



**to:** Nick Merciez and DMAS staff      **date:** January 20, 2017  
**cc:** CCC Duals Health Plans

**from:** Sandra Hunt      **subject:** MEMA Adjustment Effective January 1, 2017  
Susan Maerki      Using CY 2017 CCC Duals Rates

### **CY 2017 CCC Duals Rates Effective January 1, 2017**

PricewaterhouseCoopers LLP (PwC) prepared capitation rates for the Medicaid portion of the Virginia Medicare-Medicaid Financial Alignment Demonstration for Calendar Year 2017 for rates effective January 1, 2017. The CY 2017 CCC Duals base rates were published in a report to DMAS dated January 19, 2017. Those CY 2017 base rates are unchanged and are used to develop the MEMA adjustment effective January 1, 2017. However, the savings adjustment percentage applied to those base rates for CY 2017 is now 2%, and a 3% net quality withhold has been applied to the capitation rates. That change is incorporated in the CCC Duals regional and health plan specific rate workbooks that accompany this memo. The demonstration is called Commonwealth Coordinated Care (CCC) or the Dual Demonstration in this memo.

### **Commonwealth Coordinated Care MEMA Adjustment**

As part of the rate development for the Medicaid component of Commonwealth Coordinated Care, the member enrollment mix adjustment (MEMA) provides an update of the rate to reflect the risk mix of enrollees in each Medicaid Medicare Plan (MMP). Specifically, the MEMA addresses the relative risk/cost differences of the sub-populations that make up the combined rate for Nursing Home Eligibles (NHE). The two sub-populations are the Nursing Home Eligible – Institutional (NHE-I) and Nursing Home Eligible – Waiver (NHE-W) populations. The MEMA provides more revenue to health plans that have a greater proportion of high risk/cost individuals residing in an institution at the time of their enrollment into the CCC, while health plans with greater proportion of enrollees who are Nursing Home Eligible but receive waiver services and remain in the community at the time of initial enrollment receive a lower NHE blended capitation rate. The process for further updating the MEMA is described in more detail below.

As stated on page 15 in the final CY 2014 CCC Medicaid rate report dated November 2013:

“The NHE Age 21-64 and Age 65 and Over regional blended rates will be revised prior to the 2014 implementation. DMAS will apply the MEMA as measured closer to the Demonstration voluntary dates, in order to reflect the updated mix of NHE-Institutional and NHE-Waiver eligibles, and at the passive enrollment dates, in order to reflect those who voluntarily enroll and those who initially accept passive enrollment assignment. There will be further adjustments to NHE rate over the course of the Demonstration.”



The CCC enrollment in Central Virginia, Northern Virginia, Southwest/Roanoke, Tidewater, and the Western /Charlottesville region uses the CY 2017 base rates to calculate the health plan specific MEMAs that will be used for MMP rates in effect from January 1, 2017 through March 31, 2017. Effective April 1, 2017, the rates will be updated to reflect the implementation of the Addiction Rehabilitation and Treatment Services (ARTS) program.

Another update to the health plan regional MEMA will occur effective July 1, 2017 for the remainder of the Duals Demonstration. This is consistent with the policy recommendations described in a memo dated September 30, 2013, which is available on the DMAS website at [http://www.dmas.virginia.gov/Content\\_pgs/altc-enrl.aspx](http://www.dmas.virginia.gov/Content_pgs/altc-enrl.aspx).

### **Savings Adjustment and Quality Withhold**

The region and health plan specific MEMAs for the NHE population and the regional Community Well base rates are subject to two further adjustments, the savings adjustment and the quality withhold.

CMS granted approval for DMAS to revise the savings terms agreed to in the original Memorandum of Understanding (MOU). Under the new agreement the savings assumptions stayed at 1% for the first two years of the Dual Demonstration until December 31, 2016 (Year 1 was July 2014 to December 2015 and Year 2 was CY 2016). The CY 2017 savings adjustment will increase to -2% for CY 2017. There is a second payment adjustment for the quality withhold. Up until the July 2015 MEMA update, the MEMA rates reported in these memos did not include the quality withhold. The CY 2017 actual rates paid to the MMPs will equal the MEMA adjusted final rates with the -2% savings adjustment and a -3% quality withhold. Plans may earn back the "withheld" amount if they fully meet the quality criteria. Both the increase in the savings adjustment and the -3% quality withhold are shown in the exhibits to reflect the monthly rates that will actually be paid to the MMPs.

### **January 2017 CCC Eligibles: Benchmark for NHE MEMA Adjustment**

The NHE population is a combination of the NHE-Institutional and the NHE-Waiver populations. The first MEMA update, January 2014, established a baseline distribution of the NHE-I and the NHE-W eligibles, and represented a snapshot of the risk mix of eligibles at the start of the Duals Demonstration program. As auto enrollment effective dates were phased-in by region, health plan specific NHE MEMA were developed. The at-enrollment risk designation for each NHE eligible individual is held constant for the first two years of the demonstration, until December 31, 2015. Ongoing calculations adjust for NHE members who leave the program voluntarily or because of death. The risk designation of new NHE enrollees is held constant at the point when each is first identified as NHE eligible until there is an update. At the beginning of the third and fourth calendar years, the NHE member risk designation will be updated to the NHE status at the beginning of the previous year or, for a new NHE member during the previous



year, the NHE status at the point of NHE eligibility. Holding the risk designation constant for a period of time is intended to incentivize MMPs to keep members in the community (NHE-W) rather than transition them to institutions (NHE-I) and, when feasible, move members from institutions to the community.

Because it is the fourth calendar year of the Dual Demonstration, the January 1, 2017 update adheres to this policy. All enrollment is categorized as NHE-I, NHE-W or CW starting with their status as of January 1, 2016. All CCC Duals members enrolled between March 1, 2014 and December 31, 2015 were reviewed to determine if each remained in the same sub-population or had moved to a different sub-population. All enrollees after January 1, 2016 are held constant in their original population category.

Throughout the base period used to develop the CCC Duals rates, there has been a decrease in the proportion of the NHE-Institutional eligible population and an increase in the proportion of the NHE-Waiver population. Over the period January 2011 to June 2014, the final month used to set the CY 2017 CCC Duals rates, the size of NHE-I population increased at a slower rate, only 1.0%, and the NHE-Waiver population increased 24.9%. As of June 2014, the NHE-I was 44.4% and the NHE-W was 55.6% of the NHE eligibles.

By July 2015, the eligible member month distribution applied to the CY 2017 rates, the NHE-I subpopulation was 42.6% and the NHE-W was 57.4% of the NHE eligibles. The January 2017 NHE member month eligible distribution continues this trend. Overall, NHE-I is down to 38.3% and NHE-Waiver is 61.7% of the NHE eligibles. As of January 1, 2017, there were 78,322 CCC Dual eligibles in the five regions, with 24,971 in NHE and 53,351 in Community Well (CW).

The remainder of this memo updates the regional MEMA using CCC Duals enrollment as of January 1, 2017 and the CY 2017 CCC Duals rates.

### **Enrollment of CCC Duals Eligibles as of January 2017**

Approximately 37% of the CCC Duals eligibles are enrolled in the CCC MMPs as of January 1, 2017. The enrollment penetration ranges from a low of 18.0% in Northern Virginia to 46.3% in Southwest Roanoke. The NOVA eligibility penetration is 25.8% for NHE-I, 10.4% for NHE-W, and 19.5% for CW. This compares to the other four regions where eligibility penetration is 33.9% for NHE-I, 28.0% for NHE-W, and 47.8% for CW. There is a 36.7% average enrollment penetration rate across the five regions.

Since the last MEME in July 2016, there have been enrollment increase in most of the CCC Duals regions, except for Western Charlottesville. Overall, CCC enrollment went from 26,954 in July 2016 to 28,714 in January 2017, an increase of 6.5%



We observe relatively consistent enrollment patterns across the five regions:

- Enrollment declines in the months after the auto-enrollment date. The largest decrease is in the month immediately after the auto-enrollment month, with smaller declines in later months.
- Between July 2016 and January 2017, enrollment increased 6.5%. The six-month measure ranges from a -1.5% decrease in Western/Charlottesville to a 16.7% increase in Southwest Roanoke.
- The percent of eligibles enrollment penetration is highest within the Community Well population, followed by the NHE-Institutional, and lowest within the NHE-Waiver population. Excluding Northern Virginia, the range in enrollment penetration is 44% to 51% for Community Well, 32% to 36% for NHE-Institutional, and substantially less, 24% to 35%, within NHE-Waiver.
- Because of differences in the enrollment penetration, the actual enrollment mix has a higher proportion of Community Well and a lower proportion of NHE than observed in the eligible population. For example, nearly 68% of the January 2017 eligibles are Community Well enrollees but Community Well enrollees are over 76% of the CCC Dual enrollees. NHE-W enrollees are 20% of the January 2017 eligibles and only 13% of the enrollees. The proportion of NHE-I is very similar for both eligibles and enrollees at 12% to 11%. Because CW enrollees are over three quarters of the enrollees and they are the lowest cost subpopulation, the weighted average regional PMPM payments to the MMPs are lower than the payments estimated in the CY 2017 CCC Duals rate development.

Results of the January 2017 MEMA update for the five regions are in the order of the phased CCC Duals regional implementation. All PMPM payments in the regional MEMA attachments reflect the January 2017 enrollment mix applied to the CY 2017 CCC Duals rates and include the -2% savings adjustment and the -3% quality withhold.

### **Tidewater Enrollees: Rates Effective January 1, 2017**

The January 2017 MEMA update identified 19,067 individuals in Tidewater as eligible for the CCC. As of January 1, 2017, there were 7,901 enrollees in CCC participating health plans in that region, about 41% of the Tidewater eligibles. January enrollment penetration varies by subpopulation category, with 28.6% of the NHE eligibles and 47.2% of the Community Well eligibles enrolled. Within the NHE, there is only a 1% higher enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. Within the CW population, there is about a 9% higher enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. This comparison is shown in Table 2.

Of the total Tidewater CCC enrollees in January 2017, approximately 21%, or 1,679, are in the NHE aid category. Within the NHE population, 48% are NHE-Institutional and 52% are NHE-Waiver. This is different from the Tidewater January 2017 distribution of eligibles. The January snapshot showed 31% as NHE, and a NHE mix that was 39% in NHE-Institutional and 61% in NHE-Waiver.



The Tidewater CCC enrollment increased between January 1, 2016 and January 1, 2017. Enrollment in July 2014 stood at 9,768 and represented 52% of eligibles identified in January 2014. Enrollment decreased approximately 9% in August 2014. Since then, the disenrollment slowed and January 2015 saw a slight increase in enrollment, followed by declines. Although the January 2017 represents a 1.7% increase from January 2016, Tidewater CCC Duals enrollment in January 2017 is 19% lower than the first month of auto enrollment in July 2014.

Rates paid to the Tidewater plans for the next six months are presented in the attached exhibits.

### **Central Virginia Enrollees: Rates Effective January 1, 2017**

The January 2017 MEMA update identified 23,302 individuals in Central VA as eligible for the CCC. As of January 1, 2017, there were 9,624 enrollees in CCC participating health plans in that region, about 41% of the Central VA eligibles. January enrollment penetration varies by aid category; about 30% of the NHE eligibles and 47% of the Community Well eligibles are enrolled. Within the NHE, there is a 3% lower enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. Within the CW population, there is a 6% higher enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. This comparison is shown in Table 3.

Of the total Central VA CCC enrollees in January 2017, approximately 25%, or 2,366, are in the NHE aid category. Within the NHE population, 43% are NHE-Institutional and 57% are NHE-Waiver. This is different from the Central VA January 2017 distribution of eligibles. The January snapshot showed 34% as NHE, and a NHE mix that was 40% in NHE-Institutional and 60% in NHE-Waiver.

Similar to the Tidewater region, the January 2017 enrollment is an increase from January 2016, nearly 10.5%, but Central VA CCC January 2017 enrollment is less than the original auto-enrollment date of September 1, 2014. Enrollment in September 2014 stood at 11,348. As of January 2017, the Central VA CCC Duals enrollment is about 15% lower than the September 2014 enrollment.

Rates paid to the Central VA plans for the next six months are presented in the attached exhibits.

### **Southwest/Roanoke Enrollees: Rates Effective January 1, 2017**

The January 2017 MEMA update identified 11,906 individuals in the Southwest Roanoke region as eligible for the CCC. As of January 1, 2017, there were 5,517 enrollees in CCC participating health plans in that region, about 46% of the Southwest Roanoke eligibles. January enrollment penetration varies by aid category with about 35% of the NHE eligibles and 51% of the Community Well eligibles enrolled. NHE



enrollment penetration among Under 65 eligibles compared to the Over 65 eligibles is almost the same. Within the CW population, there is about a 6% higher enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. This comparison is shown in Table 4.

Of the total Southwest Roanoke CCC enrollees in January 2017, approximately 24%, or 1,336, are in the NHE aid category. Within the NHE population, 48% are NHE-Institutional and 52% are NHE-Waiver. This is somewhat different from the Western Roanoke January 2017 distribution of eligibles. The January snapshot showed 32% as NHE, and a NHE mix that was 47% in NHE-Institutional and 53% in NHE-Waiver.

The Southwest Roanoke CCC enrollment increased between the original auto-enrollment date of October 1, 2014 and January 1, 2017. Enrollment in October stood at 4,933 and represented 39% of eligibles identified in January 2014. Enrollment decreased approximately 3% in November 2014, to 4,796. The disenrollment slowed and January 2015 saw a slight increase in the enrollment numbers. With the increase enrollment in July 2015 due to new auto enrollment in Wyeth and the 17% increase in enrollment since January 2016, the Southwest/Roanoke CCC Duals enrollment in January 2017 is 11.8% higher than the October 2014 enrollment.

Rates paid to the Southwest Roanoke plans for the next six months are presented in the attached exhibits.

### **Western/Charlottesville Enrollees: Rates Effective January 1, 2017**

The January 2017 MEMA update identified 6,412 individuals in the Western Charlottesville region as eligible for the CCC, the smallest of the regions. As of January 1, 2017, there were 2,490 enrollees in CCC participating health plans in that region, about 39% of the Western Charlottesville eligibles. January enrollment penetration varies by aid category with about 30% of the NHE eligibles and 44% of the Community Well eligibles enrolled. Within the NHE, there is a 1% lower enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. Within the CW population, there is a 5% higher enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. This comparison is shown in Table 5.

Of the total Western Charlottesville CCC enrollees in January 2017, approximately 28%, or 704, are in the NHE aid category. Within the NHE enrollee population, 46% are NHE-Institutional and 54% are NHE-Waiver. This is different from the Western Charlottesville January 2017 distribution of eligibles. The January snapshot showed 37% as NHE, and a NHE mix that was 43% in NHE-Institutional and 57% in NHE-Waiver.



The Western Charlottesville CCC enrollment decreased between October 1, 2014 and January 2017. Enrollment in October stood at 2,931 and represented 39% of eligibles identified in January 2014. The Western/Charlottesville CCC Duals January 2017 enrollment is 15% lower than the October 2014 enrollment.

Rates paid to the Western Charlottesville plans for the next six months are presented in the attached exhibits.

### **Northern Virginia Enrollees: Rates Effective January 1, 2017**

The January 2017 MEMA update identified 17,635 individuals in the NOVA region eligible for the CCC. As of January 1, 2017, there were 3,182 enrollees in CCC participating health plans in that region, about 18% of the NOVA eligibles. NOVA implementation was staggered because there were a number of localities that were not approved for auto enrollment by the original effective date of November 2014. July 2015 was the first month that CCC eligibles could be auto enrolled in four of the more populous cities/counties in the region.

January 2017 enrollment penetration varies by aid subpopulation with about 15% of the NHE eligibles and 20% of the Community Well eligibles enrolled. Within the NHE, there is about an 11% higher enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. Within the CW population, there is almost a 15% higher enrollment penetration among the Under 65 eligibles compared to the Over 65 eligibles. This comparison is shown in Table 6.

Of the total Northern Virginia CCC enrollees in January 2017, approximately 23%, or 725, are in the NHE aid category. Within the NHE population, 48% are NHE-Institutional and 52% are NHE-Waiver.

Prior to the July 2015 expansion, the Northern Virginia CCC enrollment decreased each month between November 2014 and June 2015. Enrollment in November stood at 1,682 and represented 10.2% of eligibles identified in January 2014 and declined to 1,419 by June 2015. Enrollment more than doubled in July 2016 with auto assignment of Duals in the previously ineligible cities and counties. However, despite an increase enrollment in the last six months, total NOVA enrollment in January 2017 is 4.6% lower than the peak of July 2015.

Rates paid to the Northern Virginia plans for the next six months will reflect the enrollment as of January 1, 2017 are presented in the attached exhibits.



### Attachments for MEMA Adjustment Effective January 1, 2017

There are five MEMA regional exhibits included with this memo, one for each of the regions with a MEMA updated for January 1, 2017 enrollment. Each set of exhibits uses the same layout and replaces capitation rates in the CY 2017 CCC Duals report Exhibits 5-6. The worksheets in the regional exhibits are:

- Exhibit 5a presents the regional NHE blending using the January 2017 enrollment distribution. The PMPM values used for the weighting are those in Exhibit 5a in the CY 2017 CCC Duals Demonstration rates effective January 1, 2017.
- Exhibit 5b summarizes the NHE blended rates by health plan and adds the CY 2017 rates for Community Well. The weighted average uses the January 2017 enrollment mix.
- The third demonstration year 2% savings percentage adjustment in Exhibit 5c is applied to the revised base rates and the adjusted results are presented in Exhibit 5d. These are the maximum rates that plans could eventually be paid if they meet all quality requirements.
- Exhibit 5e is the quality withhold to be applied to the final rates in Exhibit 5d. The final adjusted results presented in Exhibit 5f will be paid to the MMPs in the monthly capitation payments.
- Exhibit 5g in each regional exhibit shows the January 2017 CCC Duals enrollment member month distribution.





**Table 1**  
**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**MEMA: NHE-Institutional and NHE-Waiver Eligibles**  
**Schedule for Health Plan MEMA Updates**

Region	Auto Enrollment	Three Month Actual	Effective Dates			
			CY16 1 <sup>st</sup> MEMA Reset	CY16 Mid-Year MEMA Reset	CY17 1 <sup>st</sup> MEMA Reset	CY17 Mid-Year MEMA Reset
<b>Phase I</b>						
Tidewater	July 2014					
	August 2014	October 2014	January 2016	July 2016	January 2017	July 2017
Central VA	September 2014					
		December 2014	January 2016	July 2016	January 2017	July 2017
<b>Phase II</b>						
SW/Roanoke	October 2014	January 2015	January 2016	July 2016	January 2017	July 2017
W/Charlottesville	October 2014	January 2015	January 2016	July 2016	January 2017	July 2017
NOVA	November 2014	February 2015	January 2016	July 2016	January 2017	July 2017



**Table 2**

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Tidewater MEMA: Benchmark and Voluntary and Auto Enrollment  
 Member Months: January 2017 Eligibles Compared to January 2017 Enrollees**

		Tidewater				
		January 2017		January 2017		
MEG	Age Group	Eligibles	% Distribution	Enrolled	% Distribution	% Jan Eligibles
<b>Nursing Home Eligible</b>	Age 21 - 64	1,594	8.4%	465	5.9%	29.2%
	Age 65 and Over	4,284	22.5%	1,214	15.4%	28.3%
<b>Nursing Home Eligible Total</b>		5,878	30.8%	1,679	21.3%	28.6%
<b>Community Well</b>	Age 21-64	7,582	39.8%	3,873	49.0%	51.1%
	Age 65 and Over	5,607	29.4%	2,349	29.7%	41.9%
<b>Community Well Total</b>		13,189	69.2%	6,222	78.7%	47.2%
<b>Total</b>		19,067	100.0%	7,901	100.0%	41.4%



**Table 3**

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Central VA MEMA: Benchmark and Voluntary and Auto Enrollment  
 Member Months: January 2017 Eligibles Compared to January 2017 Enrollees**

		Central Virginia				
		January 2017		January 2017		
MEG	Age Group	Eligibles	% Distribution	Enrolled	% Distribution	% Jan Eligibles
Nursing Home Eligible	Age 21 - 64	2,016	8.7%	557	5.8%	27.6%
	Age 65 and Over	5,918	25.4%	1,809	18.8%	30.6%
<b>Nursing Home Eligible Total</b>		7,934	34.0%	2,366	24.6%	29.8%
Community Well	Age 21-64	8,538	36.6%	4,255	44.2%	49.8%
	Age 65 and Over	6,830	29.3%	3,003	31.2%	44.0%
<b>Community Well Total</b>		15,368	66.0%	7,258	75.4%	47.2%
<b>Total</b>		23,302	100.0%	9,624	100.0%	41.3%



**Table 4**

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Southwest/Roanoke MEMA: Benchmark and Voluntary and Auto Enrollment  
 Member Months: January 2017 Eligibles Compared to January 2017 Enrollees**

		Southwest / Roanoke				
		January 2017		January 2017		
MEG	Age Group	Eligibles	% Distribution	Enrolled	% Distribution	% Jan Eligibles
Nursing Home Eligible	Age 21 - 64	1,116	9.4%	398	7.2%	35.7%
	Age 65 and Over	2,658	22.3%	938	17.0%	35.3%
<b>Nursing Home Eligible Total</b>		3,774	31.7%	1,336	24.2%	35.4%
Community Well	Age 21-64	5,135	43.1%	2,747	49.8%	53.5%
	Age 65 and Over	2,997	25.2%	1,434	26.0%	47.9%
<b>Community Well Total</b>		8,132	68.3%	4,181	75.8%	51.4%
<b>Total</b>		11,906	100.0%	5,517	100.0%	46.3%



**Table 5**

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Western/Charlottesville MEMA: Benchmark and Voluntary and Auto Enrollment  
 Member Months: January 2017 Eligibles Compared to January 2017 Enrollees**

		Western / Charlottesville				
		January 2017		January 2017		
MEG	Age Group	Eligibles	% Distribution	Enrolled	% Distribution	% Jan Eligibles
Nursing Home Eligible	Age 21 - 64	632	9.9%	180	7.2%	28.5%
	Age 65 and Over	1,751	27.3%	524	21.0%	29.9%
<b>Nursing Home Eligible Total</b>		2,383	37.2%	704	28.3%	29.5%
Community Well	Age 21-64	2,286	35.7%	1,065	42.8%	46.6%
	Age 65 and Over	1,743	27.2%	721	29.0%	41.4%
<b>Community Well Total</b>		4,029	62.8%	1,786	71.7%	44.3%
<b>Total</b>		6,412	100.0%	2,490	100.0%	38.8%



**Table 6**

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Northern Virginia MEMA: Benchmark and Voluntary and Auto Enrollment  
 Member Months: January 2017 Eligibles Compared to January 2017 Enrollees**

		Northern Virginia				
		January 2017		January 2017		
MEG	Age Group	Eligibles	% Distribution	Enrolled	% Distribution	% Jan Eligibles
Nursing Home Eligible	Age 21 - 64	766	4.3%	182	5.7%	23.8%
	Age 65 and Over	4,237	24.0%	542	17.0%	12.8%
<b>Nursing Home Eligible Total</b>		5,003	28.4%	725	22.8%	14.5%
Community Well	Age 21-64	2,650	15.0%	827	26.0%	31.2%
	Age 65 and Over	9,982	56.6%	1,631	51.3%	16.3%
<b>Community Well Total</b>		12,632	71.6%	2,457	77.2%	19.5%
<b>Total</b>		17,635	100.0%	3,182	100.0%	18.0%

**Virginia Medicaid  
CY 2017 Dual Demonstration Capitation Rate Development**

**Exhibit 5a  
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**Historical Fee-For-Service Data**

**Blending of Nursing Home Eligible - Institutional and Nursing Home Eligible - Waiver  
Central Virginia Base Rates Effective January 1, 2017 - March 31, 2017**

		Central Virginia			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>CY 2017 Base Capitation Rates</b>					
<b>Nursing Home Eligible Institutional</b>	Age 21 - 64	\$5,127.91	\$5,127.91	\$5,127.91	\$5,127.91
	Age 65 and Over	\$5,195.17	\$5,195.17	\$5,195.17	\$5,195.17
	<b>Average</b>	\$5,186.69	\$5,184.67	\$5,186.45	\$5,185.84
<b>Nursing Home Eligible Waiver</b>	Age 21 - 64	\$2,694.24	\$2,694.24	\$2,694.24	\$2,694.24
	Age 65 and Over	\$2,508.27	\$2,508.27	\$2,508.27	\$2,508.27
	<b>Average</b>	\$2,568.09	\$2,559.57	\$2,570.58	\$2,565.70

		Central Virginia January 2017 Enrollment Distribution			
<b>Nursing Home Eligible Institutional</b>	Age 21 - 64	6%	7%	5%	6%
	Age 65 and Over	39%	38%	34%	37%
	<b>Total</b>	45%	45%	39%	43%
<b>Nursing Home Eligible Waiver</b>	Age 21 - 64	18%	15%	21%	18%
	Age 65 and Over	37%	40%	41%	39%
	<b>Total</b>	55%	55%	61%	57%

		Blended CY 2017 Base Capitation Rates			
<b>Nursing Home Eligible</b>	Age 21 - 64	\$3,283.84	\$3,462.27	\$3,169.10	\$3,313.73
	Age 65 and Over	\$3,884.99	\$3,817.23	\$3,719.25	\$3,815.21
	<b>Average</b>	\$3,744.43	\$3,738.41	\$3,578.49	\$3,697.19

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Central Virginia Base Capitation Rates Effective January 1, 2017 - March 31, 2017**

**Exhibit 5b**  
**DRAFT**

		Central Virginia			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$3,283.84	\$3,462.27	\$3,169.10	\$3,313.73
	Age 65 and Over	\$3,884.99	\$3,817.23	\$3,719.25	\$3,815.21
	<b>Average</b>	\$3,744.43	\$3,738.41	\$3,578.49	\$3,697.19
Community Well	Age 21-64	\$415.54	\$415.54	\$415.54	\$415.54
	Age 65 and Over	\$237.06	\$237.06	\$237.06	\$237.06
	<b>Average</b>	\$348.17	\$334.05	\$341.04	\$341.69
<b>Weighted Average</b>		\$1,093.87	\$1,278.66	\$1,133.06	\$1,166.46

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution



**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Third Year Savings Percentage Adjustment**

**Exhibit 5c**  
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	<b>Adjustment Value</b>	<b>Source</b>
<b>Third Year Savings Percentage</b>	<b>2.0%</b>	<b>Provided by DMAS</b>

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**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Central Virginia Base Capitation Rates Effective January 1, 2017 - March 31, 2017**  
**With 2% Savings Percentage**

**Exhibit 5d**  
**DRAFT**

MEG	Age Group	Central Virginia			
		HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$3,218.16	\$3,393.02	\$3,105.72	\$3,247.45
	Age 65 and Over	\$3,807.29	\$3,740.89	\$3,644.86	\$3,738.90
	<b>Average</b>	\$3,669.55	\$3,663.64	\$3,506.92	\$3,623.25
Community Well	Age 21-64	\$407.23	\$407.23	\$407.23	\$407.23
	Age 65 and Over	\$232.31	\$232.31	\$232.31	\$232.31
	<b>Average</b>	\$341.20	\$327.37	\$334.22	\$334.86
<b>Weighted Average</b>		\$1,072.00	\$1,253.08	\$1,110.40	\$1,143.13

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Quality Withhold Percentage Adjustment**

**Exhibit 5e**  
**DRAFT**

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	<b>Adjustment Value</b>	<b>Source</b>
<b>Quality Withhold</b>	<b>3.0%</b>	<b>Provided by DMAS</b>

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**Virginia Medicaid  
CY 2017 Dual Demonstration Capitation Rate Development  
Historical Fee-For-Service Data**

**Exhibit 5f  
DRAFT**

**Summary of Central Virginia Base Capitation Rates Effective January 1, 2017 - March 31, 2017  
With 2% Savings Percentage & Net 3% Quality Withhold**

MEG	Age Group	Central Virginia			
		HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$3,121.62	\$3,291.23	\$3,012.55	\$3,150.03
	Age 65 and Over	\$3,693.07	\$3,628.66	\$3,535.52	\$3,626.74
	<b>Average</b>	\$3,559.46	\$3,553.73	\$3,401.71	\$3,514.55
Community Well	Age 21-64	\$395.01	\$395.01	\$395.01	\$395.01
	Age 65 and Over	\$225.35	\$225.35	\$225.35	\$225.35
	<b>Average</b>	\$330.97	\$317.55	\$324.19	\$324.81
<b>Weighted Average</b>		\$1,039.84	\$1,215.49	\$1,077.09	\$1,108.84

Note:  
Weighted Averages are based on January 2017 Enrollment Distribution  
Capitation rates will change effective April 1, 2017 with the implementation on the ARTS program

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Member Months of Enrollees  
 January 2017 Member Month Distribution**

**Exhibit 5g  
 DRAFT**

MEG	Age Group	Central Virginia			Regional Total
		HealthKeepers	Humana	Virginia Premier	
Nursing Home Eligible	Age 21 - 64	5.1%	6.2%	6.3%	5.8%
	Age 65 and Over	16.8%	21.6%	18.2%	18.8%
<b>Nursing Home Eligible Total</b>		22.0%	27.7%	24.5%	24.6%
Community Well	Age 21 - 64	48.6%	39.3%	44.0%	44.2%
	Age 65 and Over	29.5%	33.0%	31.5%	31.2%
<b>Community Well Total</b>		78.0%	72.3%	75.5%	75.4%
<b>Total</b>		100.0%	100.0%	100.0%	100.0%

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**

**Exhibit 5a**  
**DRAFT**

**Blending of Nursing Home Eligible - Institutional and Nursing Home Eligible - Waiver**  
**Northern Virginia Base Rates Effective January 1, 2017 - March 31, 2017**

		Northern Virginia			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>CY 2017 Base Capitation Rates</b>					
<b>Nursing Home Eligible</b>	Age 21 - 64	\$6,363.09	\$6,363.09	\$6,363.09	\$6,363.09
<b>Institutional</b>	Age 65 and Over	\$6,237.49	\$6,237.49	\$6,237.49	\$6,237.49
	<b>Average</b>	\$6,261.06	\$6,255.74	\$6,284.59	\$6,259.13
<b>Nursing Home Eligible</b>	Age 21 - 64	\$3,461.16	\$3,461.16	\$3,461.16	\$3,461.16
<b>Waiver</b>	Age 65 and Over	\$3,453.64	\$3,453.64	\$3,453.64	\$3,453.64
	<b>Average</b>	\$3,455.95	\$3,456.20	\$3,455.79	\$3,456.08

		Northern Virginia January 2017 Enrollment Distribution			
<b>Nursing Home Eligible</b>	Age 21 - 64	9%	7%	20%	8%
<b>Institutional</b>	Age 65 and Over	40%	39%	33%	39%
	<b>Total</b>	50%	45%	53%	48%
<b>Nursing Home Eligible</b>	Age 21 - 64	16%	19%	13%	17%
<b>Waiver</b>	Age 65 and Over	35%	36%	33%	35%
	<b>Total</b>	50%	55%	47%	52%

		Blended CY 2017 Base Capitation Rates			
<b>Nursing Home Eligible</b>	Age 21 - 64	\$4,549.38	\$4,219.64	\$5,202.32	\$4,405.71
	Age 65 and Over	\$4,943.84	\$4,894.64	\$4,845.57	\$4,917.94
	<b>Average</b>	\$4,846.01	\$4,724.60	\$4,964.48	\$4,789.03

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Northern Virginia Base Capitation Rates Effective January 1, 2017 - March 31, 2017**

**Exhibit 5b**  
**DRAFT**

		Northern Virginia			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$4,549.38	\$4,219.64	\$5,202.32	\$4,405.71
	Age 65 and Over	\$4,943.84	\$4,894.64	\$4,845.57	\$4,917.94
	<b>Average</b>	\$4,846.01	\$4,724.60	\$4,964.48	\$4,789.03
Community Well	Age 21-64	\$340.72	\$340.72	\$340.72	\$340.72
	Age 65 and Over	\$150.11	\$150.11	\$150.11	\$150.11
	<b>Average</b>	\$214.09	\$214.12	\$222.99	\$214.23
<b>Weighted Average</b>		\$1,228.02	\$1,272.26	\$1,674.47	\$1,255.92

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Third Year Savings Percentage Adjustment**

**Exhibit 5c**  
**DRAFT**

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	<b>Adjustment Value</b>	<b>Source</b>
<b>Third Year Savings Percentage</b>	<b>2.0%</b>	<b>Provided by DMAS</b>

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**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Northern Virginia Base Capitation Rates Effective January 1, 2017 - March 31, 2017**  
**With 2% Savings Percentage**

**Exhibit 5d**  
**DRAFT**

		Northern Virginia			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>Nursing Home Eligible</b>	Age 21-64	\$4,458.40	\$4,135.25	\$5,098.27	\$4,317.60
	Age 65 and Over	\$4,844.96	\$4,796.74	\$4,748.65	\$4,819.59
	<b>Average</b>	\$4,749.09	\$4,630.11	\$4,865.19	\$4,693.24
<b>Community Well</b>	Age 21-64	\$333.91	\$333.91	\$333.91	\$333.91
	Age 65 and Over	\$147.11	\$147.11	\$147.11	\$147.11
	<b>Average</b>	\$209.81	\$209.84	\$218.53	\$209.95
<b>Weighted Average</b>		\$1,203.46	\$1,246.82	\$1,640.98	\$1,230.80

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Quality Withhold Percentage Adjustment**

**Exhibit 5e**  
**DRAFT**

	Adjustment Value	Source
Quality Withhold	3.0%	Provided by DMAS

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Northern Virginia Base Capitation Rates Effective January 1, 2017 - March 31, 2017**  
**With 2% Savings Percentage & Net 3% Quality Withhold**

**Exhibit 5f**  
**DRAFT**

MEG	Age Group	Northern Virginia			
		HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$4,324.64	\$4,011.19	\$4,945.32	\$4,188.07
	Age 65 and Over	\$4,699.61	\$4,652.84	\$4,606.20	\$4,675.00
	<b>Average</b>	\$4,606.62	\$4,491.20	\$4,719.24	\$4,552.45
Community Well	Age 21-64	\$323.89	\$323.89	\$323.89	\$323.89
	Age 65 and Over	\$142.70	\$142.70	\$142.70	\$142.70
	<b>Average</b>	\$203.52	\$203.55	\$211.98	\$203.65
<b>Weighted Average</b>		\$1,167.36	\$1,209.41	\$1,591.75	\$1,193.88

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution  
 Capitation rates will change effective April 1, 2017 with the implementation on the ARTS program

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Member Months of Enrollees  
 January 2017 Member Month Distribution**

**Exhibit 5g  
 DRAFT**

		Northern Virginia			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Total
Nursing Home Eligible	Age 21 - 64	5.4%	5.9%	10.2%	5.7%
	Age 65 and Over	16.5%	17.5%	20.4%	17.0%
<b>Nursing Home Eligible Total</b>		21.9%	23.5%	30.6%	22.8%
Community Well	Age 21 - 64	26.2%	25.7%	26.5%	26.0%
	Age 65 and Over	51.9%	50.8%	42.9%	51.3%
<b>Community Well Total</b>		78.1%	76.5%	69.4%	77.2%
<b>Total</b>		100.0%	100.0%	100.0%	100.0%

**Virginia Medicaid  
CY 2017 Dual Demonstration Capitation Rate Development**

**Exhibit 5a**

**Historical Fee-For-Service Data**

**Blending of Nursing Home Eligible - Institutional and Nursing Home Eligible - Waiver  
Southwest/Roanoke Base Rates Effective January 1, 2017 - March 31, 2017**

		Southwest/Roanoke			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>CY 2017 Base Capitation Rates</b>					
Nursing Home Eligible Institutional	Age 21 - 64	\$5,255.47	\$5,255.47	\$5,255.47	\$5,255.47
	Age 65 and Over	\$5,004.60	\$5,004.60	\$5,004.60	\$5,004.60
	<b>Average</b>	\$5,060.35	\$5,051.01	\$5,044.27	\$5,052.84
Nursing Home Eligible Waiver	Age 21 - 64	\$2,566.86	\$2,566.86	\$2,566.86	\$2,566.86
	Age 65 and Over	\$2,330.71	\$2,330.71	\$2,330.71	\$2,330.71
	<b>Average</b>	\$2,436.29	\$2,415.79	\$2,413.14	\$2,424.02

		Southwest/Roanoke January 2017 Enrollment Distribution			
Nursing Home Eligible Institutional	Age 21 - 64	9%	10%	8%	9%
	Age 65 and Over	32%	42%	44%	39%
	<b>Total</b>	41%	52%	52%	48%
Nursing Home Eligible Waiver	Age 21 - 64	26%	17%	17%	21%
	Age 65 and Over	32%	31%	31%	32%
	<b>Total</b>	59%	48%	48%	52%

		Blended CY 2017 Base Capitation Rates			
Nursing Home Eligible	Age 21 - 64	\$3,265.59	\$3,522.45	\$3,445.71	\$3,397.61
	Age 65 and Over	\$3,663.52	\$3,875.46	\$3,884.02	\$3,803.95
	<b>Average</b>	\$3,522.65	\$3,780.32	\$3,774.31	\$3,682.87

**Virginia Medicaid  
CY 2017 Dual Demonstration Capitation Rate Development  
Historical Fee-For-Service Data**

**Exhibit 5b**

**Summary of Southwest/Roanoke Base Capitation Rates Effective January 1, 2017 - March 31, 2017**

MEG	Age Group	Southwest/Roanoke			
		HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$3,265.59	\$3,522.45	\$3,445.71	\$3,397.61
	Age 65 and Over	\$3,663.52	\$3,875.46	\$3,884.02	\$3,803.95
	<b>Average</b>	\$3,522.65	\$3,780.32	\$3,774.31	\$3,682.87
Community Well	Age 21-64	\$429.64	\$429.64	\$429.64	\$429.64
	Age 65 and Over	\$291.04	\$291.04	\$291.04	\$291.04
	<b>Average</b>	\$383.15	\$380.49	\$383.15	\$382.09
<b>Weighted Average</b>		\$1,129.23	\$1,298.95	\$1,040.47	\$1,181.14

Note:  
Weighted Averages are based on January 2017 Enrollment Distribution

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Third Year Savings Percentage Adjustment**

**Exhibit 5c**

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	<b>Adjustment Value</b>	<b>Source</b>
<b>Third Year Savings Percentage</b>	<b>2.0%</b>	<b>Provided by DMAS</b>

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**Virginia Medicaid  
CY 2017 Dual Demonstration Capitation Rate Development**

**Exhibit 5d**

**Historical Fee-For-Service Data**

**Summary of Southwest/Roanoke Base Capitation Rates Effective January 1, 2017 - March 31, 2017  
With 2% Savings Percentage**

MEG	Age Group	Southwest/Roanoke			
		HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$3,200.28	\$3,452.00	\$3,376.79	\$3,329.66
	Age 65 and Over	\$3,590.25	\$3,797.95	\$3,806.34	\$3,727.87
	<b>Average</b>	\$3,452.20	\$3,704.72	\$3,698.82	\$3,609.21
Community Well	Age 21-64	\$421.05	\$421.05	\$421.05	\$421.05
	Age 65 and Over	\$285.22	\$285.22	\$285.22	\$285.22
	<b>Average</b>	\$375.49	\$372.88	\$375.49	\$374.45
<b>Weighted Average</b>		\$1,106.65	\$1,272.97	\$1,019.66	\$1,157.52

Note:  
Weighted Averages are based on January 2017 Enrollment Distribution



**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Quality Withhold Percentage Adjustment**

**Exhibit 5e**

	<b>Adjustment Value</b>	<b>Source</b>
<b>Quality Withhold</b>	<b>3.0%</b>	<b>Provided by DMAS</b>

**Virginia Medicaid  
CY 2017 Dual Demonstration Capitation Rate Development  
Historical Fee-For-Service Data**

**Exhibit 5f**

**Summary of Southwest/Roanoke Base Capitation Rates Effective January 1, 2017 - March 31, 2017  
With 2% Savings Percentage & Net 3% Quality Withhold**

MEG	Age Group	Southwest/Roanoke			
		HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$3,104.27	\$3,348.44	\$3,275.49	\$3,229.77
	Age 65 and Over	\$3,482.54	\$3,684.01	\$3,692.15	\$3,616.03
	<b>Average</b>	\$3,348.63	\$3,593.57	\$3,587.86	\$3,500.93
Community Well	Age 21-64	\$408.42	\$408.42	\$408.42	\$408.42
	Age 65 and Over	\$276.66	\$276.66	\$276.66	\$276.66
	<b>Average</b>	\$364.22	\$361.70	\$364.23	\$363.22
<b>Weighted Average</b>		\$1,073.45	\$1,234.78	\$989.07	\$1,122.79

Note:  
Weighted Averages are based on January 2017 Enrollment Distribution  
Capitation rates will change effective April 1, 2017 with the implementation on the ARTS program

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Member Months of Enrollees  
 January 2017 Member Month Distribution**

**Exhibit 5g**

		Southwest/Roanoke			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Total
Nursing Home Eligible	Age 21 - 64	8.4%	7.3%	4.9%	7.2%
	Age 65 and Over	15.4%	19.7%	14.5%	17.0%
<b>Nursing Home Eligible Total</b>		23.8%	27.0%	19.4%	24.2%
Community Well	Age 21 - 64	50.7%	47.1%	53.6%	49.8%
	Age 65 and Over	25.6%	25.9%	27.0%	26.0%
<b>Community Well Total</b>		76.2%	73.0%	80.6%	75.8%
<b>Total</b>		100.0%	100.0%	100.0%	100.0%

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Blending of Nursing Home Eligible - Institutional and Nursing Home Eligible - Waiver**  
**Tidewater Base Rates Effective January 1, 2017 - March 31, 2017**

**Exhibit 5a**  
**DRAFT**

		Tidewater				
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average	
<b>CY 2017 Base Capitation Rates</b>						
<b>Nursing Home Eligible</b>	Age 21 - 64	\$5,165.31	\$5,165.31	\$5,165.31	\$5,165.31	
	<b>Institutional</b>	Age 65 and Over	\$5,010.85	\$5,010.85	\$5,010.85	\$5,010.85
		<b>Average</b>	\$5,044.21	\$5,039.62	\$5,041.17	\$5,041.82
<b>Nursing Home Eligible</b>	Age 21 - 64	\$2,661.89	\$2,661.89	\$2,661.89	\$2,661.89	
	<b>Waiver</b>	Age 65 and Over	\$2,457.68	\$2,457.68	\$2,457.68	\$2,457.68
		<b>Average</b>	\$2,536.44	\$2,517.47	\$2,534.54	\$2,528.72

		Tidewater January 2017 Enrollment Distribution				
<b>Nursing Home Eligible</b>	Age 21 - 64	9%	9%	12%	10%	
	<b>Institutional</b>	Age 65 and Over	34%	39%	49%	38%
		<b>Total</b>	44%	48%	61%	48%
<b>Nursing Home Eligible</b>	Age 21 - 64	22%	15%	15%	18%	
	<b>Waiver</b>	Age 65 and Over	35%	36%	24%	34%
		<b>Total</b>	56%	52%	39%	52%

		Blended CY 2017 Base Capitation Rates				
<b>Nursing Home Eligible</b>	Age 21 - 64	\$3,421.24	\$3,598.30	\$3,796.25	\$3,534.28	
		Age 65 and Over	\$3,729.37	\$3,783.75	\$4,173.00	\$3,816.67
		<b>Average</b>	\$3,633.41	\$3,739.02	\$4,072.84	\$3,738.47

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Tidewater Base Capitation Rates Effective January 1, 2017 - March 31, 2017**

**Exhibit 5b**  
**DRAFT**

		Tidewater			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>Nursing Home Eligible</b>	Age 21-64	\$3,421.24	\$3,598.30	\$3,796.25	\$3,534.28
	Age 65 and Over	\$3,729.37	\$3,783.75	\$4,173.00	\$3,816.67
	<b>Average</b>	\$3,633.41	\$3,739.02	\$4,072.84	\$3,738.47
<b>Community Well</b>	Age 21-64	\$346.85	\$346.85	\$346.85	\$346.85
	Age 65 and Over	\$219.63	\$219.63	\$219.63	\$219.63
	<b>Average</b>	\$300.68	\$292.47	\$306.78	\$298.82
<b>Weighted Average</b>		\$975.54	\$1,105.53	\$1,024.07	\$1,029.96

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Third Year Savings Percentage Adjustment**

**Exhibit 5c**  
**DRAFT**

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	<b>Adjustment Value</b>	<b>Source</b>
<b>Third Year Savings Percentage</b>	<b>2.0%</b>	<b>Provided by DMAS</b>

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**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Tidewater Base Capitation Rates Effective January 1, 2017 - March 31, 2017**  
**With 2% Savings Percentage**

**Exhibit 5d**  
**DRAFT**

		Tidewater			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>Nursing Home Eligible</b>	Age 21-64	\$3,352.81	\$3,526.33	\$3,720.33	\$3,463.59
	Age 65 and Over	\$3,654.79	\$3,708.07	\$4,089.54	\$3,740.34
	<b>Average</b>	\$3,560.74	\$3,664.24	\$3,991.39	\$3,663.70
<b>Community Well</b>	Age 21-64	\$339.91	\$339.91	\$339.91	\$339.91
	Age 65 and Over	\$215.24	\$215.24	\$215.24	\$215.24
	<b>Average</b>	\$294.67	\$286.62	\$300.65	\$292.85
<b>Weighted Average</b>		\$956.03	\$1,083.42	\$1,003.59	\$1,009.36

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Quality Withhold Percentage Adjustment**

**Exhibit 5e**  
**DRAFT**

	Adjustment Value	Source
Quality Withhold	3.0%	Provided by DMAS



**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Tidewater Base Capitation Rates Effective January 1, 2017 - March 31, 2017**  
**With 2% Savings Percentage & Net 3% Quality Withhold**

**Exhibit 5f**  
**DRAFT**

		Tidewater			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>Nursing Home Eligible</b>	Age 21-64	\$3,252.23	\$3,420.54	\$3,608.72	\$3,359.68
	Age 65 and Over	\$3,545.14	\$3,596.83	\$3,966.85	\$3,628.13
	<b>Average</b>	\$3,453.92	\$3,554.31	\$3,871.65	\$3,553.79
<b>Community Well</b>	Age 21-64	\$329.71	\$329.71	\$329.71	\$329.71
	Age 65 and Over	\$208.78	\$208.78	\$208.78	\$208.78
	<b>Average</b>	\$285.83	\$278.02	\$291.63	\$284.06
<b>Weighted Average</b>		\$927.35	\$1,050.92	\$973.48	\$979.08

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution  
 Capitation rates will change effective April 1, 2017 with the implementation on the ARTS program

**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Member Months of Enrollees  
 January 2017 Member Month Distribution**

**Exhibit 5g  
 DRAFT**

		Tidewater			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Total
Nursing Home Eligible	Age 21 - 64	6.3%	5.7%	5.1%	5.9%
	Age 65 and Over	13.9%	17.9%	14.0%	15.4%
<b>Nursing Home Eligible Total</b>		20.2%	23.6%	19.0%	21.3%
Community Well	Age 21 - 64	50.8%	43.7%	55.5%	49.0%
	Age 65 and Over	28.9%	32.7%	25.5%	29.7%
<b>Community Well Total</b>		79.8%	76.4%	81.0%	78.7%
<b>Total</b>		100.0%	100.0%	100.0%	100.0%

**Virginia Medicaid  
CY 2017 Dual Demonstration Capitation Rate Development  
Historical Fee-For-Service Data**

**Exhibit 5a  
DRAFT**

**Blending of Nursing Home Eligible - Institutional and Nursing Home Eligible - Waiver  
Western/Charlottesville Base Rates Effective January 1, 2017 - March 31, 2017**

		Western/Charlottesville			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>CY 2017 Base Capitation Rates</b>					
<b>Nursing Home Eligible Institutional</b>	Age 21 - 64	\$4,668.12	\$4,668.12	\$4,668.12	\$4,668.12
	Age 65 and Over	\$5,035.80	\$5,035.80	\$5,035.80	\$5,035.80
	<b>Average</b>	\$4,995.52	\$4,988.81	\$4,962.27	\$4,985.12
<b>Nursing Home Eligible Waiver</b>	Age 21 - 64	\$2,646.53	\$2,646.53	\$2,646.53	\$2,646.53
	Age 65 and Over	\$2,256.99	\$2,256.99	\$2,256.99	\$2,256.99
	<b>Average</b>	\$2,416.68	\$2,351.74	\$2,411.33	\$2,396.11

		Western/Charlottesville January 2017 Enrollment Distribution			
<b>Nursing Home Eligible Institutional</b>	Age 21 - 64	5%	7%	8%	6%
	Age 65 and Over	38%	48%	33%	40%
	<b>Total</b>	42%	55%	41%	46%
<b>Nursing Home Eligible Waiver</b>	Age 21 - 64	24%	11%	23%	19%
	Age 65 and Over	34%	34%	35%	35%
	<b>Total</b>	58%	45%	59%	54%

		Blended CY 2017 Base Capitation Rates			
<b>Nursing Home Eligible</b>	Age 21 - 64	\$2,977.12	\$3,427.60	\$3,178.53	\$3,151.11
	Age 65 and Over	\$3,715.01	\$3,868.70	\$3,601.58	\$3,746.84
	<b>Average</b>	\$3,506.16	\$3,789.16	\$3,468.35	\$3,594.55

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Western/Charlottesville Base Capitation Rates Effective January 1, 2017 - March 31, 2017**

**Exhibit 5b**  
**DRAFT**

		Western/Charlottesville			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$2,977.12	\$3,427.60	\$3,178.53	\$3,151.11
	Age 65 and Over	\$3,715.01	\$3,868.70	\$3,601.58	\$3,746.84
	<b>Average</b>	\$3,506.16	\$3,789.16	\$3,468.35	\$3,594.55
Community Well	Age 21-64	\$269.84	\$269.84	\$269.84	\$269.84
	Age 65 and Over	\$234.51	\$234.51	\$234.51	\$234.51
	<b>Average</b>	\$256.49	\$254.81	\$254.70	\$255.58
<b>Weighted Average</b>		\$1,061.04	\$1,462.62	\$1,149.58	\$1,199.31

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Third Year Savings Percentage Adjustment**

**Exhibit 5c**  
**DRAFT**

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	<b>Adjustment Value</b>	<b>Source</b>
<b>Third Year Savings Percentage</b>	<b>2.0%</b>	<b>Provided by DMAS</b>

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**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Historical Fee-For-Service Data**  
**Summary of Western/Charlottesville Base Capitation Rates Effective January 1, 2017 - March 31, 2017**  
**With 2% Savings Percentage**

**Exhibit 5d**  
**DRAFT**

		Western/Charlottesville			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Average
<b>Nursing Home Eligible</b>	Age 21-64	\$2,917.58	\$3,359.05	\$3,114.96	\$3,088.09
	Age 65 and Over	\$3,640.71	\$3,791.33	\$3,529.55	\$3,671.90
	<b>Average</b>	\$3,436.04	\$3,713.38	\$3,398.98	\$3,522.66
<b>Community Well</b>	Age 21-64	\$264.45	\$264.45	\$264.45	\$264.45
	Age 65 and Over	\$229.82	\$229.82	\$229.82	\$229.82
	<b>Average</b>	\$251.36	\$249.71	\$249.61	\$250.47
<b>Weighted Average</b>		\$1,039.82	\$1,433.37	\$1,126.59	\$1,175.32

Note:  
 Weighted Averages are based on January 2017 Enrollment Distribution

**Virginia Medicaid**  
**CY 2017 Dual Demonstration Capitation Rate Development**  
**Dual Demonstration Program Quality Withhold Percentage Adjustment**

**Exhibit 5e**  
**DRAFT**

	Adjustment Value	Source
Quality Withhold	3.0%	Provided by DMAS

**Virginia Medicaid  
CY 2017 Dual Demonstration Capitation Rate Development  
Historical Fee-For-Service Data**

**Exhibit 5f  
DRAFT**

**Summary of Western/Charlottesville Base Capitation Rates Effective January 1, 2017 - March 31, 2017  
With 2% Savings Percentage & Net 3% Quality Withhold**

MEG	Age Group	Western/Charlottesville			
		HealthKeepers	Humana	Virginia Premier	Regional Average
Nursing Home Eligible	Age 21-64	\$2,830.05	\$3,258.27	\$3,021.51	\$2,995.45
	Age 65 and Over	\$3,531.49	\$3,677.59	\$3,423.66	\$3,561.74
	<b>Average</b>	\$3,332.96	\$3,601.97	\$3,297.01	\$3,416.98
Community Well	Age 21-64	\$256.51	\$256.51	\$256.51	\$256.51
	Age 65 and Over	\$222.93	\$222.93	\$222.93	\$222.93
	<b>Average</b>	\$243.82	\$242.22	\$242.12	\$242.95
<b>Weighted Average</b>		\$1,008.63	\$1,390.37	\$1,092.79	\$1,140.06

Note:  
Weighted Averages are based on January 2017 Enrollment Distribution  
Capitation rates will change effective April 1, 2017 with the implementation on the ARTS program



**Virginia Medicaid  
 CY 2017 Dual Demonstration Capitation Rate Development  
 Member Months of Enrollees  
 January 2017 Member Month Distribution**

**Exhibit 5g  
 DRAFT**

		Western/Charlottesville			
MEG	Age Group	HealthKeepers	Humana	Virginia Premier	Regional Total
Nursing Home Eligible	Age 21 - 64	7.0%	6.2%	8.8%	7.2%
	Age 65 and Over	17.8%	28.0%	19.1%	21.0%
<b>Nursing Home Eligible Total</b>		24.8%	34.2%	27.8%	28.3%
Community Well	Age 21 - 64	46.8%	37.8%	41.2%	42.8%
	Age 65 and Over	28.4%	28.0%	30.9%	29.0%
<b>Community Well Total</b>		75.2%	65.8%	72.2%	71.7%
<b>Total</b>		100.0%	100.0%	100.0%	100.0%