

## ASSUMPTIONS FOR VIRGINIA MARKET-BASED PROVIDER FEES FOR CRISIS SERVICES

Allowable Cost Components	Crisis Intervention	Community-Based Crisis Stabilization	23 hour Observation in Non-Hospital Community-Based Facility	CSU (MH/DD v. Detox) Non-Hospital Community-Based Residential Facility 7-15 Days; No Room and Board	Built into CI Crisis Hotline
<b>Bill Codes</b>	H2011 (modifier HT for multidisciplinary team; Can also use HO for MA, HN for BA, HP for doctoral; and HM for less than BA/Peer to denote education of staff on 2:1 or 1:1)  See suggestions with draft rates	S9482 (family Stabilization) (2:1 HK for special high risk mental health population; HI for mental health/intellectual Disability program; HH for Mental health/SUD program; Can also use HO for MA, HP for doctoral 1:1)  See suggestions with draft rates	S9485 (TG modifier for complex level of care)	S9485 (modifier with HK modifier to denote a special high risk mental health population)	
<b>Billing Unit</b>	15 min	15 minute	Per diem	Per diem	Per call

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<p><b>Direct Care Qualifications and Wages</b></p>	<p>5 Regional Hubs with expertise for different populations that the teams are cross trained with each team having: Licensed QMHP/Peer (preferred) OR Licensed only  300,000 calls 90,000 require F2F 20-25% require stabilization  (preference 2 person team; preference licensed responder in person or tele)</p>	<p>Caseload: rates assume 21  Typically, a single professional but might have 2 person teams for kids especially with I/DD aggression – need 2 rates here  QMHP only (preferred) OR Licensed QMHP/Peer  Crisis stabilization shall be provided by an LMHP, LMHP-S, LMHP-R, LMHP-RP, a Certified Pre-Screener, QMHP, QMHP-A, or QMHP-C.  The Crisis education and</p>	<p>9 recliner 4.2 FTE Nurse on staff 24/7 4.2 FTE Peer 6.3 FTE QMHP 1.75 FTE 23 hour employs a Psychiatrist or Psychiatric Nurse Practitioner (ability to practice independently) for at least 20 hours per week; Psychiatrist or Psychiatric Nurse Practitioner available for consult/emergency 24/7. 23 hour crisis stabilization shall be supervised 24/7 by an LMHP. Services can be</p>	<p>6-16 beds – assume 12 beds 4.2 FTE Nurse on staff 24/7 4.2 FTE Peer 6.3 FTE QMHP 1.75 FTE CSU employs a Psychiatrist or Psychiatric Nurse Practitioner (ability to practice independently) for at least 20 hours per week; Psychiatrist or Psychiatric Nurse Practitioner available for consult/emergency 24/7. 23 hour crisis stabilization shall be supervised 24/7 by an</p>	<p>An LMHP, LMHP-S, LMHP-R, LMHP-RP, or a Certified Pre-Screener  A registered Peer Recovery or Family Support Specialist – solely for the follow up and linkage not crisis de-escalation. (non-billable)</p>

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	<p>An LMHP, LMHP-S, LMHP-R, LMHP-RP, or a Certified Pre-Screener shall conduct a brief focused assessment. (LMHP = psychologist, LPC, LCSW, LMFT)</p> <p>R- Resident S- Supervisee RP – Psych resident Cert – Licensed LMHP or LMHP R/S.</p> <p>A QMHP, QMHP-A, or QMHP-C may conduct assessment under the real time (in person or tele-assessment) supervision of an above-</p>	<p>prevention plan will be developed by only an LMHP, LMHP-S, LMHP-R, LMHP-RP, Certified Pre-Screener, QMHP, QMHP-A, or QMHP-C; CEPPs developed by a QMHP level practitioner must be signed off on by a licensed practitioner as noted above within 72 hours.</p> <p>A registered Peer Recovery or Family Support Specialist (one member of a two person team accompanying either a licensed professional or QMHP). QMHP/LMHP must have completed the required</p>	<p>delivered by QMHP, QMHP-A, or QMHP-C and/or A registered Peer Recovery or Family Support Specialist with in their scope of practice. Residential Aide level staff can also provide supervision and support under the supervision of an LMHP of QMHP.</p>	<p>LMHP, LMHP-S, LMHP-R, LMHP-RP Nurse on staff 24/7 Services can be delivered by QMHP, QMHP-A, or QMHP-C and/or A registered Peer Recovery or Family Support Specialist with in their scope of practice. Residential Aide level staff can also provide supervision and support under the supervision of an LMHP of QMHP.</p>	

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	<p>mentioned licensed practitioner. QMHP = MA/BA unlicensed Adult C-child</p> <p>Crisis intervention shall be provided only by an LMHP, LMHP-S, LMHP-R, LMHP-RP, a Certified Pre-Screener, QMHP, QMHP-A, or QMHP-C.</p> <p>A registered Peer Recovery or Family Support Specialist (one member of a two person team accompanying either a licensed</p>	<p>training identified to be a crisis stabilization provider (TBD).</p> <p>Usually 1 person but can be 2 person.</p> <p>Licensed person must sign off on Crisis Prevention Plan if completed by a QMHP</p>			

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	professional or QMHP) Peer – 40 hour training + 500 hours supervision – HSD is minimum  QMHP/LMHP must have completed the required training identified to be a crisis intervention provider (TBD) 9 days				
<b>Other Program Staff Qualifications and Wages (Supervisor)</b>	4.2 FTE Licensed Practitioner – LPC, LCSW, Psychologist  2.0 FTE Admin/Supervisor	Licensed Practitioner	4.2 FTE Licensed Practitioner  2.0 Administrator/Supervisor  Total 22.65 FTE	4.2 FTE Licensed Practitioner  2.0 Administrator/Supervisor  Total 22.65 FTE	Licensed Practitioner

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			SUD – referred to ASAM provider because needs physician/nurses		
<b>Total Full Time Hours</b>	2080	2080	2080	2080	2080
<b>Employee Related Expenses (ERE)</b>	30% benefits (app) use Public employee 98% are Public Employees	30% benefits (app) use Public employee 98% are Public Employees	30% benefits (app) use Public employee 98% are Public Employees	30% benefits (app) use Public employee 98% are Public Employees	30% benefits
<b>Health</b>					
<b>FUTA / SUTA</b>	\$6,346 per year	\$6,346 per year	\$6,346 per year	\$6,346 per year	
<b>FICA</b>	\$242 per year	\$242 per year	\$242 per year	\$242 per year	
<b>Workers Comp</b>	7.65% of compensation	7.65% of compensation	7.65% of compensation	7.65% of compensation	
<b>Other (e.g., STD/LTD/Life Ins/Retirement)</b>	2.72% of compensation 3% of compensation	2.72% of compensation 3% of compensation	2.72% of compensation 3% of compensation	2.72% of compensation 3% of compensation	
<b>Collective Days Off</b>	35	35	35	35	35
<b>Training Days</b>	9 initial	9 initial	9 initial	9 initial	9 initial

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	2 ongoing 2 weeks supervised shadowing initial – no revenue 15 wage days onboarding and role specific training at \$4326	2 ongoing 2 weeks supervised shadowing initial – no revenue 15 wage days onboarding and role specific training at \$4326	2 on-going 2 weeks supervised shadowing initial – no revenue 15 wage days onboarding and role specific training at \$4326	2 on-going 2 weeks supervised shadowing initial – no revenue 15 wage days onboarding and role specific training at \$4326	2 on going
<b>Training Costs</b>	\$500 (certification cost estimate)	\$500 (certification cost estimate)	\$500 (certification cost estimate)	\$500 (certification cost estimate)	\$500 (certification cost estimate)
<b>Full Time / Part Time Split</b>	75% FT 25% PT – 20 h  Crisis hotline 90% FT 10% PT – 20 h	75% FT 25% PT – 20 h	80% FT 20% PT – 20 h  Crisis hotline 90% FT 10% PT – 20 h	80% FT 20% PT – 20 h	90%FT 10% PT
<b>Staff Turnover</b>	70/30	70/30	70/30	70/30	70/30

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<b>(Experienced / New Hire Split)</b>					
<b>Productivity: Billable Hours per shift/8 hours</b>	4.5 hours per 8 hour shift	4.5 hours per 8 hour shift	N/A	N/A	
<b>Productivity: Absentee Factor</b>	N/A	5%	N/A	N/A	
<b>Staff to Client Ratio</b>	2:1; 1:1 Two rates 1 responder/2 responder  1 responder is more experienced assume licensed/pre-screener	2:1; 1:1 Two rates 1 responder/2 responder	1:2  SUD – ASAM 2-WM is separate ARTS rate	1:3 One MH/DD rate  SUD – 3.2 WM or 3.7WM (3.3,3.5, 3.7 treatment) would be separate ARTS rates	
<b>Supervisor to Direct Care Worker Ratio</b>	1:8	1:9	1:5 during day 1:6 during evening 1:4 overnight	1:5 during day 1:6 during evening 1:4 overnight	



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<b>Collateral contact</b>	Permitted	Permitted			
<b>Transportation (miles per day)</b>	60 miles 60 minutes	60 miles 60 minutes	N/A	N/A	N/A
<b>Length of episode</b>	4hr	3hr/day (1 <sup>st</sup> week) 3hr/week (next 4 weeks)	16hr	3-7 days	
<b>Mileage Reimbursement</b>	Federal 58 cents a mile	Federal 58 cents a mile	N/A	N/A	N/A
<b>Security</b>			\$225,000 per facility OR 4.2 FTE per facility		
<b>Facility</b>			These three minimally will have facility costs Included in admin	These three minimally will have facility costs Included in admin	These three minimally will have facility cost-
<b>Supply cost</b>			3%	3%	
<b>Accreditation costs</b>	Not currently required Crisis hotline will need accredited – Lifeline	Not currently required	Not currently required Crisis hotline will need accredited – Lifeline	Not currently required	\$2,700 (will need to be accredited-

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	\$2,700		\$2,700		Lifeline)
Administration Percentage	15%	15%	15%	15%	15%
Other costs					
DMAS Proposed Rate with suggested coding	<u>2:1 (Licensed/Peer)</u> <i>H2011 HT HP</i> \$108.01  <u>2:1 (Licensed/MA)</u> <i>H2011 HT</i> \$117.27  <u>2:1 (MA/MA)</u> <i>H2011 HT HO</i> \$110.46	<u>2:1 (Licensed/Peer)</u> <i>S9482 HT HP</i> \$66.54  <u>2:1 (Licensed/MA)</u> <i>S9482 HT</i> \$76.29  <u>1:1 (MA)</u> <i>S9482 HO</i> \$35.76	<u>Per Diem Rate</u> <i>S9485 TG</i> \$817.83	<u>Per Diem Rate</u> <i>S9485 HK</i> \$684.48	

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	<u>2:1 (MA/Peer)</u> H2011 HT HM \$101.20  <u>1:1 (Licensed)</u> H2011 HP \$63.18	<u>1:1 (Licensed)</u> S9482 HP \$42.93			