

Private Duty Nursing, LPN Rate Models

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$18.05	\$23.02
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	26.4%	23.0%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$22.82	\$28.31
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	0.00	0.00
	- ISP/Plan of Care Meetings	0.50	0.50
	- Progress Notes/ Medical Records (not in member's presence)	0.50	0.50
	- Employer and One-on-One Supervision Time	1.50	1.50
	- Training	0.50	0.50
	- Paid Time Off	4.62	4.62
	"Billable" Hours	32.38	32.38
Productivity Adjustment	1.24	1.24	
	Staff Cost After Productivity Adjustment	\$28.19	\$34.97
Mileage	- Number of Miles Traveled per Week	0	0
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$0.00	\$0.00
	Mileage Cost per Billable Staff Hour	\$0.00	\$0.00
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$28.19	\$34.97
	- Program Support Funding per Day	\$18.00	\$20.00
	Program Support Cost per Billable Staff Hour	\$2.78	\$3.09
	- Administration Percent	11.0%	11.0%
	Administrative Cost per Billable Staff Hour	\$3.83	\$4.70
RN Oversight	- Hours per Week of RN Oversight	1.00	1.00
	- RN Wage and Benefit Cost	\$33.49	\$42.65
	Weekly RN Oversight Cost	\$33.49	\$42.65
	RN Oversight Cost per Billable Staff Hour	\$1.03	\$1.32
	Total Hourly Rate	\$35.83	\$44.08
	Benchmark Rate per 15 Minutes	\$8.96	\$11.02
	Proposed Rate per 15 Minutes	\$6.59	\$7.99
	Proposed Rate as a Percent of Benchmark Rate	74%	73%

Private Duty Nursing, RN Rate Models

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$27.63	\$35.90
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	21.2%	18.8%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$33.49	\$42.65
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	0.00	0.00
	- ISP/Plan of Care Meetings	0.50	0.50
	- Progress Notes/ Medical Records (not in member's presence)	0.50	0.50
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.50	0.50
	- Paid Time Off	4.62	4.62
	"Billable" Hours	33.38	33.38
Productivity Adjustment	1.20	1.20	
	Staff Cost After Productivity Adjustment	\$40.13	\$51.11
Mileage	- Number of Miles Traveled per Week	0	0
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$0.00	\$0.00
	Mileage Cost per Billable Staff Hour	\$0.00	\$0.00
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$40.13	\$51.11
	- Program Support Funding per Day	\$18.00	\$20.00
	Program Support Cost per Billable Staff Hour	\$2.70	\$3.00
	- Administration Percent	11.0%	11.0%
	Administrative Cost per Billable Staff Hour	\$5.29	\$6.69
	Total Hourly Rate	\$48.12	\$60.80
	Rate per 15 Minutes	\$12.03	\$15.20
	Proposed Rate per 15 Minutes	\$7.59	\$9.22
	Proposed Rate as a Percent of Benchmark Rate	63%	61%

Personal Assistance, Companion Services, and Respite Rate Models

		Agency-Directed		Consumer-Directed	
		Rest of State	Northern Virginia	Rest of State	Northern Virginia
Unit of Service		Hour	Hour	Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$8.72	\$11.61	\$8.72	\$11.61
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	40.9%	32.7%	40.9%	32.7%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$12.29	\$15.40	\$12.29	\$15.40
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- Progress Notes/ Medical Records (not in member's presence)	0.50	0.50	0.50	0.50
	- Other Administrative Activities	0.00	0.00	1.00	1.00
	- Employer and One-on-One Supervision Time	0.50	0.50	0.50	0.50
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	0.00	0.00
	"Billable" Hours	34.33	34.33	37.25	37.25
Productivity Adjustment	1.17	1.17	1.07	1.07	
Staff Cost After Productivity Adjustment	\$14.32	\$17.94	\$13.20	\$16.54	
Mileage	- Number of Miles Traveled per Week	50	50	50	50
	- Amount per Mile	\$0.575	\$0.575	\$0.575	\$0.575
	Weekly Mileage Cost	\$28.75	\$28.75	\$28.75	\$28.75
	Mileage Cost per Billable Hour	\$0.84	\$0.84	\$0.77	\$0.77
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$15.16	\$18.78	\$13.97	\$17.31
	- Program Support Funding per Day	\$18.00	\$20.00	\$0.00	\$0.00
	Program Support Cost per Billable Hour	\$2.62	\$2.91	\$0.00	\$0.00
	- Administration Percent	11.0%	11.0%	0.0%	0.0%
Administrative Cost per Billable Hour	\$2.20	\$2.68	\$0.00	\$0.00	
Total Hourly Rate (Based on Rate Methodology)		\$19.98	\$24.37	\$13.97	\$17.31
Proposed Hourly Rate (2% Increase)		\$13.43	\$15.81	\$9.22	\$11.93
Proposed Rate as a Percent of Rate Based on Rate Methodology		67%	65%	66%	69%