	\$ 67,044	21,297	4,460	\$	3.15	\$ 1.17	0.74%	0.00%	0.00%	0.00%	4,493	\$ 3.15	\$ 1.18	
Physician - Dental	\$ 21	1	0	\$	21.00	\$ 0.00	0.73%	0.00%	0.00%	0.00%	0	\$ 21.00	\$ 0.00	
Physician - Evaluation & Management	\$ 2,809,244	58,549	12,262	\$	47.98	\$ 49.03	0.73%	2.68%	0.00%	0.00%	12,352	\$ 49.26	\$ 50.71	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	\$ 834,432	70,756	14,818	\$	11.79	\$ 14.56	0.74%	0.00%	0.00%	0.84%	14,927	\$ 11.89	\$ 14.79	
Physician - Psych	\$ 873	13	3	\$	67.19	\$ 0.02	0.74%	0.00%	0.00%	0.00%	3	\$ 67.20	\$ 0.02	
Physician - Specialist	\$ 264,052	3,928	823	\$	67.22	\$ 4.61	0.74%	0.00%	0.00%	0.00%	829	\$ 67.22	\$ 4.64	
Physician - Vision	\$ 205,540	1,219	255	\$	168.61	\$ 3.59	0.27%	0.00%	0.00%	0.00%	257	\$ 167.83	\$ 3.60	
Transportation/Emergency	\$ 99,767	902	189	\$	110.61	\$ 1.74	1.25%	0.00%	0.00%	0.00%	191	\$ 110.61	\$ 1.76	
Transportation/Non-emergency	\$ 507,554	5,640	1,181	\$	89.99	\$ 8.86	0.35%	0.00%	0.00%	0.00%	1,196	\$ 89.19	\$ 8.89	
Gross Medical Total	\$ 35,527,705	585,046				\$ 620.03	0.77%	0.21%	-0.08%	-0.07%			\$ 625.23	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Foster Care
Member Months:	115,709
Base Year	CY 2016/2017

			Raw Base Data					Base Adj	ustments		Final Base Data				
Category of Service	Dollars	Units	Util/1000	Unit Co	st	PMPM	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	Unit Cost	P	PMPM	
Addiction and Recovery Treatment Services (ARTS)	\$ 4,606,141	72,307	7,499	\$	3.70	\$ 39.81	0.15%	0.00%	0.00%	0.00%	7,510	\$ 63.70	\$	39.87	
Case Management Services	\$ 566,670	9,521	987	\$	9.52	\$ 4.90	0.15%	0.00%	0.00%	0.00%	989	\$ 59.51	\$	4.90	
Community Behavioral Health	\$ 28,979,582	516,211	53,535	\$	6.14	\$ 250.45	0.15%	0.00%	0.00%	0.00%	53,615	\$ 56.14	\$	250.83	
DME/Supplies	\$ 655,515	3,288	341	\$ 19	9.37	\$ 5.67	0.68%	0.00%	0.00%	0.00%	343	\$ 199.38	\$	5.70	
Early Intervention Services	\$ 673,901	6,920	718	\$	97.38	\$ 5.82	0.16%	0.00%	0.00%	0.00%	719	\$ 97.38	\$	5.83	
FQHC/RHC	\$ 31,822	764	79	\$	11.65	\$ 0.28	0.56%	0.00%	0.00%	0.00%	80	\$ 41.64	\$	0.28	
Home Health Services	\$ 749,659	1,124	117	\$ 6	6.96	\$ 6.48	0.75%	0.00%	0.00%	0.00%	117	\$ 667.41	\$	6.53	
Inpatient - Maternity Kick Payment	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Inpatient - Newborn	\$ 135,048	194	20	\$ 69	96.12	\$ 1.17	2.58%	0.00%	0.00%	0.00%	21	\$ 696.51	\$	1.20	
Inpatient - Other	\$ 2,947,017	1,260	131	\$ 2,3	39.64	\$ 25.47	2.98%	0.00%	0.00%	-0.97%	134	\$ 2,326.91	\$	25.97	
Inpatient - Psych	\$ 3,627,963	3,868	401	\$ 9:	37.94	\$ 31.35	2.61%	0.00%	0.00%	0.00%	413	\$ 934.20	\$	32.17	
Lab/Radiology	\$ 633,085	17,694	1,835	\$	35.78	\$ 5.47	0.61%	0.00%	0.00%	1.96%	1,848	\$ 36.44	\$	5.61	
Outpatient - ER	\$ 1,388,145	5,336	553	\$ 20	30.15	\$ 12.00	0.74%	0.00%	0.00%	-3.60%	558	\$ 250.74	\$	11.65	
Outpatient - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Outpatient - Other	\$ 3,799,328	9,883	1,025	\$ 3	34.43	\$ 32.84	0.89%	0.00%	0.00%	0.00%	1,034	\$ 384.57	\$	33.13	
Pharmacy	\$ 11,269,895	151,428	15,704	\$	4.42	\$ 97.40	0.00%	0.00%	-0.65%	0.00%	15,704	\$ 73.94	\$	96.76	
Physician - Anesthesia	\$ 131,105	40,995	4,252	\$	3.20	\$ 1.13	0.42%	0.00%	0.00%	0.00%	4,270	\$ 3.20	\$	1.14	
Physician - Dental	\$ 42	2	0	\$	21.00	\$ 0.00	0.41%	0.00%	0.00%	0.00%	0	\$ 21.00	\$	0.00	
Physician - Evaluation & Management	\$ 5,606,569	118,900	12,331	\$ 4	17.15	\$ 48.45	0.41%	2.33%	0.00%	0.00%	12,381	\$ 48.26	\$	49.79	
Physician - Maternity	\$ -	-	-	\$	-	\$ -	0.00%	0.00%	0.00%	0.00%	-	\$ -	\$	-	
Physician - Other	\$ 1,643,514	103,239	10,707	\$	15.92	\$ 14.20	0.42%	0.00%	0.00%	0.97%	10,764	\$ 16.06	\$	14.40	
Physician - Psych	\$ 1,208	21	2	\$	7.50	\$ 0.01	0.56%	0.00%	0.00%	0.00%	2	\$ 57.55	\$	0.01	
Physician - Specialist	\$ 538,447	6,027	625	\$	39.34	\$ 4.65	0.41%	0.00%	0.00%	0.00%	628	\$ 89.25	\$	4.67	
Physician - Vision	\$ 405,401	2,468	256	\$ 10	64.26	\$ 3.50	0.15%	0.00%	0.00%	0.00%	257		\$	3.51	
Transportation/Emergency	\$ 198,582	1,869	194	\$ 10	06.25	\$ 1.72	0.70%	0.00%	0.00%	0.00%	195	\$ 106.27	\$	1.73	
Transportation/Non-emergency	\$ 1,014,340	13,137	1,362	\$	77.21	\$ 8.77	0.20%	0.00%	0.00%	0.00%	1,371	\$ 76.89	\$	8.78	
Gross Medical Total	\$ 69,602,978	1,086,456				\$ 601.53	0.48%	0.19%	-0.10%	-0.07%			\$	604.47	

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all historical managed care services. Additionally, Case Management Services, Community Behavioral Health and Early Intervention Services utilize FFS data for managed care enrollees.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Member Months shown above reflect membership during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care member months.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Maternity Kick
Deliveries:	21,217
Base Year	CY 2016

			Raw Base Data						Base Adj		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Uni	it Cost	F	PMPD	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	ι	Jnit Cost		PMPD
Addiction and Recovery Treatment Services (ARTS)	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Case Management Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
DME/Supplies	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Early Intervention Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Home Health Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Maternity Kick Payment	\$ 75,682,917	55,205	31,223	\$	1,370.94	\$	3,567.09	1.53%	0.00%	0.00%	0.00%	31,700	\$	1,370.94	\$	3,621.54
Inpatient - Newborn	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Psych	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Lab/Radiology	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - ER	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Maternity	\$ 10,938,019	181,948	102,907	\$	60.12	\$	515.53	0.12%	0.00%	0.00%	0.00%	103,030	\$	60.12	\$	516.16
Outpatient - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Pharmacy	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Anesthesia	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Dental	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Maternity	\$ 42,687,092	73,092	41,340	\$	584.02	\$	2,011.93	0.09%	0.00%	0.00%	0.00%	41,377	\$	584.02	\$	2,013.75
Physician - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Psych	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Vision	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Transportation/Emergency	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Transportation/Non-emergency	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Gross Medical Total	\$ 129,308,028	310,245				\$	6,094.55	0.93%	0.00%	0.00%	0.00%				\$	6,151.45

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all services.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Deliveries shown above reflect deliveries during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care deliveries.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Maternity Kick
Deliveries:	22,039
Base Year	CY 2017

			Raw Base Data						Base Adj		Final Base Data					
Category of Service	Dollars	Units	Util/1000	Uni	t Cost	PM	1PD	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	L	Jnit Cost		PMPD
Addiction and Recovery Treatment Services (ARTS)	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Case Management Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Community Behavioral Health	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
DME/Supplies	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Early Intervention Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Home Health Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Maternity Kick Payment	\$ 87,119,501	55,721	30,340	\$	1,563.49	\$ 3,	,952.97	4.64%	0.00%	0.00%	0.00%	31,747	\$	1,563.49	\$	4,136.37
Inpatient - Newborn	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Psych	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Lab/Radiology	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - ER	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Maternity	\$ 11,717,588	161,537	87,955	\$	72.54	\$	531.68	1.56%	0.00%	0.00%	0.00%	89,304	\$	72.56	\$	539.96
Outpatient - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Pharmacy	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Anesthesia	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Dental	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Maternity	\$ 42,018,750	72,284	39,358	\$	581.30	\$ 1,	,906.56	0.73%	0.00%	0.00%	0.00%	39,647	\$	581.30	\$	1,920.57
Physician - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Psych	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Vision	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Transportation/Emergency	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Transportation/Non-emergency	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Gross Medical Total	\$ 140,855,839	289,542				\$ 6,	,391.21	3.22%	0.00%	0.00%	0.00%				\$	6,596.90

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all services.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Deliveries shown above reflect deliveries during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care deliveries.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20)

Exhibit 1: Base Sheet

Region:	Statewide
Rate Cell:	Maternity Kick
Deliveries:	43,256
Base Year	CY 2016/2017

			Raw Base Data						Base Adj	Final Base Data						
Category of Service	Dollars	Units	Util/1000	Un	nit Cost	F	PMPD	IBNR	Provider Incentives	Rx Efficiencies	Clinical Efficiencies	Util/1000	ι	Jnit Cost		PMPD
Addiction and Recovery Treatment Services (ARTS)	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Case Management Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	_
Community Behavioral Health	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
DME/Supplies	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Early Intervention Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
FQHC/RHC	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Home Health Services	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	_
Inpatient - Maternity Kick Payment	\$ 162,802,418	110,927	30,773	\$	1,467.66	\$	3,763.70	3.19%	0.00%	0.00%	0.00%	31,724	\$	1,469.11	\$	3,883.85
Inpatient - Newborn	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Inpatient - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	_
Inpatient - Psych	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Lab/Radiology	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	_
Outpatient - ER	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Outpatient - Maternity	\$ 22,655,606	343,485	95,289	\$	65.96	\$	523.76	0.86%	0.00%	0.00%	0.00%	96,037	\$	66.01	\$	528.28
Outpatient - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Pharmacy	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Anesthesia	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Dental	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Evaluation & Management	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Maternity	\$ 84,705,842	145,376	40,330	\$	582.67	\$	1,958.24	0.41%	0.00%	0.00%	0.00%	40,496	\$	582.66	\$	1,966.28
Physician - Other	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	_
Physician - Psych	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	-
Physician - Specialist	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	_
Physician - Vision	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	
Transportation/Emergency	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	_
Transportation/Non-emergency	\$ -	-	-	\$	-	\$	-	0.00%	0.00%	0.00%	0.00%	-	\$	-	\$	_
Gross Medical Total	\$ 270,163,867	599,788				\$	6,245.70	2.12%	0.00%	0.00%	0.00%				\$	6,378.41

- 1. Experience shown above reflects managed care encounter data for Medallion 3.0-enrolled populations eligible for Medallion 4.0 for all services.
- 2. Raw base data includes plan-reported FFS and adjustments for sub-capitated services.
- 3. Deliveries shown above reflect deliveries during the CY 2016 and CY 2017 base time periods.
- 4. Blended base data consists of a weighted average using the CY 2016 and CY 2017 managed care deliveries.
- 5. In some cases totals may not equal the sum of their respective column components due to rounding.



EXHIBIT 2

HISTORICAL BASE PROGRAM CHANGE ADJUSTMENTS

Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Under 1 119,153

	Central Virginia													
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.34%	0.06%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.40%
Inpatient - Other	0.00%	0.00%	7.53%	0.08%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.61%
Inpatient - Psych	0.00%	0.00%	-16.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-16.43%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.60%	0.06%	0.00%	0.15%	0.00%	0.00%	0.00%	0.00%	0.00%	8.83%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.52%	0.13%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.67%
Pharmacy	9.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.73%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.06%	0.00%	0.00%	0.00%	-0.37%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	-0.42%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.30%	0.00%	4.19%	0.04%	0.78%	0.01%	-0.10%	0.01%	0.00%	0.01%	0.00%	0.00%	0.00%	5.27%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
LIFC Child
1,514,529

Central Virginia														
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.43%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.56%
Inpatient - Psych	0.00%	1.66%	-9.75%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	-8.24%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.03%	0.00%	0.27%	0.00%	0.00%	0.00%	0.00%	0.00%	8.94%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.46%	0.16%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	8.66%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.13%	0.00%	0.00%	0.00%	-0.30%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.36%	0.00%	0.00%	0.00%	1.12%	0.00%	0.00%	0.76%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.48%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.38%	0.03%	0.20%	0.01%	1.30%	0.02%	-0.08%	0.02%	0.00%	0.02%	0.26%	0.00%	0.00%	3.18%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Adult	
325,347	

					Central V	irginia								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.43%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.01%	7.46%
Inpatient - Psych	0.00%	0.32%	-11.04%	0.00%	0.00%	0.00%	0.00%	0.23%	0.00%	0.00%	0.00%	0.00%	1.41%	-9.30%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.68%	0.00%	0.00%	0.24%	0.00%	0.00%	0.00%	0.00%	0.00%	8.94%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.61%	0.02%	0.00%	0.06%	0.00%	0.00%	0.00%	0.00%	-0.02%	8.67%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.06%	0.00%	4.03%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	3.39%	0.22%	0.00%	0.00%	0.00%	3.18%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.19%	0.00%	0.00%	0.00%	0.92%	0.00%	0.00%	0.72%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.45%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.46%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.20%	0.01%	0.91%	0.00%	1.64%	0.00%	-0.06%	0.03%	0.38%	0.03%	0.24%	0.67%	0.02%	4.12%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Female

					Central V	irginia								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.43%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.56%
Inpatient - Psych	0.00%	1.66%	-9.75%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	-8.24%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.03%	0.00%	0.27%	0.00%	0.00%	0.00%	0.00%	0.00%	8.94%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.46%	0.16%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	8.66%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.13%	0.00%	0.00%	0.00%	-0.30%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.36%	0.00%	0.00%	0.00%	1.12%	0.00%	0.00%	0.76%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.48%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.94%	0.03%	1.11%	0.02%	1.92%	0.02%	-0.09%	0.05%	0.00%	0.02%	0.26%	0.00%	0.00%	4.35%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Male

					Central V	irginia								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.43%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.56%
Inpatient - Psych	0.00%	1.66%	-9.75%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	-8.24%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.03%	0.00%	0.27%	0.00%	0.00%	0.00%	0.00%	0.00%	8.94%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.46%	0.16%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	8.66%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.13%	0.00%	0.00%	0.00%	-0.30%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.36%	0.00%	0.00%	0.00%	1.12%	0.00%	0.00%	0.76%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.48%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.54%	0.18%	-0.46%	0.01%	1.40%	0.01%	-0.05%	0.03%	0.00%	0.01%	0.59%	0.00%	0.00%	3.29%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female

					Central V	irginia								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.43%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.01%	7.46%
Inpatient - Psych	0.00%	0.32%	-11.04%	0.00%	0.00%	0.00%	0.00%	0.23%	0.00%	0.00%	0.00%	0.00%	1.41%	-9.30%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.68%	0.00%	0.00%	0.24%	0.00%	0.00%	0.00%	0.00%	0.00%	8.94%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.61%	0.02%	0.00%	0.06%	0.00%	0.00%	0.00%	0.00%	-0.02%	8.67%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.06%	0.00%	4.03%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	3.39%	0.22%	0.00%	0.00%	0.00%	3.18%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.19%	0.00%	0.00%	0.00%	0.92%	0.00%	0.00%	0.72%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.45%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.46%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.19%	0.01%	0.74%	0.00%	1.67%	0.00%	-0.07%	0.04%	0.40%	0.03%	0.25%	0.61%	0.02%	3.94%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 21 to 44 Male 160,934

Central Virginia reestanding Inpatient Hospital Hospital Critical Physician-Physician-Physician-**RBRVS** Core Hospital Hospital Hepatitis C Category of Service IMD **Psychiatric** Inpatient Outpatient Access Adult Emergency **Psychiatric** Total Formulary Inpatient Outpatient Rebasing **Treatment** Hospital CHKD CHKD Hospitals Primary Care Services Services Rate Addiction and Recovery Treatment Services (ARTS) 0.00% 0.00% 0.00% 15.75% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 15.75% 0.00% 0.00% Case Management Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Community Behavioral Health 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% DME/Supplies 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Early Intervention Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% FQHC/RHC 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Home Health Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Maternity Kick Payment 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Newborn 0.00% 0.00% 7.91% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 7.91% Inpatient - Other 0.00% 0.00% 0.02% 0.00% 0.00% 0.00% 7.46% 0.00% 0.00% 7.43% 0.00% 0.00% 0.00% 0.01% Inpatient - Psych 0.00% 0.32% -11.04% 0.00% 0.00% 0.00% 0.00% 0.23% 0.00% 0.00% 0.00% 0.00% 1.41% -9.30% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Lab/Radiology 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Outpatient - ER 0.00% 0.00% 0.00% 0.00% 8.68% 0.00% 0.00% 0.24% 0.00% 0.00% 0.00% 0.00% 0.00% 8.94% Outpatient - Maternity 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.02% 0.06% Outpatient - Other 0.00% 0.00% 0.00% 0.00% 8.61% 0.00% 0.00% 0.00% 0.00% 0.00% -0.02% 8.67% Pharmacy 0.94% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 3.06% 0.00% 4.03% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Anesthesia 0.00% 0.00% Physician - Dental 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Evaluation & Management 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.41% 0.00% 3.39% 0.22% 0.00% 0.00% 0.00% 3.18% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Maternity 0.00% -0.19% 0.00% 0.00% Physician - Other 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.92% 0.00% 0.00% 0.72% Physician - Psych 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.45% 0.00% 0.00% 0.00% 21.00% 0.00% 0.00% 20.46% Physician - Specialist 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% Physician - Vision 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% Transportation/Emergency 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.01% -0.01% Transportation/Non-emergency 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.34% **Gross Medical Total** 0.20% 0.01% 1.81% 0.00% 1.58% 0.00% -0.06% 0.04% 0.02% 0.23% 0.67% 0.03% 4.97%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female

					Central V	irginia								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.43%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.01%	7.46%
Inpatient - Psych	0.00%	0.32%	-11.04%	0.00%	0.00%	0.00%	0.00%	0.23%	0.00%	0.00%	0.00%	0.00%	1.41%	-9.30%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.68%	0.00%	0.00%	0.24%	0.00%	0.00%	0.00%	0.00%	0.00%	8.94%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.61%	0.02%	0.00%	0.06%	0.00%	0.00%	0.00%	0.00%	-0.02%	8.67%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.06%	0.00%	4.03%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	3.39%	0.22%	0.00%	0.00%	0.00%	3.18%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.19%	0.00%	0.00%	0.00%	0.92%	0.00%	0.00%	0.72%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.45%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.46%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.28%	0.00%	1.29%	0.00%	1.52%	0.00%	-0.06%	0.02%	0.30%	0.02%	0.20%	0.91%	0.01%	4.57%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs

Expansion 19 to 64 Male/Female 703,171

Central Virginia reestanding Inpatient Hospital Hospital Critical Physician-Physician-Physician-**RBRVS** Core Hospital Hospital Hepatitis C Category of Service IMD **Psychiatric** Inpatient Outpatient Access Adult Emergency **Psychiatric** Total Formulary Inpatient Outpatient Rebasing **Treatment** Hospital CHKD CHKD Hospitals Primary Care Services Services Rate Addiction and Recovery Treatment Services (ARTS) 0.00% 0.00% 0.00% 15.75% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 15.75% 0.00% 0.00% Case Management Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Community Behavioral Health 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% DME/Supplies 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Early Intervention Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% FQHC/RHC 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Home Health Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Maternity Kick Payment 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Newborn 0.00% 0.00% 7.91% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 7.91% Inpatient - Other 0.00% 0.00% 0.02% 0.00% 0.00% 0.00% 7.46% 0.00% 0.00% 7.43% 0.00% 0.00% 0.00% 0.01% Inpatient - Psych 0.00% 0.35% -11.01% 0.00% 0.00% 0.00% 0.00% 0.22% 0.00% 0.00% 0.00% 0.00% 1.37% -9.28% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Lab/Radiology 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Outpatient - ER 0.00% 0.00% 0.00% 0.00% 8.67% 0.00% 0.00% 0.24% 0.00% 0.00% 0.00% 0.00% 0.00% 8.94% Outpatient - Maternity 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.02% 0.06% Outpatient - Other 0.00% 0.00% 0.00% 0.00% 8.61% 0.00% 0.00% 0.00% 0.00% 0.00% -0.02% 8.67% Pharmacy 0.98% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 3.04% 0.00% 4.05% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Anesthesia 0.00% 0.00% Physician - Dental 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Evaluation & Management 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.42% 0.00% 3.33% 0.22% 0.00% 0.00% 0.00% 3.12% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Maternity 0.00% -0.20% 0.00% 0.00% Physician - Other 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.92% 0.00% 0.00% 0.72% Physician - Psych 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.45% 0.00% 0.00% 0.00% 21.00% 0.00% 0.00% 20.46% -0.43% Physician - Specialist 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% Physician - Vision 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% Transportation/Emergency 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.01% -0.01% Transportation/Non-emergency 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.34% **Gross Medical Total** 0.24% 0.01% 1.14% 0.00% 1.59% 0.00% -0.06% 0.03% 0.02% 0.23% 0.74% 0.02% 4.37%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Under 1 57,249

					Charlottesville	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.49%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.49%
Inpatient - Other	0.00%	0.00%	7.50%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.50%
Inpatient - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	0.00%	0.00%	8.73%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.54%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	8.55%
Pharmacy	9.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.73%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.04%	0.00%	0.00%	0.00%	-0.39%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.28%	0.00%	3.90%	0.00%	0.99%	0.00%	-0.11%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	5.12%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Child 697,972

					Charlottesville	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.53%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.54%
Inpatient - Psych	0.00%	1.93%	-10.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-8.52%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.01%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.75%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	8.66%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	0.69%	0.00%	0.00%	0.29%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.53%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.50%	0.03%	0.19%	0.00%	1.29%	0.00%	-0.08%	0.01%	0.00%	0.02%	0.28%	0.00%	0.00%	3.27%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Adult	
138,503	

					Charlottesville	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.82%
Inpatient - Other	0.00%	0.00%	7.51%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.51%
Inpatient - Psych	0.00%	0.14%	-12.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.55%	-11.88%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.76%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.60%	0.01%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	8.64%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.66%	0.00%	5.63%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	3.53%	0.19%	0.00%	0.00%	0.00%	3.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.23%	0.00%	0.00%	0.00%	0.58%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.50%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.22%	0.00%	0.84%	0.00%	2.04%	0.00%	-0.07%	0.01%	0.47%	0.03%	0.27%	1.11%	0.01%	5.03%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Female

					Charlottesvill	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.53%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.54%
Inpatient - Psych	0.00%	1.93%	-10.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-8.52%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.01%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.75%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	8.66%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	0.69%	0.00%	0.00%	0.29%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.53%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.01%	0.02%	1.03%	0.00%	1.95%	0.00%	-0.09%	0.02%	0.00%	0.02%	0.29%	0.00%	0.00%	4.31%



Commonwealth of Virginia

Medallion 4.0 FY 2020 (7/1/19 - 6/30/20)

Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Male
1,176

					Charlottesville	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.53%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.54%
Inpatient - Psych	0.00%	1.93%	-10.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-8.52%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.01%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.75%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	8.66%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	0.69%	0.00%	0.00%	0.29%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.53%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.55%	0.12%	0.04%	0.00%	1.60%	0.00%	-0.06%	0.01%	0.00%	0.01%	0.66%	0.00%	0.00%	3.99%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female

					Charlottesvill	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.82%
Inpatient - Other	0.00%	0.00%	7.51%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.51%
Inpatient - Psych	0.00%	0.14%	-12.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.55%	-11.88%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.76%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.60%	0.01%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	8.64%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.66%	0.00%	5.63%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	3.53%	0.19%	0.00%	0.00%	0.00%	3.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.23%	0.00%	0.00%	0.00%	0.58%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.50%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.21%	0.00%	0.72%	0.00%	2.05%	0.00%	-0.08%	0.01%	0.50%	0.03%	0.28%	1.07%	0.01%	4.91%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 21 to 44 Male

					Charlottesville	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.82%
Inpatient - Other	0.00%	0.00%	7.51%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.51%
Inpatient - Psych	0.00%	0.14%	-12.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.55%	-11.88%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.76%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.60%	0.01%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	8.64%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.66%	0.00%	5.63%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	3.53%	0.19%	0.00%	0.00%	0.00%	3.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.23%	0.00%	0.00%	0.00%	0.58%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.50%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.18%	0.00%	1.12%	0.00%	2.28%	0.00%	-0.07%	0.01%	0.36%	0.02%	0.31%	0.89%	0.01%	5.21%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female 103,788

					Charlottesville	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.82%
Inpatient - Other	0.00%	0.00%	7.51%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.51%
Inpatient - Psych	0.00%	0.14%	-12.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.55%	-11.88%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.76%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.60%	0.01%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	8.64%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.66%	0.00%	5.63%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	3.53%	0.19%	0.00%	0.00%	0.00%	3.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.23%	0.00%	0.00%	0.00%	0.58%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.50%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.28%	0.00%	1.25%	0.00%	1.86%	0.00%	-0.07%	0.01%	0.41%	0.02%	0.21%	1.42%	0.00%	5.51%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female 357,794

					Charlottesville	e/Western								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.82%
Inpatient - Other	0.00%	0.00%	7.51%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.51%
Inpatient - Psych	0.00%	0.19%	-12.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.53%	-11.79%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.76%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.60%	0.01%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	8.64%
Pharmacy	1.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.61%	0.00%	5.66%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	3.44%	0.19%	0.00%	0.00%	0.00%	3.23%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.23%	0.00%	0.00%	0.00%	0.59%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.50%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.25%	0.00%	1.01%	0.00%	2.01%	0.00%	-0.07%	0.01%	0.43%	0.02%	0.26%	1.16%	0.01%	5.19%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
LIFC Under 1
142,174

Northern/Winchester Freestanding														
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.49%	0.08%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.58%
Inpatient - Other	0.00%	0.00%	7.52%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.53%
Inpatient - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.63%	0.00%	0.00%	0.87%	0.00%	0.00%	0.00%	0.00%	0.00%	9.58%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.62%	0.01%	0.00%	0.26%	0.00%	0.00%	0.00%	0.00%	0.00%	8.91%
Pharmacy	9.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.73%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.04%	0.00%	0.00%	0.00%	-0.39%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.65%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.38%	0.00%	3.83%	0.01%	0.53%	0.00%	-0.13%	0.04%	0.00%	0.01%	0.01%	0.00%	0.00%	4.71%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Child	
1,528,067	

					Northern/Wi	nchester								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.61%	0.02%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	7.67%
Inpatient - Psych	0.00%	6.40%	-3.86%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.30%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.00%	0.00%	1.28%	0.00%	0.00%	0.00%	0.00%	0.00%	10.02%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.63%	0.06%	0.00%	0.65%	0.00%	0.00%	0.00%	0.00%	0.00%	9.40%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	-0.35%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	0.66%	0.00%	0.00%	0.36%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.49%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.64%	0.12%	0.52%	0.00%	1.15%	0.00%	-0.12%	0.14%	0.00%	0.02%	0.28%	0.00%	0.00%	3.81%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Adult	
200,147	

					Northern/Wi	inchester								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.46%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	7.73%
Inpatient - Psych	0.00%	0.39%	-11.06%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	-0.49%	-11.14%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.65%	0.00%	0.00%	1.57%	0.00%	0.00%	0.00%	0.00%	0.00%	10.35%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.64%	0.01%	0.00%	1.13%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.87%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.90%	0.00%	5.88%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	3.68%	0.16%	0.00%	0.00%	-0.01%	3.40%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.26%	0.00%	0.00%	0.00%	0.96%	0.00%	0.00%	0.70%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.35%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.58%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.24%	0.01%	0.78%	0.00%	1.75%	0.00%	-0.08%	0.32%	0.46%	0.02%	0.34%	1.26%	-0.01%	5.19%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Female

					Northern/Wi	inchester								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.61%	0.02%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	7.67%
Inpatient - Psych	0.00%	6.40%	-3.86%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.30%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.00%	0.00%	1.28%	0.00%	0.00%	0.00%	0.00%	0.00%	10.02%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.63%	0.06%	0.00%	0.65%	0.00%	0.00%	0.00%	0.00%	0.00%	9.40%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	-0.35%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	0.66%	0.00%	0.00%	0.36%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.49%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.97%	0.11%	1.05%	0.00%	1.72%	0.00%	-0.10%	0.25%	0.00%	0.01%	0.34%	0.00%	0.00%	4.43%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Male 1,417

					Northern/Wi	inchester								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.61%	0.02%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	7.67%
Inpatient - Psych	0.00%	6.40%	-3.86%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.30%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.00%	0.00%	1.28%	0.00%	0.00%	0.00%	0.00%	0.00%	10.02%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.63%	0.06%	0.00%	0.65%	0.00%	0.00%	0.00%	0.00%	0.00%	9.40%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	-0.35%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	0.66%	0.00%	0.00%	0.36%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.49%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	2.13%	0.49%	0.55%	0.00%	1.32%	0.00%	-0.07%	0.18%	0.00%	0.01%	0.69%	0.00%	0.00%	5.41%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female

					Northern/Wi	inchester								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.46%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	7.73%
Inpatient - Psych	0.00%	0.39%	-11.06%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	-0.49%	-11.14%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.65%	0.00%	0.00%	1.57%	0.00%	0.00%	0.00%	0.00%	0.00%	10.35%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.64%	0.01%	0.00%	1.13%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.87%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.90%	0.00%	5.88%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	3.68%	0.16%	0.00%	0.00%	-0.01%	3.40%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.26%	0.00%	0.00%	0.00%	0.96%	0.00%	0.00%	0.70%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.35%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.58%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.22%	0.01%	0.74%	0.00%	1.76%	0.00%	-0.08%	0.33%	0.48%	0.02%	0.37%	1.14%	-0.01%	5.07%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 21 to 44 Male

					Northern/Wi	inchester								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.46%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	7.73%
Inpatient - Psych	0.00%	0.39%	-11.06%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	-0.49%	-11.14%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.65%	0.00%	0.00%	1.57%	0.00%	0.00%	0.00%	0.00%	0.00%	10.35%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.64%	0.01%	0.00%	1.13%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.87%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.90%	0.00%	5.88%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	3.68%	0.16%	0.00%	0.00%	-0.01%	3.40%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.26%	0.00%	0.00%	0.00%	0.96%	0.00%	0.00%	0.70%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.35%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.58%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.28%	0.01%	0.55%	0.00%	1.77%	0.00%	-0.08%	0.32%	0.44%	0.02%	0.33%	1.48%	-0.02%	5.22%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female

					Northern/Wi	inchester								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.46%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	7.73%
Inpatient - Psych	0.00%	0.39%	-11.06%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	-0.49%	-11.14%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.65%	0.00%	0.00%	1.57%	0.00%	0.00%	0.00%	0.00%	0.00%	10.35%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.64%	0.01%	0.00%	1.13%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.87%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.90%	0.00%	5.88%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	3.68%	0.16%	0.00%	0.00%	-0.01%	3.40%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.26%	0.00%	0.00%	0.00%	0.96%	0.00%	0.00%	0.70%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.35%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.58%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.30%	0.00%	0.99%	0.00%	1.71%	0.00%	-0.08%	0.30%	0.39%	0.02%	0.24%	1.59%	-0.01%	5.58%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female

					Northern/Wi	inchester								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.46%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	7.73%
Inpatient - Psych	0.00%	0.49%	-10.93%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	-0.48%	-10.91%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.65%	0.00%	0.00%	1.56%	0.00%	0.00%	0.00%	0.00%	0.00%	10.35%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.64%	0.01%	0.00%	1.13%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.87%
Pharmacy	0.98%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.87%	0.00%	5.89%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	3.62%	0.16%	0.00%	0.00%	-0.01%	3.34%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.26%	0.00%	0.00%	0.00%	0.96%	0.00%	0.00%	0.70%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.35%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.58%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.28%	0.01%	0.83%	0.00%	1.74%	0.00%	-0.08%	0.32%	0.43%	0.02%	0.30%	1.39%	-0.01%	5.32%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Under 1 46,425

					Roanoke/Al	leghany								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.50%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.50%
Inpatient - Other	0.00%	0.00%	7.22%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.22%
Inpatient - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.01%	0.00%	2.15%	0.00%	0.00%	0.00%	0.00%	0.00%	11.01%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.42%	0.00%	0.00%	0.21%	0.00%	0.00%	0.00%	0.00%	0.00%	8.65%
Pharmacy	9.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.73%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.04%	0.00%	0.00%	0.00%	-0.39%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.34%	0.00%	3.77%	0.00%	0.70%	0.00%	-0.12%	0.06%	0.00%	0.01%	0.01%	0.00%	0.00%	4.82%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Child 578,837

					Roanoke/Al	lleghany								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.36%	0.02%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	7.40%
Inpatient - Psych	0.00%	1.14%	-11.10%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	-10.08%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.01%	0.00%	3.37%	0.00%	0.00%	0.00%	0.00%	0.00%	12.28%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.45%	0.13%	0.00%	1.15%	0.00%	0.00%	0.00%	0.00%	0.00%	9.84%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	-0.32%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	1.55%	0.00%	0.00%	1.15%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.68%	0.03%	0.08%	0.00%	0.95%	0.01%	-0.09%	0.24%	0.00%	0.02%	0.40%	0.00%	0.00%	3.35%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Adult	
117,675	

					Roanoke/A	lleghany								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.42%	0.00%	0.00%	0.00%	0.00%	0.20%	0.00%	0.00%	0.00%	0.00%	0.00%	7.64%
Inpatient - Psych	0.00%	0.11%	-12.20%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.43%	-11.72%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.00%	0.00%	2.43%	0.00%	0.00%	0.00%	0.00%	0.00%	11.29%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.54%	0.03%	0.00%	1.41%	0.00%	0.00%	0.00%	0.00%	-0.01%	10.10%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.02%	0.00%	2.98%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.51%	0.20%	0.00%	0.00%	0.00%	3.28%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.18%	0.00%	0.00%	0.00%	1.14%	0.00%	0.00%	0.96%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.54%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.26%	0.00%	0.76%	0.00%	1.58%	0.00%	-0.07%	0.36%	0.38%	0.02%	0.48%	0.56%	0.01%	4.44%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Female

					Roanoke/A	lleghany								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.36%	0.02%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	7.40%
Inpatient - Psych	0.00%	1.14%	-11.10%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	-10.08%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.01%	0.00%	3.37%	0.00%	0.00%	0.00%	0.00%	0.00%	12.28%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.45%	0.13%	0.00%	1.15%	0.00%	0.00%	0.00%	0.00%	0.00%	9.84%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	-0.32%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	1.55%	0.00%	0.00%	1.15%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.98%	0.02%	0.85%	0.00%	1.50%	0.01%	-0.09%	0.48%	0.00%	0.02%	0.41%	0.00%	0.00%	4.23%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Male

					Roanoke/A	lleghany								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.36%	0.02%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	7.40%
Inpatient - Psych	0.00%	1.14%	-11.10%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	-10.08%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.62%	0.01%	0.00%	3.37%	0.00%	0.00%	0.00%	0.00%	0.00%	12.28%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.45%	0.13%	0.00%	1.15%	0.00%	0.00%	0.00%	0.00%	0.00%	9.84%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	-0.32%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	1.55%	0.00%	0.00%	1.15%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.70%	0.14%	-0.91%	0.00%	1.17%	0.01%	-0.06%	0.36%	0.00%	0.01%	0.86%	0.00%	0.00%	3.30%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female

					Roanoke/A	lleghany								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.42%	0.00%	0.00%	0.00%	0.00%	0.20%	0.00%	0.00%	0.00%	0.00%	0.00%	7.64%
Inpatient - Psych	0.00%	0.11%	-12.20%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.43%	-11.72%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.00%	0.00%	2.43%	0.00%	0.00%	0.00%	0.00%	0.00%	11.29%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.54%	0.03%	0.00%	1.41%	0.00%	0.00%	0.00%	0.00%	-0.01%	10.10%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.02%	0.00%	2.98%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.51%	0.20%	0.00%	0.00%	0.00%	3.28%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.18%	0.00%	0.00%	0.00%	1.14%	0.00%	0.00%	0.96%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.54%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.24%	0.00%	0.62%	0.00%	1.60%	0.00%	-0.07%	0.37%	0.41%	0.02%	0.53%	0.53%	0.01%	4.34%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 21 to 44 Male

					Roanoke/A	lleghany								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.42%	0.00%	0.00%	0.00%	0.00%	0.20%	0.00%	0.00%	0.00%	0.00%	0.00%	7.64%
Inpatient - Psych	0.00%	0.11%	-12.20%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.43%	-11.72%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.00%	0.00%	2.43%	0.00%	0.00%	0.00%	0.00%	0.00%	11.29%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.54%	0.03%	0.00%	1.41%	0.00%	0.00%	0.00%	0.00%	-0.01%	10.10%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.02%	0.00%	2.98%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.51%	0.20%	0.00%	0.00%	0.00%	3.28%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.18%	0.00%	0.00%	0.00%	1.14%	0.00%	0.00%	0.96%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.54%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.25%	0.00%	1.12%	0.00%	1.71%	0.01%	-0.06%	0.40%	0.34%	0.02%	0.49%	0.55%	0.01%	4.92%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female

					Roanoke/A	lleghany								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.42%	0.00%	0.00%	0.00%	0.00%	0.20%	0.00%	0.00%	0.00%	0.00%	0.00%	7.64%
Inpatient - Psych	0.00%	0.11%	-12.20%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.43%	-11.72%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.00%	0.00%	2.43%	0.00%	0.00%	0.00%	0.00%	0.00%	11.29%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.54%	0.03%	0.00%	1.41%	0.00%	0.00%	0.00%	0.00%	-0.01%	10.10%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.02%	0.00%	2.98%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.51%	0.20%	0.00%	0.00%	0.00%	3.28%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.18%	0.00%	0.00%	0.00%	1.14%	0.00%	0.00%	0.96%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.54%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.32%	0.00%	1.17%	0.00%	1.42%	0.00%	-0.06%	0.32%	0.29%	0.02%	0.27%	0.71%	0.00%	4.54%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female 285,107

	Roanoke/Alleghany													
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.42%	0.00%	0.00%	0.00%	0.00%	0.20%	0.00%	0.00%	0.00%	0.00%	0.00%	7.63%
Inpatient - Psych	0.00%	0.15%	-12.15%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.41%	-11.65%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.00%	0.00%	2.46%	0.00%	0.00%	0.00%	0.00%	0.00%	11.34%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.54%	0.03%	0.00%	1.40%	0.00%	0.00%	0.00%	0.00%	-0.01%	10.10%
Pharmacy	1.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.01%	0.00%	3.02%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.40%	0.19%	0.00%	0.00%	0.00%	3.17%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.18%	0.00%	0.00%	0.00%	1.15%	0.00%	0.00%	0.96%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.54%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.30%	0.00%	0.93%	0.00%	1.54%	0.00%	-0.06%	0.35%	0.34%	0.02%	0.41%	0.60%	0.00%	4.52%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Under 1 26,018

					Southw	/est								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.39%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.39%
Inpatient - Other	0.00%	0.00%	7.60%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.60%
Inpatient - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.65%	0.00%	0.00%	0.52%	0.00%	0.00%	0.00%	0.00%	0.00%	9.22%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.48%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	8.49%
Pharmacy	9.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.73%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	-0.39%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.33%	0.00%	4.07%	0.00%	0.61%	0.00%	-0.11%	0.01%	0.00%	0.01%	0.00%	0.00%	0.00%	4.96%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Child	
356,894	

					Southw	/est								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.56%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.58%
Inpatient - Psych	0.00%	2.21%	-9.07%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.06%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	1.26%	0.00%	0.00%	0.00%	0.00%	0.00%	10.01%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.56%	0.06%	0.00%	0.26%	0.00%	0.00%	0.00%	0.00%	0.00%	8.90%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.27%	0.00%	0.00%	0.00%	1.31%	0.00%	0.00%	1.04%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.42%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.54%	0.02%	0.25%	0.00%	0.99%	0.00%	-0.09%	0.09%	0.00%	0.02%	0.34%	0.00%	0.00%	3.19%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Adult	
85,520	

					Southv	vest								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.01%	0.07%
Inpatient - Other	0.00%	0.00%	7.39%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.30%	4.93%
Inpatient - Psych	0.00%	0.05%	-10.31%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%	-10.22%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.68%	0.00%	0.00%	0.78%	0.00%	0.00%	0.00%	0.00%	0.00%	9.54%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	-0.01%	8.89%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.22%	0.00%	9.23%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.43%	0.21%	0.00%	0.00%	-0.04%	3.17%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	1.43%	0.00%	0.00%	1.14%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.42%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	-0.50%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.30%	0.00%	0.89%	0.00%	1.67%	0.01%	-0.07%	0.09%	0.40%	0.03%	0.47%	2.68%	-0.34%	6.27%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Female

					Southv	vest								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.56%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.58%
Inpatient - Psych	0.00%	2.21%	-9.07%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.06%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	1.26%	0.00%	0.00%	0.00%	0.00%	0.00%	10.01%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.56%	0.06%	0.00%	0.26%	0.00%	0.00%	0.00%	0.00%	0.00%	8.90%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.27%	0.00%	0.00%	0.00%	1.31%	0.00%	0.00%	1.04%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.42%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.89%	0.01%	1.10%	0.00%	1.76%	0.00%	-0.09%	0.22%	0.00%	0.02%	0.34%	0.00%	0.00%	4.32%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Male 1,165

					Southv	vest								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	7.56%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.58%
Inpatient - Psych	0.00%	2.21%	-9.07%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.06%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.00%	0.00%	1.26%	0.00%	0.00%	0.00%	0.00%	0.00%	10.01%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.56%	0.06%	0.00%	0.26%	0.00%	0.00%	0.00%	0.00%	0.00%	8.90%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.27%	0.00%	0.00%	0.00%	1.31%	0.00%	0.00%	1.04%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.42%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.95%	0.14%	-0.22%	0.00%	1.52%	0.00%	-0.07%	0.18%	0.00%	0.01%	0.77%	0.00%	0.00%	4.33%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female

Expansion 21 to 44 Fema 83,333

					Southv	vest								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.01%	0.07%
Inpatient - Other	0.00%	0.00%	7.39%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.30%	4.93%
Inpatient - Psych	0.00%	0.05%	-10.31%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%	-10.22%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.68%	0.00%	0.00%	0.78%	0.00%	0.00%	0.00%	0.00%	0.00%	9.54%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	-0.01%	8.89%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.22%	0.00%	9.23%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.43%	0.21%	0.00%	0.00%	-0.04%	3.17%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	1.43%	0.00%	0.00%	1.14%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.42%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	-0.50%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.29%	0.00%	0.80%	0.00%	1.74%	0.01%	-0.07%	0.10%	0.41%	0.03%	0.49%	2.57%	-0.32%	6.17%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 21 to 44 Male

					Southv	vest								Southwest													
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total													
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%													
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%													
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
Inpatient - Newborn	0.00%	0.00%	7.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.01%	0.07%													
Inpatient - Other	0.00%	0.00%	7.39%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.30%	4.93%													
Inpatient - Psych	0.00%	0.05%	-10.31%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%	-10.22%													
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%													
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.68%	0.00%	0.00%	0.78%	0.00%	0.00%	0.00%	0.00%	0.00%	9.54%													
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	-0.01%	8.89%													
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.22%	0.00%	9.23%													
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%													
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.43%	0.21%	0.00%	0.00%	-0.04%	3.17%													
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	1.43%	0.00%	0.00%	1.14%													
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.42%													
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	-0.50%													
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%													
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%													
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%													
Gross Medical Total	0.35%	0.00%	0.78%	0.00%	1.55%	0.00%	-0.07%	0.09%	0.38%	0.02%	0.60%	3.13%	-0.31%	6.69%													



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female

					Southv	vest								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.01%	0.07%
Inpatient - Other	0.00%	0.00%	7.39%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.30%	4.93%
Inpatient - Psych	0.00%	0.05%	-10.31%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%	-10.22%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.68%	0.00%	0.00%	0.78%	0.00%	0.00%	0.00%	0.00%	0.00%	9.54%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	-0.01%	8.89%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.22%	0.00%	9.23%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	3.43%	0.21%	0.00%	0.00%	-0.04%	3.17%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	1.43%	0.00%	0.00%	1.14%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.42%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	-0.50%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.31%	0.00%	1.42%	0.00%	1.51%	0.01%	-0.06%	0.07%	0.35%	0.02%	0.28%	2.78%	-0.50%	6.34%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female

					Southv	vest								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.02%	-0.02%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-7.01%	0.07%
Inpatient - Other	0.00%	0.00%	7.40%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.26%	4.98%
Inpatient - Psych	0.00%	0.12%	-10.27%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%	-10.11%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.68%	0.00%	0.00%	0.81%	0.00%	0.00%	0.00%	0.00%	0.00%	9.56%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.25%	0.00%	0.00%	0.00%	0.00%	-0.01%	8.89%
Pharmacy	1.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.14%	0.00%	9.23%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	3.31%	0.21%	0.00%	0.00%	-0.04%	3.05%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	1.43%	0.00%	0.00%	1.14%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.42%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	-0.50%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.04%	-0.04%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.33%	0.00%	1.05%	0.00%	1.61%	0.01%	-0.07%	0.09%	0.37%	0.02%	0.42%	2.69%	-0.38%	6.29%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Under 1 109,122

					Tidewa	ater								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	4.87%	3.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.50%
Inpatient - Other	0.00%	0.00%	6.07%	1.90%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.09%
Inpatient - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	6.37%	3.04%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	9.61%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	4.73%	5.14%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	10.12%
Pharmacy	9.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.73%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.04%	0.00%	0.00%	0.00%	-0.39%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.25%	0.00%	3.28%	1.66%	0.39%	0.33%	-0.10%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	5.91%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Child 1,389,441

					Tidewa	ater								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	4.45%	3.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.44%
Inpatient - Psych	0.00%	3.97%	-8.39%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-4.75%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	7.23%	1.87%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	9.24%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	5.39%	4.24%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.86%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.31%	0.00%	0.00%	0.00%	0.69%	0.00%	0.00%	0.37%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.45%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.46%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.57%	0.06%	0.09%	0.20%	1.01%	0.59%	-0.08%	0.00%	0.00%	0.02%	0.22%	0.00%	0.00%	3.73%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Adult	
333,965	

					Tidewa	ater								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	-0.01%	15.74%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.82%
Inpatient - Other	0.00%	0.00%	7.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	7.45%
Inpatient - Psych	0.00%	1.19%	-10.85%	0.00%	0.00%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	7.39%	-3.05%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.67%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	8.68%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.56%	0.06%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	8.57%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.58%	0.00%	2.53%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	3.50%	0.20%	0.00%	0.00%	-0.01%	3.30%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.17%	0.00%	0.00%	0.00%	0.52%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.51%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.23%	0.01%	0.91%	0.00%	1.81%	0.01%	-0.08%	0.00%	0.55%	0.03%	0.24%	0.39%	0.07%	4.24%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Female

Tidewater														
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	4.45%	3.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.44%
Inpatient - Psych	0.00%	3.97%	-8.39%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-4.75%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	7.23%	1.87%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	9.24%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	5.39%	4.24%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.86%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.31%	0.00%	0.00%	0.00%	0.69%	0.00%	0.00%	0.37%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.45%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.46%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.02%	0.04%	0.66%	0.66%	1.57%	0.66%	-0.09%	0.00%	0.00%	0.02%	0.22%	0.00%	0.00%	4.84%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Male

Tidewater Freestanding														
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	4.45%	3.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.44%
Inpatient - Psych	0.00%	3.97%	-8.39%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-4.75%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	7.23%	1.87%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	9.24%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	5.39%	4.24%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.86%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.12%	0.00%	0.00%	0.00%	-0.31%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.31%	0.00%	0.00%	0.00%	0.69%	0.00%	0.00%	0.37%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.45%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.46%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.72%	0.24%	-0.16%	0.33%	1.19%	0.58%	-0.05%	0.00%	0.00%	0.01%	0.60%	0.00%	0.00%	4.53%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female

					Tidewa	ater								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	-0.01%	15.74%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.82%
Inpatient - Other	0.00%	0.00%	7.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	7.45%
Inpatient - Psych	0.00%	1.19%	-10.85%	0.00%	0.00%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	7.39%	-3.05%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.67%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	8.68%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.56%	0.06%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	8.57%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.58%	0.00%	2.53%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	3.50%	0.20%	0.00%	0.00%	-0.01%	3.30%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.17%	0.00%	0.00%	0.00%	0.52%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.51%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.21%	0.01%	0.82%	0.00%	1.85%	0.01%	-0.08%	0.00%	0.57%	0.03%	0.24%	0.37%	0.07%	4.18%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 21 to 44 Male

					Tidewa	ater								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	-0.01%	15.74%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.82%
Inpatient - Other	0.00%	0.00%	7.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	7.45%
Inpatient - Psych	0.00%	1.19%	-10.85%	0.00%	0.00%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	7.39%	-3.05%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.67%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	8.68%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.56%	0.06%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	8.57%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.58%	0.00%	2.53%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	3.50%	0.20%	0.00%	0.00%	-0.01%	3.30%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.17%	0.00%	0.00%	0.00%	0.52%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.51%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.26%	0.02%	1.29%	0.00%	1.83%	0.01%	-0.07%	0.00%	0.45%	0.03%	0.32%	0.45%	0.09%	4.77%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs

Expansion 45 to 64 Male/Female 189,339

Tidewater reestanding Inpatient Hospital Hospital Critical Physician-Physician-Physician-**RBRVS** Core Hospital Hospital Hepatitis C Category of Service IMD **Psychiatric** Inpatient Outpatient Access Adult Emergency **Psychiatric** Total Formulary Inpatient Outpatient Rebasing **Treatment** Hospital CHKD CHKD Hospitals Primary Care Services Services Rate Addiction and Recovery Treatment Services (ARTS) 0.00% 0.00% 0.00% 15.74% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 15.75% 0.00% -0.01% Case Management Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Community Behavioral Health 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% DME/Supplies 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Early Intervention Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% FQHC/RHC 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Home Health Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Maternity Kick Payment 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Newborn 0.00% 0.00% 7.82% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 7.82% Inpatient - Other 7.42% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.02% 7.45% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Psych 0.00% 1.19% -10.85% 0.00% 0.00% 0.00% 0.07% 0.00% 0.00% 0.00% 0.00% 7.39% -3.05% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Lab/Radiology 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Outpatient - ER 0.00% 0.00% 0.00% 0.00% 8.67% 0.00% 0.00% 0.01% 0.00% 0.00% 0.00% 0.00% 0.00% 8.68% Outpatient - Maternity 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Outpatient - Other 0.00% 0.00% 0.00% 0.00% 8.56% 0.06% 0.00% 0.00% 0.00% 0.00% 0.00% -0.06% 8.57% Pharmacy 0.94% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 1.58% 0.00% 2.53% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Anesthesia 0.00% Physician - Dental 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.46% 0.00% 0.00% 0.00% 0.00% 0.00% -0.46% Physician - Evaluation & Management 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.38% 0.00% 3.50% 0.20% 0.00% 0.00% -0.01% 3.30% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Maternity 0.00% -0.17% 0.00% 0.00% Physician - Other 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.52% 0.00% 0.00% 0.35% -0.40% Physician - Psych 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 21.00% 0.00% 0.00% 20.51% Physician - Specialist 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% Physician - Vision 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.44% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.44% Transportation/Emergency 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Transportation/Non-emergency 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.46% **Gross Medical Total** 0.30% 0.01% 1.22% 0.00% 1.60% 0.01% -0.07% 0.00% 0.03% 0.19% 0.51% 0.04% 4.37%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female 670,462

					Tidewa	ater								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	-0.01%	15.74%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.84%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.84%
Inpatient - Other	0.00%	0.00%	7.39%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	7.46%
Inpatient - Psych	0.00%	1.24%	-10.80%	0.00%	0.00%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	7.25%	-3.08%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.64%	0.05%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	8.70%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.53%	0.10%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.06%	8.58%
Pharmacy	0.98%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.57%	0.00%	2.57%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.38%	0.00%	3.45%	0.20%	0.00%	0.00%	-0.01%	3.26%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.17%	0.00%	0.00%	0.00%	0.53%	0.00%	0.00%	0.35%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.51%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.27%	0.01%	1.05%	0.01%	1.74%	0.02%	-0.08%	0.00%	0.50%	0.03%	0.23%	0.44%	0.06%	4.35%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs LIFC Under 1 500,141

					Statew	ide								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	14.75%	0.00%	0.00%	14.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	6.50%	1.26%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.84%
Inpatient - Other	0.00%	0.00%	7.18%	0.45%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.66%
Inpatient - Psych	0.00%	0.00%	-16.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-16.43%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.09%	0.72%	0.00%	0.45%	0.00%	0.00%	0.00%	0.00%	0.00%	9.37%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	7.63%	1.22%	0.00%	0.06%	0.00%	0.00%	0.00%	0.00%	0.00%	9.01%
Pharmacy	9.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.73%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	-0.39%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.65%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.31%	0.00%	3.79%	0.44%	0.62%	0.09%	-0.11%	0.02%	0.00%	0.01%	0.00%	0.00%	0.00%	5.23%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Child	
6,065,740	

					Statew	ride								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.91%
Inpatient - Other	0.00%	0.00%	6.88%	0.81%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	7.76%
Inpatient - Psych	0.00%	3.05%	-8.46%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	-5.67%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.29%	0.45%	0.00%	0.73%	0.00%	0.00%	0.00%	0.00%	0.00%	9.57%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	7.64%	1.26%	0.00%	0.21%	0.00%	0.00%	0.00%	0.00%	0.00%	9.22%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	-0.32%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.33%	0.00%	0.00%	0.00%	0.89%	0.00%	0.00%	0.56%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.49%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.53%	0.05%	0.23%	0.05%	1.14%	0.14%	-0.09%	0.07%	0.00%	0.02%	0.28%	0.00%	0.00%	3.46%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
LIFC Adult	
1,201,157	

					Statew	<i>r</i> ide								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.77%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.28%	5.31%
Inpatient - Other	0.00%	0.00%	7.44%	0.00%	0.00%	0.00%	0.00%	0.06%	0.00%	0.00%	0.00%	0.00%	-0.16%	7.33%
Inpatient - Psych	0.00%	0.43%	-11.26%	0.00%	0.00%	0.00%	0.00%	0.09%	0.00%	0.00%	0.00%	0.00%	1.91%	-9.09%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.67%	0.00%	0.00%	0.56%	0.00%	0.00%	0.00%	0.00%	0.00%	9.28%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.03%	0.00%	0.36%	0.00%	0.00%	0.00%	0.00%	-0.02%	8.99%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.50%	0.00%	4.46%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.47%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	3.49%	0.20%	0.00%	0.00%	-0.01%	3.27%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.21%	0.00%	0.00%	0.00%	0.85%	0.00%	0.00%	0.64%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.51%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.23%	0.01%	0.87%	0.00%	1.74%	0.00%	-0.07%	0.11%	0.45%	0.03%	0.30%	0.87%	0.00%	4.60%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Adoption Assistance
77,087

Statewide Freestanding														
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	6.19%	1.46%	0.00%	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	7.79%
Inpatient - Psych	0.00%	3.41%	-8.15%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	-5.00%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.37%	0.38%	0.00%	0.78%	0.00%	0.00%	0.00%	0.00%	0.00%	9.62%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	7.41%	1.54%	0.00%	0.16%	0.00%	0.00%	0.00%	0.00%	0.00%	9.24%
Pharmacy	8.54%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.54%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.29%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	-0.36%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.05%	0.00%	0.00%	0.00%	0.75%	0.00%	0.00%	0.69%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.39%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.53%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	2.14%	0.12%	-0.11%	0.04%	0.47%	0.08%	-0.04%	0.02%	0.00%	0.00%	0.54%	0.00%	0.00%	3.29%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
Foster Care	
58,512	

					Statew	ride								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.43%
Inpatient - Other	0.00%	0.00%	7.03%	0.39%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7.45%
Inpatient - Psych	0.00%	2.76%	-8.91%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-6.40%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.49%	0.22%	0.00%	0.62%	0.00%	0.00%	0.00%	0.00%	0.00%	9.41%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.01%	0.78%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	8.97%
Pharmacy	11.84%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	11.84%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.48%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	-0.35%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.39%	0.00%	0.00%	0.00%	2.37%	0.00%	0.00%	1.97%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.42%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.49%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.89%	0.14%	-0.17%	0.02%	0.59%	0.05%	-0.05%	0.02%	0.00%	0.01%	1.07%	0.00%	0.00%	3.61%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs	
Maternity Kick	
20,455	

					Statew	ride								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	7.58%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.08%	7.49%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	8.59%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	0.00%	-0.01%	8.67%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Pharmacy	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.00%	0.00%	4.62%	0.00%	0.68%	0.00%	-0.13%	0.01%	0.00%	0.00%	0.00%	0.00%	-0.05%	5.15%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs

Expansion 19 to 20 Female 51.973

Statewide reestanding Inpatient Hospital Hospital Critical Physician-Physician-Physician-Core Hospital Hospital **RBRVS** Hepatitis C Category of Service IMD **Psychiatric** Inpatient Outpatient Access Adult Emergency **Psychiatric** Total Formulary Inpatient Outpatient Rebasing **Treatment** Hospital CHKD CHKD Hospitals Primary Care Services Services Rate Addiction and Recovery Treatment Services (ARTS) 0.00% 0.00% 0.00% 15.75% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 15.75% 0.00% 0.00% Case Management Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Community Behavioral Health 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% DME/Supplies 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Early Intervention Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% FQHC/RHC 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Home Health Services 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Maternity Kick Payment 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Inpatient - Newborn 0.00% 0.00% 7.91% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 7.91% Inpatient - Other 0.00% 0.00% 0.01% 0.00% 0.00% 0.00% 7.74% 0.00% 0.00% 6.86% 0.81% 0.00% 0.00% 0.00% Inpatient - Psych 0.00% 2.85% -8.69% 0.00% 0.00% 0.00% 0.01% 0.00% 0.00% 0.00% 0.00% 0.00% -6.08% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Lab/Radiology 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Outpatient - ER 0.00% 0.00% 0.00% 0.00% 8.32% 0.41% 0.00% 0.78% 0.00% 0.00% 0.00% 0.00% 0.00% 9.62% Outpatient - Maternity 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.25% Outpatient - Other 0.00% 0.00% 0.00% 0.00% 7.84% 0.98% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 9.18% Pharmacy 8.42% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 8.42% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Anesthesia 0.00% 0.00% Physician - Dental 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Evaluation & Management 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% 0.00% 0.00% 0.11% 0.00% 0.00% 0.00% -0.32% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Maternity 0.00% -0.34% 0.00% 0.00% 0.94% Physician - Other 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.60% 0.00% Physician - Psych 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Physician - Specialist 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% Physician - Vision 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -0.43% Transportation/Emergency 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% Transportation/Non-emergency 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% **Gross Medical Total** 0.97% 0.04% 0.96% 0.14% 1.75% 0.14% -0.09% 0.14% 0.00% 0.02% 0.30% 0.00% 0.00% 4.43%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Male

					Statev	<i>i</i> ide								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.00%	0.64%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	7.70%
Inpatient - Psych	0.00%	2.42%	-9.20%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	-6.99%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.41%	0.30%	0.00%	0.99%	0.00%	0.00%	0.00%	0.00%	0.00%	9.81%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	7.89%	0.92%	0.00%	0.31%	0.00%	0.00%	0.00%	0.00%	0.00%	9.22%
Pharmacy	8.42%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	8.42%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	-0.32%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.32%	0.00%	0.00%	0.00%	0.98%	0.00%	0.00%	0.66%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	1.74%	0.21%	-0.27%	0.05%	1.35%	0.10%	-0.06%	0.13%	0.00%	0.01%	0.69%	0.00%	0.00%	4.01%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female

1,275,822

					Statew	<i>r</i> ide								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.77%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.15%	5.45%
Inpatient - Other	0.00%	0.00%	7.44%	0.00%	0.00%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	-0.16%	7.35%
Inpatient - Psych	0.00%	0.42%	-11.29%	0.00%	0.00%	0.00%	0.00%	0.09%	0.00%	0.00%	0.00%	0.00%	1.74%	-9.29%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.00%	0.00%	0.61%	0.00%	0.00%	0.00%	0.00%	0.00%	9.33%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.03%	0.00%	0.38%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.01%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.57%	0.00%	4.54%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.47%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.47%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	3.50%	0.20%	0.00%	0.00%	-0.01%	3.28%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.21%	0.00%	0.00%	0.00%	0.86%	0.00%	0.00%	0.65%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.52%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.22%	0.01%	0.75%	0.00%	1.78%	0.00%	-0.07%	0.12%	0.47%	0.03%	0.32%	0.83%	0.00%	4.51%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Male
644,794

					Statew	ride								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.44%	0.00%	0.00%	0.00%	0.00%	0.06%	0.00%	0.00%	0.00%	0.00%	-0.11%	7.39%
Inpatient - Psych	0.00%	0.38%	-11.30%	0.00%	0.00%	0.00%	0.00%	0.09%	0.00%	0.00%	0.00%	0.00%	1.39%	-9.64%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.00%	0.00%	0.67%	0.00%	0.00%	0.00%	0.00%	0.00%	9.40%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.03%	0.00%	0.42%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.06%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.77%	0.00%	4.74%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	3.51%	0.20%	0.00%	0.00%	-0.01%	3.28%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.22%	0.00%	0.00%	0.00%	0.84%	0.00%	0.00%	0.61%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.50%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.24%	0.01%	1.21%	0.00%	1.77%	0.00%	-0.07%	0.13%	0.39%	0.02%	0.34%	0.99%	0.00%	5.14%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female

					Statew	ride								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	7.44%	0.00%	0.00%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	-0.18%	7.33%
Inpatient - Psych	0.00%	0.44%	-11.25%	0.00%	0.00%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	0.00%	1.81%	-9.18%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.66%	0.00%	0.00%	0.67%	0.00%	0.00%	0.00%	0.00%	0.00%	9.40%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.60%	0.03%	0.00%	0.42%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.05%
Pharmacy	0.94%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.52%	0.00%	4.49%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	3.51%	0.20%	0.00%	0.00%	-0.01%	3.28%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.21%	0.00%	0.00%	0.00%	0.87%	0.00%	0.00%	0.65%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.52%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.30%	0.00%	1.21%	0.00%	1.60%	0.00%	-0.07%	0.11%	0.37%	0.02%	0.22%	1.12%	-0.02%	4.95%



Exhibit 2: Base Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female 2,830,882

					Statew	ride								
Category of Service	Core Formulary	Freestanding Inpatient Psychiatric Hospital Rate	Hospital Inpatient	Hospital Inpatient CHKD	Hospital Outpatient	Hospital Outpatient CHKD	RBRVS Rebasing	Critical Access Hospitals	Physician- Adult Primary Care	Physician- Emergency Services	Physician- Psychiatric Services	Hepatitis C Treatment	IMD	Total
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	15.75%	0.00%	0.00%	15.75%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	7.78%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.05%	5.57%
Inpatient - Other	0.00%	0.00%	7.43%	0.01%	0.00%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	-0.15%	7.35%
Inpatient - Psych	0.00%	0.47%	-11.23%	0.00%	0.00%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	0.00%	1.62%	-9.29%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	8.65%	0.01%	0.00%	0.64%	0.00%	0.00%	0.00%	0.00%	0.00%	9.37%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	8.59%	0.04%	0.00%	0.40%	0.00%	0.00%	0.00%	0.00%	-0.02%	9.04%
Pharmacy	0.99%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.55%	0.00%	4.57%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.46%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.41%	0.00%	3.44%	0.20%	0.00%	0.00%	-0.01%	3.21%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.22%	0.00%	0.00%	0.00%	0.86%	0.00%	0.00%	0.64%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.40%	0.00%	0.00%	0.00%	21.00%	0.00%	0.00%	20.52%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.44%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.43%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-0.01%	-0.01%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	0.27%	0.01%	1.02%	0.00%	1.70%	0.01%	-0.07%	0.12%	0.41%	0.02%	0.28%	0.96%	-0.01%	4.80%



EXHIBIT 3PROSPECTIVE TREND

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 3: Trend Summary

	Utilization/1000 Trend	Statewide										
Trend Category of Service	Category of Service	LIFC Under 1	LIFC Child	LIFC Adult	Adoption Assistance	Foster Care	Maternity Kick	Expansion 19-20 Male/Female	Expansion 21-64 Male/Female			
N/A	Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Community Behavioral Health	Case Management Services	4.50%	4.50%	3.00%	7.00%	7.00%	0.00%	4.50%	3.00%			
Community Behavioral Health	Community Behavioral Health	4.50%	4.50%	3.00%	7.00%	7.00%	0.00%	4.50%	3.00%			
Other	DME/Supplies	2.00%	2.00%	0.50%	2.00%	2.00%	0.00%	2.00%	0.50%			
Community Behavioral Health	Early Intervention Services	4.50%	4.50%	0.00%	7.00%	7.00%	0.00%	4.50%	0.00%			
Physician	FQHC/RHC	0.50%	0.50%	0.25%	0.50%	0.50%	0.00%	0.50%	0.25%			
Other	Home Health Services	2.00%	2.00%	0.50%	2.00%	2.00%	0.00%	2.00%	0.50%			
Inpatient	Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	1.50%	0.00%	0.00%			
Inpatient	Inpatient - Newborn	0.50%	0.50%	1.50%	0.00%	0.50%	0.00%	0.50%	1.50%			
Inpatient	Inpatient - Other	0.50%	0.50%	1.50%	0.50%	0.50%	0.00%	0.50%	1.50%			
Inpatient	Inpatient - Psych	0.50%	0.50%	1.50%	0.50%	0.50%	0.00%	0.50%	1.50%			
Other	Lab/Radiology	2.00%	2.00%	0.50%	2.00%	2.00%	0.00%	2.00%	0.50%			
ER	Outpatient - ER	2.00%	2.00%	2.00%	2.00%	2.00%	0.00%	2.00%	2.00%			
Outpatient	Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%	0.00%	0.00%			
Outpatient	Outpatient - Other	6.00%	6.00%	1.00%	6.00%	6.00%	0.00%	6.00%	1.00%			
Pharmacy	Pharmacy	0.13%	0.13%	-0.46%	0.13%	0.13%	0.00%	0.13%	-0.46%			
Other Professional	Physician - Anesthesia	5.00%	5.00%	0.50%	5.00%	5.00%	0.00%	5.00%	0.50%			
Other Professional	Physician - Dental	5.00%	5.00%	0.50%	5.00%	5.00%	0.00%	5.00%	0.50%			
Physician	Physician - Evaluation & Management	0.50%	0.50%	0.25%	0.50%	0.50%	0.00%	0.50%	0.25%			
Physician	Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%			
Other Professional	Physician - Other	5.00%	5.00%	0.50%	5.00%	5.00%	0.00%	5.00%	0.50%			
Other Professional	Physician - Psych	5.00%	5.00%	0.50%	5.00%	5.00%	0.00%	5.00%	0.50%			
Physician	Physician - Specialist	0.50%	0.50%	0.25%	0.50%	0.50%	0.00%	0.50%	0.25%			
Other Professional	Physician - Vision	5.00%	5.00%	0.50%	5.00%	5.00%	0.00%	5.00%	0.50%			
Other	Transportation/Emergency	2.00%	2.00%	0.50%	2.00%	2.00%	0.00%	2.00%	0.50%			
Other	Transportation/Non-emergency	2.00%	2.00%	0.50%	2.00%	2.00%	0.00%	2.00%	0.50%			
Gross Medical Total	Gross Medical Total	2.38%	3.25%	0.33%	4.89%	4.41%	0.92%	3.12%	0.29%			



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 3: Trend Summary

	Unit Cost Trend	Statewide										
Trend Category of Service	Category of Service	LIFC Under 1	LIFC Child	LIFC Adult	Adoption Assistance	Foster Care	Maternity Kick	Expansion 19-20 Male/Female	Expansion 21-64 Male/Female			
N/A	Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Community Behavioral Health	Case Management Services	3.00%	3.00%	4.00%	3.00%	3.00%	0.00%	3.00%	4.00%			
Community Behavioral Health	Community Behavioral Health	3.00%	3.00%	4.00%	3.00%	3.00%	0.00%	3.00%	4.00%			
Other	DME/Supplies	2.00%	2.00%	3.00%	2.00%	2.00%	0.00%	2.00%	3.00%			
Community Behavioral Health	Early Intervention Services	3.00%	3.00%	0.00%	3.00%	3.00%	0.00%	3.00%	0.00%			
Physician	FQHC/RHC	0.50%	0.50%	0.50%	0.50%	0.50%	0.00%	0.50%	0.50%			
Other	Home Health Services	2.00%	2.00%	3.00%	2.00%	2.00%	0.00%	2.00%	3.00%			
Inpatient	Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%			
Inpatient	Inpatient - Newborn	0.25%	0.25%	0.25%	0.00%	0.25%	0.00%	0.25%	0.25%			
Inpatient	Inpatient - Other	0.25%	0.25%	0.25%	0.25%	0.25%	0.00%	0.25%	0.25%			
Inpatient	Inpatient - Psych	0.25%	0.25%	0.25%	0.25%	0.25%	0.00%	0.25%	0.25%			
Other	Lab/Radiology	2.00%	2.00%	3.00%	2.00%	2.00%	0.00%	2.00%	3.00%			
ER	Outpatient - ER	1.00%	1.00%	-2.00%	1.00%	1.00%	0.00%	1.00%	-2.00%			
Outpatient	Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.25%	0.00%	0.00%			
Outpatient	Outpatient - Other	0.25%	0.25%	0.25%	0.25%	0.25%	0.00%	0.25%	0.25%			
Pharmacy	Pharmacy	4.01%	4.01%	4.63%	4.01%	4.01%	0.00%	4.01%	4.63%			
Other Professional	Physician - Anesthesia	-1.00%	-1.00%	0.50%	-1.00%	-1.00%	0.00%	-1.00%	0.50%			
Other Professional	Physician - Dental	-1.00%	-1.00%	0.50%	-1.00%	-1.00%	0.00%	-1.00%	0.50%			
Physician	Physician - Evaluation & Management	0.50%	0.50%	0.50%	0.50%	0.50%	0.00%	0.50%	0.50%			
Physician	Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.50%	0.00%	0.00%			
Other Professional	Physician - Other	-1.00%	-1.00%	0.50%	-1.00%	-1.00%	0.00%	-1.00%	0.50%			
Other Professional	Physician - Psych	-1.00%	-1.00%	0.50%	-1.00%	-1.00%	0.00%	-1.00%	0.50%			
Physician	Physician - Specialist	0.50%	0.50%	0.50%	0.50%	0.50%	0.00%	0.50%	0.50%			
Other Professional	Physician - Vision	-1.00%	-1.00%	0.50%	-1.00%	-1.00%	0.00%	-1.00%	0.50%			
Other	Transportation/Emergency	2.00%	2.00%	3.00%	2.00%	2.00%	0.00%	2.00%	3.00%			
Other	Transportation/Non-emergency	2.00%	2.00%	3.00%	2.00%	2.00%	0.00%	2.00%	3.00%			
Gross Medical Total	Gross Medical Total	-0.71%	1.16%	2.23%	0.69%	1.54%	0.50%	0.12%	2.23%			



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 3: Trend Summary

	PMPM Trend	Statewide										
Trend Category of Service	Category of Service	LIFC Under 1	LIFC Child	LIFC Adult	Adoption Assistance	Foster Care	Maternity Kick	Expansion 19-20 Male/Female	Expansion 21-64 Male/Female			
N/A	Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Community Behavioral Health	Case Management Services	7.63%	7.63%	7.12%	10.21%	10.21%	0.00%	7.63%	7.12%			
Community Behavioral Health	Community Behavioral Health	7.63%	7.63%	7.12%	10.21%	10.21%	0.00%	7.63%	7.12%			
Other	DME/Supplies	4.04%	4.04%	3.52%	4.04%	4.04%	0.00%	4.04%	3.52%			
Community Behavioral Health	Early Intervention Services	7.63%	7.63%	0.00%	10.21%	10.21%	0.00%	7.63%	0.00%			
Physician	FQHC/RHC	1.00%	1.00%	0.75%	1.00%	1.00%	0.00%	1.00%	0.75%			
Other	Home Health Services	4.04%	4.04%	3.52%	4.04%	4.04%	0.00%	4.04%	3.52%			
Inpatient	Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	1.75%	0.00%	0.00%			
Inpatient	Inpatient - Newborn	0.75%	0.75%	1.75%	0.00%	0.75%	0.00%	0.75%	1.75%			
Inpatient	Inpatient - Other	0.75%	0.75%	1.75%	0.75%	0.75%	0.00%	0.75%	1.75%			
Inpatient	Inpatient - Psych	0.75%	0.75%	1.75%	0.75%	0.75%	0.00%	0.75%	1.75%			
Other	Lab/Radiology	4.04%	4.04%	3.52%	4.04%	4.04%	0.00%	4.04%	3.52%			
ER	Outpatient - ER	3.02%	3.02%	-0.04%	3.02%	3.02%	0.00%	3.02%	-0.04%			
Outpatient	Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	1.25%	0.00%	0.00%			
Outpatient	Outpatient - Other	6.27%	6.27%	1.25%	6.27%	6.27%	0.00%	6.27%	1.25%			
Pharmacy	Pharmacy	4.15%	4.15%	4.15%	4.15%	4.15%	0.00%	4.15%	4.15%			
Other Professional	Physician - Anesthesia	3.95%	3.95%	1.00%	3.95%	3.95%	0.00%	3.95%	1.00%			
Other Professional	Physician - Dental	3.95%	3.95%	1.00%	3.95%	3.95%	0.00%	3.95%	1.00%			
Physician	Physician - Evaluation & Management	1.00%	1.00%	0.75%	1.00%	1.00%	0.00%	1.00%	0.75%			
Physician	Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.75%	0.00%	0.00%			
Other Professional	Physician - Other	3.95%	3.95%	1.00%	3.95%	3.95%	0.00%	3.95%	1.00%			
Other Professional	Physician - Psych	3.95%	3.95%	1.00%	3.95%	3.95%	0.00%	3.95%	1.00%			
Physician	Physician - Specialist	1.00%	1.00%	0.75%	1.00%	1.00%	0.00%	1.00%	0.75%			
Other Professional	Physician - Vision	3.95%	3.95%	1.00%	3.95%	3.95%	0.00%	3.95%	1.00%			
Other	Transportation/Emergency	4.04%	4.04%	3.52%	4.04%	4.04%	0.00%	4.04%	3.52%			
Other	Transportation/Non-emergency	4.04%	4.04%	3.52%	4.04%	4.04%	0.00%	4.04%	3.52%			
Gross Medical Total	Gross Medical Total	1.66%	4.44%	2.57%	5.62%	6.02%	1.42%	3.24%	2.53%			



EXHIBIT 4

PROSPECTIVE PROGRAM CHANGE ADJUSTMENTS

Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Under 1 119,153

Central Virginia										
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total							
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%							
Case Management Services	0.00%	0.00%	0.00%							
Community Behavioral Health	0.00%	0.00%	0.00%							
DME/Supplies	0.00%	0.00%	0.00%							
Early Intervention Services	0.00%	0.00%	0.00%							
FQHC/RHC	0.00%	0.00%	0.00%							
Home Health Services	0.00%	0.00%	0.00%							
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%							
Inpatient - Newborn	0.00%	0.00%	0.00%							
Inpatient - Other	0.00%	0.00%	0.00%							
Inpatient - Psych	0.00%	0.00%	0.00%							
Lab/Radiology	0.00%	0.00%	0.00%							
Outpatient - ER	0.00%	0.00%	0.00%							
Outpatient - Maternity	0.00%	0.00%	0.00%							
Outpatient - Other	0.00%	0.00%	0.00%							
Pharmacy	0.00%	-0.80%	-0.80%							
Physician - Anesthesia	0.00%	0.00%	0.00%							
Physician - Dental	0.00%	0.00%	0.00%							
Physician - Evaluation & Management	0.00%	0.00%	0.00%							
Physician - Maternity	0.00%	0.00%	0.00%							
Physician - Other	0.00%	0.00%	0.00%							
Physician - Psych	0.00%	0.00%	0.00%							
Physician - Specialist	0.00%	0.00%	0.00%							
Physician - Vision	0.00%	0.00%	0.00%							
Transportation/Emergency	0.00%	0.00%	0.00%							
Transportation/Non-emergency	0.00%	0.00%	0.00%							
Gross Medical Total	0.00%	-0.03%	-0.03%							



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Child 1,514,529

Central Virginia										
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total							
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	21.70%							
Case Management Services	0.00%	0.00%	0.00%							
Community Behavioral Health	0.00%	0.00%	0.00%							
DME/Supplies	0.00%	0.00%	0.00%							
Early Intervention Services	0.00%	0.00%	0.00%							
FQHC/RHC	0.00%	0.00%	0.00%							
Home Health Services	0.00%	0.00%	0.00%							
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%							
Inpatient - Newborn	0.00%	0.00%	0.00%							
Inpatient - Other	0.00%	0.00%	0.00%							
Inpatient - Psych	0.00%	0.00%	0.00%							
Lab/Radiology	0.00%	0.00%	0.00%							
Outpatient - ER	0.00%	0.00%	0.00%							
Outpatient - Maternity	0.00%	0.00%	0.00%							
Outpatient - Other	0.00%	0.00%	0.00%							
Pharmacy	0.00%	-1.50%	-1.50%							
Physician - Anesthesia	0.00%	0.00%	0.00%							
Physician - Dental	0.00%	0.00%	0.00%							
Physician - Evaluation & Management	0.00%	0.00%	0.00%							
Physician - Maternity	0.00%	0.00%	0.00%							
Physician - Other	0.00%	0.00%	0.00%							
Physician - Psych	0.00%	0.00%	0.00%							
Physician - Specialist	0.00%	0.00%	0.00%							
Physician - Vision	0.00%	0.00%	0.00%							
Transportation/Emergency	0.00%	0.00%	0.00%							
Transportation/Non-emergency	0.00%	0.00%	0.00%							
Gross Medical Total	0.31%	-0.25%	0.06%							



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Adult 325,347

Central	Virginia		Central Virginia						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total						
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	128.60%						
Case Management Services	0.00%	0.00%	0.00%						
Community Behavioral Health	0.00%	0.00%	0.00%						
DME/Supplies	0.00%	0.00%	0.00%						
Early Intervention Services	0.00%	0.00%	0.00%						
FQHC/RHC	0.00%	0.00%	0.00%						
Home Health Services	0.00%	0.00%	0.00%						
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%						
Inpatient - Newborn	0.00%	0.00%	0.00%						
Inpatient - Other	0.00%	0.00%	0.00%						
Inpatient - Psych	0.00%	0.00%	0.00%						
Lab/Radiology	0.00%	0.00%	0.00%						
Outpatient - ER	0.00%	0.00%	0.00%						
Outpatient - Maternity	0.00%	0.00%	0.00%						
Outpatient - Other	0.00%	0.00%	0.00%						
Pharmacy	0.00%	-2.60%	-2.60%						
Physician - Anesthesia	0.00%	0.00%	0.00%						
Physician - Dental	0.00%	0.00%	0.00%						
Physician - Evaluation & Management	0.00%	0.00%	0.00%						
Physician - Maternity	0.00%	0.00%	0.00%						
Physician - Other	0.00%	0.00%	0.00%						
Physician - Psych	0.00%	0.00%	0.00%						
Physician - Specialist	0.00%	0.00%	0.00%						
Physician - Vision	0.00%	0.00%	0.00%						
Transportation/Emergency	0.00%	0.00%	0.00%						
Transportation/Non-emergency	0.00%	0.00%	0.00%						
Gross Medical Total	1.90%	-0.57%	1.31%						



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Female
11,911

	Central \	/irginia			Central Virginia						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total						
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%						
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%						
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%						
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%						
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%						
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%						
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%						
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%						
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%						
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%						
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%						
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%						
Gross Medical Total	0.34%	-0.18%	0.55%	2.57%	3.30%						



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Male
2,107

	Central \	/irginia			
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	0.82%	-0.29%	0.55%	8.29%	9.46%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female
323,126

	Central \	/irginia			Central Virginia						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total						
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%						
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%						
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%						
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%						
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%						
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%						
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%						
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%						
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%						
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%						
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%						
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%						
Gross Medical Total	2.00%	-0.52%	0.55%	5.26%	7.38%						



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Male
160,934

	Central Virginia						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	1.86%	-0.58%	0.55%	2.53%	4.40%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female
205,093

	Central \	/irginia			
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	1.47%	-0.78%	0.55%	3.18%	4.45%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female

	Central \	/irginia			Central Virginia						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total						
Addiction and Recovery Treatment Services (ARTS)	126.79%	0.00%	0.55%	20.00%	173.65%						
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%						
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%						
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%						
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%						
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%						
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%						
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%						
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%						
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Pharmacy	0.00%	-2.59%	0.55%	0.00%	-2.06%						
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%						
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%						
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%						
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%						
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%						
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%						
Gross Medical Total	1.73%	-0.64%	0.55%	3.93%	5.64%						



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Under 1 57,249

Charlottesville/Western						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-0.80%	-0.80%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	0.00%	-0.03%	-0.03%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs	
LIFC Child	
697,972	

Charlottesville/Western						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	21.70%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-1.50%	-1.50%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	0.36%	-0.28%	0.09%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
LIFC Adult
138,503

Charlottesville/Western						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	128.60%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-2.60%	-2.60%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	2.25%	-0.64%	1.60%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Female
8,025

Charlottesville/Western								
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	0.39%	-0.19%	0.55%	2.27%	3.03%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Male
1,176

Charlottesville/Western									
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total				
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%				
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%				
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%				
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%				
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%				
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%				
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%				
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%				
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%				
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%				
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%				
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%				
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%				
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%				
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%				
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%				
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%				
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%				
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%				
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%				
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%				
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%				
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%				
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%				
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%				
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%				
Gross Medical Total	0.93%	-0.29%	0.55%	7.00%	8.27%				



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female
166,720

	Charlottesville/Western							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	2.35%	-0.62%	0.55%	3.08%	5.42%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs Expansion 21 to 44 Male 78,085

	Charlottesville/Western							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	2.44%	-0.51%	0.55%	2.69%	5.23%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female
103,788

	Charlottesville/Western						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	1.69%	-0.81%	0.55%	1.74%	3.17%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female
357,794

	Charlottesville/Western						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	126.04%	0.00%	0.55%	20.00%	172.74%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-2.59%	0.55%	0.00%	-2.05%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	2.06%	-0.67%	0.55%	2.47%	4.45%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Under 1 142,174

Northern/Winchester							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total				
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%				
Case Management Services	0.00%	0.00%	0.00%				
Community Behavioral Health	0.00%	0.00%	0.00%				
DME/Supplies	0.00%	0.00%	0.00%				
Early Intervention Services	0.00%	0.00%	0.00%				
FQHC/RHC	0.00%	0.00%	0.00%				
Home Health Services	0.00%	0.00%	0.00%				
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%				
Inpatient - Newborn	0.00%	0.00%	0.00%				
Inpatient - Other	0.00%	0.00%	0.00%				
Inpatient - Psych	0.00%	0.00%	0.00%				
Lab/Radiology	0.00%	0.00%	0.00%				
Outpatient - ER	0.00%	0.00%	0.00%				
Outpatient - Maternity	0.00%	0.00%	0.00%				
Outpatient - Other	0.00%	0.00%	0.00%				
Pharmacy	0.00%	-0.80%	-0.80%				
Physician - Anesthesia	0.00%	0.00%	0.00%				
Physician - Dental	0.00%	0.00%	0.00%				
Physician - Evaluation & Management	0.00%	0.00%	0.00%				
Physician - Maternity	0.00%	0.00%	0.00%				
Physician - Other	0.00%	0.00%	0.00%				
Physician - Psych	0.00%	0.00%	0.00%				
Physician - Specialist	0.00%	0.00%	0.00%				
Physician - Vision	0.00%	0.00%	0.00%				
Transportation/Emergency	0.00%	0.00%	0.00%				
Transportation/Non-emergency	0.00%	0.00%	0.00%				
Gross Medical Total	0.00%	-0.04%	-0.04%				



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
LIFC Child
1,528,067

Northern/V	Northern/Winchester							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total					
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	21.70%					
Case Management Services	0.00%	0.00%	0.00%					
Community Behavioral Health	0.00%	0.00%	0.00%					
DME/Supplies	0.00%	0.00%	0.00%					
Early Intervention Services	0.00%	0.00%	0.00%					
FQHC/RHC	0.00%	0.00%	0.00%					
Home Health Services	0.00%	0.00%	0.00%					
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%					
Inpatient - Newborn	0.00%	0.00%	0.00%					
Inpatient - Other	0.00%	0.00%	0.00%					
Inpatient - Psych	0.00%	0.00%	0.00%					
Lab/Radiology	0.00%	0.00%	0.00%					
Outpatient - ER	0.00%	0.00%	0.00%					
Outpatient - Maternity	0.00%	0.00%	0.00%					
Outpatient - Other	0.00%	0.00%	0.00%					
Pharmacy	0.00%	-1.50%	-1.50%					
Physician - Anesthesia	0.00%	0.00%	0.00%					
Physician - Dental	0.00%	0.00%	0.00%					
Physician - Evaluation & Management	0.00%	0.00%	0.00%					
Physician - Maternity	0.00%	0.00%	0.00%					
Physician - Other	0.00%	0.00%	0.00%					
Physician - Psych	0.00%	0.00%	0.00%					
Physician - Specialist	0.00%	0.00%	0.00%					
Physician - Vision	0.00%	0.00%	0.00%					
Transportation/Emergency	0.00%	0.00%	0.00%					
Transportation/Non-emergency	0.00%	0.00%	0.00%					
Gross Medical Total	0.35%	-0.31%	0.04%					



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
LIFC Adult
200,147

Northern/V	Northern/Winchester							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total					
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	128.60%					
Case Management Services	0.00%	0.00%	0.00%					
Community Behavioral Health	0.00%	0.00%	0.00%					
DME/Supplies	0.00%	0.00%	0.00%					
Early Intervention Services	0.00%	0.00%	0.00%					
FQHC/RHC	0.00%	0.00%	0.00%					
Home Health Services	0.00%	0.00%	0.00%					
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%					
Inpatient - Newborn	0.00%	0.00%	0.00%					
Inpatient - Other	0.00%	0.00%	0.00%					
Inpatient - Psych	0.00%	0.00%	0.00%					
Lab/Radiology	0.00%	0.00%	0.00%					
Outpatient - ER	0.00%	0.00%	0.00%					
Outpatient - Maternity	0.00%	0.00%	0.00%					
Outpatient - Other	0.00%	0.00%	0.00%					
Pharmacy	0.00%	-2.60%	-2.60%					
Physician - Anesthesia	0.00%	0.00%	0.00%					
Physician - Dental	0.00%	0.00%	0.00%					
Physician - Evaluation & Management	0.00%	0.00%	0.00%					
Physician - Maternity	0.00%	0.00%	0.00%					
Physician - Other	0.00%	0.00%	0.00%					
Physician - Psych	0.00%	0.00%	0.00%					
Physician - Specialist	0.00%	0.00%	0.00%					
Physician - Vision	0.00%	0.00%	0.00%					
Transportation/Emergency	0.00%	0.00%	0.00%					
Transportation/Non-emergency	0.00%	0.00%	0.00%					
Gross Medical Total	2.61%	-0.69%	1.90%					



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Female
9,563

	Northern/Winchester							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	0.46%	-0.19%	0.55%	1.97%	2.80%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Male
1,417

	Northern/Winchester							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	0.97%	-0.40%	0.55%	5.33%	6.52%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female
242,713

	Northern/Winchester							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	2.91%	-0.62%	0.55%	2.33%	5.23%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Male
150,388

	Northern/W	/inchester			Northern/Winchester							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total							
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%							
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%							
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%							
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%							
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%							
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%							
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%							
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%							
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%							
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%							
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%							
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%							
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%							
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%							
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%							
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%							
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%							
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%							
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%							
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%							
Gross Medical Total	2.48%	-0.81%	0.55%	1.85%	4.10%							



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female
215,006

	Northern/W	/inchester			Northern/Winchester							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total							
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%							
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%							
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%							
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%							
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%							
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%							
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%							
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%							
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%							
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%							
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%							
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%							
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%							
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%							
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%							
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%							
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%							
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%							
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%							
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%							
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%							
Gross Medical Total	1.66%	-0.87%	0.55%	1.24%	2.58%							



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs

Expansion 19 to 64 Male/Female

619,087

	Northern/Winchester						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	126.88%	0.00%	0.55%	20.00%	173.75%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-2.59%	0.55%	0.00%	-2.06%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	2.24%	-0.76%	0.55%	1.76%	3.81%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs	
LIFC Under 1	
46,425	

Roanoke/	Roanoke/Alleghany						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total				
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%				
Case Management Services	0.00%	0.00%	0.00%				
Community Behavioral Health	0.00%	0.00%	0.00%				
DME/Supplies	0.00%	0.00%	0.00%				
Early Intervention Services	0.00%	0.00%	0.00%				
FQHC/RHC	0.00%	0.00%	0.00%				
Home Health Services	0.00%	0.00%	0.00%				
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%				
Inpatient - Newborn	0.00%	0.00%	0.00%				
Inpatient - Other	0.00%	0.00%	0.00%				
Inpatient - Psych	0.00%	0.00%	0.00%				
Lab/Radiology	0.00%	0.00%	0.00%				
Outpatient - ER	0.00%	0.00%	0.00%				
Outpatient - Maternity	0.00%	0.00%	0.00%				
Outpatient - Other	0.00%	0.00%	0.00%				
Pharmacy	0.00%	-0.80%	-0.80%				
Physician - Anesthesia	0.00%	0.00%	0.00%				
Physician - Dental	0.00%	0.00%	0.00%				
Physician - Evaluation & Management	0.00%	0.00%	0.00%				
Physician - Maternity	0.00%	0.00%	0.00%				
Physician - Other	0.00%	0.00%	0.00%				
Physician - Psych	0.00%	0.00%	0.00%				
Physician - Specialist	0.00%	0.00%	0.00%				
Physician - Vision	0.00%	0.00%	0.00%				
Transportation/Emergency	0.00%	0.00%	0.00%				
Transportation/Non-emergency	0.00%	0.00%	0.00%				
Gross Medical Total	0.00%	-0.03%	-0.03%				



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
LIFC Child
578,837

Roanoke/	Roanoke/Alleghany						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total				
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	21.70%				
Case Management Services	0.00%	0.00%	0.00%				
Community Behavioral Health	0.00%	0.00%	0.00%				
DME/Supplies	0.00%	0.00%	0.00%				
Early Intervention Services	0.00%	0.00%	0.00%				
FQHC/RHC	0.00%	0.00%	0.00%				
Home Health Services	0.00%	0.00%	0.00%				
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%				
Inpatient - Newborn	0.00%	0.00%	0.00%				
Inpatient - Other	0.00%	0.00%	0.00%				
Inpatient - Psych	0.00%	0.00%	0.00%				
Lab/Radiology	0.00%	0.00%	0.00%				
Outpatient - ER	0.00%	0.00%	0.00%				
Outpatient - Maternity	0.00%	0.00%	0.00%				
Outpatient - Other	0.00%	0.00%	0.00%				
Pharmacy	0.00%	-1.50%	-1.50%				
Physician - Anesthesia	0.00%	0.00%	0.00%				
Physician - Dental	0.00%	0.00%	0.00%				
Physician - Evaluation & Management	0.00%	0.00%	0.00%				
Physician - Maternity	0.00%	0.00%	0.00%				
Physician - Other	0.00%	0.00%	0.00%				
Physician - Psych	0.00%	0.00%	0.00%				
Physician - Specialist	0.00%	0.00%	0.00%				
Physician - Vision	0.00%	0.00%	0.00%				
Transportation/Emergency	0.00%	0.00%	0.00%				
Transportation/Non-emergency	0.00%	0.00%	0.00%				
Gross Medical Total	0.51%	-0.31%	0.20%				



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Adult 117,675

Roanoke/	Alleghany		
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	128.60%
Case Management Services	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	0.00%
Inpatient - Psych	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%
Outpatient - Maternity	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%
Pharmacy	0.00%	-2.60%	-2.60%
Physician - Anesthesia	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%
Physician - Maternity	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%
Physician - Psych	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%
Physician - Vision	0.00%	0.00%	0.00%
Transportation/Emergency	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%
Gross Medical Total	3.89%	-0.71%	3.14%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Female
6,760

	Roanoke/Alleghany						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	0.52%	-0.19%	0.55%	2.60%	3.51%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Male 1,584

	Roanoke/Alleghany							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	1.21%	-0.32%	0.55%	8.22%	9.79%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female
131,611

	Roanoke/Alleghany							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	4.33%	-0.67%	0.55%	3.94%	8.30%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Male
65,525

	Roanoke/Alleghany							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	4.07%	-0.69%	0.55%	3.01%	7.05%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female

79,627

	Roanoke/Alleghany					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total	
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%	
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%	
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%	
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%	
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%	
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%	
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%	
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%	
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%	
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%	
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%	
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%	
Gross Medical Total	1.90%	-0.91%	0.55%	2.03%	3.59%	



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female
285,107

	Roanoke/Alleghany					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total	
Addiction and Recovery Treatment Services (ARTS)	126.20%	0.00%	0.55%	20.00%	172.94%	
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%	
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%	
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%	
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%	
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%	
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Pharmacy	0.00%	-2.59%	0.55%	0.00%	-2.06%	
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%	
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%	
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%	
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%	
Gross Medical Total	3.21%	-0.76%	0.55%	3.00%	6.07%	



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Under 1 26,018

South	nwest		Southwest					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total					
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%					
Case Management Services	0.00%	0.00%	0.00%					
Community Behavioral Health	0.00%	0.00%	0.00%					
DME/Supplies	0.00%	0.00%	0.00%					
Early Intervention Services	0.00%	0.00%	0.00%					
FQHC/RHC	0.00%	0.00%	0.00%					
Home Health Services	0.00%	0.00%	0.00%					
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%					
Inpatient - Newborn	0.00%	0.00%	0.00%					
Inpatient - Other	0.00%	0.00%	0.00%					
Inpatient - Psych	0.00%	0.00%	0.00%					
Lab/Radiology	0.00%	0.00%	0.00%					
Outpatient - ER	0.00%	0.00%	0.00%					
Outpatient - Maternity	0.00%	0.00%	0.00%					
Outpatient - Other	0.00%	0.00%	0.00%					
Pharmacy	0.00%	-0.80%	-0.80%					
Physician - Anesthesia	0.00%	0.00%	0.00%					
Physician - Dental	0.00%	0.00%	0.00%					
Physician - Evaluation & Management	0.00%	0.00%	0.00%					
Physician - Maternity	0.00%	0.00%	0.00%					
Physician - Other	0.00%	0.00%	0.00%					
Physician - Psych	0.00%	0.00%	0.00%					
Physician - Specialist	0.00%	0.00%	0.00%					
Physician - Vision	0.00%	0.00%	0.00%					
Transportation/Emergency	0.00%	0.00%	0.00%					
Transportation/Non-emergency	0.00%	0.00%	0.00%					
Gross Medical Total	0.00%	-0.03%	-0.03%					



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Child 356,894

Southwest					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total		
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	21.70%		
Case Management Services	0.00%	0.00%	0.00%		
Community Behavioral Health	0.00%	0.00%	0.00%		
DME/Supplies	0.00%	0.00%	0.00%		
Early Intervention Services	0.00%	0.00%	0.00%		
FQHC/RHC	0.00%	0.00%	0.00%		
Home Health Services	0.00%	0.00%	0.00%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%		
Inpatient - Newborn	0.00%	0.00%	0.00%		
Inpatient - Other	0.00%	0.00%	0.00%		
Inpatient - Psych	0.00%	0.00%	0.00%		
Lab/Radiology	0.00%	0.00%	0.00%		
Outpatient - ER	0.00%	0.00%	0.00%		
Outpatient - Maternity	0.00%	0.00%	0.00%		
Outpatient - Other	0.00%	0.00%	0.00%		
Pharmacy	0.00%	-1.50%	-1.50%		
Physician - Anesthesia	0.00%	0.00%	0.00%		
Physician - Dental	0.00%	0.00%	0.00%		
Physician - Evaluation & Management	0.00%	0.00%	0.00%		
Physician - Maternity	0.00%	0.00%	0.00%		
Physician - Other	0.00%	0.00%	0.00%		
Physician - Psych	0.00%	0.00%	0.00%		
Physician - Specialist	0.00%	0.00%	0.00%		
Physician - Vision	0.00%	0.00%	0.00%		
Transportation/Emergency	0.00%	0.00%	0.00%		
Transportation/Non-emergency	0.00%	0.00%	0.00%		
Gross Medical Total	0.40%	-0.28%	0.12%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Adult 85,520

Sou	Southwest					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	128.60%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-2.60%	-2.60%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	3.91%	-0.88%	3.00%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Female
4,904

	Southwest					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total	
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%	
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%	
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%	
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%	
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%	
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%	
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%	
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%	
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%	
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%	
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%	
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%	
Gross Medical Total	0.43%	-0.17%	0.55%	2.27%	3.10%	



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Male
1,165

	South	west			
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	1.06%	-0.36%	0.55%	6.72%	8.05%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female
83,333

	South	west			
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	4.04%	-0.84%	0.55%	2.21%	6.02%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Male
49,253

	South	west			
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	4.98%	-1.01%	0.55%	2.33%	6.93%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female
56,606

	South	west			
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	2.31%	-0.92%	0.55%	1.29%	3.23%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female
195,261

	Southwest					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total	
Addiction and Recovery Treatment Services (ARTS)	126.20%	0.00%	0.55%	20.00%	172.93%	
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%	
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%	
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%	
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%	
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%	
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%	
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Pharmacy	0.00%	-2.59%	0.55%	0.00%	-2.05%	
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%	
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%	
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%	
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%	
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%	
Gross Medical Total	3.42%	-0.89%	0.55%	1.88%	5.00%	



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Under 1 109,122

Tic	Tidewater					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-0.80%	-0.80%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	0.00%	-0.02%	-0.02%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs				
LIFC Child				
1,389,441				

Tidewater						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	21.70%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-1.50%	-1.50%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	0.27%	-0.29%	-0.02%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs

LIFC Adult

333,965

Tidewater					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total		
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	128.60%		
Case Management Services	0.00%	0.00%	0.00%		
Community Behavioral Health	0.00%	0.00%	0.00%		
DME/Supplies	0.00%	0.00%	0.00%		
Early Intervention Services	0.00%	0.00%	0.00%		
FQHC/RHC	0.00%	0.00%	0.00%		
Home Health Services	0.00%	0.00%	0.00%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%		
Inpatient - Newborn	0.00%	0.00%	0.00%		
Inpatient - Other	0.00%	0.00%	0.00%		
Inpatient - Psych	0.00%	0.00%	0.00%		
Lab/Radiology	0.00%	0.00%	0.00%		
Outpatient - ER	0.00%	0.00%	0.00%		
Outpatient - Maternity	0.00%	0.00%	0.00%		
Outpatient - Other	0.00%	0.00%	0.00%		
Pharmacy	0.00%	-2.60%	-2.60%		
Physician - Anesthesia	0.00%	0.00%	0.00%		
Physician - Dental	0.00%	0.00%	0.00%		
Physician - Evaluation & Management	0.00%	0.00%	0.00%		
Physician - Maternity	0.00%	0.00%	0.00%		
Physician - Other	0.00%	0.00%	0.00%		
Physician - Psych	0.00%	0.00%	0.00%		
Physician - Specialist	0.00%	0.00%	0.00%		
Physician - Vision	0.00%	0.00%	0.00%		
Transportation/Emergency	0.00%	0.00%	0.00%		
Transportation/Non-emergency	0.00%	0.00%	0.00%		
Gross Medical Total	1.97%	-0.65%	1.31%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Female
10,810

Tidewater					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	0.28%	-0.19%	0.55%	2.05%	2.70%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Male
1,385

Tidewater					
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	0.83%	-0.31%	0.55%	7.34%	8.49%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female
328,319

	Tidewater						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	2.01%	-0.61%	0.55%	2.93%	4.93%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Male
140,609

	Tidew	<i>l</i> ater			Tidewater						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total						
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%						
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%						
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%						
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%						
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%						
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%						
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%						
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%						
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%						
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%						
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%						
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%						
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%						
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%						
Gross Medical Total	2.77%	-0.74%	0.55%	1.86%	4.48%						



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female
189,339

	Tidewater						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.55%	20.00%	20.66%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	1.47%	-0.85%	0.55%	1.52%	2.69%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female
670,462

	Tidewater						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	127.12%	0.00%	0.55%	20.00%	174.04%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-2.59%	0.55%	0.00%	-2.06%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	1.86%	-0.72%	0.55%	2.17%	3.89%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs LIFC Under 1 500,141

State	Statewide						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total				
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%				
Case Management Services	0.00%	0.00%	0.00%				
Community Behavioral Health	0.00%	0.00%	0.00%				
DME/Supplies	0.00%	0.00%	0.00%				
Early Intervention Services	0.00%	0.00%	0.00%				
FQHC/RHC	0.00%	0.00%	0.00%				
Home Health Services	0.00%	0.00%	0.00%				
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%				
Inpatient - Newborn	0.00%	0.00%	0.00%				
Inpatient - Other	0.00%	0.00%	0.00%				
Inpatient - Psych	0.00%	0.00%	0.00%				
Lab/Radiology	0.00%	0.00%	0.00%				
Outpatient - ER	0.00%	0.00%	0.00%				
Outpatient - Maternity	0.00%	0.00%	0.00%				
Outpatient - Other	0.00%	0.00%	0.00%				
Pharmacy	0.00%	-0.80%	-0.80%				
Physician - Anesthesia	0.00%	0.00%	0.00%				
Physician - Dental	0.00%	0.00%	0.00%				
Physician - Evaluation & Management	0.00%	0.00%	0.00%				
Physician - Maternity	0.00%	0.00%	0.00%				
Physician - Other	0.00%	0.00%	0.00%				
Physician - Psych	0.00%	0.00%	0.00%				
Physician - Specialist	0.00%	0.00%	0.00%				
Physician - Vision	0.00%	0.00%	0.00%				
Transportation/Emergency	0.00%	0.00%	0.00%				
Transportation/Non-emergency	0.00%	0.00%	0.00%				
Gross Medical Total	0.00%	-0.03%	-0.03%				



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
LIFC Child
6,065,740

Statewide						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	21.70%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-1.50%	-1.50%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	0.34%	-0.28%	0.06%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
LIFC Adult
1,201,157

Statewide						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	128.60%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-2.60%	-2.60%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	2.42%	-0.65%	1.75%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Adoption Assistance
77,087

Statewide						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	20.49%	0.00%	20.49%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	-0.70%	-0.70%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	0.54%	-0.18%	0.37%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Foster Care
58,512

State	wide		
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total
Addiction and Recovery Treatment Services (ARTS)	12.87%	0.00%	12.87%
Case Management Services	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.00%
DME/Supplies	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	0.00%
Inpatient - Psych	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%
Outpatient - Maternity	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%
Pharmacy	0.00%	-0.90%	-0.90%
Physician - Anesthesia	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%
Physician - Maternity	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%
Physician - Psych	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%
Physician - Vision	0.00%	0.00%	0.00%
Transportation/Emergency	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%
Gross Medical Total	0.80%	-0.15%	0.65%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs Maternity Kick 20,455

Statewide						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Total			
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%			
Case Management Services	0.00%	0.00%	0.00%			
Community Behavioral Health	0.00%	0.00%	0.00%			
DME/Supplies	0.00%	0.00%	0.00%			
Early Intervention Services	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.00%			
Home Health Services	0.00%	0.00%	0.00%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.00%			
Inpatient - Psych	0.00%	0.00%	0.00%			
Lab/Radiology	0.00%	0.00%	0.00%			
Outpatient - ER	0.00%	0.00%	0.00%			
Outpatient - Maternity	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.00%			
Pharmacy	0.00%	0.00%	0.00%			
Physician - Anesthesia	0.00%	0.00%	0.00%			
Physician - Dental	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.00%			
Physician - Maternity	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.00%			
Physician - Psych	0.00%	0.00%	0.00%			
Physician - Specialist	0.00%	0.00%	0.00%			
Physician - Vision	0.00%	0.00%	0.00%			
Transportation/Emergency	0.00%	0.00%	0.00%			
Transportation/Non-emergency	0.00%	0.00%	0.00%			
Gross Medical Total	0.00%	0.00%	0.00%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 20 Female
51,973

	Statewide						
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total		
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%		
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%		
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%		
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%		
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%		
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%		
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%		
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%		
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%		
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%		
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%		
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%		
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%		
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%		
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%		
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%		
Gross Medical Total	0.39%	-0.18%	0.55%	2.30%	3.07%		



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs Expansion 19 to 20 Male 8,834

	State	wide			
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total
Addiction and Recovery Treatment Services (ARTS)	21.70%	0.00%	0.55%	20.00%	46.84%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Pharmacy	0.00%	-1.50%	0.55%	0.00%	-0.96%
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%
Gross Medical Total	0.97%	-0.32%	0.55%	7.34%	8.62%



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Female
1,275,822

	Statewide							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	2.60%	-0.61%	0.55%	3.58%	6.21%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 21 to 44 Male
644,794

	Statewide							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	2.76%	-0.69%	0.55%	2.34%	5.01%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 45 to 64 Male/Female
849,459

	Statewide							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	128.60%	0.00%	0.55%	20.00%	175.83%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.60%	0.55%	0.00%	-2.07%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	1.64%	-0.84%	0.55%	2.00%	3.36%			



Exhibit 4: Prospective Program Change Summary

FY 2020 Projected MMs
Expansion 19 to 64 Male/Female
2,830,882

	Statewide							
Category of Service	Addiction Rehabilitation and Treatment Services	Pharmacy Rebates	Pent-up Demand	Expansion BH Acuity Adjustment	Total			
Addiction and Recovery Treatment Services (ARTS)	126.61%	0.00%	0.55%	20.00%	173.43%			
Case Management Services	0.00%	0.00%	0.55%	20.00%	20.66%			
Community Behavioral Health	0.00%	0.00%	0.55%	20.00%	20.66%			
DME/Supplies	0.00%	0.00%	0.55%	0.00%	0.55%			
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%			
FQHC/RHC	0.00%	0.00%	0.55%	0.00%	0.55%			
Home Health Services	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%			
Inpatient - Newborn	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Inpatient - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Lab/Radiology	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - ER	0.00%	0.00%	0.55%	0.00%	0.55%			
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%			
Outpatient - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Pharmacy	0.00%	-2.59%	0.55%	0.00%	-2.06%			
Physician - Anesthesia	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Dental	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Evaluation & Management	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%			
Physician - Other	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Psych	0.00%	0.00%	0.55%	20.00%	20.66%			
Physician - Specialist	0.00%	0.00%	0.55%	0.00%	0.55%			
Physician - Vision	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Transportation/Non-emergency	0.00%	0.00%	0.55%	0.00%	0.55%			
Gross Medical Total	2.19%	-0.72%	0.55%	2.70%	4.77%			



EXHIBIT 5MANAGED CARE SAVINGS ADJUSTMENT

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 5: Managed Care Savings Summary

Managed Care Savings	Statewide							
Category of Service	LIFC Under 1	LIFC Child	LIFC Adult	Adoption Assistance	Foster Care	Maternity Kick	Expansion 19-20 Male/Female	Expansion 21-64 Male/Female
Addiction and Recovery Treatment Services (ARTS)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Case Management Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Community Behavioral Health	-16.00%	-16.00%	-16.00%	-16.00%	-16.00%	0.00%	-16.00%	-16.00%
DME/Supplies	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Early Intervention Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FQHC/RHC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Home Health Services	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Maternity Kick Payment	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Newborn	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inpatient - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Lab/Radiology	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - ER	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Outpatient - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Pharmacy	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Anesthesia	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Dental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Evaluation & Management	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Maternity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Psych	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Specialist	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Physician - Vision	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Transportation/Non-emergency	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Gross Medical Total	-0.01%	-4.84%	-1.73%	-5.56%	-7.15%	0.00%	-1.84%	-1.58%



EXHIBIT 6MAJOR TPL FACTORS

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 6: Third Party Liability Summary

Third Party Liability Factors	Statewide							
Category of Service	LIFC Under 1	LIFC Child	LIFC Adult	Adoption Assistance	Foster Care	Maternity Kick	Expansion 19-20 Male/Female	Expansion 21-64 Male/Female
Addiction and Recovery Treatment Services (ARTS)	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Case Management Services	0.8289	0.8289	0.1464	0.6259	0.6259	-	0.8289	0.1464
Community Behavioral Health	0.8289	0.8289	0.1464	0.6259	0.6259	-	0.8289	0.1464
DME/Supplies	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Early Intervention Services	0.8289	0.8289	0.1464	0.6259	0.6259	-	0.8289	0.1464
FQHC/RHC	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Home Health Services	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Inpatient - Maternity Kick Payment	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Inpatient - Newborn	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Inpatient - Other	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Inpatient - Psych	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Lab/Radiology	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Outpatient - ER	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Outpatient - Maternity	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Outpatient - Other	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Pharmacy	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Physician - Anesthesia	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Physician - Dental	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Physician - Evaluation & Management	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Physician - Maternity	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Physician - Other	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Physician - Psych	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Physician - Specialist	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Physician - Vision	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Transportation/Emergency	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Transportation/Non-emergency	0.4582	0.4582	0.2374	0.3309	0.3309	0.2374	0.4582	0.2374
Gross Medical Total	0.4740	0.5822	0.2295	0.4225	0.4563	0.2374	0.5045	0.2201



EXHIBIT 7BASE CAPITATION RATE CALCULATION SHEETS

Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Under 1					
MCO Enrolled	119,153				
Major TPL	5,273				

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Central Virginia		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	5	\$ 66.57	\$ 0.03	15.75%	0.00%	0.00%	5	\$ 77.06	\$ 0.03
Case Management Services	424	\$ 51.12	\$ 1.81	0.00%	7.63%	0.00%	484	\$ 55.86	\$ 2.25
Community Behavioral Health	11	\$ 299.07	\$ 0.28	0.00%	7.63%	0.00%	13	\$ 326.80	\$ 0.35
DME/Supplies	275	\$ 117.58	\$ 2.69	0.00%	4.04%	0.00%	292	\$ 124.78	\$ 3.03
Early Intervention Services	1,137	\$ 48.61	\$ 4.61	0.00%	7.63%	0.00%	1,298	\$ 53.11	\$ 5.74
FQHC/RHC	14	\$ 73.73	\$ 0.09	0.00%	1.00%	0.00%	14	\$ 74.84	\$ 0.09
Home Health Services	423	\$ 235.24	\$ 8.29	0.00%	4.04%	0.00%	449	\$ 249.63	\$ 9.33
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	1,033	\$ 1,245.72	\$ 107.28	7.40%	0.75%	0.00%	1,049	\$ 1,348.03	\$ 117.83
Inpatient - Other	2,097	\$ 1,157.62	\$ 202.30	7.61%	0.75%	0.00%	2,129	\$ 1,255.13	\$ 222.65
Inpatient - Psych	1	\$ 95.59	\$ 0.01	-16.43%	0.75%	0.00%	1	\$ 80.48	\$ 0.01
Lab/Radiology	2,238	\$ 23.04	\$ 4.30	0.00%	4.04%	0.00%	2,374	\$ 24.45	\$ 4.84
Outpatient - ER	1,226	\$ 185.33	\$ 18.94	8.83%	3.02%	0.00%	1,301	\$ 207.82	\$ 22.54
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,105	\$ 361.27	\$ 33.25	8.67%	6.27%	0.00%	1,315	\$ 395.55	\$ 43.36
Pharmacy	4,537	\$ 44.39	\$ 16.78	9.73%	4.15%	-0.80%	4,556	\$ 54.37	\$ 20.64
Physician - Anesthesia	6,057	\$ 1.87	\$ 0.95	0.00%	3.95%	0.00%	7,012	\$ 1.82	\$ 1.06
Physician - Dental	0	\$ 19.75	\$ 0.00	-0.48%	3.95%	0.00%	0	\$ 19.07	\$ 0.00
Physician - Evaluation & Management	22,090	\$ 64.11	\$ 118.03	-0.37%	1.00%	0.00%	22,423	\$ 64.84	\$ 121.16
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	8,228	\$ 17.19	\$ 11.79	-0.42%	3.95%	0.00%	9,525	\$ 16.61	\$ 13.19
Physician - Psych	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -
Physician - Specialist	913	\$ 97.41	\$ 7.41	-0.43%	1.00%	0.00%	927	\$ 98.45	\$ 7.60
Physician - Vision	112	\$ 154.04	\$ 1.44	-0.43%	3.95%	0.00%	130	\$ 148.82	\$ 1.61
Transportation/Emergency	89	\$ 214.90	\$ 1.59	0.00%	4.04%	0.00%	94	\$ 228.05	\$ 1.79
Transportation/Non-emergency	251	\$ 395.34	\$ 8.28	0.00%	4.04%	0.00%	267	\$ 419.54	\$ 9.33
Gross Medical Total			\$ 550.12	5.27%	1.67%	-0.03%			\$ 608.43

Note

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

•				
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	608.38	\$	608.38
% Managed Care Adjustment		-0.01%		-0.01%
TPL Adjusted Medical Expenses	\$	608.38	\$	281.83
TPL Factor	_	1.0000	•	0.4633
Nove Donoffic DMDM	•		•	
New Benefits PMPM	Þ	-	\$	-
Final Projected Medical	\$	608.38	\$	281.83
Administrative Expenses PMPM	\$	51.35	\$	30.74
% of Base Capitation Rate		7.71%		9.74%
Underwriting Gain PMPM	\$	6.66	\$	3.16
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	666.39	\$	315.73



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs

LIFC Child

MCO Enrolled 1,514,529

Major TPL 67,022

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Central Virginia	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	498	\$ 65.66	\$ 2.73	15.75%	0.00%	21.70%	606	\$ 76.01	\$ 3.84
Case Management Services	53	\$ 108.91	\$ 0.48	0.00%	7.63%	0.00%	61	\$ 119.01	\$ 0.60
Community Behavioral Health	10,364	\$ 70.73	\$ 61.08	0.00%	7.63%	0.00%	11,827	\$ 77.28	\$ 76.17
DME/Supplies	122	\$ 158.90	\$ 1.62	0.00%	4.04%	0.00%	129	\$ 168.62	\$ 1.82
Early Intervention Services	143	\$ 60.99	\$ 0.73	0.00%	7.63%	0.00%	163	\$ 66.64	\$ 0.91
FQHC/RHC	14	\$ 28.08	\$ 0.03	0.00%	1.00%	0.00%	15	\$ 28.51	\$ 0.03
Home Health Services	56	\$ 238.09	\$ 1.10	0.00%	4.04%	0.00%	59	\$ 252.66	\$ 1.24
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 623.01	\$ 0.00	7.91%	0.75%	0.00%	0	\$ 677.34	\$ 0.00
Inpatient - Other	54	\$ 2,254.33	\$ 10.22	7.56%	0.75%	0.00%	55	\$ 2,442.96	\$ 11.24
Inpatient - Psych	45	\$ 1,034.54	\$ 3.90	-8.24%	0.75%	0.00%	46	\$ 956.47	\$ 3.66
Lab/Radiology	1,250	\$ 29.71	\$ 3.10	0.00%	4.04%	0.00%	1,327	\$ 31.53	\$ 3.49
Outpatient - ER	616	\$ 213.68	\$ 10.98	8.94%	3.02%	0.00%	654	\$ 239.84	\$ 13.08
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	493	\$ 426.17	\$ 17.52	8.66%	6.27%	0.00%	587	\$ 466.56	\$ 22.84
Pharmacy	5,377	\$ 67.22	\$ 30.12	8.42%	4.15%	-1.50%	5,399	\$ 80.77	\$ 36.34
Physician - Anesthesia	4,176	\$ 1.82	\$ 0.63	0.00%	3.95%	0.00%	4,834	\$ 1.76	\$ 0.71
Physician - Dental	0	\$ 84.20	\$ 0.00	-0.38%	3.95%	0.00%	0	\$ 81.38	\$ 0.00
Physician - Evaluation & Management	5,811	\$ 54.99	\$ 26.63	-0.30%	1.00%	0.00%	5,899	\$ 55.65	\$ 27.35
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	7,280	\$ 7.94	\$ 4.82	0.76%	3.95%	0.00%	8,427	\$ 7.76	\$ 5.45
Physician - Psych	0	\$ 53.43	\$ 0.00	20.48%	3.95%	0.00%	0	\$ 62.45	\$ 0.00
Physician - Specialist	774	\$ 42.57	\$ 2.74	-0.43%	1.00%	0.00%	785	\$ 43.02	\$ 2.82
Physician - Vision	156	\$ 142.01	\$ 1.85	-0.43%	3.95%	0.00%	181	\$ 137.20	\$ 2.07
Transportation/Emergency	57	\$ 133.29	\$ 0.64	0.00%	4.04%	0.00%	61	\$ 141.45	\$ 0.72
Transportation/Non-emergency	274	\$ 134.56	\$ 3.08	0.00%	4.04%	0.00%	291	\$ 142.79	\$ 3.47
Gross Medical Total			\$ 183.99	3.18%	4.67%	0.06%			\$ 217.84

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

% Managed Care Adjustment -5.59% -5.59% TPL Adjusted Medical Expenses \$ 205.66 \$ 118.51 TPL Factor 1.0000 0.5763 New Benefits PMPM \$ - \$ - Final Projected Medical \$ 205.66 \$ 118.51 Administrative Expenses PMPM \$ 25.93 \$ 20.43 % of Base Capitation Rate 11.08% 14.56% Underwriting Gain PMPM \$ 2.34 \$ 1.40 % of Base Capitation Rate 1.00% 1.00%			
% Managed Care Adjustment -5.59% -5.59% TPL Adjusted Medical Expenses \$ 205.66 \$ 118.51 TPL Factor 1.0000 0.5763 New Benefits PMPM \$ - \$ - Final Projected Medical \$ 205.66 \$ 118.51 Administrative Expenses PMPM \$ 25.93 \$ 20.43 % of Base Capitation Rate 11.08% 14.56% Underwriting Gain PMPM \$ 2.34 \$ 1.40 % of Base Capitation Rate 1.00% 1.00%		MCO Enrolled	Major TPL
TPL Adjusted Medical Expenses \$ 205.66 \$ 118.51 TPL Factor	Projected Managed Care Medical Expenses	\$ 205.66	\$ 205.66
TPL Factor	% Managed Care Adjustment	-5.59%	-5.59%
TPL Factor			
New Benefits PMPM \$ - \$ -	TPL Adjusted Medical Expenses	\$ 205.66	\$ 118.51
Final Projected Medical \$ 205.66 \$ 118.51	TPL Factor	1.0000	0.5763
Final Projected Medical \$ 205.66 \$ 118.51			
Administrative Expenses PMPM \$ 25.93 \$ 20.43 \$ 14.56 \$ 14.56 \$	New Benefits PMPM	\$ -	\$ -
Administrative Expenses PMPM \$ 25.93 \$ 20.43 \$ 14.56 \$ 14.56 \$			
% of Base Capitation Rate 11.08% 14.56% Underwriting Gain PMPM \$ 2.34 \$ 1.40 % of Base Capitation Rate 1.00% 1.00%	Final Projected Medical	\$ 205.66	\$ 118.51
% of Base Capitation Rate 11.08% 14.56% Underwriting Gain PMPM \$ 2.34 \$ 1.40 % of Base Capitation Rate 1.00% 1.00%			
Underwriting Gain PMPM \$ 2.34 \$ 1.40 % of Base Capitation Rate 1.00% 1.00%	Administrative Expenses PMPM	\$ 25.93	\$ 20.43
% of Base Capitation Rate 1.00% 1.00%	% of Base Capitation Rate	11.08%	14.56%
% of Base Capitation Rate 1.00% 1.00%			
	Underwriting Gain PMPM	\$ 2.34	\$ 1.40
Base Capitation Rate \$ 233.92 \$ 140.34	% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate \$ 233.92 \$ 140.34			
	Base Capitation Rate	\$ 233.92	\$ 140.34



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Adult					
MCO Enrolled	325,347				
Major TPL	30,156				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	hs 36.0					

Central Virginia		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	8,060	\$ 10.29	\$ 6.91	15.75%	0.00%	128.60%	18,425	\$ 11.91	\$ 18.29
Case Management Services	39	\$ 6.96	\$ 0.02	0.00%	7.12%	0.00%	43	\$ 7.83	\$ 0.03
Community Behavioral Health	4,880	\$ 207.52	\$ 84.39	0.00%	7.12%	0.00%	5,332	\$ 233.43	\$ 103.72
DME/Supplies	223	\$ 204.52	\$ 3.80	0.00%	3.52%	0.00%	226	\$ 223.48	\$ 4.22
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	0.00%	-	\$ -	\$ -
FQHC/RHC	94	\$ 22.84	\$ 0.18	0.00%	0.75%	0.00%	95	\$ 23.18	\$ 0.18
Home Health Services	46	\$ 337.04	\$ 1.29	0.00%	3.52%	0.00%	47	\$ 368.30	\$ 1.43
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 1,373.74	\$ 0.00	7.91%	1.75%	0.00%	0	\$ 1,493.53	\$ 0.00
Inpatient - Other	393	\$ 2,160.91	\$ 70.79	7.46%	1.75%	0.00%	411	\$ 2,339.53	\$ 80.14
Inpatient - Psych	92	\$ 999.84	\$ 7.68	-9.30%	1.75%	0.00%	96	\$ 918.37	\$ 7.34
Lab/Radiology	3,049	\$ 61.98	\$ 15.75	0.00%	3.52%	0.00%	3,095	\$ 67.73	\$ 17.47
Outpatient - ER	1,552	\$ 310.19	\$ 40.11	8.94%	-0.04%	0.00%	1,647	\$ 318.04	\$ 43.64
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,073	\$ 582.91	\$ 52.14	8.67%	1.25%	0.00%	1,106	\$ 638.21	\$ 58.81
Pharmacy	20,263	\$ 61.23	\$ 103.39	4.03%	4.15%	-2.60%	20,597	\$ 68.95	\$ 118.35
Physician - Anesthesia	28,151	\$ 1.61	\$ 3.78	0.00%	1.00%	0.00%	28,575	\$ 1.63	\$ 3.89
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	18,195	\$ 36.43	\$ 55.23	3.18%	0.75%	0.00%	18,331	\$ 38.15	\$ 58.28
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Physician - Other	14,744	\$ 9.34	\$ 11.48	0.72%	1.00%	0.00%	14,966	\$ 9.55	\$ 11.91
Physician - Psych	4	\$ 114.33	\$ 0.04	20.46%	1.00%	0.00%	4	\$ 139.80	\$ 0.05
Physician - Specialist	5,365	\$ 28.89	\$ 12.92	-0.43%	0.75%	0.00%	5,406	\$ 29.19	\$ 13.15
Physician - Vision	176	\$ 108.99	\$ 1.60	-0.43%	1.00%	0.00%	179	\$ 110.15	\$ 1.64
Transportation/Emergency	196	\$ 141.53	\$ 2.31	-0.01%	3.52%	0.00%	199	\$ 154.65	\$ 2.56
Transportation/Non-emergency	631	\$ 78.14	\$ 4.11	0.00%	3.52%	0.00%	641	\$ 85.38	\$ 4.56
Gross Medical Total			\$ 477.91	4.12%	2.92%	1.31%			\$ 549.68

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	533.08	\$	533.08
% Managed Care Adjustment		-3.02%		-3.02%
TDL Adicated Medical Forescens	•	533.08	\$	440.00
TPL Adjusted Medical Expenses TPL Factor	_	1.0000	Þ	118.63 0.2225

New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	533.08	\$	118.63
Administrative Expenses PMPM	\$	46.60	\$	20.44
% of Base Capitation Rate	_	7.96%	Ċ	14.55%
Underwriting Gain PMPM	\$	5.86	\$	1.40
% of Base Capitation Rate	_	1.00%	Ť	1.00%
Base Capitation Rate	•	585.54	\$	140.47



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs						
Expansion 19 to 20 Female	Expansion 19 to 20 Female					
MCO Enrolled	11,911					
Major TPL	2,074					

	Base Midpoint	Contract Midpoint
	January 1, 2017	January 1, 2020
Contract Period	July 1, 2019 to	June 30, 2020
Trend Months	36	3.0

Central Virginia	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	1,447	\$ 41.01	\$ 4.94	15.75%	0.00%	46.84%	2,125	\$ 47.46	\$ 8.40
Case Management Services	172	\$ 6.26	\$ 0.09	0.00%	7.63%	20.66%	237	\$ 6.84	\$ 0.14
Community Behavioral Health	2,289	\$ 148.59	\$ 28.34	0.00%	7.63%	20.66%	3,151	\$ 162.37	\$ 42.64
DME/Supplies	190	\$ 154.16	\$ 2.44	0.00%	4.04%	0.55%	203	\$ 163.60	\$ 2.76
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
FQHC/RHC	169	\$ 12.84	\$ 0.18	0.00%	1.00%	0.55%	173	\$ 13.03	\$ 0.19
Home Health Services	44	\$ 202.17	\$ 0.74	0.00%	4.04%	0.55%	47	\$ 214.55	\$ 0.84
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	1	\$ 625.37	\$ 0.06	7.91%	0.75%	0.55%	1	\$ 679.91	\$ 0.07
Inpatient - Other	460	\$ 1,464.61	\$ 56.17	7.56%	0.75%	0.55%	470	\$ 1,587.16	\$ 62.13
Inpatient - Psych	63	\$ 1,052.36	\$ 5.54	-8.24%	0.75%	20.66%	77	\$ 972.94	\$ 6.28
Lab/Radiology	4,768	\$ 72.34	\$ 28.75	0.00%	4.04%	0.55%	5,088	\$ 76.77	\$ 32.55
Outpatient - ER	2,017	\$ 300.19	\$ 50.45	8.94%	3.02%	0.55%	2,152	\$ 336.95	\$ 60.42
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -
Outpatient - Other	1,031	\$ 270.25	\$ 23.21	8.66%	6.27%	0.55%	1,234	\$ 295.86	\$ 30.43
Pharmacy	9,422	\$ 45.99	\$ 36.11	8.42%	4.15%	-0.96%	9,512	\$ 55.26	\$ 43.80
Physician - Anesthesia	68,760	\$ 1.49	\$ 8.56	0.00%	3.95%	0.55%	80,036	\$ 1.45	\$ 9.67
Physician - Dental	-	\$ -	\$ -	-0.38%	3.95%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	13,719	\$ 44.90	\$ 51.34	-0.30%	1.00%	0.55%	14,002	\$ 45.44	\$ 53.02
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Other	8,177	\$ 14.10	\$ 9.61	0.76%	3.95%	0.55%	9,517	\$ 13.79	\$ 10.93
Physician - Psych	-	\$ -	\$ -	20.48%	3.95%	20.66%	-	\$ -	\$ -
Physician - Specialist	16,257	\$ 4.12	\$ 5.58	-0.43%	1.00%	0.55%	16,592	\$ 4.16	\$ 5.76
Physician - Vision	142	\$ 145.47	\$ 1.72	-0.43%	3.95%	0.55%	165	\$ 140.54	\$ 1.93
Transportation/Emergency	315	\$ 158.30	\$ 4.15	0.00%	4.04%	0.55%	336	\$ 167.99	\$ 4.70
Transportation/Non-emergency	627	\$ 86.97	\$ 4.55	0.00%	4.04%	0.55%	669	\$ 92.30	\$ 5.15
Gross Medical Total			\$ 322.53	4.35%	3.17%	3.30%			\$ 381.81

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 374.99	\$ 374.99
% Managed Care Adjustment	-1.79%	-1.79%
TPL Adjusted Medical Expenses	\$ 374.99	\$ 185.15
TPL Factor	1.0000	0.4937
_		
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 374.99	\$ 185.15
,		
Administrative Expenses PMPM	\$ 35.37	\$ 24.02
% of Base Capitation Rate	8.53%	11.37%
Underwriting Gain PMPM	\$ 4.15	\$ 2.11
% of Base Capitation Rate	1.00%	1.00%
•		
Base Capitation Rate	\$ 414.50	\$ 211.28



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Male					
MCO Enrolled	2,107				
Major TPL	205				

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Central Virginia	Final Base Data			Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	1,814	\$ 72.49	\$ 10.96	15.75%	0.00%	46.84%	2,664	\$ 83.91	\$ 18.63	
Case Management Services	-	\$ -	\$ -	0.00%	7.63%	20.66%		\$ -	\$ -	
Community Behavioral Health	6,717	\$ 136.58	\$ 76.45	0.00%	7.63%	20.66%	9,249	\$ 149.25	\$ 115.03	
DME/Supplies	48	\$ 141.59	\$ 0.56	0.00%	4.04%	0.55%	51	\$ 150.26	\$ 0.64	
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -	
FQHC/RHC	14	\$ 69.52	\$ 0.08	0.00%	1.00%	0.55%	14	\$ 70.57	\$ 0.08	
Home Health Services	28	\$ 88.67	\$ 0.20	0.00%	4.04%	0.55%	29	\$ 94.10	\$ 0.23	
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%		\$ -	\$ -	
Inpatient - Newborn	-	\$ -	\$ -	7.91%	0.75%	0.55%		\$ -	\$ -	
Inpatient - Other	104	\$ 2,692.64	\$ 23.43	7.56%	0.75%	0.55%	107	\$ 2,917.95	\$ 25.91	
Inpatient - Psych	350	\$ 1,066.23	\$ 31.06	-8.24%	0.75%	20.66%	428	\$ 985.77	\$ 35.17	
Lab/Radiology	956	\$ 37.92	\$ 3.02	0.00%	4.04%	0.55%	1,020	\$ 40.25	\$ 3.42	
Outpatient - ER	1,256	\$ 281.32	\$ 29.44	8.94%	3.02%	0.55%	1,340	\$ 315.76	\$ 35.26	
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%		\$ -	\$ -	
Outpatient - Other	406	\$ 548.60	\$ 18.54	8.66%	6.27%	0.55%	486	\$ 600.60	\$ 24.31	
Pharmacy	6,691	\$ 94.66	\$ 52.78	8.42%	4.15%	-0.96%	6,755	\$ 113.75	\$ 64.03	
Physician - Anesthesia	3,963	\$ 1.46	\$ 0.48	0.00%	3.95%	0.55%	4,613	\$ 1.42	\$ 0.55	
Physician - Dental	-	\$ -	\$ -	-0.38%	3.95%	0.55%	-	\$ -	\$ -	
Physician - Evaluation & Management	9,033	\$ 36.76	\$ 27.67	-0.30%	1.00%	0.55%	9,219	\$ 37.20	\$ 28.58	
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%		\$ -	\$ -	
Physician - Other	467	\$ 38.40	\$ 1.49	0.76%	3.95%	0.55%	543	\$ 37.54	\$ 1.70	
Physician - Psych	-	\$ -	\$ -	20.48%	3.95%	20.66%	-	\$ -	\$ -	
Physician - Specialist	920	\$ 70.27	\$ 5.39	-0.43%	1.00%	0.55%	939	\$ 71.02	\$ 5.56	
Physician - Vision	126	\$ 154.71	\$ 1.62	-0.43%	3.95%	0.55%	146	\$ 149.47	\$ 1.82	
Transportation/Emergency	187	\$ 156.88	\$ 2.45	0.00%	4.04%	0.55%	200	\$ 166.48	\$ 2.77	
Transportation/Non-emergency	361	\$ 116.31	\$ 3.50	0.00%	4.04%	0.55%	386	\$ 123.43	\$ 3.97	
Gross Medical Total	•		\$ 289.14	3.29%	3.99%	9.46%			\$ 367.65	

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled		Major TPL
\$	349.25	\$	349.25
_	-5.01%		-5.01%
\$	349.25	\$	195.85
	1.0000		0.5608
\$	-	\$	-
_			
\$	349.25	\$	195.85
\$	33.83	\$	24.66
	8.74%		11.07%
\$	3.87	\$	2.23
	1.00%		1.00%
\$	386.95	\$	222.73
	\$ \$ \$ \$	\$ 349.25 1.0000 \$ - \$ 349.25 \$ 349.25 \$ 33.83 8.74% \$ 3.87	\$ 349.25 \$ -5.01% \$ 1.0000 \$ -\$ \$ 349.25 \$ \$ \$ 349.25 \$ \$ \$ \$ \$ 349.25 \$ \$ \$ \$ 349.25 \$ \$ \$ \$ 33.83 \$ \$ 8.74% \$ \$ 3.87 \$ \$ 1.00%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 21 to 44 Female					
MCO Enrolled	323,126				
Major TPL	56,262				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	Frend Months 36.0					

Central Virginia	Final Base Data			Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	7,735	\$ 10.79	\$ 6.96	15.75%	0.00%	175.83%	21,334	\$ 12.49	\$ 22.21
Case Management Services	50	\$ 6.97	\$ 0.03	0.00%	7.12%	20.66%	66	\$ 7.84	\$ 0.04
Community Behavioral Health	5,320	\$ 206.77	\$ 91.67	0.00%	7.12%	20.66%	7,014	\$ 232.59	\$ 135.96
DME/Supplies	197	\$ 210.23	\$ 3.45	0.00%	3.51%	0.55%	201	\$ 229.72	\$ 3.85
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
FQHC/RHC	111	\$ 21.23	\$ 0.20	0.00%	0.75%	0.55%	112	\$ 21.55	\$ 0.20
Home Health Services	42	\$ 349.79	\$ 1.22	0.00%	3.51%	0.55%	43	\$ 382.22	\$ 1.36
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 1,373.74	\$ 0.01	7.91%	1.75%	0.55%	0	\$ 1,493.53	\$ 0.01
Inpatient - Other	339	\$ 2,028.71	\$ 57.37	7.46%	1.75%	0.55%	357	\$ 2,196.41	\$ 65.31
Inpatient - Psych	87	\$ 1,044.69	\$ 7.58	-9.30%	1.75%	20.66%	109	\$ 959.56	\$ 8.75
Lab/Radiology	3,272	\$ 63.79	\$ 17.39	0.00%	3.51%	0.55%	3,339	\$ 69.70	\$ 19.40
Outpatient - ER	1,662	\$ 307.63	\$ 42.60	8.94%	-0.04%	0.55%	1,773	\$ 315.42	\$ 46.60
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -
Outpatient - Other	995	\$ 567.89	\$ 47.10	8.67%	1.25%	0.55%	1,031	\$ 621.76	\$ 53.43
Pharmacy	18,812	\$ 57.84	\$ 90.66	4.03%	4.15%	-2.07%	19,227	\$ 65.13	\$ 104.35
Physician - Anesthesia	31,128	\$ 1.62	\$ 4.20	0.00%	1.00%	0.55%	31,771	\$ 1.65	\$ 4.36
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	18,191	\$ 36.69	\$ 55.62	3.18%	0.75%	0.55%	18,428	\$ 38.43	\$ 59.02
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	13,370	\$ 9.76	\$ 10.88	0.72%	1.00%	0.55%	13,646	\$ 9.98	\$ 11.35
Physician - Psych	2	\$ 101.44	\$ 0.02	20.46%	1.00%	20.66%	3	\$ 124.04	\$ 0.03
Physician - Specialist	6,229	\$ 23.14	\$ 12.01	-0.43%	0.75%	0.55%	6,311	\$ 23.39	\$ 12.30
Physician - Vision	161	\$ 111.07	\$ 1.49	-0.43%	1.00%	0.55%	164	\$ 112.26	\$ 1.54
Transportation/Emergency	192	\$ 144.57	\$ 2.32	-0.01%	3.51%	0.55%	196	\$ 157.97	\$ 2.58
Transportation/Non-emergency	574	\$ 82.93	\$ 3.97	0.00%	3.51%	0.55%	586	\$ 90.62	\$ 4.42
Gross Medical Total			\$ 456.75	3.94%	3.00%	7.38%			\$ 557.05

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 535.30	\$ 535.30
% Managed Care Adjustment	-3.91%	-3.91%
_		
TPL Adjusted Medical Expenses	\$ 535.30	\$ 116.69
TPL Factor	1.0000	0.2180
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 535.30	\$ 116.69
Administrative Expenses PMPM	\$ 44.95	\$ 19.92
% of Base Capitation Rate	7.67%	14.44%
_		
Underwriting Gain PMPM	\$ 5.86	\$ 1.38
% of Base Capitation Rate	1.00%	1.00%
_		
Base Capitation Rate	\$ 586.11	\$ 137.99



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs				
Expansion 21 to 44 Male				
MCO Enrolled	160,934			
Major TPL	15,671			

	Base Midpoint	Contract Midpoint			
	January 1, 2017 January 1, 20				
Contract Period	July 1, 2019 to	June 30, 2020			
Trend Months	ns 36.0				

Central Virginia	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	2,982	\$ 20.25	\$ 5.03	15.75%	0.00%	175.83%	8,224	\$ 23.44	\$ 16.07
Case Management Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
Community Behavioral Health	1,728	\$ 161.81	\$ 23.30	0.00%	7.12%	20.66%	2,278	\$ 182.01	\$ 34.55
DME/Supplies	163	\$ 239.86	\$ 3.25	0.00%	3.51%	0.55%	166	\$ 262.10	\$ 3.63
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
FQHC/RHC	9	\$ 59.18	\$ 0.04	0.00%	0.75%	0.55%	9	\$ 60.08	\$ 0.04
Home Health Services	31	\$ 207.90	\$ 0.53	0.00%	3.51%	0.55%	31	\$ 227.17	\$ 0.59
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.91%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	431	\$ 2,872.70	\$ 103.13	7.46%	1.75%	0.55%	453	\$ 3,110.17	\$ 117.40
Inpatient - Psych	130	\$ 925.35	\$ 10.02	-9.30%	1.75%	20.66%	163	\$ 849.95	\$ 11.56
Lab/Radiology	1,277	\$ 45.78	\$ 4.87	0.00%	3.51%	0.55%	1,304	\$ 50.02	\$ 5.44
Outpatient - ER	1,062	\$ 311.48	\$ 27.56	8.94%	-0.04%	0.55%	1,133	\$ 319.37	\$ 30.16
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -
Outpatient - Other	650	\$ 730.58	\$ 39.56	8.67%	1.25%	0.55%	673	\$ 799.88	\$ 44.86
Pharmacy	12,605	\$ 74.03	\$ 77.76	4.03%	4.15%	-2.07%	12,884	\$ 83.36	\$ 89.50
Physician - Anesthesia	9,957	\$ 1.66	\$ 1.37	0.00%	1.00%	0.55%	10,163	\$ 1.68	\$ 1.42
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	12,226	\$ 36.80	\$ 37.49	3.18%	0.75%	0.55%	12,385	\$ 38.55	\$ 39.78
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	6,249	\$ 15.31	\$ 7.97	0.72%	1.00%	0.55%	6,378	\$ 15.66	\$ 8.32
Physician - Psych	6	\$ 119.20	\$ 0.06	20.46%	1.00%	20.66%	8	\$ 145.76	\$ 0.09
Physician - Specialist	1,232	\$ 91.56	\$ 9.40	-0.43%	0.75%	0.55%	1,248	\$ 92.54	\$ 9.62
Physician - Vision	120	\$ 141.11	\$ 1.41	-0.43%	1.00%	0.55%	123	\$ 142.62	\$ 1.46
Transportation/Emergency	125	\$ 178.59	\$ 1.86	-0.01%	3.51%	0.55%	128	\$ 195.15	\$ 2.08
Transportation/Non-emergency	226	\$ 181.08	\$ 3.41	0.00%	3.51%	0.55%	230	\$ 197.87	\$ 3.80
Gross Medical Total			\$ 358.05	4.97%	2.32%	4.40%			\$ 420.37

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	414.84	\$	414.84
% Managed Care Adjustment		-1.32%		-1.32%
	_			
TPL Adjusted Medical Expenses	\$	414.84	\$	95.85
TPL Factor		1.0000		0.2310
New Develop	•		•	
New Benefits PMPM	Þ	-	\$	-
Final Projected Medical	\$	414.84	\$	95.85
Administrative Expenses PMPM	\$	37.75	\$	18.68
% of Base Capitation Rate		8.26%		16.15%
	_		_	1
Underwriting Gain PMPM	\$	4.57	\$	1.16
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	457.16	\$	115.68



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs				
Expansion 45 to 64 Male/Female				
MCO Enrolled	205,093			
Major TPL	16,304			

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Central Virginia	Final Base Data			Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	14,816	\$ 6.72	\$ 8.30	15.75%	0.00%	175.83%	40,867	\$ 7.78	\$ 26.51
Case Management Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
Community Behavioral Health	4,467	\$ 232.94	\$ 86.72	0.00%	7.12%	20.66%	5,890	\$ 262.03	\$ 128.61
DME/Supplies	451	\$ 181.92	\$ 6.84	0.00%	3.51%	0.55%	460	\$ 198.79	\$ 7.63
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
FQHC/RHC	45	\$ 47.69	\$ 0.18	0.00%	0.75%	0.55%	46	\$ 48.41	\$ 0.18
Home Health Services	87	\$ 346.16	\$ 2.50	0.00%	3.51%	0.55%	89	\$ 378.25	\$ 2.79
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.91%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	643	\$ 2,592.07	\$ 138.96	7.46%	1.75%	0.55%	676	\$ 2,806.34	\$ 158.19
Inpatient - Psych	68	\$ 1,097.71	\$ 6.23	-9.30%	1.75%	20.66%	86	\$ 1,008.26	\$ 7.19
Lab/Radiology	2,833	\$ 57.75	\$ 13.64	0.00%	3.51%	0.55%	2,892	\$ 63.11	\$ 15.21
Outpatient - ER	1,087	\$ 368.84	\$ 33.42	8.94%	-0.04%	0.55%	1,160	\$ 378.17	\$ 36.56
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -
Outpatient - Other	1,935	\$ 619.98	\$ 99.98	8.67%	1.25%	0.55%	2,005	\$ 678.79	\$ 113.40
Pharmacy	37,662	\$ 69.69	\$ 218.72	4.03%	4.15%	-2.07%	38,494	\$ 78.48	\$ 251.74
Physician - Anesthesia	21,912	\$ 1.56	\$ 2.84	0.00%	1.00%	0.55%	22,364	\$ 1.58	\$ 2.94
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	22,929	\$ 35.81	\$ 68.43	3.18%	0.75%	0.55%	23,227	\$ 37.51	\$ 72.61
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	31,795	\$ 7.17	\$ 19.00	0.72%	1.00%	0.55%	32,452	\$ 7.33	\$ 19.82
Physician - Psych	15	\$ 126.33	\$ 0.16	20.46%	1.00%	20.66%	19	\$ 154.47	\$ 0.24
Physician - Specialist	2,629	\$ 103.21	\$ 22.61	-0.43%	0.75%	0.55%	2,663	\$ 104.31	\$ 23.15
Physician - Vision	331	\$ 93.65	\$ 2.58	-0.43%	1.00%	0.55%	338	\$ 94.65	\$ 2.66
Transportation/Emergency	271	\$ 117.73	\$ 2.66	-0.01%	3.51%	0.55%	277	\$ 128.64	\$ 2.97
Transportation/Non-emergency	1,378	\$ 50.55	\$ 5.80	0.00%	3.51%	0.55%	1,406	\$ 55.23	\$ 6.47
Gross Medical Total			\$ 739.59	4.57%	2.85%	4.45%			\$ 878.88

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

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		MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$	858.30	\$ 858.30
% Managed Care Adjustment		-2.34%	-2.34%
TPL Adjusted Medical Expenses	\$	858.30	\$ 193.94
TPL Factor		1.0000	0.2260
New Benefits PMPM	\$	-	\$ -
Final Projected Medical	\$	858.30	\$ 193.94
Administrative Expenses PMPM	\$	64.26	\$ 24.54
% of Base Capitation Rate		6.90%	11.12%
Underwriting Gain PMPM	\$	9.32	\$ 2.21
% of Base Capitation Rate	Ĺ	1.00%	1.00%
Base Capitation Rate	\$	931.88	\$ 220.69



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 64 Male/Female					
MCO Enrolled	703,171				
Major TPL	90,516				

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Central Virginia	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	es		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	8,588	\$ 9.62	\$ 6.89	15.75%	0.00%	173.65%	23,649	\$ 11.07	\$ 21.81
Case Management Services	26	\$ 6.89	\$ 0.01	0.00%	7.17%	20.66%	34	\$ 7.73	\$ 0.02
Community Behavioral Health	4,202	\$ 209.78	\$ 73.46	0.00%	7.12%	20.66%	5,544	\$ 235.86	\$ 108.96
DME/Supplies	263	\$ 199.53	\$ 4.37	0.00%	3.52%	0.55%	268	\$ 217.93	\$ 4.87
Early Intervention Services		\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
FQHC/RHC	69	\$ 27.07	\$ 0.16	0.00%	0.76%	0.55%	70	\$ 27.47	\$ 0.16
Home Health Services	52	\$ 326.45	\$ 1.43	0.00%	3.52%	0.55%	54	\$ 356.51	\$ 1.59
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 1,012.50	\$ 0.00	7.91%	1.46%	0.55%	0	\$ 1,106.82	\$ 0.00
Inpatient - Other	450	\$ 2,438.96	\$ 91.52	7.46%	1.74%	0.55%	473	\$ 2,641.13	\$ 104.15
Inpatient - Psych	92	\$ 1,017.83	\$ 7.78	-9.28%	1.73%	20.66%	115	\$ 935.01	\$ 8.97
Lab/Radiology	2,706	\$ 60.23	\$ 13.58	0.00%	3.53%	0.55%	2,766	\$ 65.75	\$ 15.15
Outpatient - ER	1,362	\$ 322.32	\$ 36.57	8.94%	0.04%	0.55%	1,453	\$ 331.28	\$ 40.11
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,189	\$ 608.57	\$ 60.31	8.67%	1.29%	0.55%	1,235	\$ 665.44	\$ 68.48
Pharmacy	22,694	\$ 65.58	\$ 124.02	4.05%	4.15%	-2.06%	23,193	\$ 73.88	\$ 142.79
Physician - Anesthesia	24,151	\$ 1.60	\$ 3.22	0.00%	1.14%	0.55%	24,818	\$ 1.62	\$ 3.35
Physician - Dental	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	18,104	\$ 36.49	\$ 55.05	3.12%	0.76%	0.55%	18,342	\$ 38.20	\$ 58.39
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	16,987	\$ 8.85	\$ 12.53	0.72%	1.04%	0.55%	17,358	\$ 9.05	\$ 13.09
Physician - Psych	7	\$ 121.18	\$ 0.07	20.46%	1.00%	20.66%	9	\$ 148.18	\$ 0.11
Physician - Specialist	4,189	\$ 41.18	\$ 14.38	-0.43%	0.75%	0.55%	4,246	\$ 41.60	\$ 14.72
Physician - Vision	201	\$ 107.31	\$ 1.79	-0.43%	1.06%	0.55%	205	\$ 108.43	\$ 1.85
Transportation/Emergency	202	\$ 139.28	\$ 2.34	-0.01%	3.53%	0.55%	206	\$ 152.07	\$ 2.62
Transportation/Non-emergency	729	\$ 72.14	\$ 4.38	0.00%	3.53%	0.55%	744	\$ 78.80	\$ 4.89
Gross Medical Total			\$ 513.88	4.37%	2.83%	5.64%			\$ 616.10

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

ī		MOO Frankland		Maior TDI
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	598.66	\$	598.66
% Managed Care Adjustment		-2.83%		-2.83%
	_		_	
TPL Adjusted Medical Expenses	\$	598.66	\$	128.74
TPL Factor		1.0000		0.2150
New Benefits PMPM	\$	-	\$	-
	_			
Final Projected Medical	\$	598.66	\$	128.74
Administrative Expenses PMPM	\$	48.74	\$	20.65
% of Base Capitation Rate		7.45%		13.68%
		0.54		1
Underwriting Gain PMPM	\$	6.54	\$	1.51
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	653.94	\$	150.90



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs				
LIFC Under 1				
MCO Enrolled	57,249			
Major TPL	2,810			

	Base Midpoint	Contract Midpoint		
	January 1, 2017	January 1, 2020		
Contract Period	July 1, 2019 to June 30, 2020			
Trend Months	36.0			

Charlottesville/Western	Final Base Data			Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	6	\$ 59.80	\$ 0.03	0.00%	0.00%	0.00%	6	\$ 59.80	\$ 0.03	
Case Management Services	3,897	\$ 10.43	\$ 3.39	0.00%	7.63%	0.00%	4,447	\$ 11.40	\$ 4.23	
Community Behavioral Health	5	\$ 222.07	\$ 0.09	0.00%	7.63%	0.00%	6	\$ 242.66	\$ 0.12	
DME/Supplies	279	\$ 153.99	\$ 3.58	0.00%	4.04%	0.00%	296	\$ 163.41	\$ 4.03	
Early Intervention Services	740	\$ 57.30	\$ 3.54	0.00%	7.63%	0.00%	845	\$ 62.61	\$ 4.41	
FQHC/RHC	237	\$ 44.52	\$ 0.88	0.00%	1.00%	0.00%	240	\$ 45.19	\$ 0.91	
Home Health Services	38	\$ 511.17	\$ 1.61	0.00%	4.04%	0.00%	40	\$ 542.46	\$ 1.82	
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	1,453	\$ 1,126.85	\$ 136.41	7.49%	0.75%	0.00%	1,475	\$ 1,220.40	\$ 149.97	
Inpatient - Other	1,292	\$ 1,157.84	\$ 124.65	7.50%	0.75%	0.00%	1,311	\$ 1,254.00	\$ 137.04	
Inpatient - Psych	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -	
Lab/Radiology	2,027	\$ 23.20	\$ 3.92	0.00%	4.04%	0.00%	2,151	\$ 24.62	\$ 4.41	
Outpatient - ER	965	\$ 176.18	\$ 14.17	8.73%	3.02%	0.00%	1,024	\$ 197.37	\$ 16.84	
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -	
Outpatient - Other	1,618	\$ 341.00	\$ 45.97	8.55%	6.27%	0.00%	1,927	\$ 372.94	\$ 59.88	
Pharmacy	4,123	\$ 42.11	\$ 14.47	9.73%	4.15%	-0.80%	4,140	\$ 51.58	\$ 17.80	
Physician - Anesthesia	2,186	\$ 5.27	\$ 0.96	0.00%	3.95%	0.00%	2,531	\$ 5.11	\$ 1.08	
Physician - Dental	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	21,140	\$ 64.83	\$ 114.21	-0.39%	1.00%	0.00%	21,458	\$ 65.56	\$ 117.22	
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -	
Physician - Other	8,128	\$ 18.46	\$ 12.50	-0.42%	3.95%	0.00%	9,409	\$ 17.83	\$ 13.98	
Physician - Psych	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -	
Physician - Specialist	628	\$ 146.57	\$ 7.68	-0.44%	1.00%	0.00%	638	\$ 148.13	\$ 7.87	
Physician - Vision	124	\$ 143.53	\$ 1.49	-0.43%	3.95%	0.00%	144	\$ 138.67	\$ 1.66	
Transportation/Emergency	100	\$ 247.65	\$ 2.06	0.00%	4.04%	0.00%	106	\$ 262.81	\$ 2.32	
Transportation/Non-emergency	240	\$ 418.35	\$ 8.37	0.00%	4.04%	0.00%	255	\$ 443.95	\$ 9.43	
Gross Medical Total			\$ 499.98	5.12%	1.84%	-0.03%			\$ 555.05	

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
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- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$	555.03	\$ 555.03
% Managed Care Adjustment		0.00%	0.00%
TPL Adjusted Medical Expenses	\$	555.03	\$ 257.55
TPL Factor		1.0000	0.4640
	_		
New Benefits PMPM	\$	-	\$ -
Final Projected Medical	\$	555.03	\$ 257.55
Administrative Expenses PMPM	\$	47.98	\$ 29.21
% of Base Capitation Rate		7.88%	10.08%
	_		
Underwriting Gain PMPM	_	6.09	\$ 2.90
% of Base Capitation Rate		1.00%	1.00%
Base Capitation Rate	\$	609.10	\$ 289.66



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Child					
MCO Enrolled	697,972				
Major TPL	34,265				

	Base Midpoint	Contract Midpoint		
	January 1, 2017	January 1, 2020		
Contract Period	July 1, 2019 to June 30, 2020			
Trend Months	36.0			

Charlottesville/Western	Final Base Data Ba		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	516	\$ 73.08	\$ 3.14	15.75%	0.00%	21.70%	628	\$ 84.58	\$ 4.43
Case Management Services	279	\$ 28.50	\$ 0.66	0.00%	7.63%	0.00%	319	\$ 31.15	\$ 0.83
Community Behavioral Health	15,076	\$ 47.86	\$ 60.13	0.00%	7.63%	0.00%	17,205	\$ 52.30	\$ 74.99
DME/Supplies	117	\$ 143.97	\$ 1.40	0.00%	4.04%	0.00%	124	\$ 152.78	\$ 1.58
Early Intervention Services	150	\$ 61.42	\$ 0.77	0.00%	7.63%	0.00%	171	\$ 67.12	\$ 0.96
FQHC/RHC	78	\$ 48.67	\$ 0.32	0.00%	1.00%	0.00%	79	\$ 49.40	\$ 0.33
Home Health Services	9	\$ 391.14	\$ 0.31	0.00%	4.04%	0.00%	10	\$ 415.08	\$ 0.34
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 565.80	\$ 0.00	7.91%	0.75%	0.00%	0	\$ 615.14	\$ 0.00
Inpatient - Other	48	\$ 2,137.64	\$ 8.58	7.54%	0.75%	0.00%	49	\$ 2,316.09	\$ 9.44
Inpatient - Psych	36	\$ 929.22	\$ 2.76	-8.52%	0.75%	0.00%	36	\$ 856.44	\$ 2.58
Lab/Radiology	1,143	\$ 31.09	\$ 2.96	0.00%	4.04%	0.00%	1,213	\$ 33.00	\$ 3.33
Outpatient - ER	490	\$ 225.94	\$ 9.22	8.75%	3.02%	0.00%	520	\$ 253.16	\$ 10.97
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	768	\$ 292.11	\$ 18.68	8.66%	6.27%	0.00%	914	\$ 319.79	\$ 24.36
Pharmacy	5,972	\$ 65.80	\$ 32.75	8.42%	4.15%	-1.50%	5,996	\$ 79.07	\$ 39.51
Physician - Anesthesia	1,264	\$ 6.48	\$ 0.68	0.00%	3.95%	0.00%	1,464	\$ 6.29	\$ 0.77
Physician - Dental	0	\$ 65.06	\$ 0.00	-0.48%	3.95%	0.00%	0	\$ 62.82	\$ 0.00
Physician - Evaluation & Management	9,552	\$ 34.55	\$ 27.50	-0.31%	1.00%	0.00%	9,696	\$ 34.96	\$ 28.25
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	3,971	\$ 15.86	\$ 5.25	0.29%	3.95%	0.00%	4,596	\$ 15.44	\$ 5.91
Physician - Psych	0	\$ 57.91	\$ 0.00	20.53%	3.95%	0.00%	0	\$ 67.73	\$ 0.00
Physician - Specialist	280	\$ 109.94	\$ 2.56	-0.43%	1.00%	0.00%	284	\$ 111.12	\$ 2.63
Physician - Vision	132	\$ 165.96	\$ 1.82	-0.44%	3.95%	0.00%	152	\$ 160.33	\$ 2.04
Transportation/Emergency	71	\$ 137.60	\$ 0.81	0.00%	4.04%	0.00%	75	\$ 146.02	\$ 0.91
Transportation/Non-emergency	381	\$ 104.56	\$ 3.32	0.00%	4.04%	0.00%	405	\$ 110.96	\$ 3.74
Gross Medical Total			\$ 183.64	3.27%	4.71%	0.09%			\$ 217.89

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

1	MCO Enrolled	Major TPL
		,
Projected Managed Care Medical Expenses	\$ 205.89	\$ 205.89
% Managed Care Adjustment	-5.51%	-5.51%
TPL Adjusted Medical Expenses	\$ 205.89	\$ 118.35
TPL Factor	1.0000	0.5748
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 205.89	\$ 118.35
,		
Administrative Expenses PMPM	\$ 25.94	\$ 20.42
% of Base Capitation Rate	11.08%	14.57%
Underwriting Gain PMPM	\$ 2.34	\$ 1.40
% of Base Capitation Rate	1.00%	1.00%
-		
Base Capitation Rate	\$ 234.18	\$ 140.17



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Adult					
MCO Enrolled	138,503				
Major TPL	12,091				

	Base Midpoint	Contract Midpoint		
	January 1, 2017	January 1, 2020		
Contract Period	July 1, 2019 to	June 30, 2020		
Trend Months	36.0			

Charlottesville/Western	Final Base Data			Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	5,923	\$ 14.72	\$ 7.26	15.75%	0.00%	128.60%	13,540	\$ 17.04	\$ 19.22
Case Management Services	233	\$ 7.02	\$ 0.14	0.00%	7.12%	0.00%	255	\$ 7.89	\$ 0.17
Community Behavioral Health	3,600	\$ 119.00	\$ 35.70	0.00%	7.12%	0.00%	3,934	\$ 133.86	\$ 43.88
DME/Supplies	204	\$ 147.58	\$ 2.51	0.00%	3.52%	0.00%	208	\$ 161.26	\$ 2.79
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	0.00%	-	\$ -	\$ -
FQHC/RHC	179	\$ 58.17	\$ 0.87	0.00%	0.75%	0.00%	181	\$ 59.04	\$ 0.89
Home Health Services	22	\$ 546.45	\$ 1.02	0.00%	3.52%	0.00%	23	\$ 597.13	\$ 1.13
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	2	\$ 600.46	\$ 0.11	7.82%	1.75%	0.00%	2	\$ 652.29	\$ 0.13
Inpatient - Other	317	\$ 2,213.09	\$ 58.38	7.51%	1.75%	0.00%	331	\$ 2,397.22	\$ 66.13
Inpatient - Psych	70	\$ 1,049.12	\$ 6.08	-11.88%	1.75%	0.00%	73	\$ 931.47	\$ 5.64
Lab/Radiology	2,853	\$ 60.25	\$ 14.33	0.00%	3.52%	0.00%	2,896	\$ 65.84	\$ 15.89
Outpatient - ER	1,227	\$ 344.56	\$ 35.24	8.76%	-0.04%	0.00%	1,302	\$ 352.71	\$ 38.28
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.00%	-	\$ -	\$ -
Outpatient - Other	2,119	\$ 385.03	\$ 67.98	8.64%	1.25%	0.00%	2,183	\$ 421.44	\$ 76.66
Pharmacy	21,759	\$ 55.61	\$ 100.83	5.63%	4.15%	-2.60%	22,460	\$ 62.62	\$ 117.20
Physician - Anesthesia	8,128	\$ 5.95	\$ 4.03	0.00%	1.00%	0.00%	8,250	\$ 6.04	\$ 4.15
Physician - Dental	0	\$ 336.36	\$ 0.01	-0.48%	1.00%	0.00%	0	\$ 339.80	\$ 0.01
Physician - Evaluation & Management	27,470	\$ 26.09	\$ 59.72	3.31%	0.75%	0.00%	27,676	\$ 27.36	\$ 63.10
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Physician - Other	9,579	\$ 12.96	\$ 10.35	0.35%	1.00%	0.00%	9,723	\$ 13.20	\$ 10.70
Physician - Psych	8	\$ 142.05	\$ 0.10	20.50%	1.00%	0.00%	8	\$ 173.76	\$ 0.12
Physician - Specialist	2,694	\$ 54.12	\$ 12.15	-0.43%	0.75%	0.00%	2,714	\$ 54.70	\$ 12.37
Physician - Vision	168	\$ 120.09	\$ 1.68	-0.44%	1.00%	0.00%	170	\$ 121.36	\$ 1.72
Transportation/Emergency	204	\$ 149.50	\$ 2.54	0.00%	3.52%	0.00%	207	\$ 163.37	\$ 2.82
Transportation/Non-emergency	751	\$ 78.48	\$ 4.91	0.00%	3.52%	0.00%	762	\$ 85.75	\$ 5.44
Gross Medical Total			\$ 425.93	5.03%	2.43%	1.60%			\$ 488.45

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	481.42	\$	481.42
% Managed Care Adjustment		-1.44%		-1.44%
TPL Adjusted Medical Expenses	\$	481.42	\$	110.93
TPL Factor	_	1.0000	•	0.2304
New Benefits PMPM	•		\$	
New Deficits PMPM	Ф	<u> </u>	Þ	-
Final Projected Medical	\$	481.42	\$	110.93
Administrative Expenses PMPM	\$	43.34	\$	19.95
% of Base Capitation Rate	_	8.18%		15.09%
Underwriting Gain PMPM	¢	5.30	\$	1.32
% of Base Capitation Rate	_	1.00%	Ψ	1.00%
	_			
Base Capitation Rate	I \$	530.06	\$	132.20



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Female					
MCO Enrolled	8,025				
Major TPL	1,524				

	Base Midpoint	Contract Midpoint
	January 1, 2017	January 1, 2020
Contract Period	July 1, 2019 to	June 30, 2020
Trend Months	36	3.0

Charlottesville/Western	Final Base Data			Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	1,812	\$ 41.66	\$ 6.29	15.75%	0.00%	46.84%	2,660	\$ 48.22	\$ 10.69
Case Management Services	897	\$ 7.34	\$ 0.55	0.00%	7.63%	20.66%	1,235	\$ 8.02	\$ 0.83
Community Behavioral Health	3,661	\$ 86.72	\$ 26.46	0.00%	7.63%	20.66%	5,041	\$ 94.76	\$ 39.81
DME/Supplies	221	\$ 178.36	\$ 3.28	0.00%	4.04%	0.55%	235	\$ 189.27	\$ 3.71
Early Intervention Services		\$ -	\$ -	0.00%	7.63%	20.66%		\$ -	\$ -
FQHC/RHC	229	\$ 58.45	\$ 1.12	0.00%	1.00%	0.55%	234	\$ 59.33	\$ 1.16
Home Health Services	18	\$ 275.64	\$ 0.42	0.00%	4.04%	0.55%	20	\$ 292.51	\$ 0.48
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	2	\$ 567.95	\$ 0.11	7.91%	0.75%	0.55%	2	\$ 617.48	\$ 0.12
Inpatient - Other	575	\$ 1,154.08	\$ 55.33	7.54%	0.75%	0.55%	587	\$ 1,250.42	\$ 61.19
Inpatient - Psych	54	\$ 980.01	\$ 4.39	-8.52%	0.75%	20.66%	66	\$ 903.24	\$ 4.95
Lab/Radiology	5,598	\$ 71.48	\$ 33.34	0.00%	4.04%	0.55%	5,973	\$ 75.85	\$ 37.76
Outpatient - ER	1,729	\$ 338.35	\$ 48.75	8.75%	3.02%	0.55%	1,845	\$ 379.11	\$ 58.29
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -
Outpatient - Other	2,158	\$ 188.59	\$ 33.92	8.66%	6.27%	0.55%	2,585	\$ 206.46	\$ 44.47
Pharmacy	11,752	\$ 43.57	\$ 42.67	8.42%	4.15%	-0.96%	11,865	\$ 52.36	\$ 51.77
Physician - Anesthesia	21,328	\$ 6.31	\$ 11.22	0.00%	3.95%	0.55%	24,826	\$ 6.12	\$ 12.67
Physician - Dental	-	\$ -	\$ -	-0.48%	3.95%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	22,577	\$ 31.41	\$ 59.10	-0.31%	1.00%	0.55%	23,043	\$ 31.79	\$ 61.04
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Other	10,458	\$ 12.30	\$ 10.72	0.29%	3.95%	0.55%	12,173	\$ 11.97	\$ 12.14
Physician - Psych	-	\$ -	\$ -	20.53%	3.95%	20.66%	-	\$ -	\$ -
Physician - Specialist	5,419	\$ 13.43	\$ 6.07	-0.43%	1.00%	0.55%	5,531	\$ 13.58	\$ 6.26
Physician - Vision	133	\$ 160.57	\$ 1.79	-0.44%	3.95%	0.55%	155	\$ 155.11	\$ 2.01
Transportation/Emergency	448	\$ 153.15	\$ 5.72	0.00%	4.04%	0.55%	478	\$ 162.53	\$ 6.47
Transportation/Non-emergency	907	\$ 80.26	\$ 6.07	0.00%	4.04%	0.55%	968	\$ 85.17	\$ 6.87
Gross Medical Total			\$ 357.30	4.31%	3.25%	3.03%			\$ 422.67

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	416.30	\$	416.30
% Managed Care Adjustment		-1.51%		-1.51%
TPL Adjusted Medical Expenses	\$	416.30	\$	203.45
TPL Factor		1.0000		0.4887
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	416.30	\$	203.45
Administrative Frances DMDM	•	27.04	•	05.44
Administrative Expenses PMPM	\$	37.84	\$	25.11
% of Base Capitation Rate		8.25%		10.88%
Underwriting Gain PMPM	¢	4.59	\$	2.31
•	Ψ		Ψ	
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	458.72	\$	230.87



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Male					
MCO Enrolled	1,176				
Major TPL	135				

	Base Midpoint	Contract Midpoint					
	January 1, 2017	January 1, 2020					
Contract Period	July 1, 2019 to June 30, 2020						
Trend Months	36.0						

Charlottesville/Western	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses		es	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	1,961	\$ 68.39	\$ 11.18	15.75%	0.00%	46.84%	2,880	\$ 79.17	\$ 19.00
Case Management Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
Community Behavioral Health	8,661	\$ 84.08	\$ 60.69	0.00%	7.63%	20.66%	11,925	\$ 91.88	\$ 91.31
DME/Supplies	54	\$ 115.47	\$ 0.52	0.00%	4.04%	0.55%	58	\$ 122.54	\$ 0.59
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
FQHC/RHC	97	\$ 59.64	\$ 0.48	0.00%	1.00%	0.55%	99	\$ 60.54	\$ 0.50
Home Health Services	19	\$ 315.74	\$ 0.50	0.00%	4.04%	0.55%	20	\$ 335.07	\$ 0.57
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.91%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	109	\$ 2,602.35	\$ 23.71	7.54%	0.75%	0.55%	112	\$ 2,819.58	\$ 26.22
Inpatient - Psych	218	\$ 883.48	\$ 16.06	-8.52%	0.75%	20.66%	267	\$ 814.28	\$ 18.13
Lab/Radiology	974	\$ 39.11	\$ 3.17	0.00%	4.04%	0.55%	1,039	\$ 41.51	\$ 3.59
Outpatient - ER	1,109	\$ 296.49	\$ 27.41	8.75%	3.02%	0.55%	1,184	\$ 332.21	\$ 32.77
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -
Outpatient - Other	716	\$ 361.78	\$ 21.60	8.66%	6.27%	0.55%	858	\$ 396.06	\$ 28.31
Pharmacy	7,733	\$ 73.89	\$ 47.62	8.42%	4.15%	-0.96%	7,806	\$ 88.79	\$ 57.76
Physician - Anesthesia	1,004	\$ 5.81	\$ 0.49	0.00%	3.95%	0.55%	1,169	\$ 5.64	\$ 0.55
Physician - Dental	-	\$ -	\$ -	-0.48%	3.95%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	13,542	\$ 26.75	\$ 30.19	-0.31%	1.00%	0.55%	13,822	\$ 27.07	\$ 31.18
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Other	906	\$ 23.55	\$ 1.78	0.29%	3.95%	0.55%	1,054	\$ 22.91	\$ 2.01
Physician - Psych	-	\$ -	\$ -	20.53%	3.95%	20.66%	-	\$ -	\$ -
Physician - Specialist	422	\$ 138.23	\$ 4.86	-0.43%	1.00%	0.55%	430	\$ 139.70	\$ 5.01
Physician - Vision	94	\$ 203.34	\$ 1.59	-0.44%	3.95%	0.55%	110	\$ 196.44	\$ 1.79
Transportation/Emergency	282	\$ 143.16	\$ 3.36	0.00%	4.04%	0.55%	301	\$ 151.92	\$ 3.81
Transportation/Non-emergency	565	\$ 78.97	\$ 3.72	0.00%	4.04%	0.55%	603	\$ 83.80	\$ 4.21
Gross Medical Total			\$ 258.93	3.99%	3.93%	8.27%			\$ 327.33

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 312.72	\$ 312.72
% Managed Care Adjustment	-4.46%	-4.46%
_		
TPL Adjusted Medical Expenses	\$ 312.72	\$ 171.72
TPL Factor	1.0000	0.5491
_		
New Benefits PMPM	\$ -	\$ -
_		
Final Projected Medical	\$ 312.72	\$ 171.72
,		
Administrative Expenses PMPM	\$ 31.64	\$ 23.21
% of Base Capitation Rate	9.10%	11.79%
_		
Underwriting Gain PMPM	\$ 3.48	\$ 1.97
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 347.84	\$ 196.91



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs						
Expansion 21 to 44 Female						
MCO Enrolled	166,720					
Major TPL	31,654					

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Charlottesville/Western	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses		es	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	6,139	\$ 14.06	\$ 7.19	15.75%	0.00%	175.83%	16,934	\$ 16.28	\$ 22.97
Case Management Services	297	\$ 7.03	\$ 0.17	0.00%	7.12%	20.66%	392	\$ 7.91	\$ 0.26
Community Behavioral Health	3,762	\$ 120.13	\$ 37.66	0.00%	7.12%	20.66%	4,960	\$ 135.12	\$ 55.86
DME/Supplies	175	\$ 148.88	\$ 2.18	0.00%	3.51%	0.55%	179	\$ 162.69	\$ 2.43
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%		\$ -	\$ -
FQHC/RHC	182	\$ 57.40	\$ 0.87	0.00%	0.75%	0.55%	184	\$ 58.27	\$ 0.89
Home Health Services	16	\$ 686.48	\$ 0.90	0.00%	3.51%	0.55%	16	\$ 750.14	\$ 1.00
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%		\$ -	\$ -
Inpatient - Newborn	3	\$ 621.37	\$ 0.14	7.82%	1.75%	0.55%	3	\$ 675.00	\$ 0.16
Inpatient - Other	277	\$ 2,140.40	\$ 49.44	7.51%	1.75%	0.55%	291	\$ 2,318.48	\$ 56.30
Inpatient - Psych	69	\$ 1,086.68	\$ 6.24	-11.88%	1.75%	20.66%	87	\$ 964.81	\$ 6.99
Lab/Radiology	3,077	\$ 62.57	\$ 16.05	0.00%	3.51%	0.55%	3,141	\$ 68.37	\$ 17.90
Outpatient - ER	1,302	\$ 344.94	\$ 37.41	8.76%	-0.04%	0.55%	1,389	\$ 353.10	\$ 40.87
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -
Outpatient - Other	2,079	\$ 351.69	\$ 60.94	8.64%	1.25%	0.55%	2,154	\$ 384.95	\$ 69.10
Pharmacy	20,457	\$ 54.37	\$ 92.70	5.63%	4.15%	-2.07%	21,232	\$ 61.23	\$ 108.34
Physician - Anesthesia	9,116	\$ 6.09	\$ 4.63	0.00%	1.00%	0.55%	9,305	\$ 6.18	\$ 4.79
Physician - Dental	0	\$ 336.36	\$ 0.01	-0.48%	1.00%	0.55%	0	\$ 339.80	\$ 0.01
Physician - Evaluation & Management	29,030	\$ 24.83	\$ 60.07	3.31%	0.75%	0.55%	29,408	\$ 26.04	\$ 63.81
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	10,567	\$ 9.11	\$ 8.02	0.35%	1.00%	0.55%	10,785	\$ 9.28	\$ 8.34
Physician - Psych	7	\$ 142.97	\$ 0.09	20.50%	1.00%	20.66%	9	\$ 174.89	\$ 0.13
Physician - Specialist	3,084	\$ 44.04	\$ 11.32	-0.43%	0.75%	0.55%	3,124	\$ 44.51	\$ 11.59
Physician - Vision	148	\$ 127.03	\$ 1.57	-0.44%	1.00%	0.55%	152	\$ 128.38	\$ 1.62
Transportation/Emergency	209	\$ 149.23	\$ 2.61	0.00%	3.51%	0.55%	214	\$ 163.07	\$ 2.91
Transportation/Non-emergency	626	\$ 88.08	\$ 4.59	0.00%	3.51%	0.55%	639	\$ 96.25	\$ 5.12
Gross Medical Total			\$ 404.79	4.91%	2.45%	5.42%			\$ 481.39

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 472.46	\$ 472.46
% Managed Care Adjustment	-1.86%	-1.86%
TPL Adjusted Medical Expenses	\$ 472.46	\$ 107.87
TPL Factor	1.0000	0.2283
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 472.46	\$ 107.87
Administrative Expenses PMPM	\$ 41.19	\$ 19.40
% of Base Capitation Rate	7.94%	15.09%
Underwriting Gain PMPM	\$ 5.19	\$ 1.29
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 518.84	\$ 128.56



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs						
Expansion 21 to 44 Male						
MCO Enrolled	78,085					
Major TPL	8,984					

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Charlottesville/Western	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expens	es	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	7,598	\$ 10.80	\$ 6.84	15.75%	0.00%	175.83%	20,958	\$ 12.50	\$ 21.83
Case Management Services	-	\$ -	\$ -	0.00%	7.12%	20.66%		\$ -	\$ -
Community Behavioral Health	2,764	\$ 115.57	\$ 26.62	0.00%	7.12%	20.66%	3,644	\$ 130.00	\$ 39.48
DME/Supplies	197	\$ 189.57	\$ 3.11	0.00%	3.51%	0.55%	201	\$ 207.15	\$ 3.47
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
FQHC/RHC	176	\$ 61.53	\$ 0.90	0.00%	0.75%	0.55%	178	\$ 62.46	\$ 0.93
Home Health Services	41	\$ 260.06	\$ 0.90	0.00%	3.51%	0.55%	42	\$ 284.18	\$ 1.00
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%		\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.82%	1.75%	0.55%		\$ -	\$ -
Inpatient - Other	325	\$ 2,500.65	\$ 67.65	7.51%	1.75%	0.55%	341	\$ 2,708.70	\$ 77.04
Inpatient - Psych	74	\$ 1,123.23	\$ 6.91	-11.88%	1.75%	20.66%	93	\$ 997.27	\$ 7.74
Lab/Radiology	1,473	\$ 46.05	\$ 5.65	0.00%	3.51%	0.55%	1,504	\$ 50.32	\$ 6.31
Outpatient - ER	971	\$ 343.77	\$ 27.83	8.76%	-0.04%	0.55%	1,036	\$ 351.90	\$ 30.39
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%		\$ -	\$ -
Outpatient - Other	1,391	\$ 626.43	\$ 72.59	8.64%	1.25%	0.55%	1,441	\$ 685.67	\$ 82.31
Pharmacy	14,411	\$ 58.47	\$ 70.22	5.63%	4.15%	-2.07%	14,957	\$ 65.85	\$ 82.07
Physician - Anesthesia	3,578	\$ 4.42	\$ 1.32	0.00%	1.00%	0.55%	3,652	\$ 4.49	\$ 1.37
Physician - Dental	-	\$ -	\$ -	-0.48%	1.00%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	11,716	\$ 40.70	\$ 39.74	3.31%	0.75%	0.55%	11,869	\$ 42.68	\$ 42.22
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%		\$ -	\$ -
Physician - Other	3,329	\$ 88.67	\$ 24.60	0.35%	1.00%	0.55%	3,398	\$ 90.32	\$ 25.58
Physician - Psych	-	\$ -	\$ -	20.50%	1.00%	20.66%		\$ -	\$ -
Physician - Specialist	845	\$ 139.51	\$ 9.82	-0.43%	0.75%	0.55%	856	\$ 141.00	\$ 10.06
Physician - Vision	112	\$ 152.25	\$ 1.43	-0.44%	1.00%	0.55%	115	\$ 153.87	\$ 1.47
Transportation/Emergency	127	\$ 198.38	\$ 2.10	0.00%	3.51%	0.55%	130	\$ 216.78	\$ 2.34
Transportation/Non-emergency	310	\$ 136.33	\$ 3.52	0.00%	3.51%	0.55%	317	\$ 148.97	\$ 3.93
Gross Medical Total			\$ 371.74	5.21%	2.22%	5.23%			\$ 439.53

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	433.22	\$	433.22
% Managed Care Adjustment		-1.44%		-1.44%
TDL Adicated Medical Foresco	•	400.00	•	00.00
TPL Adjusted Medical Expenses	Þ	433.22	\$	99.83
TPL Factor		1.0000		0.2304
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	433.22	\$	99.83
Administrative Expenses PMPM	\$	38.85	\$	18.92
% of Base Capitation Rate		8.15%		15.77%
Underwriting Gain PMPM	\$	4.77	\$	1.20
% of Base Capitation Rate	_	1.00%		1.00%
Base Capitation Rate	\$	476.83	\$	119.95



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 45 to 64 Male/Female					
MCO Enrolled	103,788				
Major TPL	7,633				

	Base Midpoint	Contract Midpoint					
	January 1, 2017	January 1, 2020					
Contract Period	July 1, 2019 to June 30, 2020						
Trend Months	36.0						

Charlottesville/Western		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	I	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	2,383	\$ 41.52	\$ 8.25	15.75%	0.00%	175.83%	6,572	\$ 48.06	\$ 26.32
Case Management Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
Community Behavioral Health	3,242	\$ 114.09	\$ 30.82	0.00%	7.12%	20.66%	4,274	\$ 128.33	\$ 45.71
DME/Supplies	415	\$ 127.17	\$ 4.40	0.00%	3.51%	0.55%	424	\$ 138.96	\$ 4.91
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
FQHC/RHC	157	\$ 63.33	\$ 0.83	0.00%	0.75%	0.55%	159	\$ 64.29	\$ 0.85
Home Health Services	51	\$ 491.71	\$ 2.08	0.00%	3.51%	0.55%	52	\$ 537.30	\$ 2.31
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.82%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	511	\$ 2,705.84	\$ 115.23	7.51%	1.75%	0.55%	537	\$ 2,930.96	\$ 131.23
Inpatient - Psych	47	\$ 1,005.86	\$ 3.97	-11.88%	1.75%	20.66%	60	\$ 893.06	\$ 4.44
Lab/Radiology	2,465	\$ 52.42	\$ 10.77	0.00%	3.51%	0.55%	2,516	\$ 57.28	\$ 12.01
Outpatient - ER	858	\$ 377.55	\$ 27.01	8.76%	-0.04%	0.55%	916	\$ 386.48	\$ 29.50
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -
Outpatient - Other	3,019	\$ 459.02	\$ 115.49	8.64%	1.25%	0.55%	3,128	\$ 502.42	\$ 130.96
Pharmacy	39,274	\$ 59.30	\$ 194.07	5.63%	4.15%	-2.07%	40,762	\$ 66.78	\$ 226.83
Physician - Anesthesia	5,302	\$ 5.64	\$ 2.49	0.00%	1.00%	0.55%	5,411	\$ 5.73	\$ 2.58
Physician - Dental	-	\$ -	\$ -	-0.48%	1.00%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	31,621	\$ 29.78	\$ 78.47	3.31%	0.75%	0.55%	32,034	\$ 31.23	\$ 83.36
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	8,532	\$ 17.55	\$ 12.48	0.35%	1.00%	0.55%	8,708	\$ 17.88	\$ 12.97
Physician - Psych	24	\$ 142.24	\$ 0.28	20.50%	1.00%	20.66%	29	\$ 173.99	\$ 0.42
Physician - Specialist	1,647	\$ 151.75	\$ 20.83	-0.43%	0.75%	0.55%	1,668	\$ 153.37	\$ 21.32
Physician - Vision	365	\$ 90.56	\$ 2.75	-0.44%	1.00%	0.55%	372	\$ 91.53	\$ 2.84
Transportation/Emergency	227	\$ 132.31	\$ 2.51	0.00%	3.51%	0.55%	232	\$ 144.58	\$ 2.80
Transportation/Non-emergency	2,105	\$ 49.83	\$ 8.74	0.00%	3.51%	0.55%	2,149	\$ 54.45	\$ 9.75
Gross Medical Total			\$ 641.45	5.51%	2.46%	3.17%			\$ 751.12

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

1		MCO Enrolled		Main TDI
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	743.81	\$	743.81
% Managed Care Adjustment		-0.97%		-0.97%
-				
TPL Adjusted Medical Expenses	\$	743.81	\$	173.09
TPL Factor		1.0000		0.2327
·				
New Benefits PMPM	\$	-	\$	-
·				
Final Projected Medical	\$	743.81	\$	173.09
Administrative Ferrance DMDM	•	57.42	•	23.30
Administrative Expenses PMPM	Þ	57.42	\$	23.30
% of Base Capitation Rate		7.09%		11.74%
,				
Underwriting Gain PMPM	\$	8.09	\$	1.98
% of Base Capitation Rate		1.00%		1.00%
	_			400.00
Base Capitation Rate	\$	809.32	\$	198.38



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs	
Expansion 19 to 64 Male/Female	
MCO Enrolled	357,794
Major TPL	49,930

	Base Midpoint	Contract Midpoint					
	January 1, 2017	January 1, 2020					
Contract Period	July 1, 2019 to June 30, 2020						
Trend Months	36.0						

Charlottesville/Western	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Ex		es	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	5,257	\$ 16.92	\$ 7.41	15.75%	0.00%	172.74%	14,440	\$ 19.45	\$ 23.41
Case Management Services	159	\$ 7.07	\$ 0.09	0.00%	7.19%	20.66%	210	\$ 7.92	\$ 0.14
Community Behavioral Health	3,407	\$ 116.55	\$ 33.09	0.00%	7.13%	20.66%	4,499	\$ 130.96	\$ 49.10
DME/Supplies	250	\$ 145.98	\$ 3.04	0.00%	3.53%	0.55%	256	\$ 159.43	\$ 3.40
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
FQHC/RHC	174	\$ 59.90	\$ 0.87	0.00%	0.76%	0.55%	176	\$ 60.80	\$ 0.89
Home Health Services	32	\$ 467.33	\$ 1.23	0.00%	3.52%	0.55%	32	\$ 510.38	\$ 1.37
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Inpatient - Newborn	1	\$ 619.29	\$ 0.07	7.82%	1.72%	0.55%	1	\$ 672.83	\$ 0.08
Inpatient - Other	361	\$ 2,408.12	\$ 72.54	7.51%	1.74%	0.55%	380	\$ 2,609.90	\$ 82.58
Inpatient - Psych	64	\$ 1,074.23	\$ 5.72	-11.79%	1.73%	20.66%	81	\$ 954.80	\$ 6.41
Lab/Radiology	2,599	\$ 58.14	\$ 12.59	0.00%	3.55%	0.55%	2,659	\$ 63.44	\$ 14.06
Outpatient - ER	1,110	\$ 351.64	\$ 32.52	8.76%	0.07%	0.55%	1,184	\$ 361.20	\$ 35.65
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Outpatient - Other	2,199	\$ 428.77	\$ 78.57	8.64%	1.31%	0.55%	2,286	\$ 468.41	\$ 89.24
Pharmacy	24,359	\$ 57.11	\$ 115.93	5.66%	4.15%	-2.05%	25,274	\$ 64.36	\$ 135.54
Physician - Anesthesia	7,048	\$ 5.82	\$ 3.42	0.00%	1.23%	0.55%	7,263	\$ 5.89	\$ 3.57
Physician - Dental	0	\$ 336.36	\$ 0.00	-0.48%	1.00%	0.55%	0	\$ 339.80	\$ 0.00
Physician - Evaluation & Management	25,807	\$ 28.29	\$ 60.85	3.23%	0.76%	0.55%	26,148	\$ 29.65	\$ 64.60
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	8,363	\$ 18.61	\$ 12.97	0.35%	1.06%	0.55%	8,570	\$ 18.92	\$ 13.51
Physician - Psych	10	\$ 142.49	\$ 0.12	20.50%	1.00%	20.66%	13	\$ 174.29	\$ 0.18
Physician - Specialist	2,222	\$ 73.50	\$ 13.61	-0.43%	0.75%	0.55%	2,252	\$ 74.26	\$ 13.94
Physician - Vision	203	\$ 111.68	\$ 1.89	-0.44%	1.08%	0.55%	207	\$ 112.85	\$ 1.95
Transportation/Emergency	202	\$ 150.61	\$ 2.54	0.00%	3.54%	0.55%	207	\$ 164.31	\$ 2.83
Transportation/Non-emergency	992	\$ 67.65	\$ 5.59	0.00%	3.53%	0.55%	1,014	\$ 73.88	\$ 6.24
Gross Medical Total			\$ 464.68	5.19%	2.43%	4.45%			\$ 548.68

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$ 540.82	\$	540.82
% Managed Care Adjustment	-1.43%		-1.43%
TPL Adjusted Medical Expenses	\$ 540.82	\$	119.49
TPL Factor	1.0000		0.2209
-			
New Benefits PMPM	\$ -	\$	-
•			
Final Projected Medical	\$ 540.82	\$	119.49
	 	_	
Administrative Expenses PMPM	\$ 45.28	\$	20.09
% of Base Capitation Rate	7.65%		14.25%
Underwriting Gain PMPM	\$ 5.92	\$	1.41
% of Base Capitation Rate	1.00%		1.00%
Base Capitation Rate	\$ 592.02	\$	140.99



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Under 1					
MCO Enrolled	142,174				
Major TPL	3,849				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses			
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM			
Addiction and Recovery Treatment Services (ARTS)	11	\$ 171.19	\$ 0.15	15.75%	0.00%	0.00%	11	\$ 198.15	\$ 0.18			
Case Management Services	1,506	\$ 19.24	\$ 2.42	0.00%	7.63%	0.00%	1,719	\$ 21.02	\$ 3.01			
Community Behavioral Health	4	\$ 227.34	\$ 0.08	0.00%	7.63%	0.00%	5	\$ 248.42	\$ 0.10			
DME/Supplies	314	\$ 108.70	\$ 2.85	0.00%	4.04%	0.00%	333	\$ 115.36	\$ 3.20			
Early Intervention Services	1,155	\$ 44.89	\$ 4.32	0.00%	7.63%	0.00%	1,318	\$ 49.05	\$ 5.39			
FQHC/RHC	212	\$ 36.31	\$ 0.64	0.00%	1.00%	0.00%	215	\$ 36.86	\$ 0.66			
Home Health Services	100	\$ 1,115.50	\$ 9.26	0.00%	4.04%	0.00%	106	\$ 1,183.78	\$ 10.43			
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -			
Inpatient - Newborn	405	\$ 1,273.88	\$ 42.98	7.58%	0.75%	0.00%	411	\$ 1,380.80	\$ 47.29			
Inpatient - Other	1,760	\$ 1,255.81	\$ 184.16	7.53%	0.75%	0.00%	1,786	\$ 1,360.49	\$ 202.52			
Inpatient - Psych	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -			
Lab/Radiology	2,218	\$ 22.61	\$ 4.18	0.00%	4.04%	0.00%	2,354	\$ 23.99	\$ 4.71			
Outpatient - ER	1,031	\$ 182.55	\$ 15.68	9.58%	3.02%	0.00%	1,094	\$ 206.09	\$ 18.79			
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -			
Outpatient - Other	449	\$ 333.42	\$ 12.48	8.91%	6.27%	0.00%	535	\$ 365.86	\$ 16.31			
Pharmacy	4,392	\$ 47.91	\$ 17.53	9.73%	4.15%	-0.80%	4,409	\$ 58.68	\$ 21.56			
Physician - Anesthesia	4,453	\$ 2.16	\$ 0.80	0.00%	3.95%	0.00%	5,155	\$ 2.10	\$ 0.90			
Physician - Dental	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -			
Physician - Evaluation & Management	21,224	\$ 60.35	\$ 106.74	-0.39%	1.00%	0.00%	21,544	\$ 61.02	\$ 109.55			
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -			
Physician - Other	14,118	\$ 20.09	\$ 23.63	-0.42%	3.95%	0.00%	16,343	\$ 19.41	\$ 26.43			
Physician - Psych	0	\$ 21.24	\$ 0.00	20.65%	3.95%	0.00%	0	\$ 24.86	\$ 0.00			
Physician - Specialist	364	\$ 177.47	\$ 5.38	-0.44%	1.00%	0.00%	370	\$ 179.36	\$ 5.52			
Physician - Vision	77	\$ 225.39	\$ 1.45	-0.44%	3.95%	0.00%	89	\$ 217.74	\$ 1.62			
Transportation/Emergency	53	\$ 293.34	\$ 1.30	0.00%	4.04%	0.00%	56	\$ 311.29	\$ 1.46			
Transportation/Non-emergency	18	\$ 5,172.14	\$ 7.65	0.00%	4.04%	0.00%	19	\$ 5,488.71	\$ 8.62			
Gross Medical Total			\$ 443.70	4.71%	1.68%	-0.04%			\$ 488.26			

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	488.25	\$	488.25
% Managed Care Adjustment		0.00%		0.00%
TPL Adjusted Medical Expenses	\$	488.25	\$	226.86
TPL Factor		1.0000		0.4646
Nov. Donoffe DMDM	•		•	1
New Benefits PMPM	Þ	•	\$	-
Final Projected Medical	\$	488.25	\$	226.86
Administrative Expenses PMPM	\$	43.77	\$	27.27
% of Base Capitation Rate		8.14%		10.62%
·				
Underwriting Gain PMPM	\$	5.37	\$	2.57
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	537.39	\$	256.70



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs

LIFC Child

MCO Enrolled 1,528,067

Major TPL 41,371

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	372	\$ 66.53	\$ 2.06	15.75%	0.00%	21.70%	452	\$ 77.01	\$ 2.90
Case Management Services	128	\$ 49.34	\$ 0.53	0.00%	7.63%	0.00%	146	\$ 53.91	\$ 0.66
Community Behavioral Health	3,886	\$ 61.35	\$ 19.87	0.00%	7.63%	0.00%	4,435	\$ 67.04	\$ 24.78
DME/Supplies	100	\$ 161.73	\$ 1.34	0.00%	4.04%	0.00%	106	\$ 171.63	\$ 1.51
Early Intervention Services	213	\$ 61.11	\$ 1.09	0.00%	7.63%	0.00%	244	\$ 66.78	\$ 1.36
FQHC/RHC	53	\$ 39.00	\$ 0.17	0.00%	1.00%	0.00%	54	\$ 39.59	\$ 0.18
Home Health Services	16	\$ 1,295.79	\$ 1.69	0.00%	4.04%	0.00%	17	\$ 1,375.10	\$ 1.91
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 2,531.99	\$ 0.00	7.91%	0.75%	0.00%	0	\$ 2,752.79	\$ 0.01
Inpatient - Other	45	\$ 2,793.55	\$ 10.44	7.67%	0.75%	0.00%	46	\$ 3,030.37	\$ 11.50
Inpatient - Psych	38	\$ 787.82	\$ 2.52	2.30%	0.75%	0.00%	39	\$ 811.98	\$ 2.64
Lab/Radiology	1,347	\$ 29.29	\$ 3.29	0.00%	4.04%	0.00%	1,430	\$ 31.08	\$ 3.70
Outpatient - ER	484	\$ 230.76	\$ 9.30	10.02%	3.02%	0.00%	513	\$ 261.58	\$ 11.19
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	238	\$ 427.09	\$ 8.45	9.40%	6.27%	0.00%	283	\$ 470.74	\$ 11.10
Pharmacy	4,131	\$ 73.31	\$ 25.23	8.42%	4.15%	-1.50%	4,147	\$ 88.09	\$ 30.44
Physician - Anesthesia	4,074	\$ 1.63	\$ 0.56	0.00%	3.95%	0.00%	4,717	\$ 1.59	\$ 0.62
Physician - Dental		\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	5,654	\$ 59.59	\$ 28.08	-0.35%	1.00%	0.00%	5,739	\$ 60.28	\$ 28.83
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	20,401	\$ 4.14	\$ 7.05	0.36%	3.95%	0.00%	23,617	\$ 4.04	\$ 7.94
Physician - Psych	1	\$ 64.87	\$ 0.00	20.49%	3.95%	0.00%	1	\$ 75.84	\$ 0.01
Physician - Specialist	163	\$ 165.21	\$ 2.24	-0.43%	1.00%	0.00%	165	\$ 166.97	\$ 2.30
Physician - Vision	294	\$ 110.38	\$ 2.71	-0.43%	3.95%	0.00%	341	\$ 106.64	\$ 3.03
Transportation/Emergency	27	\$ 205.46	\$ 0.46	0.00%	4.04%	0.00%	28	\$ 218.03	\$ 0.52
Transportation/Non-emergency	16	\$ 1,913.71	\$ 2.58	0.00%	4.04%	0.00%	17	\$ 2,030.85	\$ 2.90
Gross Medical Total			\$ 129.67	3.81%	3.67%	0.04%			\$ 150.02

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	146.05	\$	146.05
% Managed Care Adjustment		-2.64%		-2.64%
TPL Adjusted Medical Expenses	•	146.05	\$	75.38
-	Þ		ð	
TPL Factor		1.0000		0.5161
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	146.05	\$	75.38
Administrative Expenses PMPM	\$	22.17	\$	17.71
% of Base Capitation Rate		13.05%		18.83%
Underwriting Gain PMPM	\$	1.70	\$	0.94
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	169.92	\$	94.03



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Adult					
MCO Enrolled	200,147				
Major TPL	14,199				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	I	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	4,877	\$ 17.89	\$ 7.27	15.75%	0.00%	128.60%	11,150	\$ 20.71	\$ 19.24
Case Management Services	116	\$ 5.82	\$ 0.06	0.00%	7.12%	0.00%	127	\$ 6.55	\$ 0.07
Community Behavioral Health	2,019	\$ 86.84	\$ 14.61	-0.01%	7.12%	0.00%	2,207	\$ 97.68	\$ 17.96
DME/Supplies	272	\$ 171.67	\$ 3.90	0.00%	3.52%	0.00%	276	\$ 187.59	\$ 4.32
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	0.00%	-	\$ -	\$ -
FQHC/RHC	160	\$ 16.51	\$ 0.22	0.00%	0.75%	0.00%	161	\$ 16.76	\$ 0.22
Home Health Services	30	\$ 354.72	\$ 0.89	0.00%	3.52%	0.00%	31	\$ 387.61	\$ 0.99
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 666.01	\$ 0.02	7.91%	1.75%	0.00%	0	\$ 724.09	\$ 0.03
Inpatient - Other	298	\$ 1,973.19	\$ 49.07	7.73%	1.75%	0.00%	312	\$ 2,141.64	\$ 55.69
Inpatient - Psych	86	\$ 953.02	\$ 6.80	-11.14%	1.75%	0.00%	87	\$ 873.84	\$ 6.37
Lab/Radiology	4,675	\$ 70.37	\$ 27.42	0.00%	3.52%	0.00%	4,745	\$ 76.90	\$ 30.41
Outpatient - ER	1,145	\$ 373.92	\$ 35.68	10.35%	-0.04%	0.00%	1,215	\$ 388.36	\$ 39.33
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.00%	-	\$ -	\$ -
Outpatient - Other	882	\$ 555.53	\$ 40.84	9.87%	1.25%	0.00%	909	\$ 614.93	\$ 46.58
Pharmacy	16,680	\$ 68.06	\$ 94.60	5.88%	4.15%	-2.60%	17,257	\$ 76.64	\$ 110.21
Physician - Anesthesia	41,269	\$ 1.43	\$ 4.93	0.00%	1.00%	0.00%	41,891	\$ 1.46	\$ 5.08
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	9,548	\$ 60.41	\$ 48.07	3.40%	0.75%	0.00%	9,619	\$ 63.41	\$ 50.83
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Physician - Other	28,656	\$ 6.44	\$ 15.38	0.70%	1.00%	0.00%	29,089	\$ 6.58	\$ 15.96
Physician - Psych	5	\$ 138.66	\$ 0.06	20.58%	1.00%	0.00%	5	\$ 169.71	\$ 0.07
Physician - Specialist	707	\$ 205.69	\$ 12.13	-0.43%	0.75%	0.00%	713	\$ 207.89	\$ 12.35
Physician - Vision	306	\$ 97.46	\$ 2.49	-0.43%	1.00%	0.00%	311	\$ 98.50	\$ 2.55
Transportation/Emergency	127	\$ 187.16	\$ 1.98	0.00%	3.52%	0.00%	129	\$ 204.51	\$ 2.19
Transportation/Non-emergency	54	\$ 569.94	\$ 2.54	0.00%	3.52%	0.00%	54	\$ 622.79	\$ 2.82
Gross Medical Total			\$ 368.95	5.19%	2.29%	1.90%			\$ 423.27

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	420.40	\$	420.40
% Managed Care Adjustment		-0.68%		-0.68%
		100.10		20.40
TPL Adjusted Medical Expenses	\$	420.40	\$	98.43
TPL Factor		1.0000		0.2341
New Benefits PMPM	\$	-	\$	-
'				
Final Projected Medical	\$	420.40	\$	98.43
Administrative Expenses PMPM	\$	39.48	\$	19.16
% of Base Capitation Rate		8.50%		16.13%
	_		_	1
Underwriting Gain PMPM	\$	4.65	\$	1.19
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	464.53	\$	118.78



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Female					
MCO Enrolled	9,563				
Major TPL	1,052				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	1,635	\$ 38.50	\$ 5.25	15.75%	0.00%	46.84%	2,400	\$ 44.57	\$ 8.91
Case Management Services	503	\$ 5.26	\$ 0.22	0.00%	7.63%	20.66%	692	\$ 5.74	\$ 0.33
Community Behavioral Health	1,437	\$ 107.06	\$ 12.82	0.00%	7.63%	20.66%	1,979	\$ 116.99	\$ 19.29
DME/Supplies	171	\$ 180.56	\$ 2.58	0.00%	4.04%	0.55%	183	\$ 191.61	\$ 2.92
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
FQHC/RHC	246	\$ 28.61	\$ 0.59	0.00%	1.00%	0.55%	252	\$ 29.05	\$ 0.61
Home Health Services	4	\$ 139.86	\$ 0.04	0.00%	4.04%	0.55%	4	\$ 148.42	\$ 0.05
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.91%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	319	\$ 1,409.39	\$ 37.45	7.67%	0.75%	0.55%	325	\$ 1,528.87	\$ 41.47
Inpatient - Psych	64	\$ 849.93	\$ 4.51	2.30%	0.75%	20.66%	78	\$ 876.00	\$ 5.69
Lab/Radiology	4,652	\$ 76.30	\$ 29.58	0.00%	4.04%	0.55%	4,963	\$ 80.97	\$ 33.49
Outpatient - ER	1,319	\$ 352.39	\$ 38.73	10.02%	3.02%	0.55%	1,407	\$ 399.45	\$ 46.85
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -
Outpatient - Other	596	\$ 256.53	\$ 12.74	9.40%	6.27%	0.55%	714	\$ 282.74	\$ 16.81
Pharmacy	6,641	\$ 52.71	\$ 29.17	8.42%	4.15%	-0.96%	6,704	\$ 63.33	\$ 35.39
Physician - Anesthesia	81,653	\$ 1.20	\$ 8.20	0.00%	3.95%	0.55%	95,042	\$ 1.17	\$ 9.26
Physician - Dental	-	\$ -	\$ -	0.00%	3.95%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	9,732	\$ 56.20	\$ 45.58	-0.35%	1.00%	0.55%	9,933	\$ 56.85	\$ 47.06
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Other	8,317	\$ 16.68	\$ 11.56	0.36%	3.95%	0.55%	9,680	\$ 16.24	\$ 13.10
Physician - Psych	-	\$ -	\$ -	20.49%	3.95%	20.66%	-	\$ -	\$ -
Physician - Specialist	1,210	\$ 45.96	\$ 4.64	-0.43%	1.00%	0.55%	1,235	\$ 46.46	\$ 4.78
Physician - Vision	239	\$ 123.37	\$ 2.45	-0.43%	3.95%	0.55%	278	\$ 119.19	\$ 2.76
Transportation/Emergency	211	\$ 198.21	\$ 3.48	0.00%	4.04%	0.55%	225	\$ 210.35	\$ 3.94
Transportation/Non-emergency	65	\$ 506.78	\$ 2.74	0.00%	4.04%	0.55%	69	\$ 537.80	\$ 3.10
Gross Medical Total			\$ 252.32	4.43%	2.98%	2.80%			\$ 295.82

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

ı		M00 F # 1		M : TDI
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	292.73	\$	292.73
% Managed Care Adjustment		-1.04%		-1.04%
TPL Adjusted Medical Expenses	\$	292.73	\$	140.26
TPL Factor		1.0000		0.4791
-				
New Benefits PMPM	\$	-	\$	-
r				
Final Projected Medical	\$	292.73	\$	140.26
Administrative Expenses PMPM	¢	30.45	\$	21.33
-	Ð		ð	
% of Base Capitation Rate		9.33%		13.07%
	•		_	4.00
Underwriting Gain PMPM	\$	3.26	\$	1.63
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	326.44	\$	163.23



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Male					
MCO Enrolled	1,417				
Major TPL	91				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	1,816	\$ 70.31	\$ 10.64	15.75%	0.00%	46.84%	2,667	\$ 81.38	\$ 18.09
Case Management Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
Community Behavioral Health	3,871	\$ 97.79	\$ 31.54	0.00%	7.63%	20.66%	5,330	\$ 106.85	\$ 47.46
DME/Supplies	35	\$ 155.31	\$ 0.46	0.00%	4.04%	0.55%	38	\$ 164.81	\$ 0.52
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
FQHC/RHC	91	\$ 55.79	\$ 0.42	0.00%	1.00%	0.55%	93	\$ 56.64	\$ 0.44
Home Health Services	25	\$ 362.60	\$ 0.77	0.00%	4.04%	0.55%	27	\$ 384.79	\$ 0.87
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.91%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	104	\$ 3,176.54	\$ 27.41	7.67%	0.75%	0.55%	106	\$ 3,445.83	\$ 30.35
Inpatient - Psych	283	\$ 781.61	\$ 18.46	2.30%	0.75%	20.66%	347	\$ 805.58	\$ 23.30
Lab/Radiology	1,080	\$ 38.40	\$ 3.45	0.00%	4.04%	0.55%	1,152	\$ 40.75	\$ 3.91
Outpatient - ER	998	\$ 311.41	\$ 25.90	10.02%	3.02%	0.55%	1,065	\$ 353.00	\$ 31.33
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -
Outpatient - Other	242	\$ 562.77	\$ 11.33	9.40%	6.27%	0.55%	289	\$ 620.28	\$ 14.95
Pharmacy	5,071	\$ 141.69	\$ 59.88	8.42%	4.15%	-0.96%	5,119	\$ 170.27	\$ 72.64
Physician - Anesthesia	4,828	\$ 1.19	\$ 0.48	0.00%	3.95%	0.55%	5,619	\$ 1.16	\$ 0.54
Physician - Dental	-	\$ -	\$ -	0.00%	3.95%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	10,650	\$ 33.14	\$ 29.41	-0.35%	1.00%	0.55%	10,870	\$ 33.52	\$ 30.36
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Other	3,906	\$ 11.39	\$ 3.71	0.36%	3.95%	0.55%	4,546	\$ 11.09	\$ 4.20
Physician - Psych	-	\$ -	\$ -	20.49%	3.95%	20.66%	-	\$ -	\$ -
Physician - Specialist	338	\$ 175.38	\$ 4.94	-0.43%	1.00%	0.55%	345	\$ 177.26	\$ 5.09
Physician - Vision	248	\$ 114.25	\$ 2.36	-0.43%	3.95%	0.55%	289	\$ 110.37	\$ 2.66
Transportation/Emergency	155	\$ 191.74	\$ 2.48	0.00%	4.04%	0.55%	165	\$ 203.48	\$ 2.81
Transportation/Non-emergency	34	\$ 939.06	\$ 2.66	0.00%	4.04%	0.55%	36	\$ 996.54	\$ 3.01
Gross Medical Total			\$ 236.29	5.41%	3.31%	6.52%			\$ 292.52

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	284.93	\$	284.93
% Managed Care Adjustment		-2.60%		-2.60%
TPL Adjusted Medical Expenses	e	284.93	\$	145.33
TPL Adjusted Medical Expenses TPL Factor	P	1.0000	ð	0.5101
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	284.93	\$	145.33
Administrative Expenses PMPM	\$	29.98	\$	21.64
% of Base Capitation Rate		9.43%		12.83%
Underwriting Gain PMPM	\$	3.18	\$	1.69
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	318.09	\$	168.66



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 21 to 44 Female					
MCO Enrolled	242,713				
Major TPL	26,711				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester		Final Base Data	Final Base Data		Annual Medical Trends	Prospective Program Changes	F	es	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	4,303	\$ 21.99	\$ 7.89	15.75%	0.00%	175.83%	11,869	\$ 25.46	\$ 25.18
Case Management Services	159	\$ 5.79	\$ 0.08	0.00%	7.12%	20.66%	210	\$ 6.51	\$ 0.11
Community Behavioral Health	2,355	\$ 85.73	\$ 16.83	-0.01%	7.12%	20.66%	3,105	\$ 96.44	\$ 24.96
DME/Supplies	256	\$ 164.68	\$ 3.51	0.00%	3.51%	0.55%	261	\$ 179.95	\$ 3.92
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%		\$ -	\$ -
FQHC/RHC	200	\$ 13.94	\$ 0.23	0.00%	0.75%	0.55%	203	\$ 14.15	\$ 0.24
Home Health Services	22	\$ 322.61	\$ 0.60	0.00%	3.51%	0.55%	23	\$ 352.52	\$ 0.66
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	1	\$ 666.01	\$ 0.03	7.91%	1.75%	0.55%	1	\$ 724.09	\$ 0.04
Inpatient - Other	288	\$ 1,927.90	\$ 46.31	7.73%	1.75%	0.55%	303	\$ 2,092.49	\$ 52.85
Inpatient - Psych	86	\$ 967.84	\$ 6.98	-11.14%	1.75%	20.66%	107	\$ 887.43	\$ 7.88
Lab/Radiology	5,234	\$ 73.32	\$ 31.98	0.00%	3.51%	0.55%	5,342	\$ 80.12	\$ 35.66
Outpatient - ER	1,268	\$ 373.28	\$ 39.43	10.35%	-0.04%	0.55%	1,353	\$ 387.70	\$ 43.70
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%		\$ -	\$ -
Outpatient - Other	868	\$ 490.58	\$ 35.48	9.87%	1.25%	0.55%	899	\$ 543.03	\$ 40.69
Pharmacy	15,209	\$ 65.62	\$ 83.17	5.88%	4.15%	-2.07%	15,822	\$ 73.89	\$ 97.43
Physician - Anesthesia	51,436	\$ 1.43	\$ 6.11	0.00%	1.00%	0.55%	52,499	\$ 1.45	\$ 6.33
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%		\$ -	\$ -
Physician - Evaluation & Management	9,761	\$ 60.26	\$ 49.01	3.40%	0.75%	0.55%	9,888	\$ 63.25	\$ 52.12
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	22,283	\$ 7.39	\$ 13.72	0.70%	1.00%	0.55%	22,743	\$ 7.55	\$ 14.31
Physician - Psych	3	\$ 130.95	\$ 0.03	20.58%	1.00%	20.66%	4	\$ 160.28	\$ 0.05
Physician - Specialist	665	\$ 204.09	\$ 11.31	-0.43%	0.75%	0.55%	674	\$ 206.27	\$ 11.58
Physician - Vision	230	\$ 108.01	\$ 2.07	-0.43%	1.00%	0.55%	234	\$ 109.16	\$ 2.13
Transportation/Emergency	134	\$ 185.80	\$ 2.07	0.00%	3.51%	0.55%	137	\$ 203.03	\$ 2.31
Transportation/Non-emergency	69	\$ 452.90	\$ 2.59	0.00%	3.51%	0.55%	70	\$ 494.90	\$ 2.88
Gross Medical Total			\$ 359.43	5.07%	2.27%	5.23%			\$ 425.04

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

_		
	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 421.04	\$ 421.04
% Managed Care Adjustment	-0.94%	-0.94%
TPL Adjusted Medical Expenses	\$ 421.04	\$ 98.04
TPL Factor	1.0000	0.2329
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 421.04	\$ 98.04
Administrative Expenses PMPM	\$ 38.12	\$ 18.81
% of Base Capitation Rate	8.22%	15.94%
-		
Underwriting Gain PMPM	\$ 4.64	\$ 1.18
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 463.80	\$ 118.03



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 21 to 44 Male					
MCO Enrolled	150,388				
Major TPL	9,639				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	3,347	\$ 16.89	\$ 4.71	15.75%	0.00%	175.83%	9,232	\$ 19.55	\$ 15.04
Case Management Services	1	\$ 18.50	\$ 0.00	0.00%	7.12%	20.66%	1	\$ 20.81	\$ 0.00
Community Behavioral Health	908	\$ 67.60	\$ 5.12	-0.01%	7.12%	20.66%	1,198	\$ 76.04	\$ 7.59
DME/Supplies	195	\$ 198.69	\$ 3.23	0.00%	3.51%	0.55%	199	\$ 217.11	\$ 3.60
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%		\$ -	\$ -
FQHC/RHC	39	\$ 43.76	\$ 0.14	0.00%	0.75%	0.55%	39	\$ 44.42	\$ 0.14
Home Health Services	13	\$ 300.37	\$ 0.34	0.00%	3.51%	0.55%	14	\$ 328.22	\$ 0.38
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.91%	1.75%	0.55%		\$ -	\$ -
Inpatient - Other	132	\$ 2,844.13	\$ 31.27	7.73%	1.75%	0.55%	139	\$ 3,086.93	\$ 35.68
Inpatient - Psych	95	\$ 1,040.85	\$ 8.26	-11.14%	1.75%	20.66%	117	\$ 954.37	\$ 9.33
Lab/Radiology	1,943	\$ 56.09	\$ 9.08	0.00%	3.51%	0.55%	1,984	\$ 61.29	\$ 10.13
Outpatient - ER	749	\$ 361.03	\$ 22.52	10.35%	-0.04%	0.55%	799	\$ 374.97	\$ 24.96
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -
Outpatient - Other	482	\$ 746.63	\$ 29.98	9.87%	1.25%	0.55%	499	\$ 826.46	\$ 34.38
Pharmacy	10,488	\$ 86.39	\$ 75.50	5.88%	4.15%	-2.07%	10,910	\$ 97.28	\$ 88.45
Physician - Anesthesia	7,499	\$ 1.73	\$ 1.08	0.00%	1.00%	0.55%	7,654	\$ 1.76	\$ 1.12
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	6,216	\$ 61.33	\$ 31.77	3.40%	0.75%	0.55%	6,297	\$ 64.37	\$ 33.78
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	69,149	\$ 2.40	\$ 13.85	0.70%	1.00%	0.55%	70,577	\$ 2.46	\$ 14.45
Physician - Psych	4	\$ 82.31	\$ 0.02	20.58%	1.00%	20.66%	4	\$ 100.75	\$ 0.04
Physician - Specialist	456	\$ 212.99	\$ 8.09	-0.43%	0.75%	0.55%	462	\$ 215.26	\$ 8.28
Physician - Vision	231	\$ 114.48	\$ 2.21	-0.43%	1.00%	0.55%	236	\$ 115.70	\$ 2.28
Transportation/Emergency	86	\$ 204.25	\$ 1.46	0.00%	3.51%	0.55%	87	\$ 223.19	\$ 1.63
Transportation/Non-emergency	7	\$ 4,303.27	\$ 2.45	0.00%	3.51%	0.55%	7	\$ 4,702.30	\$ 2.73
Gross Medical Total			\$ 251.09	5.22%	2.25%	4.10%			\$ 293.99

Note

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 292.78	\$ 292.78
% Managed Care Adjustment	-0.41%	-0.41%
TPL Adjusted Medical Expenses	\$ 292.78	\$ 68.93
TPL Factor	1.0000	0.2354
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 292.78	\$ 68.93
Administrative Expenses PMPM	\$ 30.45	\$ 17.07
% of Base Capitation Rate	9.33%	19.65%
Underwriting Gain PMPM	\$ 3.26	\$ 0.87
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 326.50	\$ 86.87



Medallion 4.0 FY 2020 (7/1/19 - 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 45 to 64 Male/Female					
MCO Enrolled 215,006					
Major TPL	14,004				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	es	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	8,663	\$ 8.79	\$ 6.35	15.75%	0.00%	175.83%	23,897	\$ 10.18	\$ 20.27
Case Management Services	1		\$ 0.00	0.00%	7.12%	20.66%	2	\$ 28.69	\$ 0.00
Community Behavioral Health	1,276	\$ 107.88	\$ 11.47	-0.01%	7.12%	20.66%	1,683	\$ 121.36	\$ 17.02
DME/Supplies	394	\$ 188.49	\$ 6.18	0.00%	3.51%	0.55%	402	\$ 205.97	\$ 6.89
Early Intervention Services		\$ -	\$ -	0.00%	7.12%	20.66%		\$ -	\$ -
FQHC/RHC	57	\$ 46.00	\$ 0.22	0.00%	0.75%	0.55%	58	\$ 46.69	\$ 0.23
Home Health Services	79	\$ 409.10	\$ 2.70	0.00%	3.51%	0.55%	81	\$ 447.04	\$ 3.01
Inpatient - Maternity Kick Payment	•	\$ -	\$ -	0.00%	1.75%	0.55%		\$ -	\$ -
Inpatient - Newborn		\$ -	\$ -	7.91%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	417	\$ 2,174.79	\$ 75.59	7.73%	1.75%	0.55%	439	\$ 2,360.45	\$ 86.26
Inpatient - Psych	57	\$ 1,019.20	\$ 4.88	-11.14%	1.75%	20.66%	71	\$ 934.52	\$ 5.51
Lab/Radiology	3,924	\$ 61.18	\$ 20.01	0.00%	3.51%	0.55%	4,005	\$ 66.85	\$ 22.31
Outpatient - ER	815	\$ 413.90	\$ 28.13	10.35%	-0.04%	0.55%	870	\$ 429.89	\$ 31.17
Outpatient - Maternity	•	\$ -	\$ -	0.00%	1.25%	0.55%		\$ -	\$ -
Outpatient - Other	1,206	\$ 737.87	\$ 74.17	9.87%	1.25%	0.55%	1,250	\$ 816.77	\$ 85.05
Pharmacy	28,250	\$ 69.07	\$ 162.59	5.88%	4.15%	-2.07%	29,387	\$ 77.78	\$ 190.47
Physician - Anesthesia	18,211	\$ 1.54	\$ 2.34	0.00%	1.00%	0.55%	18,587	\$ 1.56	\$ 2.42
Physician - Dental		\$ -	\$ -	0.00%	1.00%	0.55%		\$ -	\$ -
Physician - Evaluation & Management	10,832	\$ 62.07	\$ 56.03	3.40%	0.75%	0.55%	10,973	\$ 65.16	\$ 59.58
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	27,130	\$ 10.77	\$ 24.36	0.70%	1.00%	0.55%	27,691	\$ 11.01	\$ 25.41
Physician - Psych	16	\$ 155.44	\$ 0.20	20.58%	1.00%	20.66%	19	\$ 190.25	\$ 0.30
Physician - Specialist	1,077	\$ 211.50	\$ 18.98	-0.43%	0.75%	0.55%	1,091	\$ 213.76	\$ 19.43
Physician - Vision	710	\$ 78.52	\$ 4.65	-0.43%	1.00%	0.55%	725	\$ 79.35	\$ 4.79
Transportation/Emergency	118	\$ 194.60	\$ 1.91	0.00%	3.51%	0.55%	120	\$ 212.65	\$ 2.13
Transportation/Non-emergency	16	\$ 1,846.26	\$ 2.42	0.00%	3.51%	0.55%	16	\$ 2,017.46	\$ 2.70
Gross Medical Total			\$ 503.17	5.58%	2.39%	2.58%			\$ 584.96

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- 4. Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	582.24	\$	582.24
% Managed Care Adjustment		-0.47%		-0.47%
TDL Adiased Medical Farance	•	500.04	•	400.00
TPL Adjusted Medical Expenses	Þ	582.24	\$	136.93
TPL Factor		1.0000		0.2352
-				
New Benefits PMPM	\$	-	\$	-
_				
Final Projected Medical	\$	582.24	\$	136.93
Administrative Expenses PMPM	\$	47.76	\$	21.13
-	Ψ		Ψ	
% of Base Capitation Rate		7.50%		13.24%
r				1
Underwriting Gain PMPM	\$	6.36	\$	1.60
% of Base Capitation Rate		1.00%		1.00%
_				
Base Capitation Rate	\$	636.36	\$	159.66



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 64 Male/Female					
MCO Enrolled 619,087					
Major TPL	51,497				

	Base Midpoint Contract Midp					
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Northern/Winchester		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	I	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	5,538	\$ 14.18	\$ 6.55	15.75%	0.00%	173.75%	15,238	\$ 16.34	\$ 20.74
Case Management Services	71	\$ 5.89	\$ 0.03	0.00%	7.17%	20.66%	94	\$ 6.60	\$ 0.05
Community Behavioral Health	1,618	\$ 89.68	\$ 12.10	-0.01%	7.13%	20.66%	2,136	\$ 100.83	\$ 17.94
DME/Supplies	287	\$ 181.77	\$ 4.35	0.00%	3.52%	0.55%	293	\$ 198.56	\$ 4.85
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	112	\$ 22.72	\$ 0.21	0.00%	0.76%	0.55%	113	\$ 23.06	\$ 0.22
Home Health Services	40	\$ 380.65	\$ 1.25	0.00%	3.52%	0.55%	40	\$ 415.91	\$ 1.40
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 666.01	\$ 0.01	7.91%	1.75%	0.55%	0	\$ 724.09	\$ 0.02
Inpatient - Other	295	\$ 2,140.96	\$ 52.64	7.73%	1.74%	0.55%	310	\$ 2,324.08	\$ 60.05
Inpatient - Psych	79	\$ 999.35	\$ 6.55	-10.91%	1.73%	20.66%	97	\$ 918.27	\$ 7.41
Lab/Radiology	3,961	\$ 67.12	\$ 22.16	0.00%	3.53%	0.55%	4,046	\$ 73.31	\$ 24.72
Outpatient - ER	985	\$ 382.12	\$ 31.36	10.35%	0.03%	0.55%	1,051	\$ 397.64	\$ 34.82
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	886	\$ 638.94	\$ 47.18	9.87%	1.28%	0.55%	919	\$ 706.55	\$ 54.14
Pharmacy	18,436	\$ 70.30	\$ 108.00	5.89%	4.15%	-2.06%	19,174	\$ 79.19	\$ 126.54
Physician - Anesthesia	29,584	\$ 1.46	\$ 3.60	0.00%	1.11%	0.55%	30,378	\$ 1.48	\$ 3.74
Physician - Dental	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	9,274	\$ 61.03	\$ 47.16	3.34%	0.76%	0.55%	9,395	\$ 64.02	\$ 50.13
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	35,093	\$ 5.95	\$ 17.39	0.70%	1.04%	0.55%	35,838	\$ 6.08	\$ 18.16
Physician - Psych	7	\$ 143.16	\$ 0.09	20.58%	1.00%	20.66%	9	\$ 175.22	\$ 0.13
Physician - Specialist	765	\$ 205.11	\$ 13.07	-0.43%	0.75%	0.55%	775	\$ 207.27	\$ 13.39
Physician - Vision	397	\$ 90.75	\$ 3.00	-0.43%	1.05%	0.55%	406	\$ 91.71	\$ 3.10
Transportation/Emergency	118	\$ 192.47	\$ 1.89	0.00%	3.53%	0.55%	120	\$ 210.13	\$ 2.11
Transportation/Non-emergency	35	\$ 854.80	\$ 2.50	0.00%	3.53%	0.55%	36	\$ 933.04	\$ 2.79
Gross Medical Total			\$ 381.10	5.32%	2.33%	3.81%			\$ 446.45

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 443.58	\$ 443.58
% Managed Care Adjustment	-0.64%	-0.64%
TPL Adjusted Medical Expenses	\$ 443.58	\$ 104.11
TPL Factor	1.0000	0.2347
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 443.58	\$ 104.11
Administrative Expenses PMPM	\$ 39.47	\$ 19.17
% of Base Capitation Rate	8.09%	15.40%
Underwriting Gain PMPM	\$ 4.88	\$ 1.25
% of Base Capitation Rate	1.00%	1.00%
		·
Base Capitation Rate	\$ 487.92	\$ 124.53



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Under 1					
MCO Enrolled	46,425				
Major TPL	2,004				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	95	\$ 55.61	\$ 0.44	15.75%	0.00%	0.00%	95	\$ 64.37	\$ 0.51
Case Management Services	15,512	\$ 5.38	\$ 6.95	0.00%	7.63%	0.00%	17,701	\$ 5.87	\$ 8.67
Community Behavioral Health	40	\$ 158.12	\$ 0.52	0.00%	7.63%	0.00%	45	\$ 172.78	\$ 0.65
DME/Supplies	285	\$ 137.88	\$ 3.27	0.00%	4.04%	0.00%	302	\$ 146.32	\$ 3.69
Early Intervention Services	763	\$ 23.18	\$ 1.47	0.00%	7.63%	0.00%	871	\$ 25.32	\$ 1.84
FQHC/RHC	475	\$ 37.90	\$ 1.50	0.00%	1.00%	0.00%	482	\$ 38.48	\$ 1.55
Home Health Services	76	\$ 509.63	\$ 3.24	0.00%	4.04%	0.00%	81	\$ 540.83	\$ 3.65
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	1,645	\$ 990.70	\$ 135.81	7.50%	0.75%	0.00%	1,670	\$ 1,073.00	\$ 149.31
Inpatient - Other	1,042	\$ 1,270.37	\$ 110.36	7.22%	0.75%	0.00%	1,058	\$ 1,372.35	\$ 121.02
Inpatient - Psych	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Lab/Radiology	2,502	\$ 20.61	\$ 4.30	0.00%	4.04%	0.00%	2,655	\$ 21.87	\$ 4.84
Outpatient - ER	848	\$ 155.55	\$ 11.00	11.01%	3.02%	0.00%	900	\$ 177.90	\$ 13.35
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	452	\$ 799.02	\$ 30.13	8.65%	6.27%	0.00%	539	\$ 874.68	\$ 39.28
Pharmacy	4,739	\$ 42.66	\$ 16.85	9.73%	4.15%	-0.80%	4,758	\$ 52.25	\$ 20.72
Physician - Anesthesia	1,423	\$ 7.71	\$ 0.91	0.00%	3.95%	0.00%	1,647	\$ 7.48	\$ 1.03
Physician - Dental	1	\$ 20.98	\$ 0.00	-0.48%	3.95%	0.00%	2	\$ 20.26	\$ 0.00
Physician - Evaluation & Management	21,719	\$ 65.39	\$ 118.35	-0.39%	1.00%	0.00%	22,046	\$ 66.12	\$ 121.47
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	10,479	\$ 15.47	\$ 13.51	-0.43%	3.95%	0.00%	12,131	\$ 14.94	\$ 15.11
Physician - Psych	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -
Physician - Specialist	918	\$ 109.95	\$ 8.42	-0.44%	1.00%	0.00%	932	\$ 111.12	\$ 8.63
Physician - Vision	157	\$ 119.58	\$ 1.57	-0.43%	3.95%	0.00%	182	\$ 115.53	\$ 1.75
Transportation/Emergency	149	\$ 214.43	\$ 2.66	0.00%	4.04%	0.00%	158	\$ 227.55	\$ 2.99
Transportation/Non-emergency	205	\$ 509.09	\$ 8.68	0.00%	4.04%	0.00%	217	\$ 540.25	\$ 9.78
Gross Medical Total			\$ 479.95	4.82%	1.75%	-0.03%			\$ 529.83

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 529.72	\$ 529.72
% Managed Care Adjustment	-0.02%	-0.02%
TPL Adjusted Medical Expenses	\$ 529.72	\$ 246.82
TPL Factor	1.0000	0.4659
New Benefits PMPM	\$ -	\$ <u> </u>
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Final Projected Medical	\$ 529.72	\$ 246.82
Administrative Expenses PMPM	\$ 46.39	\$ 28.53
% of Base Capitation Rate	7.97%	10.26%
_		
Underwriting Gain PMPM	\$ 5.82	\$ 2.78
% of Base Capitation Rate	1.00%	1.00%
_		
Base Capitation Rate	\$ 581.93	\$ 278.13



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Child					
MCO Enrolled	578,837				
Major TPL	24,985				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	801	\$ 67.88	\$ 4.53	15.75%	0.00%	21.70%	975	\$ 78.57	\$ 6.38
Case Management Services	1,311	\$ 6.83	\$ 0.75	0.00%	7.63%	0.00%	1,496	\$ 7.46	\$ 0.93
Community Behavioral Health	13,260	\$ 53.78	\$ 59.43	0.00%	7.63%	0.00%	15,132	\$ 58.77	\$ 74.10
DME/Supplies	141	\$ 149.86	\$ 1.76	0.00%	4.04%	0.00%	150	\$ 159.03	\$ 1.99
Early Intervention Services	126	\$ 39.61	\$ 0.41	0.00%	7.63%	0.00%	143	\$ 43.28	\$ 0.52
FQHC/RHC	108	\$ 42.26	\$ 0.38	0.00%	1.00%	0.00%	109	\$ 42.90	\$ 0.39
Home Health Services	11	\$ 527.28	\$ 0.47	0.00%	4.04%	0.00%	11	\$ 559.55	\$ 0.52
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Other	42	\$ 2,636.96	\$ 9.34	7.40%	0.75%	0.00%	43	\$ 2,853.36	\$ 10.26
Inpatient - Psych	62	\$ 934.37	\$ 4.83	-10.08%	0.75%	0.00%	63	\$ 846.52	\$ 4.44
Lab/Radiology	1,668	\$ 28.24	\$ 3.93	0.00%	4.04%	0.00%	1,770	\$ 29.97	\$ 4.42
Outpatient - ER	477	\$ 196.54	\$ 7.81	12.28%	3.02%	0.00%	506	\$ 227.37	\$ 9.58
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	337	\$ 484.12	\$ 13.61	9.84%	6.27%	0.00%	402	\$ 535.73	\$ 17.94
Pharmacy	7,113	\$ 63.35	\$ 37.55	8.42%	4.15%	-1.50%	7,142	\$ 76.13	\$ 45.31
Physician - Anesthesia	1,242	\$ 6.10	\$ 0.63	0.00%	3.95%	0.00%	1,437	\$ 5.92	\$ 0.71
Physician - Dental	0	\$ 32.90	\$ 0.00	-0.48%	3.95%	0.00%	0	\$ 31.77	\$ 0.00
Physician - Evaluation & Management	7,492	\$ 47.13	\$ 29.42	-0.32%	1.00%	0.00%	7,605	\$ 47.68	\$ 30.22
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	3,323	\$ 16.81	\$ 4.66	1.15%	3.95%	0.00%	3,847	\$ 16.50	\$ 5.29
Physician - Psych	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -
Physician - Specialist	572	\$ 68.58	\$ 3.27	-0.43%	1.00%	0.00%	581	\$ 69.32	\$ 3.36
Physician - Vision	153	\$ 145.04	\$ 1.85	-0.43%	3.95%	0.00%	177	\$ 140.12	\$ 2.07
Transportation/Emergency	55	\$ 175.42	\$ 0.80	0.00%	4.04%	0.00%	58	\$ 186.15	\$ 0.90
Transportation/Non-emergency	250	\$ 153.55	\$ 3.20	0.00%	4.04%	0.00%	265	\$ 162.95	\$ 3.60
Gross Medical Total			\$ 188.62	3.35%	4.50%	0.20%			\$ 222.93

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 211.07	\$ 211.07
% Managed Care Adjustment	-5.32%	-5.32%
TPL Adjusted Medical Expenses	\$ 211.07	\$ 120.32
TPL Factor	1.0000	0.5701
New Benefits PMPM	\$ -	\$ -
		<u> </u>
Final Projected Medical	\$ 211.07	\$ 120.32
Administrative Expenses PMPM	\$ 26.27	\$ 20.54
% of Base Capitation Rate	10.96%	14.44%
_		
Underwriting Gain PMPM	\$ 2.40	\$ 1.42
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 239.74	\$ 142.29



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Adult					
MCO Enrolled	117,675				
Major TPL	8,661				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expens	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	5,259	\$ 31.90	\$ 13.98	15.75%	0.00%	128.60%	12,023	\$ 36.92	\$ 36.99
Case Management Services	1,027	\$ 4.84	\$ 0.41	0.00%	7.12%	0.00%	1,122	\$ 5.44	\$ 0.51
Community Behavioral Health	4,826	\$ 106.17	\$ 42.69	0.00%	7.12%	0.00%	5,273	\$ 119.42	\$ 52.48
DME/Supplies	304	\$ 152.31	\$ 3.86	0.00%	3.52%	0.00%	309	\$ 166.44	\$ 4.28
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	0.00%	-	\$ -	\$ -
FQHC/RHC	116	\$ 37.50	\$ 0.36	0.00%	0.75%	0.00%	116	\$ 38.06	\$ 0.37
Home Health Services	50	\$ 323.71	\$ 1.35	0.00%	3.52%	0.00%	51	\$ 353.72	\$ 1.49
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.00%		\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	1.75%	0.00%		\$ -	\$ -
Inpatient - Other	312	\$ 2,397.08	\$ 62.32	7.64%	1.75%	0.00%	326	\$ 2,599.51	\$ 70.67
Inpatient - Psych	94	\$ 1,012.05	\$ 7.93	-11.72%	1.75%	0.00%	98	\$ 900.15	\$ 7.37
Lab/Radiology	5,405	\$ 54.50	\$ 24.55	0.00%	3.52%	0.00%	5,486	\$ 59.55	\$ 27.23
Outpatient - ER	1,109	\$ 285.02	\$ 26.33	11.29%	-0.04%	0.00%	1,176	\$ 298.56	\$ 29.27
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.00%		\$ -	\$ -
Outpatient - Other	1,260	\$ 593.88	\$ 62.36	10.10%	1.25%	0.00%	1,298	\$ 658.79	\$ 71.27
Pharmacy	26,069	\$ 60.45	\$ 131.33	2.98%	4.15%	-2.60%	26,232	\$ 68.07	\$ 148.81
Physician - Anesthesia	8,178	\$ 5.34	\$ 3.64	0.00%	1.00%	0.00%	8,301	\$ 5.43	\$ 3.75
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	16,921	\$ 37.67	\$ 53.12	3.28%	0.75%	0.00%	17,048	\$ 39.49	\$ 56.10
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.00%		\$ -	\$ -
Physician - Other	18,229	\$ 9.55	\$ 14.50	0.96%	1.00%	0.00%	18,504	\$ 9.78	\$ 15.09
Physician - Psych	3	\$ 107.91	\$ 0.03	20.54%	1.00%	0.00%	3	\$ 132.03	\$ 0.04
Physician - Specialist	2,587	\$ 68.33	\$ 14.73	-0.43%	0.75%	0.00%	2,607	\$ 69.06	\$ 15.00
Physician - Vision	180	\$ 100.40	\$ 1.51	-0.43%	1.00%	0.00%	183	\$ 101.48	\$ 1.55
Transportation/Emergency	304	\$ 148.78	\$ 3.76	0.00%	3.52%	0.00%	308	\$ 162.58	\$ 4.18
Transportation/Non-emergency	732	\$ 88.63	\$ 5.41	0.00%	3.52%	0.00%	743	\$ 96.85	\$ 6.00
Gross Medical Total			\$ 474.16	4.44%	2.65%	3.14%			\$ 552.44

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 544.04	\$ 544.04
% Managed Care Adjustment	-1.52%	-1.52%
TPL Adjusted Medical Expenses	\$ 544.04	\$ 125.10
TPL Factor	1.0000	0.2300
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 544.04	\$ 125.10
Administrative Expenses PMPM	\$ 47.29	\$ 20.85
% of Base Capitation Rate	7.92%	14.14%
Underwriting Gain PMPM	\$ 5.97	\$ 1.47
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 597.30	\$ 147.42



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Female					
MCO Enrolled	6,760				
Major TPL	1,156				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	2,344	\$ 42.32	\$ 8.27	15.75%	0.00%	46.84%	3,441	\$ 48.98	\$ 14.05
Case Management Services	8,373	\$ 4.66	\$ 3.25	0.00%	7.63%	20.66%	11,528	\$ 5.09	\$ 4.89
Community Behavioral Health	2,682	\$ 109.50	\$ 24.47	0.00%	7.63%	20.66%	3,692	\$ 119.65	\$ 36.82
DME/Supplies	254	\$ 171.14	\$ 3.62	0.00%	4.04%	0.55%	271	\$ 181.61	\$ 4.10
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
FQHC/RHC	170	\$ 53.73	\$ 0.76	0.00%	1.00%	0.55%	174	\$ 54.54	\$ 0.79
Home Health Services	41	\$ 264.52	\$ 0.90	0.00%	4.04%	0.55%	44	\$ 280.71	\$ 1.02
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	457	\$ 1,294.58	\$ 49.35	7.40%	0.75%	0.55%	467	\$ 1,400.82	\$ 54.50
Inpatient - Psych	69	\$ 1,040.56	\$ 6.02	-10.08%	0.75%	20.66%	85	\$ 942.73	\$ 6.68
Lab/Radiology	8,473	\$ 66.64	\$ 47.06	0.00%	4.04%	0.55%	9,042	\$ 70.72	\$ 53.29
Outpatient - ER	1,669	\$ 274.47	\$ 38.18	12.28%	3.02%	0.55%	1,781	\$ 317.53	\$ 47.14
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -
Outpatient - Other	974	\$ 288.09	\$ 23.39	9.84%	6.27%	0.55%	1,167	\$ 318.80	\$ 31.00
Pharmacy	12,995	\$ 37.27	\$ 40.36	8.42%	4.15%	-0.96%	13,119	\$ 44.78	\$ 48.96
Physician - Anesthesia	21,202	\$ 5.81	\$ 10.26	0.00%	3.95%	0.55%	24,679	\$ 5.63	\$ 11.59
Physician - Dental	-	\$ -	\$ -	-0.48%	3.95%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	28,827	\$ 25.16	\$ 60.45	-0.32%	1.00%	0.55%	29,422	\$ 25.46	\$ 62.42
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Other	10,058	\$ 12.96	\$ 10.86	1.15%	3.95%	0.55%	11,708	\$ 12.72	\$ 12.41
Physician - Psych	-	\$ -	\$ -	0.00%	3.95%	20.66%	-	\$ -	\$ -
Physician - Specialist	7,234	\$ 10.77	\$ 6.49	-0.43%	1.00%	0.55%	7,384	\$ 10.89	\$ 6.70
Physician - Vision	182	\$ 113.05	\$ 1.71	-0.43%	3.95%	0.55%	212	\$ 109.21	\$ 1.93
Transportation/Emergency	454	\$ 160.60	\$ 6.07	0.00%	4.04%	0.55%	484	\$ 170.43	\$ 6.88
Transportation/Non-emergency	506	\$ 102.10	\$ 4.30	0.00%	4.04%	0.55%	539	\$ 108.35	\$ 4.87
Gross Medical Total			\$ 345.78	4.23%	3.20%	3.51%			\$ 410.02

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 404.13	\$ 404.13
% Managed Care Adjustment	-1.44%	-1.44%
TPL Adjusted Medical Expenses	\$ 404.13	\$ 198.45
TPL Factor	1.0000	0.4911
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 404.13	\$ 198.45
Administrative Expenses PMPM	\$ 37.11	\$ 24.81
% of Base Capitation Rate	8.33%	11.00%
Underwriting Gain PMPM	\$ 4.46	\$ 2.26
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 445.69	\$ 225.52



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Male					
MCO Enrolled	1,584				
Major TPL	178				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany				Base Program Changes	Annual Medical Trends	Prospective Program Changes	I	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	2,818	\$ 72.35	\$ 16.99	15.75%	0.00%	46.84%	4,138	\$ 83.75	\$ 28.88
Case Management Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
Community Behavioral Health	8,271	\$ 102.23	\$ 70.46	0.00%	7.63%	20.66%	11,389	\$ 111.71	\$ 106.02
DME/Supplies	63	\$ 137.45	\$ 0.72	0.00%	4.04%	0.55%	67	\$ 145.86	\$ 0.82
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
FQHC/RHC	156	\$ 49.30	\$ 0.64	0.00%	1.00%	0.55%	159	\$ 50.04	\$ 0.66
Home Health Services	10	\$ 93.37	\$ 0.08	0.00%	4.04%	0.55%	11	\$ 99.09	\$ 0.09
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	85	\$ 2,629.07	\$ 18.66	7.40%	0.75%	0.55%	87	\$ 2,844.82	\$ 20.60
Inpatient - Psych	478	\$ 939.37	\$ 37.42	-10.08%	0.75%	20.66%	585	\$ 851.05	\$ 41.52
Lab/Radiology	1,459	\$ 32.73	\$ 3.98	0.00%	4.04%	0.55%	1,557	\$ 34.73	\$ 4.51
Outpatient - ER	1,153	\$ 247.96	\$ 23.83	12.28%	3.02%	0.55%	1,230	\$ 286.85	\$ 29.41
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -
Outpatient - Other	361	\$ 609.89	\$ 18.34	9.84%	6.27%	0.55%	432	\$ 674.91	\$ 24.31
Pharmacy	9,265	\$ 79.75	\$ 61.57	8.42%	4.15%	-0.96%	9,353	\$ 95.83	\$ 74.69
Physician - Anesthesia	1,018	\$ 4.38	\$ 0.37	0.00%	3.95%	0.55%	1,184	\$ 4.25	\$ 0.42
Physician - Dental	-	\$ -	\$ -	-0.48%	3.95%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	12,353	\$ 34.58	\$ 35.60	-0.32%	1.00%	0.55%	12,608	\$ 34.99	\$ 36.76
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Other	227	\$ 69.93	\$ 1.32	1.15%	3.95%	0.55%	264	\$ 68.63	\$ 1.51
Physician - Psych	-	\$ -	\$ -	0.00%	3.95%	20.66%	-	\$ -	\$ -
Physician - Specialist	730	\$ 88.04	\$ 5.35	-0.43%	1.00%	0.55%	745	\$ 88.97	\$ 5.52
Physician - Vision	105	\$ 185.77	\$ 1.63	-0.43%	3.95%	0.55%	122	\$ 179.47	\$ 1.83
Transportation/Emergency	273	\$ 195.64	\$ 4.45	0.00%	4.04%	0.55%	291	\$ 207.61	\$ 5.03
Transportation/Non-emergency	339	\$ 135.72	\$ 3.83	0.00%	4.04%	0.55%	361	\$ 144.03	\$ 4.34
Gross Medical Total			\$ 305.24	3.30%	3.78%	9.79%			\$ 386.93

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
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- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	369.96	\$	369.96
% Managed Care Adjustment		-4.38%		-4.38%
TPL Adjusted Medical Expenses	\$	369.96	\$	202.53
TPL Factor		1.0000		0.5474
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	369.96	\$	202.53
	_			
Administrative Expenses PMPM	\$	35.07	\$	25.06
% of Base Capitation Rate		8.57%		10.90%
Underwriting Gain PMPM	\$	4.09	\$	2.30
% of Base Capitation Rate	_	1.00%	Ψ	1.00%
70 Of Base Capitation Rate		1.00 /6		1.00 /6
Base Capitation Rate	\$	409.12	\$	229.89



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 21 to 44 Female					
MCO Enrolled	131,611				
Major TPL	22,497				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany		Final Base Data		Final Base Data Base Program Changes Annual Medical Trends Prosp		Prospective Program Changes	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	4,795	\$ 36.81	\$ 14.71	15.75%	0.00%	175.83%	13,225	\$ 42.61	\$ 46.96
Case Management Services	1,336	\$ 4.84	\$ 0.54	0.00%	7.12%	20.66%	1,761	\$ 5.45	\$ 0.80
Community Behavioral Health	5,212	\$ 106.08	\$ 46.08	0.00%	7.12%	20.66%	6,872	\$ 119.33	\$ 68.34
DME/Supplies	245	\$ 157.17	\$ 3.21	0.00%	3.51%	0.55%	250	\$ 171.74	\$ 3.58
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
FQHC/RHC	107	\$ 39.16	\$ 0.35	0.00%	0.75%	0.55%	108	\$ 39.75	\$ 0.36
Home Health Services	43	\$ 285.65	\$ 1.04	0.00%	3.51%	0.55%	44	\$ 312.14	\$ 1.15
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Other	267	\$ 2,252.57	\$ 50.19	7.64%	1.75%	0.55%	281	\$ 2,442.79	\$ 57.22
Inpatient - Psych	87	\$ 1,050.57	\$ 7.63	-11.72%	1.75%	20.66%	110	\$ 934.41	\$ 8.56
Lab/Radiology	5,776	\$ 56.76	\$ 27.32	0.00%	3.51%	0.55%	5,895	\$ 62.03	\$ 30.47
Outpatient - ER	1,173	\$ 284.69	\$ 27.83	11.29%	-0.04%	0.55%	1,252	\$ 298.21	\$ 31.10
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -
Outpatient - Other	1,192	\$ 571.30	\$ 56.74	10.10%	1.25%	0.55%	1,235	\$ 633.74	\$ 65.21
Pharmacy	24,377	\$ 57.72	\$ 117.26	2.98%	4.15%	-2.07%	24,664	\$ 65.00	\$ 133.60
Physician - Anesthesia	9,230	\$ 5.47	\$ 4.21	0.00%	1.00%	0.55%	9,421	\$ 5.55	\$ 4.36
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	18,076	\$ 35.65	\$ 53.70	3.28%	0.75%	0.55%	18,312	\$ 37.37	\$ 57.03
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	16,727	\$ 9.43	\$ 13.15	0.96%	1.00%	0.55%	17,072	\$ 9.67	\$ 13.75
Physician - Psych	1	\$ 80.23	\$ 0.01	20.54%	1.00%	20.66%	1	\$ 98.17	\$ 0.01
Physician - Specialist	2,844	\$ 57.14	\$ 13.54	-0.43%	0.75%	0.55%	2,881	\$ 57.75	\$ 13.87
Physician - Vision	175	\$ 96.54	\$ 1.40	-0.43%	1.00%	0.55%	178	\$ 97.57	\$ 1.45
Transportation/Emergency	297	\$ 144.59	\$ 3.58	0.00%	3.51%	0.55%	303	\$ 158.00	\$ 4.00
Transportation/Non-emergency	694	\$ 93.75	\$ 5.42	0.00%	3.51%	0.55%	708	\$ 102.44	\$ 6.05
Gross Medical Total			\$ 447.89	4.34%	2.68%	8.30%			\$ 547.86

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

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		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	536.93	\$	536.93
% Managed Care Adjustment		-2.00%		-2.00%
_				
TPL Adjusted Medical Expenses	\$	536.93	\$	122.18
TPL Factor		1.0000		0.2275
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	536.93	\$	122.18
Administrative Evenence DMDM	•	45.05	\$	20.25
Administrative Expenses PMPM	Þ		Þ	
% of Base Capitation Rate		7.66%		14.08%
,				1
Underwriting Gain PMPM	\$	5.88	\$	1.44
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	587.85	\$	143.87



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs				
Expansion 21 to 44 Male				
MCO Enrolled	65,525			
Major TPL	7,373			

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	10,559	\$ 13.53	\$ 11.90	15.75%	0.00%	175.83%	29,125	\$ 15.66	\$ 38.00	
Case Management Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -	
Community Behavioral Health	2,902	\$ 90.35	\$ 21.85	0.00%	7.12%	20.66%	3,827	\$ 101.63	\$ 32.41	
DME/Supplies	254	\$ 155.03	\$ 3.29	0.00%	3.51%	0.55%	260	\$ 169.41	\$ 3.66	
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -	
FQHC/RHC	118	\$ 34.29	\$ 0.34	0.00%	0.75%	0.55%	120	\$ 34.80	\$ 0.35	
Home Health Services	36	\$ 402.25	\$ 1.21	0.00%	3.51%	0.55%	37	\$ 439.55	\$ 1.34	
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -	
Inpatient - Newborn	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -	
Inpatient - Other	283	\$ 3,190.86	\$ 75.13	7.64%	1.75%	0.55%	297	\$ 3,460.32	\$ 85.66	
Inpatient - Psych	120	\$ 1,007.63	\$ 10.07	-11.72%	1.75%	20.66%	151	\$ 896.22	\$ 11.30	
Lab/Radiology	2,667	\$ 47.38	\$ 10.53	0.00%	3.51%	0.55%	2,722	\$ 51.77	\$ 11.74	
Outpatient - ER	896	\$ 271.93	\$ 20.30	11.29%	-0.04%	0.55%	956	\$ 284.84	\$ 22.69	
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -	
Outpatient - Other	877	\$ 798.58	\$ 58.38	10.10%	1.25%	0.55%	909	\$ 885.86	\$ 67.09	
Pharmacy	18,080	\$ 68.71	\$ 103.53	2.98%	4.15%	-2.07%	18,293	\$ 77.38	\$ 117.96	
Physician - Anesthesia	2,802	\$ 4.77	\$ 1.11	0.00%	1.00%	0.55%	2,860	\$ 4.84	\$ 1.15	
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -	
Physician - Evaluation & Management	9,171	\$ 50.70	\$ 38.75	3.28%	0.75%	0.55%	9,291	\$ 53.16	\$ 41.15	
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -	
Physician - Other	16,142	\$ 6.81	\$ 9.15	0.96%	1.00%	0.55%	16,475	\$ 6.97	\$ 9.57	
Physician - Psych	4	\$ 98.67	\$ 0.03	20.54%	1.00%	20.66%	5	\$ 120.73	\$ 0.05	
Physician - Specialist	1,095	\$ 125.08	\$ 11.41	-0.43%	0.75%	0.55%	1,109	\$ 126.41	\$ 11.69	
Physician - Vision	80	\$ 182.06	\$ 1.21	-0.43%	1.00%	0.55%	81	\$ 184.00	\$ 1.25	
Transportation/Emergency	233	\$ 186.71	\$ 3.63	0.00%	3.51%	0.55%	238	\$ 204.02	\$ 4.05	
Transportation/Non-emergency	321	\$ 159.99	\$ 4.28	0.00%	3.51%	0.55%	328	\$ 174.83	\$ 4.77	
Gross Medical Total			\$ 386.11	4.92%	2.42%	7.05%			\$ 465.90	

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

i				
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	460.72	\$	460.72
% Managed Care Adjustment		-1.11%		-1.11%
TPL Adjusted Medical Expenses	\$	460.72	\$	106.90
TPL Factor		1.0000		0.2320
			_	
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	¢	460.72	\$	106.90
i mai i rojecteu medicar	Ψ	400.72	Ψ	100.30
Administrative Expenses PMPM	\$	40.49	\$	19.34
% of Base Capitation Rate		8.00%		15.17%
Ī				
Underwriting Gain PMPM	\$	5.06	\$	1.28
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	506.27	\$	127.52



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 45 to 64 Male/Female					
MCO Enrolled 79,627					
Major TPL	6,432				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	I	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	2,133	\$ 62.86	\$ 11.17	15.75%	0.00%	175.83%	5,883	\$ 72.76	\$ 35.67	
Case Management Services	0	\$ 24.90	\$ 0.00	0.00%	7.12%	20.66%	1	\$ 28.01	\$ 0.00	
Community Behavioral Health	4,266	\$ 121.39	\$ 43.15	0.00%	7.12%	20.66%	5,624	\$ 136.55	\$ 64.00	
DME/Supplies	776	\$ 144.22	\$ 9.33	0.00%	3.51%	0.55%	792	\$ 157.60	\$ 10.40	
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -	
FQHC/RHC	169	\$ 33.83	\$ 0.48	0.00%	0.75%	0.55%	171	\$ 34.34	\$ 0.49	
Home Health Services	110	\$ 413.03	\$ 3.80	0.00%	3.51%	0.55%	113	\$ 451.32	\$ 4.24	
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -	
Inpatient - Newborn	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -	
Inpatient - Other	590	\$ 2,758.85	\$ 135.71	7.64%	1.75%	0.55%	621	\$ 2,991.83	\$ 154.74	
Inpatient - Psych	86	\$ 1,052.89	\$ 7.52	-11.72%	1.75%	20.66%	108	\$ 936.47	\$ 8.44	
Lab/Radiology	5,643	\$ 45.08	\$ 21.20	0.00%	3.51%	0.55%	5,760	\$ 49.26	\$ 23.65	
Outpatient - ER	819	\$ 332.41	\$ 22.69	11.29%	-0.04%	0.55%	874	\$ 348.19	\$ 25.36	
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -	
Outpatient - Other	2,115	\$ 613.97	\$ 108.23	10.10%	1.25%	0.55%	2,191	\$ 681.07	\$ 124.38	
Pharmacy	48,076	\$ 66.85	\$ 267.82	2.98%	4.15%	-2.07%	48,642	\$ 75.28	\$ 305.14	
Physician - Anesthesia	6,637	\$ 4.68	\$ 2.59	0.00%	1.00%	0.55%	6,774	\$ 4.75	\$ 2.68	
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -	
Physician - Evaluation & Management	17,194	\$ 46.24	\$ 66.26	3.28%	0.75%	0.55%	17,419	\$ 48.48	\$ 70.37	
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -	
Physician - Other	30,951	\$ 11.98	\$ 30.90	0.96%	1.00%	0.55%	31,590	\$ 12.28	\$ 32.31	
Physician - Psych	19	\$ 118.92	\$ 0.19	20.54%	1.00%	20.66%	24	\$ 145.51	\$ 0.29	
Physician - Specialist	2,411	\$ 136.51	\$ 27.43	-0.43%	0.75%	0.55%	2,442	\$ 137.97	\$ 28.08	
Physician - Vision	334	\$ 94.29	\$ 2.62	-0.43%	1.00%	0.55%	341	\$ 95.30	\$ 2.70	
Transportation/Emergency	413	\$ 152.90	\$ 5.26	0.00%	3.51%	0.55%	421	\$ 167.08	\$ 5.86	
Transportation/Non-emergency	1,450	\$ 55.14	\$ 6.66	0.00%	3.51%	0.55%	1,480	\$ 60.25	\$ 7.43	
Gross Medical Total			\$ 773.00	4.54%	2.68%	3.59%			\$ 906.23	

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	895.99	\$	895.99
% Managed Care Adjustment		-1.13%		-1.13%
TDL Adicated Medical Foresco	•	895.99	\$	207.02
TPL Adjusted Medical Expenses TPL Factor	*	1.0000	Þ	207.83 0.2320
TI E I dolor	_	1.0000		0.2020
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	895.99	\$	207.83
Administrative Expenses PMPM	\$	66.51	\$	25.37
% of Base Capitation Rate		6.84%		10.77%
Underwriting Gain PMPM	\$	9.72	\$	2.36
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	•	972.23	\$	235.55



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 64 Male/Female					
MCO Enrolled	285,107				
Major TPL	37,636				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Roanoke/Alleghany		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	5,307	\$ 29.25	\$ 12.94	15.75%	0.00%	172.94%	14,547	\$ 33.71	\$ 40.87
Case Management Services	815	\$ 4.80	\$ 0.33	0.00%	7.24%	20.66%	1,087	\$ 5.36	\$ 0.49
Community Behavioral Health	4,374	\$ 107.86	\$ 39.32	0.00%	7.13%	20.66%	5,773	\$ 121.24	\$ 58.33
DME/Supplies	395	\$ 149.94	\$ 4.93	0.00%	3.52%	0.55%	403	\$ 163.77	\$ 5.50
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	129	\$ 36.70	\$ 0.39	0.00%	0.77%	0.55%	130	\$ 37.26	\$ 0.40
Home Health Services	60	\$ 366.39	\$ 1.84	0.00%	3.52%	0.55%	61	\$ 400.12	\$ 2.05
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Other	365	\$ 2,620.66	\$ 79.61	7.63%	1.74%	0.55%	383	\$ 2,843.12	\$ 90.72
Inpatient - Psych	96	\$ 1,035.58	\$ 8.29	-11.65%	1.71%	20.66%	121	\$ 921.85	\$ 9.30
Lab/Radiology	5,064	\$ 52.35	\$ 22.09	0.00%	3.54%	0.55%	5,179	\$ 57.14	\$ 24.66
Outpatient - ER	1,022	\$ 292.17	\$ 24.89	11.34%	0.09%	0.55%	1,091	\$ 307.38	\$ 27.94
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,368	\$ 618.51	\$ 70.50	10.10%	1.30%	0.55%	1,421	\$ 685.13	\$ 81.13
Pharmacy	29,195	\$ 63.31	\$ 154.02	3.02%	4.15%	-2.06%	29,538	\$ 71.33	\$ 175.58
Physician - Anesthesia	7,267	\$ 5.23	\$ 3.16	0.00%	1.24%	0.55%	7,490	\$ 5.29	\$ 3.30
Physician - Dental	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	16,006	\$ 40.36	\$ 53.83	3.17%	0.76%	0.55%	16,221	\$ 42.26	\$ 57.12
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	20,315	\$ 10.08	\$ 17.07	0.96%	1.05%	0.55%	20,769	\$ 10.33	\$ 17.88
Physician - Psych	7	\$ 113.89	\$ 0.06	20.54%	1.00%	20.66%	8	\$ 139.35	\$ 0.10
Physician - Specialist	2,414	\$ 83.13	\$ 16.72	-0.43%	0.75%	0.55%	2,446	\$ 83.97	\$ 17.12
Physician - Vision	197	\$ 104.05	\$ 1.71	-0.43%	1.09%	0.55%	202	\$ 105.07	\$ 1.77
Transportation/Emergency	318	\$ 155.48	\$ 4.12	0.00%	3.54%	0.55%	325	\$ 169.70	\$ 4.60
Transportation/Non-emergency	813	\$ 80.75	\$ 5.47	0.00%	3.53%	0.55%	830	\$ 88.20	\$ 6.10
Gross Medical Total			\$ 521.28	4.52%	2.64%	6.07%			\$ 624.95

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	615.62	\$	615.62
% Managed Care Adjustment		-1.49%		-1.49%
TPL Adjusted Medical Expenses	•	615.62	\$	136.54
	Þ		4	
TPL Factor		1.0000		0.2218
New Benefits PMPM	\$	-	\$	
Final Projected Medical	\$	615.62	\$	136.54
Administrative Expenses PMPM	\$	49.75	\$	21.11
% of Base Capitation Rate		7.40%		13.26%
Underwriting Gain PMPM	\$	6.72	\$	1.59
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	672.09	\$	159 25



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Under 1					
MCO Enrolled	26,018				
Major TPL	1,488				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	17	\$ 39.63	\$ 0.06	0.00%	0.00%	0.00%	17	\$ 39.63	\$ 0.06
Case Management Services	35,934	\$ 5.38	\$ 16.10	0.00%	7.63%	0.00%	41,006	\$ 5.88	\$ 20.08
Community Behavioral Health	6	\$ 6.01	\$ 0.00	0.00%	7.63%	0.00%	7	\$ 6.57	\$ 0.00
DME/Supplies	410	\$ 130.90	\$ 4.47	0.00%	4.04%	0.00%	435	\$ 138.91	\$ 5.03
Early Intervention Services	1,280	\$ 23.16	\$ 2.47	0.00%	7.63%	0.00%	1,460	\$ 25.31	\$ 3.08
FQHC/RHC	557	\$ 42.34	\$ 1.97	0.00%	1.00%	0.00%	565	\$ 42.98	\$ 2.03
Home Health Services	40	\$ 742.09	\$ 2.49	0.00%	4.04%	0.00%	43	\$ 787.51	\$ 2.80
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	1,522	\$ 1,051.60	\$ 133.37	7.39%	0.75%	0.00%	1,545	\$ 1,137.83	\$ 146.48
Inpatient - Other	1,712	\$ 1,188.41	\$ 169.53	7.60%	0.75%	0.00%	1,738	\$ 1,288.35	\$ 186.56
Inpatient - Psych	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Lab/Radiology	2,793	\$ 22.02	\$ 5.13	0.00%	4.04%	0.00%	2,964	\$ 23.36	\$ 5.77
Outpatient - ER	1,179	\$ 150.52	\$ 14.79	9.22%	3.02%	0.00%	1,251	\$ 169.37	\$ 17.66
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	784	\$ 410.26	\$ 26.81	8.49%	6.27%	0.00%	934	\$ 448.42	\$ 34.90
Pharmacy	5,582	\$ 40.48	\$ 18.83	9.73%	4.15%	-0.80%	5,604	\$ 49.58	\$ 23.16
Physician - Anesthesia	2,601	\$ 3.92	\$ 0.85	0.00%	3.95%	0.00%	3,011	\$ 3.80	\$ 0.95
Physician - Dental	2	\$ 21.83	\$ 0.00	-0.48%	3.95%	0.00%	2	\$ 21.08	\$ 0.00
Physician - Evaluation & Management	24,465	\$ 60.00	\$ 122.32	-0.39%	1.00%	0.00%	24,834	\$ 60.67	\$ 125.55
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	13,618	\$ 12.24	\$ 13.89	-0.43%	3.95%	0.00%	15,765	\$ 11.82	\$ 15.53
Physician - Psych	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -
Physician - Specialist	1,076	\$ 106.95	\$ 9.59	-0.43%	1.00%	0.00%	1,092	\$ 108.09	\$ 9.84
Physician - Vision	150	\$ 124.12	\$ 1.55	-0.44%	3.95%	0.00%	174	\$ 119.90	\$ 1.74
Transportation/Emergency	161	\$ 311.98	\$ 4.19	0.00%	4.04%	0.00%	171	\$ 331.07	\$ 4.72
Transportation/Non-emergency	132	\$ 751.32	\$ 8.23	0.00%	4.04%	0.00%	140	\$ 797.31	\$ 9.27
Gross Medical Total			\$ 556.63	4.96%	1.75%	-0.03%			\$ 615.20

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

•		
	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 615.20	\$ 615.20
% Managed Care Adjustment	0.00%	0.00%
_		
TPL Adjusted Medical Expenses	\$ 615.20	\$ 290.47
TPL Factor	1.0000	0.4722
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 615.20	\$ 290.47
,	 	
Administrative Expenses PMPM	\$ 51.78	\$ 31.28
% of Base Capitation Rate	7.69%	9.63%
Underwriting Gain PMPM	\$ 6.74	\$ 3.25
% of Base Capitation Rate	1.00%	1.00%
_		
Base Capitation Rate	\$ 673.72	\$ 325.01



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Child					
MCO Enrolled	356,894				
Major TPL	20,415				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest	Final Base Data		Final Base Data		Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	743	\$ 67.64	\$ 4.19	15.75%	0.00%	21.70%	904	\$ 78.29	\$ 5.90
Case Management Services	2,163	\$ 7.94	\$ 1.43	0.00%	7.63%	0.00%	2,468	\$ 8.68	\$ 1.78
Community Behavioral Health	17,062	\$ 52.83	\$ 75.12	0.00%	7.63%	0.00%	19,471	\$ 57.73	\$ 93.67
DME/Supplies	136	\$ 156.21	\$ 1.77	0.00%	4.04%	0.00%	145	\$ 165.77	\$ 2.00
Early Intervention Services	147	\$ 58.77	\$ 0.72	0.00%	7.63%	0.00%	168	\$ 64.22	\$ 0.90
FQHC/RHC	159	\$ 47.46	\$ 0.63	0.00%	1.00%	0.00%	162	\$ 48.18	\$ 0.65
Home Health Services	11	\$ 639.90	\$ 0.60	0.00%	4.04%	0.00%	12	\$ 679.07	\$ 0.67
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 1,574.30	\$ 0.00	7.91%	0.75%	0.00%	0	\$ 1,711.58	\$ 0.01
Inpatient - Other	54	\$ 2,175.34	\$ 9.86	7.58%	0.75%	0.00%	55	\$ 2,357.73	\$ 10.85
Inpatient - Psych	26	\$ 920.71	\$ 1.99	-7.06%	0.75%	0.00%	26	\$ 862.12	\$ 1.89
Lab/Radiology	2,015	\$ 28.41	\$ 4.77	0.00%	4.04%	0.00%	2,139	\$ 30.15	\$ 5.37
Outpatient - ER	745	\$ 196.66	\$ 12.21	10.01%	3.02%	0.00%	790	\$ 222.90	\$ 14.68
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	629	\$ 260.01	\$ 13.64	8.90%	6.27%	0.00%	750	\$ 285.27	\$ 17.82
Pharmacy	8,578	\$ 56.39	\$ 40.31	8.42%	4.15%	-1.50%	8,613	\$ 67.76	\$ 48.63
Physician - Anesthesia	2,056	\$ 3.99	\$ 0.68	0.00%	3.95%	0.00%	2,380	\$ 3.87	\$ 0.77
Physician - Dental	0	\$ 22.88	\$ 0.00	-0.48%	3.95%	0.00%	0	\$ 22.10	\$ 0.00
Physician - Evaluation & Management	8,103	\$ 49.62	\$ 33.51	-0.31%	1.00%	0.00%	8,225	\$ 50.21	\$ 34.41
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	32,405	\$ 3.17	\$ 8.55	1.04%	3.95%	0.00%	37,512	\$ 3.10	\$ 9.70
Physician - Psych	0	\$ 62.94	\$ 0.00	20.42%	3.95%	0.00%	0	\$ 73.54	\$ 0.00
Physician - Specialist	969	\$ 47.41	\$ 3.83	-0.44%	1.00%	0.00%	984	\$ 47.92	\$ 3.93
Physician - Vision	329	\$ 94.29	\$ 2.58	-0.43%	3.95%	0.00%	381	\$ 91.09	\$ 2.89
Transportation/Emergency	80	\$ 176.77	\$ 1.17	0.00%	4.04%	0.00%	84	\$ 187.59	\$ 1.32
Transportation/Non-emergency	403	\$ 103.31	\$ 3.47	0.00%	4.04%	0.00%	428	\$ 109.63	\$ 3.91
Gross Medical Total			\$ 221.04	3.19%	4.66%	0.12%			\$ 261.76

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$	246.77	\$ 246.77
% Managed Care Adjustment		-5.73%	-5.73%
TPL Adjusted Medical Expenses	\$	246.77	\$ 143.24
TPL Factor	_	1.0000	0.5804
	_		
New Benefits PMPM	\$	-	\$ -
Final Projected Medical	\$	246.77	\$ 143.24
Administrative Expenses PMPM	\$	28.53	\$ 21.99
% of Base Capitation Rate		10.26%	13.18%
Underwriting Gain PMPM	\$	2.78	\$ 1.67
% of Base Capitation Rate	_	1.00%	1.00%
Base Capitation Rate	•	278.08	\$ 166.90



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Adult					
MCO Enrolled	85,520				
Major TPL	5,636				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest		Final Base Data		Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	I	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM						
Addiction and Recovery Treatment Services (ARTS)	6,330	\$ 24.35	\$ 12.84	15.75%	0.00%	128.60%	14,471	\$ 28.18	\$ 33.99						
Case Management Services	2,516	\$ 4.37	\$ 0.92	0.00%	7.12%	0.00%	2,749	\$ 4.92	\$ 1.13						
Community Behavioral Health	1,197	\$ 97.24	\$ 9.70	0.00%	7.12%	0.00%	1,308	\$ 109.39	\$ 11.92						
DME/Supplies	349	\$ 156.55	\$ 4.55	-0.02%	3.52%	0.00%	354	\$ 171.07	\$ 5.04						
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	0.00%	-	\$ -	\$ -						
FQHC/RHC	306	\$ 28.39	\$ 0.72	0.00%	0.75%	0.00%	308	\$ 28.82	\$ 0.74						
Home Health Services	37	\$ 316.48	\$ 0.97	0.00%	3.52%	0.00%	37	\$ 345.83	\$ 1.08						
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.00%	-	\$ -	\$ -						
Inpatient - Newborn	3	\$ 699.90	\$ 0.15	0.07%	1.75%	0.00%	3	\$ 705.66	\$ 0.16						
Inpatient - Other	314	\$ 2,332.15	\$ 61.09	4.93%	1.75%	0.00%	326	\$ 2,484.32	\$ 67.53						
Inpatient - Psych	71	\$ 971.07	\$ 5.75	-10.22%	1.75%	0.00%	74	\$ 878.38	\$ 5.44						
Lab/Radiology	4,461	\$ 51.16	\$ 19.02	-0.02%	3.52%	0.00%	4,526	\$ 55.92	\$ 21.09						
Outpatient - ER	1,396	\$ 277.59	\$ 32.28	9.54%	-0.04%	0.00%	1,481	\$ 286.18	\$ 35.32						
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.00%	-	\$ -	\$ -						
Outpatient - Other	1,451	\$ 448.48	\$ 54.25	8.89%	1.25%	0.00%	1,495	\$ 492.03	\$ 61.32						
Pharmacy	32,993	\$ 50.57	\$ 139.03	9.23%	4.15%	-2.60%	35,216	\$ 56.94	\$ 167.11						
Physician - Anesthesia	9,079	\$ 4.21	\$ 3.18	-0.04%	1.00%	0.00%	9,213	\$ 4.27	\$ 3.28						
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -						
Physician - Evaluation & Management	16,752	\$ 37.99	\$ 53.03	3.17%	0.75%	0.00%	16,876	\$ 39.79	\$ 55.95						
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -						
Physician - Other	12,066	\$ 8.14	\$ 8.18	1.14%	1.00%	0.00%	12,248	\$ 8.36	\$ 8.53						
Physician - Psych	0	\$ 40.91	\$ 0.00	20.42%	1.00%	0.00%	0	\$ 50.00	\$ 0.00						
Physician - Specialist	4,596	\$ 32.72	\$ 12.53	-0.50%	0.75%	0.00%	4,629	\$ 33.06	\$ 12.75						
Physician - Vision	265	\$ 89.77	\$ 1.98	-0.44%	1.00%	0.00%	269	\$ 90.72	\$ 2.03						
Transportation/Emergency	351	\$ 153.89	\$ 4.50	-0.04%	3.52%	0.00%	356	\$ 168.12	\$ 4.99						
Transportation/Non-emergency	509	\$ 97.34	\$ 4.13	0.00%	3.52%	0.00%	517	\$ 106.36	\$ 4.58						
Gross Medical Total			\$ 428.81	6.27%	2.40%	3.00%			\$ 503.98						

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

ī		
	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 502.08	\$ 502.08
% Managed Care Adjustment	-0.38%	-0.38%
TPL Adjusted Medical Expenses	\$ 502.08	\$ 118.19
TPL Factor	1.0000	0.2354
New Benefits PMPM	\$ -	\$ -
-		
Final Projected Medical	\$ 502.08	\$ 118.19
Administrative Expenses PMPM	\$ 44.64	\$ 20.41
% of Base Capitation Rate	8.08%	14.58%
Underwriting Gain PMPM	\$ 5.52	\$ 1.40
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 552.24	\$ 139.99



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Female					
MCO Enrolled	4,904				
Major TPL	821				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest				Final Base Data			Annual Medical Trends	Prospective Program Changes	I	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM		
Addiction and Recovery Treatment Services (ARTS)	2,469	\$ 36.39	\$ 7.49	15.75%	0.00%	46.84%	3,626	\$ 42.12	\$ 12.73		
Case Management Services	17,793	\$ 4.45	\$ 6.60	0.00%	7.63%	20.66%	24,499	\$ 4.87	\$ 9.94		
Community Behavioral Health	2,571	\$ 105.29	\$ 22.56	0.00%	7.63%	20.66%	3,540	\$ 115.06	\$ 33.94		
DME/Supplies	255	\$ 205.95	\$ 4.37	0.00%	4.04%	0.55%	272	\$ 218.56	\$ 4.95		
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -		
FQHC/RHC	287	\$ 80.71	\$ 1.93	0.00%	1.00%	0.55%	293	\$ 81.93	\$ 2.00		
Home Health Services	11	\$ 291.89	\$ 0.26	0.00%	4.04%	0.55%	11	\$ 309.75	\$ 0.29		
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -		
Inpatient - Newborn	-	\$ -	\$ -	7.91%	0.75%	0.55%	-	\$ -	\$ -		
Inpatient - Other	475	\$ 1,488.20	\$ 58.91	7.58%	0.75%	0.55%	485	\$ 1,612.97	\$ 65.17		
Inpatient - Psych	35	\$ 876.05	\$ 2.53	-7.06%	0.75%	20.66%	42	\$ 820.30	\$ 2.90		
Lab/Radiology	8,898	\$ 64.56	\$ 47.87	0.00%	4.04%	0.55%	9,495	\$ 68.51	\$ 54.20		
Outpatient - ER	2,450	\$ 283.80	\$ 57.94	10.01%	3.02%	0.55%	2,614	\$ 321.65	\$ 70.07		
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -		
Outpatient - Other	1,585	\$ 159.38	\$ 21.05	8.90%	6.27%	0.55%	1,898	\$ 174.86	\$ 27.65		
Pharmacy	15,151	\$ 31.80	\$ 40.15	8.42%	4.15%	-0.96%	15,296	\$ 38.21	\$ 48.71		
Physician - Anesthesia	37,916	\$ 3.35	\$ 10.57	0.00%	3.95%	0.55%	44,133	\$ 3.25	\$ 11.94		
Physician - Dental	-	\$ -	\$ -	-0.48%	3.95%	0.55%	-	\$ -	\$ -		
Physician - Evaluation & Management	17,070	\$ 45.25	\$ 64.37	-0.31%	1.00%	0.55%	17,422	\$ 45.79	\$ 66.48		
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -		
Physician - Other	14,158	\$ 9.69	\$ 11.44	1.04%	3.95%	0.55%	16,480	\$ 9.50	\$ 13.05		
Physician - Psych	-	\$ -	\$ -	20.42%	3.95%	20.66%	-	\$ -	\$ -		
Physician - Specialist	22,932	\$ 3.82	\$ 7.30	-0.44%	1.00%	0.55%	23,406	\$ 3.86	\$ 7.53		
Physician - Vision	305	\$ 95.12	\$ 2.42	-0.43%	3.95%	0.55%	356	\$ 91.90	\$ 2.72		
Transportation/Emergency	479	\$ 170.72	\$ 6.81	0.00%	4.04%	0.55%	511	\$ 181.17	\$ 7.71		
Transportation/Non-emergency	614	\$ 92.02	\$ 4.71	0.00%	4.04%	0.55%	655	\$ 97.65	\$ 5.33		
Gross Medical Total			\$ 379.30	4.32%	3.12%	3.10%			\$ 447.34		

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
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- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	441.91	\$	441.91
% Managed Care Adjustment		-1.21%		-1.21%
TPL Adjusted Medical Expenses	\$	441.91	\$	216.74
TPL Factor		1.0000		0.4905
_				
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	441.91	\$	216.74
	_		_	
Administrative Expenses PMPM	\$	39.37	\$	25.91
% of Base Capitation Rate		8.10%		10.57%
,				
Underwriting Gain PMPM	\$	4.86	\$	2.45
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	486.14	\$	245.10



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Male					
MCO Enrolled	1,165				
Major TPL	122				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest				Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM						
Addiction and Recovery Treatment Services (ARTS)	2,977	\$ 61.59	\$ 15.28	15.75%	0.00%	46.84%	4,371	\$ 71.29	\$ 25.97						
Case Management Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -						
Community Behavioral Health	8,279	\$ 95.89	\$ 66.16	0.00%	7.63%	20.66%	11,400	\$ 104.78	\$ 99.54						
DME/Supplies	67	\$ 145.55	\$ 0.82	0.00%	4.04%	0.55%	72	\$ 154.46	\$ 0.92						
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -						
FQHC/RHC	153	\$ 56.98	\$ 0.73	0.00%	1.00%	0.55%	156	\$ 57.84	\$ 0.75						
Home Health Services	15	\$ 110.69	\$ 0.14	0.00%	4.04%	0.55%	16	\$ 117.46	\$ 0.16						
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -						
Inpatient - Newborn	-	\$ -	\$ -	7.91%	0.75%	0.55%	-	\$ -	\$ -						
Inpatient - Other	90	\$ 1,907.76	\$ 14.38	7.58%	0.75%	0.55%	92	\$ 2,067.71	\$ 15.90						
Inpatient - Psych	243	\$ 956.91	\$ 19.34	-7.06%	0.75%	20.66%	297	\$ 896.02	\$ 22.18						
Lab/Radiology	1,623	\$ 33.93	\$ 4.59	0.00%	4.04%	0.55%	1,732	\$ 36.01	\$ 5.20						
Outpatient - ER	1,840	\$ 243.22	\$ 37.30	10.01%	3.02%	0.55%	1,963	\$ 275.66	\$ 45.10						
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -						
Outpatient - Other	599	\$ 364.16	\$ 18.17	8.90%	6.27%	0.55%	717	\$ 399.54	\$ 23.88						
Pharmacy	10,848	\$ 79.47	\$ 71.84	8.42%	4.15%	-0.96%	10,952	\$ 95.49	\$ 87.15						
Physician - Anesthesia	1,092	\$ 4.99	\$ 0.45	0.00%	3.95%	0.55%	1,271	\$ 4.84	\$ 0.51						
Physician - Dental	-	\$ -	\$ -	-0.48%	3.95%	0.55%	-	\$ -	\$ -						
Physician - Evaluation & Management	15,782	\$ 29.85	\$ 39.26	-0.31%	1.00%	0.55%	16,107	\$ 30.21	\$ 40.54						
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -						
Physician - Other	7,888	\$ 6.34	\$ 4.17	1.04%	3.95%	0.55%	9,181	\$ 6.22	\$ 4.76						
Physician - Psych	-	\$ -	\$ -	20.42%	3.95%	20.66%	-	\$ -	\$ -						
Physician - Specialist	800	\$ 82.20	\$ 5.48	-0.44%	1.00%	0.55%	817	\$ 83.08	\$ 5.65						
Physician - Vision	244	\$ 106.76	\$ 2.17	-0.43%	3.95%	0.55%	284	\$ 103.14	\$ 2.44						
Transportation/Emergency	372	\$ 170.27	\$ 5.28	0.00%	4.04%	0.55%	397	\$ 180.69	\$ 5.98						
Transportation/Non-emergency	600	\$ 79.37	\$ 3.97	0.00%	4.04%	0.55%	640	\$ 84.23	\$ 4.49						
Gross Medical Total			\$ 309.51	4.33%	3.88%	8.05%			\$ 391.13						

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
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- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	375.20	\$	375.20
% Managed Care Adjustment		-4.07%		-4.07%
<u>.</u>				
TPL Adjusted Medical Expenses	\$	375.20	\$	202.92
TPL Factor		1.0000		0.5408
-				
New Benefits PMPM	\$	-	\$	-
F				
Final Projected Medical	\$	375.20	\$	202.92
Administrative Forest Despus	•	25.20	\$	25.08
Administrative Expenses PMPM	Þ	35.38	Þ	
% of Base Capitation Rate		8.53%		10.89%
Underwriting Gain PMPM	•	4.15	\$	2.30
<u> </u>	Þ		Þ	
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	414.73	\$	230.30



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 21 to 44 Female					
MCO Enrolled	83,333				
Major TPL	13,956				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest				Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses		es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM						
Addiction and Recovery Treatment Services (ARTS)	5,685	\$ 27.50	\$ 13.03	15.75%	0.00%	175.83%	15,682	\$ 31.83	\$ 41.59						
Case Management Services	3,500	\$ 4.38	\$ 1.28	0.00%	7.12%	20.66%	4,615	\$ 4.92	\$ 1.89						
Community Behavioral Health	1,322	\$ 93.44	\$ 10.30	0.00%	7.12%	20.66%	1,744	\$ 105.11	\$ 15.27						
DME/Supplies	253	\$ 175.32	\$ 3.70	-0.02%	3.51%	0.55%	258	\$ 191.58	\$ 4.13						
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -						
FQHC/RHC	184	\$ 55.78	\$ 0.86	0.00%	0.75%	0.55%	187	\$ 56.62	\$ 0.88						
Home Health Services	31	\$ 319.65	\$ 0.84	0.00%	3.51%	0.55%	32	\$ 349.29	\$ 0.93						
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -						
Inpatient - Newborn	3	\$ 716.73	\$ 0.21	0.07%	1.75%	0.55%	4	\$ 722.62	\$ 0.22						
Inpatient - Other	306	\$ 2,155.51	\$ 55.05	4.93%	1.75%	0.55%	320	\$ 2,296.16	\$ 61.19						
Inpatient - Psych	74	\$ 1,001.09	\$ 6.20	-10.22%	1.75%	20.66%	94	\$ 905.54	\$ 7.08						
Lab/Radiology	5,016	\$ 53.05	\$ 22.17	-0.02%	3.51%	0.55%	5,117	\$ 57.98	\$ 24.72						
Outpatient - ER	1,488	\$ 277.82	\$ 34.46	9.54%	-0.04%	0.55%	1,588	\$ 286.41	\$ 37.90						
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -						
Outpatient - Other	1,473	\$ 435.75	\$ 53.49	8.89%	1.25%	0.55%	1,526	\$ 478.07	\$ 60.80						
Pharmacy	31,387	\$ 49.97	\$ 130.71	9.23%	4.15%	-2.07%	33,686	\$ 56.27	\$ 157.97						
Physician - Anesthesia	10,879	\$ 4.21	\$ 3.81	-0.04%	1.00%	0.55%	11,100	\$ 4.27	\$ 3.95						
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -						
Physician - Evaluation & Management	16,291	\$ 39.63	\$ 53.80	3.17%	0.75%	0.55%	16,502	\$ 41.51	\$ 57.08						
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -						
Physician - Other	13,986	\$ 7.26	\$ 8.46	1.14%	1.00%	0.55%	14,275	\$ 7.45	\$ 8.87						
Physician - Psych	0	\$ 16.76	\$ 0.00	20.42%	1.00%	20.66%	0	\$ 20.48	\$ 0.00						
Physician - Specialist	5,833	\$ 25.37	\$ 12.33	-0.50%	0.75%	0.55%	5,908	\$ 25.63	\$ 12.62						
Physician - Vision	263	\$ 88.91	\$ 1.95	-0.44%	1.00%	0.55%	269	\$ 89.86	\$ 2.01						
Transportation/Emergency	326	\$ 160.22	\$ 4.36	-0.04%	3.51%	0.55%	333	\$ 175.04	\$ 4.86						
Transportation/Non-emergency	491	\$ 97.47	\$ 3.99	0.00%	3.51%	0.55%	501	\$ 106.51	\$ 4.45						
Gross Medical Total			\$ 420.98	6.17%	2.37%	6.02%			\$ 508.41						

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 505.96	\$ 505.96
% Managed Care Adjustment	-0.48%	-0.48%
TPL Adjusted Medical Expenses	\$ 505.96	\$ 118.78
TPL Factor	1.0000	0.2348
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 505.96	\$ 118.78
r		
Administrative Expenses PMPM	\$ 43.20	\$ 20.05
% of Base Capitation Rate	7.79%	14.30%
r		
Underwriting Gain PMPM	\$ 5.55	\$ 1.40
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 554.71	\$ 140.23



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 21 to 44 Male					
MCO Enrolled	49,253				
Major TPL	5,150				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest		Final Base Data		Final Base Data		Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	I	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM								
Addiction and Recovery Treatment Services (ARTS)	9,382	\$ 16.45	\$ 12.86	15.75%	0.00%	175.83%	25,879	\$ 19.04	\$ 41.06								
Case Management Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -								
Community Behavioral Health	920	\$ 86.23	\$ 6.61	0.00%	7.12%	20.66%	1,213	\$ 97.00	\$ 9.81								
DME/Supplies	289	\$ 181.96	\$ 4.39	-0.02%	3.51%	0.55%	295	\$ 198.83	\$ 4.89								
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -								
FQHC/RHC	80	\$ 45.72	\$ 0.31	0.00%	0.75%	0.55%	81	\$ 46.40	\$ 0.31								
Home Health Services	32	\$ 235.01	\$ 0.63	0.00%	3.51%	0.55%	33	\$ 256.80	\$ 0.70								
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -								
Inpatient - Newborn	-	\$ -	\$ -	0.07%	1.75%	0.55%	-	\$ -	\$ -								
Inpatient - Other	185	\$ 2,760.71	\$ 42.63	4.93%	1.75%	0.55%	193	\$ 2,940.84	\$ 47.38								
Inpatient - Psych	55	\$ 979.62	\$ 4.53	-10.22%	1.75%	20.66%	70	\$ 886.12	\$ 5.17								
Lab/Radiology	2,119	\$ 45.56	\$ 8.05	-0.02%	3.51%	0.55%	2,162	\$ 49.80	\$ 8.97								
Outpatient - ER	1,161	\$ 268.45	\$ 25.98	9.54%	-0.04%	0.55%	1,239	\$ 276.75	\$ 28.58								
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -								
Outpatient - Other	895	\$ 493.04	\$ 36.78	8.89%	1.25%	0.55%	927	\$ 540.92	\$ 41.80								
Pharmacy	25,929	\$ 58.54	\$ 126.48	9.23%	4.15%	-2.07%	27,829	\$ 65.92	\$ 152.86								
Physician - Anesthesia	2,876	\$ 4.31	\$ 1.03	-0.04%	1.00%	0.55%	2,934	\$ 4.38	\$ 1.07								
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -								
Physician - Evaluation & Management	13,092	\$ 36.44	\$ 39.75	3.17%	0.75%	0.55%	13,261	\$ 38.16	\$ 42.17								
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -								
Physician - Other	6,836	\$ 10.50	\$ 5.98	1.14%	1.00%	0.55%	6,978	\$ 10.78	\$ 6.27								
Physician - Psych	0	\$ 76.98	\$ 0.00	20.42%	1.00%	20.66%	0	\$ 94.10	\$ 0.00								
Physician - Specialist	915	\$ 115.54	\$ 8.81	-0.50%	0.75%	0.55%	927	\$ 116.72	\$ 9.02								
Physician - Vision	180	\$ 107.36	\$ 1.61	-0.44%	1.00%	0.55%	184	\$ 108.50	\$ 1.66								
Transportation/Emergency	369	\$ 142.78	\$ 4.39	-0.04%	3.51%	0.55%	376	\$ 155.98	\$ 4.89								
Transportation/Non-emergency	277	\$ 158.19	\$ 3.65	0.00%	3.51%	0.55%	283	\$ 172.86	\$ 4.07								
Gross Medical Total			\$ 334.47	6.69%	2.48%	6.93%		_	\$ 410.69								

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	409.12	\$	409.12
% Managed Care Adjustment		-0.38%		-0.38%
TPL Adjusted Medical Expenses	\$	409.12	\$	96.38
TPL Factor		1.0000		0.2356
_				
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	409.12	\$	96.38
Administrative Francisco DMDM	•	07.44	•	40.74
Administrative Expenses PMPM	Þ	37.41	\$	18.71
% of Base Capitation Rate		8.29%		16.09%
Underwriting Gain PMPM	\$	4.51	\$	1.16
% of Base Capitation Rate	<u> </u>	1.00%	Ť	1.00%
31 Bass Supransi Hate		1.0070		1.00%
Base Capitation Rate	\$	451.04	\$	116.25



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 45 to 64 Male/Female					
MCO Enrolled	56,606				
Major TPL	3,949				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest		Final Base Data		Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expense	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM						
Addiction and Recovery Treatment Services (ARTS)	5,213	\$ 26.59	\$ 11.55	15.75%	0.00%	175.83%	14,380	\$ 30.78	\$ 36.88						
Case Management Services	138	\$ 4.23	\$ 0.05	0.00%	7.12%	20.66%	182	\$ 4.76	\$ 0.07						
Community Behavioral Health	802	\$ 165.19	\$ 11.04	0.00%	7.12%	20.66%	1,057	\$ 185.82	\$ 16.37						
DME/Supplies	1,093	\$ 117.84	\$ 10.73	-0.02%	3.51%	0.55%	1,116	\$ 128.76	\$ 11.97						
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -						
FQHC/RHC	1,547	\$ 4.28	\$ 0.55	0.00%	0.75%	0.55%	1,568	\$ 4.34	\$ 0.57						
Home Health Services	81	\$ 374.24	\$ 2.54	0.00%	3.51%	0.55%	83	\$ 408.94	\$ 2.83						
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -						
Inpatient - Newborn	-	\$ -	\$ -	0.07%	1.75%	0.55%	-	\$ -	\$ -						
Inpatient - Other	509	\$ 3,213.66	\$ 136.19	4.93%	1.75%	0.55%	531	\$ 3,423.35	\$ 151.38						
Inpatient - Psych	56	\$ 1,030.86	\$ 4.83	-10.22%	1.75%	20.66%	71	\$ 932.47	\$ 5.52						
Lab/Radiology	4,485	\$ 44.65	\$ 16.69	-0.02%	3.51%	0.55%	4,576	\$ 48.81	\$ 18.61						
Outpatient - ER	1,073	\$ 318.51	\$ 28.47	9.54%	-0.04%	0.55%	1,145	\$ 328.36	\$ 31.32						
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -						
Outpatient - Other	2,177	\$ 500.03	\$ 90.72	8.89%	1.25%	0.55%	2,256	\$ 548.59	\$ 103.11						
Pharmacy	56,751	\$ 46.38	\$ 219.36	9.23%	4.15%	-2.07%	60,908	\$ 52.23	\$ 265.12						
Physician - Anesthesia	7,285	\$ 4.37	\$ 2.65	-0.04%	1.00%	0.55%	7,433	\$ 4.43	\$ 2.74						
Physician - Dental	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -						
Physician - Evaluation & Management	25,849	\$ 33.16	\$ 71.42	3.17%	0.75%	0.55%	26,184	\$ 34.72	\$ 75.77						
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -						
Physician - Other	7,610	\$ 16.08	\$ 10.19	1.14%	1.00%	0.55%	7,767	\$ 16.50	\$ 10.68						
Physician - Psych	1	\$ 64.34	\$ 0.01	20.42%	1.00%	20.66%	1	\$ 78.64	\$ 0.01						
Physician - Specialist	2,399	\$ 102.77	\$ 20.55	-0.50%	0.75%	0.55%	2,430	\$ 103.82	\$ 21.02						
Physician - Vision	415	\$ 82.08	\$ 2.84	-0.44%	1.00%	0.55%	424	\$ 82.95	\$ 2.93						
Transportation/Emergency	464	\$ 148.16	\$ 5.73	-0.04%	3.51%	0.55%	473	\$ 161.86	\$ 6.38						
Transportation/Non-emergency	1,010	\$ 70.92	\$ 5.97	0.00%	3.51%	0.55%	1,031	\$ 77.49	\$ 6.66						
Gross Medical Total			\$ 652.09	6.34%	2.46%	3.23%			\$ 769.96						

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

•		
	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 767.34	\$ 767.34
% Managed Care Adjustment	-0.34%	-0.34%
_		
TPL Adjusted Medical Expenses	\$ 767.34	\$ 180.92
TPL Factor	1.0000	0.2358
New Benefits PMPM	\$ -	\$ -
Final Projected Medical	\$ 767.34	\$ 180.92
Administrative Expenses PMPM	\$ 58.82	\$ 23.76
% of Base Capitation Rate	7.05%	11.49%
_		
Underwriting Gain PMPM	\$ 8.35	\$ 2.07
% of Base Capitation Rate	1.00%	1.00%
_		
Base Capitation Rate	\$ 834.51	\$ 206.75



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 64 Male/Female					
MCO Enrolled	195,261				
Major TPL	23,998				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Southwest		Final Base Data		Final Base Data		Final Base Data		Final Base Data		Final Base Data Base Program Change		Base Program Changes	Annual Medical Trends	Prospective Program Projected Medical Expenses Changes		es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM							
Addiction and Recovery Treatment Services (ARTS)	6,384	\$ 23.37	\$ 12.43	15.75%	0.00%	172.93%	17,506	\$ 26.92	\$ 39.27							
Case Management Services	1,981	\$ 4.39	\$ 0.72	0.00%	7.24%	20.66%	2,638	\$ 4.91	\$ 1.08							
Community Behavioral Health	1,143	\$ 107.35	\$ 10.22	0.00%	7.17%	20.66%	1,514	\$ 120.38	\$ 15.18							
DME/Supplies	505	\$ 140.56	\$ 5.91	-0.02%	3.53%	0.55%	515	\$ 153.54	\$ 6.59							
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -							
FQHC/RHC	556	\$ 14.16	\$ 0.66	0.00%	0.77%	0.55%	563	\$ 14.38	\$ 0.67							
Home Health Services	45	\$ 332.30	\$ 1.26	0.00%	3.52%	0.55%	46	\$ 363.01	\$ 1.41							
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -							
Inpatient - Newborn	1	\$ 716.73	\$ 0.09	0.07%	1.75%	0.55%	2	\$ 722.62	\$ 0.09							
Inpatient - Other	337	\$ 2,677.66	\$ 75.29	4.98%	1.73%	0.55%	352	\$ 2,854.40	\$ 83.68							
Inpatient - Psych	64	\$ 1,001.28	\$ 5.37	-10.11%	1.72%	20.66%	81	\$ 906.82	\$ 6.13							
Lab/Radiology	4,209	\$ 50.07	\$ 17.56	-0.01%	3.55%	0.55%	4,305	\$ 54.65	\$ 19.60							
Outpatient - ER	1,311	\$ 285.37	\$ 31.19	9.56%	0.13%	0.55%	1,399	\$ 295.76	\$ 34.49							
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -							
Outpatient - Other	1,529	\$ 463.38	\$ 59.04	8.89%	1.31%	0.55%	1,591	\$ 507.00	\$ 67.22							
Pharmacy	36,833	\$ 49.75	\$ 152.72	9.23%	4.15%	-2.05%	39,503	\$ 56.07	\$ 184.58							
Physician - Anesthesia	8,439	\$ 4.16	\$ 2.92	-0.04%	1.28%	0.55%	8,748	\$ 4.19	\$ 3.05							
Physician - Dental	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -							
Physician - Evaluation & Management	18,271	\$ 36.48	\$ 55.54	3.05%	0.76%	0.55%	18,512	\$ 38.16	\$ 58.87							
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -							
Physician - Other	10,302	\$ 9.77	\$ 8.39	1.14%	1.12%	0.55%	10,573	\$ 10.01	\$ 8.82							
Physician - Psych	0	\$ 62.86	\$ 0.00	20.42%	1.00%	20.66%	1	\$ 76.84	\$ 0.00							
Physician - Specialist	3,997	\$ 41.01	\$ 13.66	-0.50%	0.76%	0.55%	4,052	\$ 41.39	\$ 13.98							
Physician - Vision	288	\$ 89.23	\$ 2.14	-0.44%	1.11%	0.55%	295	\$ 90.05	\$ 2.21							
Transportation/Emergency	381	\$ 152.10	\$ 4.83	-0.04%	3.54%	0.55%	389	\$ 165.99	\$ 5.39							
Transportation/Non-emergency	591	\$ 91.25	\$ 4.50	0.00%	3.53%	0.55%	604	\$ 99.61	\$ 5.02							
Gross Medical Total			\$ 464.45	6.29%	2.45%	5.00%			\$ 557.35							

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

ī				
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	554.92	\$	554.92
% Managed Care Adjustment		-0.44%		-0.44%
TPL Adjusted Medical Expenses	\$	554.92	\$	127.98
TPL Factor		1.0000		0.2306
·				
New Benefits PMPM	\$	-	\$	-
r				
Final Projected Medical	\$	554.92	\$	127.98
Administrative Expenses PMPM	\$	46.12	\$	20.60
% of Base Capitation Rate	Ψ_	7.60%	Ÿ	13.73%
				LI CONTRACTOR OF THE CONTRACTO
Underwriting Gain PMPM	\$	6.07	\$	1.50
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	607.11	\$	150.08



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Under 1					
MCO Enrolled	109,122				
Major TPL	5,005				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater		Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM				
Addiction and Recovery Treatment Services (ARTS)	2	\$ 115.07	\$ 0.02	15.75%	0.00%	0.00%	2	\$ 133.19	\$ 0.02				
Case Management Services	4,345	\$ 8.55	\$ 3.09	0.00%	7.63%	0.00%	4,958	\$ 9.34	\$ 3.86				
Community Behavioral Health	90	\$ 115.40	\$ 0.87	0.00%	7.63%	0.00%	103	\$ 126.10	\$ 1.08				
DME/Supplies	199	\$ 127.47	\$ 2.12	0.00%	4.04%	0.00%	212	\$ 135.27	\$ 2.39				
Early Intervention Services	1,174	\$ 25.87	\$ 2.53	0.00%	7.63%	0.00%	1,339	\$ 28.27	\$ 3.16				
FQHC/RHC	32	\$ 47.61	\$ 0.13	0.00%	1.00%	0.00%	32	\$ 48.33	\$ 0.13				
Home Health Services	51	\$ 767.66	\$ 3.24	0.00%	4.04%	0.00%	54	\$ 814.65	\$ 3.65				
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -				
Inpatient - Newborn	1,808	\$ 1,271.87	\$ 191.61	8.50%	0.75%	0.00%	1,835	\$ 1,390.32	\$ 212.61				
Inpatient - Other	2,165	\$ 1,004.38	\$ 181.18	8.09%	0.75%	0.00%	2,197	\$ 1,093.84	\$ 200.30				
Inpatient - Psych	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -				
Lab/Radiology	1,820	\$ 23.85	\$ 3.62	0.00%	4.04%	0.00%	1,931	\$ 25.31	\$ 4.07				
Outpatient - ER	1,063	\$ 197.44	\$ 17.48	9.61%	3.02%	0.00%	1,128	\$ 222.97	\$ 20.95				
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -				
Outpatient - Other	685	\$ 519.62	\$ 29.65	10.12%	6.27%	0.00%	816	\$ 576.48	\$ 39.18				
Pharmacy	3,722	\$ 51.73	\$ 16.04	9.73%	4.15%	-0.80%	3,737	\$ 63.36	\$ 19.73				
Physician - Anesthesia	4,962	\$ 3.81	\$ 1.57	0.00%	3.95%	0.00%	5,745	\$ 3.69	\$ 1.77				
Physician - Dental	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -				
Physician - Evaluation & Management	21,455	\$ 75.19	\$ 134.43	-0.39%	1.00%	0.00%	21,779	\$ 76.02	\$ 137.97				
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -				
Physician - Other	11,120	\$ 13.34	\$ 12.36	-0.42%	3.95%	0.00%	12,873	\$ 12.89	\$ 13.82				
Physician - Psych	-	\$ -	\$ -	0.00%	3.95%	0.00%	-	\$ -	\$ -				
Physician - Specialist	630	\$ 164.14	\$ 8.62	-0.44%	1.00%	0.00%	640	\$ 165.88	\$ 8.84				
Physician - Vision	142	\$ 117.47	\$ 1.39	-0.44%	3.95%	0.00%	164	\$ 113.48	\$ 1.55				
Transportation/Emergency	73	\$ 162.61	\$ 0.99	0.00%	4.04%	0.00%	77	\$ 172.57	\$ 1.11				
Transportation/Non-emergency	237	\$ 403.74	\$ 7.99	0.00%	4.04%	0.00%	252	\$ 428.45	\$ 9.00				
Gross Medical Total			\$ 618.93	5.91%	1.50%	-0.02%			\$ 685.20				

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

MCO Enrolled \$ 685.02		Major TPL
\$ 685.02		
φ 003.0 <u>2</u>	\$	685.02
-0.03%		-0.03%
\$ 685.02	\$	316.82
1.0000		0.4625
\$ -	\$	-
\$ 685.02	\$	316.82
Ť 50.40	•	32.95
	Þ	
7.50%		9.33%
		1
\$ 7.49	\$	3.53
1.00%		1.00%
\$ 749.70	e	353.30
\$	-0.03% 685.02 1.0000 - 685.02 56.19 7.50% 7.49 1.00%	-0.03% 685.02 \$ 1.0000 - \$ 685.02 \$ 7.50% 7.49 \$ 1.00%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Child					
MCO Enrolled	1,389,441				
Major TPL	63,727				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater	Final Base Data			Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expense	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	398	\$ 65.99	\$ 2.19	15.75%	0.00%	21.70%	485	\$ 76.39	\$ 3.09
Case Management Services	260	\$ 27.01	\$ 0.59	0.00%	7.63%	0.00%	297	\$ 29.52	\$ 0.73
Community Behavioral Health	8,284	\$ 71.35	\$ 49.25	0.00%	7.63%	0.00%	9,454	\$ 77.96	\$ 61.42
DME/Supplies	128	\$ 177.32	\$ 1.89	0.00%	4.04%	0.00%	136	\$ 188.17	\$ 2.13
Early Intervention Services	263	\$ 48.75	\$ 1.07	0.00%	7.63%	0.00%	300	\$ 53.27	\$ 1.33
FQHC/RHC	45	\$ 38.11	\$ 0.14	0.00%	1.00%	0.00%	46	\$ 38.68	\$ 0.15
Home Health Services	15	\$ 750.71	\$ 0.91	0.00%	4.04%	0.00%	16	\$ 796.65	\$ 1.03
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 2,204.55	\$ 0.00	7.91%	0.75%	0.00%	0	\$ 2,396.79	\$ 0.00
Inpatient - Other	51	\$ 2,038.28	\$ 8.70	8.44%	0.75%	0.00%	52	\$ 2,226.98	\$ 9.65
Inpatient - Psych	41	\$ 750.90	\$ 2.58	-4.75%	0.75%	0.00%	42	\$ 720.59	\$ 2.51
Lab/Radiology	1,075	\$ 30.17	\$ 2.70	0.00%	4.04%	0.00%	1,141	\$ 32.02	\$ 3.04
Outpatient - ER	547	\$ 229.51	\$ 10.45	9.24%	3.02%	0.00%	580	\$ 258.32	\$ 12.48
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.00%	-	\$ -	\$ -
Outpatient - Other	444	\$ 502.95	\$ 18.61	9.86%	6.27%	0.00%	529	\$ 556.71	\$ 24.54
Pharmacy	5,111	\$ 74.52	\$ 31.74	8.42%	4.15%	-1.50%	5,131	\$ 89.55	\$ 38.29
Physician - Anesthesia	2,698	\$ 3.41	\$ 0.77	0.00%	3.95%	0.00%	3,124	\$ 3.30	\$ 0.86
Physician - Dental	0	\$ 174.40	\$ 0.00	-0.48%	3.95%	0.00%	0	\$ 168.41	\$ 0.00
Physician - Evaluation & Management	6,644	\$ 46.29	\$ 25.63	-0.31%	1.00%	0.00%	6,744	\$ 46.84	\$ 26.32
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.00%	-	\$ -	\$ -
Physician - Other	8,041	\$ 8.75	\$ 5.87	0.37%	3.95%	0.00%	9,309	\$ 8.52	\$ 6.61
Physician - Psych	0	\$ 47.88	\$ 0.00	20.46%	3.95%	0.00%	0	\$ 55.96	\$ 0.00
Physician - Specialist	179	\$ 173.88	\$ 2.60	-0.44%	1.00%	0.00%	182	\$ 175.74	\$ 2.67
Physician - Vision	81	\$ 226.37	\$ 1.53	-0.44%	3.95%	0.00%	94	\$ 218.68	\$ 1.71
Transportation/Emergency	35	\$ 146.78	\$ 0.43	0.00%	4.04%	0.00%	37	\$ 155.77	\$ 0.48
Transportation/Non-emergency	183	\$ 184.36	\$ 2.82	0.00%	4.04%	0.00%	195	\$ 195.65	\$ 3.17
Gross Medical Total			\$ 170.47	3.73%	4.58%	-0.02%			\$ 202.22

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	192.39	\$	192.39
% Managed Care Adjustment		-4.86%		-4.86%
F				
TPL Adjusted Medical Expenses	\$	192.39	\$	108.04
TPL Factor		1.0000		0.5616
	_			
New Benefits PMPM	\$	•	\$	-
-				
Final Projected Medical	\$	192.39	\$	108.04
Administrative Expenses PMPM	\$	25.09	\$	19.77
% of Base Capitation Rate	Ť	11.42%	•	15.31%
Underwriting Gain PMPM	\$	2.20	\$	1.29
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	219.68	\$	129.10



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
LIFC Adult					
MCO Enrolled 333,965					
Major TPL	27,633				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater		Final Base Data		Final Base Data		Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM								
Addiction and Recovery Treatment Services (ARTS)	8,711	\$ 7.95	\$ 5.77	15.74%	0.00%	128.60%	19,913	\$ 9.20	\$ 15.27								
Case Management Services	346	\$ 4.70	\$ 0.14	0.00%	7.12%	0.00%	379	\$ 5.28	\$ 0.17								
Community Behavioral Health	2,016	\$ 186.87	\$ 31.40	0.00%	7.12%	0.00%	2,203	\$ 210.20	\$ 38.60								
DME/Supplies	187	\$ 190.51	\$ 2.97	0.00%	3.52%	0.00%	190	\$ 208.18	\$ 3.29								
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	0.00%	-	\$ -	\$ -								
FQHC/RHC	320	\$ 31.32	\$ 0.84	0.00%	0.75%	0.00%	322	\$ 31.79	\$ 0.85								
Home Health Services	32	\$ 493.15	\$ 1.33	0.00%	3.52%	0.00%	33	\$ 538.88	\$ 1.47								
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.00%	-	\$ -	\$ -								
Inpatient - Newborn	0	\$ 653.43	\$ 0.01	7.82%	1.75%	0.00%	0	\$ 709.83	\$ 0.02								
Inpatient - Other	325	\$ 2,010.96	\$ 54.44	7.45%	1.75%	0.00%	340	\$ 2,176.96	\$ 61.62								
Inpatient - Psych	58	\$ 890.94	\$ 4.30	-3.05%	1.75%	0.00%	60	\$ 874.49	\$ 4.39								
Lab/Radiology	2,168	\$ 61.19	\$ 11.06	0.00%	3.52%	0.00%	2,201	\$ 66.86	\$ 12.26								
Outpatient - ER	1,439	\$ 326.82	\$ 39.18	8.68%	-0.04%	0.00%	1,527	\$ 334.31	\$ 42.54								
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.00%	-	\$ -	\$ -								
Outpatient - Other	868	\$ 610.17	\$ 44.15	8.57%	1.25%	0.00%	895	\$ 667.42	\$ 49.76								
Pharmacy	18,124	\$ 63.71	\$ 96.23	2.53%	4.15%	-2.60%	18,158	\$ 71.75	\$ 108.57								
Physician - Anesthesia	25,607	\$ 2.03	\$ 4.33	0.00%	1.00%	0.00%	25,994	\$ 2.06	\$ 4.46								
Physician - Dental	0	\$ 282.30	\$ 0.01	-0.46%	1.00%	0.00%	0	\$ 285.24	\$ 0.01								
Physician - Evaluation & Management	31,615	\$ 24.06	\$ 63.38	3.30%	0.75%	0.00%	31,852	\$ 25.23	\$ 66.96								
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.00%	-	\$ -	\$ -								
Physician - Other	16,652	\$ 7.32	\$ 10.16	0.35%	1.00%	0.00%	16,903	\$ 7.46	\$ 10.51								
Physician - Psych	2	\$ 105.93	\$ 0.02	20.51%	1.00%	0.00%	2	\$ 129.59	\$ 0.03								
Physician - Specialist	805	\$ 200.88	\$ 13.48	-0.43%	0.75%	0.00%	812	\$ 203.03	\$ 13.73								
Physician - Vision	103	\$ 159.62	\$ 1.37	-0.44%	1.00%	0.00%	104	\$ 161.32	\$ 1.40								
Transportation/Emergency	115	\$ 136.43	\$ 1.31	0.00%	3.52%	0.00%	117	\$ 149.08	\$ 1.45								
Transportation/Non-emergency	890	\$ 49.63	\$ 3.68	0.00%	3.52%	0.00%	903	\$ 54.24	\$ 4.08								
Gross Medical Total			\$ 389.55	4.24%	2.38%	1.31%			\$ 441.44								

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

-				
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	435.26	\$	435.26
% Managed Care Adjustment		-1.40%		-1.40%
TPL Adjusted Medical Expenses	\$	435.26	\$	100.37
· .	Þ		Þ	
TPL Factor		1.0000		0.2306
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	435.26	\$	100.37
Administrative Expenses PMPM	\$	40.42	\$	19.28
% of Base Capitation Rate		8.41%		15.96%
Underwriting Gain PMPM	\$	4.80	\$	1.21
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	480 49	\$	120.86



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Female					
MCO Enrolled 10,810					
Major TPL	1,854				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses		es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	1,300	\$ 35.84	\$ 3.88	15.75%	0.00%	46.84%	1,909	\$ 41.49	\$ 6.60
Case Management Services	2,062	\$ 4.48	\$ 0.77	0.00%	7.63%	20.66%	2,839	\$ 4.89	\$ 1.16
Community Behavioral Health	1,591	\$ 159.77	\$ 21.19	0.00%	7.63%	20.66%	2,191	\$ 174.58	\$ 31.87
DME/Supplies	237	\$ 185.52	\$ 3.66	0.00%	4.04%	0.55%	253	\$ 196.87	\$ 4.15
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%	-	\$ -	\$ -
FQHC/RHC	376	\$ 36.27	\$ 1.14	0.00%	1.00%	0.55%	384	\$ 36.81	\$ 1.18
Home Health Services	15	\$ 677.30	\$ 0.86	0.00%	4.04%	0.55%	16	\$ 718.75	\$ 0.97
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	1	\$ 2,212.91	\$ 0.11	7.91%	0.75%	0.55%	1	\$ 2,405.88	\$ 0.12
Inpatient - Other	408	\$ 1,490.46	\$ 50.66	8.44%	0.75%	0.55%	416	\$ 1,628.44	\$ 56.49
Inpatient - Psych	42	\$ 825.60	\$ 2.89	-4.75%	0.75%	20.66%	52	\$ 792.27	\$ 3.40
Lab/Radiology	4,520	\$ 60.26	\$ 22.70	0.00%	4.04%	0.55%	4,823	\$ 63.94	\$ 25.70
Outpatient - ER	1,832	\$ 320.87	\$ 49.00	9.24%	3.02%	0.55%	1,955	\$ 361.14	\$ 58.84
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%	-	\$ -	\$ -
Outpatient - Other	792	\$ 367.12	\$ 24.22	9.86%	6.27%	0.55%	948	\$ 406.36	\$ 32.10
Pharmacy	8,946	\$ 49.09	\$ 36.60	8.42%	4.15%	-0.96%	9,031	\$ 58.99	\$ 44.40
Physician - Anesthesia	49,255	\$ 2.38	\$ 9.77	0.00%	3.95%	0.55%	57,331	\$ 2.31	\$ 11.03
Physician - Dental	-	\$ -	\$ -	-0.48%	3.95%	0.55%	-	\$ -	\$ -
Physician - Evaluation & Management	31,185	\$ 18.84	\$ 48.95	-0.31%	1.00%	0.55%	31,828	\$ 19.06	\$ 50.56
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%	-	\$ -	\$ -
Physician - Other	8,702	\$ 17.01	\$ 12.34	0.37%	3.95%	0.55%	10,129	\$ 16.57	\$ 13.98
Physician - Psych	-	\$ -	\$ -	20.46%	3.95%	20.66%	-	\$ -	\$ -
Physician - Specialist	1,450	\$ 46.82	\$ 5.66	-0.44%	1.00%	0.55%	1,480	\$ 47.32	\$ 5.84
Physician - Vision	63	\$ 281.63	\$ 1.47	-0.44%	3.95%	0.55%	73	\$ 272.07	\$ 1.65
Transportation/Emergency	244	\$ 142.43	\$ 2.90	0.00%	4.04%	0.55%	260	\$ 151.15	\$ 3.28
Transportation/Non-emergency	582	\$ 73.26	\$ 3.55	0.00%	4.04%	0.55%	621	\$ 77.74	\$ 4.02
Gross Medical Total			\$ 302.31	4.84%	3.16%	2.70%			\$ 357.36

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	352.26	\$	352.26
% Managed Care Adjustment		-1.43%		-1.43%
TPL Adjusted Medical Expenses	¢	352.26	\$	171.76
TPL Factor	Ψ	1.0000	Ψ	0.4876
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	352.26	\$	171.76
Administrative Expenses PMPM	\$	34.01	\$	23.22
% of Base Capitation Rate		8.72%		11.79%
Underwriting Gain PMPM	\$	3.90	\$	1.97
% of Base Capitation Rate		1.00%		1.00%
	_	200.4=	_	400.05
Base Capitation Rate	\$	390.17	\$	196.95



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs						
Expansion 19 to 20 Male						
MCO Enrolled	1,385					
Major TPL	137					

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes			es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	1,506	\$ 85.07	\$ 10.68	15.75%	0.00%	46.84%	2,212	\$ 98.47	\$ 18.15
Case Management Services	-	\$ -	\$ -	0.00%	7.63%	20.66%		\$ -	\$ -
Community Behavioral Health	5,629	\$ 149.41	\$ 70.09	0.00%	7.63%	20.66%	7,751	\$ 163.26	\$ 105.45
DME/Supplies	57	\$ 146.37	\$ 0.69	0.00%	4.04%	0.55%	61	\$ 155.33	\$ 0.78
Early Intervention Services	-	\$ -	\$ -	0.00%	7.63%	20.66%		\$ -	\$ -
FQHC/RHC	54	\$ 60.22	\$ 0.27	0.00%	1.00%	0.55%	55	\$ 61.13	\$ 0.28
Home Health Services	12	\$ 173.08	\$ 0.17	0.00%	4.04%	0.55%	13	\$ 183.68	\$ 0.20
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.75%	0.55%		\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	7.91%	0.75%	0.55%		\$ -	\$ -
Inpatient - Other	164	\$ 1,667.02	\$ 22.73	8.44%	0.75%	0.55%	167	\$ 1,821.35	\$ 25.35
Inpatient - Psych	260	\$ 765.85	\$ 16.61	-4.75%	0.75%	20.66%	319	\$ 734.93	\$ 19.52
Lab/Radiology	878	\$ 33.79	\$ 2.47	0.00%	4.04%	0.55%	937	\$ 35.85	\$ 2.80
Outpatient - ER	1,105	\$ 304.04	\$ 27.99	9.24%	3.02%	0.55%	1,179	\$ 342.20	\$ 33.61
Outpatient - Maternity	-	\$ -	\$ -	0.00%	6.27%	0.55%		\$ -	\$ -
Outpatient - Other	432	\$ 667.28	\$ 24.00	9.86%	6.27%	0.55%	517	\$ 738.60	\$ 31.81
Pharmacy	6,434	\$ 103.56	\$ 55.53	8.42%	4.15%	-0.96%	6,496	\$ 124.44	\$ 67.36
Physician - Anesthesia	2,699	\$ 2.35	\$ 0.53	0.00%	3.95%	0.55%	3,141	\$ 2.28	\$ 0.60
Physician - Dental	-	\$ -	\$ -	-0.48%	3.95%	0.55%		\$ -	\$ -
Physician - Evaluation & Management	8,255	\$ 39.55	\$ 27.21	-0.31%	1.00%	0.55%	8,425	\$ 40.02	\$ 28.10
Physician - Maternity	-	\$ -	\$ -	0.00%	1.00%	0.55%		\$ -	\$ -
Physician - Other	1,374	\$ 20.27	\$ 2.32	0.37%	3.95%	0.55%	1,599	\$ 19.74	\$ 2.63
Physician - Psych	-	\$ -	\$ -	20.46%	3.95%	20.66%		\$ -	\$ -
Physician - Specialist	351	\$ 158.79	\$ 4.65	-0.44%	1.00%	0.55%	359	\$ 160.49	\$ 4.80
Physician - Vision	62	\$ 278.44	\$ 1.44	-0.44%	3.95%	0.55%	72	\$ 268.98	\$ 1.62
Transportation/Emergency	167	\$ 143.61	\$ 2.00	0.00%	4.04%	0.55%	179	\$ 152.40	\$ 2.27
Transportation/Non-emergency	316	\$ 120.26	\$ 3.17	0.00%	4.04%	0.55%	337	\$ 127.62	\$ 3.59
Gross Medical Total			\$ 272.54	4.53%	4.13%	8.49%			\$ 348.91

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

Ī		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	332.04	\$	332.04
% Managed Care Adjustment		-4.84%		-4.84%
TPL Adjusted Medical Expenses	\$	332.04	\$	184.98
TPL Factor		1.0000		0.5571
New Benefits PMPM	\$	-	\$	-
,				
Final Projected Medical	\$	332.04	\$	184.98
	_	20.00	•	2121
Administrative Expenses PMPM	\$	32.80	\$	24.01
% of Base Capitation Rate		8.90%		11.37%
Underwriting Gain PMPM	\$	3.69	\$	2.11
% of Base Capitation Rate		1.00%		1.00%
_				
Base Capitation Rate	\$	368.52	\$	211.10



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs							
Expansion 21 to 44 Female							
MCO Enrolled	328,319						
Major TPL	56,319						

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	8,100	\$ 8.29	\$ 5.60	15.74%	0.00%	175.83%	22,343	\$ 9.60	\$ 17.87
Case Management Services	418	\$ 4.70	\$ 0.16	0.00%	7.12%	20.66%	551	\$ 5.29	\$ 0.24
Community Behavioral Health	2,165	\$ 189.57	\$ 34.20	0.00%	7.12%	20.66%	2,854	\$ 213.24	\$ 50.72
DME/Supplies	173	\$ 190.84	\$ 2.74	0.00%	3.51%	0.55%	176	\$ 208.54	\$ 3.06
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -
FQHC/RHC	329	\$ 30.67	\$ 0.84	0.00%	0.75%	0.55%	333	\$ 31.13	\$ 0.86
Home Health Services	28	\$ 549.04	\$ 1.28	0.00%	3.51%	0.55%	28	\$ 599.95	\$ 1.42
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 653.43	\$ 0.02	7.82%	1.75%	0.55%	0	\$ 709.83	\$ 0.02
Inpatient - Other	293	\$ 1,948.49	\$ 47.56	7.45%	1.75%	0.55%	308	\$ 2,109.32	\$ 54.13
Inpatient - Psych	56	\$ 921.57	\$ 4.28	-3.05%	1.75%	20.66%	70	\$ 904.55	\$ 5.27
Lab/Radiology	2,283	\$ 63.40	\$ 12.06	0.00%	3.51%	0.55%	2,330	\$ 69.28	\$ 13.45
Outpatient - ER	1,521	\$ 324.75	\$ 41.17	8.68%	-0.04%	0.55%	1,623	\$ 332.19	\$ 44.94
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -
Outpatient - Other	767	\$ 620.32	\$ 39.65	8.57%	1.25%	0.55%	795	\$ 678.52	\$ 44.93
Pharmacy	16,842	\$ 60.62	\$ 85.08	2.53%	4.15%	-2.07%	16,966	\$ 68.26	\$ 96.52
Physician - Anesthesia	27,473	\$ 2.06	\$ 4.71	0.00%	1.00%	0.55%	28,041	\$ 2.09	\$ 4.88
Physician - Dental	0	\$ 283.20	\$ 0.01	-0.46%	1.00%	0.55%	0	\$ 286.15	\$ 0.01
Physician - Evaluation & Management	32,951	\$ 22.88	\$ 62.82	3.30%	0.75%	0.55%	33,380	\$ 23.99	\$ 66.73
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -
Physician - Other	16,073	\$ 7.07	\$ 9.47	0.35%	1.00%	0.55%	16,404	\$ 7.20	\$ 9.85
Physician - Psych	1	\$ 92.43	\$ 0.01	20.51%	1.00%	20.66%	2	\$ 113.07	\$ 0.02
Physician - Specialist	739	\$ 201.29	\$ 12.40	-0.43%	0.75%	0.55%	749	\$ 203.44	\$ 12.70
Physician - Vision	82	\$ 183.79	\$ 1.26	-0.44%	1.00%	0.55%	84	\$ 185.74	\$ 1.30
Transportation/Emergency	115	\$ 137.95	\$ 1.33	0.00%	3.51%	0.55%	118	\$ 150.74	\$ 1.48
Transportation/Non-emergency	799	\$ 54.33	\$ 3.62	0.00%	3.51%	0.55%	816	\$ 59.37	\$ 4.04
Gross Medical Total			\$ 370.26	4.18%	2.39%	4.93%			\$ 434.43

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	426.32	\$	426.32
% Managed Care Adjustment		-1.87%		-1.87%
TPL Adjusted Medical Expenses	\$	426.32	\$	97.31
TPL Factor	•	1.0000	_	0.2283
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	426.32	\$	97.31
Administrative Expenses PMPM	\$	38.43	\$	18.77
% of Base Capitation Rate		8.19%		16.01%
Underwriting Gain PMPM	\$	4.69	\$	1.17
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	469.45	\$	117.25



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 21 to 44 Male					
MCO Enrolled	140,609				
Major TPL	13,867				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater		Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM				
Addiction and Recovery Treatment Services (ARTS)	12,890	\$ 5.55	\$ 5.96	15.74%	0.00%	175.83%	35,555	\$ 6.42	\$ 19.02				
Case Management Services	-	\$ -	\$ -	0.00%	7.12%	20.66%		\$ -	\$ -				
Community Behavioral Health	644	\$ 153.52	\$ 8.24	0.00%	7.12%	20.66%	849	\$ 172.69	\$ 12.22				
DME/Supplies	153	\$ 203.00	\$ 2.59	0.00%	3.51%	0.55%	156	\$ 221.83	\$ 2.89				
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -				
FQHC/RHC	60	\$ 86.88	\$ 0.43	0.00%	0.75%	0.55%	61	\$ 88.19	\$ 0.45				
Home Health Services	26	\$ 354.85	\$ 0.77	0.00%	3.51%	0.55%	27	\$ 387.75	\$ 0.86				
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -				
Inpatient - Newborn	-	\$ -	\$ -	7.82%	1.75%	0.55%	-	\$ -	\$ -				
Inpatient - Other	322	\$ 2,116.54	\$ 56.71	7.45%	1.75%	0.55%	338	\$ 2,291.25	\$ 64.55				
Inpatient - Psych	62	\$ 831.47	\$ 4.33	-3.05%	1.75%	20.66%	78	\$ 816.12	\$ 5.33				
Lab/Radiology	930	\$ 46.18	\$ 3.58	0.00%	3.51%	0.55%	950	\$ 50.46	\$ 3.99				
Outpatient - ER	915	\$ 330.45	\$ 25.20	8.68%	-0.04%	0.55%	977	\$ 338.02	\$ 27.51				
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -				
Outpatient - Other	648	\$ 684.01	\$ 36.96	8.57%	1.25%	0.55%	672	\$ 748.19	\$ 41.89				
Pharmacy	11,707	\$ 82.35	\$ 80.34	2.53%	4.15%	-2.07%	11,794	\$ 92.74	\$ 91.14				
Physician - Anesthesia	10,329	\$ 1.63	\$ 1.40	0.00%	1.00%	0.55%	10,542	\$ 1.65	\$ 1.45				
Physician - Dental	-	\$ -	\$ -	-0.46%	1.00%	0.55%	-	\$ -	\$ -				
Physician - Evaluation & Management	10,670	\$ 43.61	\$ 38.77	3.30%	0.75%	0.55%	10,809	\$ 45.73	\$ 41.19				
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -				
Physician - Other	19,735	\$ 3.20	\$ 5.27	0.35%	1.00%	0.55%	20,143	\$ 3.26	\$ 5.48				
Physician - Psych	0	\$ 37.20	\$ 0.00	20.51%	1.00%	20.66%	1	\$ 45.51	\$ 0.00				
Physician - Specialist	620	\$ 201.21	\$ 10.40	-0.43%	0.75%	0.55%	628	\$ 203.36	\$ 10.65				
Physician - Vision	63	\$ 218.21	\$ 1.15	-0.44%	1.00%	0.55%	64	\$ 220.52	\$ 1.18				
Transportation/Emergency	96	\$ 137.00	\$ 1.10	0.00%	3.51%	0.55%	98	\$ 149.70	\$ 1.23				
Transportation/Non-emergency	462	\$ 83.45	\$ 3.21	0.00%	3.51%	0.55%	472	\$ 91.19	\$ 3.58				
Gross Medical Total			\$ 286.43	4.77%	2.19%	4.48%			\$ 334.61				

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

1		MOO Freelland		Main TDI
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	332.66	\$	332.66
% Managed Care Adjustment		-0.58%		-0.58%
-				
TPL Adjusted Medical Expenses	\$	332.66	\$	78.04
TPL Factor		1.0000		0.2346
·				
New Benefits PMPM	\$	-	\$	-
,				
Final Projected Medical	\$	332.66	\$	78.04
Administrative Expenses PMPM	\$	32.84	\$	17.61
% of Base Capitation Rate	<u> </u>	8.89%	Ÿ	18.23%
Underwriting Gain PMPM	\$	3.69	\$	0.97
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	369.18	\$	96.62



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 45 to 64 Male/Female					
MCO Enrolled	189,339				
Major TPL	16,304				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater		Final Base Data		Final Base Data		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses		es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM				
Addiction and Recovery Treatment Services (ARTS)	10,370	\$ 8.33	\$ 7.20	15.74%	0.00%	175.83%	28,604	\$ 9.64	\$ 22.98				
Case Management Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -				
Community Behavioral Health	1,832	\$ 171.28	\$ 26.15	0.00%	7.12%	20.66%	2,416	\$ 192.67	\$ 38.79				
DME/Supplies	332	\$ 192.09	\$ 5.32	0.00%	3.51%	0.55%	339	\$ 209.90	\$ 5.93				
Early Intervention Services	-	\$ -	\$ -	0.00%	7.12%	20.66%	-	\$ -	\$ -				
FQHC/RHC	448	\$ 30.44	\$ 1.14	0.00%	0.75%	0.55%	454	\$ 30.90	\$ 1.17				
Home Health Services	74	\$ 365.81	\$ 2.27	0.00%	3.51%	0.55%	76	\$ 399.74	\$ 2.53				
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	1.75%	0.55%	-	\$ -	\$ -				
Inpatient - Newborn	-	\$ -	\$ -	7.82%	1.75%	0.55%	-	\$ -	\$ -				
Inpatient - Other	513	\$ 2,675.78	\$ 114.36	7.45%	1.75%	0.55%	539	\$ 2,896.65	\$ 130.16				
Inpatient - Psych	52	\$ 1,015.98	\$ 4.43	-3.05%	1.75%	20.66%	66	\$ 997.23	\$ 5.46				
Lab/Radiology	2,036	\$ 49.68	\$ 8.43	0.00%	3.51%	0.55%	2,078	\$ 54.29	\$ 9.40				
Outpatient - ER	1,022	\$ 391.85	\$ 33.36	8.68%	-0.04%	0.55%	1,090	\$ 400.82	\$ 36.42				
Outpatient - Maternity	-	\$ -	\$ -	0.00%	1.25%	0.55%	-	\$ -	\$ -				
Outpatient - Other	1,886	\$ 577.00	\$ 90.71	8.57%	1.25%	0.55%	1,954	\$ 631.14	\$ 102.79				
Pharmacy	35,115	\$ 71.74	\$ 209.93	2.53%	4.15%	-2.07%	35,375	\$ 80.79	\$ 238.15				
Physician - Anesthesia	20,809	\$ 1.98	\$ 3.43	0.00%	1.00%	0.55%	21,239	\$ 2.01	\$ 3.56				
Physician - Dental	1	\$ 279.38	\$ 0.01	-0.46%	1.00%	0.55%	1	\$ 282.29	\$ 0.01				
Physician - Evaluation & Management	36,161	\$ 29.73	\$ 89.60	3.30%	0.75%	0.55%	36,632	\$ 31.18	\$ 95.18				
Physician - Maternity	-	\$ -	\$ -	0.00%	0.75%	0.55%	-	\$ -	\$ -				
Physician - Other	18,396	\$ 13.43	\$ 20.59	0.35%	1.00%	0.55%	18,776	\$ 13.68	\$ 21.41				
Physician - Psych	14	\$ 119.80	\$ 0.14	20.51%	1.00%	20.66%	17	\$ 146.55	\$ 0.21				
Physician - Specialist	1,521	\$ 203.60	\$ 25.81	-0.43%	0.75%	0.55%	1,541	\$ 205.77	\$ 26.43				
Physician - Vision	314	\$ 95.21	\$ 2.49	-0.44%	1.00%	0.55%	321	\$ 96.22	\$ 2.57				
Transportation/Emergency	119	\$ 133.34	\$ 1.33	0.00%	3.51%	0.55%	122	\$ 145.71	\$ 1.48				
Transportation/Non-emergency	2,011	\$ 27.59	\$ 4.62	0.00%	3.51%	0.55%	2,053	\$ 30.15	\$ 5.16				
Gross Medical Total	_		\$ 651.32	4.37%	2.41%	2.69%			\$ 749.78				

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

ī				
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	743.57	\$	743.57
% Managed Care Adjustment		-0.83%		-0.83%
_				
TPL Adjusted Medical Expenses	\$	743.57	\$	173.57
TPL Factor		1.0000		0.2334
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	743.57	\$	173.57
Administrative Expenses PMPM	•	57.40	\$	23.32
-	Ð		ð	
% of Base Capitation Rate		7.09%		11.73%
r				1
Underwriting Gain PMPM	\$	8.09	\$	1.99
% of Base Capitation Rate		1.00%		1.00%
1	_	202.00	•	400.00
Base Capitation Rate	\$	809.06	\$	198.88



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs						
Expansion 19 to 64 Male/Female						
MCO Enrolled	670,462					
Major TPL	88,481					

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Tidewater	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expense		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	9,623	\$ 7.62	\$ 6.11	15.74%	0.00%	174.04%	26,511	\$ 8.77	\$ 19.37
Case Management Services	238	\$ 4.67	\$ 0.09	0.00%	7.19%	20.66%	315	\$ 5.23	\$ 0.14
Community Behavioral Health	1,750	\$ 180.68	\$ 26.35	0.00%	7.13%	20.66%	2,309	\$ 203.10	\$ 39.08
DME/Supplies	214	\$ 193.09	\$ 3.45	0.00%	3.52%	0.55%	219	\$ 210.88	\$ 3.85
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	306	\$ 33.00	\$ 0.84	0.00%	0.76%	0.55%	310	\$ 33.50	\$ 0.87
Home Health Services	40	\$ 428.05	\$ 1.44	0.00%	3.52%	0.55%	41	\$ 467.67	\$ 1.61
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 752.32	\$ 0.01	7.84%	1.57%	0.55%	0	\$ 814.43	\$ 0.01
Inpatient - Other	363	\$ 2,261.66	\$ 68.34	7.46%	1.74%	0.55%	381	\$ 2,449.09	\$ 77.77
Inpatient - Psych	56	\$ 922.74	\$ 4.34	-3.08%	1.74%	20.66%	71	\$ 905.40	\$ 5.34
Lab/Radiology	1,963	\$ 57.53	\$ 9.41	0.00%	3.54%	0.55%	2,007	\$ 62.79	\$ 10.50
Outpatient - ER	1,257	\$ 340.89	\$ 35.72	8.70%	0.04%	0.55%	1,342	\$ 349.53	\$ 39.08
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,058	\$ 603.68	\$ 53.22	8.58%	1.30%	0.55%	1,098	\$ 659.92	\$ 60.40
Pharmacy	20,776	\$ 68.44	\$ 118.50	2.57%	4.15%	-2.06%	20,931	\$ 77.10	\$ 134.49
Physician - Anesthesia	22,296	\$ 2.01	\$ 3.73	0.00%	1.13%	0.55%	22,871	\$ 2.03	\$ 3.88
Physician - Dental	0	\$ 280.96	\$ 0.01	-0.46%	1.00%	0.55%	0	\$ 283.89	\$ 0.01
Physician - Evaluation & Management	29,105	\$ 26.82	\$ 65.04	3.26%	0.75%	0.55%	29,488	\$ 28.11	\$ 69.07
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	17,348	\$ 8.13	\$ 11.76	0.35%	1.06%	0.55%	17,726	\$ 8.29	\$ 12.25
Physician - Psych	5	\$ 114.30	\$ 0.04	20.51%	1.00%	20.66%	6	\$ 139.82	\$ 0.07
Physician - Specialist	946	\$ 198.48	\$ 15.65	-0.43%	0.75%	0.55%	958	\$ 200.56	\$ 16.02
Physician - Vision	144	\$ 132.96	\$ 1.59	-0.44%	1.05%	0.55%	147	\$ 134.42	\$ 1.64
Transportation/Emergency	115	\$ 136.60	\$ 1.31	0.00%	3.54%	0.55%	117	\$ 149.10	\$ 1.46
Transportation/Non-emergency	1,066	\$ 42.94	\$ 3.82	0.00%	3.52%	0.55%	1,089	\$ 46.91	\$ 4.26
Gross Medical Total			\$ 430.75	4.35%	2.38%	3.89%			\$ 501.13

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

i				
		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	494.88	\$	494.88
% Managed Care Adjustment		-1.25%		-1.25%
-				
TPL Adjusted Medical Expenses	\$	494.88	\$	110.04
TPL Factor		1.0000		0.2224
	_		_	
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	494.88	\$	110.04
Administrative Expenses PMPM	\$	42.53	\$	19.53
% of Base Capitation Rate		7.84%		14.92%
·				
Underwriting Gain PMPM	\$	5.43	\$	1.31
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	542.84	\$	130.88



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs				
LIFC Under 1				
MCO Enrolled	500,141			
Major TPL	20,429			

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Statewide		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	15	\$ 80.69	\$ 0.10	14.75%	0.00%	0.00%	15	\$ 92.59	\$ 0.12
Case Management Services	5,232	\$ 8.40	\$ 3.66	0.00%	7.63%	0.00%	5,971	\$ 9.18	\$ 4.57
Community Behavioral Health	28	\$ 144.19	\$ 0.34	0.00%	7.63%	0.00%	32	\$ 157.56	\$ 0.42
DME/Supplies	278	\$ 123.41	\$ 2.86	0.00%	4.04%	0.00%	295	\$ 130.96	\$ 3.22
Early Intervention Services	1,077	\$ 39.51	\$ 3.55	0.00%	7.63%	0.00%	1,230	\$ 43.17	\$ 4.42
FQHC/RHC	171	\$ 40.23	\$ 0.57	0.00%	1.00%	0.00%	173	\$ 40.84	\$ 0.59
Home Health Services	154	\$ 463.20	\$ 5.93	0.00%	4.04%	0.00%	163	\$ 491.55	\$ 6.68
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	1,154	\$ 1,193.27	\$ 114.74	7.84%	0.75%	0.00%	1,171	\$ 1,296.54	\$ 126.55
Inpatient - Other	1,806	\$ 1,152.32	\$ 173.41	7.66%	0.75%	0.00%	1,833	\$ 1,249.96	\$ 190.94
Inpatient - Psych	0	\$ 95.59	\$ 0.00	-16.43%	0.75%	0.00%	0	\$ 80.48	\$ 0.00
Lab/Radiology	2,170	\$ 22.75	\$ 4.11	0.00%	4.04%	0.00%	2,303	\$ 24.14	\$ 4.63
Outpatient - ER	1,068	\$ 182.05	\$ 16.20	9.37%	3.02%	0.00%	1,133	\$ 205.14	\$ 19.37
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	808	\$ 406.72	\$ 27.39	9.01%	6.27%	0.00%	963	\$ 446.69	\$ 35.83
Pharmacy	4,344	\$ 46.09	\$ 16.68	9.73%	4.15%	-0.80%	4,361	\$ 56.45	\$ 20.52
Physician - Anesthesia	4,309	\$ 2.88	\$ 1.04	0.00%	3.95%	0.00%	4,989	\$ 2.80	\$ 1.16
Physician - Dental	0	\$ 21.23	\$ 0.00	-0.48%	3.95%	0.00%	0	\$ 20.50	\$ 0.00
Physician - Evaluation & Management	21,686	\$ 65.41	\$ 118.21	-0.39%	1.00%	0.00%	22,013	\$ 66.14	\$ 121.34
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	11,011	\$ 17.03	\$ 15.63	-0.42%	3.95%	0.00%	12,747	\$ 16.46	\$ 17.48
Physician - Psych	0	\$ 21.24	\$ 0.00	20.65%	3.95%	0.00%	0	\$ 24.86	\$ 0.00
Physician - Specialist	672	\$ 131.06	\$ 7.34	-0.44%	1.00%	0.00%	682	\$ 132.46	\$ 7.53
Physician - Vision	116	\$ 150.13	\$ 1.45	-0.43%	3.95%	0.00%	134	\$ 145.04	\$ 1.62
Transportation/Emergency	86	\$ 232.80	\$ 1.66	0.00%	4.04%	0.00%	91	\$ 247.05	\$ 1.87
Transportation/Non-emergency	170	\$ 570.42	\$ 8.08	0.00%	4.04%	0.00%	180	\$ 605.33	\$ 9.10
Gross Medical Total			\$ 522.97	5.23%	1.66%	-0.03%			\$ 577.97

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	577.90	\$	577.90
% Managed Care Adjustment		-0.01%		-0.01%
,				
TPL Adjusted Medical Expenses	\$	577.90	\$	273.90
TPL Factor		1.0000		0.4740
New Benefits PMPM	\$	_	\$	
New Benefits I III III	Ψ		Ÿ	
Final Projected Medical	\$	577.90	\$	273.90
Administrative Expenses PMPM	\$	49.43	\$	30.24
% of Base Capitation Rate		7.80%		9.84%
r				,
Underwriting Gain PMPM	\$	6.34	\$	3.07
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	633.66	\$	307.21



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs

LIFC Child

MCO Enrolled 6,065,740

Major TPL 251,785

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Statewide		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	489	\$ 67.32	\$ 2.74	15.75%	0.00%	21.70%	595	\$ 77.92	\$ 3.86
Case Management Services	390	\$ 19.06	\$ 0.62	0.00%	7.63%	0.00%	445	\$ 20.83	\$ 0.77
Community Behavioral Health	9,469	\$ 61.53	\$ 48.55	0.00%	7.63%	0.00%	10,805	\$ 67.24	\$ 60.54
DME/Supplies	120	\$ 161.12	\$ 1.61	0.00%	4.04%	0.00%	127	\$ 170.99	\$ 1.81
Early Intervention Services	188	\$ 55.67	\$ 0.87	0.00%	7.63%	0.00%	214	\$ 60.83	\$ 1.08
FQHC/RHC	56	\$ 41.70	\$ 0.19	0.00%	1.00%	0.00%	57	\$ 42.33	\$ 0.20
Home Health Services	24	\$ 514.84	\$ 1.03	0.00%	4.04%	0.00%	25	\$ 546.36	\$ 1.16
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 1,712.95	\$ 0.00	7.91%	0.75%	0.00%	0	\$ 1,862.33	\$ 0.00
Inpatient - Other	49	\$ 2,339.52	\$ 9.64	7.76%	0.75%	0.00%	50	\$ 2,539.91	\$ 10.62
Inpatient - Psych	42	\$ 885.20	\$ 3.09	-5.67%	0.75%	0.00%	43	\$ 841.32	\$ 2.98
Lab/Radiology	1,307	\$ 29.53	\$ 3.22	0.00%	4.04%	0.00%	1,387	\$ 31.34	\$ 3.62
Outpatient - ER	547	\$ 219.59	\$ 10.00	9.57%	3.02%	0.00%	580	\$ 247.89	\$ 11.98
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	442	\$ 407.49	\$ 15.02	9.22%	6.27%	0.00%	527	\$ 448.41	\$ 19.68
Pharmacy	5,425	\$ 68.29	\$ 30.87	8.42%	4.15%	-1.50%	5,446	\$ 82.06	\$ 37.25
Physician - Anesthesia	3,072	\$ 2.55	\$ 0.65	0.00%	3.95%	0.00%	3,556	\$ 2.47	\$ 0.73
Physician - Dental	0	\$ 83.23	\$ 0.00	-0.46%	3.95%	0.00%	0	\$ 80.39	\$ 0.00
Physician - Evaluation & Management	6,688	\$ 49.41	\$ 27.54	-0.32%	1.00%	0.00%	6,789	\$ 49.99	\$ 28.28
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	11,480	\$ 6.14	\$ 5.87	0.56%	3.95%	0.00%	13,289	\$ 5.99	\$ 6.63
Physician - Psych	0	\$ 59.28	\$ 0.00	20.49%	3.95%	0.00%	0	\$ 69.31	\$ 0.00
Physician - Specialist	419	\$ 76.68	\$ 2.68	-0.43%	1.00%	0.00%	425	\$ 77.49	\$ 2.75
Physician - Vision	181	\$ 134.84	\$ 2.03	-0.43%	3.95%	0.00%	209	\$ 130.27	\$ 2.27
Transportation/Emergency	47	\$ 155.60	\$ 0.61	0.00%	4.04%	0.00%	50	\$ 165.13	\$ 0.69
Transportation/Non-emergency	206	\$ 172.07	\$ 2.96	0.00%	4.04%	0.00%	219	\$ 182.61	\$ 3.33
Gross Medical Total			\$ 169.79	3.46%	4.44%	0.06%			\$ 200.25

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	190.57	\$	190.57
% Managed Care Adjustment		-4.84%		-4.84%
_				
TPL Adjusted Medical Expenses	\$	190.57	\$	110.94
TPL Factor		1.0000		0.5822
F				
New Benefits PMPM	\$	-	\$	-
_				
Final Projected Medical	\$	190.57	\$	110.94
Administrative Expenses PMPM	¢	24.98	\$	19.95
	Ψ	11.47%	Ψ	15.09%
% of Base Capitation Rate		11.4770		15.09%
Underwriting Gain PMPM	\$	2.18	\$	1.32
% of Base Capitation Rate	Ť	1.00%	_	1.00%
, of Base Supilation Pate		1.00%		1.0070
Base Capitation Rate	\$	217.72	\$	132.21



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs

LIFC Adult

MCO Enrolled 1,201,157

Major TPL 98,376

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Statewide		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	7,067	\$ 13.26	\$ 7.81	15.75%	0.00%	128.60%	16,154	\$ 15.35	\$ 20.67
Case Management Services	433	\$ 4.84	\$ 0.17	0.00%	7.12%	0.00%	473	\$ 5.45	\$ 0.21
Community Behavioral Health	3,192	\$ 161.70	\$ 43.01	0.00%	7.12%	0.00%	3,488	\$ 181.89	\$ 52.87
DME/Supplies	236	\$ 177.79	\$ 3.50	0.00%	3.52%	0.00%	240	\$ 194.28	\$ 3.88
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	195	\$ 31.07	\$ 0.50	0.00%	0.75%	0.00%	196	\$ 31.54	\$ 0.52
Home Health Services	37	\$ 389.38	\$ 1.19	0.00%	3.52%	0.00%	37	\$ 425.48	\$ 1.32
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	1	\$ 658.07	\$ 0.03	5.31%	1.75%	0.00%	1	\$ 698.20	\$ 0.04
Inpatient - Other	336	\$ 2,131.38	\$ 59.67	7.33%	1.75%	0.00%	351	\$ 2,306.01	\$ 67.48
Inpatient - Psych	78	\$ 973.32	\$ 6.29	-9.09%	1.75%	0.00%	81	\$ 897.76	\$ 6.03
Lab/Radiology	3,384	\$ 61.42	\$ 17.32	0.00%	3.52%	0.00%	3,435	\$ 67.11	\$ 19.21
Outpatient - ER	1,361	\$ 323.20	\$ 36.65	9.28%	-0.04%	0.00%	1,444	\$ 332.41	\$ 40.00
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,150	\$ 532.21	\$ 51.01	8.99%	1.25%	0.00%	1,185	\$ 584.40	\$ 57.71
Pharmacy	20,719	\$ 60.76	\$ 104.91	4.46%	4.15%	-2.60%	21,170	\$ 68.36	\$ 120.60
Physician - Anesthesia	24,006	\$ 2.05	\$ 4.10	0.00%	1.00%	0.00%	24,368	\$ 2.08	\$ 4.22
Physician - Dental	0	\$ 295.57	\$ 0.00	-0.46%	1.00%	0.00%	0	\$ 298.63	\$ 0.00
Physician - Evaluation & Management	21,327	\$ 31.77	\$ 56.46	3.27%	0.75%	0.00%	21,487	\$ 33.30	\$ 59.63
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	17,148	\$ 8.18	\$ 11.69	0.64%	1.00%	0.00%	17,406	\$ 8.36	\$ 12.13
Physician - Psych	4	\$ 123.93	\$ 0.04	20.51%	1.00%	0.00%	4	\$ 151.60	\$ 0.05
Physician - Specialist	2,686	\$ 58.09	\$ 13.00	-0.44%	0.75%	0.00%	2,707	\$ 58.71	\$ 13.24
Physician - Vision	183	\$ 112.05	\$ 1.71	-0.44%	1.00%	0.00%	186	\$ 113.24	\$ 1.76
Transportation/Emergency	184	\$ 149.73	\$ 2.30	-0.01%	3.52%	0.00%	187	\$ 163.61	\$ 2.55
Transportation/Non-emergency	622	\$ 76.23	\$ 3.95	0.00%	3.52%	0.00%	631	\$ 83.30	\$ 4.38
Gross Medical Total			\$ 425.33	4.60%	2.57%	1.75%			\$ 488.48

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled		Major TPL
\$	480.02	\$	480.02
	-1.73%		-1.73%
¢	490.02	•	110.18
Þ	1.0000	Þ	0.2295
\$	-	\$	-
\$	480.02	\$	110.18
\$	43.25	\$	19.90
	8.18%		15.15%
\$	5.29	\$	1.31
	1.00%		1.00%
\$	528.55	\$	131.40
	\$ \$ \$ \$	\$ 480.02 -1.73% \$ 480.02 1.0000 \$ - \$ 480.02 \$ 43.25 8.18% \$ 5.29 1.00%	\$ 480.02 \$ -1.73% \$ 480.02 \$ 1.0000 \$ \$ - \$ \$ \$ 480.02 \$ \$ \$ \$ 8.18% \$ 5.29 \$ \$ 1.00%



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs				
Adoption Assistance				
MCO Enrolled	77,087			
Major TPL	19,333			

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Statewide		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expens	ses
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	2,442	\$ 64.40	\$ 13.11	15.75%	0.00%	20.49%	2,943	\$ 74.54	\$ 18.28
Case Management Services	55	\$ 54.06	\$ 0.25	0.00%	10.21%	0.00%	68	\$ 59.07	\$ 0.33
Community Behavioral Health	31,607	\$ 56.74	\$ 149.45	0.00%	10.21%	0.00%	38,720	\$ 62.00	\$ 200.06
DME/Supplies	331	\$ 218.87	\$ 6.03	0.00%	4.04%	0.00%	351	\$ 232.27	\$ 6.79
Early Intervention Services	45	\$ 74.65	\$ 0.28	0.00%	10.21%	0.00%	55	\$ 81.58	\$ 0.38
FQHC/RHC	53	\$ 51.83	\$ 0.23	0.00%	1.00%	0.00%	54	\$ 52.61	\$ 0.24
Home Health Services	87	\$ 889.72	\$ 6.41	0.00%	4.04%	0.00%	92	\$ 944.18	\$ 7.22
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Other	66	\$ 2,471.63	\$ 13.65	7.79%	0.75%	0.00%	67	\$ 2,684.24	\$ 15.04
Inpatient - Psych	238	\$ 822.38	\$ 16.33	-5.00%	0.75%	0.00%	242	\$ 787.14	\$ 15.86
Lab/Radiology	1,225	\$ 32.45	\$ 3.31	0.00%	4.04%	0.00%	1,300	\$ 34.44	\$ 3.73
Outpatient - ER	327	\$ 272.40	\$ 7.42	9.62%	3.02%	0.00%	347	\$ 307.66	\$ 8.89
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	682	\$ 391.85	\$ 22.27	9.24%	6.27%	0.00%	812	\$ 431.27	\$ 29.19
Pharmacy	13,249	\$ 106.81	\$ 117.93	8.54%	4.15%	-0.70%	13,303	\$ 129.53	\$ 143.60
Physician - Anesthesia	2,948	\$ 2.61	\$ 0.64	0.00%	3.95%	0.00%	3,412	\$ 2.53	\$ 0.72
Physician - Dental	0	\$ 21.00	\$ 0.00	-0.29%	3.95%	0.00%	0	\$ 20.32	\$ 0.00
Physician - Evaluation & Management	8,546	\$ 43.28	\$ 30.82	-0.36%	1.00%	0.00%	8,674	\$ 43.78	\$ 31.64
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	450,655	\$ 1.88	\$ 70.68	0.69%	3.95%	0.00%	521,689	\$ 1.84	\$ 79.95
Physician - Psych	2	\$ 57.96	\$ 0.01	20.53%	3.95%	0.00%	2	\$ 67.78	\$ 0.01
Physician - Specialist	499	\$ 84.57	\$ 3.52	-0.43%	1.00%	0.00%	506	\$ 85.48	\$ 3.61
Physician - Vision	217	\$ 150.43	\$ 2.72	-0.43%	3.95%	0.00%	251	\$ 145.33	\$ 3.04
Transportation/Emergency	101	\$ 156.70	\$ 1.32	0.00%	4.04%	0.00%	108	\$ 166.29	\$ 1.49
Transportation/Non-emergency	574	\$ 100.00	\$ 4.78	0.00%	4.04%	0.00%	609	\$ 106.12	\$ 5.38
Gross Medical Total			\$ 471.16	3.29%	5.62%	0.37%			\$ 575.46

Note

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

i		_	
	MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$ 543.45	\$	543.45
% Managed Care Adjustment	-5.56%		-5.56%
_			
TPL Adjusted Medical Expenses	\$ 543.45	\$	229.61
TPL Factor	1.0000		0.4225
New Benefits PMPM	\$ -	\$	-
Final Projected Medical	\$ 543.45	\$	229.61
Administrative Expenses PMPM	\$ 47.25	\$	27.44
% of Base Capitation Rate	7.92%		10.57%
_			
Underwriting Gain PMPM	\$ 5.97	\$	2.60
% of Base Capitation Rate	1.00%		1.00%
_			
Base Capitation Rate	\$ 596.67	\$	259.65



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Foster Care					
MCO Enrolled	58,512				
Major TPL	1,918				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Statewide	Final Base Data			Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	7,510	\$ 63.70	\$ 39.87	15.75%	0.00%	12.87%	8,477	\$ 73.74	\$ 52.09
Case Management Services	989	\$ 59.51	\$ 4.90	0.00%	10.21%	0.00%	1,211	\$ 65.03	\$ 6.57
Community Behavioral Health	53,615	\$ 56.14	\$ 250.83	0.00%	10.21%	0.00%	65,681	\$ 61.35	\$ 335.77
DME/Supplies	343	\$ 199.38	\$ 5.70	0.00%	4.04%	0.00%	364	\$ 211.58	\$ 6.42
Early Intervention Services	719	\$ 97.38	\$ 5.83	0.00%	10.21%	0.00%	881	\$ 106.41	\$ 7.81
FQHC/RHC	80	\$ 41.64	\$ 0.28	0.00%	1.00%	0.00%	81	\$ 42.27	\$ 0.28
Home Health Services	117	\$ 667.41	\$ 6.53	0.00%	4.04%	0.00%	125	\$ 708.27	\$ 7.35
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	21	\$ 696.51	\$ 1.20	7.43%	0.75%	0.00%	21	\$ 753.86	\$ 1.32
Inpatient - Other	134	\$ 2,326.91	\$ 25.97	7.45%	0.75%	0.00%	136	\$ 2,519.07	\$ 28.54
Inpatient - Psych	413	\$ 934.20	\$ 32.17	-6.40%	0.75%	0.00%	419	\$ 881.00	\$ 30.80
Lab/Radiology	1,848	\$ 36.44	\$ 5.61	0.00%	4.04%	0.00%	1,961	\$ 38.68	\$ 6.32
Outpatient - ER	558	\$ 250.74	\$ 11.65	9.41%	3.02%	0.00%	592	\$ 282.64	\$ 13.94
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,034	\$ 384.57	\$ 33.13	8.97%	6.27%	0.00%	1,231	\$ 422.22	\$ 43.32
Pharmacy	15,704	\$ 73.94	\$ 96.76	11.84%	4.15%	-0.90%	15,768	\$ 92.21	\$ 121.16
Physician - Anesthesia	4,270	\$ 3.20	\$ 1.14	0.00%	3.95%	0.00%	4,943	\$ 3.10	\$ 1.28
Physician - Dental	0	\$ 21.00	\$ 0.00	-0.48%	3.95%	0.00%	0	\$ 20.28	\$ 0.00
Physician - Evaluation & Management	12,381	\$ 48.26	\$ 49.79	-0.35%	1.00%	0.00%	12,568	\$ 48.81	\$ 51.12
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	10,764	\$ 16.06	\$ 14.40	1.97%	3.95%	0.00%	12,460	\$ 15.89	\$ 16.50
Physician - Psych	2	\$ 57.55	\$ 0.01	20.49%	3.95%	0.00%	3	\$ 67.28	\$ 0.01
Physician - Specialist	628	\$ 89.25	\$ 4.67	-0.44%	1.00%	0.00%	638	\$ 90.20	\$ 4.79
Physician - Vision	257	\$ 163.84	\$ 3.51	-0.43%	3.95%	0.00%	298	\$ 158.29	\$ 3.92
Transportation/Emergency	195	\$ 106.27	\$ 1.73	0.00%	4.04%	0.00%	207	\$ 112.78	\$ 1.95
Transportation/Non-emergency	1,371	\$ 76.89	\$ 8.78	0.00%	4.04%	0.00%	1,455	\$ 81.60	\$ 9.89
Gross Medical Total			\$ 604.47	3.61%	6.02%	0.65%			\$ 751.14

Note

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

ı		MCO Enrolled		Major TDI
		MCO Effolied		Major TPL
Projected Managed Care Medical Expenses	\$	697.42	\$	697.42
% Managed Care Adjustment		-7.15%		-7.15%
,				
TPL Adjusted Medical Expenses	\$	697.42	\$	318.22
TPL Factor		1.0000		0.4563
New Benefits PMPM	\$	_	\$	- 1
			•	
Final Projected Medical	\$	697.42	\$	318.22
Administrative Expenses PMPM	\$	56.97	\$	33.04
% of Base Capitation Rate		7.48%		9.31%
	_			
Underwriting Gain PMPM	\$	7.62	\$	3.55
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	762.01	\$	354.80



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Maternity Kick					
MCO Enrolled	20,455				
Major TPL	1,595				

	Base Midpoint	Contract Midpoint		
	January 1, 2017	January 1, 2020		
Contract Period	July 1, 2019 to June 30, 2020			
Trend Months	36.0			

Statewide	Final Base Data Bas		Base Program Changes	Annual Medical Trends	Prospective Program Changes	Projected Medical Expenses			
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Case Management Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	•	\$ -	\$ -
Community Behavioral Health	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
DME/Supplies	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Home Health Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Maternity Kick Payment	31,724	\$ 1,469.11	\$ 3,883.85	7.49%	1.75%	0.00%	33,152	\$ 1,592.08	\$ 4,398.33
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Inpatient - Other	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Psych	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Lab/Radiology	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - ER	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Outpatient - Maternity	96,037	\$ 66.01	\$ 528.28	8.67%	1.25%	0.00%	98,943	\$ 72.27	\$ 595.92
Outpatient - Other	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Pharmacy	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Anesthesia	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Dental	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Physician - Evaluation & Management	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Maternity	40,496	\$ 582.66	\$ 1,966.28	-0.43%	0.75%	0.00%	40,800	\$ 588.90	\$ 2,002.25
Physician - Other	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Psych	-	\$ -	\$ -	0.00%	0.00%	0.00%	•	\$ -	\$ -
Physician - Specialist	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Vision	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Transportation/Emergency	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Transportation/Non-emergency	-	\$ -	\$ -	0.00%	0.00%	0.00%	•	\$ -	\$ -
Gross Medical Total	•		\$ 6,378.41	5.15%	1.42%	0.00%			\$ 6,996.50

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$	6,996.50	\$ 6,996.50
% Managed Care Adjustment		0.00%	0.00%
TPL Adjusted Medical Expenses	\$	6,996.50	\$ 1,661.06
TPL Factor		1.0000	0.2374
_			
New Benefits PMPM	\$	-	\$ -
Final Projected Medical	\$	6,996.50	\$ 1,661.06
r			
Administrative Expenses PMPM	\$	441.63	\$ 104.85
% of Base Capitation Rate		5.88%	5.88%
-			
Underwriting Gain PMPM	\$	75.13	\$ 17.84
% of Base Capitation Rate		1.00%	1.00%
Base Capitation Rate	¢	7,513.26	\$ 1,783.75



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs					
Expansion 19 to 20 Female					
MCO Enrolled	51,973				
Major TPL	8,481				

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Statewide	Final Base Data			Base Program Changes Annual Medical Trends Prospective Program Changes		Projected Medical Expenses				
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM	
Addiction and Recovery Treatment Services (ARTS)	1,720	\$ 39.47	\$ 5.66	15.75%	0.00%	46.84%	2,526	\$ 45.69	\$ 9.62	
Case Management Services	3,467	\$ 4.68	\$ 1.35	0.00%	7.63%	20.66%	4,774	\$ 5.11	\$ 2.03	
Community Behavioral Health	2,277	\$ 119.42	\$ 22.66	0.00%	7.63%	20.66%	3,135	\$ 130.50	\$ 34.09	
DME/Supplies	215	\$ 177.40	\$ 3.19	0.00%	4.04%	0.55%	230	\$ 188.26	\$ 3.61	
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -	
FQHC/RHC	247	\$ 40.79	\$ 0.84	0.00%	1.00%	0.55%	252	\$ 41.41	\$ 0.87	
Home Health Services	23	\$ 292.36	\$ 0.56	0.00%	4.04%	0.55%	25	\$ 310.26	\$ 0.64	
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Inpatient - Newborn	1	\$ 868.57	\$ 0.05	7.91%	0.75%	0.55%	1	\$ 944.31	\$ 0.06	
Inpatient - Other	442	\$ 1,379.36	\$ 50.82	7.74%	0.75%	0.55%	451	\$ 1,497.23	\$ 56.30	
Inpatient - Psych	56	\$ 950.86	\$ 4.40	-6.08%	0.75%	20.66%	68	\$ 899.74	\$ 5.10	
Lab/Radiology	5,695	\$ 68.56	\$ 32.54	0.00%	4.04%	0.55%	6,077	\$ 72.76	\$ 36.84	
Outpatient - ER	1,801	\$ 312.05	\$ 46.84	9.62%	3.02%	0.55%	1,922	\$ 352.43	\$ 56.45	
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Outpatient - Other	1,120	\$ 246.07	\$ 22.97	9.18%	6.27%	0.55%	1,341	\$ 270.66	\$ 30.25	
Pharmacy	10,176	\$ 43.49	\$ 36.88	8.42%	4.15%	-0.96%	10,274	\$ 52.26	\$ 44.74	
Physician - Anesthesia	50,655	\$ 2.27	\$ 9.57	0.00%	3.95%	0.55%	58,962	\$ 2.20	\$ 10.80	
Physician - Dental	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Evaluation & Management	20,267	\$ 31.62	\$ 53.40	-0.32%	1.00%	0.55%	20,686	\$ 31.99	\$ 55.14	
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Other	9,473	\$ 13.99	\$ 11.04	0.60%	3.95%	0.55%	11,027	\$ 13.65	\$ 12.55	
Physician - Psych	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -	
Physician - Specialist	8,191	\$ 8.47	\$ 5.78	-0.43%	1.00%	0.55%	8,361	\$ 8.56	\$ 5.96	
Physician - Vision	162	\$ 138.68	\$ 1.88	-0.43%	3.95%	0.55%	189	\$ 133.98	\$ 2.11	
Transportation/Emergency	335	\$ 161.53	\$ 4.51	0.00%	4.04%	0.55%	358	\$ 171.42	\$ 5.11	
Transportation/Non-emergency	541	\$ 93.82	\$ 4.23	0.00%	4.04%	0.55%	577	\$ 99.56	\$ 4.79	
Gross Medical Total			\$ 319.15	4.43%	3.15%	3.07%			\$ 377.06	

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

ī			
		MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$	371.61	\$ 371.61
% Managed Care Adjustment		-1.45%	-1.45%
_			
TPL Adjusted Medical Expenses	\$	371.61	\$ 184.81
TPL Factor		1.0000	0.4973
New Benefits PMPM	\$	-	\$ -
_			
Final Projected Medical	\$	371.61	\$ 184.81
	_	25.42	
Administrative Expenses PMPM	\$	35.16	\$ 24.00
% of Base Capitation Rate		8.56%	11.38%
Underwriting Gain PMPM	\$	4.11	\$ 2.11
% of Base Capitation Rate		1.00%	1.00%
Base Capitation Rate	\$	410.88	\$ 210.92



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs							
Expansion 19 to 20 Male							
MCO Enrolled	8,834						
Major TPL	868						

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36.0				

Statewide		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	ı	Projected Medical Expenses	
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	2,119	\$ 71.04	\$ 12.54	15.75%	0.00%	46.84%	3,112	\$ 82.22	\$ 21.32
Case Management Services	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Community Behavioral Health	6,833	\$ 111.90	\$ 63.72	0.00%	7.63%	20.66%	9,409	\$ 122.27	\$ 95.87
DME/Supplies	53	\$ 140.11	\$ 0.62	0.00%	4.04%	0.55%	57	\$ 148.68	\$ 0.70
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	87	\$ 55.50	\$ 0.40	0.00%	1.00%	0.55%	89	\$ 56.33	\$ 0.42
Home Health Services	19	\$ 189.72	\$ 0.30	0.00%	4.04%	0.55%	20	\$ 201.33	\$ 0.34
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Inpatient - Other	109	\$ 2,417.94	\$ 21.95	7.70%	0.75%	0.55%	111	\$ 2,623.66	\$ 24.30
Inpatient - Psych	316	\$ 924.40	\$ 24.37	-6.99%	0.75%	20.66%	387	\$ 866.22	\$ 27.97
Lab/Radiology	1,144	\$ 35.70	\$ 3.40	0.00%	4.04%	0.55%	1,221	\$ 37.88	\$ 3.85
Outpatient - ER	1,230	\$ 277.13	\$ 28.40	9.81%	3.02%	0.55%	1,312	\$ 313.54	\$ 34.29
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Outpatient - Other	442	\$ 503.75	\$ 18.56	9.22%	6.26%	0.55%	530	\$ 554.30	\$ 24.46
Pharmacy	7,539	\$ 91.92	\$ 57.75	8.42%	4.15%	-0.96%	7,611	\$ 110.46	\$ 70.06
Physician - Anesthesia	2,603	\$ 2.15	\$ 0.47	0.00%	3.95%	0.55%	3,030	\$ 2.08	\$ 0.53
Physician - Dental	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Evaluation & Management	11,256	\$ 33.22	\$ 31.16	-0.32%	1.00%	0.55%	11,488	\$ 33.62	\$ 32.18
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Physician - Other	2,155	\$ 13.02	\$ 2.34	0.66%	3.95%	0.55%	2,508	\$ 12.72	\$ 2.66
Physician - Psych	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Specialist	621	\$ 99.19	\$ 5.14	-0.43%	1.00%	0.55%	634	\$ 100.25	\$ 5.30
Physician - Vision	143	\$ 149.43	\$ 1.78	-0.43%	3.95%	0.55%	166	\$ 144.36	\$ 2.00
Transportation/Emergency	231	\$ 167.93	\$ 3.24	0.00%	4.04%	0.55%	247	\$ 178.21	\$ 3.66
Transportation/Non-emergency	356	\$ 116.68	\$ 3.46	0.00%	4.04%	0.55%	380	\$ 123.82	\$ 3.92
Gross Medical Total			\$ 279.61	4.01%	3.86%	8.62%			\$ 353.85

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	338.51	\$	338.51
% Managed Care Adjustment		-4.34%		-4.34%
_				
TPL Adjusted Medical Expenses	\$	338.51	\$	187.45
TPL Factor		1.0000		0.5538
	_		_	
New Benefits PMPM	\$	-	\$	-
First Projects dead discut	•	220 54	•	407.45
Final Projected Medical	Þ	338.51	\$	187.45
Administrative Expenses PMPM	\$	33.19	\$	24.15
% of Base Capitation Rate		8.84%		11.30%
F				
Underwriting Gain PMPM	\$	3.75	\$	2.14
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	375.45	\$	213.74



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs

Expansion 21 to 44 Female

MCO Enrolled 1,275,822

Major TPL 207,399

	Base Midpoint	Contract Midpoint			
	January 1, 2017	January 1, 2020			
Contract Period	July 1, 2019 to June 30, 2020				
Trend Months	36	3.0			

Statewide	Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	es		
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	6,530	\$ 14.72	\$ 8.01	15.75%	0.00%	175.83%	18,013	\$ 17.04	\$ 25.58
Case Management Services	556	\$ 4.88	\$ 0.23	0.00%	7.12%	20.66%	733	\$ 5.49	\$ 0.33
Community Behavioral Health	3,468	\$ 157.66	\$ 45.57	0.00%	7.12%	20.66%	4,573	\$ 177.34	\$ 67.58
DME/Supplies	208	\$ 179.40	\$ 3.11	0.00%	3.51%	0.55%	212	\$ 196.03	\$ 3.46
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
FQHC/RHC	198	\$ 31.33	\$ 0.52	0.00%	0.75%	0.55%	200	\$ 31.80	\$ 0.53
Home Health Services	31	\$ 404.01	\$ 1.03	0.00%	3.51%	0.55%	31	\$ 441.47	\$ 1.15
Inpatient - Maternity Kick Payment		\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Inpatient - Newborn	1	\$ 669.33	\$ 0.04	5.45%	1.75%	0.55%	1	\$ 711.13	\$ 0.05
Inpatient - Other	300	\$ 2,032.65	\$ 50.81	7.35%	1.75%	0.55%	315	\$ 2,199.53	\$ 57.78
Inpatient - Psych	76	\$ 1,007.57	\$ 6.36	-9.29%	1.75%	20.66%	95	\$ 927.83	\$ 7.33
Lab/Radiology	3,737	\$ 64.07	\$ 19.96	0.00%	3.51%	0.55%	3,814	\$ 70.02	\$ 22.26
Outpatient - ER	1,442	\$ 323.73	\$ 38.89	9.33%	-0.04%	0.55%	1,538	\$ 333.11	\$ 42.70
Outpatient - Maternity		\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Outpatient - Other	1,105	\$ 501.44	\$ 46.19	9.01%	1.25%	0.55%	1,145	\$ 550.75	\$ 52.56
Pharmacy	19,230	\$ 58.30	\$ 93.43	4.54%	4.15%	-2.07%	19,765	\$ 65.61	\$ 108.06
Physician - Anesthesia	27,593	\$ 2.06	\$ 4.73	0.00%	1.00%	0.55%	28,163	\$ 2.09	\$ 4.90
Physician - Dental	0	\$ 301.78	\$ 0.00	-0.47%	1.00%	0.55%	0	\$ 304.89	\$ 0.00
Physician - Evaluation & Management	21,666	\$ 31.28	\$ 56.48	3.28%	0.75%	0.55%	21,948	\$ 32.80	\$ 59.98
Physician - Maternity		\$ -	\$ -	0.00%	0.00%	0.00%		\$ -	\$ -
Physician - Other	15,781	\$ 8.18	\$ 10.76	0.65%	1.00%	0.55%	16,107	\$ 8.36	\$ 11.22
Physician - Psych	3	\$ 121.67	\$ 0.03	20.52%	1.00%	20.66%	3	\$ 148.84	\$ 0.04
Physician - Specialist	2,972	\$ 48.73	\$ 12.07	-0.44%	0.75%	0.55%	3,011	\$ 49.25	\$ 12.36
Physician - Vision	160	\$ 117.79	\$ 1.57	-0.44%	1.00%	0.55%	164	\$ 119.04	\$ 1.62
Transportation/Emergency	183	\$ 151.75	\$ 2.32	-0.01%	3.52%	0.55%	187	\$ 165.82	\$ 2.58
Transportation/Non-emergency	549	\$ 84.02	\$ 3.85	0.00%	3.51%	0.55%	561	\$ 91.81	\$ 4.29
Gross Medical Total			\$ 405.94	4.51%	2.58%	6.21%			\$ 486.37

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

	MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$ 475.56	\$	475.56
% Managed Care Adjustment	-2.22%		-2.22%
TPL Adjusted Medical Expenses	\$ 475.56	\$	108.42
TPL Factor	1.0000		0.2280
_			
New Benefits PMPM	\$ -	\$	-
Final Projected Medical	\$ 475.56	\$	108.42
,			
Administrative Expenses PMPM	\$ 41.38	\$	19.43
% of Base Capitation Rate	7.92%		15.05%
Underwriting Gain PMPM	\$ 5.22	\$	1.29
% of Base Capitation Rate	1.00%		1.00%
	 	_	
Base Capitation Rate	\$ 522.16	\$	129.14



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs							
Expansion 21 to 44 Male							
MCO Enrolled	644,794						
Major TPL	60,684						

	Base Midpoint	Contract Midpoint				
	January 1, 2017	January 1, 2020				
Contract Period	July 1, 2019 to June 30, 2020					
Trend Months	36.0					

Statewide	Final Base Data			Base Program Changes Annual Medical Trends		Prospective Program Changes	Projected Medical Expenses			
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost		PMPM
Addiction and Recovery Treatment Services (ARTS)	7,046	\$ 11.37	\$ 6.67	15.75%	0.00%	175.83%	19,434	\$ 13.16	\$	21.31
Case Management Services	0	\$ 18.50	\$ 0.00	0.00%	7.12%	20.66%	0	\$ 20.81	\$	0.00
Community Behavioral Health	1,483	\$ 119.35	\$ 14.75	0.00%	7.12%	20.66%	1,956	\$ 134.25	\$	21.88
DME/Supplies	191	\$ 199.22	\$ 3.18	0.00%	3.51%	0.55%	195	\$ 217.69	\$	3.54
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$	_
FQHC/RHC	64	\$ 57.49	\$ 0.30	0.00%	0.75%	0.55%	64	\$ 58.35	\$	0.31
Home Health Services	28	\$ 286.20	\$ 0.66	0.00%	3.51%	0.55%	28	\$ 312.74	\$	0.74
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$	_
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$	-
Inpatient - Other	291	\$ 2,662.87	\$ 64.48	7.39%	1.75%	0.55%	305	\$ 2,882.12	\$	73.35
Inpatient - Psych	94	\$ 971.15	\$ 7.58	-9.64%	1.75%	20.66%	117	\$ 891.29	\$	8.71
Lab/Radiology	1,586	\$ 49.06	\$ 6.49	0.00%	3.51%	0.55%	1,619	\$ 53.61	\$	7.23
Outpatient - ER	937	\$ 320.90	\$ 25.05	9.40%	-0.04%	0.55%	999	\$ 330.40	\$	27.52
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$	_
Outpatient - Other	742	\$ 686.78	\$ 42.46	9.06%	1.25%	0.55%	769	\$ 754.60	\$	48.33
Pharmacy	13,708	\$ 72.85	\$ 83.22	4.74%	4.15%	-2.07%	14,128	\$ 81.92	\$	96.44
Physician - Anesthesia	7,424	\$ 2.02	\$ 1.25	0.00%	1.00%	0.55%	7,578	\$ 2.05	\$	1.30
Physician - Dental	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$	_
Physician - Evaluation & Management	10,179	\$ 43.63	\$ 37.01	3.28%	0.75%	0.55%	10,312	\$ 45.74	\$	39.31
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$	-
Physician - Other	24,557	\$ 5.25	\$ 10.74	0.61%	1.00%	0.55%	25,064	\$ 5.36	\$	11.19
Physician - Psych	3	\$ 102.85	\$ 0.03	20.50%	1.00%	20.66%	4	\$ 125.80	\$	0.04
Physician - Specialist	833	\$ 137.27	\$ 9.52	-0.44%	0.75%	0.55%	843	\$ 138.73	\$	9.75
Physician - Vision	133	\$ 138.43	\$ 1.54	-0.43%	1.00%	0.55%	136	\$ 139.90	\$	1.58
Transportation/Emergency	139	\$ 172.33	\$ 2.00	-0.01%	3.51%	0.55%	142	\$ 188.30	\$	2.23
Transportation/Non-emergency	250	\$ 156.55	\$ 3.26	0.00%	3.51%	0.55%	255	\$ 171.07	\$	3.64
Gross Medical Total			\$ 320.19	5.14%	2.29%	5.01%			\$	378.40

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	374.90	\$	374.90
% Managed Care Adjustment		-0.93%		-0.93%
TPL Adjusted Medical Expenses	\$	374.90	\$	89.48
TPL Factor		1.0000		0.2387
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	374.90	\$	89.48
	_	25.00		40.00
Administrative Expenses PMPM	\$	35.36	\$	18.30
% of Base Capitation Rate		8.53%		16.81%
Underweiting Onlin DMDM	•	444	•	4.00
Underwriting Gain PMPM	\$	4.14	\$	1.09
% of Base Capitation Rate		1.00%		1.00%
Base Capitation Rate	\$	414.41	\$	108.87



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

FY 2020 Projected MMs									
Expansion 45 to 64 Male/Female									
MCO Enrolled	849,459								
Major TPL	64,626								

	Base Midpoint	Contract Midpoint						
	January 1, 2017	January 1, 2020						
Contract Period	July 1, 2019 to June 30, 2020							
Trend Months	36.0							

Statewide		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	ses
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	8,920	\$ 10.82	\$ 8.04	15.75%	0.00%	175.83%	24,604	\$ 12.52	\$ 25.67
Case Management Services	10	\$ 5.02	\$ 0.00	0.00%	7.12%	20.66%	13	\$ 5.64	\$ 0.01
Community Behavioral Health	2,659	\$ 172.45	\$ 38.22	0.00%	7.12%	20.66%	3,506	\$ 193.98	\$ 56.68
DME/Supplies	479	\$ 163.59	\$ 6.53	0.00%	3.51%	0.55%	489	\$ 178.76	\$ 7.28
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	263	\$ 24.37	\$ 0.54	0.00%	0.75%	0.55%	267	\$ 24.74	\$ 0.55
Home Health Services	80	\$ 388.05	\$ 2.57	0.00%	3.51%	0.55%	81	\$ 424.03	\$ 2.87
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Other	527	\$ 2,597.60	\$ 114.05	7.33%	1.75%	0.55%	554	\$ 2,810.23	\$ 129.67
Inpatient - Psych	60	\$ 1,043.97	\$ 5.24	-9.18%	1.75%	20.66%	75	\$ 963.03	\$ 6.05
Lab/Radiology	3,260	\$ 53.92	\$ 14.65	0.00%	3.51%	0.55%	3,328	\$ 58.93	\$ 16.34
Outpatient - ER	950	\$ 378.38	\$ 29.95	9.40%	-0.04%	0.55%	1,013	\$ 389.59	\$ 32.90
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,905	\$ 588.46	\$ 93.43	9.05%	1.25%	0.55%	1,974	\$ 646.56	\$ 106.35
Pharmacy	37,157	\$ 65.94	\$ 204.19	4.49%	4.15%	-2.07%	38,216	\$ 74.12	\$ 236.05
Physician - Anesthesia	16,293	\$ 2.04	\$ 2.77	0.00%	1.00%	0.55%	16,630	\$ 2.07	\$ 2.87
Physician - Dental	0	\$ 279.38	\$ 0.00	-0.46%	1.00%	0.55%	0	\$ 282.29	\$ 0.00
Physician - Evaluation & Management	23,535	\$ 36.32	\$ 71.23	3.28%	0.75%	0.55%	23,842	\$ 38.08	\$ 75.66
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	23,095	\$ 10.62	\$ 20.44	0.65%	1.00%	0.55%	23,572	\$ 10.85	\$ 21.32
Physician - Psych	16	\$ 134.20	\$ 0.17	20.52%	1.00%	20.66%	19	\$ 164.17	\$ 0.26
Physician - Specialist	1,833	\$ 147.27	\$ 22.50	-0.44%	0.75%	0.55%	1,857	\$ 148.84	\$ 23.04
Physician - Vision	433	\$ 86.61	\$ 3.13	-0.43%	1.00%	0.55%	442	\$ 87.53	\$ 3.22
Transportation/Emergency	219	\$ 142.40	\$ 2.60	-0.01%	3.52%	0.55%	224	\$ 155.60	\$ 2.90
Transportation/Non-emergency	1,245	\$ 49.48	\$ 5.14	0.00%	3.51%	0.55%	1,271	\$ 54.07	\$ 5.73
Gross Medical Total			\$ 645.39	4.95%	2.57%	3.36%			\$ 755.41

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- 2. Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

		MCO Enrolled		Major TPL
Projected Managed Care Medical Expenses	\$	746.34	\$	746.34
% Managed Care Adjustment		-1.20%		-1.20%
TPL Adjusted Medical Expenses	¢	746.34	\$	174.57
TPL Factor	Ψ	1.0000	Ψ	0.2339
New Benefits PMPM	\$	-	\$	-
Final Projected Medical	\$	746.34	\$	174.57
Administrative Expenses PMPM	\$	57.57	\$	23.38
% of Base Capitation Rate		7.09%		11.70%
Underwriting Gain PMPM	\$	8.12	\$	2.00
% of Base Capitation Rate	_	1.00%	•	1.00%
Dana Caritatian Bata	•	040.00	•	400.05
Base Capitation Rate	A	812.02	\$	199.95



Medallion 4.0 FY 2020 (7/1/19 – 6/30/20) Exhibit 7: Rate Sheet

 FY 2020 Projected MMs

 Expansion 19 to 64 Male/Female

 MCO Enrolled
 2,830,882

 Major TPL
 342,058

	Base Midpoint	Contract Midpoint						
	January 1, 2017	January 1, 2020						
Contract Period	July 1, 2019 to June 30, 2020							
Trend Months	36.0							

Statewide		Final Base Data		Base Program Changes	Annual Medical Trends	Prospective Program Changes	F	Projected Medical Expens	es
Category of Service	Util/1000	Unit Cost	PMPM	PMPM Percentage	PMPM Percentage	PMPM Percentage	Util/1000	Unit Cost	PMPM
Addiction and Recovery Treatment Services (ARTS)	7,263	\$ 12.70	\$ 7.69	15.75%	0.00%	173.43%	19,983	\$ 14.61	\$ 24.33
Case Management Services	317	\$ 4.84	\$ 0.13	0.00%	7.22%	20.66%	422	\$ 5.41	\$ 0.19
Community Behavioral Health	2,762	\$ 156.31	\$ 35.98	0.00%	7.13%	20.66%	3,645	\$ 175.70	\$ 53.37
DME/Supplies	285	\$ 174.41	\$ 4.14	0.00%	3.52%	0.55%	291	\$ 190.50	\$ 4.62
Early Intervention Services	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
FQHC/RHC	187	\$ 30.68	\$ 0.48	0.00%	0.76%	0.55%	190	\$ 31.15	\$ 0.49
Home Health Services	44	\$ 377.39	\$ 1.40	0.00%	3.52%	0.55%	45	\$ 412.23	\$ 1.56
Inpatient - Maternity Kick Payment	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Inpatient - Newborn	0	\$ 676.67	\$ 0.02	5.57%	1.71%	0.55%	0	\$ 719.49	\$ 0.02
Inpatient - Other	368	\$ 2,374.72	\$ 72.81	7.35%	1.74%	0.55%	386	\$ 2,570.32	\$ 82.77
Inpatient - Psych	76	\$ 1,004.14	\$ 6.32	-9.29%	1.73%	20.66%	95	\$ 924.77	\$ 7.28
Lab/Radiology	3,132	\$ 59.29	\$ 15.48	0.00%	3.54%	0.55%	3,202	\$ 64.73	\$ 17.27
Outpatient - ER	1,185	\$ 335.88	\$ 33.17	9.37%	0.05%	0.55%	1,264	\$ 346.68	\$ 36.53
Outpatient - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Outpatient - Other	1,261	\$ 561.58	\$ 59.01	9.04%	1.30%	0.55%	1,310	\$ 616.06	\$ 67.24
Pharmacy	23,149	\$ 63.86	\$ 123.19	4.57%	4.15%	-2.06%	23,805	\$ 71.85	\$ 142.54
Physician - Anesthesia	19,954	\$ 2.06	\$ 3.42	0.00%	1.16%	0.55%	20,500	\$ 2.09	\$ 3.56
Physician - Dental	0	\$ 291.05	\$ 0.00	-0.46%	1.00%	0.55%	0	\$ 294.06	\$ 0.00
Physician - Evaluation & Management	19,552	\$ 34.58	\$ 56.34	3.21%	0.76%	0.55%	19,810	\$ 36.22	\$ 59.80
Physician - Maternity	-	\$ -	\$ -	0.00%	0.00%	0.00%	-	\$ -	\$ -
Physician - Other	19,816	\$ 8.26	\$ 13.64	0.64%	1.05%	0.55%	20,251	\$ 8.44	\$ 14.24
Physician - Psych	6	\$ 128.76	\$ 0.07	20.52%	1.00%	20.66%	8	\$ 157.52	\$ 0.10
Physician - Specialist	2,232	\$ 77.88	\$ 14.48	-0.44%	0.75%	0.55%	2,262	\$ 78.67	\$ 14.83
Physician - Vision	236	\$ 103.59	\$ 2.04	-0.43%	1.06%	0.55%	241	\$ 104.67	\$ 2.10
Transportation/Emergency	187	\$ 152.34	\$ 2.37	-0.01%	3.54%	0.55%	191	\$ 166.29	\$ 2.65
Transportation/Non-emergency	689	\$ 71.48	\$ 4.11	0.00%	3.53%	0.55%	704	\$ 78.08	\$ 4.58
Gross Medical Total			\$ 456.27	4.80%	2.54%	4.77%	_		\$ 540.09

- 1. Projected Managed Care Medical Expenses reflect Total Medical Expenses less Managed Care Savings.
- Totals may differ due to rounding.
- 3. FY 2020 Projected Enrollment is based on enrollment provided by DMAS on 4/29/2019.
- Statewide rollups are based on FY 2020 Projected Member Months for both the MCO Enrolled and Major TPL
 populations, respectively.

-		
	MCO Enrolled	Major TPL
Projected Managed Care Medical Expenses	\$ 531.55	\$ 531.55
% Managed Care Adjustment	-1.58%	-1.58%
		<u>.</u>
TPL Adjusted Medical Expenses	\$ 531.55	\$ 119.65
TPL Factor	1.0000	0.2251
New Benefits PMPM	\$ •	\$ -
Final Projected Medical	\$ 531.55	\$ 119.65
Administrative Expenses PMPM	\$ 44.73	\$ 20.10
% of Base Capitation Rate	7.68%	14.24%
Underwriting Gain PMPM	\$ 5.82	\$ 1.41
% of Base Capitation Rate	1.00%	1.00%
Base Capitation Rate	\$ 582.09	\$ 141.16



EXHIBIT 8

FINAL MCO RATES AFTER CDPS+RX RISK ADJUSTMENT

Medallion 4.0

FY 2020 (7/1/19 – 6/30/20) Exhibit 8: Final MCO Rates after CDPS+Rx Risk Adjustment

			FY 2020 Final MCO Capitation Rates								
				Aetna			Anthem			Magellan	
Population	Region	Rate Cell	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	Base Capitation Rate	Risk Score	Final MCO Capitation Rate
MCO Enrolled	Central Virginia	LIFC Under 1	\$ 666.39	1.0000	\$ 666.39	\$ 666.39	1.0000	\$ 666.39	\$ 666.39	1.0000	\$ 666.39
MCO Enrolled	Central Virginia	LIFC Child	\$ 233.92	0.9746	\$ 227.98	\$ 233.92	1.0297	\$ 240.87	\$ 233.92	1.1001	\$ 257.35
MCO Enrolled	Central Virginia	LIFC Adult	\$ 585.54	0.9369	\$ 548.62	\$ 585.54	1.0650	\$ 623.58	\$ 585.54	0.8959	\$ 524.59
MCO Enrolled	Central Virginia	Expansion 19 to 20 Female	\$ 414.50	1.0000	\$ 414.50	\$ 414.50	1.0000	\$ 414.50	\$ 414.50	1.0000	\$ 414.50
MCO Enrolled	Central Virginia	Expansion 19 to 20 Male	\$ 386.95	1.0000	\$ 386.95	\$ 386.95	1.0000	\$ 386.95	\$ 386.95	1.0000	\$ 386.95
MCO Enrolled	Central Virginia	Expansion 21 to 44 Female	\$ 586.11	1.0000	\$ 586.11	\$ 586.11	1.0000	\$ 586.11	\$ 586.11	1.0000	\$ 586.11
MCO Enrolled	Central Virginia	Expansion 21 to 44 Male	\$ 457.16	1.0000	\$ 457.16	\$ 457.16	1.0000	\$ 457.16	\$ 457.16	1.0000	\$ 457.16
MCO Enrolled	Central Virginia	Expansion 45 to 64 Male/Female	\$ 931.88	1.0000	\$ 931.88	\$ 931.88	1.0000	\$ 931.88	\$ 931.88	1.0000	\$ 931.88
MCO Enrolled	Charlottesville/Western	LIFC Under 1	\$ 609.10	1.0000	\$ 609.10	\$ 609.10	1.0000	\$ 609.10	\$ 609.10	1.0000	\$ 609.10
MCO Enrolled	Charlottesville/Western	LIFC Child	\$ 234.18	0.9017	\$ 211.15	\$ 234.18	0.9368	\$ 219.38	\$ 234.18	1.1499	\$ 269.29
MCO Enrolled	Charlottesville/Western	LIFC Adult	\$ 530.06	0.8671	\$ 459.60	\$ 530.06	0.9615	\$ 509.68	\$ 530.06	1.0000	\$ 530.06
MCO Enrolled	Charlottesville/Western	Expansion 19 to 20 Female	\$ 458.72	1.0000	\$ 458.72	\$ 458.72	1.0000	\$ 458.72	\$ 458.72	1.0000	\$ 458.72
MCO Enrolled	Charlottesville/Western	Expansion 19 to 20 Male	\$ 347.84	1.0000	\$ 347.84	\$ 347.84	1.0000	\$ 347.84	\$ 347.84	1.0000	\$ 347.84
MCO Enrolled	Charlottesville/Western	Expansion 21 to 44 Female	\$ 518.84	1.0000	\$ 518.84	\$ 518.84	1.0000	\$ 518.84	\$ 518.84	1.0000	\$ 518.84
MCO Enrolled	Charlottesville/Western	Expansion 21 to 44 Male	\$ 476.83	1.0000	\$ 476.83	\$ 476.83	1.0000	\$ 476.83	\$ 476.83	1.0000	\$ 476.83
MCO Enrolled	Charlottesville/Western	Expansion 45 to 64 Male/Female	\$ 809.32	1.0000	\$ 809.32	\$ 809.32	1.0000	\$ 809.32	\$ 809.32	1.0000	\$ 809.32
MCO Enrolled	Northern/Winchester	LIFC Under 1	\$ 537.39	1.0000	\$ 537.39	\$ 537.39	1.0000	\$ 537.39	\$ 537.39	1.0000	\$ 537.39
MCO Enrolled	Northern/Winchester	LIFC Child	\$ 169.92	0.9398	\$ 159.68	\$ 169.92	1.0401	\$ 176.74	\$ 169.92	0.9094	\$ 154.53
MCO Enrolled	Northern/Winchester	LIFC Adult	\$ 464.53	0.8948	\$ 415.65	\$ 464.53	1.0975	\$ 509.84	\$ 464.53	0.9678	\$ 449.55
MCO Enrolled	Northern/Winchester	Expansion 19 to 20 Female	\$ 326.44	1.0000	\$ 326.44	\$ 326.44	1.0000	\$ 326.44	\$ 326.44	1.0000	\$ 326.44
MCO Enrolled	Northern/Winchester	Expansion 19 to 20 Male	\$ 318.09	1.0000	\$ 318.09	\$ 318.09	1.0000	\$ 318.09	\$ 318.09	1,0000	\$ 318.09
MCO Enrolled	Northern/Winchester	Expansion 21 to 44 Female	\$ 463.80	1.0000	\$ 463.80	\$ 463.80	1.0000	\$ 463.80	\$ 463.80	1.0000	\$ 463.80
MCO Enrolled	Northern/Winchester	Expansion 21 to 44 Male	\$ 326.50	1.0000	\$ 326.50	\$ 326.50	1.0000	\$ 326.50	\$ 326.50	1.0000	\$ 326.50
MCO Enrolled	Northern/Winchester	Expansion 45 to 64 Male/Female	\$ 636.36	1.0000	\$ 636.36	\$ 636.36	1.0000	\$ 636.36	\$ 636.36	1,0000	\$ 636.36
MCO Enrolled	Roanoke/Alleghany	LIFC Under 1	\$ 581.93	1.0000	\$ 581.93	\$ 581.93	1,0000	\$ 581.93	\$ 581.93	1,0000	\$ 581.93
MCO Enrolled	Roanoke/Alleghany	LIFC Child	\$ 239.74	0.9254	\$ 221.85	\$ 239.74	0.8727	\$ 209.22	\$ 239.74	0.9711	\$ 232.82
MCO Enrolled	Roanoke/Alleghany	LIFC Adult	\$ 597.30	0.9164	\$ 547.34	\$ 597.30	0.9241	\$ 551.97	\$ 597.30	0.8539	\$ 510.07
MCO Enrolled	Roanoke/Alleghany	Expansion 19 to 20 Female	\$ 445.69	1.0000	\$ 445.69	\$ 445.69	1.0000	\$ 445.69	\$ 445.69	1.0000	\$ 445.69
MCO Enrolled	Roanoke/Alleghany	Expansion 19 to 20 Male	\$ 409.12	1.0000	\$ 409.12	\$ 409.12	1.0000	\$ 409.12	\$ 409.12	1.0000	\$ 409.12
MCO Enrolled	Roanoke/Alleghany	Expansion 21 to 44 Female	\$ 587.85	1.0000	\$ 587.85	\$ 587.85	1.0000	\$ 587.85	\$ 587.85	1,0000	\$ 587.85
MCO Enrolled	Roanoke/Alleghany	Expansion 21 to 44 Male	\$ 506.27	1.0000	\$ 506.27	\$ 506.27	1.0000	\$ 506.27	\$ 506.27	1.0000	\$ 506.27
MCO Enrolled	Roanoke/Alleghany	Expansion 45 to 64 Male/Female	\$ 972.23	1.0000	\$ 972.23	\$ 972.23	1.0000	\$ 972.23	\$ 972.23	1,0000	\$ 972.23
MCO Enrolled	Southwest	LIFC Under 1	\$ 673.72	1.0000	\$ 673.72	\$ 673.72	1.0000	\$ 673.72	\$ 673.72	1.0000	\$ 673.72
MCO Enrolled	Southwest	LIFC Child	\$ 278.08	0.9822	\$ 273.14	\$ 278.08	0.9125	\$ 253.75	\$ 278.08	0.8634	\$ 240.11
MCO Enrolled	Southwest	LIFC Adult	\$ 552.24	0.8025	\$ 443.20	\$ 552.24	0.9567	\$ 528.33	\$ 552.24	1.0000	\$ 552.24
MCO Enrolled	Southwest	Expansion 19 to 20 Female	\$ 486.14	1.0000	\$ 486.14	\$ 486.14	1.0000	\$ 486.14	\$ 486.14	1.0000	\$ 486.14
MCO Enrolled	Southwest	Expansion 19 to 20 Male	\$ 414.73	1.0000	\$ 414.73	\$ 414.73	1.0000	\$ 414.73	\$ 414.73	1.0000	\$ 414.73
MCO Enrolled	Southwest	Expansion 21 to 44 Female	\$ 554.71	1.0000	\$ 554.71	\$ 554.71	1.0000	\$ 554.71	\$ 554.71	1.0000	\$ 554.71
MCO Enrolled	Southwest	Expansion 21 to 44 Male	\$ 451.04	1.0000	\$ 451.04	\$ 451.04	1.0000	\$ 451.04	\$ 451.04	1.0000	\$ 451.04
MCO Enrolled	Southwest	Expansion 45 to 64 Male/Female	\$ 834.51	1.0000	\$ 834.51	\$ 834.51	1.0000	\$ 834.51	\$ 834.51	1.0000	\$ 834.51
MCO Enrolled	Tidewater	LIFC Under 1	\$ 748.70	1.0000	\$ 748.70	\$ 748.70	1.0000	\$ 748.70	\$ 748.70	1,0000	\$ 748.70
MCO Enrolled	Tidewater	LIFC Child	\$ 219.68	0.9826	\$ 215.86	\$ 219.68	1.0001	\$ 219.70	\$ 219.68	1.0385	\$ 228.15
MCO Enrolled	Tidewater	LIFC Adult	\$ 480.49	0.7247	\$ 348.20	\$ 480.49	1.0380	\$ 498.73	\$ 480.49	0.8173	\$ 392.69
MCO Enrolled	Tidewater	Expansion 19 to 20 Female	\$ 390.17	1.0000	\$ 390.17	\$ 390.17	1.0000	\$ 390.17	\$ 390.17	1.0000	\$ 390.17
MCO Enrolled	Tidewater	Expansion 19 to 20 Male	\$ 368.52	1.0000	\$ 368.52	\$ 368.52	1.0000	\$ 368.52	\$ 368.52	1.0000	\$ 368.52
MCO Enrolled	Tidewater	Expansion 21 to 44 Female	\$ 469.45	1.0000	\$ 469.45	\$ 469.45	1.0000	\$ 469.45	\$ 469.45	1.0000	\$ 469.45
MCO Enrolled	Tidewater	Expansion 21 to 44 Male	\$ 369.18	1.0000	\$ 369.18	\$ 369.18	1.0000	\$ 369.18	\$ 369.18	1.0000	\$ 369.18
MCO Enrolled	Tidewater	Expansion 45 to 64 Male/Female	\$ 809.06	1.0000	\$ 809.06	\$ 809.06	1.0000	\$ 809.06	\$ 809.06	1.0000	\$ 809.06
oo Liliollou	Statewide	Adoption Assistance	\$ 596.67	1.0000	\$ 596.67	\$ 596.67	1.0000	\$ 596.67	\$ 596.67	1.0000	\$ 596.67



Exhibit 8: Final MCO Rates after CDPS+Rx Risk Adjustment

			FY 2020 Final MCO Capitation Rates								
				Aetna			Anthem			Magellan	
Population	Region	Rate Cell	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	Base Capitation Rate	Risk Score	Final MCO Capitation Rate
Major TPL	Central Virginia	LIFC Under 1	\$ 315.73	1.0000	\$ 315.73	\$ 315.73	1.0000	\$ 315.73	\$ 315.73	1.0000	\$ 315.73
Major TPL	Central Virginia	LIFC Child	\$ 140.34	1.0000	\$ 140.34	\$ 140.34	1.0000	\$ 140.34	\$ 140.34	1.0000	\$ 140.34
Major TPL	Central Virginia	LIFC Adult	\$ 140.47	1.0000	\$ 140.47	\$ 140.47	1.0000	\$ 140.47	\$ 140.47	1.0000	\$ 140.47
Major TPL	Central Virginia	Expansion 19 to 20 Female	\$ 211.28	1.0000	\$ 211.28	\$ 211.28	1.0000	\$ 211.28	\$ 211.28	1.0000	\$ 211.28
Major TPL	Central Virginia	Expansion 19 to 20 Male	\$ 222.73	1.0000	\$ 222.73	\$ 222.73	1.0000	\$ 222.73	\$ 222.73	1.0000	\$ 222.73
Major TPL	Central Virginia	Expansion 21 to 44 Female	\$ 137.99	1.0000	\$ 137.99	\$ 137.99	1.0000	\$ 137.99	\$ 137.99	1.0000	\$ 137.99
Major TPL	Central Virginia	Expansion 21 to 44 Male	\$ 115.68	1.0000	\$ 115.68	\$ 115.68	1.0000	\$ 115.68	\$ 115.68	1.0000	\$ 115.68
Major TPL	Central Virginia	Expansion 45 to 64 Male/Female	\$ 220.69	1.0000	\$ 220.69	\$ 220.69	1.0000	\$ 220.69	\$ 220.69	1.0000	\$ 220.69
Major TPL	Charlottesville/Western	LIFC Under 1	\$ 289.66	1.0000	\$ 289.66	\$ 289.66	1.0000	\$ 289.66	\$ 289.66	1.0000	\$ 289.66
Major TPL	Charlottesville/Western	LIFC Child	\$ 140.17	1.0000	\$ 140.17	\$ 140.17	1.0000	\$ 140.17	\$ 140.17	1.0000	\$ 140.17
Major TPL	Charlottesville/Western	LIFC Adult	\$ 132.20	1.0000	\$ 132.20	\$ 132.20	1.0000	\$ 132.20	\$ 132.20	1.0000	\$ 132.20
Major TPL	Charlottesville/Western	Expansion 19 to 20 Female	\$ 230.87	1.0000	\$ 230.87	\$ 230.87	1.0000	\$ 230.87	\$ 230.87	1.0000	\$ 230.87
Major TPL	Charlottesville/Western	Expansion 19 to 20 Male	\$ 196.91	1.0000	\$ 196.91	\$ 196.91	1.0000	\$ 196.91	\$ 196.91	1.0000	\$ 196.91
Major TPL	Charlottesville/Western	Expansion 21 to 44 Female	\$ 128.56	1.0000	\$ 128.56	\$ 128.56	1.0000	\$ 128.56	\$ 128.56	1.0000	\$ 128.56
Major TPL	Charlottesville/Western	Expansion 21 to 44 Male	\$ 119.95	1.0000	\$ 119.95	\$ 119.95	1.0000	\$ 119.95	\$ 119.95	1.0000	\$ 119.95
Major TPL	Charlottesville/Western	Expansion 45 to 64 Male/Female	\$ 198.38	1.0000	\$ 198.38	\$ 198.38	1.0000	\$ 198.38	\$ 198.38	1.0000	\$ 198.38
Major TPL	Northern/Winchester	LIFC Under 1	\$ 256.70	1.0000	\$ 256.70	\$ 256.70	1.0000	\$ 256.70	\$ 256.70	1.0000	\$ 256.70
Major TPL	Northern/Winchester	LIFC Child	\$ 94.03	1.0000	\$ 94.03	\$ 94.03	1.0000	\$ 94.03	\$ 94.03	1.0000	\$ 94.03
Major TPL	Northern/Winchester	LIFC Adult	\$ 118.78	1.0000	\$ 118.78	\$ 118.78	1.0000	\$ 118.78	\$ 118.78	1.0000	\$ 118.78
Major TPL	Northern/Winchester	Expansion 19 to 20 Female	\$ 163.23	1.0000	\$ 163.23	\$ 163.23	1.0000	\$ 163.23	\$ 163.23	1.0000	\$ 163.23
Major TPL	Northern/Winchester	Expansion 19 to 20 Male	\$ 168.66	1.0000	\$ 168.66	\$ 168.66	1.0000	\$ 168.66	\$ 168.66	1.0000	\$ 168.66
Major TPL	Northern/Winchester	Expansion 21 to 44 Female	\$ 118.03	1.0000	\$ 118.03	\$ 118.03	1.0000	\$ 118.03	\$ 118.03	1.0000	\$ 118.03
Major TPL	Northern/Winchester	Expansion 21 to 44 Male	\$ 86.87	1.0000	\$ 86.87	\$ 86.87	1.0000	\$ 86.87	\$ 86.87	1.0000	\$ 86.87
Major TPL	Northern/Winchester	Expansion 45 to 64 Male/Female	\$ 159.66	1.0000	\$ 159.66	\$ 159.66	1.0000	\$ 159.66	\$ 159.66	1.0000	\$ 159.66
Major TPL	Roanoke/Alleghany	LIFC Under 1	\$ 278.13	1.0000	\$ 278.13	\$ 278.13	1.0000	\$ 278.13	\$ 278.13	1.0000	\$ 278.13
Major TPL	Roanoke/Alleghany	LIFC Child	\$ 142.29	1.0000	\$ 142.29	\$ 142.29	1.0000	\$ 142.29	\$ 142.29	1.0000	\$ 142.29
Major TPL	Roanoke/Alleghany	LIFC Adult	\$ 147.42	1.0000	\$ 147.42	\$ 147.42	1.0000	\$ 147.42	\$ 147.42	1.0000	\$ 147.42
Major TPL	Roanoke/Alleghany	Expansion 19 to 20 Female	\$ 225.52	1.0000	\$ 225.52	\$ 225.52	1.0000	\$ 225.52	\$ 225.52	1.0000	\$ 225.52
Major TPL	Roanoke/Alleghany	Expansion 19 to 20 Male	\$ 229.89	1.0000	\$ 229.89	\$ 229.89	1.0000	\$ 229.89	\$ 229.89	1.0000	\$ 229.89
Major TPL	Roanoke/Alleghany	Expansion 21 to 44 Female	\$ 143.87	1.0000	\$ 143.87	\$ 143.87	1.0000	\$ 143.87	\$ 143.87	1.0000	\$ 143.87
Major TPL	Roanoke/Alleghany	Expansion 21 to 44 Male	\$ 127.52	1.0000	\$ 127.52	\$ 127.52	1.0000	\$ 127.52	\$ 127.52	1.0000	\$ 127.52
Major TPL	Roanoke/Alleghany	Expansion 45 to 64 Male/Female	\$ 235.55	1.0000	\$ 235.55	\$ 235.55	1.0000	\$ 235.55	\$ 235.55	1.0000	\$ 235.55
Major TPL	Southwest	LIFC Under 1	\$ 325.01	1.0000	\$ 325.01	\$ 325.01	1.0000	\$ 325.01	\$ 325.01	1.0000	\$ 325.01
Major TPL	Southwest	LIFC Child	\$ 166.90	1.0000	\$ 166.90	\$ 166.90	1.0000	\$ 166.90	\$ 166.90	1.0000	\$ 166.90
Major TPL	Southwest	LIFC Adult	\$ 139.99	1.0000	\$ 139.99	\$ 139.99	1.0000	\$ 139.99	\$ 139.99	1.0000	\$ 139.99
Major TPL	Southwest	Expansion 19 to 20 Female	\$ 245.10	1.0000	\$ 245.10	\$ 245.10	1.0000	\$ 245.10	\$ 245.10	1.0000	\$ 245.10
Major TPL	Southwest	Expansion 19 to 20 Male	\$ 230.30	1.0000	\$ 230.30	\$ 230.30	1.0000	\$ 230.30	\$ 230.30	1.0000	\$ 230.30
Major TPL	Southwest	Expansion 21 to 44 Female	\$ 140.23	1.0000	\$ 140.23	\$ 140.23	1.0000	\$ 140.23	\$ 140.23	1.0000	\$ 140.23
Major TPL	Southwest	Expansion 21 to 44 Male	\$ 116.25	1.0000	\$ 116.25	\$ 116.25	1.0000	\$ 116.25	\$ 116.25	1.0000	\$ 116.25
Major TPL	Southwest	Expansion 45 to 64 Male/Female	\$ 206.75	1.0000	\$ 206.75	\$ 206.75	1.0000	\$ 206.75	\$ 206.75	1.0000	\$ 206.75
Major TPL	Tidewater	LIFC Under 1	\$ 353.30	1.0000	\$ 353.30	\$ 353.30	1.0000	\$ 353.30	\$ 353.30	1.0000	\$ 353.30
Major TPL	Tidewater	LIFC Child	\$ 129.10	1.0000	\$ 129.10	\$ 129.10	1.0000	\$ 129.10	\$ 129.10	1.0000	\$ 129.10
Major TPL	Tidewater	LIFC Adult	\$ 120.86	1.0000	\$ 120.86	\$ 120.86	1.0000	\$ 120.86	\$ 120.86	1.0000	\$ 120.86
Major TPL	Tidewater	Expansion 19 to 20 Female	\$ 196.95	1.0000	\$ 196.95	\$ 196.95	1.0000	\$ 196.95	\$ 196.95	1.0000	\$ 196.95
Major TPL	Tidewater	Expansion 19 to 20 Male	\$ 211.10	1.0000	\$ 211.10	\$ 211.10	1.0000	\$ 211.10	\$ 211.10	1.0000	\$ 211.10
Major TPL	Tidewater	Expansion 21 to 44 Female	\$ 117.25	1.0000	\$ 117.25	\$ 117.25	1.0000	\$ 117.25	\$ 117.25	1.0000	\$ 117.25
Major TPL	Tidewater	Expansion 21 to 44 Male	\$ 96.62	1.0000	\$ 96.62	\$ 96.62	1.0000	\$ 96.62	\$ 96.62	1.0000	\$ 96.62
Major TPL	Tidewater	Expansion 45 to 64 Male/Female	\$ 198.88	1.0000	\$ 198.88	\$ 198.88	1.0000	\$ 198.88	\$ 198.88	1.0000	\$ 198.88
Major TPL	Statewide	Adoption Assistance	\$ 259.65	1.0000	\$ 259.65	\$ 259.65	1.0000	\$ 259.65	\$ 259.65	1.0000	\$ 259.65
Blended	Statewide	Foster Care	\$ 749.08	1.0000	\$ 749.08	\$ 749.08	1.0000	\$ 749.08	\$ 749.08	1.0000	\$ 749.08
Blended	Statewide	Maternity Kick	\$ 7,098.70	1.0000	\$ 7,098.70	\$ 7,098.70	1.0000	\$ 7,098.70	\$ 7,098.70	1.0000	\$ 7,098.70



Exhibit 8: Final MCO Rates after CDPS+Rx Risk Adjustment

			FY 2020 Final MCO Capitation Rates									
				Optima			United		VA Premier			
Population	Region	Rate Cell	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	
MCO Enrolled	Central Virginia	LIFC Under 1	\$ 666.39	1.0000	\$ 666.39	\$ 666.39	1.0000	\$ 666.39	\$ 666.39	1.0000	\$ 666.39	
MCO Enrolled	Central Virginia	LIFC Child	\$ 233.92	0.9548	\$ 223.36	\$ 233.92	1.0160	\$ 237.66	\$ 233.92	0.9949	\$ 232.72	
MCO Enrolled	Central Virginia	LIFC Adult	\$ 585.54	0.9793	\$ 573.42	\$ 585.54	0.7748	\$ 453.68	\$ 585.54	0.9966	\$ 583.54	
MCO Enrolled	Central Virginia	Expansion 19 to 20 Female	\$ 414.50	1.0000	\$ 414.50	\$ 414.50	1.0000	\$ 414.50	\$ 414.50	1.0000	\$ 414.50	
MCO Enrolled	Central Virginia	Expansion 19 to 20 Male	\$ 386.95	1.0000	\$ 386.95	\$ 386.95	1.0000	\$ 386.95	\$ 386.95	1.0000	\$ 386.95	
MCO Enrolled	Central Virginia	Expansion 21 to 44 Female	\$ 586.11	1.0000	\$ 586.11	\$ 586.11	1.0000	\$ 586.11	\$ 586.11	1.0000	\$ 586.11	
MCO Enrolled	Central Virginia	Expansion 21 to 44 Male	\$ 457.16	1.0000	\$ 457.16	\$ 457.16	1.0000	\$ 457.16	\$ 457.16	1.0000	\$ 457.16	
MCO Enrolled	Central Virginia	Expansion 45 to 64 Male/Female	\$ 931.88	1.0000	\$ 931.88	\$ 931.88	1.0000	\$ 931.88	\$ 931.88	1.0000	\$ 931.88	
MCO Enrolled	Charlottesville/Western	LIFC Under 1	\$ 609.10	1.0000	\$ 609.10	\$ 609.10	1.0000	\$ 609.10	\$ 609.10	1.0000	\$ 609.10	
MCO Enrolled	Charlottesville/Western	LIFC Child	\$ 234.18	0.9883	\$ 231.44	\$ 234.18	1.0278	\$ 240.69	\$ 234.18	1.0352	\$ 242.43	
MCO Enrolled	Charlottesville/Western	LIFC Adult	\$ 530.06	0.9836	\$ 521.37	\$ 530.06	1.0000	\$ 530.06	\$ 530.06	1.0567	\$ 560.12	
MCO Enrolled	Charlottesville/Western	Expansion 19 to 20 Female	\$ 458.72	1.0000	\$ 458.72	\$ 458.72	1.0000	\$ 458.72	\$ 458.72	1.0000	\$ 458.72	
MCO Enrolled	Charlottesville/Western	Expansion 19 to 20 Male	\$ 347.84	1.0000	\$ 347.84	\$ 347.84	1.0000	\$ 347.84	\$ 347.84	1.0000	\$ 347.84	
MCO Enrolled	Charlottesville/Western	Expansion 21 to 44 Female	\$ 518.84	1.0000	\$ 518.84	\$ 518.84	1.0000	\$ 518.84	\$ 518.84	1.0000	\$ 518.84	
MCO Enrolled	Charlottesville/Western	Expansion 21 to 44 Male	\$ 476.83	1.0000	\$ 476.83	\$ 476.83	1.0000	\$ 476.83	\$ 476.83	1.0000	\$ 476.83	
MCO Enrolled	Charlottesville/Western	Expansion 45 to 64 Male/Female	\$ 809.32	1.0000	\$ 809.32	\$ 809.32	1.0000	\$ 809.32	\$ 809.32	1.0000	\$ 809.32	
MCO Enrolled	Northern/Winchester	LIFC Under 1	\$ 537.39	1.0000	\$ 537.39	\$ 537.39	1.0000	\$ 537.39	\$ 537.39	1.0000	\$ 537.39	
MCO Enrolled	Northern/Winchester	LIFC Child	\$ 169.92	0.9405	\$ 159.81	\$ 169.92	0.9421	\$ 160.08	\$ 169.92	1.0036	\$ 170.54	
MCO Enrolled	Northern/Winchester	LIFC Adult	\$ 464.53	0.8491	\$ 394.42	\$ 464.53	0.8626	\$ 400.68	\$ 464.53	0.9878	\$ 458.85	
MCO Enrolled	Northern/Winchester	Expansion 19 to 20 Female	\$ 326.44	1.0000	\$ 326.44	\$ 326.44	1.0000	\$ 326.44	\$ 326.44	1.0000	\$ 326.44	
MCO Enrolled	Northern/Winchester	Expansion 19 to 20 Male	\$ 318.09	1.0000	\$ 318.09	\$ 318.09	1.0000	\$ 318.09	\$ 318.09	1.0000	\$ 318.09	
MCO Enrolled	Northern/Winchester	Expansion 21 to 44 Female	\$ 463.80	1.0000	\$ 463.80	\$ 463.80	1.0000	\$ 463.80	\$ 463.80	1.0000	\$ 463.80	
MCO Enrolled	Northern/Winchester	Expansion 21 to 44 Male	\$ 326.50	1.0000	\$ 326.50	\$ 326.50	1.0000	\$ 326.50	\$ 326.50	1.0000	\$ 326.50	
MCO Enrolled	Northern/Winchester	Expansion 45 to 64 Male/Female	\$ 636.36	1.0000	\$ 636.36	\$ 636.36	1.0000	\$ 636.36	\$ 636.36	1.0000	\$ 636.36	
MCO Enrolled	Roanoke/Alleghany	LIFC Under 1	\$ 581.93	1.0000	\$ 581.93	\$ 581.93	1.0000	\$ 581.93	\$ 581.93	1,0000	\$ 581.93	
MCO Enrolled	Roanoke/Alleghany	LIFC Child	\$ 239.74	0.9518	\$ 228.19	\$ 239.74	0.8847	\$ 212.09	\$ 239.74	1.0964	\$ 262.85	
MCO Enrolled	Roanoke/Alleghany	LIFC Adult	\$ 597.30	0.9539	\$ 569.74	\$ 597.30	0.9134	\$ 545.57	\$ 597.30	1.1211	\$ 669.65	
MCO Enrolled	Roanoke/Alleghany	Expansion 19 to 20 Female	\$ 445.69	1.0000	\$ 445.69	\$ 445.69	1.0000	\$ 445.69	\$ 445.69	1.0000	\$ 445.69	
MCO Enrolled	Roanoke/Alleghany	Expansion 19 to 20 Male	\$ 409.12	1.0000	\$ 409.12	\$ 409.12	1.0000	\$ 409.12	\$ 409.12	1.0000	\$ 409.12	
MCO Enrolled	Roanoke/Alleghany	Expansion 21 to 44 Female	\$ 587.85	1.0000	\$ 587.85	\$ 587.85	1.0000	\$ 587.85	\$ 587.85	1.0000	\$ 587.85	
MCO Enrolled	Roanoke/Alleghany	Expansion 21 to 44 Male	\$ 506.27	1.0000	\$ 506.27	\$ 506.27	1.0000	\$ 506.27	\$ 506.27	1.0000	\$ 506.27	
MCO Enrolled	Roanoke/Alleghany	Expansion 45 to 64 Male/Female	\$ 972.23	1.0000	\$ 972.23	\$ 972.23	1.0000	\$ 972.23	\$ 972.23	1.0000	\$ 972.23	
MCO Enrolled	Southwest	LIFC Under 1	\$ 673.72	1.0000	\$ 673.72	\$ 673.72	1.0000	\$ 673.72	\$ 673.72	1.0000	\$ 673.72	
MCO Enrolled	Southwest	LIFC Child	\$ 278.08	0.9383	\$ 260.91	\$ 278.08	0.8835	\$ 245.67	\$ 278.08	1.1026	\$ 306.60	
MCO Enrolled	Southwest	LIFC Adult	\$ 552.24	0.9950	\$ 549.47	\$ 552.24	0.8903	\$ 491.67	\$ 552.24	1.1317	\$ 624.97	
MCO Enrolled	Southwest	Expansion 19 to 20 Female	\$ 486.14	1.0000	\$ 486.14	\$ 486.14	1.0000	\$ 486.14	\$ 486.14	1.0000	\$ 486.14	
MCO Enrolled	Southwest	Expansion 19 to 20 Male	\$ 414.73	1.0000	\$ 414.73	\$ 414.73	1.0000	\$ 414.73	\$ 414.73	1.0000	\$ 414.73	
MCO Enrolled	Southwest	Expansion 21 to 44 Female	\$ 554.71	1.0000	\$ 554.71	\$ 554.71	1.0000	\$ 554.71	\$ 554.71	1.0000	\$ 554.71	
MCO Enrolled	Southwest	Expansion 21 to 44 Male	\$ 451.04	1.0000	\$ 451.04	\$ 451.04	1.0000	\$ 451.04	\$ 451.04	1.0000	\$ 451.04	
MCO Enrolled	Southwest	Expansion 45 to 64 Male/Female	\$ 834.51	1.0000	\$ 834.51	\$ 834.51	1.0000	\$ 834.51	\$ 834.51	1.0000	\$ 834.51	
MCO Enrolled	Tidewater	LIFC Under 1	\$ 748.70	1.0000	\$ 748.70	\$ 748.70	1.0000	\$ 748.70	\$ 748.70	1.0000	\$ 748.70	
MCO Enrolled	Tidewater	LIFC Child	\$ 219.68	1.0332	\$ 226.98	\$ 219.68	0.7582	\$ 166.57	\$ 219.68	0.9385	\$ 206.17	
MCO Enrolled	Tidewater	LIFC Adult	\$ 480.49	1.0774	\$ 517.68	\$ 480.49	0.7831	\$ 376.26	\$ 480.49	0.8869	\$ 426.17	
MCO Enrolled	Tidewater	Expansion 19 to 20 Female	\$ 390.17	1.0000	\$ 390.17	\$ 390.17	1.0000	\$ 370.20	\$ 390.17	1.0000	\$ 390.17	
MCO Enrolled	Tidewater	Expansion 19 to 20 Perhale Expansion 19 to 20 Male	\$ 368.52	1.0000	\$ 368.52	\$ 368.52	1.0000	\$ 368.52	\$ 368.52	1.0000	\$ 368.52	
MCO Enrolled	Tidewater	Expansion 19 to 20 Male Expansion 21 to 44 Female	\$ 469.45	1.0000	\$ 469.45	\$ 469.45	1.0000	\$ 469.45	\$ 366.52 \$ 469.45	1.0000	\$ 469.45	
MCO Enrolled	Tidewater	Expansion 21 to 44 Perhale Expansion 21 to 44 Male	\$ 369.18	1.0000	\$ 369.18	\$ 369.18	1.0000	\$ 469.45	\$ 369.18	1.0000	\$ 369.18	
MCO Enrolled	Tidewater	Expansion 21 to 44 Male Expansion 45 to 64 Male/Female	\$ 809.06	1.0000	\$ 809.06	\$ 809.06	1.0000	\$ 369.18	\$ 809.06	1.0000	\$ 809.06	
MCO Enrolled	Statewide	Adoption Assistance	\$ 596.67	1.0000	7	\$ 596.67	1.0000	\$ 596.67	\$ 596.67	1.0000	\$ 596.67	



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FY 2020 (7/1/19 – 6/30/20) Exhibit 8: Final MCO Rates after CDPS+Rx Risk Adjustment

			FY 2020 Final MCO Capitation Rates								
				Optima			United			VA Premier	
Population	Region	Rate Cell	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	Base Capitation Rate	Risk Score	Final MCO Capitation Rate	Base Capitation Rate	Risk Score	Final MCO Capitation Rate
Major TPL	Central Virginia	LIFC Under 1	\$ 315.73	1.0000	\$ 315.73	\$ 315.73	1.0000	\$ 315.73	\$ 315.73	1.0000	\$ 315.73
Major TPL	Central Virginia	LIFC Child	\$ 140.34	1.0000	\$ 140.34	\$ 140.34	1.0000	\$ 140.34	\$ 140.34	1.0000	\$ 140.34
Major TPL	Central Virginia	LIFC Adult	\$ 140.47	1.0000	\$ 140.47	\$ 140.47	1.0000	\$ 140.47	\$ 140.47	1.0000	\$ 140.47
Major TPL	Central Virginia	Expansion 19 to 20 Female	\$ 211.28	1.0000	\$ 211.28	\$ 211.28	1.0000	\$ 211.28	\$ 211.28	1.0000	\$ 211.28
Major TPL	Central Virginia	Expansion 19 to 20 Male	\$ 222.73	1.0000	\$ 222.73	\$ 222.73	1.0000	\$ 222.73	\$ 222.73	1.0000	\$ 222.73
Major TPL	Central Virginia	Expansion 21 to 44 Female	\$ 137.99	1.0000	\$ 137.99	\$ 137.99	1.0000	\$ 137.99	\$ 137.99	1.0000	\$ 137.99
Major TPL	Central Virginia	Expansion 21 to 44 Male	\$ 115.68	1.0000	\$ 115.68	\$ 115.68	1.0000	\$ 115.68	\$ 115.68	1.0000	\$ 115.68
Major TPL	Central Virginia	Expansion 45 to 64 Male/Female	\$ 220.69	1.0000	\$ 220.69	\$ 220.69	1.0000	\$ 220.69	\$ 220.69	1.0000	\$ 220.69
Major TPL	Charlottesville/Western	LIFC Under 1	\$ 289.66	1.0000	\$ 289.66	\$ 289.66	1.0000	\$ 289.66	\$ 289.66	1.0000	\$ 289.66
Major TPL	Charlottesville/Western	LIFC Child	\$ 140.17	1.0000	\$ 140.17	\$ 140.17	1.0000	\$ 140.17	\$ 140.17	1.0000	\$ 140.17
Major TPL	Charlottesville/Western	LIFC Adult	\$ 132.20	1.0000	\$ 132.20	\$ 132.20	1.0000	\$ 132.20	\$ 132.20	1.0000	\$ 132.20
Major TPL	Charlottesville/Western	Expansion 19 to 20 Female	\$ 230.87	1.0000	\$ 230.87	\$ 230.87	1.0000	\$ 230.87	\$ 230.87	1.0000	\$ 230.87
Major TPL	Charlottesville/Western	Expansion 19 to 20 Male	\$ 196.91	1.0000	\$ 196.91	\$ 196.91	1.0000	\$ 196.91	\$ 196.91	1.0000	\$ 196.91
Major TPL	Charlottesville/Western	Expansion 21 to 44 Female	\$ 128.56	1.0000	\$ 128.56	\$ 128.56	1.0000	\$ 128.56	\$ 128.56	1.0000	\$ 128.56
Major TPL	Charlottesville/Western	Expansion 21 to 44 Male	\$ 119.95	1.0000	\$ 119.95	\$ 119.95	1.0000	\$ 119.95	\$ 119.95	1.0000	\$ 119.95
Major TPL	Charlottesville/Western	Expansion 45 to 64 Male/Female	\$ 198.38	1.0000	\$ 198.38	\$ 198.38	1.0000	\$ 198.38	\$ 198.38	1.0000	\$ 198.38
Major TPL	Northern/Winchester	LIFC Under 1	\$ 256.70	1.0000	\$ 256.70	\$ 256.70	1.0000	\$ 256.70	\$ 256.70	1.0000	\$ 256.70
Major TPL	Northern/Winchester	LIFC Child	\$ 94.03	1.0000	\$ 94.03	\$ 94.03	1.0000	\$ 94.03	\$ 94.03	1.0000	\$ 94.03
Major TPL	Northern/Winchester	LIFC Adult	\$ 118.78	1.0000	\$ 118.78	\$ 118.78	1.0000	\$ 118.78	\$ 118.78	1.0000	\$ 118.78
Major TPL	Northern/Winchester	Expansion 19 to 20 Female	\$ 163.23	1.0000	\$ 163.23	\$ 163.23	1.0000	\$ 163.23	\$ 163.23	1.0000	\$ 163.23
Major TPL	Northern/Winchester	Expansion 19 to 20 Male	\$ 168.66	1.0000	\$ 168.66	\$ 168.66	1.0000	\$ 168.66	\$ 168.66	1.0000	\$ 168.66
Major TPL	Northern/Winchester	Expansion 21 to 44 Female	\$ 118.03	1.0000	\$ 118.03	\$ 118.03	1.0000	\$ 118.03	\$ 118.03	1.0000	\$ 118.03
Major TPL	Northern/Winchester	Expansion 21 to 44 Male	\$ 86.87	1.0000	\$ 86.87	\$ 86.87	1.0000	\$ 86.87	\$ 86.87	1.0000	\$ 86.87
Major TPL	Northern/Winchester	Expansion 45 to 64 Male/Female	\$ 159.66	1.0000	\$ 159.66	\$ 159.66	1.0000	\$ 159.66	\$ 159.66	1.0000	\$ 159.66
Major TPL	Roanoke/Alleghany	LIFC Under 1	\$ 278.13	1.0000	\$ 278.13	\$ 278.13	1.0000	\$ 278.13	\$ 278.13	1.0000	\$ 278.13
Major TPL	Roanoke/Alleghany	LIFC Child	\$ 142.29 \$ 147.42	1.0000	\$ 142.29	\$ 142.29	1.0000	\$ 142.29	\$ 142.29	1.0000	\$ 142.29
Major TPL	Roanoke/Alleghany	LIFC Adult		1.0000	\$ 147.42 \$ 225.52	\$ 147.42	1.0000	\$ 147.42	\$ 147.42 \$ 225.52	1.0000	\$ 147.42
Major TPL	Roanoke/Alleghany	Expansion 19 to 20 Female	\$ 225.52 \$ 229.89	1.0000		\$ 225.52 \$ 229.89	1.0000	\$ 225.52 \$ 229.89	\$ 225.52 \$ 229.89	1.0000	\$ 225.52
Major TPL	Roanoke/Alleghany	Expansion 19 to 20 Male Expansion 21 to 44 Female	\$ 229.89 \$ 143.87	1.0000	\$ 229.89 \$ 143.87	\$ 229.89 \$ 143.87	1.0000 1.0000	\$ 229.89 \$ 143.87	\$ 229.89 \$ 143.87	1.0000 1.0000	\$ 229.89
Major TPL Major TPL	Roanoke/Alleghany	Expansion 21 to 44 Female Expansion 21 to 44 Male	\$ 143.87 \$ 127.52	1.0000	\$ 143.87 \$ 127.52	\$ 143.87 \$ 127.52	1.0000	\$ 143.87 \$ 127.52	\$ 143.87 \$ 127.52	1.0000	\$ 143.87 \$ 127.52
Major TPL	Roanoke/Alleghany	Expansion 45 to 64 Male/Female	\$ 127.52	1.0000	\$ 235.55	\$ 235.55	1.0000	\$ 235.55	\$ 127.52	1.0000	\$ 235.55
Major TPL	Roanoke/Alleghany Southwest	LIFC Under 1	\$ 325.01	1.0000	\$ 325.01	\$ 325.01	1.0000	\$ 325.01	\$ 235.55	1.0000	\$ 325.01
Major TPL	Southwest	LIFC Child	\$ 166.90	1.0000	\$ 166.90	\$ 166.90	1.0000	\$ 166.90	\$ 166.90	1.0000	\$ 166.90
Major TPL	Southwest	LIFC Adult	\$ 139.99	1.0000	\$ 139.99	\$ 139.99	1.0000	\$ 139.99	\$ 139.99	1.0000	\$ 139.99
Major TPL	Southwest	Expansion 19 to 20 Female	\$ 245.10	1.0000	\$ 245.10	\$ 245.10	1.0000	\$ 245.10	\$ 245.10	1.0000	\$ 245.10
Major TPL	Southwest	Expansion 19 to 20 Male	\$ 230.30	1.0000	\$ 230.30	\$ 230.30	1.0000	\$ 230.30	\$ 230.30	1.0000	\$ 230.30
Major TPL	Southwest	Expansion 21 to 44 Female	\$ 140.23	1.0000	\$ 140.23	\$ 140.23	1.0000	\$ 140.23	\$ 140.23	1.0000	\$ 140.23
Major TPL	Southwest	Expansion 21 to 44 Male	\$ 116.25	1.0000	\$ 116.25	\$ 116.25	1.0000	\$ 116.25	\$ 116.25	1.0000	\$ 116.25
Major TPL	Southwest	Expansion 45 to 64 Male/Female	\$ 206.75	1.0000	\$ 206.75	\$ 206.75	1.0000	\$ 206.75	\$ 206.75	1.0000	\$ 206.75
Major TPL	Tidewater	LIFC Under 1	\$ 353.30	1.0000	\$ 353.30	\$ 353.30	1.0000	\$ 353.30	\$ 353.30	1.0000	\$ 353.30
Major TPL	Tidewater	LIFC Child	\$ 129.10	1.0000	\$ 129.10	\$ 129.10	1.0000	\$ 129.10	\$ 129.10	1.0000	\$ 129.10
Major TPL	Tidewater	LIFC Adult	\$ 120.86	1.0000	\$ 120.86	\$ 120.86	1.0000	\$ 120.86	\$ 120.86	1.0000	\$ 120.86
Major TPL	Tidewater	Expansion 19 to 20 Female	\$ 196.95	1.0000	\$ 196.95	\$ 196.95	1.0000	\$ 196.95	\$ 196.95	1.0000	\$ 196.95
Major TPL	Tidewater	Expansion 19 to 20 Male	\$ 211.10	1.0000	\$ 211.10	\$ 211.10	1.0000	\$ 211.10	\$ 211.10	1.0000	\$ 211.10
Major TPL	Tidewater	Expansion 21 to 44 Female	\$ 117.25	1.0000	\$ 117.25	\$ 117.25	1.0000	\$ 117.25	\$ 117.25	1.0000	\$ 117.25
Major TPL	Tidewater	Expansion 21 to 44 Male	\$ 96.62	1.0000	\$ 96.62	\$ 96.62	1.0000	\$ 96.62	\$ 96.62	1.0000	\$ 96.62
Major TPL	Tidewater	Expansion 45 to 64 Male/Female	\$ 198.88	1.0000	\$ 198.88	\$ 198.88	1.0000	\$ 198.88	\$ 198.88	1.0000	\$ 198.88
Major TPL	Statewide	Adoption Assistance	\$ 259.65	1.0000	\$ 259.65	\$ 259.65	1.0000	\$ 259.65	\$ 259.65	1.0000	\$ 259.65
Blended	Statewide	Foster Care	\$ 749.08	1.0000	\$ 749.08	\$ 749.08	1.0000	\$ 749.08	\$ 749.08	1.0000	\$ 749.08
Blended	Statewide	Maternity Kick	\$ 7,098.70	1.0000	\$ 7,098.70	\$ 7,098.70	1.0000	\$ 7,098.70	\$ 7,098.70	1.0000	\$ 7,098.70



EXHIBIT 9DIRECTED PAYMENT ESTIMATES

Exhibit 9: Directed Payment Estimates

Physicians Affiliated with UVA, VCU and EVMS													
		Projected	UVA/VCU Dire Adjus		E	EVMS Directed Pa	yment Adjustment	Total Ad	justment				
Region	Rate Cell	Member Months	PMPM	Payments		PMPM	Payments	PMPM	Payments				
		Α	В	C = A * B		D	E = A * D	D	E = A * D				
Central Virginia	LIFC Under 1	124,426	\$ 88.92	\$ 11,063,569	9 \$	0.01	\$ 865	\$ 88.92	\$ 11,064,434				
Central Virginia	LIFC Child	1,581,551	\$ 11.68	\$ 18,469,224	4 \$	0.01	\$ 9,270	\$ 11.68	\$ 18,478,494				
Central Virginia	LIFC Adult	355,503	\$ 26.15	\$ 9,295,396	3 \$	0.08	\$ 29,880	\$ 26.23	\$ 9,325,277				
Central Virginia	Adoption Assistance	21,725	\$ 12.35	\$ 268,23	7 \$	0.01	\$ 174	\$ 12.35	\$ 268,411				
Central Virginia	Foster Care	14,220	\$ 35.83	\$ 509,56	5 \$	-	\$ -	\$ 35.83	\$ 509,565				
Central Virginia	Maternity Kick	5,502	\$ 639.28	\$ 3,517,300	3 \$	3.04	\$ 16,708	\$ 642.32	\$ 3,534,014				
Central Virginia	Total	2,097,425	\$ 20.56	\$ 43,123,29	7 \$	0.03	\$ 56,898	\$ 20.59	\$ 43,180,194				
Charlottesville/Western	LIFC Under 1	60,059	\$ 144.21	\$ 8,661,256	3 \$	0.00	\$ 118	\$ 144.21	\$ 8,661,375				
Charlottesville/Western	LIFC Child	732,237	\$ 21.97	\$ 16,084,444	4 \$	0.00	\$ 411	\$ 21.97	\$ 16,084,855				
Charlottesville/Western	LIFC Adult	150,594	\$ 48.20	\$ 7,258,52	1 \$	0.02	\$ 2,801	\$ 48.22	\$ 7,261,322				
Charlottesville/Western	Adoption Assistance	15,003	\$ 22.19	\$ 332,96	5 \$	-	\$ -	\$ 22.19	\$ 332,965				
Charlottesville/Western	Foster Care	10,977	\$ 49.51	\$ 543,43	1 \$	-	\$ -	\$ 49.51	\$ 543,431				
Charlottesville/Western	Maternity Kick	2,560	\$ 857.72	\$ 2,195,943	_	0.92	\$ 2,365	\$ 858.64	\$ 2,198,308				
Charlottesville/Western	Total	968,870	\$ 36.20	\$ 35,076,562	2 \$	0.01	\$ 5,695	\$ 36.21	\$ 35,082,257				
Northern/Winchester	LIFC Under 1	146,023	\$ 24.95	\$ 3,643,634	4 \$	0.00	\$ 60	\$ 24.95	\$ 3,643,695				
Northern/Winchester	LIFC Child	1,569,438	\$ 3.31	\$ 5,190,254	4 \$	0.00	\$ 575	\$ 3.31	\$ 5,190,829				
Northern/Winchester	LIFC Adult	214,346	\$ 6.88	\$ 1,473,904	4 \$	0.01	\$ 2,208	\$ 6.89	\$ 1,476,112				
Northern/Winchester	Adoption Assistance	14,806	\$ 4.61	\$ 68,202	2 \$	-	\$ -	\$ 4.61	\$ 68,202				
Northern/Winchester	Foster Care	7,970	\$ 13.09	\$ 104,300) \$	0.01	\$ 56	\$ 13.09	\$ 104,357				
Northern/Winchester	Maternity Kick	4,880	\$ 128.52	\$ 627,15	7 \$	0.89	\$ 4,343	\$ 129.41	\$ 631,500				
Northern/Winchester	Total	1,952,583	\$ 5.69	\$ 11,107,45	2 \$	0.00	\$ 7,242	\$ 5.69	\$ 11,114,694				
Roanoke/Alleghany	LIFC Under 1	48,429	\$ 36.66	\$ 1,775,473	3 \$	0.00	\$ 29	\$ 36.66	\$ 1,775,502				
Roanoke/Alleghany	LIFC Child	603,822	\$ 2.43	\$ 1,467,11	5 \$	0.00	\$ 464	\$ 2.43	\$ 1,467,579				
Roanoke/Alleghany	LIFC Adult	126,336	\$ 5.35	\$ 675,81	1 \$	0.00	\$ 336	\$ 5.35	\$ 676,147				
Roanoke/Alleghany	Adoption Assistance	14,561	\$ 3.91	\$ 56,88	7 \$	-	\$	\$ 3.91	\$ 56,887				
Roanoke/Alleghany	Foster Care	9,009	\$ 11.37	\$ 102,438	3 \$	-	\$ -	\$ 11.37	\$ 102,438				
Roanoke/Alleghany	Maternity Kick	1,942	\$ 51.86	\$ 100,680) \$	-	\$ -	\$ 51.86	\$ 100,680				
Roanoke/Alleghany	Total	802,157	\$ 5.21	\$ 4,178,40	3 \$	0.00	\$ 829	\$ 5.21	\$ 4,179,232				
Southwest	LIFC Under 1	27,506	\$ 33.29	\$ 915,70	1 \$	-	\$ -	\$ 33.29	\$ 915,701				
Southwest	LIFC Child	377,309	\$ 1.49	\$ 561,94	5 \$	0.00	\$ 49	\$ 1.49	\$ 561,994				
Southwest	LIFC Adult	91,156	\$ 4.00	\$ 364,949	9 \$	-	\$ -	\$ 4.00	\$ 364,949				
Southwest	Adoption Assistance	10,930	\$ 3.61	\$ 39,459	_	-	\$ -	\$ 3.61	\$ 39,459				
Southwest	Foster Care	7,859	\$ 2.84	\$ 22,298	3 \$	-	\$ -	\$ 2.84	\$ 22,298				
Southwest	Maternity Kick	1,235	\$ 82.76	\$ 102,24	1 \$	-	\$ -	\$ 82.76	\$ 102,244				
Southwest	Total	514,760	\$ 3.90	\$ 2,006,59	6 \$	0.00	\$ 49	\$ 3.90	\$ 2,006,645				
Tidewater	LIFC Under 1	114,127	\$ 7.95	\$ 907,09	5 \$	0.76	\$ 87,054	\$ 8.71	\$ 994,149				
Tidewater	LIFC Child	1,453,168	\$ 0.40	\$ 578,794	1 \$	0.34	\$ 499,549	\$ 0.74	\$ 1,078,343				
Tidewater	LIFC Adult	361,598	\$ 1.02	\$ 367,33	_	7.64	\$ 2,762,368	\$ 8.66	\$ 3,129,705				
Tidewater	Adoption Assistance	19,395	\$ 2.19	\$ 42,458	3 \$	0.32	\$ 6,247	\$ 2.51	\$ 48,705				
Tidewater	Foster Care	10,395	\$ 2.03	\$ 21,120	_		\$ 11,787	\$ 3.17	\$ 32,907				
Tidewater	Maternity Kick	5,817	\$ 7.82	\$ 45,468			\$ 1,319,862	\$ 234.70	\$ 1,365,329				
Tidewater	Total	1,958,683	\$ 1.00	\$ 1,962,27			\$ 4,686,866	\$ 3.39	\$ 6,649,137				
Statewide	LIFC Under 1	520,570	\$ 51.80	\$ 26,966,729	_	0.17	\$ 88,126	\$ 51.97	\$ 27,054,855				
Statewide	LIFC Child	6,317,525	\$ 6.70	\$ 42,351,770	5 \$	0.08	\$ 510,317	\$ 6.78	\$ 42,862,093				
Statewide	LIFC Adult	1,299,533	\$ 14.96	\$ 19,435,91	3 \$	2.15	\$ 2,797,593	\$ 17.11	\$ 22,233,511				
Statewide	Adoption Assistance	96,420	\$ 8.38	\$ 808,200	3 \$	0.07	\$ 6,421	\$ 8.45	\$ 814,628				
Statewide	Foster Care	60,430	\$ 21.56	\$ 1,303,15	3 \$	0.20	\$ 11,843	\$ 21.76	\$ 1,314,996				
	Maternity Kick	21,936	\$ 300.36	\$ 6,588,79	_		\$ 1,343,278	\$ 361.60	\$ 7,932,075				
Statewide	Total	8,294,478	\$ 11.75	\$ 97,454,580) \$	0.57	\$ 4,757,579	\$ 12.32	\$ 102,212,159				



^{1.} FY 2020 Projected Member Months are based on enrollment provided by the Commonwealth on April 29, 2019 and are used to calculate total dollar payments displayed in this exhibit. Projected Deliveries are shown on the maternity kick line and are developed using historical delivery experience and DMAS enrollment projections.

^{2.} The "Total" Member Months have been updated from the certification exhibit to exclude projected deliveries associated with the Maternity Kick rate cell.

^{3.} Impacts to each rate cell include both the MCO Enrolled and Major TPL populations.

Exhibit 9: Directed Payment Estimates

Physicians Affiliated with UVA, VCU and EVMS														
Region	Rate Cell	Projected		UVA/VCU Dire Adjus			E۱	VMS Directed Pa	ym	ent Adjustment	Total Adj			ment
Region	Nate Cell	Member Months				Payments	PMPM		Payments		PMPM			Payments
		Α		В		C = A * B		D		E = A * D		D		E = A * D
Central Virginia	Expansion 19 to 20 Female	13,985	\$	6.65	_		\$	0.00	\$	47	\$	6.65	\$	92,982
Central Virginia	Expansion 19 to 20 Male	2,312	\$	6.65	\$,	\$	0.00	\$	8	\$	6.65	\$	15,372
Central Virginia	Expansion 21 to 44 Female	379,388	\$	13.11	\$, , , , , , ,	\$	0.04	\$	15,994	\$	13.16	\$	4,991,581
Central Virginia	Expansion 21 to 44 Male	176,605	\$	13.11	\$		\$	0.04	\$	7,445	\$	13.16	\$	2,323,580
Central Virginia	Expansion 45 to 64 Male/Female	221,397	\$	13.11	\$	\$ 2,903,571	\$	0.04	\$	9,334	\$	13.16	\$	2,912,905
Central Virginia	Total	793,687	\$	12.98		10,303,592	\$	0.04	\$	32,827	\$	13.02	\$	10,336,419
Charlottesville/Western	Expansion 19 to 20 Female	9,549	\$	12.20	\$,	\$	0.00	\$	3	\$	12.20	\$	116,498
Charlottesville/Western	Expansion 19 to 20 Male	1,311	\$	12.20	\$,	\$	0.00	\$	0	\$	12.20	\$	15,994
Charlottesville/Western	Expansion 21 to 44 Female	198,374	\$	22.49	\$	\$ 4,461,699	\$	0.01	\$	1,722	\$	22.50	\$	4,463,421
Charlottesville/Western	Expansion 21 to 44 Male	87,069	\$	22.49	\$	1,958,299	\$	0.01	\$	756	\$	22.50	\$	1,959,055
Charlottesville/Western	Expansion 45 to 64 Male/Female	111,421	\$	22.49	\$	\$ 2,506,009	\$	0.01	\$	967	\$	22.50	\$	2,506,976
Charlottesville/Western	Total	407,724	\$	22.22		9,058,496	\$	0.01	\$	3,448	\$	22.23	\$	9,061,944
Northern/Winchester	Expansion 19 to 20 Female	10,615	\$	1.86	\$	\$ 19,746	\$	0.00	\$	2	\$	1.86	\$	19,748
Northern/Winchester	Expansion 19 to 20 Male	1,508	\$	1.86	\$	\$ 2,805	\$	0.00	\$	0	\$	1.86	\$	2,805
Northern/Winchester	Expansion 21 to 44 Female	269,424	\$	3.39	\$	\$ 913,209	\$	0.01	\$	1,368	\$	3.39	\$	914,577
Northern/Winchester	Expansion 21 to 44 Male	160,027	\$	3.39	\$	\$ 542,409	\$	0.01	\$	813	\$	3.39	\$	543,222
Northern/Winchester	Expansion 45 to 64 Male/Female	229,010	\$	3.39	\$	776,226	\$	0.01	\$	1,163	\$	3.39	\$	777,389
Northern/Winchester	Total	670,584	\$	3.36		2,254,395	\$	0.00	\$	3,346	\$	3.37	\$	2,257,741
Roanoke/Alleghany	Expansion 19 to 20 Female	7,916	\$	1.34	\$	\$ 10,615	\$	0.00	\$	3	\$	1.34	\$	10,619
Roanoke/Alleghany	Expansion 19 to 20 Male	1,762	\$	1.34	\$	\$ 2,363	\$	0.00	\$	1	\$	1.34	\$	2,364
Roanoke/Alleghany	Expansion 21 to 44 Female	154,108	\$	2.45	\$	\$ 378,208	\$	0.00	\$	188	\$	2.46	\$	378,396
Roanoke/Alleghany	Expansion 21 to 44 Male	72,898	\$	2.45	\$	\$ 178,904	\$	0.00	\$	89	\$	2.46	\$	178,993
Roanoke/Alleghany	Expansion 45 to 64 Male/Female	86,059	\$	2.45	\$	\$ 211,204	\$	0.00	\$	105	\$	2.46	\$	211,309
Roanoke/Alleghany	Total	322,743	\$	2.42		781,294	\$	0.00	\$	386	\$	2.42	\$	781,680
Southwest	Expansion 19 to 20 Female	5,725	\$	0.81	\$	\$ 4,650	\$	0.00	\$	0	\$	0.81	\$	4,650
Southwest	Expansion 19 to 20 Male	1,287	\$	0.81	\$	1,045	\$	0.00	\$	0	\$	0.81	\$	1,045
Southwest	Expansion 21 to 44 Female	97,289	\$	1.81	\$	\$ 175,709	\$	-	\$	-	\$	1.81	\$	175,709
Southwest	Expansion 21 to 44 Male	54,403	\$	1.81	\$	\$ 98,255	\$	-	\$	-	\$	1.81	\$	98,255
Southwest	Expansion 45 to 64 Male/Female	60,555	\$	1.81	\$	109,365	\$	-	\$	-	\$	1.81	\$	109,365
Southwest	Total	219,259	\$	1.77		389,024	\$	0.00	\$	0	\$	1.77	\$	389,024
Tidewater	Expansion 19 to 20 Female	12,664	\$	0.23	\$	\$ 2,861	\$	0.20	\$	2,470	\$	0.42	\$	5,331
Tidewater	Expansion 19 to 20 Male	1,522	\$	0.23	\$	\$ 344	\$	0.20	\$	297	\$	0.42	\$	641
Tidewater	Expansion 21 to 44 Female	384,638	\$	0.52	\$	\$ 199,179	\$	3.89	\$	1,497,820	\$	4.41	\$	1,696,999
Tidewater	Expansion 21 to 44 Male	154,476	\$	0.52	9	79,993	\$	3.89	\$	601,546	\$	4.41	\$	681,538
Tidewater	Expansion 45 to 64 Male/Female	205,643	\$	0.52	9	106,489	\$	3.89	\$	800,795	\$	4.41	\$	907,284
Tidewater	Total	758,943	\$	0.51	Ť	388,866	\$	3.82	\$	2,902,927	\$	4.34	\$	3,291,793
Statewide	Expansion 19 to 20 Female	60,454	\$	4.09	9	\$ 247,303	\$	0.04	\$	2,525	\$	4.13	\$	249,828
Statewide	Expansion 19 to 20 Male	9,702	\$	3.91	9		\$	0.03	\$	306	\$	3.94	\$	38,221
Statewide	Expansion 21 to 44 Female	1,483,221	\$	7.49	9		\$	1.02	\$	1,517,092	\$	8.51	\$	12,620,682
Statewide	Expansion 21 to 44 Male	705,478	\$	7.33	9	, ,	\$	0.87	\$	610,648	\$	8.20	\$	5,784,643
Statewide	Expansion 45 to 64 Male/Female	914,085	\$	7.23	9	, .,	\$	0.89	\$	812,364	\$	8.12	\$	7,425,228
Statewide	Total	3,172,940	\$	7.30	Ť	23,175,667	\$	0.93	\$	2,942,935	\$	8.23	\$	26,118,602

- 1. FY 2020 Projected Member Months are based on enrollment provided by the Commonwealth on April 29, 2019 and are used to calculate total dollar payments displayed in this exhibit.
- Projected Deliveries are shown on the maternity kick line and are developed using historical delivery experience and DMAS enrollment projections.
- 2. The "Total Impacted Rate Cells" Member Months have been updated from the certification exhibit to exclude projected deliveries associated with the Maternity Kick rate cell.
- 3. Impacts to each rate cell include both the MCO Enrolled and Major TPL populations.



Exhibit 9: Directed Payment Estimates

Private Acute Care Hospitals Payment Estimate												
		Projected	IP Adju	stment		OP Adji	ustment	Total Ac	justment			
Region	Rate Cell	Member Months	PMPM	Payments		PMPM	Payments	PMPM	Payments			
		А	В	C = A * B		D	E = A * D	F = B + D	G = A * F			
Central Virginia	LIFC Under 1	124,426	\$ 57.26	\$ 7,124,4	28 \$	11.02	\$ 1,371,313	\$ 68.28	\$ 8,495,741			
Central Virginia	LIFC Child	1,581,551	\$ 1.94	\$ 3,075,6	51 \$	6.11	\$ 9,666,830	\$ 8.06	\$ 12,742,481			
Central Virginia	LIFC Adult	355,503	\$ 18.88	\$ 6,712,4	71 \$	24.19	\$ 8,599,338	\$ 43.07	\$ 15,311,809			
Central Virginia	Adoption Assistance	21,725	\$ 3.98	\$ 86,5	18 \$	5.01	\$ 108,893	\$ 8.99	\$ 195,411			
Central Virginia	Foster Care	14,220	\$ 8.44	\$ 119,9	79 \$	8.53	\$ 121,348	\$ 16.97	\$ 241,327			
Central Virginia	Maternity Kick	5,502	\$ 1,167.93	\$ 6,425,9	34 \$	146.93	\$ 808,379	\$ 1,314.86	\$ 7,234,313			
Central Virginia	Total	2,097,425	\$ 11.23	\$ 23,544,9	81 \$	9.86	\$ 20,676,101	\$ 21.08	\$ 44,221,082			
Charlottesville/Western	LIFC Under 1	60,059	\$ 48.16	\$ 2,892,1	60 \$	12.80	\$ 768,969	\$ 60.96	\$ 3,661,129			
Charlottesville/Western	LIFC Child	732,237	\$ 1.56	\$ 1,145,9	19 \$	6.00	\$ 4,394,627	\$ 7.57	\$ 5,540,546			
Charlottesville/Western	LIFC Adult	150,594	\$ 15.58	\$ 2,346,6	62 \$	27.26	\$ 4,105,255	\$ 42.84	\$ 6,451,917			
Charlottesville/Western	Adoption Assistance	15,003	\$ 4.28	\$ 64,1	74 \$	5.38	\$ 80,770	\$ 9.66	\$ 144,945			
Charlottesville/Western	Foster Care	10,977	\$ 8.37	\$ 91,8	65 \$	8.46	\$ 92,913	\$ 16.83	\$ 184,778			
Charlottesville/Western	Maternity Kick	2,560	\$ 1,171.58	\$ 2,999,5	00 \$	147.38	\$ 377,335	\$ 1,318.96	\$ 3,376,835			
Charlottesville/Western	Total	968,870	\$ 9.85	\$ 9,540,2	80 \$	10.14	\$ 9,819,870	\$ 19.98	\$ 19,360,150			
Northern/Winchester	LIFC Under 1	146,023	\$ 42.39	\$ 6,189,6	33 \$	5.89	\$ 860,298	\$ 48.28	\$ 7,049,931			
Northern/Winchester	LIFC Child	1,569,438	\$ 1.86	\$ 2,915,9	54 \$	3.79	\$ 5,955,474	\$ 5.65	\$ 8,871,428			
Northern/Winchester	LIFC Adult	214,346	\$ 13.58	\$ 2,910,3	49 \$	20.35	\$ 4,360,969	\$ 33.92	\$ 7,271,318			
Northern/Winchester	Adoption Assistance	14,806	\$ 3.46	\$ 51,2	46 \$	4.36	\$ 64,499	\$ 7.82	\$ 115,744			
Northern/Winchester	Foster Care	7,970	\$ 8.25	\$ 65,7	71 \$	8.35	\$ 66,521	\$ 16.60	\$ 132,292			
Northern/Winchester	Maternity Kick	4,880	\$ 1,187.67	\$ 5,795,7	40 \$	149.41	\$ 729,101	\$ 1,337.07	\$ 6,524,841			
Northern/Winchester	Total	1,952,583	\$ 9.18	\$ 17,928,6	93 \$	6.16	\$ 12,036,862	\$ 15.35	\$ 29,965,555			
Roanoke/Alleghany	LIFC Under 1	48,429	\$ 45.49	\$ 2,203,2	28 \$	8.75	\$ 423,789	\$ 54.24	\$ 2,627,017			
Roanoke/Alleghany	LIFC Child	603,822	\$ 1.92	\$ 1,158,8	97 \$	4.60	\$ 2,779,829	\$ 6.52	\$ 3,938,726			
Roanoke/Alleghany	LIFC Adult	126,336	\$ 17.04	\$ 2,153,2	73 \$	23.68	\$ 2,991,725	\$ 40.72	\$ 5,144,998			
Roanoke/Alleghany	Adoption Assistance	14,561	\$ 4.26	\$ 61,9	80 \$	5.36	\$ 78,008	\$ 9.61	\$ 139,988			
Roanoke/Alleghany	Foster Care	9,009	\$ 8.43	\$ 75,9	69 \$	8.53	\$ 76,835	\$ 16.96	\$ 152,804			
Roanoke/Alleghany	Maternity Kick	1,942	\$ 1,181.28	\$ 2,293,4	97 \$	148.60	\$ 288,521	\$ 1,329.88	\$ 2,582,018			
Roanoke/Alleghany	Total	802,157	\$ 9.91	\$ 7,946,8	45 \$	8.28	\$ 6,638,707	\$ 18.18	\$ 14,585,551			
Southwest	LIFC Under 1	27,506	\$ 55.65	\$ 1,530,7	46 \$	8.72	\$ 239,891	\$ 64.37	\$ 1,770,637			
Southwest	LIFC Child	377,309	\$ 1.65	\$ 623,8	46 \$	5.46	\$ 2,061,239	\$ 7.12	\$ 2,685,085			
Southwest	LIFC Adult	91,156	\$ 16.09	\$ 1,466,4	50 \$	23.17	\$ 2,112,170	\$ 39.26	\$ 3,578,619			
Southwest	Adoption Assistance	10,930	\$ 4.40	\$ 48,0	72 \$	5.54	\$ 60,504	\$ 9.93	\$ 108,576			
Southwest	Foster Care	7,859	\$ 8.49	\$ 66,7	37 \$	8.59	\$ 67,498	\$ 17.08	\$ 134,234			
Southwest	Maternity Kick	1,235	\$ 1,185.44	\$ 1,464,5	25 \$	149.13	\$ 184,236	\$ 1,334.57	\$ 1,648,761			
Southwest	Total	514,760	\$ 10.10	\$ 5,200,3	76 \$	9.18	\$ 4,725,538	\$ 19.28	\$ 9,925,913			
Tidewater	LIFC Under 1	114,127	\$ 68.92	\$ 7,866,0	04 \$	10.05	\$ 1,146,426	\$ 78.97	\$ 9,012,430			
Tidewater	LIFC Child	1,453,168	\$ 1.57	\$ 2,285,1	64 \$	6.30	\$ 9,151,580	\$ 7.87	\$ 11,436,744			
Tidewater	LIFC Adult	361,598	\$ 14.35	\$ 5,189,5	07 \$	21.97	\$ 7,943,337	\$ 36.32	\$ 13,132,844			
Tidewater	Adoption Assistance	19,395	\$ 4.15	\$ 80,5	40 \$	5.23	\$ 101,368	\$ 9.38	\$ 181,908			
Tidewater	Foster Care	10,395	\$ 8.40	\$ 87,2	95 \$	8.49	\$ 88,291	\$ 16.89	\$ 175,586			
Tidewater	Maternity Kick	5,817	\$ 1,173.07	\$ 6,823,9	86 \$	147.57	\$ 858,454	\$ 1,320.64	\$ 7,682,439			
Tidewater	Total	1,958,683	\$ 11.40	\$ 22,332,4	97 \$	9.85	\$ 19,289,456	\$ 21.25	\$ 41,621,953			
Statewide	LIFC Under 1	520,570	\$ 53.41	\$ 27,806,1	99 \$	9.24	\$ 4,810,687	\$ 62.66	\$ 32,616,886			
Statewide	LIFC Child	6,317,525	\$ 1.77	\$ 11,205,4	32 \$	5.38	\$ 34,009,580	\$ 7.16	\$ 45,215,011			
Statewide	LIFC Adult	1,299,533	\$ 15.99	\$ 20,778,7			\$ 30,112,794	\$ 39.16	\$ 50,891,506			
Statewide	Adoption Assistance	96,420	\$ 4.07	\$ 392,5			\$ 494,042	\$ 9.19	\$ 886,571			
Statewide	Foster Care	60,430	\$ 8.40	\$ 507,6			\$ 513,406	\$ 16.90	\$ 1,021,022			
Statewide	Maternity Kick	21,936	\$ 1,176.28	\$ 25,803,1	_		\$ 3,246,026	\$ 1,324.25	\$ 29,049,208			
Statewide	Total	8,294,478	\$ 10.43	\$ 86,493,6	_	8.82	\$ 73,186,533	\$ 19.25	\$ 159,680,204			

Notes

1. FY 2019 Projected Member Months are based on enrollment provided by the Commonwealth on April 29, 2019 and are used to calculate total dollar payments displayed in this exhibit.

Projected Deliveries are shown on the maternity kick line and are developed using historical delivery experience and DMAS enrollment projections.

2. Impacts to each rate cell include both the MCO Enrolled and Major TPL populations.



Exhibit 9: Directed Payment Estimates

		Priva	te Acı	ute Care Hospi	tals	Payment Estima	ate						
	Projected IP Adjustment						OP Adji	nent	Total Adjustment				
Region	Rate Cell	Member Months		PMPM		Payments		PMPM		Payments	PMPM		Payments
		Α		В		C = A * B		D		E = A * D	F = B + D		G = A * F
Central Virginia	Expansion 19 to 20 Female	13,985	\$	8.42	\$	117,717	\$	14.89	\$	208,234	\$ 23.31	\$	325,951
Central Virginia	Expansion 19 to 20 Male	2,312	\$	7.77	\$	17,970	\$	10.11	\$	23,365	\$ 17.88	\$	41,335
Central Virginia	Expansion 21 to 44 Female	379,388	\$	15.15	\$	5,748,309	\$	22.92	\$	8,694,717	\$ 38.07	\$	14,443,026
Central Virginia	Expansion 21 to 44 Male	176,605	\$	27.73	\$	4,897,744	\$	18.07	\$	3,191,014	\$ 45.80	\$	8,088,759
Central Virginia	Expansion 45 to 64 Male/Female	221,397	\$	36.01	\$	7,971,508	\$	36.56	\$	8,094,921	\$ 72.57	\$	16,066,429
Central Virginia	Total	793,687	\$	23.63		18,753,248	\$	25.47	\$	20,212,251	\$ 49.09	\$	38,965,499
Charlottesville/Western	Expansion 19 to 20 Female	9,549	\$	8.09	\$	77,259	\$	16.73	\$	159,753	\$ 24.82	\$	237,012
Charlottesville/Western	Expansion 19 to 20 Male	1,311	\$	5.60	\$	7,339	\$	10.28	\$	13,476	\$ 15.88	\$	20,815
Charlottesville/Western	Expansion 21 to 44 Female	198,374	\$	12.86	\$	2,550,534	\$	24.95	\$	4,949,609	\$ 37.81	\$	7,500,143
Charlottesville/Western	Expansion 21 to 44 Male	87,069	\$	18.02	\$	1,568,778	\$	26.82	\$	2,335,462	\$ 44.84	\$	3,904,239
Charlottesville/Western	Expansion 45 to 64 Male/Female	111,421	\$	29.66	\$	3,304,983	\$	39.29	\$	4,377,186	\$ 68.95	\$	7,682,169
Charlottesville/Western	Total	407,724	\$	18.42		7,508,893	\$	29.03	\$	11,835,486	\$ 47.44	\$	19,344,378
Northern/Winchester	Expansion 19 to 20 Female	10,615	\$	5.96	\$	63,311	\$	10.74	\$	113,971	\$ 16.70	\$	177,283
Northern/Winchester	Expansion 19 to 20 Male	1,508	\$	6.94	\$	10,459	\$	7.98	\$	12,031	\$ 14.91	\$	22,491
Northern/Winchester	Expansion 21 to 44 Female	269,424	\$	12.96	\$	3,490,865	\$	20.15	\$	5,429,353	\$ 33.11	\$	8,920,219
Northern/Winchester	Expansion 21 to 44 Male	160,027	\$	9.91	\$	1,585,430	\$	14.63	\$	2,340,660	\$ 24.53	\$	3,926,090
Northern/Winchester	Expansion 45 to 64 Male/Female	229,010	\$	20.18	\$	4,621,957	\$	28.62	\$	6,555,129	\$ 48.81	\$	11,177,086
Northern/Winchester	Total	670,584	\$	14.57		9,772,023	\$	21.55	\$	14,451,145	\$ 36.12	\$	24,223,168
Roanoke/Alleghany	Expansion 19 to 20 Female	7,916	\$	7.53	\$	59,608	\$	12.82	\$	101,511	\$ 20.35	\$	161,119
Roanoke/Alleghany	Expansion 19 to 20 Male	1,762	\$	7.85	\$	13,830	\$	9.05	\$	15,946	\$ 16.90	\$	29,776
Roanoke/Alleghany	Expansion 21 to 44 Female	154,108	\$	13.48	\$	2,078,115	\$	22.11	\$	3,407,315	\$ 35.59	\$	5,485,430
Roanoke/Alleghany	Expansion 21 to 44 Male	72,898	\$	20.64	\$	1,504,740	\$	21.41	\$	1,560,412	\$ 42.05	\$	3,065,153
Roanoke/Alleghany	Expansion 45 to 64 Male/Female	86,059	\$	35.50	\$	3,054,729	\$	36.48	\$	3,139,128	\$ 71.97	\$	6,193,856
Roanoke/Alleghany	Total	322,743	\$	20.79		6,711,022	\$	25.48	\$	8,224,312	\$ 46.28	\$	14,935,334
Southwest	Expansion 19 to 20 Female	5,725	\$	8.39	\$	48,043	\$	16.06	\$	91,961	\$ 24.45	\$	140,004
Southwest	Expansion 19 to 20 Male	1,287	\$	4.83	\$	6,215	\$	11.66	\$	15,010	\$ 16.49	\$	21,225
Southwest	Expansion 21 to 44 Female	97,289	\$	14.07	\$	1,368,864	\$	22.71	\$	2,209,196	\$ 36.78	\$	3,578,060
Southwest	Expansion 21 to 44 Male	54,403	\$	11.25	\$	611,799	\$	16.87	\$	917,618	\$ 28.11	\$	1,529,417
Southwest	Expansion 45 to 64 Male/Female	60,555	\$	34.39	\$	2,082,638	\$	33.00	\$	1,998,336	\$ 67.39	\$	4,080,975
Southwest	Total	219,259	\$	18.78		4,117,559	\$	23.86	\$	5,232,121	\$ 42.64	\$	9,349,680
Tidewater	Expansion 19 to 20 Female	12,664	\$	7.39	\$	93,527	\$	14.92	\$	188,987	\$ 22.31	\$	282,514
Tidewater	Expansion 19 to 20 Male	1,522	\$	5.70	\$	8,683	\$	11.09	\$	16,880	\$ 16.80	\$	25,563
Tidewater	Expansion 21 to 44 Female	384,638	\$	12.18	\$	4,683,647	\$	20.62	\$	7,932,346	\$ 32.80	\$	12,615,993
Tidewater	Expansion 21 to 44 Male	154,476	\$	15.02	\$	2,319,728	\$	16.70	\$	2,579,585	\$ 31.72	\$	4,899,313
Tidewater	Expansion 45 to 64 Male/Female	205,643	\$	29.39	\$	6,044,445	\$	33.79	\$	6,947,777	\$ 63.18	\$	12,992,222
Tidewater	Total	758,943	\$	17.33		13,150,029	\$	23.28	\$	17,665,576	\$ 40.60	\$	30,815,605
Statewide	Expansion 19 to 20 Female	60,454	\$	7.60	\$	459,465	\$	14.30	\$	864,417	\$ 21.90	\$	1,323,882
Statewide	Expansion 19 to 20 Male	9,702	\$	6.65	\$	64,496	\$	9.97	\$	96,709	\$ 16.62	\$	161,205
Statewide	Expansion 21 to 44 Female	1,483,221	\$	13.43	\$	19,920,334	\$	21.99	\$	32,622,536	\$ 35.42	\$	52,542,870
Statewide	Expansion 21 to 44 Male	705,478	\$	17.70	\$	12,488,219	\$	18.32	\$	12,924,751	\$ 36.02	\$	25,412,971
Statewide	Expansion 45 to 64 Male/Female	914,085	\$	29.63	\$	27,080,260	\$	34.04	\$	31,112,477	\$ 63.66	\$	58,192,737
Statewide	Total	3,172,940	\$	18.91		60,012,774	\$	24.46	\$	77,620,891	\$ 43.38	\$	137,633,664

Notes

Projected Deliveries are shown on the maternity kick line and are developed using historical delivery experience and DMAS enrollment projections.



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^{2.} Impacts to each rate cell include both the MCO Enrolled and Major TPL populations.

Exhibit 9: Directed Payment Estimates

		Non-S	tate Government O	wne	d Hospitals Payr	nen	t Estimate						
		Projected	IP Adj	ustr	nent		OP Adjı	ustment		Total Ad	justment		
Region	Rate Cell	Member Months	PMPM		Payments		PMPM	Payments		PMPM	Payments		
		Α	В		C = A * B		D	E = A * D		D	E = A * D		
Central Virginia	LIFC Under 1	124,426	\$ 0.17	\$	20,973	\$	0.02	\$ 1,923	\$	0.18	\$ 22,897		
Central Virginia	LIFC Child	1,581,551	\$ 0.00	\$	1,145	\$	0.01	\$ 17,228	\$	0.01	\$ 18,373		
Central Virginia	LIFC Adult	355,503	\$ 0.09	\$	32,777	\$	0.14	\$ 50,833	\$	0.24	\$ 83,610		
Central Virginia	Adoption Assistance	21,725	\$ -	\$	-	\$	0.02	\$ 453	\$	0.02	\$ 450		
Central Virginia	Foster Care	14,220	\$ -	\$	-	\$	0.01	\$ 194	\$	0.01	\$ 194		
Central Virginia	Maternity Kick	5,502	\$ 9.30	\$	51,193	\$	0.48	\$ 2,653	\$	9.79	\$ 53,846		
Central Virginia	Total	2,097,425	\$ 0.05	\$	106,089	\$	0.03	\$ 73,285	\$	0.09	\$ 179,374		
Charlottesville/Western	LIFC Under 1	60,059	\$ 0.14	\$	8,514	\$	0.02	\$ 1,079	\$	0.16	\$ 9,593		
Charlottesville/Western	LIFC Child	732,237	\$ 0.00	\$	427	\$	0.01	\$ 7,832	\$	0.01	\$ 8,259		
Charlottesville/Western	LIFC Adult	150,594	\$ 0.08	\$	11,459	\$	0.16	\$ 24,267	\$	0.24	\$ 35,726		
Charlottesville/Western	Adoption Assistance	15,003	\$ -	\$	-	\$	0.02	\$ 336	\$	0.02	\$ 336		
Charlottesville/Western	Foster Care	10.977	\$ -	\$	-	\$	0.01	\$ 149	\$	0.01	\$ 149		
Charlottesville/Western	Maternity Kick	2,560	\$ 9.33	\$	23,896	\$	0.48	\$ 1,239	\$	9.82	\$ 25,134		
Charlottesville/Western	Total	968,870	\$ 0.05	_	44,296	\$	0.04	\$ 34,901	\$	0.08	\$ 79,197		
Northern/Winchester	LIFC Under 1	146.023	\$ 0.12	\$	18.221	\$	0.01	\$ 1,207	\$	0.13	\$ 19,428		
Northern/Winchester	LIFC Child	1,569,438	\$ 0.00	\$	1,086	\$	0.01	\$ 10,614	\$	0.01	\$ 11,700		
Northern/Winchester	LIFC Adult	214,346	\$ 0.07	\$	14,211	\$	0.12	\$ 25,779	\$	0.19	\$ 39,990		
Northern/Winchester	Adoption Assistance	14,806	\$ -	\$		\$	0.02	\$ 268	\$	0.02	\$ 268		
Northern/Winchester	Foster Care	7,970	\$ -	\$		\$	0.01	\$ 106	\$	0.01	\$ 106		
Northern/Winchester	Maternity Kick	4,880	\$ 9.46		46,173	\$	0.49	\$ 2,393	\$	9.95	\$ 48,566		
Northern/Winchester	Total	1,952,583	\$ 0.04	\$	79.691	\$	0.02	\$ 40.367	\$	0.06	\$ 120,058		
Roanoke/Alleghany	LIFC Under 1	48,429	\$ 0.13	\$	6,486	\$	0.01	\$ 594	\$	0.15	\$ 7,080		
Roanoke/Alleghany	LIFC Child	603,822	\$ 0.00	\$	432	\$	0.01	\$ 4,954	\$	0.01	\$ 5,386		
Roanoke/Alleghany	LIFC Adult	126,336	\$ 0.08	<u> </u>	10,514	\$	0.14	\$ 17,685	\$	0.22	\$ 28,199		
Roanoke/Alleghany	Adoption Assistance	14,561	\$ -	\$	-	\$	0.02	\$ 325	\$	0.02	\$ 325		
Roanoke/Alleghany	Foster Care	9,009	\$ -	\$		\$	0.01	\$ 123	\$	0.01	\$ 123		
Roanoke/Alleghany	Maternity Kick	1,942	\$ 9.41	\$	18,271	\$	0.49	\$ 947	\$	9.90	\$ 19,218		
Roanoke/Alleghany	Total	802.157	\$ 0.04	\$	35.704	\$	0.03	\$ 24.628	\$	0.08	\$ 60.33		
Southwest	LIFC Under 1	27,506	\$ 0.16	<u> </u>	4,506	\$	0.01	\$ 336	\$	0.18	\$ 4,843		
Southwest	LIFC Child	377,309	\$ 0.00	\$	232	\$	0.01	\$ 3,673	\$	0.01	\$ 3,906		
Southwest	LIFC Adult	91,156	\$ 0.08	\$	7,161	\$	0.14	\$ 12,486	\$	0.22	\$ 19,646		
Southwest	Adoption Assistance	10,930	\$ -	\$		\$	0.02	\$ 252	\$	0.02	\$ 252		
Southwest	Foster Care	7,859	\$ -	\$	-	\$	0.02	\$ 108	\$	0.02	\$ 108		
Southwest	Maternity Kick	1,235	\$ 9.44	\$	11,667	\$	0.49	\$ 605	\$	9.93	\$ 12,272		
Southwest	Total	514,760	\$ 0.05	\$	23,567	\$	0.03	\$ 17,460	\$	0.08	\$ 41,027		
Tidewater	LIFC Under 1	114.127	\$ 0.20	\$	23,156	\$	0.03	\$ 1,608	\$	0.22	\$ 24,764		
Tidewater	LIFC Child	1,453,168	\$ 0.00	\$	851	\$	0.01	\$ 16,310	\$	0.22	\$ 17,16		
Tidewater	LIFC Adult	361,598	\$ 0.00	\$	25,341	\$	0.13	\$ 46,955	\$	0.20	\$ 72,295		
Tidewater	Adoption Assistance	19.395	\$ 0.07	\$	20,041	\$	0.02	\$ 40,933	\$	0.02	\$ 72,29		
Tidewater	Foster Care	10,395	\$ -	\$		\$	0.02	\$ 141	\$	0.02	\$ 14		
Tidewater	Maternity Kick	5,817	\$ 9.35	\$	54,364	\$	0.48	\$ 2,818	\$	9.83	\$ 57,182		
Tidewater	Total	1,958,683	\$ 0.05	_	103,712	\$	0.48	\$ 68,253	\$	0.09	\$ 171,96		
Statewide	LIFC Under 1	520,570	\$ 0.05	\$	81,858	\$	0.03	\$ 6,747	\$	0.03	\$ 88,60		
Statewide	LIFC Child	6,317,525	\$ 0.00	\$	4,173	\$	0.01	\$ 60,611	\$	0.01	\$ 64,784		
Statewide	LIFC Adult	1,299,533	\$ 0.00	\$	101,463	\$	0.01	\$ 178,004	\$	0.01	\$ 279,467		
Statewide	Adoption Assistance	96,420	\$ -	\$	101,403	\$	0.02	\$ 2,055	\$	0.02	\$ 2,05		
Statewide	Foster Care	60,430	\$ -	\$		\$	0.02	\$ 2,055 \$ 822	\$	0.02	\$ 2,05		
Statewide	Maternity Kick	21.936	\$ 9.37	ą.	205.565	\$	0.49	\$ 10.654	\$	9.86	\$ 216.219		
Statewide	Total	,	\$ 9.37	\$	393.058	\$	0.49	\$ 258.893	\$	0.08	\$ 651,952		
Statewide	ıotai	8,294,478	φ U.U5	4	393,058	•	0.03	φ 258,893	4	80.0	p 651,952		

Notes

1. FY 2020 Projected Member Months are based on enrollment provided by the Commonwealth on April 29, 2019 and are used to calculate total dollar payments displayed in this exhibit. Projected Deliveries are shown on the maternity kick line and are developed using historical delivery experience and DMAS enrollment projections.

2. Impacts to each rate cell include both the MCO Enrolled and Major TPL populations.



Exhibit 9: Directed Payment Estimates

		Non-State (Governmer	nt Owned	Но	ospitals Payment	Esti	mate						
		Projected IP Adjustment						OP Adju	ustn	nent	Total Adjustment			
Region	Rate Cell	Member Months	PMI	PM		Payments		PMPM		Payments	PMPM	Р	ayments	
		Α	В			C = A * B		D		E = A * D	D	Е	= A * D	
Central Virginia	Expansion 19 to 20 Female	13,985	\$	0.00	\$	44	\$	0.03	\$	371	\$ 0.03	\$	415	
Central Virginia	Expansion 19 to 20 Male	2,312	\$	0.00	\$	7	\$	0.02	\$	42	\$ 0.02	\$	48	
Central Virginia	Expansion 21 to 44 Female	379,388	\$	0.07	\$	28,069	\$	0.14	\$	51,397	\$ 0.21	\$	79,466	
Central Virginia	Expansion 21 to 44 Male	176,605	\$	0.14	\$	23,916	\$	0.11	\$	18,863	\$ 0.24	\$	42,779	
Central Virginia	Expansion 45 to 64 Male/Female	221,397	\$	0.18	\$	38,925	\$	0.22	\$	47,851	\$ 0.39	\$	86,776	
Central Virginia	Total	793,687	\$	0.11		90,961	\$	0.15	\$	118,523	\$ 0.26	\$	209,484	
Charlottesville/Western	Expansion 19 to 20 Female	9,549	\$	0.00	\$	29	\$	0.03	\$	285	\$ 0.03	\$	313	
Charlottesville/Western	Expansion 19 to 20 Male	1,311	\$	0.00	\$	3	\$	0.02	\$	24	\$ 0.02	\$	27	
Charlottesville/Western	Expansion 21 to 44 Female	198,374	\$	0.06	\$	12,454	\$	0.15	\$	29,258	\$ 0.21	\$	41,713	
Charlottesville/Western	Expansion 21 to 44 Male	87,069	\$	0.09	\$	7,660	\$	0.16	\$	13,805	\$ 0.25	\$	21,466	
Charlottesville/Western	Expansion 45 to 64 Male/Female	111,421	\$	0.14	\$	16,138	\$	0.23	\$	25,875	\$ 0.38	\$	42,013	
Charlottesville/Western	Total	407,724	\$	0.09		36,285	\$	0.17	\$	69,247	\$ 0.26	\$	105,532	
Northern/Winchester	Expansion 19 to 20 Female	10,615	\$	0.00	\$	24	\$	0.02	\$	203	\$ 0.02	\$	227	
Northern/Winchester	Expansion 19 to 20 Male	1,508	\$	0.00	\$	4	\$	0.01	\$	21	\$ 0.02	\$	25	
Northern/Winchester	Expansion 21 to 44 Female	269,424	\$	0.06	\$	17,046	\$	0.12	\$	32,094	\$ 0.18	\$	49,140	
Northern/Winchester	Expansion 21 to 44 Male	160,027	\$	0.05	\$	7,742	\$	0.09	\$	13,836	\$ 0.13	\$	21,578	
Northern/Winchester	Expansion 45 to 64 Male/Female	229,010	\$	0.10	\$	22,569	\$	0.17	\$	38,749	\$ 0.27	\$	61,318	
Northern/Winchester	Total	670,584	\$	0.07		47,384	\$	0.13	\$	84,904	\$ 0.20	\$	132,288	
Roanoke/Alleghany	Expansion 19 to 20 Female	7,916	\$	0.00	\$	22	\$	0.02	\$	181	\$ 0.03	\$	203	
Roanoke/Alleghany	Expansion 19 to 20 Male	1,762	\$	0.00	\$	5	\$	0.02	\$	28	\$ 0.02	\$	34	
Roanoke/Alleghany	Expansion 21 to 44 Female	154,108	\$	0.07	\$	10,147	\$	0.13	\$	20,141	\$ 0.20	\$	30,289	
Roanoke/Alleghany	Expansion 21 to 44 Male	72,898	\$	0.10	\$	7,348	\$	0.13	\$	9,224	\$ 0.23	\$	16,572	
Roanoke/Alleghany	Expansion 45 to 64 Male/Female	86,059	\$	0.17	\$	14,916	\$	0.22	\$	18,556	\$ 0.39	\$	33,472	
Roanoke/Alleghany	Total	322,743	\$	0.10		32,439	\$	0.15	\$	48,131	\$ 0.25	\$	80,570	
Southwest	Expansion 19 to 20 Female	5,725	\$	0.00	\$	18	\$	0.03	\$	164	\$ 0.03	\$	182	
Southwest	Expansion 19 to 20 Male	1,287	\$	0.00	\$	2	\$	0.02	\$	27	\$ 0.02	\$	29	
Southwest	Expansion 21 to 44 Female	97,289	\$	0.07	\$	6,684	\$	0.13	\$	13,059	\$ 0.20	\$	19,743	
Southwest	Expansion 21 to 44 Male	54,403	\$	0.05	\$	2,987	\$	0.10	\$	5,424	\$ 0.15	\$	8,412	
Southwest	Expansion 45 to 64 Male/Female	60,555	\$	0.17	\$	10,170	\$	0.20	\$	11,813	\$ 0.36	\$	21,982	
Southwest	Total	219,259	\$	0.09		19,861	\$	0.14	45	30,487	\$ 0.23	\$	50,348	
Tidewater	Expansion 19 to 20 Female	12,664	\$	0.00	\$	35	\$	0.03	\$	337	\$ 0.03	\$	372	
Tidewater	Expansion 19 to 20 Male	1,522	\$	0.00	\$	3	\$	0.02	\$	30	\$ 0.02	\$	33	
Tidewater	Expansion 21 to 44 Female	384,638	\$	0.06	\$	22,870	\$	0.12	\$	46,890	\$ 0.18	\$	69,760	
Tidewater	Expansion 21 to 44 Male	154,476	\$	0.07	\$	11,327	\$	0.10	\$	15,249	\$ 0.17	\$	26,576	
Tidewater	Expansion 45 to 64 Male/Female	205,643	\$	0.14	\$	29,515	\$	0.20	\$	41,070	\$ 0.34	\$	70,585	
Tidewater	Total	758,943	\$	0.08		63,751	\$	0.14	\$	103,575	\$ 0.22	\$	167,326	
Statewide	Expansion 19 to 20 Female	60,454	\$	0.00	\$	171	\$	0.03	\$	1,541	\$ 0.03	\$	1,712	
Statewide	Expansion 19 to 20 Male	9,702	\$	0.00	\$	24	\$	0.02	\$	172	\$ 0.02	\$	196	
Statewide	Expansion 21 to 44 Female	1,483,221	\$	0.07	\$	97,272	\$	0.13	\$	192,840	\$ 0.20	\$	290,111	
Statewide	Expansion 21 to 44 Male	705,478	\$	0.09	\$	60,980	\$	0.11	\$	76,401	\$ 0.19	\$	137,382	
Statewide	Expansion 45 to 64 Male/Female	914,085	\$	0.14	\$	132,234	\$	0.20	\$	183,913	\$ 0.35	\$	316,147	
Statewide	Total	3,172,940	\$	0.09		290,681	\$	0.14	\$	454,867	\$ 0.23	\$	745,548	

Notes

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